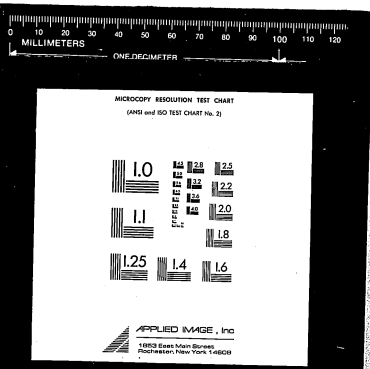

14:1

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Thomas A. Edison Papers

A SELECTIVE MICROFILM EDITION

PART III
(1887–1898)

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Thomas A. Edison Papers

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START

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1894 DOCUMENT FILE

1894. Aultman, Miller & Company (D-94-01)

This folder contains correspondence relating to repayment of loans made to this company by Edison and Walter S. Mallory.

1894. Dick (A.B.) Company (D-94-02)

This folder contains correspondence and other documents relating to the mimeograph business of the A. B. Dick Co. Included are a letter pertaining to royalties paid to Robert Gilliland and a letter concerning Edison's stock in the company. There is also an annual financial report and a comparative statement of sales and profits for the years 1889-1894.

1894. Edison, T.A. - General (D-94-03)

This folder contains documents, primarily correspondence, covering a wide variety of subjects. Some of the material relates to personal matters. Also included are documents that deal with more than one subject, such as a letter about both the electric light and the phonograph. Documents concerning subjects that do not fall under the main subject categories are also filed in this folder. Among the items for 1894 are letters pertaining to Edison's relationship to the National School of Electricity, his opinions of the patent system, and his views about the relative merits of battery-powered and spring-motor phonographs. There are also documents regarding the operations of several Edison companies, including the Bates Manufacturing Co., Edison Industrial Works, and Sims-Edison Electric Torpedo Co. Included is correspondence by and about long-time Edison associates J.C. Henderson, Louis Glass, Frank McLaughlin, Robert H. Thurston, and Frank W. Toppan.

1894. Edison, T.A. - Accounts (D-94-04) [not filmed]

This folder contains routine documents relating to Edison's personal and business finances. Included are letters of receipt from the German National Bank crediting the accounts of Edison and the Edison Manufacturing Co.

1894. Edison, T. A. - Articles (D-94-05)

This folder contains correspondence and other documents requesting Edison to write articles; correspondence relating to articles about Edison or his inventions; and letters from journalists seeking to interview Edison.

1894. Edison, T.A. - Autograph and Photograph Requests (D-94-06) [not filmed]

This folder contains routine correspondence requesting Edison's autograph or asking for his photograph.

1894. Edison, T.A. - Clubs and Societies (D-94-07)

This folder contains correspondence and other documents relating to Edison's membership and activities in social clubs and professional societies. Included are documents pertaining to the Ohio Society of New York and the Brooklyn Institute of Arts and Sciences.

1894. Edison, T.A. - Employment (D-94-08)

This folder contains correspondence from or about employees and former or prospective employees. Included are Edison's handwritten notes regarding various employees, requests by former employees for letters of recommendation, and letters about other personnel matters. The responses by Edison on many of the documents indicate that little hiring took place due to the economic downturn beginning in 1893.

1894. Edison, T. A. - Family (D-94-09)

This folder contains correspondence and other documents by and about Edison's family. Many of the documents relate to the health, property, and finances of Edison's father, Samuel. There are also letters pertaining to his daughter Marion's monthly allowance and to property in her name at Menlo Park.

1894. Edison, T.A. - Financial (D-94-10)

This folder contains correspondence, financial reports, and other documents relating to Edison's personal investments and other financial interests. Many of the documents are from the firm of Marquand, Skehan & Co. and pertain to the sale of Edison's General Electric Co. stocks and bonds. Also included is a letter regarding Edison's life insurance policies.

1894. Edison, T.A. - Outgoing Correspondence (D-94-11) [not filmed]

This folder contains duplicate copies of correspondence found in the General Letterbook Series and similar letters of a routine nature. Many of the items relate to routine phonograph or phonoplex matters.

1894. Edison, T.A. - Real Estate (D-94-12)

This folder contains correspondence relating to the purchase and sale of land and buildings, along with other documents pertaining to Edison's real estate holdings. Included are offers to buy Edison's property at Fort Myers, Fla. and to sell him land adjacent to his property at Edison (Ogden), N.J.

1894. Edison, T.A. - Unsolicited Correspondence - Advice (D-94-13)

This folder contains routine correspondence suggesting improvements in Edison's inventions, asking him for advice on technical matters, or requesting his assistance in improving or promoting an invention.

1894. Edison, T.A. - Unsolicited Correspondence - Business (D-94-14) [not filmed]

This folder contains routine correspondence requesting agencies for Edison's inventions, inquiring about their purchase or cost, asking for other information about his inventions, or seeking to do business with Edison. Many of the letters pertain to the phonograph.

1894. Edison, T.A. - Unsolicited Correspondence - Deafness (D-94-15) [not filmed]

This folder contains requests for information about the technical and commercial development of a hearing aid by Edison. These inquiries were stimulated by Edison's work on the improved phonograph, which drew attention to his own deafness. Such letters usually received a standard reply stating that Edison had discontinued his hearing aid experiments and that he expected to return to them in the future.

1894. Edison, T.A. - Unsolicited Correspondence - Personal (D-94-16) [not filmed]

This folder contains routine personal requests, fan mail, and other items for which no record of a significant response by Edison has been found. Included are letters asking Edison for educational advice, personal information, loans, charitable contributions, exhibits of his inventions, and other personal favors.

1894. Edison, T.A. - Visitors (D-94-17)

This folder contains requests to visit Edison or to tour the West Orange laboratory or company shops. Included are letters of introduction on behalf of the Russian commissioner-generalto the World's Columbian Exposition at Chicago. Substantive letters from individuals who visited the laboratory or company shops on business can be found in their appropriate subject folders.

1894. Edison Manufacturing Company (D-94-18)

This folder contains correspondence and other documents relating to the business of the Edison Manufacturing Co. Included are letters concerning a reduction in the royalty paid to Felix Lalande due to a drop in sales of the Edison-Lalande battery. Related documents can be found in the various "Motion Pictures" folders.

1894. Electric Light - General (D-94-19)

This folder contains correspondence and other documents relating to electric lighting and power. Included are letters pertaining to the incandescent lamp, Edison's allowance from the General Electric Co., and the annual convention of the National Electric Light Association. Related documents can be found in D-94-10 (Edison, T.A. - Financial).

1894. Electric Light - Edison Electric Illuminating Company of New York (D-94-20)

This folder contains correspondence and other documents relating to the business of the Edison Electric Illuminating Co. of New York. Most of the documents are monthly financial reports showing comparative earnings, expenses, and other statistics for the years 1893-1894. Also included are a letter from the General Electric Lamp Works regarding decorative lamps; and correspondence concerning the "Jumbo" dynamo and other illuminating company business matters.

1894. Electric Light - Foreign (D-94-21)

This folder contains correspondence relating to the electric light business in foreign countries. Most of the documents pertain to the proposed consolidation of the Edison & Swan United Electric Light Co., Ltd. and the Swan United Electric Light Co., Ltd.

1894. Electric Light - General Electric Company (D-94-22) [not filmed]

This folder contains correspondence and other documents relating to the business of the General Electric Co. Most of the items are daily reports to Edison of filament tests performed at the Lamp Works in Harrison, N.J. There are also letters of transmittal and acknowledgement and documents containing routine accounting information.

1894. Mining - General (D-94-23)

This folder contains correspondence and other documents relating to mining and ore milling. Included are letters about Edison's mining operations at Ogden and about the use of his patent for electrolytic decomposition in the processing of aluminum. There are also items pertaining to a claim for compensation by consulting engineer John Birkinbine and several letters from the firm of Pilling & Crane regarding market conditions and the cost of labor and materials. Also included are a few unsolicited inquiries about mining matters that received a significant response from Edison.

1894. Mining - Mines and Ores (D-94-24)

This folder contains correspondence and other documents relating to mines and ores to be bought, sold, worked, or tested. Many of the items deal with the mining interests of individuals or companies who wanted to lease or sell property to Edison or to have their ores tested. Most of the documents selected for filming received a significant response from Edison.

1894. Motion Pictures - General (D-94-25)

This folder contains correspondence and other documents relating to the technical and commercial development of motion pictures. Included are a letter from Edison to Eadweard Muybridge discussing the nickel-in-the-slot kinetograph, along with correspondence about the distribution and sale of kinetoscopes and the assignment of William K. L. Dickson's copyrights to Edison.

1894. Motion Pictures - Gouraud, George E. (D-94-26)

This folder contains correspondence and other documents relating to George E. Gouraud's involvement in the commercial development of the kinetoscope. Included are letters pertaining to the cancellation of Gouraud's contract with Edison and to the attempts of Norman C. Raff and Maguire & Baucus to gain control over Gouraud's kinetoscopes. Among the correspondents are Gouraud; Horatio Nelson Powers, Gouraud's agent and brother-in-law; William E. Gilmore, general manager of the Edison Manufacturing Co.; and Drexel, Morgan & Co., which managed the financial details of the Gouraud contract.

1894. Motion Pictures - Kinetoscope Exhibiting Company (D-94-27)

This folder contains correspondence and other documents relating to the Kinetoscope Exhibiting Co., which was organized in 1894 to exhibit Edison's kinetoscopes and films. Many of the letters are by Otway Latham, one of the organizers of the company. There are also numerous letters to and from William E. Gilmore, general manager of the Edison Manufacturing Co., which marketed kinetoscopes and other products manufactured at the Edison Phonograph Works.

1894. Motion Pictures - Maguire & Baucus (D-94-28)

This folder contains correspondence and other documents relating to the business of Maguire & Baucus, which held the rights to market Edison's kinetoscopes and films in foreign countries. Included are letters regarding sales in Europe, Mexico and South America, the West Indies, Australia, Burma, Ceylon, and India. There is also correspondence pertaining to the Continental Commerce Co., a privately held affiliate of Maguire & Baucus that marketed the kinetoscope in Europe.

1894. Motion Pictures - Raff & Gammon (D-94-29)

This folder contains correspondence relating to the business of Raff & Gammon and its subsidiary, the Kinetoscope Co., which held the rights to market Edison's kinetoscopes and films in the United States and Canada. Included are letters pertaining to the contract between Raff & Gammon and Edison and to the purchase of one hundred kinetoscopes originally contracted to George E. Gouraud.

1894. Patents (D-94-30)

This folder contains correspondence to and from Edison's patent attorneys and agents, along with other documents relating to domestic and foreign patent applications, patent litigation, and other patent matters. Included are letters pertaining to patents for the electric lamp, the mimeograph, the phonograph, and ore milling machinery. Most of the letters are from the law firm of Dyer & Seely.

1894. Phonograph - General (D-94-31)

This folder contains correspondence and other documents relating to the technical and commercial development of the phonograph. Included are letters about Edison's new-model phonograph, the dissolution of the Automatic Phonograph Exhibition Co., and the development of Emil Berliner's gramophone. There is also a telegram from George E. Gouraud congratulating Edison on his victory in his phonograph infringement suit.

1894. Phonograph - Edison Phonograph Company (D-94-32)

This folder contains correspondence relating to the business of the Edison Phonograph Co. All the letters are by attorney Richard Wayne Parker and pertain to the payment of the company's New Jersey state taxes.

1894. Phonograph - Edison Phonograph Works (D-94-33)

This folder contains correspondence and other documents relating to the operations of the Edison Phonograph Works. Included are letters about the production and shipment of phonographs for the Edison United Phonograph Co. and about the purchase of sapphires.

1894. Phonograph - Edison United Phonograph Company (D-94-34)

This folder contains correspondence and other documents relating to the business of the Edison United Phonograph Co., along with some items concerning the Edison-Bell Phonograph Corporation, Ltd. Included are documents regarding a dispute between Stephen F. Moriarty, general manager of the E.U.P.C., and George E. Gouraud, a company stockholder. In addition, there are letters about the impact of the North American Phonograph Co.'s bankruptcy on E.U.P.C.'s business and correspondence concerning negotiations with the Edison Phonograph Works for the purchase of five hundred new-model phonographs. Also included are a series of letters from G. N. Morison, the company's secretary in New York, to Moriarty in London, which provide detailed information about ongoing company activities; and several letters by Richard Wayne Parker, an attorney representing Edison in a dispute with the E.U.P.C.

1894. Phonograph - North American Phonograph Company - General (D-94-35)

This folder contains correspondence and other documents relating to the business of the North American Phonograph Co., which went into receivership on August 21, 1894. Included are letters about the financial condition of the company; relations with the Edison United Phonograph Co.; and the payment of a monthly allowance to Lily R. Lippincott, widow of the company's former president, Jesse Lippincott. Among the correspondents are Alfred O. Tate, vice president of the company, and J. Adriance Bush and Richard Wayne Parker, attorneys who were involved in the receivership proceedings. Related documents can be found in D-94-30 (Patents).

1894. Phonograph - North American Phonograph Company - Subsidiary Sales Companies (D-94-36)

This folder contains correspondence and other documents relating to the business affairs of various regional sales companies under contract with the North American Phonograph Co. Some of the letters pertain to Edison's financial arrangements with the Chicago Central Phonograph Co., which held the phonograph sales rights for the World's Columbian Exposition. There are also accounts and royalty statements for the New York Phonograph Co.

1894. Telegraph - General (D-94-37)

This folder contains correspondence relating to the technical and commercial development of the telegraph. Many of the letters are by Josiah C. Reiff and pertain to Edison's 1877 contract with Western Union and to the litigation between that company and the Atlantic & Pacific Telegraph Co. over Edison's quadruplex patents. There are also letters from Jerome Carty, a patent attorney, about the automatic telegraph patents of Edison and Patrick Kenny and one item containing a comment by Edison about phonoplex telegraphy.

1894. Telegraph - Phonoplex (D-94-38) [not filmed]

This folder contains correspondence pertaining to the Edison Phonoplex System of Telegraphy. The daily operations of this company were conducted by W. S. Logue and received very little attention from Edison.

Most of the documents relate to the installation and operation of phonoplex circuits on various American and Canadian railroads, including the Canadian Pacific Railway, the Central Railroad of Georgia, and the Illinois Central Railroad.

1894. Telephone (D-94-39)

This folder contains correspondence concerning the technical and commercial development of the telephone. Included are letters inquiring about the status of telephone transmitter patents and a letter suggesting the development of an answering machine.

1894. West Orange Laboratory (D-94-40)

This folder contains correspondence and other documents relating to the operations of the West Orange laboratory. Included are items pertaining to experiments and tests conducted at the laboratory. There are also letters regarding the cleaning of the boiler and the inspection of the buildings for fire hazards. At the end of the folder are numerous undated notes from John Randolph, with comments by Edison, concerning accounts billed by the laboratory.

1894. Aultman, Miller & Company (D-94-01)

This folder contains correspondence relating to repayment of loans made to this company by Edison and Walter S. Mallory.

All the documents have been filmed except for 8 routine form letters regarding payment of notes.

THE AULTMAN, MILLER & Co.

BUCKEYE MOWERS, REAPERS, MANUFACTURERS OF MOWERS, BINDERS.

AKRON, OHIO.

Feby 1st 1894

Thos A. Edison Esq
Orange N.J.
Dr Sir.

Enclosed find Dft for $2500.00 as per our wire of today.—

As our remittances have more than liquidated our two notes of $10,500. & 20.000, we would be glad to have you return them to us canceled if perfectly satisfactory, also the W.R. receipt securing same.

Yours truly
R.H. Wright Jr

GEO. P. ENGLISH, President.
JOHN MILLER, Superintendent.
IRA M. MILLER, Secretary.
R. H. WRIGHT, Treasurer.

Please address all Business letters to the Company

Aultman, Miller & Co.
Buckeye Harvesting Machines,
Binder Twine,
Akron, Ohio.

July 31, 1894.

Mr T. A. Edison,
Orange, N. J.

Dear Brother:-

I inclose herewith copy of letter I have just written to Walter who seems to be exceedingly anxious in regard to money matters. Now, of course, we want to do just all we can here to help affairs along, but at the same time just now, and possibly for the first two or three weeks in August, collections will be pretty slow with us, and it will be somewhat difficult for us to get money out of our own accounts; but if it is absolutely necessary for you to have funds from us, there will be no difficulty in our going out and borrowing the money for you, and we will do so just as fast as you definitely designate how much money you must have, on what dates, etc.

I want you to feel satisfied that I am doing all possible for you and at the same time help along our folks here. You need have no fears now but what all the money will be paid you that we still owe in the course of another month or six weeks, if you desire it. Trade has not been up to the usual standard, yet we are finding financial matters considerably easier, and, therefore, we feel quite safe in saying to you that we are not uneasy at all in the direction of finance, only, of course, we want to be guarded and handle our resources to the best advantage possible, and, therefore, just as much as you can possibly help us in the way of making your calls on us, will be well appreciated by us.. We can-

not very well raise all the money we owe you in one lump, but by scattering it along the next four to six weeks we can, I think, pay you all up. Will that do?

Mina arrived safely this morning all in good spirits and we all wish that you could spare a little time to come out and visit us, for we believe that a rest here in Akron, and possibly a while in Chautauqua would do you much good.

With kind regards, I am

Yours truly,

Charles Kelly

[ENCLOSURE]

Aultman, Miller & Co.
Buckeye Harvesting Machines.
Binder Twine.
Akron, Ohio.

July 31,,1894.

Mr W. S. Mallory,

Edison, N. J.

Dear Sir:-

Answering your late letter and telegrams in regard to August funds, must say that after talking with Mr Wright again I can only repeat about what I have written you heretofore, that we are hardly in a position to say that we are easy for funds. We find that collections are picking up some, but until September or October we cannot expect anything very large. But now, if you need funds from us, as I stated to you before, we are going to try to take care of you as fast as you necessarily need it; but we desire that you call on us just as lightly as possible, and give us a few days' notice before you need the money so that we can provide for same. But understand, Walter, the only way we get this money now is to go out and borrow it, for just now our collections are not large enough to keep us running and still pay off heavily on these bills payable, so please appreciate our situation.

We want to do just what is fair and right and pay you just as promptly as you must have the money; but on the other hand, we want you to go just as easy with us as you can, so we can avoid the necessity of going out and borrowing.

Now, as I understand it, Mr Wright has prepared to send you $ 5000.00 Thursday or Friday of this week, then possibly we could send you $ 5000.00 or $ 10000.00 more next week. I am say-

[ENCLOSURE]

ing this, however, without any definite authority, for we are not just positive where we can get the money, but think it more than likely we can raise this amount if you must have it..

And now as for the date of other payments, we want to leave that somewhat with you. You just say when you must have $ 5000.00 or $ 10000.00 and then we will try to arrange our program here so as to get the funds for you; but if we can avoid it, of course we don't want to go out and borrow money, unless it is compulsory upon us to do so to keep your wants out there supplied.

I am sure there is no danger now but what we can pay you off all right within the next month or six weeks according as you must have the money.

Hoping that I may find it possible to visit New York say along the 10th of August when I will be glad to meet you, I am

Yours truly,

Aud

AULTMAN, MILLER & CO.
INCORPORATED
GEO. W. CROUSE, PRESIDENT.
LEWIS MILLER, SUPERINTENDENT.
THOS. M. MILLER, SECRETARY.
R. H. WRIGHT, TREASURER.
GENERAL OFFICE AND WORKS AKRON, OHIO.

BUCKEYE MOWERS, BINDERS, BINDER TWINE.

AKRON, OHIO. Oct. 6th, 1894,

Thos. A. Edison, Esq.,
Orange, N. J.

Dear Sir;-

Inclosed find draft on New York for $4078.09 being the balance due you as per statement rendered. We have not added interest from Sep't 20th, on this for the reason that this item being wholly interest money, we suppose you would not expect it to be compounded. However, if this is not entirely satisfactory, please advise us.

We shall be glad to receive at your convenience the notes warehouse receipt, and other documents that were deposited with you as evidence of our obligation, and as security on same, in order that we may cancel our entries and close up the transaction.

Kindly accept our thanks for this accommodation, and for the consideration you have shown regarding its payment.

Yours truly,

R. H. Wright
Treas'r

DEO W. CHOUNCE, President
LEWIS WILSON, Superintendent.
IRA M. MILLER, Secretary
H. H. WRIGHT, Treasurer.

Please address all Business letters to the Company

Aultman, Miller & Co.

Buckeye Harvesting Machines,
Binder Twine,
Akron, Ohio, Oct. 19th. 1894.

Thos A. Edison, Esq.,
Orange, N. J.

Dear Sir;-

As per your request of recent date, we herewith enclose you check to balance your account, amounting to $14.89

Trusting this will be satisfactory, I am.

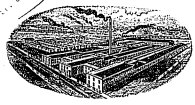
Yours truly.

1894. Dick (A.B.) Company (D-94-02)

This folder contains correspondence and other documents relating to the mimeograph business of the A. B. Dick Co. Included are a letter pertaining to royalties paid to Robert Gilliland and a letter concerning Edison's stock in the company. There is also an annual financial report and a comparative statement of sales and profits for the years 1889-1894.

All the documents have been filmed.

Paid [illegible] Mimeo



GILLILAND ELECTRIC CO.,

MANUFACTURERS.

ADRIAN, MICH., January 25th, 1894.

Mr. Thomas A. Edison Esq.,

Orange, N.J.

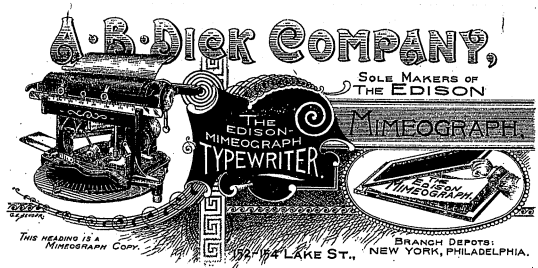
Dear Sir:-

Please send me check for my share (three tenths) of mimeograph royalty to be paid January 15th and oblige,

Yours very truly,

Robt. Gilliland.

187.32



To the Stockholders of the
A. B. Dick Company.

In presenting the attached statement of the business for the year ending April 30th, 1894, I beg the privilege of referring to the well known stringency of trade generally, in accounting for the shrinkage in our net sales for the year of $9,553.78, as compared with the showing for the previous year; and to call your especial attention to the increased cost of conducting the business during the past year owing to the extraordinary efforts and extensive and creditable exhibit made by us at the Columbian Exposition, which amounted in round numbers to a little over $12,000.00; while our patent litigation expenses amounted to $8,966.75 during the year just closed against $5,872.97 for the preceeding period, or an increase of $3,093.78. Other expenses for the year were increased considerably also, in the attempt to force sales, all of which has tended to reduce the annual net profit below that shown April 30th, 1893.

It will be well to notice that the GROSS profits of the year just ended exceeded by over $4,200.00 the gross profits of the previous year, and stripped of the extraordinary expenses, above referred to, the showing of net profits in the present statement would compare favorably with the previous showing. The new Typewriter put on the market three months ago is proving to be a satisfactory selling article, and through it we expect to increase the volume of business very noticably the coming year. Our leading Mimeograph patent in the litigation of which large sums have been spent, was sustained in July 1893 and since then restraining injunctions have been granted against three infringers, and a fourth we have licensed on a profit paying basis.

Thus it will be seen that the business is in a thriving condition with very favorable prospects ahead.

Although the net earnings for the year amounted to only $46,906.90 the directors have voted to declare a dividend of 10% on both Preferred and Common shares payable June 1st.

Respectfully submitted,

A. B. Dick, President.

[ENCLOSURE]

Statement of the business of the A. B. Dick Company

for the year ending April 30th, 1894.

Sales of Mdse. for the year,		$211,084.52
Less Mdse. returned	$ 1,971.45	
Less Allowances in settlements,	430.03	
Less Cash discount on Mdse. sold	670.92	3,072.40
Net amount Mdse. sold		208,012.12

CONTRA.

Cost of Mdse. sold and on hand including Labor and Material,	$102,565.58	
Less Inventory of stock on hand,	38,270.54	
Actual SHOP cost of Mdse. sold	64,295.04	
Add Royalties paid on same,	5,096.30	
Total cost of Mdse. sold,	69,391.34	
Less Cash discount on material purchased,	561.43	
Net cost of Mdse. sold,		68,829.91
GROSS PROFIT for the year		139,182.21

GENERAL EXPENSES.

Salary account,	25,746.70	
Expense account proper,	16,125.51	
Advertising account,	16,804.65	
New York Expense account,	12,121.29	
Philadelphia Expense account,	8,581.65	
Collection " "	131.98	
Interest & Exchange "	1,037.97	
Commission "	2,423.64	
Total General Expense,		82,973.59
ACTUAL PROFIT on Mdse.sold		56,208.62

EXTRAORDINARY EXPENSE.

Patent Litigation Expense,	8,966.75
	47,241.87
Accounts charged to Profit and Loss for the year,	1,329.65
	45,912.22
Add Royalties received from Licencees	994.68
Total NET GAIN for the year	46,906.90
Undivided profits in Surplus account	118,067.87
Total undivided profits April 30th, 1894.	164,974.77

[ENCLOSURE]

Statement of Assets and Liabilities of

A. B. Dick Company, April 30th, 1894.

ASSETS.

Cash on hand for current uses	$ 7,951.21		
Cash loaned on demand to factory,	35,181.38		
Dividend Fund Reserved,	37,975.00	$ 81,107.59	
Accounts and Bills Receivable,		45,139.92	
Mdse. on hand as per Inventory,		38,270.54	
Office fixtures at Chicago, New York and Philadelphia,		3,228.87	
Gilliland Electric Co. Stock,		60,000.00	
Pomeroy Duplicator Co. Stock,		500.00	
Patent and Contract Account,		456,000.00	
Total Assets.			$684,246.94

LIABILITIES.

Unmatured Bills,	19,272.15	
Capital Stock,	500,000.00	
Undivided Profits in Surplus Account,	118,067.87	
Undivided Profits earned in year ending April 30th, 1894,	46,906.90	
Total Liabilities		$684,246.92

[ENCLOSURE]

Comparative Statement of Sales for the years ending April 30th 1889, 1890, 1891, 1892, 1893 and 1894.

Total net sales for year ending April 30th, 1889,	$ 79,422.28
Total net sales for year ending April 30th, 1890,	113,103.45
Total net sales for year ending April 30th, 1891,	152,817.91
Total net sales for year ending April 30th, 1892,	210,922.30
Total net sales for year ending April 30th, 1893,	217,545.90
Total net sales for year ending April 30th, 1894,	208,012.12

Comparative Statement of Net Profits for the years ending April 30th, 1889, 1890, 1891, 1892, 1893 and 1894.

Total net profit for year ending April 30th, 1889,	$ 11,608.12
Total net profit for year ending April 30th, 1890,	23,239.85
Total net profit for year ending April 30th, 1891,	30,215.01
Total net profit for year ending April 30th, 1892,	57,049.72
Total net profit for year ending April 30th, 1893,	66,151.07
Total net profit for year ending April 30th, 1894,	46,906.90

File

Mimeograph

A. B. DICK COMPANY,

SOLE MAKERS OF THE EDISON MIMEOGRAPH

THE EDISON-MIMEOGRAPH TYPEWRITER.

THE EDISON MIMEOGRAPH

THIS HEADING IS A MIMEOGRAPH COPY.

152-154 LAKE ST., CHICAGO,

BRANCH DEPOTS: NEW YORK, PHILADELPHIA.

Mr. Thos. A. Edison, CHICAGO, July 13 1894.

Orange, N.J.

Dear Sir:--Enclosed please find Certificates for sixty six shares each of Common and Preferred Stock in the A. B. Dick Company-in exchange for your Certificate #84 of the old issue as follows:—

#6 for 66 shares Preferred,

#19 for 66 shares Common

Please sign and date the receipts attached to certificates and return to us so that we can place them in the stock book. We also enclose our check on the Chatham Nat'l.Bank of New York City in the sum of $1320. in full payment for dividend due on these certificates declared at the last annual meeting.

Yours truly,

A B Dick Company

Enclosure.

1894. Edison, T.A. - General (D-94-03)

This folder contains documents, primarily correspondence, covering a wide variety of subjects. Some of the material relates to personal matters. Also included are documents that deal with more than one subject, such as a letter about both the electric light and the phonograph. Documents concerning subjects that do not fall under the main subject categories are also filed in this folder. Among the items for 1894 are letters pertaining to Edison's relationship to the National School of Electricity, his opinions of the patent system, and his views about the relative merits of battery-powered and spring-motor phonographs. There are also documents regarding the operations of several Edison companies, including the Bates Manufacturing Co., Edison Industrial Works, and Sims-Edison Electric Torpedo Co. Included is correspondence by and about long-time Edison associates J.C. Henderson, Louis Glass, Frank McLaughlin, Robert H. Thurston, and Frank W. Toppan.

All the documents have been filmed.

Private

Dear Sir — I have retired from the patent field entirely — the whole thing in America & Elsewhere is a delusion & a farce —

To
Thomas Alva Edison Esq

D
1894
Patents

E

Dr Sir

You are the King of inventors and can do more to secure fair treatment for inventors in the United Kingdom & Europe than any man living

The patent laws in this country are ancient & barbarous to the last degree. They pick the brains & ruin our inventors by the tens of thousands — At one time 58 & even now 14 times as much is charged our inventors for patents in this country as in America. 9022 patents were voided (at an average of 4 years only) last year causing a cruel loss to their inventors of over £250,000 in fees alone

The titles granted are again

Ann June 24/94

practically worthless except in the hands of rich men who can pay 6 fold cost in the law courts & we are getting from bad to worse

An association of inventors has been formed to free remedial measures, on parliament

It aims at getting the American patent system adopted here & if this were accomplished the rest of Europe would have to follow suit. Its main object is to abolish "renewal fees" — secure the granting of valid (term) Patents only (with or without provisional protection as may be thought best) & to make the average life time of patents 17 or 20 years instead of only 4 years. It has 10 M.P.'s as Vice Presidents & can make itself heard in parliament, but the whole financial weight of the Association & movement falls on one Gentleman who can go no further

Engineers, middlemen lawyers & patent agents have so long preyed on our poor inventors that they oppose us in every way they can

The public do not understand the question & give us no assistance

The Treasury has dragged £3,107,610 out of inventors & we have no patent funds

111,546 patents have been voided at an average of from 3 to 4 years, at a loss to our inventors of £4,961,560 in fees paid to the Patent Office & patent agents

94.3 % of patents are killed out of sight by "annual fees" & the suicidal folly must be stopped –

We want to get in 10,000 inventors to back the Association up & carry on the war

Will you, who know so well the struggles of inventors, help us to throw off their shackles in this country? Will you send us a cheque for £100 to urge the reform forward? Can you get Americans in this country to help us, or the movement? Either course would be invaluable at the present time

The name of the Society is the Patent Law Reform Association 7 Sweeting St Liverpool

Ch Schwann M.P. is president

Col Marsh is the Hon Treasurer

& I am the Hon Sec

No one makes a ½ out of the association over the management

Will you help us?

Yours faithfully

R. C. Johnson F.R.G.S.
Hon Sec

7 Sweeting St
Liverpool Jan 4. 1894

Publication

The Associated Literary Press.
McClure's Magazine.

S. S. McCLURE, President.
JOHN S. PHILLIPS, Treasurer.
ROBERT McCLURE, Ass't Treas.
ALBERT B. BRADY, Secretary.

S. S. McClure, Limited,
743-745 Broadway,
NEW YORK CITY

CABLE ADDRESS, "Aldecamp, New York."

LONDON OFFICE:
Robert McClure, Manager,
33 BEDFORD ST., COVENT GARDEN.

Telegraphic Address:
"Editorship, London."

New York Jan. 13, 1894.

Ans Jan 18/94

My dear Sir:

Prof. R. H. Thurston desires me to send you with his compliments a copy of the January number of McClure's Magazine, which contains a contribution from his pen apropos of the New Year.

I shall be very glad to interest you in our periodical. It is a part of our undertaking to publish not only good current literature but interesting scientific articles.

Very truly yours,

S. S. McClure

Form No. 1.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, President and General Manager.

305 P

NUMBER | SENT BY | REC'D BY | CHECK

1121

24 Pur Gidag 27 Paid

RECEIVED at the WESTERN UNION BUILDING, 195 Broadway, N. Y. Jany 31 1894

Dated Buffalo Ny 31

To Thomas Maguire

North Amn Phonographs Co

New York

Insert in Sun & world tomorrow morning usual notice regarding payment Light Company of Europe Coupons send that letter to Easton offering option for sale of machines

A O ~~Tate~~ Tate

The Board of Managers
of the
Drexel Institute of Art, Science & Industry,
Philadelphia,
requests the honor of your presence
at the
Service,
in memory of
Anthony J. Drexel,
Founder of the Institute,
which will take place in the Auditorium,
Saturday afternoon, January 20th 1894,
at three o'clock.

Reply to James, Mac Alister, L.L.D.
President of the Institute.

Mac = say Mr E is absent
& cannot accept
Service JAE

D
1893
Edison, T.A.
Journal

In Memory of

Anthony J. Drexel

Founder of the Institute

IN THE AUDITORIUM

SATURDAY AFTERNOON, JANUARY 20, 1894

AT THREE O'CLOCK

Ans.
Jan 12/93

Chicago Ills 3/7/94

D
1894
Edison, T.A.
Advice

Mr. Thos. A. Edison Ans. March 15/1894

Dr Sir,

Kindly donate me a moment of your valuable time. I want to ask you a question if you please, the answer to which I have not been able to arrive at myself, to my satisfaction that is, Please tell me in 6 words "what is the best way and the safest way for the owner of an invention to dispose of same? = For money of course = But how base calculations? Sales cannot be determined in advance you know. Nobody will offer you the real value at the start. - On Royalty false statements can be rendered, now what? I think what you will be able to say in a few words in regard to same will be more correct than any conclusion I might come to in 7 yrs of reviewing statistics &c.

Yours with thanks & best wishes

W. E. DeWitt
Chicago
Ills.
6015 Ellis Ave.

On royalty with a reputable House whose credit is quoted good by Bradstreet, even shysters can be caught if they falsify books -

E.

TAE

AUTOGR./PHOTO, REQUESTS

THE WORLD-CENTRE . . .

PUBLISHING COMPANY.

PRINTERS, BOOK MANUFACTURERS AND PUBLISHERS.

TELEPHONE HARRISON 111.

"AMERICAN CELEBRITIES," PORTRAIT SERIES.

Office and Factory, 350 Dearborn Street.

Chicago, March 24, 1894.

Thomas A. Edison,

Orange, N. J.

Ans. April 3/94

Dear Sir:--

We are the publishers of a new work entitled "American Celebrities," a sample copy of which we send you herewith. We desire to use your portrait in this connection and would be greatly obliged if you would favor us with your photograph by return mail.

We have one on hand obtained from a New York photographer, which is not by any means a good one, and we don't want to use anything that would not be satisfactory to you.

Our work will comprise portraits and biographies of 256 American citizens, both men and women, who have distinguished themselves in some particular line, and in whom for that reason, the public have a special interest.

Thanking you in advance, we are,

Yours very truly,

WORLD-CENTRE PUBLISHING CO.

D. Plaver Sec'y

Johnny Send a Port Huron Cabinet size

[illegible]

There is no truth in any of the statements
T A Edison

Wilmington, Del., 30th March, 1894.

Thomas A. Edison, Esq.,

Orange, N. J., Ans April 8/94

Dear sir; -------

Thanking you for your favor of 23rd inst I crave your further indulgence and herewith enclose one of the Wonderful Electric Scissors Sharpeners given me by one Mc Cain agent for Ferris & Co. whose card is also enclosed.

I only troubled you because McCain told me that this sharpener was invented by Thomas A. Edison who had applied for patent and that Ferris represented Mr Edison's phonographs and other inventions in New York and that he McCain had a brother working in Mr. Edison's works at Orange through whom he had been interested in the little invention.

Will you kindly write me if there is any truth in it or any electric value in the tool and aoblige by its return

Yours very truly James H. Temple

Could not find Ferris in N.Y. Directory.

Ideas

April 6th 4

Francis C. Dyer Esq
18 East 58th Street
New York

Dear Sir:-

I beg to acknowledge receipt of your favor of the 31st ult and in reply I beg to say that I am practically out of the Patent business and confining myself to science only.

I return you herewith the paper which I received with your letter

Yours truly
Thos. A. Edison

Bates

SAMUEL INSULL, PRESIDENT. EDWIN G. BATES, VICE-PRESIDENT & TREASURER. JOHN F. RANDOLPH, SECRETARY

BATES MANUFACTURING COMPANY.

NEW YORK, U. S. A.
EDISON BUILDING, BROAD STREET.
LONDON, ENG.
28 AND 29 ST. SWITHIN'S LANE, E. C.
CABLE ADDRESS:
"BATESCO-NEW YORK."

4/24/94 Edwards

REPLYING PLEASE QUOTE
19332
THIS NUMBER.

New York, Apr. 18, 1894.

Thomas A. Edison, Esq., President,

Edison Phonograph Works,

Orange, N. J.

Dear Sir:-

In accordance with the request as contained in your letter of the 14th inst. we hand you herewith enclosed a statement of our Accounts Receivable, dated March 31st, 1894. The dates to the left of each item are the dates of sales and the memorandum following the amount, show the present condition up to and including to-day's remittances received. The word" Collection" refers to accounts now in the hands of our attorney for collection. We also enclose a statement of our Accounts Payable dated March 31, 1894 as requested.

Our fixed expenses per week are as follows:- who gets it

Salaries	$100.00	
Rent	14.50	
Insurance	2.25	
Towel Supply	.31	$117.06

The lease of this office expires May 1, 1895; our stock of Automatic Hand Numbering Machines consisted of two hundred and eight (208) machines this morning.

There has been a dropping off of orders during the last three weeks and according to our reports from various parts of the coun-

try, this is attributable to slow business most everywhere and in nearly all lines; we expect, however, to soon have good returns from our efforts made and making since it became apparent that we would have anything like an assortment of machines in stock.

We are still without the Line Dating Machines ordered nearly three months ago and this business would doubtless be very much increased if we had them. With our present office force, we could handle three times the business without increasing same.

Very truly yours,

(12 Encs.)

Vice-President.

Brake

HAROLD P. BROWN,
ELECTRICAL ENGINEER,
~~45 & 47 WALL ST.~~ NEW YORK.
Edison Building.
CONTRACTOR FOR AND CONSULTING
ELECTRIC LIGHTS AND STEAM POWER.
DESIGNER OF APPARATUS FOR SPECIAL PURPOSES.
EXPERT IN PATENT AND CIVIL CASES.

May 19, 1894.

Mr. Thos. A. Edison,

Orange, N. J.

My Dear Mr. Edison, I am glad to say that the detail drawings of the "Edison Freight Brake" car apparatus are in the hands of the pattern maker and with six moving parts will give all the "automatic" results etc. that are obtained with the Westinghouse apparatus whose moving parts are counted by dozens. In regard to the financial end the situation also looks well as a nephew of Mr. E. C. Benedict, the Standard Oil and Gas magnate has tried his hand in the matter and seems to have interested Mr. Decker of the firm Decker, Howell & Co., and Mr. Herrick of the Edison General Electric Co. I think that the latter will write you about the matter if he has not already done so. Am going south for a few days on a business matter which cannot be delayed, but meanwhile work on the brake is being pushed forward. Will send blue prints of details of the car apparatus as soon as possible if you care to see them. My address for the next five days will be Sapphire, Jackson Co. North Carolina.

Sincerely Yours, Harold P. Brown.

Torpedo

TO STOCKHOLDERS

OF THE

Sims-Edison Electric Torpedo Company.

NOTICE.

Notice is hereby given that a Special Meeting of the Stockholders of THE SIMS-EDISON ELECTRIC TORPEDO COMPANY, will be held at the office of the Company, No. 69 Wall Street, New York City, Room 26, second floor, on Tuesday, the 17th day of July, 1894, at 12 o'clock noon of that day, to consider and vote upon a proposition to be presented at said meeting, to amalgamate said THE SIMS-EDISON ELECTRIC TORPEDO COMPANY with a proposed Torpedo and Defense Corporation, and to take such action in connection therewith as may be legal and proper.

Dated New York, June 23, 1894.

EVERETT FRAZAR,
W. SCOTT SIMS,
W. M. DEEN,
AMBROSE SNOW,

A majority of the Trustees of The Sims-Edison Electric Torpedo Company.

D
1894 "Edison, T.A. - Personal"

EDISON PAINFULLY HURT.

The Great Inventor Falls from a Chair, Receiving What May Be Serious Injuries.

AT FIRST THOUGHT TO BE TRIVIAL.

After Reaching His Home His Condition Soon Grew Worse and He Suffered Severely.

HIS PHYSICIANS PUZZLED.

Despite the most stringent efforts to conceal the fact, the details of a somewhat serious accident to Thomas A. Edison, the great inventor, have just come to light.

Mr. Edison has been at Ogden, N. J., for the past eight weeks, hard at work developing his magnetic ore separator, returning home only to spend Sunday. On Friday evening last he was sitting on the porch of his boarding house at Ogden, when in some unaccountable way he made a sudden wrap and he was thrown backward on the porch, striking himself heavily. He is rather a heavy man and it gave him a great shock.

Friends at once ran to his assistance, but he picked himself up and said that he felt no pain or inconvenience. Saturday night he went home to Orange, N. J., as usual, feeling sore and stiff, but thought little of the matter. On Sunday he became worse and suffered a good deal of pain.

His family physician was called in and thought but little of the matter, but prescribed for him. Yesterday Mr. Edison was worse and unable to leave the house. The physicians are puzzled. No bones are broken. It is feared that some serious internal injury may have been sustained.

Mr. Edison is a hard patient to treat, as his almost absolute freedom all his life from pain or disease makes passiveness and repose distasteful to him.

It is hoped that the present trouble may pass away without any serious consequences, but this only the next few days can determine. In the meantime his family and friends are worried over his condition.

ELECTRICITY FROM THE WAVES.

Edison Is About to Try a Novel Experiment at Coney Island.

A number of men are at work erecting three portable houses near the Concourse at Coney Island. Inquiry as to what they were for elicited the reply: "For Edison. Watch and wait." It was said that Edison is going to experiment in using the sea waves as a motive power for generating electricity.

It has long been known to him that by floating a series of large casks attached to each other by chains, and anchored so as to the sea, and with the waves, they could, by means of rods communicating with ratchet wheels placed in power houses on shore, be made to revolve dynamos and generate electricity.

Mr. Thos. A Edison. Dear Sir: - Will you please inform me of the truth of the facts stated in attached clipping? With details you may wish to give.

Yours Truly C. Fulton

Pine St. New York July 16-94.

degrees

~~Forwarded~~ [illegible] for [illegible] 13th Street
Philadelphia. Penn.

Mr Edison -

Dear Sir

I have thought of writing to You for some time in the hope that something might be done to help me and those unfortunates like me. - I have had defective hearing for many Years but late Years have become so Deaf that I can only hear by very loud talking close to the Ear, and have given up all hope or expectation of Relief by Vibration through the usual channel, and have thought perhaps an Implement could be invented by which Sound could reach the Intelligence through the Bones of the head and the Ear nerve by Conduction without use of the Drum channel - whether such an Instrument is feasible I have no means of knowing, and so write this suggestion to You in hopes that something may Result. My Idea is a Disc about 3. or 4. Inches in diameter to place on the Clothing or in a loose pocket with conductor attached composed of light flexible wires or light chain of best sound conducting material with bulb on the end to place

in the Ear channel where tissue and Cuticle are thinnest on the Bone structure of the Ear, — failing that the sound could very readily be conducted through the Teeth to the Bones of the head by placing it in the mouth like a Pipe or Pencil and get sound intelligence in that way, I can place a common tuning fork with the very least Vibration of the tines to my teeth and hear sound very distinctly, and no doubt a majority of the Deaf are affected in the same way (of course the teeth must be natural, one is sufficient, but another one) I can place a stick or cane with one end against my teeth and the other on any sounding part of a Piano and can hear every note as distinctly as probably a normal Ear, but without it can hear scarcely anything, this letter needs no reply unless of course something results to the purpose, —

Yours Truly
Chas. W. Fisher

LAW OFFICES
ALEXANDER ELLIOTT, JR.,
PATERSON, N. J.
SAVINGS INSTITUTION BUILDING.

Lab to file

Paterson, N. J., August 1st, 1894.

PHONOGRAPHIC PUBLICATION

Mr. Thomas A. Edison,

Edison, N. J.

Dear Sir:-

Monday and Tuesday I was working on the preparation of the necessary papers for the increase of stock also preparing papers for winding up the Industrial Company.

To-day I went to New York to see Mellor but found his place closed, and that he has not been there for several weeks past. I presume, therefore, he is still at Forked River. I could not get any information as to his whereabouts. Upon receipt of your last letter I wrote him asking for an appointment. He immediately telegraphed me to come to Forked River, but added " I will only agree to 5 yrs. option to lease or buy."

In order to not appear too anxious I did not go to Forked River but thought to see him at his office to-day. I knew if I immediately went to see him he would at once swell up with the idea that we are still very anxious for the property and would insist upon having $600. cash down. I, therefore, thought it best to let him write or telegraph me again as I fear our apparent anxiety in this matter heretofore has intefered somewhat with the consumation of the transaction. If I do not hear from him again during this week I shall then go to see him at Forked River.

I go to Easton to-night to take up Scotts Mountain work again to-morrow morning.

As soon as I get the report of the meeting of the Board of Directors of the Works authorizing the increase of stock I shall then complete the papers for the increase. I cannot do so until a meeting has been held, but my work is already thus far.

(T. A. E. No. 2)

I have this day written Mr. Gilmore for the By-laws, minutes etc. of the Industrial Company to aid me in dissolving it.

Respectfully yours,

Alexander Smith Jr.

(No enc.)

TAE - Friends

OFFICE OF J. C. HENDERSON,
No. 23 BROADWAY,
NEW YORK.

New York, August 9, 1894 189

File

Personal.

T. A. Edison, Esq.

Orange, N.J.

My dear Mr. Edison : -

I am glad to hear that you have fully recovered from that acrobatic performance of yours at the mine, and trust that it had no other effect than keeping you quiet for a day or two.

By the way, when over on the other side this time, my cousin Charlotte, one of the manuscript worms in the British Museum, came across the name of George Edison, a freeholder of Suffolk, in 1571. So, if you ever wish your pedigree or family tree made up, this is a good pointer.

Trusting to hear soon of the successful operation of the Ogden plant, I remain,

Very truly yours,

J. C. Henderson

JCH/VB

Edison - Friend - Lewis 9/a55

Instrument Recd - It may be ok for fakers but the future phono will run with a battery - new model weighs 19 lbs runs with 1/2 ampere or 1/7 of the

Telephone Building.
Bush St. San Francisco.

August 23, 1894.

My dear Edison:

Current now Employed & we shall furnish Leland's battery guaranteeing it to run one year 3 hours a day with absolute regulation

I send you to-day, by Sunset Route, a spring motor for the phonograph, which I ask you to accept with my compliments.

You will remember I once visited you at Ogden, solely to urge the construction by you of a small, light-weight, spring-actuated phonograph for commercial use, and I believe now, as I did then, that the future prosperity of the instrument lies in that direction. Of course, I cannot remodel the phonograph, but I want you to see how serviceable the spring is with the present heavy instrument.

By the way, I talked you over to my way of thinking, on the occasion I speak of, but you recanted and became abusive after you had run a lot of infernal boulders through the roads. However, I won part of my carfare back on the match game you dealt on the return journey, so I'm not crying.

Major McLaughlin was in the city yesterday, looking as fine as silk. He is sailing pretty close to the wind, he says, and wants to sell a mine in which I am to have an interest. Have you anything negotiable you would like to swap for a good mine? I won't go into details, for I think you are soured on the fraternity; too familiar association causes such a result

sometimes.

I have shipped the instrument by rail for the reason that the Express Company almost invariably damages light machinery handled by them.

Yours very truly,

Louis Glass

Schools
SCHOOLS OF
MECHANICAL ENGINEERING,
AND OF THE
MECHANIC ARTS.
R. H. Thurston, Director.

DIRECTOR'S ROOMS.
Sibley College, Cornell University.
OVER

Ithaca, N. Y. September 7 1884

My dear Mr. Edison :

I take an early opportunity to write you your annual invitation to come to Cornell, at your own convenience as to date, and to visit your friends here and to see the school of electrical engineering that you have done so much to establish. It has become the largest and, I think, the best-equipped in existence, and last year had over 250 students, about one half the total in Sibley College. It is every year getting more and more interesting and fruitful of good works and you ought to get an occasional glimpse of it in order to appreciate your own work. I am inclined to think that you will feel, once you have learned to realize what it means, that you have taken part in no other enterprise that exhibits so much of promise of real and permanent usefulness in the world as this. Education, especially of this practical and productive sort, seems to me the greatest boon that can be conferred upon the coming generations. You have done more than you realize in the work here.

If you can see your way to breaking out of the bonds that you have tethered yourself with, and can come to Ithaca and see the University, Sibley College, the work in electricty and other branches, and this lovely country, it will do you good in body and mind and soul. If you can bring yourself to talk to a crowd of boys full of interest and enthusiasm about the subject most interesting to

yourself, it will be good missionary work ; but do not feel that you areurged against your own will or judgment . I am sure , though, that, once you got among them, you would enjoying thetalking to them as much as they would the hearing of it . They have intensely enjoyed listening to yourrepresentative and would still more like to listen to the senior apostle of coming new phases of civilization.

We are picnicing , justnow ; but the invitation stands until accepted, early or lateintheyear , just when it best suits you to accept , and Mrs. Thurston hopes, before very very long, to have her household in order again and once servants are found up to her standard, she will be ready to care for her friends . She will then , if you can offer any encouragement about coming at all, wish to ask Mr. Edison to accept of her simple, but always hospitable, entertainment, and can promise to make her visit both pleasant and comfortable .

Yours very truly

Robert H. Thurston

My Dear Thurston —

My nose is still to the grindstone but I expect to be released some time this winter when I will assuredly come up & see you

Answered TAE - Friend F. W. Toppan

OLCOTT & CO., LIMITED
EXPORTERS & COMMISSION MERCHANTS.

CABLE ADDRESS: "FOROLCOTT" NEW YORK.

56 New Street,
New York, Oct. 24 1894.

My dear Mr. Edison

We have returned, at last, from the other side and I would like very much to call on you, if I knew when you and Mrs. Edison were likely to be at home.

I have had an opportunity of seeing the Kinetoscope and it certainly is a wonder. Is there any chance of my getting hold of it for South America?

Hoping you are all well and with kindest remembrances to Mrs. Edison,

I am,

Yours sincerely,
F. W. Toppan

T. A. Edison, Esq.,
Orange, N.J.

Say I am at Ogden & that on Kinetoscope see Mack & Baeus - My 44 Pine Street

P.S. Letter care of the above address - will reach me -

T.

Schools
Answered

NEW HAVEN, CONN. Nov. 19th, 1894.

Mr. Thos. A. Edison,
Menlo Park, N. J.

Dear Sir:-

The enclosed popy of a letter which we sent to the Electrical World and the Electrical Engineer respectively, explains itself. We would thank you very much if you would wire us a word tomorrow stating whether this National School of Electricity is all right and has your endorsement or not. We ask you this, not so much for ourselves as for our interest in a number of young men in our employ and also residing here in the city and whom we do not wish to see led astray in regard to spending their money under false pretenses.

Yours Truly,

The Dynamic Plant Engineering Co.
J. F. Denison
Elec. & Manager,

The original plan of the School of Elec as outlined by Mr Barrett & Hornsby was approved by me The use of my name as a Dean etc was however gratuitous

[ENCLOSURE]

NEW HAVEN, CONN. Nov. 19th, 1894.

The Electrical Engineer,

New York City.

Gentlemen:-

We have lately received several letters from the National School of Electricity whose headquarters are in the Decker Building New York City, relative to establishing a school in this city and a certain Mr. Hatch representing them, called last week. They intend to hold a public meeting this week ~~Wxxxxxxxx~~ Thursday in the city and they desire our aid in helping them to establish a class. From their representations and prospectus the plan seems to be a meritorious one and worthy of our support but we have heard some very adverse criticisms in regard to Mr. J. Allen Hornsby and it was also claimed that the electricians named in the faculty have their names used either without authority or that they at first gave their consent without thoroughly understanding the matter.

As all the electricians named on the faculty with the exception of Mr. Thos. A. Edison are so far away that we do not see how we could communicate with them between now and Thursday night, we address you, hoping you could give us some light on the subject. We do not wish to put you to much trouble but would thank you to ~~wire us~~ at our expense tomorrow, stating whether this is worthy of our support or not, provided you are able to give this information ~~or not.~~ If not, refrain from wiring but drop us a line on the subject.

We have a number of young men with us who would take an interest in this thing if it was all right, as well as a number residing in the city. We do not wish to be misled ourselves or to mislead others. If the matter is not on a proper basis we are very anxious to know this at once.

(Copy.)

Yours Truly,

The National School of Electricity

EASTERN OFFICE:
DECKER BUILDING,
Union Square,
NEW YORK.

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J. L. LITTLE, Vice Prest.
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DR. W. J. HERDMAN, University of Michigan.
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Schools

The National School of Electricity

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DR. W. J. HERDMAN, University of Michigan.
MR. J. P. BARRETT, Chief Electrician City of Chicago.

Chicago, Nov. 19, 1894.

Mr. Thomas A. Edison,
Lewellyn Park,
Orange, New Jersey.

My dear Mr. Edison:-

The National School of Electricity has now been organized and in operation six months and I take occasion to report to you the progress that has been made, the work that has been done and the methods that have been pursued in bringing about the results obtained. I feel that such a statement is the more necessary at this time for the reason that there has been some published criticism of the school and of those in its management. While these criticisms have been from irresponsible sources, yet they are published with sufficient detail to give color to them and to demand for your protection full explanations of the management of the organization and a refutation in detail of the public criticisms that have been made.

The school, as you know, began the organization of classes in Chicago and other parts of the west. About the 15th of September operations were carried to the east, and from an office at Union Square, New York City, classes have been organized in New York, Pennsylvania, New Jersey, Massachusetts, Connecticut, and elsewhere. It has been the purpose of the management of the school in beginning organization in any given district where a member of the faculty lives, to take up the work in connection with that member of the faculty, acquaint him fully with the plans to be pursued in detail, have his advice and encouragement and give him practical direction of the affairs of the school so far as the educational work was concerned. This has been done in the northwest under the direction of Prof. Shepardson of the University of Minnesota; in the territory adjacent to Ohio, under the direction of Prof. Thomas of the Ohio State University; the territory about Wisconsin has been organized under the direction of Prof. Jackson; and proceeding with our work in Michigan and the adjacent territory, Prof. Carhart has been consulted. The first meeting of organization in the east was held in New York City, at which time

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DR. W. J. HERDMAN, University of Michigan.
MR. J. P. BARRETT, Chief Electrician City of Chicago.

Prof. Anthony of the faculty, made an address.

It has been the intention at all times to so conduct the school as to meet with the approval of the members of the faculty and no act has been done that could not properly be submitted for their approval. No representations have been made by anyone in charge of the affairs of the school likely to mislead prospective students or in any way calculated to bring about the enrollment of students by holding out inducements to them that could not be met in the conduct of the classes. The fact that the school has succeeded in its work of organization and has already taken a position of importance and prominence in the country, has brought upon it the enmity and criticism of parties whose pecuniary interests were being threatened or who had personal reasons for maliciously attacking one or other of the men having charge of the affairs of the school. It has been stated publicly in print that two or more gentlemen of the faculty have requested the withdrawal of their names as members of the faculty and had denied their association with the school. It is needless for me to state that this is untrue and that no member of the faculty has taken exception either to the methods employed in the management of the school or its plans of operation. There has been no request by anyone in the faculty for the withdrawal of his name, nor has a single member of the faculty objected to the conduct of the school's affairs. It goes without saying that our associates in the faculty would not have withdrawn their connection from the school in any event after having consented to be identified with it, without first having taken the precaution to advise changes in the methods employed to conduct the school, or without notifying someone in the active direction of affairs that the conduct of the school was distasteful to them. No such complaint has been made and I have no hesitation in stating that these reports are entirely and maliciously untrue. I am quite sure that if any gentleman in the faculty were disposed to object to anything being done, he would have communicated his objections and wishes to me and they would have been given immediate consideration of course.

One recent criticism on the school demands more than a passing mention. "Electricity" of November 14th, contains a virulent and malicious attack on the school, one item of that attack quoting from an Allegheny paper headed "Science or Fraud." It is

true that the same source of attack that has appeared at other points gave rise to an attack upon the school during an attempt to organize a class in Allegheny City, and an opponent of the school made charges that brought about the appointment of a committee to investigate the responsibility of the school. The remarks preceding the appointment of that committee were made the basis of the article headed "Science of Fraud," and the article was published without bias, simply stating that an investigation had been ordered. The article in "Electricity" went no further than this, showing the maliciousness and animus of the charge. If the publisher of that matter had cared for the truth he would have published the fact that the committee of three appointed to make this investigation made the investigation in a manner entirely satisfactory to them and made a report so favorable that a class was at once organized. The original opponent of the school at that point withdrew his charges and immediately offered not only to become a student but to accept the position of instructor of the class if the management desired his services.

The National School of Electricity needs no defense. Its affairs have been conducted in an entirely proper manner, and if those who are our friends will help me to correct any weak points in the school organization and will lend me their aid to build up a high standard for the school, I assure them that the school shall obtain a position in this country of which they will not only be proud, but for their connection with which they will be rewarded in many ways.

Since the first organization of the school last spring, its plans have been broadened very materially, its scope enlarged, its standard raised, a much better class of instructors have been obtained than our early inexperience was capable of securing, the lessons embodying the course of study have been very favorably commented on, and I have no hesitation in saying that the members of our faculty who have participated in the preparation and revision of this course have much to be proud of in the thoroughness, comprehensiveness and simplicity with which the course has been prepared.

Of the finances of the school I have only to say that the tuition fee fixed is making the school self supporting and I shall take pleasure in making a detailed financial statement to the fac-

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MR. J. P. BARRETT, Chief Electrician City of Chicago.

ulty in a short time, showing that the school is properly financed, that it has money to meet its obligations and to keep faith with every student that has been enrolled in its classes.

I have felt for a long time that such an institution as the National School was planned would fill a valued place among American educational institutions and I was sure that the results desired could not help but be achieved when I was able to announce association with the school of the present members of the faculty. My exceeding great interest in the work and the great business interests devolving upon the members of the faculty, have thrown me much more prominently in the active management of the school than I would have liked, but it is my intention and earnest desire that the members of the faculty take a closer personal interest in the work of the school and become more actively identified with it in the near future. I have felt however, that before asking for this more active interest that I should be able to present to the faculty definite results covering a brief period of organization. I had fixed this period at one year and by the end of that time I have felt, and do feel, that I shall be able to present to the faculty a statement of results that will justify them in prosecuting the work along even higher and better lines.

Believe me,

Very respectfully yours,

J P Barrett

President.

1894. Edison, T. A. - Articles (D-94-05)

This folder contains correspondence and other documents requesting Edison to write articles; correspondence relating to articles about Edison or his inventions; and letters from journalists seeking to interview Edison.

All the documents have been filmed except for 4 routine items that received no significant reply.

[REVERSE NEGATIVE PHOTOSTAT. TRANSCRIPTION FOLLOWS]

BARNET PHILLIPS TO ALFRED O. TATE
[TRANSCRIPTION]

Jan 2d 1894

My dear Sir

I mail you today that French book, M. Uzanne sends to Mr Edison - the work of Mr L'Isle[-----?] having for its hero, Mr Edison. The volume has gone through several editions since 1891 - In your favor of the 9th of November last - you say "that a series of kinetograph illustrations are in preparation" - and that they will be "shortly ready." Might I beg if they are ready that they might be sent me?

With my respect to Mr Edison, Mr. Uzanne in a recent letter, desiring to be remembered. I am yours very truly

The subject I wanted for illustration was a woman in the act of sneezing -

E. Lab. Or. N.J. Jan 6/94 D 1894 M.P.

When you send the photo (Kinetoscopic) to that party - Kindly stipulate that unless the exact wording on card is not printed they cannot have it or something to that effect. Do this & oblige

Yrs

W. Clarke

POSTAL CARD ONE CENT.

United States of America

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ORANGE JAN 1894 N.J.

2592

Thomas Maguire Esq
30 Park place
New York City
N.Y.

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No. 189 BROADWAY,

OPPOSITE JOHN ST.

New York, Jan. 12th 1894

To Thomas Edison, Esq.

1894

Edison, T.A. - Llewellyn, N. J.

advice

In answer to yours of

Ans Jan. 18/94.

Dear Sir:-

Believing that you have possibly devoted some time to the Art of Alchemy, the following inquiry is put;- your answer with your kind permission to be incorporated with an article, now pending on the History of Alchemy, for this journal :- Can gold be made artificially?

Respectfully Yours

J. A. Griffin

I have doubts about the kg gold artificially

I ~~think it not [illegible]~~ gold is not

THE JEWELERS' CIRCULAR PUBLISHING CO.

Per

Cable Address "Edison, New York."

M. P. -
D 1894 Dickson

RECEIVED
JAN 12 1894
ANS. 189

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. Jan. 12/94.

My dear Mr Maguire -

Kindly drop a line to the sneeze party & state that as they are not paying for any copyrights of picture that cuts they state under said picture :-

From "Life & Inventions of Edison by Antonia & W. K. L. Dickson
Photo taken & copyrighted by W. K. L. Dickson

This will be an adv. for our book so please write immediately before its too late

& oblige yrs fraud

W. K. L. Dickson

Please insist upon this -

Ogden

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PLEASE ADDRESS ALL COMMUNICATIONS TO
THE RAILROAD GAZETTE, No. 73 BROADWAY, NEW YORK.

New York Jan. 31, 1894

Thomas A. Edison Esq.,

Orange, N. J.

Ans. Feb. 8/94

Dear Sir:-

Last September I had the pleasure of receiving a letter informing me that you expected to have your works at Edison, N. J. running about last December. As I am very anxious to pay a visit to the same, I should be very glad to know if they are running and when it would be convenient for me to pay them a visit.

Yours very truly,

James H. Bailey
V. Pres

Not ready yet
doubt think will be ready
before April 1-

I+R

EDISON, T.A. —
BIOGRAPHICAL

Ans. March 10/94

Springfield, Illinois, March 7, 1894.

Mr. Thomas A. Edison,

Orange, New Jersey.

Cassiers Mag

Dear Sir:-

At the meeting of the Illini Chautauqua Circle of this city Wednesday evening, March 14th, I am to read a paper on Thomas Alva Edison. I am unable to find anything of recent date concerning yourself, and if you have any paper or magazine clipping at hand that you will send me, giving me information concerning yourself, I shall be greatly obliged.

I realize the fact that your time is fully occupied, and that the results of your labors are too great for any of your time to be wasted, but if you will kindly comply with the above request, and send me your autograph, I shall be very grateful. Being a telegraph operator I am interested in matters pertaining to electricity.

Respectfully,

(Miss) Sylvia Schenerhorn

D.] "THE ELECTRICIAN" (ESTABLISHED 1862.

ELECTRICAL TRADES' DIRECTORY & HANDBOOK,

1, 2, and 3, Salisbury Court, Fleet Street, London, E.C., England.

Thomas Alva Edison Esq.

The Publisher of this Directory and Handbook (the New Edition of which is in preparation) will be greatly obliged if you will revise the attached slip AND RETURN IT TO THE ABOVE ADDRESS AT THE EARLIEST POSSIBLE MOMENT. *Should any important further correction become necessary, please forward not later than the 22nd December next.*

THE ELECTRICIAN' ELECTRICAL TRADES' DIRECTORY AND HANDBOOK was established, in 1882, as an International medium of communication between all members of the Electrical and Allied Professions. The chief features of this second publication, the success of which is now fully assured, are:—

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3. In addition to the above, a Division of the Book is devoted to authentic and extremely interesting sketches of the careers of men eminent in the World of Electrical Science and Invention, accompanied in many cases by Portraits.
4. The low Subscription price of this large and useful Volume is a final inducement to those engaged in the Electrical and Kindred Professions to include it in their lists of indispensable Works of Reference. **For Subscription Order Form and Postage Rates see other side.**

EDISON, Thomas Alva. Born on the 11th February, 1847, at Milan, Erie County, Ohio.

Without a regular school education, and largely indebted to his mother for his early instruction, young Edison achieved his own education. At twelve years of age he became a train boy on the Grand Trunk Railway, after which he became a newsvendor on his own account, employing four boy assistants. Becoming acquainted with the clerks in the telegraph office at Detroit, his attention was called to that department, and he worked so hard to make himself perfect in it, often practising the whole of the night, that his proficiency procured him in five weeks an appointment in the telegraph station at Port Huron. After serving in various telegraph offices he invented the first perfect automatic repeater. In 1864 he removed to Memphis, when the automatic repeater was put into service. He then devoted himself to the study of duplex transmission. When the Government of the United States gave up the wires to the Telegraph Company Edison was discharged, and transferred himself to the telegraph office at Louisville, where he published a treatise of his own composition on electricity. His propensity to experimentalize cost him his situation, as he one day contrived to overturn a carboy of sulphuric acid, which occasioned some damage to the offices. In 1868 he was appointed to a post in Boston, where, in the head official, he found at last a man who appreciated his value. Edison opened at the same time a workshop, where he put many of his designs into practical shape. Improvements in electric telegraphy henceforth gained him much fame and wealth. He originated a dial instrument for the use of private lines, several of which he set going. He completed his first "private line printer," and put eight of them into active service. The Western Union Telegraph Company soon afterwards entered into an arrangement with Edison, at a high salary, and his improvements quickly superseded the existing apparatus, and are still in operation. His electrical laboratories at Newark, where he employed three hundred men, procured him the opportunity of bringing out many of his patents, and it may be stated that at one time he was engaged in bringing out simultaneously no fewer than forty-five distinct inventions. The profits of the manufactory, together with the proceeds of patents, at that time amounted to £20,000, all of which was again expended on products of his genius. In 1876 he disposed of his plant, and removed to Menlo Park, N.J. In 1887, finding his works at Menlo Park to be too contracted for his requirements, he quitted them after erecting in Orange, N.J., what is probably the largest experimental laboratory of its kind in the world. Mr. Edison has taken out hundreds of patents, most of them in use, directed to numerous improvements in telegraphy, electro-metallurgy, electric lighting, and the electrical transmission of power.

[REVERSE NEGATIVE PHOTOSTAT. TRANSCRIPTION FOLLOWS]

EDISON TO WILLIAM K.L. DICKSON
[TRANSCRIPTION]

[1894]

Dixon

Please send the Sneeze to Harpers I wanted it & promised Harpers It will be good add for Kinetog[rap]h

1894. Edison, T.A. - Clubs and Societies (D-94-07)

This folder contains correspondence and other documents relating to Edison's membership and activities in social clubs and professional societies. Included are documents pertaining to the Ohio Society of New York and the Brooklyn Institute of Arts and Sciences.

All the documents have been filmed except for a 17-page manuscript by Robert Stevenson entitled "The Importance From A Mechanical Standpoint of the New Theory of Centripetal Force."

Clubs & Soc.

Johnny return tickets
Ans. Feb. 18/94 & say Mr Edison will
be absent from NY when
Dinner takes place

OHIO SOCIETY OF NEW YORK

February 2, 1894.

Dear Sir:

The Ninth Annual Banquet of the

OHIO SOCIETY OF NEW YORK

will be held at DELMONICO'S, Fifth Avenue and 26th Street, on Saturday Evening, February 17, 1894, at half-past six o'clock.

Governor McKinley and other eminent speakers will be present, and all arrangements have been completed for making this the most enjoyable of the many notable dinners given by the Society.

The seating capacity of the banquets hall is limited, and therefore it is importants thats each member send in his name and the names of his guests early, as priority will be given in the order in which applications are received.

Enclosed you will find two dinner tickets. Additional ones can be obtained upon application.

Tickets are Seven Dollars each, the same as heretofore, and can be obtained of the Treasurer, Leander H. Crall, 41 Park Row, Times Building, New York, to whom all remittances and requests in regard to seats at table should be addressed.

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All Checks should be drawn payable to the order of EUGENE G. BLACKFORD, Treas.

OFFICE, 502 FULTON STREET.

Brooklyn, April 7th, 189

Mr. Thomas A. Edison, Ph.D.,

Orange, New Jersey.

My dear Sir:-

On behalf of the Council and the Board of Trustees of the Brooklyn Institute of Arts and Sciences I beg leave to inform you that you have been duly nominated and elected an Honorary Member of the Institute. This membership is tendered to you in consideration of your very great contributions to science in the application of electricity to the use and benefit of mankind.

Very respectfully yours,

Franklin W. Hooper,

Director of the Institute.

Mac — Draft a letter
thanx + Ill Sign
E

1894. Edison, T.A. - Employment (D-94-08)

This folder contains correspondence from or about employees and former or prospective employees. Included are Edison's handwritten notes regarding various employees, requests by former employees for letters of recommendation, and letters about other personnel matters. The responses by Edison on many of the documents indicate that little hiring took place due to the economic downturn beginning in 1893.

Approximately 30 percent of the documents have been filmed. Most of the documents not filmed are routine requests for employment that did not receive a significant reply.

THE Friend

EMPLOYMT. APPL.

employment

Law Offices of N. E. Thomas,

(Successor to Thomas & Jones.)

STEVENS BLOCK.

Owing to the panic everything is dead & nothing can be done at present

Ans. Jan. 24/94

Port Huron, Mich., Jan. 20, 1894.

T. A. Edison, Esq.,

Orange, N. J.

Dear Sir:-

I have been hesitating for some time about writing to you to ask if you can give employment in electrical work of some kind or other to my oldest son, Eugene Thomas. He was at Schenectady and took a course there in the scientific department of the Edison Works. His health while there was not good and since coming away from there in July, 1892, he has had no regular employment, and there is none for him here. He has considerable taste for such matters, enjoys that kind of work and I believe if somebody could furnish work to give him an opportunity that he would prove a valuable man to his employer, and I shall be very glad if he can get an opportunity to show what there is in him.

He obtained his entry into the Edison Works by compliment from you at the request of your late brother Pitt. I have hesitated a good deal about writing to you because I have no doubt you have a great many such applications and I dislike to burden you with another, but I desire to have him get employment in the work that I feel that he is the best fitted to follow, and as his health has improved so that he can go to work, I am anxious to see him doing something. So far as the question of compensation is

Law Offices of N. E. Thomas,
(Successor to Thomas & Sons.)
STEVENS BLOCK.

Port Huron, Mich., ...

concerned, I should be willing to leave that entirely with you, to be decided upon by what he can do to make himself useful to you. I, of course, am partial to my son, but still I think that he has a good deal of mechanical ability and understands something of mechanical electricity, and I believe if he has an opportunity to develope he has enough of it to make him a useful man to his employers as well as to himself.

I shall be very glad to be remembered to Mrs. Edison, and awaiting a reply I am,

Very respectfully, &c., N. E. Thomas

D
1894 Employment

There does not seem to be any opening now anywhere of times improve I shall take up about a dozen

87 Union Avenue
Montreal
Jan 23rd 94

Ans. Jan. 30/94

Thomas A Edison Esq
Orange: N: J:

Dear Sir

Your favor of the 19th inst returning my testimonials was recd in due course I regret that the position was filled before my application reached you as I am very anxious to get to work again

It may be rather bold to ask yr advice as to what I should do, but if you can spare the time to give me any suggestions in the matter of obtaining employment I would be extremely obliged. You may be in the way of hearing of situations which my qualifications as set out in the testimonials I sent you, would enable me to fill & I would take it as a great kindness if in such case you would bear me in mind

My excuse for troubling a busy man, is my anxiety to get to work at anything in my line

Yours faithfully
Henry J Gosling

Emp applic

RECEIVED
FEB 8 - 1894

ANS.....189...

87 Union Avenue
Montreal
Feb 5th 94

A D: Tate: Esq
"The Laboratory of Thos A Edison"
Orange N: J:

Dear Sir

I beg to acknowledge receipt of yr favor of 30th Jan

Will you be good enough to convey my thanks to Mr Edison for his kind consideration of my letter & also state that I shall be glad to enter his employ providing the opportunity arises

Yours very truly
Henry J Gosling

TAE

RUTGERS COLLEGE
AND
RUTGERS SCIENTIFIC SCHOOL,
THE NEW JERSEY STATE COLLEGE FOR THE
SCIENCE OF AGRICULTURE AND THE MECHANIC ARTS,
NEW BRUNSWICK, N. J.

EMPLOYMENT APPL.
Ans. Feb. 21/94

Feb. 19th 1894.

Am sorry to say that everything at present is in bad way. I will tell the old men. Do you need, or will you probably soon need, an employee at your laboratory? A young man named Scattergood was graduated here last June, and I can recommend him, without reserve, as very quick to learn, pleasant to work with, and as knowing the elements of electricity, and very thorough in mathematics. At last accounts he had no position, and I have concluded to write this to you, believing that you would be satisfied with him if you have work for him.

Yours Respectfully,
F. C. Van Dyck.

Unfortunately I will be out of position. Chance of Scattergood. Not yet.

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

D
1894
Employment

Orange, N.J. Feb. 18. 1894

A. O. Tate Esq.
New York City.

Engaged
File

Dear Sir

This will introduce to you my Cousin J. F. Burn, who has been engaged as book-keeper for the Independent Powder Co. 924 Park Place, now suspended from business, and who inconsequence is seeking a new situation: and shall be very grateful to you if you will give him a place at something, or use your influence in his behalf. I recommend him to you as a well educated, sober and deserving young man, and one in whom you can place the implicit confidence - Mr Curtis of the Standard Oil Company H. B'way will be pleased to testify as to his ability etc. Trusting you can help him

I am Most Respectfully Yours
S. G. Burn

McGOWAN

Answered

LAW OFFICES OF
WILLIAM R. WILDER,
45 CEDAR STREET.

TELEPHONE, 707 CORTLANDT.

NEW YORK, May 16th., 1894.

In re MC GOWAN.

Mr Dickson Is still in my Employ but I know nothing of the transaction you mention
T.A.E.

Mr. Thomas A. Edison,

My dear Sir;

Pray be good enough to inform me whether a Mr. William K. L. Dickson is still in your employ. I have written to him repeatedly of late, and hear nothing from him. He is the man to whom the late Frank McGowan loaned about $500.00 a few weeks before he mysteriously disappeared. Mr. Dickson gave Mr. McGowan his three months note for that sum, and as collateral security a block of the stock of the Ore Milling Co. My client, Capt. Michael F. McGowan, his uncle, has been appointed his temporary Administrator, and has duly qualified. He has lately put himself in a position where he is now able and willing to indemnify Mr. Dickson by filing the bonds required by law, which will justify Mr. Dickson in paying the debt to him, Capt. McGowan, who will also indemnify the Ore Milling Co. against any harm or damage that may accrue from issuing new stock to take the place of the stock which unfortunately was lost when Frank McGowan disappeared.

Some months ago I was in communication with Mr. Hodgkins of the firm of Eaton & Lewis, who very kindly stated that he would attend to the matter from Mr. Dickson's standpoint, if requested. But, owing to the recent changes, he now is reluctant to take any active or

LAW OFFICES OF
WILLIAM R. WILDER,
45 CEDAR STREET.

TELEPHONE, 707 CORTLANDT.

NEW YORK, 2 1894.

prominent part in the matter.

I cannot understand Mr. Dickson's silence if he is still in the land of the living and an honest man.

I knew the late Frank McGowan quite well. He always spoke very highly of you and your appreciation of him, and I trust I may rely upon your good offices in having this matter properly concluded.

Very faithfully yours,

Wm. R. Wilder

[TRANSLATION FOLLOWS]

[TRANSLATION FOLLOWS]

[TRANSLATION]

Kindly excuse me if I write to you again about my son Theodor etc.

As he may have told you himself he got married, without any knowledge and good will. I do not know his young wife and can not tell if he has done well or not; but if he had listened to me, he might have waited, young as he is, till he had acquired a good position and some means. He wrote me though, that he had told you all about his doings and you approved of them, !?! Now he write to me again, that in order to be able to command a higher position, he would like to frequent a University for a few years and asks me for the necessary funds. In that case he would have to give up his position at your establishment.

You would oblige me very much if you would let me know by a few lines, what you think about this matter, as you have received Theodore like a son, and you will not be

[TRANSLATION]

angry at an apprehensive father, if he
cares about the future of his son.

Most respectfully yours

Fr. Lehmann

Zweibrücken, Bavaria

Germany.

[ATTACHMENT]

I learn that
~~You son~~ Theodore ~~[illegible]~~ married a very
nice lady of education and refinement
~~so I am told~~ - My impression is
~~that~~ he did as well in that respect
as any young man could expect,
~~You have no reason to be~~
~~ashamed~~, Theodore is a very
steady hard working ~~young fellow~~
with no bad habits and extremely
and you have every reason to
bright intellectually when
thrown on his own resources
be proud of him - and I should
if he were my son and desired to
better his education aid him in
every way He is at present

2

working for me surveying in
the ~~Hay~~ Mountains

Yours Ta Edison

Employ

~~Yours Say that the Laboratory~~

~~is closed at present~~

Brooklyn (N.Y.) September 14th 1894

Mr. Edison
44 Broad.

Dear Sir,

Two young Haytians who are very much interested in that beautiful branch of science which has made you famous take the privilege of writing to you to ask whether you take apprentices in your manufactory. They came from their country in search for enlightment in that most pleasing study of Electricity

as Hugo Kaïner, 17 So. William St., Ernst E. Werth, 4 Bowling Green (Lyon's office) and Léoville G. Léon, 44 Exchange Place.

Hoping that Mr. Edison will give us a very favourable answer we remain his servants.

Rud Tiphaine

Jean B Thomas

Address:
Mr. Rudolf Tiphaine
212 Grand Avenue
Brooklyn (N. Y.)

and are about to enter the Pratt Institute of Brooklyn where they anticipate pursuing it; and as the course in that Institute is only in the evening they would be very much obliged to Mr. Edison if he would be so kind as to allow them the privilege of coming to his manufactory during the day time and work as apprentices.

In case Mr. Edison or his representative should prefer having some references before allowing them that privilege, they can refer Mr. Edison or his representative to some very important business men of the city of New-York, such

1894. Edison, T. A. - Family (D-94-09)

This folder contains correspondence and other documents by and about Edison's family. Many of the documents relate to the health, property, and finances of Edison's father, Samuel. There are also letters pertaining to his daughter Marion's monthly allowance and to property in her name at Menlo Park.

All the documents have been filmed.

OFFICERS.

F. C. MOORE, President.
HENRY EVANS, Vice-President.
EDWARD LANNING, Secretary.
CYRUS PECK, Treasurer.
C. H. DUTCHER, Sec'y Bisnlys Dep't.
W. A. HOLMAN, Assistant Secretary.

CONTINENTAL INSURANCE CO.
OF NEW YORK.
WESTERN DEPARTMENT, RIALTO BUILDING, CHICAGO.
J. J. McDONALD, General Manager.

ASSETS OF THE COMPANY,
JANUARY 1st, 1895.

Reserve for Insurance in force	$3,008,612.00
Reserve for losses and all claims	483,313.77
Reserve for Contingencies	100,000.00
Capital paid in in Cash	1,000,000.00
Net Surplus	1,785,854.96
Total Gross Assets	$6,380,780.73

R. J. TAYLOR, General Adjuster. GEO. E. KLINE, Ass't to Gen'l Manager.

NOBLE & WELTON, Agents,
988 Port Huron, Mich.

Port Huron Jay 9 1895

Thomas A Edison Esq Ans Jan 18/95

Dear Sir

Your letter with check for $83 33/100 to be used for the benefit of your father was received and in reply would say that on making inquiries I find that his debts were so numerous and all of them were expecting something from his Check as he had promised them. which if he had paced out to them would leave nothing for him. he was the grocer and butcher $475 Dollars besides some other accounts I find that he does not know how the acts became so large and who got the goods they say that he has a large crew around him which prey upon him that he knows nothing of. As he is old and feeble and forgetful and hardly knows how his money gets away from him but it seems to vanish some way He has had plenty of advisors, but some way it has not been for the best I told him that the Check had been sent to me for his

OFFICERS.

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CYRUS PECK, Treasurer.
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WESTERN DEPARTMENT, RIALTO BUILDING, CHICAGO.
J. J. McDONALD, General Manager.

ASSETS OF THE COMPANY,
JANUARY 1st, 1893.

Reserve for Insurance in force	$3,008,610.00
Reserve for losses and all claims	485,703.77
Reserve for Contingencies	100,000.00
Capital paid in in Cash	1,000,000.00
Net Surplus	1,785,864.96
Total Gross Assets	$6,380,180.73

R. J. TAYLOR, General Adjuster. GEO. E. KLINE, Ass't to Gen'l Manager.

NOBLE & WELTON, Agents,
928 Port Huron, Mich.

189

benefit (which seemed to pleas him) and the best thing for him to do was to start new again this year and have grocery and butchers bills paid every two weeks and what other nesessary things he might need and I would pay them out of his money and could tell them if any had been bought more than was nesessary for his comfort for I see that If I gave him the money that so many would be after it, it would not last him over night He is comfortable and has good care as far as I can see

As to his land interest he gave a mortgage in 1887 for two hundred Dollars and gave it to Mr Symington and took a second mortgage for the same on his place and neither has been paid parties here holds a tax deed which a suit has been begun to set it aside which his attorney says can be done on account of the irregularties in getting it. He has some stores and ground sent which if properly handed would bring in a revenue as he dont seem to know

whether they pay or not I told Mr. Edison a year ago that he was so forgetful that he could not do business safely as he had so many around him I will render you an account what I do for him in paying out his money

Respectfully
B H Walton

P S —
Nellie is seeing that he has every comfort he wants

Walton

Please investigate his debts & his property — ~~& advise what we can do~~

Edson - Samuel

Dwelling House Insurance Co. of Boston Mass.

AGENCY AT Port Huron Jan 23 1894

T A Edson Esq
Dear Sir

Your letter of the 18th was received and in reply would say that Mr Roberts holds a tax deed covering 8 lots which would sell in ordinary times for 8000 Dollars and he wants $600 Dollars for his claim I am advised by Wm Elms solicitor who has filed a bill to set Roberts deed aside. and remove the cloud from the title, that the costs of the suit will be about $200 at most perhaps less, but thinks that Roberts title can be set aside on account of the irregularities in making the sale, but he would advise him to pay Roberts something more than the expenses of a suit with him If Roberts would take $300 is would be advisable to settle with him. He also advised me to get the opinion of other Attorneys on

Dwelling House Insurance Co. of Boston Mass.

AGENCY AT

_____ 189

the question involved provided Roberts refuses to accept $300.. and he says that if Roberts succeeds in the suit he would hold the property "but feels confident that he can gain the suit" There is a Mortgage given 1887 and is now due with interest $238 and also a balance of $150 due on a Mortgage given for $900 some time ago.. The above is the total amount against the property Except the taxes for 1893 which is $55 5/100.. His personal as near as I can find out to Jany 10 Bean & Brown for provisions is $282.99 and Kasemeyer Both for Meals $ 182.78 and some small ones to the Amt $ 4000 for which they are asking for.. There will be no defs this month and a statement will be given for what the money was Expended for.. Your father is improving so that he gets

HENRY F. PERKINS, Sec'y. CHARLES K. NICHOLS, Pres't.

Dwelling House Insurance Company

OF BOSTON, MASS.

W. J. NICHOLS, General Agent,
95 FIFTH AVENUE, CHICAGO, ILL.

AGENCY AT

.....18.....

down to the village but to advise you the best to do I hardly know what to say But I think there would be a repetition of what has been done as regards his finances and what has been done with the money he has received, so many people have preyed on him that he needs a guardian he is visionary and forgetful and does not hardly know how the money goes nor how he get into dept so, it seems as if some know about the time his check is due, as soon as he able Nellie is going to Ohio with him I send you a list of his property and about the value so that you can ~~that~~ see that his indeptedness is but a small percentage of the value

Respectfully
B H Walton

Lots. 19-20 21-22-23 Block 58 Value 8000
Home Stead Entire Block 27 " " 2000
Entire Block 28 — 500
Lots 5-6-7-8-9-10-11-12 Bk 32 300
7 acres in town of Kimball 300

Edison - Samuel.

UNITED STATES BRANCH

PRUSSIAN NATIONAL INSURANCE COMPANY,

OF STETTIN, GERMANY.

THEO. W. LETTON, Gen'l Manager. JOHN F. RICE, Ass't Manager.

238 AND 240 LA SALLE STREET.

CHICAGO, ILL.

Agency, 189

Port Huron Feb 8th 94

T A Edison Esq
Orange N J

Dear Sir

Your letter with check for the use of Father Edison is received and I enclose you a statement which has been paid out for him The vouchers I have on file I cannot do much with Mr Roberts in that tax deed There is a suit which is to be tried this month in court to set aside a deed obtained the as Mr Edison with not half the errors in it and his attorny think that he will have no trouble in gaining the suit Mr Edison is so that he out some and he is much relieved from his hord of the tribe that was watching the time that his check would come and no depts are made his taxes for 1893 are $113 Dollars an open winter

Respectfully
B W Welton

File Edson, Nellie J.

Port Huron
Feb 19th 1894

Dear Alvan

I went up to see father Edisons yesterday. He was very comfortable, and has everything that he needs. He is coming down to spend the day with me as soon as the weather moderates. Father enjoyes the Phonograph so much and will listen to piece after piece.

The battery has given out, so I called in Sur Stevenson, who looked it over and found there were a good many little repairs to put it in

good order - and said I
had better send to the
Phonograph works for them
for I could get them
cheaper by ordering direct
from the manufactury. Not
knowing just who to write
to at the works. I thought
it would be safe to write
you - If you have any cy-
linders to spare would be
glad to get them, as what
I have now are ones I have
had so long. Father says he
would like to have
(Marching through Georgia)
and hear the good old fife
and drum. If you will
send C.O.D. - and oblige
Yours most sincerely
Nellie J. Edison -
I enclose a list of articles
needed -

✓ 1 Governor Belt -
✓ 1 Motor Belt
✓ 1 Set of Governor Brusse
✓ 1 " " Motor

New Zinc & Copper oxide plates
1 can Potash
✓ 1 Bottle of Phonograph oil -
✓ 1 Phonograph hand book -

Phone - H 9515

D 1894 W.O. - Lab - Visitors

OFFICE OF

F. W. EDISON,

DEALER IN

HARDWARE STOVES & TINWARE.

SLATE ROOFING AND PLUMBING.

120 Broadway.

Your letter was mislaid + has just been handed to me. It is impossible to do anything until the panic modifies somewhat. Everything is dead in business + a quiet number of the oldest experienced men are [illegible] the streets.

Ans. April 3/94

Lorain, O., 3-27 1894

Thos. A. Edison.

Orange. N. J.

Dear Sir.

I wrote for a letter on the 3rd inst. enclosing a letter of introduction from my Cousin Marian Page. of Milan. O. and up to date have received no reply, and thought that the letter never came to hand. or had been overlooked among your other mail. Hoping that this is not the case and that I may receive an early and favorable reply to said communication. I am very Respectfully

Homer. P. Edison.

Olson - Friends
James Symington

Port Huron St Clair Co Michigan May 13th 1894

Respected and honoured friend — I embrace this opportunity of Posting you in the the present state of matters — I am happy to state to you that your father is getting strong — He is planting potatoes at Mrs Pages and thinks he will be up next week — My impression from beggining to end is that his trouble was more mental than Physical — The pressure of these tax title matters and some other matters Pressed him into a State bordering on nervous prostration and remained so all winter and it was only when I contrived to bring on the tax title suit between Jenkinson and Roberts in which the same governing principles was involved as your fathers case when he saw that Roberts was routed and that he was saved that he began to mend — I pride myself on that Strategy which rushed that old Hog Jenkinson and miser into the fight and made him settle our case as well as his own at his expense — It lost him in all he says about 600 dollars — It was a terrific fight and urged with very great ability on both sides — The arguments lasted four days — Fortunately they had not complied with the Statutory and mandatory provisions of the act and thus your father was saved — Hog Jenkinson importuned me to see if I would get you to help to pay up part of the heavy expence as in winning his case he had won ours — I assured him he was overpaid already — 1st he had got an immense amount of knowledge he never had before 2d He had won a victory — 3d He had been doing a great work of Superogation and would surely get his reward in heaven He did not seem to set much value on that kind of Compensation — You will remember in the fall that your father in much distress told me his troubles — I then suggested the possibility that the officials might not have not have complied with the new law and that was all that would save him — To this end I procured the law and made a close and rigourous examination — Then went up to the Treasurers and Registers office and commenced a most rigourous inquisition Found what ultimately overthrew them and it was singular that the discoveries

I made these was the whole and sole ~~[illegible]~~ nucleus of ~~of~~ the ~~[illegible]~~ arguments in the case — But 'ultimately I was scalped — You see in slaughtering Roberts I slaughtered Atkinson Sons Jonks Baiche and several other tax titles Shanks — After examining and analizing how all this thing had been brought about — They discovered a subtile and accursed Mephistopheles who had wrought all this ruin and shamefull shame — An opportunity occured for revenge thus — The Legislature of Michigan passed an act that the Lenawa and statutes of Michigan should be taken this May 3rd

That the Lenawa taken should be apponted by the Town Board — 3rd That the Lenawa should be taken in 30 days 4th That the emolument would be 2.50 a days work of 10 hours — For the reason that I had taken the Government Lenawa in 1890 and Judge Wanner the Commissioner has sent me a complimentary letter as to my Lenawa being the best penmanship and the most Correct of all the nations in the County no one doubted that I would be steady appointed by the board to take the Lenawa — This months work would have given me 75 dollars by which I could buy stock to Peddle with — But one of the board was one of the tax title sharks that had been slaughtered and he was determined upon revenge — He has influence enough upon the rest of the board to substitute a son of one of the board who can hardly sign his name and who never did any business in his life — The powers are indignant and this board has got an elephant on their hand — But your great and astonishing kindness at this time I have been saved from much hardship and humiliation — What can I do but return you my heartfull thanks — You and James H White have been the most generous friends I ever had in my life — When you have sent me has enabled me to maintain my self comfortably pay my seed hay rent and mowing — Oh I will never forget this — I have put in a good garden 10 bushel of Potatoes beans and corn — I am now ready to get out and intend to stay steadily out — As you know I am a good ~~[illegible]~~ talker and very healthy and have plenty of energy — Who knows what may be the result — But I need stock with about 40 or 50 dollars to start with — Besides such kindness I shudder to ask or even to hint that if you could assist me to start with that amount and I will pay you faithfully back in the place — If I have the luck as I and every body wished to take the Lenawa I would had money enough to have bought stock for the tax title sharks bear me out of that job — I would not care if I could get the stock I have got something that would pay well — Another point as your father cannot be very strong yet and I think ought to be kept clear of mental anxiety should you resolve for him to take a trip on warm weather I will go with him as we understand each other better than any body else — But you will use your own judgement in this matter —

I remain yours truly

T A Edison Esqr. Jas Symington

P S. Shank Roberts came down and offered to clear all the property for 200 dollars same as your father offered when he laughed at him — This is a ~~[illegible]~~ and decline from 900 dollars — I told him not a nickel — That all that he would ever get would be the taxes he paid and doubtful at that as there was no provision in law by which he could recover his money.

Port Huron May 28th 1894 Honoured friend — I take this opportunity of writing again to thank you for your kindness — I ass use you that at no time in my life did this assistance come so timeous — I was with your father today — He is able to come down to Port Huron now and then but complains that he does not gather strength — The weather has been terrible for 3 weeks but as soon as the weather gets warm I think he will improve — He has the feeling common to old age he has a strange longing to go to Digby Nova Scotia to see the Rock he used to play upon when he was a child — Alas This is the sigh of old age for youth that will never come again — But if you wish to gratify his longing I will go with him — It could be all done in three weeks or a month — But he feels like my self he is under so much obligation to you that he cannot ask — But if you should think of gratifying the last feeling of age I will cheerfully go with him — — His memory of the past is as good as ever it was — But he loses himself partly in the present — But he is wonderfull as to his memory — If you think of this wish let me know — The money you have so kindly sent me enabled me to live comfortably, by and also to buy my seed and pay for my plowing so that I have all my crops in — I am now ready to spend my time in Peddling but on account of the parties that I slaughtered along with Roberts in the tax title business and who had the power to deprive me of the office of Census taker for the State for the Town ship which if I has spent the month of June in taking this Census it would have netted me 75 dollars — However it cannot be helped the trouble is I have nothing to buy stock with although I have got an agency that I know I will make a good thing out of — If I had 40 dollars I would not call Grover my cousin — I am glad to see you are partially protected in over 40 cents on the ton — If I could borrow 40 dollars to set me to work I would be sure to pay you it back in the fall or if you should gratify your father in his longing for Nova Scotia I will go with him as we understand each other better than any body else

T A Edwin Esqr

Hoping you are all well I remain

Yours truly I as Symington

File

ESTABLISHED 1847. Edison - Morion

C. B. RICHARD & CO.,
BANKERS,
No. 61 BROADWAY, NEW YORK. No. 62 CLARK ST., CHICAGO.
C. B. RICHARD & BOAS,
3 STEINHÖFT, HAMBURG.

New York, July 31 1894

Mr. Thos A. Edison

Bought of C. B. RICHARD & CO.,
61 BROADWAY.

#35709.

My	8.24.	—	on Dresden	$200.	

PAID

THE Family.

Neusalza
Dec. 19th 94

My dear Mr. Randolph
Will you please have my January money come to me through the bankers Günther and Rudolph, Dresden. Arnhold is giving me but 819 marks for $200 which is much too little. The present value of $200 is 836 mks. and it is atrocious that you get only 824 mks. for

836 miles and it is still worse that Arnhold deducts five marks when I draw the money. If Richard will not give you more than 824, will you not try another bank. When I left America they gave 832 and the exchange is now exactly the same. I beg of to attend to this matter for I am very much annoyed.

With kind regards I remain

Yours sincerely

Marion E. Edison

Edison - Morton

Bill

My dear Mr. Randolph
Will you kindly
inform my Father
that Mr. Long had
my permission to
take goods away from
around the laboratory
at Menlo Park. My
Father said I might
have some. Will you
kindly remind my
Father that I asked
for the deed of the

Menlo Park house, he
must have forgotten
it and oblige

Very sincerely
Thomas E. Edison

1894. Edison, T.A. - Financial (D-94-10)

This folder contains correspondence, financial reports, and other documents relating to Edison's personal investments and other financial interests. Many of the documents are from the firm of Marquand, Skehan & Co. and pertain to the sale of Edison's General Electric Co. stocks and bonds. Also included is a letter regarding Edison's life insurance policies.

All the documents have been filmed.

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET.

JAMES S. SKEHAN,
RUSSELL MARQUAND,
A. C. BERNHEIM.

NEW YORK, Jan 18 1894. 189

Thomas A. Edison, Esq.,

Llewellyn Park,

Orange, N.J.

Ans. Jan 23/93

Dear Mr.Edison:-

As I said to you on Monday when I saw you, if at any time you are converting your bonds into cash, I shall be very happy to respond promptly to any request of yours as to quotations and other facts concerning the bonds you hold, as we deal in all classes of bonds including state and City issues, and keep thoroughly posted on all bond quotations. If you have any City of Hartford 4s, which I think you mentioned, I have a place for them, if at any time you desire to sell.

Sincerely yours,

J. S. Skehan

Secured + price you can get for $20,000 - Cincinnati Indianapolis St Louis and Chicago R.R. Co. - 1st Mtge 4% 50 year Reg Bonds due Aug 1 - 1936

File Woerishoffer

Office of WOERISHOFFER & CO.,

52 Exchange Place,

New York, February 15 1894

Mr Thomas A Edison

We have Sold for your account and risk.

No. Shares.	Description.	Price.	Time.	Firm Name.
100	Gen Elec	35 5/8	R	H M Hume

10000

100
35 1/8
3562.50
12.10

We enclose check $3550 to your order proceeds of the above sale although the certificate is not deliverable until tomorrow (16th)

Yours Resp

WOERISHOFFER & CO.

EL

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

JAMES S. SKEHAN,
RUSSELL MARQUAND,
A. C. BERNHEIM.

NEW YORK, Feby 21 1894, 189

Thomas A. Edison, Esq.,

West Orange, N.J.

Dear Mr. Edison:-

I regret to say that in the hurry of taking your bonds this morning, we figured the interest as being from November 1st, our Cashier not having noticed that that the bonds were quarterly bonds, and the interest should have been figured from February 1st, you having received your interest from November 1st to February 1st from the company. Kindly send check for $200. as per enclosed corrected statement. I regret very much to trouble you in this matter, but trust that you will pardon us.

Yours very truly,

P.S.

Kindly return the incorrect statement given you this morning, and oblige.

[ATTACHMENT]

File

New York, Feby 21 1894

Thomas A Edison Esq

In account with MARQUAND, SKEHAN & CO.

16 & 18 BROAD STREET.

		DR.	CR.
	By 20m C.I.&St.L.&Chic Reg 4% @ 88 net		17600
	" Acc^d Int 15 ds @ 4%		33 33
	Check	17833 33	
	Balance		200
		$17833 33	$17833 33
Feby 21	Balance	$200 00	

Corrected Statement

New York, Feby 21 1894

Thomas A. Edison Esq

In account with MARQUAND, SKEHAN & CO.

16 & 18 BROAD STREET.

		DR.	CR.
	By 20m C.I.&St.L.&Chic Reg 4% @ 88 net		17600 00
	" Acc^d Int. 3 mos 15 ds to Feby 16 @ 4%		233 33
	Check - herewith	17833 33	
		$17833 33	$17833 33
Feby 21	Error figuring Int	200	
" 26	Check		200
		200 00	200 00

Sent letter to them Feb 21-1894 J. Randolph

File Nicaragua

TELEPHONE, 4807 CORTLANDT.

GEO. J. VENTNER.
EDWARD D. HENNESSY.
JOHN T. REID.

LAW OFFICES,

JNO. J. ADAMS,

320 BROADWAY.

ROOMS 39 TO 43.

(J.)

NEW YORK, March 16th 1894

Johnny Hold this till
Parker Comes here again

Thomas A. Edison Esq.,
Orange, N.J.

Dear Sir:-

The Garfield National Bank has put in myrhands for collection, a claim against you upon your subscription for Ten shares of stock of the Nicaragua Construction Co., which agreement to subscribe was assigned to the Garfield National Bank as collateral security, and unless you comply with this request, I am instructed to begin suit.

Very truly yours,

Jno. J. Adams

Dictated.

File

~~Buff~~

Mar 26/94

42 3/4 *

Worishoffer

Sell one hundred General at forty two & three quarters or better —

Σ

Also send me Telephone message every day when General is strong

Σ

869 B.

File Nicaragua

OFFICE OF
JOHN R. BARTLETT,
UNITED BANK BUILDING,
NO. 2 WALL STREET.

DICTATED.

I have no stock
so I'll never kick
Edison

NEW YORK, April 10th, 1894.

Thomas A. Edison, Esq.,

44 Broad Street, City.

Dear Sir:

More than 92% of the entire outstanding capital stock of the Nicaragua Canal Construction Company has been deposited in the Central Trust Co. under the plan of reorganization dated December 8th, 1893. Among the small balance of outstanding stock, I find (25) twenty-five shares issued in your name which have not yet been deposited under said plan of reorganization.

Desirous that all the stock may be gotten in promptly, to enable the Committee to complete their work in the shortest possible time and at the least possible expense, I write you this letter, thinking you have overlooked the matter, to urge you to send to the Central Trust Co., or to the undersigned, the above mentioned stock If it is no longer held by you, will you please inform me by whom it is held, that notice may be served upon them, or will you kindly hand them this letter, if convenient, so that they may have the opportunity to send in the stock and preserve their interest in the enterprise. The time for deposit of all outstanding stock has expired, but the Committee have been informed that a few owners of stock have not received any of the notices, because the stock held by them, does not stand in their names on the books of the Company.

The Committee are anxious to treat all stockholders fairly and afford all an opportunity to participate in the benefits of reorganization.

Awaiting your reply, I remain

Yours very truly,

J. R. Bartlett

Chairman,
Reorganization Committee,
Nicaragua Canal Construction Co.

File

JAMES S. SKEHAN,
RUSSELL MARQUAND,
A. C. BERNHEIM.

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

NEW YORK, May 3 1894. 189

Thomas A. Edison, Esq.,

West Orange, N.J.

Dear Sir:-

We enclose herein check for $100. being interest on $10,000. C.I.St L. & C. registered bonds which should have been mailed May 1st, and for which negligence we ask your apology.

Yours very truly,

Marquand Skehan & Co

JAMES B. SKEHAN.
A. C. BERNHEIM.

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
15 BROAD STREET,

NEW YORK, May 14 1894. 189

Thomas A. Edison, Esq.,

West Orange, N.J.

Dear Mr.Edison:-

Your te lephone message at hand and we will to-morrow telephone you bid for $8,000. Lehigh Valley N.Y. 1st mortgage registered 4 1/2s, the bond market being closed for the day when your message was received. We will endeavor to have the bid early in the morning and will telephone Mr.Randolph.

Yours very truly,

J. B. Skehan & Co

TAE-Insurance

File

CHARLES BATCHELOR, Vice-President. THOMAS A. EDISON, President. W. S. PERRY, Secretary-Treasurer.

NEW JERSEY AND PENNSYLVANIA CONCENTRATING WORKS.

GENERAL OFFICES:
EDISON BUILDING, BROAD STREET,
NEW YORK.
TELEPHONE, 239 BROAD.

WORKS:
EDISON, SUSSEX CO., N. J.
ON
HIGH BRIDGE BRANCH, C. R. R. OF N. J.

NEW YORK, May 21,1894.

John F. Randolph Esq.,

Orange, N. J.,

Dear Sir :-

I am in receipt of a notice from the Provident Life and Trust Co., which I presume you received at Orange. I expect notices from the Union Central, for $20,000 insurance on MR. Edison's life, premium $437.40; also one from the Mutual Life Insurance Co., for $10,000 due on June 16th for $407.00; also one from the Prudential, due July 18th, $10,000, premium $469.00. Will you kindly, when you receive those notices, send them to me as Mr. Edison has decided to renew them for another year, and I will pay the premiums from this office.

Yours very truly,

W. S. Perry

TREASURER :

Answered

JAMES S. SKEHAN,
A. O. BERNHEIM.

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS.
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET,

NEW YORK, June 29 1894. 189

Thomas A. Edison, Esq.,

Orange, N.J

Dear Mr.Edison:-

I enclose notice of sale of General Electric at 36 1/8, and purchase from you of $10,000. C I St L & C. 4s at 89 1/4 flat net. General Electric has been very weak the past few days, supposedly on the realizing by people who are disheartned at the outlook of the property and who appear to have little faith in the rehabilitation of the company, and present indications would say that it would see lower figures.

I send copy of the Recorder which you probably have seen, but if not, it may be interesting reading to you.

Yours very truly,

J. S. Skehan

[ENCLOSURE]

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

Mrs T. A. Edison
Orange N. J.

Dear Sir:

We have this day Sold for your account and risk:

100 Gen Elect 36 1/8 R
H. M. Hume

Yours truly,
Marquand, Skehan & Co.

New York, June 20th 1894

No. NEW YORK, JUN 20 1894 1893.

Sold % T. A. Edison Esq

By MARQUAND, SKEHAN & CO.,
Nos. 16 & 18 Broad Street.

		Price.	Comm.	
100	Gen Elect	36 1/8	1/8	$3600
	Check herewith			3600

No. NEW YORK, JUN 20 1894 189

Bought of T. A. Edison Esq

By MARQUAND, SKEHAN & CO.,
Nos. 16 & 18 Broad Street.

		Price.	Comm.	
10m	C. I. St L. Chi 4% flat net	89 1/4	—	$8925

File

JAMES H. SKEHAN.
A. C. BERNHEIM.

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET,

NEW YORK, ~~July 7th 1894.~~ 189

Thomas Edison, Esq.,

Orange, N.J.

Dear Sir:-

We enclose notice of sale of 50 shares General Electric at 36 1/2 and beg to say that it was the very best we could do; in fact we held back a little and in that way were able to get 1/4 better, the stock selling in 100 share lots at 36 1/4

Yours very truly,

Marquand Skehan & Co

50
36 1/2
1800
25
1825
6.25
1818 75

8/50
6.25

[ENCLOSURE]

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET.

Mr. Thos A. Edison
Orange N. J.

Dear Sir:

We have this day Sold
for your account and risk:

50 Gen Elect 36 1/2 R
John H. Jacquelin Cy

Yours truly,
Marquand, Skehan & Co.

New York, July 7th 1894

No. File

NEW YORK, JUL 7 1894 1893.

Sold To Thos A. Edison Esq

BY MARQUAND, SKEHAN & CO.,
Nos. 16 & 18 Broad Street.

		PRICE.	COMM.		
50	Gen Elect	36 1/2	1/8	1818	75
	Check Enclosed			1818	75

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET,

JAMES B. SKEHAN.
A. G. BERNHEIM.

NEW YORK, ~~July 18 1894.~~ 189

Thomas A. Edison Esq.,

Orange, N.J.

Dear Sir:-

We enclose herein statement of purchase and sale of the $15,000.C I St L & C. 4s together with check coverning same which we trust you will satisfactory.

Yours very truly,

Marquand Skehan & Co

No. .....

NEW YORK, JUL 17 1894 189

Bought of Thos A. Edison Esq

BY MARQUAND, SKEHAN & CO.,
Nos. 16 & 18 Broad Street.

	PRICE.	COMM.		
15m C. I. St L. Chi 4s	89¼	blt	$13.387	50
Check herewith			13.387	50

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

Mr Thos. A. Edison
Orange N.J

Dear Sir:

We have this day Sold
for your account and risk:

100 Gen Elect 35½ Q
Hubbard Price & Co

Yours truly,
Marquand, Skehan & Co.

New York, July 30th 1894

No. File

NEW YORK, JUL 31 1894 1893.

Sold Thos A. Edison Esq

BY MARQUAND, SKEHAN & CO.,
Nos. 16 & 18 Broad Street.

		PRICE.	COMM.	
100	Gen Elect	35½	1/8	$3537 50
	Check Leavitt			3537 50

Marquand Skehan & Co

No. File

NEW YORK, AUG 3 1894 1893.

Sold To Thos. A. Edison Esq

BY MARQUAND, SKEHAN & CO.,

Nos. 16 & 18 Broad Street.

		PRICE.	COMM.	
100	Gen Elect	36	1/8	3587 50
	Check herewith			3587 50
	M L G			

File

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

Mr Thomas A. Edison
Orange N. J

Dear Sir:

We have this day Sold for your account and risk:

100 Gen Elect 36 R
G. E. Dunock.

Yours truly,

Marquand, Skehan & Co.

New York, Aug 3d 1894

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET,

JAMES S. SKEHAN.
A. O. BERNHEIM.

Answered Aug 10/94

NEW YORK, Aug 9th 1894. 189

Thomas A. Edison, Esq.,

Orange, N.J.

Dear Sir:-

We enclose herein check for $3,502.50 being proceeds of sale of 96 shares General Electric Co. As explained to Mr. Randolph over telephone yesterday we sold 100 shares and then bought 4, thereby getting a better price for the 96 than ~~if~~ it could be sold for direct.

Yours very truly,

J. S. Skehan

No. NEW YORK, AUG 9 '1894 1893.

Sold To Thos A. Edison Esq

By MARQUAND, SKEHAN & CO.,
Nos. 16 & 18 Broad Street.

		PRICE.	COMM.		
100 Bot	Gen Elect	36 5/8	1/8	3650	✓
4	" "	36 3/4	1/8	147	50
				3502	50
	Check J. Lefewith			3502	50

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET,

JAMES S. SKEHAN.
A. C. BERNHEIM.

NEW YORK, ~~Nov 20 1894.~~ 189

J.F.Randolph, Esq.,

Orange, N.J.

Dear Sir;-

Enclosed herein are notices of sale of $3000 Gen Electric Debenture 5s at 90 and 85 shares General Electric stock. If you will deliver us the securities to-morrow we shall be plased to pay you for same.

Awaiting your further commands, I am

Yours very truly,

[ENCLOSURE]

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

Mr Thos. A. Edison
Orange New Jersey.

Dear Sir:

We have this day Sold
for your account and risk:

85 Gen Elect 35 1/2 R
W. M. Dubrie Co

Yours truly,
Marquand, Skehan & Co.

New York, Nov 20th 1890

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

Mr Thos A. Edison
Orange New Jersey.

Dear Sir:

We have this day Sold
for your account and risk:

3m Gen Elect deb 5% 90 R
Martin Co

Yours truly,
Marquand, Skehan & Co.

New York, Nov 20th 1890

MARQUAND, SKEHAN & CO.,
BANKERS AND BROKERS,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
18 BROAD STREET,

JAMES B. SKEHAN.
A. C. BERNHEIM.

Answered Nov 21-1894

NEW YORK, Nov 21st 1894, 189

Thomas A. Edison, Esq.,

Orange, N.J.

Dear Mr Edison;-

Yours of the 21st at hand enclosing 85 shares General Electric and 3m General Electric Debenture 5% bonds, which we sold for you yesterday at 35 1/2 and 90 respectively. We enclose herein check for $5,703.12 being proceeds of same.

I tried to get 91 for the bonds but owing their inactivity was unable to do better than 90; in fact the best bid in the Board was 89, but as I was able to get a bid of 90 from a house I sold them at that price.

With my best wishes, I am

Sincerely Yours,

P.S.
I hope to run down to the Labratory Sunday afternoon for a few words.

Yours,

No. ____ NEW YORK, NOV 21 1894 1893.

Sold To Thos. A. Edison Esq.

BY MARQUAND, SKEHAN & CO.,
Nos. 16 & 18 Broad Street.

		PRICE.	COMM.	
85	Gen Elect	35½	⅛	$3,006 87
3m	" " deb 5%	90	⅛	2696 25
				5703 12
	Check herewith			5703 12

Drexel, Morgan & Co

DREXEL, MORGAN & CO.
Wall St. Corner Broad.
New York.
DREXEL & CO.
Philadelphia.
DREXEL, HARJES & CO.
Paris.

New York, November 26, 1894 189

Thos. A. Edison, Esq.,

West Orange, N. J.

Dear Sir:-

As you are already perhaps aware, from notices which have appeared in the public press, our present firm will terminate on the 31st of December and a new firm will be formed under the name of J.P.MORGAN & CO.

We give you this early notice of the change, assuming that you will desire to alter your checks on us in conformity. Any checks dated subsequent to December 31st,1894 should be drawn on J.P.MORGAN & CO.

Yours very truly,

Drexel Morgan & Co

Mr Edison
We have a small balance
there. Can I draw it out
we can open the a/c anytime we wish
J F Randolph

Think you better transfer the acct
to new firm, have always had
an account there & don't
want break it
E

[ATTACHMENT]

D. M.

Mr Thomas A Edison

In account with DREXEL, MORGAN & CO.

1893 Dec 30	By Balance to your credit		27 16

Ex O B New York Dec 11. 1894

[illegible]

1894. Edison, T.A. - Real Estate (D-94-12)

This folder contains correspondence relating to the purchase and sale of land and buildings, along with other documents pertaining to Edison's real estate holdings. Included are offers to buy Edison's property at Fort Myers, Fla. and to sell him land adjacent to his property at Edison (Ogden), N.J.

All the documents have been filmed.

Dont want to sell

Ans. March 28/94 Warren Mar 20

Mr Edison

Do you wish to sell your property at Myers, Fla the house and grounds, near the McGregor place. Would you exchange it for farming lands in Ohio, near Akron - My land lays 6 miles east of Ravenna Portage Co. O. I spent a few weeks in Fla, this winter and am pleased with the south - Please let me hear from you and what you will do

Most Respectfully Yours

Mrs H. D. Baldwin
Warren
O

Ans. April 3/94 Edison, T.A. D 1894 = Personal

We have all the land we want just now

Succasunna, N. J. March 28/94

Mr. T. A. Edison:

Dear Sir:

I have a property, in my hands for sale, which joins your property at Edison in several places. The property contains 133 acres. There is a fine stream of water running through the place, and an excellent site for a pond of several acres. There are good attractions of iron ore in three different places, on the property. The property is held at $6000, but I think it

can be bought for less money, as the owner is going to leave the place. We have an offer of $5500, but the place will not be sold for less than $6000.

If you intend buying any more land in this section please inform me of the fact.

Yours truly
E. Fitzherbert.
Succasunna,
N. J.
(Lock Box 7)

(1894)

file

Perry

Did I transfer the Silver Lake property to the works - I mean the title obtained from the old New Jersey board of proprietors to the Moeller property. Elliot wants to know or does it stand in my name

1894. Edison, T.A. - Unsolicited Correspondence - Advice (D-94-13)

This folder contains routine correspondence suggesting improvements in Edison's inventions, asking him for advice on technical matters, or requesting his assistance in improving or promoting an invention.

Approximately 10 percent of the documents have been filmed. Most of the letters selected for filming received a significant response from Edison. Among the items not filmed is a series of letters of transmittal regarding Edison's review of page proofs for a textbook by the National School of Electricity.

9 donats

Selma, California
Jan-24-1894

Mr Thos. E. Edison
New York

Ans. Feb. 15/94

Dear Sir

We beg of you a few moments of your valuable time to listen to our entreaties.

We are two High School girls who make a specialty of chemistry. In our experiments we have begun to work with glass. We would like to infuse into glass "Purple of Cassius", and such to make the glass resemble ruby and such. In the seven different chemistry books we possess, we have been unable to find the complete process described. We would not ask you to describe it to us, but would like to know if you have published any articles bearing on the subject, or could refer us to any book which describes it.

We beg of you not to ignore this letter, though we know your time is very limited, and your correspondence must be very extensive, but we are very much elated over our work,

and would be disappointed if part of it were beyond our reach.

Respectfully yours
Mary E. Maxwell
Minnie J. Barieau
Selma
Fresno Co
California

(Address last named)

Form 39.

POSTAL TELEGRAPH-CABLE COMPANY.

Berkeley Colo. Jan. 31 1894

Ans Feb. 2/94.

Mr. Thomas Edison Esquire.

Dear Sir South pole is very difficult of approach. Why is it that discoverers endeavor to discover the north pole and pay no attention to the south pole? And what benefit to electrical science would be should the north pole be discovered? Do not both poles of the earth attract the magnetic needle? If not too much trouble please answer and you will greatly oblige us.

Yours very respectfully
J Johnstone
Stanley Hurlbut.

Address.
Stanley Hurlbut
Berkeley Post Office
via Denver
Colorado.

T. H. BLODGETT, PRES. F. BUSCH, TREAS. O. E. SHELDON, SEC. AND MGR.

Ans. Feb. 8/94 ... OFFICE OF ...

ADVICE

Red Wing Sewer Pipe Co.

... PIONEER MANUFACTURERS OF ...

VITRIFIED SEWER AND CULVERT PIPE.

Red Wing, Minn. January 30 1894

Thos A Edison
Menlo Park N.J.

Dear Sir.

Can you give me any information as to how it is possible to save fuel. We are very heavy users of Bituminous Coals. & the freights in same into this Country almost annihilate the business. Our foreman who is an old Akron Man says that you once gave a lecture to the School Children in Akron Ohio. & demonstrated to them how Coal could be made to last longer & do more efficient work. You used some Chemical in the Coal that made the Coal last much longer than ordinary Can you give us any information as to the proper Chemical to obtain this result.

E. H. BLODGETT, Pres. F. BUSCH, Treas. C. E. SHELDON, Sec. and Mgr.

...OFFICE OF...

Red Wing Sewer Pipe Co.

...PIONEER MANUFACTURERS OF...

VITRIFIED SEWER AND CULVERT PIPE.

Red Wing, Minn. _____ 189__

We are a good deal like a drowning man Catching hold of every little device that will Cheapen fuel for us.
for instance Akron Ohio pay 2.00 a ton for Hocking Valley Coal While we pay $4.85 for same. quite a difference to over Come. We have a very Superior Clay however that helps us out some.
If not too much trouble you Can give us information on this subject. We shall be a thousand times obliged. I believe some day. We will Vitrify our pipe by the aid of electricity.
Yours Truly

C. E. Sheldon

There is some mistake
about my giving a lecture

We use large quantities of
Soft Coal - and get great
Economy by using a blower
and a very thin fire
about $1\frac{1}{2}$ inches deep on
grate - The usual way is
8 to 15 inches when there
Can be no Economy

Σ

way to take up the idea and to work upon it experimentally and if so on what terms.

I recd a reply through your Secretary to say that you were then so busily engaged with important experimental work as to be unable to give any consideration to the subject matter of my communication.

In an English paper named "Invention" published in London on 6th Jany 1894

Ships

Conference

CONSTITUTIONAL CLUB,
NORTHUMBERLAND AVENUE.

1st Feby 1894

Ans. Feb. 21/94

Dear Sir

On the 6th April 1893 I sent to you under registered cover some typewritten notes concerning a new method for diminishing the skin resistance of ships.

My object in writing at that time was to inform you of the nature of my proposed improvements and to ask if you could see your

6th Jan 3 1894 There is a paragraph on the first page in which it is stated that you have been trying some experiments with the object of endeavouring to reduce the friction (skin-resistance) of ships by the aid of electrolytically developed hydrogen which is exactly what I proposed to do.

If you will kindly let me know the general character and the results of the experiments which you have performed or refer me to any authentic published account of your experiments I will very much obliged

Yrs faithfully
J. Bridges Lee

The results were all right in salt water. Lime salts coated the steel plate very rapidly & made the scheme a failure

T. A. Edison Esqr.
America

[ENCLOSURE]

SKIN RESISTANCE OF SHIPS.

MEMORANDUM.

It is well known that what is called "Skin Resistance" is always a most important factor in the total resistance which has to be overcome when a ship or boat is propelled through water at low rates of speed, it is practically almost the only resistance which modern well constructed vessels have to overcome.

It is also well known that the amount of skin-resistance depends very largely upon the smoothness or roughness of the exposed surface below the water line.

The accompanying notes explain how a continual bright smooth surface may be best obtained and preserved.

It is also known that skin-resistance depends to a large extent upon the element of viscosity which appertains to water as it does in varying degrees to all imperfect fluids.

The accompanying notes indicate how by breaking up the water in the immediate neighbourhood of the exposed solid surface by the aid of electrically generated streams of gas bubbles the resisting power of the water may be diminished.

It is known also that the waters of the ocean and of some lakes and rivers contain gold and silver in solution, and some times also in a fine state of suspension.

Mercury has a great affinity for these metals in the metallic condition and under the influence of an electrical current, traces of these metals should be electrolytically deposited upon the mercurialised surface and will be absorbed by the mercury.

[ENCLOSURE]

The quantities of gold and silver held in solution in oceanic waters are relatively so small that it will perhaps never pay to erect extensive fixed electrical plant for the sole purpose of recovering precious metals from the ocean, but when ships'bottoms can be used as cathode collectors and the electrical currents employed save fuel or time by minimising skin-resistance it may well happen that the quantities of gold and silver which may collect upon the ships'bottoms may prove to be a most important item on the credit side of the accounts.

NOTES CONCERNING A NEW METHOD FOR COATING SHIPS' BOTTOMS.

The method consists in first sheathing the vessel with copper by any ordinary accepted means and thereafter joining up the copper sheathing to the negative pole of a galvanic battery or dynamo-electric machine and in amalgamating the whole external surface of the copper with Mercury. The positive pole of the battery or dynamo must make earth away from the vessel.

Some of the chief benefits expected to re- [illegible] ment of this method will be:-

(1) That the exposed surfaces of the sheathing can be kept exceptionally smooth, bright and clean. The Mercury will hold well to the surface of the copper and fill in any scratches or other minor irregularities, and the electric current will effectually prevent oxidation. The passage of the electric current will assist in maintaining uniform adhesion of the mercury to the copper.

(2) The surface will be of such a character as not to afford good

[ENCLOSURE]

hold for barnacles and other marine organic bodies which commonly attach themselves to ships' bottoms, and cause fouling.

(3) Skin-resistance will be much reduced, not only on account of the smoothness of the metallic surface, but also because of the development (under the influence of the electric current) of gas upon the exposed surface. If the electric current is sufficient to cause the escape of streams of tiny bubbles all over the surface, the layers of water charged with those streams of tiny bubbles in close contact to vessels's skin, will oppose less resistance than ordinary water free from bubbles.

(4) Under the influence of the electric currents passing traces of the precious metals gold and silver will be precipitated from oceanic and other waters upon the sheathing, and will be there held by the mercury as amalgam. From the surface scrapings after a vessel so sheathed and fitted has been some time afloat the precious metals can be recovered by ordinary chemical means.

(5) The gain from diminished skin-resistance will much more than compensate for the cost of maintaining the electric circuit and for supplying the requisite quantities of mercury from time to time.

(6) The quantities of gold and silver which may be recovered from the waters of seas, rivers or lakes will often more than compensate for the loss of mercury, and will nearly always constitute an important item in the credit side.

In applying this method of sheathing the ordinary rule should be followed of using the thickest copper sheeting towards the bows and thinner sheeting behind, and it will ordinarily be found best to make earth with the positive pole in advance of the ship and in the axial plane of the ship.

[ENCLOSURE]

A result of this arrangement will be that there will be greatest electrical action over those parts of the sheath at the bow and over the areas just behind the bow and least action towards the stern, so that while gas bubbles are freely escaping from the foremost surfaces the hinder surfaces may experience only sufficient electrical action to keep them bright and clean. There will be some economy about this arrangement, and if the Positive pole makes earth in front of the bow of the ship through the metallic plate of difficultly oxidisable or non oxidisable metal held in a vertical plane by rigid attachments projecting from the bows, the frictional resistance which it will cause need not be very serious, especially as that pole will also develop streams of gas bubbles.

The original amalgamation of the copper surface can be best effected by rubbing with acid solution of nitrate of Mercury. More mercury can be afterwards applied in the metallic condition where desired.

Any one reading these notes who is so far interested as to desire to go further into the matter is requested to communicate with the Patentee.

J. BRIDGES LEE, M.A.,
Barrister-at-law,
2 Paper Buildings,
Temple,
London, E.C.

D. Edison, T.A. - Advice
1894

W. H. Schieffelin & Co.
Nos 170 & 172 WILLIAM STREET.
New York.

Say that I am away at the mine & you could

Ans April 8/94

Mr Thomas A Edison
Menlo Park
Dear Mr. Edison: Letter on return

Knowing that your time is limited, and valuable, I have some timidity in addressing you, but to be brief I will state concisely why I take this liberty. I am on a Debate with the question Resolved "that steam is the greatest of modern forces." I am on the Negative and as Electricity is the opposing force on that question, I come to you in the hopes that with the enclosed stamps, you will be kind enough to mail to me some small pamphlets or articles on Electricity, together with some of your own convictions from which I am sure I could get a strong argument.

I write this with the sincere hope of hearing from you, and I trust that will be the case. I remain,

Yours most respectfully
W. Edgar Burton
47 Sands St
Brooklyn N.Y.

1894. Edison, T.A. - Visitors (D-94-17)

This folder contains requests to visit Edison or to tour the West Orange laboratory or company shops. Included are letters of introduction on behalf of the Russian commissioner-general to the World's Columbian Exposition at Chicago. Substantive letters from individuals who visited the laboratory or company shops on business can be found in their appropriate subject folders.

All the documents have been filmed.

D 1894 W.O. - Pal - Thatcher

Ans. Feb. 20/94

New York. Febr. 13th 1894
4 W. 27th street.

Mr. T. A. Edison

Orange. N. Y.

Dear Sir.

Following the kind invitation you made me at Chicago to call upon you in Orange, I went out last week, but was verry sorry to hear, that you were sick.

I should be glad to personally present a letter from Mr. Oskar v. Miller, and you would oblige by letting me know when you will be able to see me.

Hoping that you have already recovered from your sickness

I am

Yours very respectfully
Otto Frick.

Cannot make an appointment
Away most of time
Come over any time and will
have you shown through
Edison

Imperial Russian Acting Commissioner General
to the World's Columbian Exposition.

Telegraphed Apr 24 1894

~~2815 MICHIGAN AVENUE, CHICAGO, ILL.~~ N. York April 17th 1894.

Mr. Thomas Edison
Orange, N.Y.

Say I am away
But Mr Randolph
will be at Lab any
day this week
I shall show you

Dear Sir:-

I ask your kind permission to introduce to you Mr. C. de Ragouza-Soustchevsky, the Commissioner General of the Russian Government at the World's Fair.-

As Mr. Soustchevsky, who is very anxious to have the esteemed honor of your aquaintance, is sailing for Europe in a few days, I would be greatly obliged to you if you kindly inform me by wire (#1 - Broadway I floor.) when you could devote some minutes of your very valuable time to Mr. Soustchevsky and me.-

At the same time I enclose herewith a letter of introduction to you, which Mr. Soustchevsky has from Mr. John A. Logan, Jr, Youngstown, O. Availing myself of this opportunity I beg to present to you the expressions of my highest esteem and consideration.- I remain, dear Sir, very respectfully Yours,

R Mannesmann

[ENCLOSURE]

Feb 2nd

JOHN A. LOGAN JR.
YOUNGSTOWN, O.

Feby. 2nd. 1894.

Mr. Thomas A. Edison,

Orange, N. J.

My Dear Mr. Edison:-

I take pleasure in introducing to you, Mr. C de Rokonza Soustcheff-sky, who was Commissioner-General at the World's Fair from the Russian Government.

Any attention or courtesy you may show him will be greatly appreciated.

Yours Sincerely,

John A. Logan Jr.

JOHN A. LOGAN JR.
YOUNGSTOWN, O.

Mr. Thomas A. Edison.

Orange.

N. J.

Introducing-

Mr. C de Rokonza Soustchiffsky.

1894. Edison Manufacturing Company (D-94-18)

This folder contains correspondence and other documents relating to the business of the Edison Manufacturing Co. Included are letters concerning a reduction in the royalty paid to Felix Lalande due to a drop in sales of the Edison-Lalande battery.

All the documents have been filmed except for duplicate copies of selected items.

Related documents can be found in the various "Motion Pictures" folders.

E. Mfg Co.

CABLE "KURILIAN" NEW YORK

EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

Jan 14th 1894

Thos Maguire Esq
Orange N.J.

Ans. Jan. 17/93.

Dear Mr Maguire.

Just a line to ask you not to forget to bring my letter to Mr Edison's notice. I wrote to Mr Tate last Sunday and would feel obliged if you could let me know if he is in town or not. I shall be in Philadelphia for a week longer probably and would appreciate your dropping me a line there

C/o S.S. White Dental Mfg Co
Chestnut and 12th Sts

Yours very truly
Edward. M. Smiles

Emfg Co.

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23rd STREET
NEW YORK
EDISON-LALANDE BATTERY

File

January 15th, 1894.

Mr. J. F. Randolph,

Edison Laboratory, Orange, N. J.

Dear Sir;--

Among the statements which have been sent me by Mr. H. F. Miller, was one for the Automaton Piano Company, $ 1750.10.

When we filed our sworn statement of account with the receiver of this Company, we deducted the amount due Mr. Thomas A. Edison, amounting to about $ 302.00. I think that this amount should be transferred to the books of the Edison Manuf'g Company to prevent any error occurring in the future, as if we had rendered them a statement for $ 1750.10, it would have given them an opportunity to throw out the credit of Thomas A. Edison. It is, however, easy to re-transfer this amount if any complication should arise hereafter. Please let me know if you agree with me on this subject and oblige.

Yours very truly,

H Gadsden

Manager.

Mr Felix Lalande Esq March 1- 1894

Battery St. (1894)

Paris France —

Up to the present time the sales of Battery has not warranted the royalty ~~paid~~ guaranteed — and without you can reduce the ~~guaranteed~~ minimum to one thousand per year I shall be compelled to liquidate the business ~~Th~~ My expectations were that we would be able to furnish batteries for the phonograph but unfortunately they will persist in using storage cells so our only market is for fan motors & ~~and~~ other small devices please indicate if you

feel disposed to reduce the guaranteed amount to ~~[illegible]~~ one thousand dollars as early as possible —

If you have any representative or friend in the United States who could examine our sales book we could convince him that the business cannot be made to pay on the present basis of royalty and keep up the shop ~~[illegible]~~ department for selling =

Yours

Thos A Edison

Entry 314 (1890)

Emg G.

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

March 5th, 1894.

Mr. Thomas A. Edison, Esq.,

Orange, N. J.

Dear Sir;--

I beg to advise you that I saw Mr. Harry Miller yesterday, and went over, with him, the list of fixed charges which you sent me.

I beg to call your attention to the following discrepancy in same;

"The amount of General Expense chargeable to New York office is down at $ 28.28 daily, and the amount of royalty is $ 9.50. I find from inspection of figures, shown me by Mr. Miller, that the amount chargeable to New York office is $ 5824.00 annually, which would figure out $ 112.00 weekly or $ 18.66 daily.

I think the mistake is, that the royalty has been added into New York office expense account, and also charged separately. This would make a decrease of $ 9.62 per day deducted from New York office expense account, ~~making~~ making a total of $ 57.72 per week, which will reduce the amount of our fixed charges to $ 354.72

The English Royalty contract will shortly be cancelled, which will reduce our royalty charges $ 3.09 daily or $ 18.54 per week.

As the average amount of sales per week is not less than

CABLE "KURILIAN" NEW YORK.
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

$ 1000.00, this makes the General Expense of 35 1/2 % and we always calculate 40 %.

I think in the near future, immediately the fan season opens up, that we can increase our weekly sales to $ 1500.00

Yours very truly,

H. Gladstone

MANAGER.

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

March 27th, 1894.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir;--

I have received the letter of Mr. Felix De Lalande and translation of same, and am glad to note that he consents to a reduction of the minimum royalty from February 23rd, 1894.

I have read and carefully noted his remarks respecting the eating off of the zincs of our batteries at the line of solution, but beg to inform you that we have never experienced this trouble since we adopted the new type of cells two years ago. We found, that by making the copper frames and zincs perfectly rigid that this trouble was entirely prevented.

I did not think it wise to inform Mr. Lalande that we had overcome this objection, and I have not sent him the newest types of our cells, as if I did so, he would only make some trifling alteration in the form of them and then advertise them as the improvements of Felix de Lalande, as he has done before with the original types.

I enclose draft of reply to his letter in accordance with your instructions.

Yours very respectfully,

[ENCLOSURE. TRANSLATION FOLLOWS]

34, Rue de la Montagne Ste-Geneviève

Paris, le 16 Mars 1894.

Mr Thomas A. Edison
Orange, N.J.

Cher Monsieur,

Je viens seulement de recevoir votre honorée datée du 1er Cr et m'empresse d'y répondre.

Je ne m'attendais pas à la proposition que vous me faites de réduire de moitié le minimum de redevances garanti par notre traité, le montant des redevances s'étant très peu élevé pendant les dernières années du minimum. J'avais espéré que l'affaire prendrait entre vos mains plus de développement. Je croirais, d'après les critiques que j'ai entendu faire de vos modèles, qu'ils ne présentent à l'usage des inconvénients qui en restreignent l'emploi et que je vous avais signalés dans ma note du 29 Avril 1890, c'est-à-dire que les plaques de cuivre ne se recouvrent au niveau du liquide et s'encrassent à la partie inférieure, et qu'il s'établit des court-circuits entre les électrodes trop rapprochées.

Cependant j'accepte votre proposition de réduire à partir du semestre courant (commencé le 23 février) le minimum de redevance annuel à la somme de mille dollars, ainsi que vous me le proposez.

[ENCLOSURE. TRANSLATION FOLLOWS]

J'espère d'ailleurs que le minimum sera largement dépassé. Les autres parties de notre traité restent sans changement.

J'attends donc le relevé des ventes du Semestre échu le 23 février et le montant de ~~[illegible]~~ cinq cents Dollars garantis pour chacun des semestres suivants.

Veuillez agréer, Cher Monsieur, l'expression de mes sentiments distingués et dévoués.

F. de Lalande

[ENCLOSURE. TRANSLATION]

P 1894 Battery, Primary

I have just received your dd. 1st c. and take haste to answer it.

I did not expect your proposition to reduce by on half the minimum of income garanteed by your contract, as the amount of the income has not been very far from the minimum the last few years. I hoped that the business would develop better in your hands. I am afraid from the criticism I heard about your models, that they present inconvenient which interfere with their usefulness and which I pointed out to you in my note of 29th April 1890 that is: the zincs cut through at the level of the liquid and cover themselves with scale at the bottom and get short-circuited by being to close together.

Nevertheless I have accepted your proposal to reduce to $1000 the ~~con~~ minimum of annual dues (& income) to date from 23. febru. I hope though that the minimum be largely surpassed. The other parts of our contract will not ~~ch~~ be changed.

I expect therefor the list of sales of the 6 months ending february 23 &c and the amount of $500 garanteed for every 6 months following

with compliments etc.

F. de Lalande

[ENCLOSURE]

Gladstone

Draft an answer to the Zinc Biz - & send to me pls return Letter

E

Minimum royalty reduced to One Thousand Dollars per Annum beginning Feby 23 - 1893.

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

May 9th, 1894.

Dear Sir;--

We take the liberty of calling your special attention to enclosed circular of our Fan Motor Outfits operated by the Edison Lalande battery. The hot weather will be upon us very shortly now, and the general public insists upon immediate delivery of these goods when they require them. We should, therefore, strongly recommend you to put in a sample outfit of each type, and exhibit them in actual operation in your store. If you would place an order with us for a Fan Motor Outfit of each size, we would give you our regular trade discount on same, and also furnish you with a number of enclosed circulars for distribution, on which you could stamp your own name. We feel sure that such a line of action would prove mutually advantageous.

The motors are operated by the well known Edison Lalande batteries. These batteries, by universal consent, are most suitable for this class of work, as they give a perfectly steady current during the whole life of the cells, and there is practically no waste when not doing actual work. The construction also is very simple and the workmanship unsurpassed.

Hoping to be favored with your order which shall have our prompt attention, We remain,

Yours very respectfully,

EDISON MANUFACTURING COMPANY.

1894. Electric Light - General (D-94-19)

This folder contains correspondence and other documents relating to electric lighting and power. Included are letters pertaining to the incandescent lamp, Edison's allowance from the General Electric Co., and the annual convention of the National Electric Light Association.

All the documents have been filmed.

Related documents can be found in D-94-10 (Edison, T.A. - Financial).

GE

EDISON GENERAL ELECTRIC COMPANY
EDISON BUILDING-BROAD STREET
NEW YORK

D 7146

Boston, January 1st, 1894.

Thomas A. Edison, Esq.
Orange, N.J.

Dear Sir:

I beg to acknowledge receipt of your memorandum of the 29th of December requesting me to make your weekly allowance in future $400. instead of $500. as heretofore. This has my attention.

Yours very truly,

J. P. Ord

Comptroller

C/S

C. B. DYNE
RECEIVED

Lamps & Filaments

La Porte. Ind. Jan. 23. 1894

Mr Edison —

Dear Sir —

Ans Jan. 30/94

We are having a discussion on what the are in the incandescent light is made of, in the 8½ Grade of the High School of this city.

Some of our scholars are of the opinion that it is made of bamboo fibres & some that it is a wire.

I would be ever so much obliged if you could tell me so I could end our debate.

I am 13 years old & remain ever indebted to you for your favor. As

Joe K. Place
305 Ridge St
La Porte
Indiana

Some of bamboo, some of silk
others of thread parchmentized by
Chloride of Zinc —

E

I am so very busy that
I fear it will be impossible
but after this year I
hope to do some Loafing
& I shall assuredly
attend the Convention
frequently.

E

D
1894
Edison, T.A. -
Personal

Ans. Feb. 9/94

Feb. 3rd 1894.

My Dear Sir,

Can't you spare a little time from your busy days and honor the National Electric Light Assn. with your presence during the Convention at Washington Feb. 27 to 28 and March 1st. You know you are on our honorary roll and we would all esteem your presence there more than I can tell.

Very truly,
C. A. Ammsing,
Pres.

Thos. A. Edison, Esq.
Orange, N.J.

Idea

EL. LIGHT

The party to see is John Krouzi
Manager Hope & Work. Schneeland
Ont

I am out of business

Ottawa Feby 7. 1894

Ans. Feb. 15/94

Dear Sir,

After long and determined trials I have discovered a method of hardening & tempering Copper. Being confident of my success I dare to ask you for information as I thought the discovery would be an improvement to Electricity.

Kindly excuse this abrupt intrusion, and awaiting ~~your~~

your answer.

I remain

Your obedient Servant

F. N. Roberge

379 Gloucester st

CHAS. M. CLARK. W. L. CLARK.

THE - PHENIX - STORE,

CLARK BROS., Proprietors.

D
1894
El. Lt.

Ans. April 3/94

Gen'l E Co

Flanders, O., Mch 23rd 1894

Thos A Edison
Chicago, Ill,

Dear Sir

I would like to have some figures on an Electric Light Plant to furnish light for three small Towns about One Mile apart, with a population of Two thousand Each. What I want to know is the probable cost of a plant to furnish light for these three Towns also about how much is usually charged for the different kinds of lights

Awaiting reply

Yours Truly
William Clark

Request

ELECTRIC LIGHT-
LIGHTNING RODS

Ans. April 4/1894

You have probably the best lightning rod in town (10) it makes better Contact with the Earth than those of your neighbors - Iron wires run up side of poles leading to your house say 10 poles back the ends sticking up + near the wires + the other ends buried in good damp earth should Cure the trouble -

E

1894. Electric Light - Edison Electric Illuminating Company of New York (D-94-20)

This folder contains correspondence and other documents relating to the business of the Edison Electric Illuminating Co. of New York. Most of the documents are monthly financial reports showing comparative earnings, expenses, and other statistics for the years 1893-1894. Also included are a letter from the General Electric Lamp Works regarding decorative lamps; and correspondence concerning the "Jumbo" dynamo and other illuminating company business matters.

All the documents have been filmed.

Edison Decorative and Miniature
Lamp Department.

Harrison, N. J.

Harrison, N. J., Jan. 23rd, 1894.

The Edison Elec. Illuminating Co. of N. Y.,

Pearl & Elm Sts., N. Y. City.

R.R. Bowker, Esq., First V. President.

Dear Sir:--

In response to your favor of the 20th inst., I beg to hand you herewith our catalogue on tubular, candelabra, miniature and other decorative lamps.

I hand you also one of our discount sheets, so that you may see the discount we give outside customers in various parts of the country. For your information I also send you a blue print showing the prices and dimensions of our metallic letters for sign work.

Yours very truly,

Wm Helleadowcroft

Secretary.

3 Enc.
W/S.

[ENCLOSURE]

12 Inch Alphabet.

Lamps 8 C.P.-2 in Series on 110 V. Av'ge Wt. of Letters 3¼ Lbs.

	Lamps in each letter	Dimensions of Letter: Height	Width	Thickness	Face	List Price complete with Lamps
A	8	12"	8"	1¼"	2¼"	28 75
B	8	"	"	"	"	29 50
C	10	"	"	"	"	29 50
D	10	"	"	"	"	29 50
E	10	"	"	"	"	33 75
F	8	"	"	"	"	28 75
G	10	"	"	"	"	29 50
H	10	"	"	"	"	33 75
I	4	"	2¼	"	"	15 75
J	6	"	7"	"	"	24 50
K	10	"	8"	"	"	28 75
L	6	"	"	"	"	23 75
M	14	"	10"	"	"	43 75
N	12	"	8"	"	"	35 75
O	8	"	"	"	"	29 50
P	8	"	"	"	"	29 50
Q	10	"	"	"	"	34 50
R	10	"	"	"	"	34 50
S	10	"	"	"	"	34 50
T	6	"	"	"	"	23 75
U	8	"	"	"	"	29 50
V	8	"	"	"	"	28 75
W	14	"	10"	"	"	43 75
X	10	"	8"	"	"	33 75
Y	8	"	"	"	"	28 75
Z	8	"	"	"	"	28 75
&	12	"	"	"	"	39 50
1	4	"	2¼	"	"	15 75
2	8	"	6"	"	"	29 50
3	8	"	"	"	"	29 50
4	8	"	"	"	"	28 75
5	8	"	"	"	"	29 50
6	10	"	"	"	"	34 50
7	8	"	"	"	"	29 50
8	10	"	"	"	"	34 50
9	10	"	"	"	"	34 50
0	10	"	"	"	"	34 50
.	2	7"	2¼	"	"	11 25
,	2	"	"	"	"	11 25
?	6	12"	2¼	"	"	24 50
!	4	"	2¼	"	"	17 75
$	6	"	5¼	"	"	24 50

18 Inch Alphabet.

Lamps 8 C.P.-2 in Series on 110 V. Av'ge Wt. of Letters 5 Lbs.

	Lamps in each letter	Dimensions of Letter: Height	Width	Thickness	Face	List Price complete with Lamps
A	8	18"	12"	1¼"	2¼"	30 25
B	12	"	"	"	"	41 25
C	8	"	"	"	"	31 25
D	10	"	"	"	"	36 25
E	10	"	"	"	"	36 25
F	8	"	"	"	"	30 25
G	10	"	"	"	"	36 25
H	10	"	"	"	"	36 25
I	4	"	2¼	"	"	20 25
J	6	"	10"	"	"	26 25
K	10	"	12"	"	"	36 25
L	6	"	"	"	"	26 25
M	14	"	15"	"	"	40 25
N	12	"	12"	"	"	40 25
O	8	"	"	"	"	36 25
P	8	"	"	"	"	36 25
Q	10	"	"	"	"	36 25
R	10	"	"	"	"	36 25
S	10	"	"	"	"	36 25
T	6	"	"	"	"	26 25
U	8	"	"	"	"	31 25
V	8	"	"	"	"	30 25
W	14	"	15"	"	"	40 25
X	10	"	12"	"	"	36 25
Y	8	"	"	"	"	30 25
Z	8	"	"	"	"	30 25
&	12	"	"	"	"	41 25
1	4	"	2¼"	"	"	20 25
2	8	"	9"	"	"	31 25
3	8	"	"	"	"	31 25
4	8	"	"	"	"	30 25
5	8	"	"	"	"	31 25
6	10	"	"	"	"	36 25
7	8	"	"	"	"	31 25
8	10	"	"	"	"	36 25
9	10	"	"	"	"	36 25
0	10	"	"	"	"	36 25
.	2	7"	2¼	"	"	11 25
,	2	"	"	"	"	11 25
?	6	18"	5	"	"	26 25
!	4	"	2¼"	"	"	20 50
$	6	"	8"	"	"	26 25

3 Foot Alphabet.

To use 16 C.P. Lps. in Mult. Av'ge Wt. of Letters 32 Lbs.

	Lamps in each letter	Dimensions of Letter: Height	Width	Thickness	Face	List Price complete without Lamps
A	8	36"	27"	3¼"	6"	40 50
B	10	"	"	"	"	49 50
C	7	"	"	"	"	43 35
D	9	"	"	"	"	47 45
E	9	"	"	"	"	42 20
F	7	"	"	"	"	38 10
G	9	"	"	"	"	47 45
H	10	"	"	"	"	44 20
I	4	"	6"	"	"	31 95
J	6	"	27"	"	"	41 30
K	9	"	"	"	"	42 20
L	6	"	"	"	"	36 05
M	13	"	34"	"	"	50 40
N	11	"	27"	"	"	46 30
O	8	"	"	"	"	43 10
P	9	"	"	"	"	47 45
Q	10	"	"	"	"	47 50
R	11	"	"	"	"	51 55
S	8	"	"	"	"	43 40
T	6	"	"	"	"	36 05
U	8	"	"	"	"	43 40
V	7	"	"	"	"	35 10
W	13	"	34"	"	"	50 40
X	9	"	27"	"	"	42 20
Y	6	"	"	"	"	36 05
Z	9	"	"	"	"	42 20
&	11	"	"	"	"	51 55
1	4	"	6"	"	"	31 95
2	9	"	36"	"	"	47 45
3	8	"	27"	"	"	41 30
4	9	"	36"	"	"	42 20
5	7	"	27"	"	"	43 35
6	9	"	"	"	"	47 45
7	6	"	"	"	"	41 30
8	9	"	"	"	"	47 45
9	9	"	"	"	"	47 45
0	8	"	"	"	"	45 40
.	1	6"	6"	"	"	10 55
,	2	14"	"	"	"	12 60
?	4	18"	18"	"	"	23 20

4 Foot Alphabet.

To use 16 C.P. Lps. in Mult. Av'ge Wt. of Letters 48 Lbs.

	Lamps in each letter	Dimensions of Letter: Height	Width	Thickness	Face	List Price complete without Lamps
A	10	48"	36"	3¼"	6"	47 50
B	15	"	"	"	"	62 70
C	11	"	"	"	"	54 50
D	12	"	"	"	"	56 60
E	13	"	"	"	"	58 60
F	10	"	"	"	"	47 50
G	12	"	"	"	"	56 60
H	12	"	"	"	"	57 60
I	5	"	6"	"	"	37 25
J	8	"	33"	"	"	48 40
K	12	"	36"	"	"	57 60
L	8	"	"	"	"	48 40
M	17	"	45"	"	"	61 55
N	14	"	36"	"	"	55 70
O	10	"	"	"	"	52 50
P	11	"	"	"	"	54 55
Q	12	"	"	"	"	56 60
R	13	"	"	"	"	58 65
S	12	"	"	"	"	56 60
T	8	"	"	"	"	48 40
U	10	"	"	"	"	52 50
V	9	"	"	"	"	49 45
W	17	"	45"	"	"	61 55
X	9	"	36"	"	"	49 45
Y	7	"	"	"	"	41 35
Z	12	"	"	"	"	57 60
&	16	"	"	"	"	64 80
1	5	"	6"	"	"	37 25
2	10	"	42"	"	"	52 50
3	13	"	"	"	"	58 65
4	10	"	"	"	"	47 50
5	12	"	"	"	"	56 60
6	13	"	"	"	"	58 65
7	8	"	"	"	"	48 40
8	13	"	"	"	"	58 65
9	13	"	"	"	"	58 65
0	12	"	"	"	"	56 60
.	1	6"	6"	"	"	10 55
,	2	18"	6"	"	"	12 60
?	5	24"	24"	"	"	25 70

These prices include no piping or other material for placing sign in position.

Edison Decorative & Miniature Lamp Dept.

Approved. Nov 23-1893.

Harrison. N.J.

E.W.M.

E.J.M.

74 G

The Edison Electric Illuminating Co. of New York.

COMPARED

JANUARY RETURNS:

January	1894	1893	Increase
Gross Earnings	$ 135,184.28	$ 120,230.78	$ 14,953.50
Operating & General Expenses, including Taxes	58,340.75	54,030.30	4,310.45
Net Earnings.	76,843.53	66,200.48	10,643.05
Accrued Interest on Bonds	14,841.66	13,208.30	1,633.36
Capital Stock	7,938,000.00	6,100,000.00	1,838,000.00
First Mortgage Bonds	3,562,000.00	3,250,000.00	312,000.00
Gross Earnings months			
Net Earnings months			
Accr'd Int. on Bonds mos.			
Incan. Lamps, end of Jan	195,848	146,871	48,977
Arc Lamps, end of Jan	2,649	1,669	980
Motors, H. P. end of Jan	5,669	3,892	1,777

Subject 1894 Electricity – Dynamo Ans. March 2/1894

The Edison Electric Illuminating Co. of New York.

STATIONS: PEARL, COR. ELM ST. 255-257 PEARL ST. PRODUCE EXCHANGE BUILDING.

General Offices, Pearl, cor. Elm St.

STATIONS: 47-49-51 WEST 26TH ST. 117-119 WEST 39TH ST. 118-122 WEST 53RD ST.

First Vice-President's Office.

New-York, 26th Feb. 1894.

The jumbo would be a white elephant for me also its rather large for a historical collection

Thos. A. Edison, Esq.,
Edison's Laboratory,
Orange, New-Jersey.

Dear Mr. Edison:

We are just receiving from Chicago the original "Jumbo" from the old Pearl street station, which is really rather an elephant on our hands. We are disposed to place it with any permanent mechanical museum which may be developed in New-York, but as yet there is none such. It has occured to us that you might possibly desire it for your own historical collections, which I presume might ultimately find place in some such museum, were it established. Will you let us know if you have any desire in the matter ?

You will be glad to know that we have recovered from Europe your old friend Mr. Lieb, who tells me that he was the first man on your pay-roll in the old Pearl street station. He comes from Milan to assume an important position in this Company.

Please do not forget that you owe us an early visit at this station, according to your promise of last year.

I have to remind you that that promised transfer of stock from Mrs. Edison's name to your own has not yet been made, and to ~~remind you of~~ suggest the importance of that step.

Very truly yours,

R. R. Bowker

L+ Co

The Edison Electric Illuminating Co. of New York.

M-2

FEBRUARY RETURNS :

February :	1894:	1893:	Increase:
Gross Earnings	$ 124,053.24	$ 105,778.27	$ 18,279.97
Operating & General Expenses, including Taxes	51,072.60	50,795.20	277.40
Net Earnings.	72,985.64	54,983.07	18,002.57
Accrued Interest on Bonds	14,841.66	13,541.70	1,299.96
Capital Stock	7,938,000.00	6,500,000.00	1,438,000.00
First Mortgage Bonds	3,562,000.00	3,250,000.00	312,000.00
Gross Earnings 2 months	259,242.52	226,009.05	33,233.47
Net Earnings 2 months	149,829.17	121,183.55	28,645.62
Accr'd Int. on Bonds 2 mos.	29,683.32	26,750.00	2,933.32
Incan. Lamps, end of Feb'y	196,731	149,021	47,760
Arc Lamps, end of Feb'y	2,624	1,749	875
Motors, H. P. end of Feb'y	5,835	3,989	1,846

1st. Notice.

THE EDISON ELECTRIC ILLUMINATING CO.
OF NEW YORK,
529 & 531 PEARL STREET.

D
1894
El. Lt.

Dear Sir:

A meeting of the Directors of this Company will be held at 10 Wall St., Thursday, March 15, 1894, at 11.30 A.M.

Yours truly,

Frank Ewes
Secretary.

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The Edison Electric Illuminating Co. of New York.

MARCH RETURNS.

March :	1894	1893	Increase:
Gross Earnings	$ 112,605.16	$ 102,956.10	$ 9,649.06
Operating & General Expenses, including Taxes	52,408.48	59,362.49	6,954.01 §
Net Earnings.	60,196.68	43,593.61	16,603.07
Accrued Interest on Bonds	15,883.32	13,541.67	2,341.65
Capital Stock	7,938,000.00	6,500,000.00	1,438,000.00
First Mortgage Bonds	4,312,000.00	3,250,000.00	1,062,000.00
Gross Earnings 3 months	371,847.68	328,965.15	42,882.53
Net Earnings 3 months	210,025.85	164,777.16	45,248.69
Accr'd Int. on Bonds 3 mos.	45,566.64	40,291.67	5,274.97
Incan. Lamps, end of March	200,964	150,759	50,205
Arc Lamps, end of March	2,683	1,874	809
Motors, H. P. end of March	6,175	4,067	2,108

§ Decrease.

The Edison Electric Illuminating Co. of New York.

APRIL RETURNS.

April:	1894	1893	Increase.
Gross Earnings	$ 116,210.72	$ 102,093.75	$ 14,116.97
Operating & General Expenses, including Taxes	49,961.02	56,153.27	6,192.25 §
Net Earnings.	66,249.70	45,940.48	20,309.22
Accrued Interest on Bonds	17,966.67	13,541.67	4,425.00
Capital Stock	7,938,000.00	6,500,000.00	1,438,000.00
First Mortgage Bonds	4,312,000 00	3,250,000.00	1,062,000.00
Gross Earnings 4 months	488,058.40	431,058.90	56,999.50
Net Earnings 4 months	276,275.55	210,717.64	65,557.91
Accr'd Int. on Bonds 4 mos.	63,533.31	53,833.34	9,699.97
Incan. Lamps, end of April	200,499	152,918	47,581
Arc Lamps, end of April	2,637	1,933	704
Motors, H. P. end of April	6,384	4,377	2,007

§ Decrease.

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The Edison Electric Illuminating Co. of New York.

JULY RETURNS.

July.	1894.	1893.	Increase.
Gross Earnings	$ 86,648.08	$ 80,874.33	$ 5,773.75
Operating & General Expenses, including Taxes	46,920.26	47,376.96	456.70 §
Net Earnings.	39,727.82	33,497.37	6,230.45
Accrued Interest on Bonds	17,966.67	10,600.00	7,366.67
Capital Stock	7,938,000.00	7,938,000.00	---------
First Mortgage Bonds	4,312,000.00	2,562,000.00	1,750,000.00
Gross Earnings 7 months	774,402.68	690,729.48	83,673.20
Net Earnings 7 months	415,372.50	315,800.15	99,572.35
Accr'd Int. on Bonds 7 mos.	117,433.32	86,104.15	31,329.17
Incan. Lamps, end of July	186,634	155,070	31,564
Arc Lamps, end of "	2,577	2,048	529
Motors, H. P. end of "	6,868	5,071	1,797

§ Decrease.

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The Edison Electric Illuminating Co. of New York.

NOVEMBER RETURNS.

November:	1894.	1893.	Increase.
Gross Earnings	$ 145,904.00	$ 121,701.54	$24,202.46
Operating & General Expenses, including Taxes	63,613.58	56,115.70	7,497.88
Net Earnings.	82,290.42	65,585.84	16,704.58
Accrued Interest on Bonds	17,966.67	11,925.00	6,041.67
Capital Stock	7,938,000.00	7,938,000.00	
First Mortgage Bonds	4,312,000.00	3,562,000.00	750,000.00
Gross Earnings 11 months	1,236,016.57	1,078,369.37	157,647.20
Net Earnings 11 months	645,782.40	506,710.29	139,072.11
Accr'd Int. on Bonds 11 mos.	189,300.00	129,979.15	59,320.85
Incan. Lamps, end of Nov.	229,471	183,065	46,406
Arc Lamps, end of Nov.	3,005	2,323	682
Motors, H. P. end of Nov.	7,480	5,343	2,137

E Ill. Co. NY

The Edison Electric Illuminating Co. of New York.

DECEMBER RETURNS:

December :	1894.	1893.	Increase.
Gross Earnings	$ 165,994.33	$ 143,191.50	$ 22,802.83
Operating & General Expenses, including Taxes	84,635.69	68,223.07	16,412.62
Net Earnings	81,358.64	74,968.43	6,390.21
Accrued Interest on Bonds	17,966.67	14,841.68	3,124.99
Capital Stock	7,938,000.00	7,938,000.00	- --- --- --
First Mortgage Bonds	4,312,000.00	3,562,000.00	750,000.00
Gross Earnings 12 months	1,402,010.90	1,221,560.87	180,450.03
Net earnings 12 months	727,141.04	581,678.72	145,462.32
Accr'd Int. on Bonds 12 mos.	207,266.67	144,820.83	62,445.84
Income from Investments	62,325.54	23,964.00	38,361.54
Incan. Lamps, end of Dec.	234,494	192,691	41,803
Arc Lamps, end of "	3,014	2,538	476
Motors, H. P. end of "	7,615	5,529	2,086

1894. Electric Light - Foreign (D-94-21)

This folder contains correspondence relating to the electric light business in foreign countries. Most of the documents pertain to the proposed consolidation of the Edison & Swan United Electric Light Co., Ltd. and the Swan United Electric Light Co., Ltd.

All the documents have been filmed except for 2 letters from George E. Gouraud to Drexel, Morgan & Co. regarding financial matters and stock issues of the Edison Indian & Colonial Electric Co.; these letters are very faded and largely illegible.

TAE- Friend- W W Swan)

W. W. SWAN,
5 PEMBERTON SQUARE,
BOSTON.

Boston, Mass, May 2, 1894.

T. A. Edison, Esq.,

Orange, N. J.

Dear Edison:-

I send you by express today the records which you so kindly loaned me long since in the English cases on your patents.

Before hot weather really gets here I am coming over to close up those old compensation matters regarding which we have had more or less talk in times past.

Yours truly,

W. W. Swan

H. Englund

See annex

Answered July 3/94

Write over for Copies Contract Etc & ask how this will

Effect

"B" Shareholders

E. & S.
Ex. G.M.
3/7/94.

THE EDISON & SWAN UNITED ELECTRIC LIGHT COMPANY,

LIMITED.

100, Victoria Street, London, S.W.

NOTICE IS HEREBY GIVEN that an EXTRAORDINARY GENERAL MEETING of THE EDISON & SWAN UNITED ELECTRIC LIGHT COMPANY, LIMITED, will be held at the CANNON STREET HOTEL, Cannon Street, in the City of London, on *Tuesday, the 3rd day of July*, 1894, at a quarter past Twelve o'clock in the afternoon, to consider and, if approved, to pass the following Resolution, viz.:—

> "That the provisional Agreement dated the 5th June, 1894, submitted to "this Meeting and expressed to be made between the SWAN UNITED "ELECTRIC LIGHT COMPANY, LIMITED, and this Company for a Sale "of the SWAN COMPANY'S undertaking to this Company for Debenture "Stock of this Company, be, and the same is hereby, approved."

Dated this 16th day of June, 1894.

By Order,

H. CHARLES GOVER,
Secretary.

[ATTACHMENT]

Yours Write this
to

H Charles Gover
Secy

Edison & Swan U E L Co
100 Victoria St
London E.C.

If you have any copies
of the proposed contract
of Consolidation please
send me one, I presume
this will wipe out

[ATTACHMENT]

any value the "B"
shares may have

Yours
JaE

Drexel Morgan.

DREXEL, MORGAN & CO.
Wall St. Corner Broad.
New York.
DREXEL & CO.
Philadelphia.
DREXEL, HARJES & CO.
Paris.

New York, November 20, 1894. 189

T. A. Edison, Esq.,

Orange, N. J.

My dear Edison:-

Drexel, Morgan & Co. wrote to J. S. Morgan & Co. about the English "B." shares and I herewith enclose copy of their reply.

Yours very truly,

C. H. Coster

[ENCLOSURE (ILLEGIBLE). PAGES 2 AND 3 NOT FILMED.]

[illegible]

No. [illegible]

[illegible] Nov. [illegible]

Miss [illegible] Morgan [illegible]

Mr. [illegible]

Dear Sir,

[illegible]

[illegible]

1894. Mining - General (D-94-23)

This folder contains correspondence and other documents relating to mining and ore milling. Included are letters about Edison's mining operations at Ogden and about the use of his patent for electrolytic decomposition in the processing of aluminum. There are also items pertaining to a claim for compensation by consulting engineer John Birkinbine and several letters from the firm of Pilling & Crane regarding market conditions and the cost of labor and materials. Also included are a few unsolicited inquiries about mining matters that received a significant response from Edison.

All the documents have been filmed.

D. 1894 Edison, T.A. - Advice

I do not make them for sale.
They are now made in
Salem
Geneva Switzerland
New York
but I dont know address
of Parties

Mr Edison
Dear Sir I have
read that you were able to
make imitation or rather real
Rubies with but one fault:
Is it really so? or is it
a hoax? I wish to obtain
enough to make 3 good
sized ones after cutting
by the lapidary say 5 to 10
Karats each:
Now if this is the truth do not
fail giving me your prices
in the rough to oblige a simple
hearted citizen of america who
loves the gem above named
and if it is a hoax laugh
all you like and tell me
any how how it really is. and oblige
your with respects A.W. Chapman
Washington Co Salem. New York.

Ans. Jan. 24/94

THE HYOMING Electricity
F. R. White, Proprietor.
Scranton, Pa.

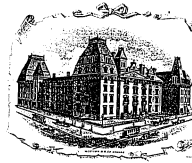
Jany 18th 1894

Mr. Thomas A. Edison
Menlo Park
Dr. Electricity at present

I herewith respectfully submit a question for information in electricity which if it could be solved without too much trouble might prove of great value to the anthracite Coal trade.

As you are aware there is a good deal of impurities known as slate and rock mixed with Coal and it costs us and others a good deal of trouble, labor and money to free Coal from it.

I have often thought electricity could be applied to a flat surface or a cylinder under motion which would make the slate or Coal stick to it leaving either one of the



THE HYOMING
F. R. White, Proprietor.
Scranton, Pa.

18

(2)

substances pass or freeded from the other in a similar manner that a Magnet would have to the attraction of iron.

Coal being from 75 to 90 percent of Carbon and slate carrying only one or two percent of same I thought some metal or other material might be found which when charged with electricity would have an adhesive tendency or property that could be turned into a practical and paying investment.

If you think this problem worth investigating. I will give you all the information I can on the mining and mechanical application in relation thereto. Also firmly believe it worth of a Trial. I Remain Very Respt. Yours &c

M. F. Dolphin Supt. P. C. Co. Ltd
305 Wayne Ave Scranton Pa

G. D. James.
720 N. Tejon St.
Colorado Springs, Colo.

D
1894
Edison, T.A. -
Advice

Ans. Feb. 2/94

Colorado Springs, Colo.,
Jan. 24, 1894.

Hon. Thos. A. Edison,
Menlo Park,
New Jersey.

I have no aluminum system. you must be misinformed E

Hello, Edison!

Send the latest information you have and full details of the system you have for an extensive electrolysis aluminum plant to me. I want to see the photographs of this system and know how it is done. Give me the terms of concessions from your general company or yourself. What is Al_2O_3 worth at your laboratory now?

Say Edison, is it possible to reduce black sand by this same electrolysis method, and obtain the gold therefrom?

Yours very truly,

G. D. James.

< Need less to state, this is the request of some friend known to you, and not my dictation, but the information will be appreciated - Doubtless you understand, and my friend "asked the privilege" of addressing you thus - > G. D.

CHARLES BATCHELOR,
VICE-PRESIDENT.

THOMAS A. EDISON,
PRESIDENT.

W. S. FERRY,
SECRETARY-TREASURER.

NEW JERSEY AND PENNSYLVANIA CONCENTRATING WORKS.

GENERAL OFFICES:
EDISON BUILDING, BROAD STREET,
NEW YORK.

Telephone, 203 BROAD.

WORKS:
EDISON, SUSSEX CO., N.J.

NEW YORK, JAN. 26, 1894.

J. F. Randolph Esq.,

Orange, N.J.

Dear Sir:-

I beg to enclose you a call for three shares of stock dated Jan.12th, and thank you very much for returning the other one not signed as it was a mistake on my part making it out for one share.

I also enclose certificates of stock which you will kindly get Mr.Edison to sign for the call due to-day. That, as you know, has already been paid for by Mr.Edison. Will you kindly get him to sign the certificates and return to me?

Also, I enclose you the N.Y.Concentrating Works four months note, drawn to the order of the Penna & Reading Coal & Iron Co., for $5,000 and $127.50 interest, the same being for last years rental. Will you kindly get Mr.Edison to countersign the same and return? I also send you out a copy of the resolutions which the Ore Milling Co., passed on the death of Mr. R.L.Cutting. Will you kindly get Mr.Edison to sign the same and I will get the other Directors to sign when you return the same.

Yours very truly, W. S. Ferry Treas'r.

CHARLES BATCHELOR,
VICE-PRESIDENT.

THOMAS A. EDISON,
PRESIDENT.

W. S. PERRY,
SECRETARY-TREASURER.

NEW JERSEY AND PENNSYLVANIA CONCENTRATING WORKS.

GENERAL OFFICES:
EDISON BUILDING, BROAD STREET,
NEW YORK.
TELEPHONE, 239 BROAD.

WORKS:
EDISON, SUSSEX CO., N. J.
ON
HIGH BRIDGE BRANCH, C. R. R. OF N. J.

Thomas

NEW YORK, Feb. 5, 1894.

Thos. A. Edison Esq.,

Orange, N. J.

Dear Sir:-

Enclosed please find lease which you sent me from the Phila. & Reading Coal & Iron Co., and I find that the old lease is for the same period of time, namely 12 years, and I telephoned that fact to Mr.Randolph this morning. The only difference between this lease and the old one is that the date in this one is 93 instead of 1890 the old one, and in the amount of royalty which we pay. The amount per ton of iron in the old lease was 20 cents and in this it is 15, and the minimum royalty has been reduced in this lease 1/2 from the old one.

I enclose also to you two notes, one for four months, drawn to the order of Maris & Beekley for 2/3 of their account, namely $335.68 and one note for 90 days, drawn to the order of the Dallett Iron Co., for 1/2 their account, $261.41. which you will kindly countersign and return to me.

I this morning received a communication from Elliott asking me to send him a check for $200 to pay for option on the Nancy Salmon lease at Mt.Olive. I am also in receipt from Mr.

T.A.E. (2)

Elliott of his account for the money I have already sent him for options. I have sent him since last May up to Dec.13th, $890.00 for options and he has expended $857.50 and has sent in a list of the options which he has gotten. This, as you may remember, the sending of these checks to him, was in conformity with your instructions to me last Spring to send him money as he called for it to pay for the different options.

Yours very truly,

W. J. Perry

TREASURER

TAE

File

THE

PONUPO MINING AND TRANSPORTATION CO.,

Limited.

Bethlehem, Pa., Feb. 28 1894

Mr. Thos. A. Edison

Dear Sir:

Stock Holders' Meeting.

TAKE NOTICE AS FOLLOWS:—The first meeting of the stock holders of the PONUPO MINING AND TRANSPORTATION COMPANY will be held on TUESDAY the THIRTEENTH DAY of FEBRUARY, A. D. 1894, at 10 A. M., in the Borough of Bethlehem, in the County of Northampton, and State of Pennsylvania, in the office of the company in the First National Bank Building, which meeting will be held for the purpose of electing a board of directors, adopting by-laws, and transacting such other business as the stock holders may see proper.

J. FRITZ,
J. W. FULLER,
GEO. H. MYERS,
OLIVER WILLIAMS,
GEO. D. MCCREARY,
J. S. WENTZ,
JOHN LEISENRING,
R. D. LEISENRING,
RICHARD SHARPE,
W. S. WHITNEY,
M. E. KEMMERER,
D. G. LOOKENBACH,
W. H. MYERS,
M. C. LOOKENBACH,
CHAS. M. DODSON,
T. M. DODSON.

Bethlehem, Pa., Jan. 20, 1894.

...ockholders of the Ponupo ...mpany will be held at the ...

...ERS.

Secretary.

Demerest Hall
ATTACHED.

T. H. DEMEREST, Proprietor.
P. O. BOX 478.

Warwick, N. Y., Feb. 5 1894

Thomas A. Edison Esq.
Orange N. J.

Dear Sir

Continuing the survey of the Gneissbelt in N. Y. state we covered the section from Tuxedo Park to Turners, then West to Monroe then South to nearly the State line, and the section South of Tuxedo West of Ramapo River to the Sterling Mines thus leaving an area of 5 square miles in the immediate vicinity of the Sterling Mines. Our progress has not been so rapid as before because of the deep snow covers the hills.

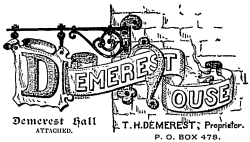
Demerest Hall
ATTACHED.

T. H. DEMEREST, Proprietor.
P. O. BOX 478.

Warwick, N. Y., 189

We have found nothing of any consequence but 3 distinct lines of our low attraction seem to extend through the western portion of the entire belt.

Although the great depth of the snow renders it almost fruitless to properly sample the important Sterling section we started this morning to reach it and were forced to return about noon inconsequence of the deep snow drifts thus we shall first finish the narrow belt extending from Bellvale to Greycourt, & then again attempt to reach & sample the Sterling Mines which being done we shall return home and submit to you



3/

Warwick, N. Y., _____ *189*

our Maps.

We are Most Respectfully Yours

J. G. Buker

Theodore Lehmann

PILLING & CRANE,
BULLITT BUILDING
135-141 SOUTH FOURTH STREET
PHILADELPHIA.

February 12th, 1894.

Thomas A. Edison, Esq.,

Edison, N. J.

Dear sir:

Referring to our recent conversation in regard to the difference in conditions affecting the cost of converting pig iron into billets in the East as compared with the West, we beg to say that so far as we can now learn, the difference in cost is confined to two items, namely, the cost of the pig iron itself, and the difference in cost resulting from the difference in output. Aside from these items, the cost of labor and material in the East are approximately the same as in the West. The waste from the pig to the billet is about 12½, consequently, the higher the cost of the pig, the greater in dollars and cents is the item of cost caused by the waste. The difference due to a small as compared to a large output, is hard to estimate, but, of course, this would be overcome should business develop in any one mill to an extent sufficent to warrant it in increasing its facilities so as to approximate the capacity of one of the big Pittsburgh mills. You could obtain more information on this subject from a disinterested man familiar with it, than by attempting to secure the information from someone who is actually engaged in the business, who would not want to divulge what he would feel to be a trade secret. We have

been looking around for such a man, and have been waiting to see Mr. W. G. Neilson to have a talk with him about it. He was the prime mover in building up the Wellman Iron & Steel Company at Chester. This plant has a Bessemer and open hearth department, as well as blooming and finishing mills. Owing to some disagreements, Mr. Neilson left the Wellman Company more than a year ago, but he is thoroughly familiar with the processes of manufacture, and says that he would take pleasure in meeting you, and giving you such information as is at his command. We think you would find it interesting to have a talk with him, so as to get posted before taking up the subject with one who might be a prospective customer. In a general way, Mr. Neilson tells us that he thinks there would not be a difference of ~~over~~ from $1.00 or $2.00 per ton in cost of conversion in the East as compared with the West, based on pig iron at equal value, and we infer from what he says that it would not be impossible to eliminate a considerable portion of this difference. At any rate, we are quite sure that an interview with him would put you in possession of much of the information you consider desirable, and will also put you in shape to secure the balance of the data, by posting you as to exactly what you may want to know after getting through with him. After a week or two, Mr. Neilson will be in position to take a day to run down to see you, and, after consulting your convenience, we will make an appointment. He says, among other things, that there is a different standard of quality of Eastern billets as compared with Western. We have

always known this, but supposed that for large orders, the Eastern mills could arrange to make a somewhat cheaper quality to correspond with the West, but he says that there are so many specialties requiring higher grade steel made in the East, that the mills, in order to meet the necessities of this work, have made all of their product of good grade, so that even the so called ordinary billets and slabs are really better than those furnished by Western competitors. The only works in the East approximating those of Pittsburgh for capacity is the one at Steelton, but here again would be some little disadvantage, as the freight from Steelton to Eastern mills would doubtless be at least one-half of the freight from Pittsburgh for average deliveries. The Lackawanna Company, as you are probably aware, take orders for billets from time to time, but they are in no position to compete with Pittsburgh. We have talked with them on this subject, and they say that in order to put their mill in shape to make billets to advantage, a considerable sum of money would have to be invested. If it could be demonstrated to them that with the use of briquettes they could make pig iron nearly as cheap as Pittsburgh, it is possible that they would seriously consider the question of equipping one of their mills for billets. Bethlehem has never attempted to make ordinary billets for the open market; they occasionally sell billets, but they are always of a higher grade than the ordinary sort, and are used for special work. The only concerns who have heretofore made average grade billets, are Penna. Steel

Company, and Wellman. The former concern usually supply the market from Steelton, but have made some at Sparrow's Point. The plant at the latter place is said to be admirably adapted for low cost. From what information we have gathered, we are convinced that had the East during the past few years been able to purchase, or produce pig iron at the same cost as Pittsburgh, the mills could have kept themselves fully abreast with the market, and not have allowed the Western makers to gradually crowd them out, but the odds were so much against them that their plants have not been enlarged, and in many cases have become old fashioned, while the Western mills have kept on growing in size, and with the most modern equipment. It would therefore seem to us that even with pig iron to-day on even terms, it would take a reasonable time for the East to become convinced that it can hold the market, and adjust itself to the altered conditions. When this conviction is once firmly established, the Eastern makers should not be slow to appreciate it and modernize their plants, so as to enable them to meet their Western competitors. Low priced briquettes, and the removal of the duty on foreign ores, would count heavily in the right direction.

Yours very truly,

Pillsbury & Crane

PILLING & CRANE,
BULLITT BUILDING
135-141 SOUTH FOURTH STREET
PHILADELPHIA

February 21st. 1894.

Thomas A. Edison, Esq.,
Orange, N. J.

Dear sir:

The Sigua Iron Company has totally collapsed, and is now a thing only of the past. Recent investigations show that the whole enterprise was a fizzle. The ore has given out, and recent explorations fail to disclose any additional quantity. The Receiver has, therefore, abandoned the enterprise, and is now trying to dispose of such material as can be moved; in fact, the representatives of the manganese property in which you are interested are now on the ground in Cuba, inspecting the movable property, with a view of making an offer for as much of it as they can use. The total investment in the mines development, Railroad docks &c., amounts to more than $1,500,000., and but a very small fraction of this expenditure can be saved.

Yours very truly,

W S Pilling

Electrolytic Decomposition - Aluminum Process

Mr. Randolph

Please hand the two attached letters to Mr. Edison and oblige

Maguire

March 8/94

Mr Edison wants to see this Patents

[ENCLOSURE]

G. D. James,
720 N. Tejon St.
Colorado Springs, Colo.

Colorado Springs, Colo. Feb.17.1894.

Thos. A.Edison, Esq.

Orange, N.J.

Ans. Mondl 2/18/94

Dear Sir:-

Your favor of 2nd. inst. per Mr. Tate, received, replying that you have no Aluminum process, and that I have been misinformed in this connection,;in reply, may I call your attention to U.S.Letters Patent #466,460, dated Jan.5th.1892, filed May 26th.1882, serial #62576, granted to Thos.A Edison of Menlo Park, N.J.as an art of "Electrolytic decomposition", and inquire whether you can by this art produce metallic Aluminum, at a cost that will compete with the present price of the metal; if so, how much it will cost per pound to reduce the same?

In these letters patent, at about the one-hundredth line, you state the electrolytic decomposition will cause the metal aluminum to be produced at the cathode, and further describe how it may be removed from the vessel or tapped off. I cannot exactly understand how this statement corresponds with the tenor of your reply of 2nd. inst. Will you kindly explain?

My chemist says the plate accompanying the patent showing the apparatus is remarkably simple, and he believes an Aluminum process is there described. Have you disposed of the Patent, and if so, to whom? please. As your signature is appended as the inven-

[ENCLOSURE]

T.A.#2.

tor, and there is an absence of fine cigars on my desk at this writing, will you kindly oblige me with another reply.

Very truly,

E. Dames

I had forgotten all about that patent. I did very little experimenting with it. I have never disposed of patent but would do so E

[ENCLOSURE]

U. D. JAMES.
720 N. TEJON ST.
COLORADO SPRINGS, COLO.

Pin the patent or show me the patent he speaks off

Colorado Springs, Colo.
Feb 26 '94

Thos. A. Edison Esq.
Orange N. J.

Dear Sir:

In some time past my chemist has been examining a number of Patents relating to Aluminum & other metals, their decomposition & extracting from ores and advises that you, by the date of your application May 26, 1882 Serial No. 62576, Letters Patent 466,465 dated Jany 5. 1892 are at the head of the list. He has also investigated the patents of Mess. Higgs, Rogers, Farmer, Bradley, Cowles, Gratzel, Hall, Heroult, Wilson, and while Mr. Higgs' Patent is a broad one yet yours covers the whole ground. I mention the foregoing because of desiring to become more intimately associated in a business manner with him who is at the head of the list in this work.

That which interests me at the present time, and for some time past, is a result of your thought, and for that reason I would wish you to become identified with the enterprise of which I will hereafter speak.

Regarding your Patent on "an art of Electrolytic decomposition", I am of opinion it is at the head of the Patents in this subject, that its application will become more general,

[ENCLOSURE]

[illegible]

and as we are interested in the question of Aluminium, I am investigating as a how your process may be utilized for that purpose.

I am desirous of obtaining concessions for a Company, — the Art. of Incorporation of which have just been filed — under the Laws of New Mexico, and regarding which I shall be glad to send you details in my next letter — and not knowing in exactly what condition you stand with regard to the Patent, it is difficult for me to explain much at this time. May I ask, however, if you have as yet, by this Patent, obtained any considerable amount of Metallic Aluminium, if so, at what cost per pound & what have been the results of your manipulation with Al_2O_3. Do you know the price of this latter at present in New York? as there seems to be something out rosa in the market quotations regarding such article — I know there is a very large consumption of it.

As I am supposed to be at the head of this new Company and shall become the owner of a Patent for an Article to be made of Aluminium, I would ask you a few questions, regarding the metal & beg to assure you that any information given me will be treated as confidential.

Do you know the Elasticity of Aluminium? I mean the pure metal & not Al. Bronze — which has a high rating.

[ENCLOSURE]

Feb. 8th 3

Can the pure metal be tempered so as to assess the quality of springing back to its original position in which it is tempered? How is al. tempered? What degree of hardness does it develop, after tempering!

Do you manufacture this apparatus as shown by the Plate in Connection with your Patent? If so what would be the cost of each section ready for Connection?

What are the results of your application of Aluminum wire, as a Conductor for Electricity, or other purposes?

If such an improper question, may I ask if the Pittsburg Reduction Co. use your patent or whether you are interested directly with them.

I trust this will meet your personal reading, and in case you may have little time to devote to outside matters, beg to assure you that any advice or information which you may care to afford will be greatly appreciated. There is a great future for this question it is only by direct communication with those who have studied, & are studying such matters that success may be assured. We have a great field in this Western Country, the resources for which industries are as yet undeveloped; it remains to obtain the assistance and association, both nominally & practically, of those in the East who are skilled in order to make success and remuneration.

Yrs truly,

E. H. Mc.

PILLING & CRANE,
BULLITT BUILDING
135-141 SOUTH FOURTH STREET
PHILADELPHIA

March 6th. 1894.

Thomas A. Edison, Esq.,

Orange, N. J.

Dear sir:

I expect to go out to Pittsburgh and Cleveland next week, to look over the situation and gather information in regard to ores &c., and will probably be gone nearly the entire week. If there are any points in which you are especially interested, and would like to have information, I will be glad to hear from you, and will do the best I can to secure any interesting data. I purpose taking some of your briquettes, and will call to see Mr. Gailey, of the Carnegie Company, and talk the matter over with him.

Yours very truly,

W S Pilling

8f Dec.

THE ALUMINUM AND VEHICLES WHEELS CO.
G. D. JAMES,
PRESIDENT AND GEN. MANAGER.
OFFICE: BANK BUILDING.

Ans. March 15/1894.

Colorado Springs, Colo., Mar.7.1894.

I have just read my patent & find that it is of a very commercial character - I will be ready at any time to grant to responsible parties engaged in actual business regarding the patent the right under a royalty arrangement. It is a burden on so moderate the enterprise

Thos. A.Edison, Esq.

Orange, N.J.

Dear Sir:-

I beg to acknowledge receipt of your courteous favor of 2nd. inst. noting therein that the Patent referred to is open for purchase. It would be most advantageous to this Company to obtain such Patent, at the same time we are unable just now to proceed in the matter of a proposition regarding it; but in a few days we hope to advise you as to the objects of this Company., and also to make you a proposition. In the meantime, should you be at liberty to name a price for such patent for its use in the U.S., the same will be considered.

I remember a small model vessel in which we tried some experiments with but think it used up long ago - There will be no trouble in carrying out the invention in fact I suspect some of the aluminum people already use it

Edison

We are endeavoring to effect a consolidation of two or three patents, which will develop a system to meet the requirements.

Have you an apparatus which will cover the work of such patent? If so, can you conveniently, at some favorable moment, make one experiment with it, for the benefit of this company?

Very truly yours,

G. D. James.

D
1894 Ore
Milling

Engineering Office of Chas. E. Emery,
915 Bennett Building.

Ans. March 28/94

New York, March 19, 1894. 189

This deposit is undoubtedly the old Oregon Beach sand any magnetic separator will work it, don't believe there is any show for blast furnace there with [illegible] Ingles [illegible] in Wheeler [illegible] blast

Thomas A. Edison, Esq.,

Llewellyn Park, Orange, N. J.

My dear Mr. Edison:-

A friend of mine, Major E. W. Clark, who during the War was on General Hancock's staff, afterward at the Treasury Department, afterward with me at the Steam Company, and now at Seattle, Wash., has under his control in that State a tract of about 400 acres covered to a depth of several feet with auriferous black magnetic sand which by a competent assay is found to run full 50% in metallic iron and also contains $6.18 in gold and 20 cents in silver per ton. The sand is considered very valuable for its gold alone if successfully and economically worked. An estimate has been made that there are about 22,000 tons of black sand to the acre or 8,800,000 tons in all, which would be enough to run a blast furnace of 200 tons capacity for 44,000 days. He understands that you have given very much study to the problem of working black sand both for iron and precious metals and he wishes to reach you on the subject. Not knowing you personally he has applied to me. I will be much obliged to you if you will write him for further particulars and state what action you can take in the matter. I will send him a copy of this letter.

Very sincerely yours,

Chas. E. Emery.

OM-Drill

AGENT FOR
IDE ENGINES
UTAH WYOMING MONTANA
JONES ROTARY ELECTRIC
MINING DRILLS
ELECTRICAL TRANSMISSION OF POWER
CENTRAL & ISOLATED LIGHTING PLANTS
R.M. JONES
PENETRATION FOR
COMPLETE ELECTRIC RAILWAYS
ELECTRIC MINING MACHINERY
AND STEAM POWER PLANTS.
242 STATE STREET.
TELEPHONE 359.

Salt Lake City, Utah, March 27, 1894.

Ans. April 3/94

Friend Jones = I cannot take the drill matters up until mill starts which will be a couple months after that event

Thos. A. Edison,
Orange, New Jersey.

Dear Sir:-

During my visit to you last winter we talked a considerable length in regard to the drilling problem. I also talked considerably with Mr. Bachelor in New York and learned from him at that time that you would be only too glad to apply a system of drilling which would produce a given amount of work at a less cost than you were at that time producing.

I write to inquire if the conditions remain the same to-day as they were at that time with you and in the event that I can supply you with the equipment that will produce better results are you still in the market for such an application?

I am now preparing for the construction of a batch of large Rotary Diamond Drills and hope to place some of them with you. The type of these machines will be about as follows: They are direct current machines for 125, 250 or 500 volts wound as desired. The total weight not to exceed 550 lbs. The form or shape to be considerably improved upon the present design. The length of feed without changing bit or section will be 4-1/2 feet and it not being necesary to remove the Bit for each extension it would enable you to drill down holes twenty feet with five changes

The diameter I am now providing for is 2" and can bore as practically with Compressed air for washing out borings as with water. However, with compressed air it requires dry rock. A greater drilling speed can be attained with the use of compressed air than with water and it is a fact that drilling dry does not heat a Bit to damage it in the least. It penetrates the rock so fast and the rock being cold that it maintains auniform temperature actually cool enough to hold the Bit in your hand after long and rapid drilling.

These machines fully equipped including pressure hose and wire cables with 25 feet of drill section for each machine and two properly made Bits and one Tripod will cost delivered at your place between $750 and $1000 each. The machine alone including nothing but 25 feet of drill section, the hose and cable will cost approximately $500 each; and in the event that you have Tripods of course we can prepare the jacket and fitting to fit it.

I am going into the Drilling matters myself + will be ready to talk Turkey

With this equipment we can handle any of the class of formation you are working in at a greater speed and with less than one-half of the power and at a leww cost for Bit Repairs than can be produced by steam or compressed air machines, ~~weighing 875 lbs. each and for taking the place of a standard Ingersoll or Rand Drills.~~

I am working to substantiate this if you will give me an opportunity, and after you find that my statements are correct that you will accept or ten or more of the machines. I can within sixty days ship you one machine and I would like very much to go down and work with it in your formation a few days in order that we may determine the results.

I would intend to supply these or so many as you desire at practically the cost of manufacturing, including any incidental expenses that may be required in making your equipment. My reasons are evident. The small machines I have been making in the past are doing in every instance where they have been installed, superior work to any of the air machines.

I would like very much to receive an early reply from you so that I may provide for the construction of more machines than the num ber I have already placed.

My Big Cottonwood Transmission scheme is progressing finely. Kindly give my best regards to Mr. Bachelor.

Yours truly,

R. W. Jones

[PHOTOCOPY]

[illegible]

From the Laboratory
of
Thomas A. Edison.
Orange, N.J. March 28 '97

Sessions Foundry Co.
Bristol Conn.

The several hundred thousand pounds
of castings ordered from you have all
been delivered, and we desire to say
that they have been quite satisfactory
both as to price, time, and quality.

Yours
Thomas A. Edison

Lab. Equipment

PILLING & CRANE,
BULLITT BUILDING
135-141 SOUTH FOURTH STREET
PHILADELPHIA.

March 29th, 1894.

Thomas A. Edison, Esq.,
Pres.- Orange, N. J.

Dear sir:

We understand that you are in the market for a locomotive. We think the Baldwin Works, of this city, build the best engines made, and we would like to have your inquiry to submit to them, as it would, at least, give you a figure to use in comparison with other bids, and also with prices which you may obtain for second-hand engines. This is a very favorable time for purchasing.

Yours very truly,

Pilling & Crane

Ans. April 3/94

New York 31 Mars 1894 D 1894
Edison TA advice
Ans. April 3/94.
Edison Orange
N. J.

Dear Sir.

One business man inform to me that you make a machine for silver-plating on non-conductor articles like wood, ivory etc.

Please let me know if this is really and let me have references and price of this machine.

I have one new solder for Aluminum, please let me know if you are purchaser of it.

Respectfully yours
Arnold Froidevaux

404 West 56th street.

Wrote not made
Machine [illegible]

Ore milling - gen - J. Birkinbine

Joseph S. Harris, Edward M. Paxson, John Lowber Welsh, Receivers of

The Philadelphia & Reading Railroad Co.

Answered

General Office, Reading Terminal.

Law Department
J. D. Campbell,
Chester Hoskins,
Assist. Genl. Solicitor

Philadelphia

July 11th, 1894.

Mr. Thos. A. Edison,

Orange, N.J.

Dear Sir:-

We have been presented by Mr. John Birkinbine with a claim for services as a Broker, in connection with the negotiations that led up to your lease of the Putnam County Ore lands. I think it likely that Mr. Birkinbine's claim is entitled to fair consideration, but as an aid in determining what amount should be allowed him, I desire to inquire - if you are willing to state - whether in the final negotiations for a lease he acted for you in any way, and was compensated by you? If he was in fact compensated by you in any way, we would like to consider the fact in determining what amount of compensation he is entitled to from us. I am aware, of course, that I have no right to inquire concerning your dealings, and am altogether dependent upon your courtesy for a reply.

Very truly yours,

J. D. Campbell

General Solicitor.

Friend B = (What shall I say to this — E

[ATTACHMENT]

Suggestion for reply to letter of Mr. John D. Campbell, General Solicitor Receivers Philadelphia & Reading R.R. Co.

In reply to your request for information whether in the final negotiations for a lease of the Putnam County ore lands Mr. John Birkinbine of Philadelphia acted for me, or was compensated in any way by me, I would answer. No. Mr. John Birkinbine had previously been associated with me as Consulting Engineer in a special line of inquiry, but at the time of the final negotiations he was not so engaged, ~~and I understood that he was acting as an intermediary between the Philadelphia and Reading Coal & Iron Company and myself for which he was to be compensated by the lessor.~~ ~~[illegible]~~ It was [illegible] that first brought to my attention the Reading Coal iron lands which I subsequently leased - I paid him nothing -

[illegible]

OM-gen

South Bethlehem Pa.
Aug. 31st 1894.

My Dear Mr Edison,

I called upon Mr Fritz, this morning, and told him about your plant, and of the successful trick you were making, we also had a talk about the "Furnace question," he strongly accepted the idea, and will want to have another talk with you, if it is convenient to you I will come down next Tuesday, All the family sends their kindest regards, remember me to Mr. Mallory & Bailey and yourself

I remain
Yours Truly
Samuel Adams

Ogden

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. N. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, September 27th 1889

My Dear Mr. Moroarty: PERSONAL

I was very much surprised yesterday at the great extent and magnitude of Edison's Mines, it is a village, one large crusher he says cost him $80,000, and it is very massive, he has a large fly-wheel there, which is only ten feet smaller than the one at the World's Fair, he can dump a block of stone weighing about four tons on the crusher, and it goes through in a fortieth of a second.

He has a little engine there which he bought in Paris, paying $II,000 for it.

He makes paint out of refuse materail at no additional cost, and he has invented a sand for engines of which 92% will stick on the rail, as it is the majority of it falls off.

His great difficulty heretofore has been to reduce his staff of labor, employing I800 men, but he has lately oversome this difficulty by making machinery to take their place, and has reduced his working force to 2I0 men.

He has enough material in sight to keep his Mines runnin for 150 years , and extends in a straight line for three miles.

I do not believe there is much doubt, but that he will be an enormously rich man.

Yours Sincerely
G. N. Morison

Mr. Eugene Seligman sailed for Europe last Saturday

I have at the present time over $10,000.00 in the bank shall I take up the loan of R L Cutting or hold it —

4380
2220
6600.

Herr Muhle - Col. forward and wishes him to make the following samples of bricks

Ore from Mr. Edisons ore milling process in

each of its stages of separation viz:-

1 as first crushed
2 as separated, both partly and finally
3 of the sand resulting from separation
4 of the dirt from separation
5 From Sawdust X
6 From Shavings
7 From Road Sweepings
8 From Steel filing
9 From Laboratory Sweepings
10 From Horse manure
11 From clay dug up in Laboratory yard
12 From Tar
13 From Straw
14 From Hay
15 from fine Coal

Ask Mr. Muhle to keep samples and notes and measurements of quantities and ingredients in making of each sample

1894. Mining - Mines and Ores (D-94-24)

This folder contains correspondence and other documents relating to mines and ores to be bought, sold, worked, or tested. Many of the items deal with the mining interests of individuals or companies who wanted to lease or sell property to Edison or to have their ores tested. Most of the documents selected for filming received a significant response from Edison.

Approximately 20 percent of the documents have been filmed. Some of the unfilmed letters contain marginal notes by Edison requesting samples of ores, indicating that he will send a surveyor to the property, or giving notice that a survey showed the mine to be unsuitable. Also not filmed are a series of routine letters and reports from the firm of Pilling & Crane regarding ore tests and mine investigations done on behalf of Edison.

Ans. orig. news Jan. 12/93. 30 Broad St.

New York Janry 3rd 1894

Thomas A. Edison Esq.
Orange New Jersey

Dear Sir;

Some days ago I wrote to you in reply to your favor of the 13th ult. that the iron ore respecting which I had written to you — was magnetic, and not receiving a reply, thought perhaps my letter had miscarried. Our manager expects to leave shortly for Nova Scotia and if you are disposed to consider the matter, I think it desirable that you should see him, as he has seen the property.

Yours respectfully
W. A. Powell

I have been looking up the Nova Scotia biz + find that that condition & position of that Country where iron bearing rocks exist is not favorable commercially

C. F. WILDEY, Proprietor

Ans. Jan. 24/74

Cosmopolitan Hotel

Rooms $1.00 per day & Upwards

ON THE EUROPEAN PLAN.

Chambers St. & West Broadway.

New York, Jan 15th 1894

Vermont is a poor fuel on account of freight to Jersey City & Pittsburgh

Thos Edison Esq

Dear Sir

Some twenty years ago I was in Vermont interested in Magnetic Iron Sand and reduction thereof but on account of the decline of the Iron in prize had to abandon the business — I have explored the green Mountain Section having been there near twelf years — I succeeded in forming Briketts of the Iron Sand and reducing same to Metallic Iron — using a solution of Molasses to bind the Sand

C. F. WILDEY, Proprietor

Cosmopolitan Hotel

Rooms $1.00 per day & Upwards

ON THE EUROPEAN PLAN.

Chambers St. & West Broadway.

New York, 189

2

but to concentrate the Sand was then expensive — so had to abandon

I know of immense deposits of pure magnetic impregnated Ores — the Iron all in Chrisallinic form — in Slate yielding a percentage of from 15 to 35 & 45 % — I was up in Vermont but several month ago and found in green Talco Slate a high Petze of Iron Chrisalls near the River & Road — so as to shovel the mass in to Boxes and wash same readily clean

C. F. WILDEY, Proprietor.

Cosmopolitan Hotel

Rooms $1.00 Parlors & Bedrooms

ON THE EUROPEAN PLAN.

Chambers St. & West Broadway. New York, 189

3/

a few letters being exchange in the earlier days between us reference to the Iron Sand - you have succeeded in the separation - now It seem to me that something might be done with these enormous Iron formations in Vermont - I still feel the Interest in the matter - I have lost a great deal time and money - and I hope something may result from it yet -

Please answer by a few lines if you desire to

C. F. WILDEY, Proprietor.

Cosmopolitan Hotel

Rooms $1.00 Parlors & Bedrooms

ON THE EUROPEAN PLAN.

Chambers St. & West Broadway. New York, 189

4/

see me personally on the subject -

I shall be glad to call on you -

I remain very Respectfully yours

J J Soltery

formerly of Bethel Vt

Adress - General Delivery

Post office New York

Park Row -

1894 Edison, T.A. - Personal

Ans Jan. 24/94

C. A. BROWNING & CO.,
32 Franklin Street, cor. Hawley St.,

BOSTON, January 22d 1894

Mr. Thomas A. Edison,

Having a year or more ago heard that you would possibly like to own the lease (or leases) of the iron ore sand beds at Kempton, Long Island which were originally made to John W. Carter of Brooklyn, I now write to ask if you would like to consider the matter of purchasing them. If so, it is in my power to place them in your hands.

As you may wish to know whether this word comes from a responsible party, I will say that you can learn something of me from Mr. W. P. Garrison of The Nation, who I believe resides in your town, or from his brother, W. L. Garrison of Boston.

An early answer will oblige
Yours truly,
J. B. Hardon

Last year I had a thorough investigation made of the Long Island deposits + concluded that they are not commercially available

D
1894 Co. Willing -
Cortez Mine

Not ready to go into gold
mining just yet but may come
down to Ga next summer

Ans. Jan. 30/94 Dowlinwaree G. A
1. 23. 94

Mr Thomas A. Edison
Orange. N. J.

Dear Sir

If you are still interested in working of a process to get Gold out of the Practical ores perhaps I could be of some service to you in selecting some ores that carry considerable Gold. I am a Miner and Prospector and am well acquainted with the mineral zones of the south - My education is limited all that I know is practical only; I am now fifty three years of age have been mining ever since 1853 I commenced in California have been in every State and Territory in the west north west and all over the United States. Canada Alaska, part of Asia. India Mexico Central America South America. Australia New Guinea and the West India Islands - I know all of the usefull minerals

And know how to test them, I have worked with severell prominent Geologists and have learnt a great deal from them - I have worked in a Laboratory and learnt from good Chemists how to test all the usefull minerals. I have been with Mineralogists and learnt how to classify the different minerals. I am sober never have drank any Liquors, I am reliable and honorable. My business is that of a miner and prospector I love the business, and love to follow it because I love Nature and love to studdy it. If you need such a man as I reckoned my self to be I would like to be a prospector for you I can put you in possession of some first class propertys very cheap if you desire them. Gold. Galena Copper Iron & Copper Pyrites, Asbestus Marble Talc. Corundum Bauxite. Tourmaline Mica, Amethists Emery and other minerals. I want a prospector out fit consisting of Waggon Team Camp and Assay outfit. My expenses will not be over. One

hundred Dollars per month. And for my
salary I want a part of the proffits on
the sales you make on the property I wish
to engage with you for severell years. And
I will give this country a thousand and
practical search the outfit will cost about
one thousand Dollars, And I want two men
with me. All of the options I take will be
in your name or whoose name you direct
me to use - I am now opening an iron mine
for Professor N. C. Crall of Atlanta have been
working here under his directions ever since
August. I send you one of his letters you my
write him about me if you wish. I have just
put down a shaft for him 6x7 - 120 feet deep
through very soft decomposed Talcose shales
going seventy feet below water level - If
you will back me. I believe you will be
more than satisfied with your venture
I have been prospecting in this sett for
over nine years and am well acquainted
with the different mineral zones and the
people from Delaware to Alabama I know

how to deal with them and can get Lands at their local valuation - If you like my proposition I would like to hear from you the cost of the whole thing to you would not be much. the profits may be very great - and you could come and spend a portion of the summer or winter with me and enjoy yourself very much. I refer you to Professor J. W. Spencer. 73 Capital Ave Atlanta, G. A. Our Ex Geologist and a good one He is too.

I am with Respect
Geo. H. Howell
R & D. R.R. Suwanee
Gwinnett Co , G. A

9.1.8

REFERENCES, BY PERMISSION.

EAST TENN. NATIONAL BANK, Knoxville, Tenn.
CITY NATIONAL BANK, " "
FARMERS AND TRADERS BANK " "
MAXWELL & CO., Dry Goods. " "

HENRY V. MAXWELL, M. E.,

ADVICE

Real Estate, Mineral and Timber Lands,

524 GAY STREET, opposite Maxwell & Co.'s.

WILL MAKE EXAMINATIONS AND REPORTS ON MINES AND MINERAL LANDS.

Ans. Feb. 8/94 Knoxville, Tenn. January 25th 1894

TELEPHONE CALL 210.

I OFFER AND CONTROL

MAGNETIC IRON,
KAOLIN,
CORUNDUM,
GOLD AND
TIMBER

In Western North Carolina.

HEMATITE IRON,
MANGANESE,
MARBLE AND
TIMBER

In East Tennessee.

COAL

In East Tennessee, Southwest Virginia and Eastern Kentucky.

Being familiar with the natural resources of this and adjacent territory, I am enabled to give intelligent information regarding them, and it will be a pleasure to answer any inquiry.

I PERSONALLY EXAMINE

EVERY TRACT OF

MINERAL LAND

Before offering it, and will guarantee my reports.

No section of the South surpasses this in variety and extent of undeveloped resources, as is fast being proven; and no field gives greater promise for

Safe Investments

—AND—

LARGER RETURNS.

We invite investigation.

Thos A Edison Esq
New York
Dear Sir
Can you put me in communication with parties who buy Monozite. A reply will be much appreciated
Yours truly
Henry V. Maxwell

Try Geo L English
Dealer in Minerals
NY

Ans. Feb. 15/1894 1894 Ore Milling

AMERICAN BANK

Office of

HALL BROTHERS,

WHOLESALE & RETAIL DEALERS

IN GENERAL MERCHANDISE.—COUNTRY PRODUCE A SPECIALTY.

Hickory, N. C., Feby 5th 1894

Mr Thomas A. Eddison
Orange N.J.

Dear Sir

Enclosed we send you a sample of a deposit found in the cork bottoms.

Will you please inform us of its Commercial Value & oblige

Yours very truly
Hall Bros

P.S. It is Monozite rare kind mineral Earth but there is no market for it at present - Also with whom we may correspond that we may utilize it if of Commercial Value

Large quantities were once bought in N Carolina for a patent gas burner but the Co failed -

O. W. DAVIS, JR., PRESIDENT.
BRANCH OFFICE,
MIDDLESBOROUGH, KY.

Davis-Colby Ore Roaster Company.

(INCORPORATED)
CAPITAL $70,000.

T. I. CRANE, TREASURER.
MAIN OFFICE,
220 BULLITT BUILDING, PHILA.

1st to Harris with sample

Middlesborough, ~~Ga~~ Ky ~~March 9th, 1894~~

file - in Ore Milling

Thomas A.Edison Esq;

Dear Sir;

In company with Mr A.A.Arthur I made an examination of the "Magnetic Iron Ore Co" property near Blacksburg S.C last week

We spent the entire day in inspecting the different openings and reached the conclusion that the amount of available ore -above water level is simply enormous,and below water level practically inexhaustible.

I consider the ore peculiarly well adapted for concentration,either by the wet or dry process.

With a preliminary roasting ,in our Roasters,as practised at the Cheever Mine at Brewsters N.Y- the ore will readily separate from the gangue and the labor and expense of crushing very materially reduced.

The bulk of the ore lies within two miles of a fine water power -equal to at least 8000 h.p- on the Broad River. There is thus ample power for generating electricity sufficient and opera e all drills,motors and concentrators,and thus assure

O. W. DAVIS, JR., PRESIDENT.
BRANCH OFFICE,
MIDDLESBOROUGH, KY.

Davis-Colby Ore Roaster Company.

(INCORPORATED)
CAPITAL $70,000.

T. I. CRANE, TREASURER.
MAIN OFFICE,
220 BARRY BUILDING, PHILA.

Middlesborough, Ky.,

-2-

exceptionally cheap mining, transportation and concentration of the ore

A large market for the concentrates already exists along the furnaces on the N & W and E.T.V & G R Rs-at Roanoke, Johnson City, Salem, Pulaski, Max Meadows, Graham, Bristol, Middlesborough &c and a high grade concentrate low in phosphorus as these will be can readily be sold at a profit even in enna.

In view of the location of the mine, the great body of the ore, its freedom from sulphur and phosphorus, and the ample water power at hand for treating them, as well as of the assured market for the output I believe the property a valuable one and worth your careful consideration.

Yours Respectfully,

DAVIS-COLBY ORE ROASTER CO.
O. W. Davis Jr., PRES'T.

PILLING & CRANE,
BULLITT BUILDING
135-141 SOUTH FOURTH STREET
PHILADELPHIA.

Freddy N
Harris
Let me know
when ore arrives

March 13th. 1894.

Thomas A. Edison, Esq.,

Orange, N. J.

Dear sir:

We wired you to-day, as per enclosed copy. We are expecting Mr. Cook to call here tomorrow, and would then like to be in position to advise him your decision regarding his offer for the fine ore. We are sending you by express to-day a sample of the ore which the Tennessee Coal & Iron Company propose to magnetize, if possible, by means of the Davis-Colby Ore Roaster. We also enclose for your guidance, copy of a letter from an engineer in the employ of the Davis-Colby Company, together with a description of the proposed plant, which we think Mr. Pilling has already submitted to you. We will be pleased to learn the result of your test of this ore.

In the meantime, we remain

Yours very truly,

Pilling & Crane

Enclosure.

O.N. 1894 P.&Crane

Harris

Put these ores upstairs in Library all together with the other ores

Ches received April 17th 1894 Harris

Found 7/10/67 in PN-94-04-16

PILLING & CRANE.
BULLITT BUILDING
135-141 SOUTH FOURTH STREET
PHILADELPHIA.

April 16th. 1894.

Thomas A. Edison, Esq.,

Pres.- Orange, N. J.

Dear sir:

We take pleasure in sending you by to-day's express, samples of ores, which, we trust, will prove of interest. These samples embrace all of the foreign ores imported commercially into this country, and we have representative samples of all classes of Lake and native ores. We have not thought it would be of interest to you to send samples of every known ore, as many of them are practically identical in character, and representative samples are fully as valuable, and more easily examined than if more numerous samples were sent. We also send you by this mail a little book containing classified analyses of these ores. You will notice that they are in groups, and are numbered and indexed. For safety in transportation the samples are packed in bags, and the glass jars are in a separate box. The number on the label of the jar corresponds to the page of the analysis in the book, and a corresponding name and number is on each bag, so that any one of your people, by using a little care, will be certain to get each sample in the right jar. We have also sent a few additional empty jars and labels, as we may occasionally come across additional samples

which will be of interest. You will notice that with one exception but one sample is in each jar, the exception being that we have placed three small samples of Alabama ore in one jar, these ores being the red, brown and fossil ores used in the Birmingham district. We will forward a little later the analyses of these ores, so that you can enter them in the right place. They have in some way been delayed, and we have thought best not to hold back the collection any longer by waiting for them. We think that this collection of ores is the most complete set of commercial samples possessed in this country. If there are any special samples not included in the lot in which you are interested, we will be glad to procure and forward them to you.

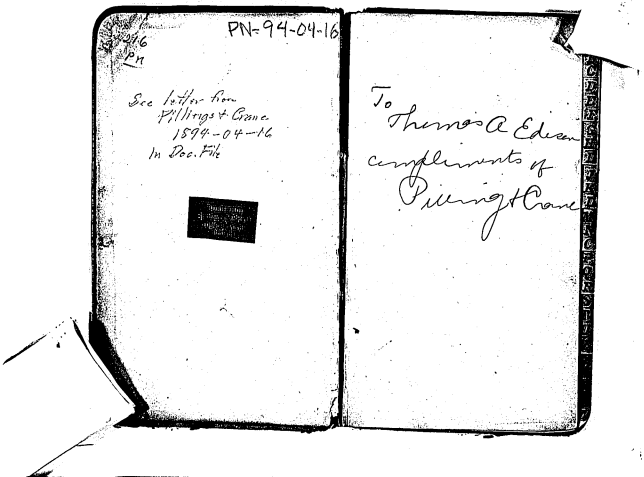
Yours very truly,

Pilling & Crowell

P. S. We will hold the analysis book for a day or two, as we want to add some additional data.

Dictated by W.S.P.

[ENCLOSURE]

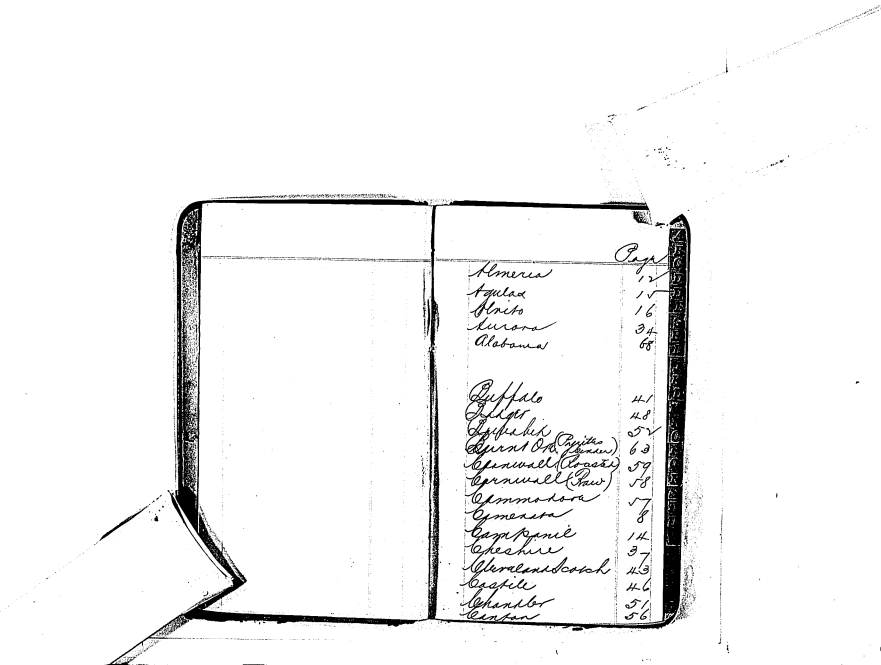


PN-94-04-16

See letter from
Pillings + Crane
1894-04-16
In Doc. File

To
Thomas A Edison
compliments of
Pillings + Crane

[ENCLOSURE]



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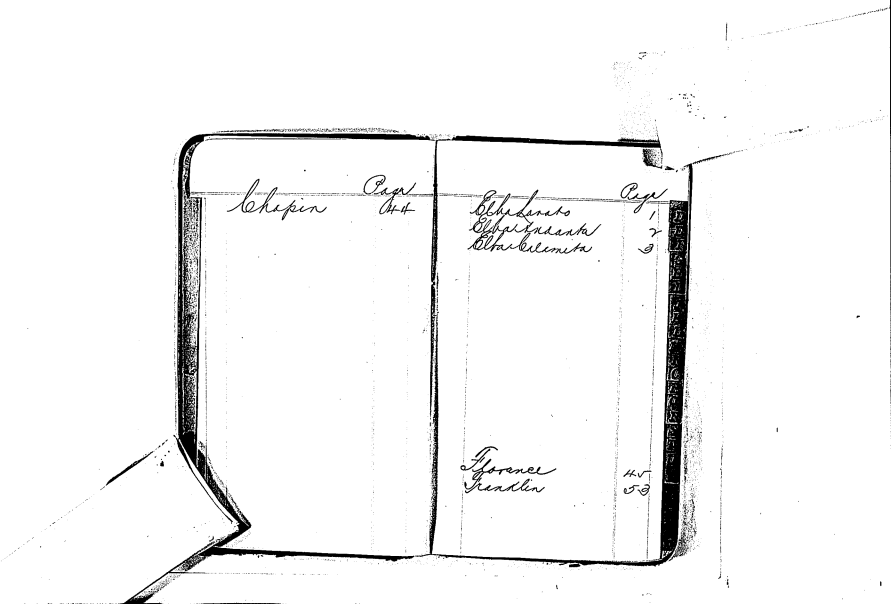

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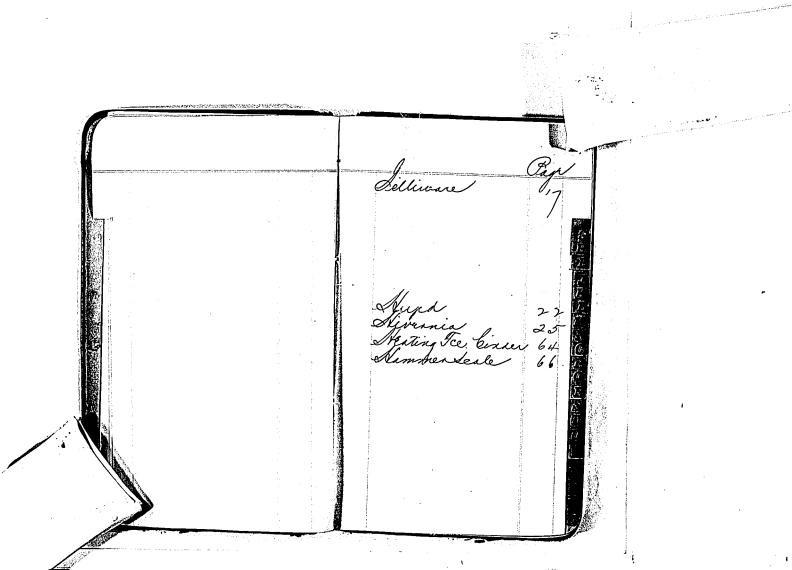

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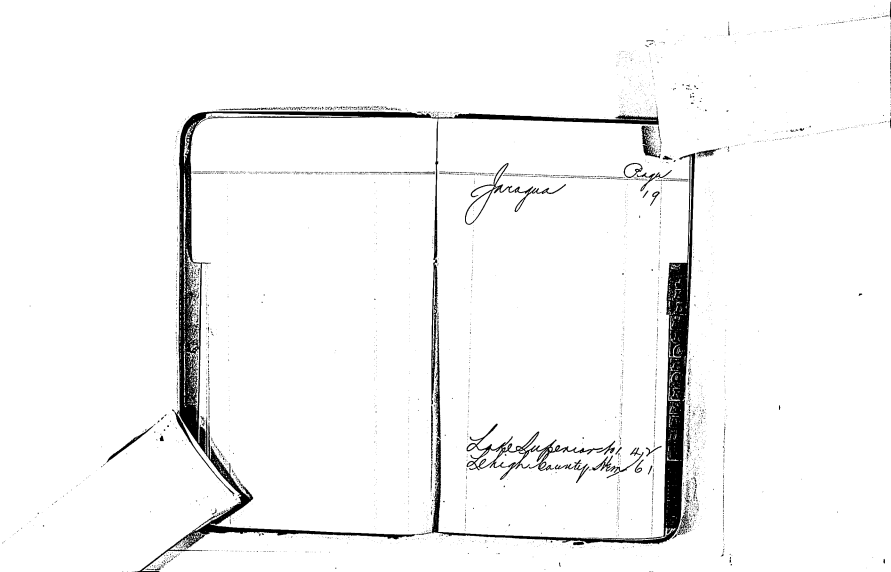

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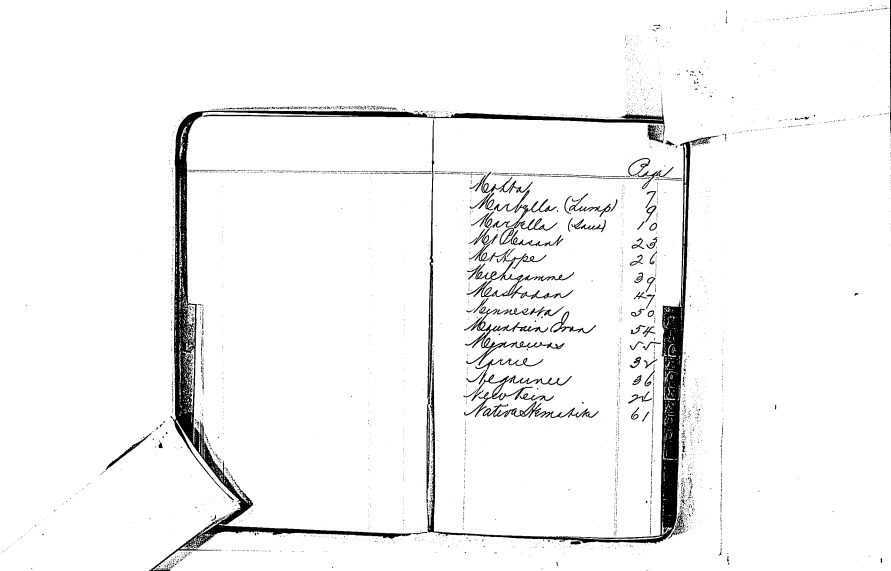

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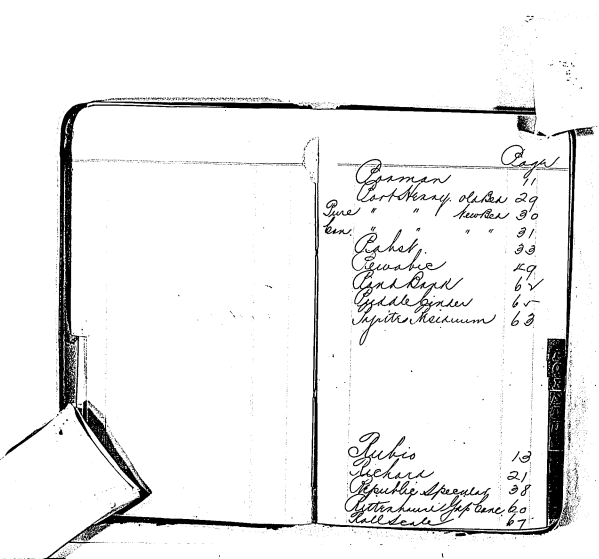
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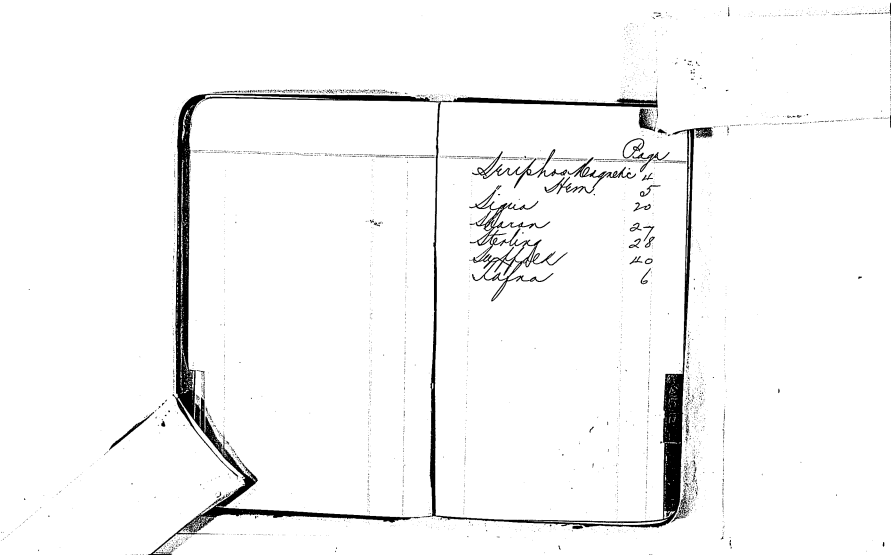
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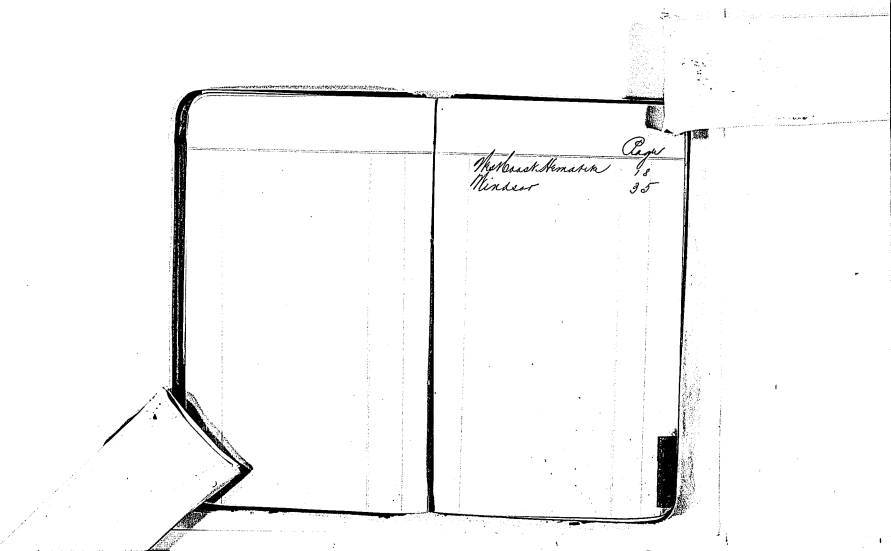

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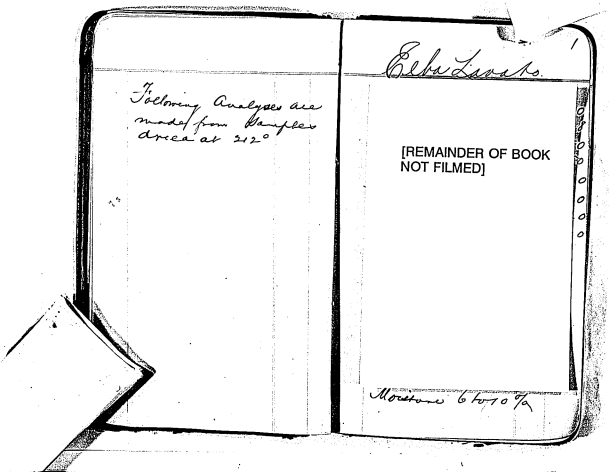


Following Analyses are made from Samples dried at 212°

Elba Lavaho. 1

[REMAINDER OF BOOK NOT FILMED]

Moisture 6 to 10 %

1894. Motion Pictures - General (D-94-25)

This folder contains correspondence and other documents relating to the technical and commercial development of motion pictures. Included are a letter from Edison to Eadweard Muybridge discussing the nickel-in-the-slot kinetograph, along with correspondence about the distribution and sale of kinetoscopes and the assignment of William K. L. Dickson's copyrights to Edison.

All the documents have been filmed.

"Cable Address" "Edison, New York."

E190-0.292-2.39

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. Jan 3rd/94

Messrs Dyer & Seely —

When Mr Peltzer called at Lab. the other day we went over the Kinetoscope very thoroughly & while doing so I found that no specification had been drawn up covering the present nickel slot viewing part - so send it now which can be added to same patent I suppose - its only another way to the same end, only infinitely better - The alum tank has been done away with, besides greatly simplifying same:-

I will attach the sketch & description now another matter —

I am in the throws of a discovery & shall within this week require some professional legal patent assistance - & write to know what you will charge me - not Edison - There will be two I think - I do not know if you care to undertake same - as you dont even have time for Cassier case - 8 months ago I called on Mr Dyer to see if anything could be done, & still today Cassier sits on his Dunghill crowing - I am hoping that Mr Stewart's letter with bills just sent for the 2nd or 3rd time (I presume) may bear

fruit — I am very desirous that you shd not misunderstand how very much indebted I feel to you in this whole matter even if nothing has been accomplished

Now a word for Mr Dyer — Where is that cabinet photo of yself head & shoulders — size or length of head 1 7/8

Mr Seely also promised me his — This work will I know never be undertaken again ~~as long as~~ — for it is very trying & exhausting to try & get these photos — I am endeavoring to do all honor to our Edison men & even after getting them all together have 6 months hard work enlarging reducing retouching ~~cut~~ cutting up etc etc — & then placing them according to years merit etc finally to receive a shower of abuse from those placed in their own estimation too far from Edison —

Kindly take this matter seriously to heart, & send these photos very soon — I cannot go on without same — I think Mr Seely requires to be stimulated by Mr Dyer for I have a solid promise from the latter & but a feeble one from the former —

Very sincerely yrs W.K.L. Dickson

Oct. 14/48

[ENCLOSURE]

E190-0292-2.40

Jan. 3d /94

"Cable Address "Edison, New York."

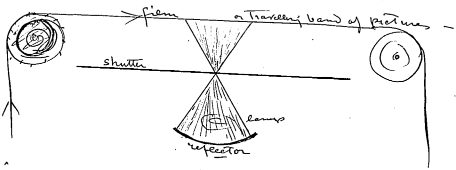
From the Laboratory of Thomas A. Edison.

Orange, N.J. Ap. 26./92

Kinetoscope
Nickel Slot ~~Device~~
Viewing Device

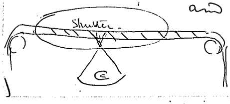
Specification to be added to Kinetoscope nickel slot Viewing detail. –

An incandescent light placed in the foci of a converging reflector – at said convergence or crossing of rays a narrow slotted shutter is placed – the opening just large enough to admit the rays which cross & fully illumine the travelling band of 1" pictures –



Points gained: –

Film protected from heat rays by interposing shutter – alum water Tank done away with and greater simplification of construction



Sincerely

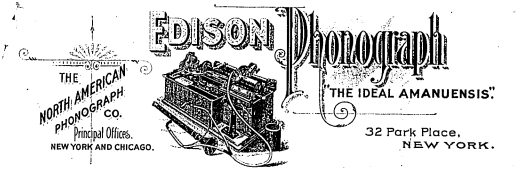
W.K. L. Dickson

Movies

THE NORTH AMERICAN PHONOGRAPH CO.
Principal Offices.
NEW YORK AND CHICAGO.

EDISON Phonograph
"THE IDEAL AMANUENSIS."

32 Park Place,
NEW YORK.



January 18, 1894

Thomas A. Edison, Esq.,
Orange, N. J.

My dear Sir:-

I enclose herewith Cashier's check of the Bankers National Bank of Chicago No. 5131, drawn on the Chase National Bank of New York, to the order of F. R. Gammon, for the sum of Five hundred dollars, and endorsed by the latter payable to my order, and made payable to you by myself, the same being a payment to you on account of the purchase of Twenty-five Kinetographs now being completed. Please sign and return the enclosed receipt.

Yours truly,

[signature]

I have this check this makes $1000. received
J. F. Randolph

[ENCLOSURE]

R E C E I V E D from A. O. TATE Cashier's check of the Bankers National Bank of Chicago No. 5131, drawn on the Chase National Bank of New York, to the order of F. R. Gammon, for the sum of Five hundred dollars ($500), and endorsed by the latter payable to A. O. Tate, who has made it payable to myself, the same being a payment in advance on account of the purchase of Twenty-five Kinetoscopes.

January 1894.

[REVERSE NEGATIVE PHOTOSTAT. TRANSCRIPTION FOLLOWS]

[REVERSE NEGATIVE PHOTOSTAT. TRANSCRIPTION FOLLOWS]

EADWEARD MUYBRIDGE TO EDISON [TRANSCRIPTION]

Philadelphia 8th Feby 1894

My dear Sir,

I beg your acceptance of the accompanying little book on Zoopraxography in which I have taken the liberty of reproducing your autograph.

Several months ago you did me the favor of expressing your favorable opinion of an investigation I proposed making of the flight of insects.

Your opinion I am pleased to say is shared by ~~Sir~~ Lord Kelvin, Herr von Helmholtz, Professor Langley, and others. I have now devised an apparatus for photographing the consecutive phases of a single vibration of the wings of a fly, which I will stake my professional reputation will properly execute the work, for which it is designed.

In talking upon the subject with Dr. Barker this morning, he advised me that you, of all men he knew, would be the most competent to recommend the best way to proceed in order to put the results of the investigation to practical value, and make of it a commercial success.

If you are disposed to this kindly advise me and will be good enough to let me know when and where - either at Orange or at Ogden, I can be favored with about 20 minutes of your valuable time, I shall be greatly obliged. Faithfully yours,

[Letterhead: Eadweard Muybridge University of Pennsylvania U.S.A.]

THOMAS A. EDISON, PRESIDENT. A. O. TATE, VICE PRESIDENT. T. R. LOMBARD, GENERAL MANAGER SCOTT TREMAIN, TREASURER. CLEVELAND WALCUTT, SECRETARY.

Personal

THE NORTH AMERICAN PHONOGRAPH CO.
EXECUTIVE OFFICES,
№ 32 PARK PLACE,

New York, Feb. 13, 94. 189

Thomas A. Edison, Esq.,

Orange, N. J.

No answer

My dear Sir:-

The people with whom we have arranged to take hold of the active management of the Kinetograph business, so far as our interest in that business is represented by the machines that you have agreed to sell us, have authorized me to make a proposition to you. You are already aware that Mr. Andrew Holland is going to handle part of this business for us, and he will be assisted by Mr. Norman C. Raff of Chicago. Mr. Raff is a young man of independent means, wide business experience and unusual energy. He is well known to Mr. Benson and to Mr. Lombard.

We had a meeting several days ago and these people expressed the feeling that in going into the Kinetograph business they would handle it to much better advantage if they knew that their efforts would be recognised and would contribute towards the permanency of their work. They are all serious, capable men, and good for anything they undertake. The proposition is as follows:-

In consideration of the agreement we will first pay you a cash bonus of Ten thousand dollars, Five thousand to be handed to you upon signing the agreement, and Five thousand within thirty days

thereafter.

Second. We will assume all the expenses necessary to complete your experiments on the Kinetograph by paying the salary of Mr. Dickson and the wages of the assistants that he will require in this work, together with cost of supplies used in connection therewith. In other words, we will assume this pay roll and other expenses and remit the same to you weekly.

Third. We will agree to make an arrangement with Dickson whereby his interest in the business will be provided for by us, so that you will not have to pay him anything.

Fourth. We will agree to order Kinetoscopes in lots of not less than Fifty, and to place our first order within ninety days after the date of the agreement.

Fifth. Kinetoscopes to be furnished to us on the basis of Labor & Material, plus 60% General Expense, plus 20% profit, to which is to be added a royalty of Twenty-five dollars per machine for yourself, on the understanding that these instruments are not to cost us more than Sixty dollars each.

Sixth. We will pay you a royalty of Fifty cents each on all photographic strips sold for use in connection with Kinetoscopes and Kinetographs.

Seventh. When the experiments on Kinetograph are completed, and a satisfactory instrument produced, these instruments are to be supplied to us on the same basis of cost as Kinetoscopes, but are to bear a royalty to you of Fifty dollars each. Alternator price to be determined.

Eighth. We will agree that your royalties shall amount to not less than Ten thousand dollars per year, payable quarterly, we to have the right to make good on the fourth quarter any shortages in payments on the previous three, the agreement to lapse and all rights to revert to you in the event of our failure to carry out any of these provisions.

Please let me know at once if the above is satisfactory. These people mean business, and so far as experience and ability are concerned, you could not find better men if you hunted the world over for them. They thought that the amount of the bonus that I insisted upon was pretty steep, but I would not consent to present the proposition in any other form.

If it is agreeable I will have the agreement drawn and the money turned over to you within a week or ten days. I have no doubt that I could give you the whole Ten thousand dollars when the agreement is signed, and you will receive payment for the 25 Kinetoscopes just as soon as you are ready to deliver them. This, together with the bonus, would enable me to turn in to you $16,250.00, including the $1,000 already paid to you, within the next few weeks, and to relieve you of all expense connected with these experiments.

Yours very truly,

[FEBRUARY 21, 1894]

(Motion Picture. To Eadweard Muybridge). 1894-02-18

Much obliged for the
Little book =
I have constructed
a little instrument
which I call a Kinetograph
with a nickel & slot
attachment, & some 25
have been made
but I am very doubtful
if there is any Commercial
feature in it & fear
that they will not
Earn their cost.
These Zeotropic devices
are of too sentimental
a character to get
the public to invest in

Jas Tag

Motion Pictures May 6 1892

Ans. Mondl 2/1894

University of Pennsylvania
Philadelphia 26 Feby 94

Thomas A Edison Esq
Orange, N. J.

Dear Sir.

I am in receipt of your esteemed favor of 21st inst.

I do not think I could have expressed myself with sufficient exactness in my former letter.

Sometime ago a very distinguished scientist wrote to me "... In my opinion a comprehensive investigation of the movements of the wings of insects would be a great aid in solving the problem of aerial navigation. The information likely to be acquired by such a line of research would also be of the utmost practical value in many other ways."

Acting upon this suggestion, and being also assured that a knowledge of the facts might be availed of in the construction of machinery for propelling vessels through the water I have devised an apparatus which will give very minutely all the information desired, and my

object in seeking an interview with you was merely to ask your advice as to whom it would be advisable to place the matter before, so as to put the investigation into practical operation.

I am well aware that it would be inadvisable to expend any time or money for the mere exhibition of the results.

If the results are likely to be devoid of any practical value it will be useless to obtain them, If you care to look at my designs for the apparatus, I shall be pleased to call and exhibit them to you.

Faithfully Yours

Edward

E. Muybridge

Your Communication read
Mr Edison is away & when
he returns will call his
attention to you
Letter

D 1894 M.P.

Dr. J. A. BOOTH,

~~[illegible]~~

We can only take strips at Laboratories if you can bring them here will take a strip — E

410 MADISON AVENUE,

NEW YORK, 11th March 1894

Ans. March 15/94

Dear Sir.

About two years ago, I had the honor of being presented to you by Mr Geo. M. Olcott of Brooklyn, who was then President of the Hamilton Club. I now take the liberty of writing you concerning your most recent invention, the Kinetoscope. Having two patients under observation, with peculiar Epileptoid attacks, it would be interesting & quite an

addition to medical science, if we could obtain a series of pictures taken during these attacks. It seems to me quite possible in these two cases, as I can induce the spasm at any time. I intend presenting the cases at the Congress to be held in Washington in May next. If possible, I would like to see you personally in regard to the matter. Would you kindly let me know what time of the day would be most convenient.

Apologizing for intruding upon your valuable time,

Yours respectfully

J. K. Booth.

Movies

[illegible]

April 5th. 98.

[illegible] Philling.

[illegible]

Dear Sir:

I have your favor of the [illegible] and in reply would say [illegible] to sell the Kinetograph outright. The price of the [illegible] machines is $250. each, without [illegible] should a number be [illegible] and $10. each. All the [illegible] another lot [illegible] working [illegible] Kinetograph.

[illegible]

Thos. A. Edison

[PHOTOCOPY]

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. May 1 1894

Holland Bros
Ottawa
Canada

I am pleased to hear that the first public exhibition of my Kinetoscope has been a success under your management, and hope your firm will continue to be associated with its further exploitation

Yours
Thomas A Edison

Mr. P. Dickson

DYER & SEELY.
RICHARD N. DYER
H. W. SEELY
D. H. GRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
35 WALL STREET,
NEW YORK, July 10th, 1894.

RECEIVED
JUL 11 1894
7/16

W. E. Gilmore, Esq.,

Edison's Laboratory, Orange, N. J.

Dear Sir:

Referring to the matter of the assignment to Mr. Edison of Mr. Dickson's copyrights on kinetoscope records, we beg to state that we communicated with the Librarian of Congress and ascertained that Mr. Dickson filed in all twenty-one entries for copyrights.

In order that we may prepare a proper transfer of the title to these copyrights we should have the certificates of record which give the title of the copyright and the number and date of record. These certificates will cost 50¢, ~~the~~ each ~~whole~~ amounting to $10.50. We wish you would kindly send us a check for this amount.

Yours truly,

Dyer & Seely

Mr. Co. Gilmore Check
Mr. Dickson
Mr. Gilmore

Orange, Aug. 15, 1894.

Mr. Miller:-

I have just taken orders for 16 special machines to show the Prize Fight. 12 of these are for Latham and 4 for Maguire & Baucus. These machines are to be billed at $300.00 each, and the films at $30.00 each. The Phonograph Works will bill these to you at $143.32 each.

W. E. G.

Mr Randolph

The copyright for Kinetoscopic records is all Mr. Edison desires me to assign. The others are my ~~personal~~ personal property as Mr Edison will explain

W. K. L. Dickson

Mr Dickson's mistake not ours — I told them that Mr E. wanted all Kineto scopic records transferred from my name to his — Which is

Aug. 17/94

Gilmore — Dixon is right

I have only Kinetoscopic records transferred — also you better take Dixon formal strips of Copyright taken out on all strips up to date in my name 2 copies

EDISON PHONOGRAPH WORKS

Orange, N.J. _____ 189

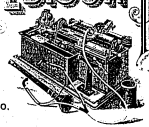
Received from Edison Phonograph Works, the sum of ($453 54/100)
Four hundred and fifty three 54/100 Dollars in full
settlement of all claims and demands whatsoever, arising from
labor performed (contract labor, day labor or otherwise) on Kineto-
scopes, tools and other articles - the same being in full settle-
ment of all demands to date.

E. F. Kleinert.

[INCOMPLETE. CA. OCTOBER 7, 1894]

THE NORTH AMERICAN PHONOGRAPH CO.
Principal Offices,
NEW YORK AND CHICAGO.

EDISON Phonograph



"THE IDEAL AMANUENSIS."

Department for the
Manufacture of Musical and Other Records
for Reproduction on
THE EDISON PHONOGRAPH.
56 East 13th St.,
NEW YORK.

as pretty as can be. I do not see why, but Mr & Mrs Dickson seem to take great interest in me, I suppose on account of Mr Shepherd. In the afternoon they asked me to go to New York with them, as they were going to the Theatre there, but I declined, as I was not dressed well enough to go in a box with a man, as prominent to the world as Mr F. He promises to take me to Niagara Falls soon, where he is going to photograph the falls for the Kinetoscope, I shall go if he foots the bill. My life is very pleasant, as every fair day we have some theatre troop out to act for the photo; Mr D always sends for me in time to see the performance. Last week we had 4 negro's from Va who danced the old Ma break down for the photographing machine

[INCOMPLETE. CA. OCTOBER 7, 1894]

I wrote to the Hacken boys several weeks ago but have not heard, I suppose they have taken exceptions, well I can't help it, I am under no restriction law, nor compulsory, it would not suit Hampton here, I will bet, he would not stay 2 weeks. I saw in the Columbia Paper, at Mr D's that uncle B has been quite sick, hope he is better by this, I saw also of the Marriage of Claude Amos to Josie Leay. All Fools are not yet dead I know. A good many marriages since I left. The next will be C E Jones & Miss Campbell I hear. Suppose you have killed lots of birds by this. How does dash hunt? I would like to have a good hunt. The partridge here is as large as our pheasant, & what they call quail here, is smaller than our partridge, but just alike. Hope all are well best love to Mrs Nellie and children I am very affectionately your

Sm. C. E. C.

regards to Mrs White and all in Gov. Ins. Co. Ginger mistakes I am awfully sleepy.

[PHOTOCOPY]

Ct 15/94

Dickson;

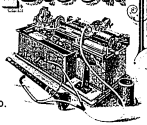
We are compelled to take Boxing Matches for either Raff & Gammon, or Maguire, & Banens either in long or short films, therefore when Gilmore requests you to take films of this character please do so. All that we have to do is that Latham's order shall be filled first, except the small films which we are not in honor bound to hold back.

Edison

M. S. Dick

THE NORTH AMERICAN PHONOGRAPH CO.
Principal Offices.
NEW YORK AND CHICAGO.

EDISON Phonograph



"THE IDEAL AMANUENSIS."

Department for the
Manufacture of Musical and Other Records
for Reproduction on
THE EDISON PHONOGRAPH.
56 East 13th St.,
NEW YORK.

Dec. 8th 1891

Dear Mr Dick

Your favor duly received & I am very much obliged to you. I think you have done a great deal in the matter, & I am sorry that I have not been able to do more myself. I have been very busy & the work has been very hard. I hope I shall be able to do more in the future. I have had a very hard time of it this year & I regret that I have not been able to do more for you. I hope I shall be able to do more in the future. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be able to do more for you. I hope I shall be

I only get $8.00 per week now, as I do not work at night but very little. Our light has been shut down for the past week and I am the only one who has worked, & I had comparatively nothing to do, only Mr D. allowed me to put in my time. My washing amounts to from 50 to 75¢ a week. Where my money goes to, is in necessary wearing apparel, of which I was very scarce. I can now save about $2.00 per week. My wages will be increased after xmas. When I hope to be able to live alone, & if I keep my health, I will help you if you wish, or pay all my loans. No one hates to ask favors more than I do only I wanted to look out for my health. I am very thankful you to help me as you did. I bought a very nice warm overcoat for 9.00 and a suit for $10.00. Mr D. cashed the check. I know but very few girls, only Mr D. nieces & one or two of his friends. I have been to N.Y. to the Theatre with them, as a crowd, tickets & expenses by Mr D. He can get as many tickets as

THE NORTH AMERICAN PHONOGRAPH CO.
Principal Offices.
NEW YORK AND CHICAGO.

EDISON Phonograph
"THE IDEAL AMANUENSIS."
Department for the
Manufacture of Musical and Other Records
for Reproduction on
THE EDISON PHONOGRAPH,
56 East 13th St.,
NEW YORK.

wants free, as theatre troupes
are out here every day to be photographed
for the Kinetoscope.
I receive all the visitors for
such purpose and see that they
are attended to, look after the ladies
with whom I have lots of fun, but
for the nine being of course, theatre
girls are a jolly set.
I am sorry if Hampton is
offended, but I must say circumstances
were such, I could not get him
the place, in the first place I only had
one week to get a man, & I had to write,
which took two days, & only knew that
Martin would come by telegraph the
day he started. you know Hamp

(39)

would not have accepted a place on such notice, He would have parleyed about half dozen letters, then the place would have been filled. I will offer him the next place I hear of, probably after xmas, as Edison speaks of starting a large force of men in the Lab. which is now comparatively empty. Only the machine shops are working. I am glad that all are well much love to miss Nellie & children write soon to

Your affectionate son

E. E. Cowherd

N.B.
We have had ice 4 inches thick all the week. Skating all the go.

1894. Motion Pictures - Gouraud, George E. (D-94-26)

This folder contains correspondence and other documents relating to George E. Gouraud's involvement in the commercial development of the kinetoscope. Included are letters pertaining to the cancellation of Gouraud's contract with Edison and to the attempts of Norman C. Raff and Maguire & Baucus to gain control over Gouraud's kinetoscopes. Among the correspondents are Gouraud; Horatio Nelson Powers, Gouraud's agent and brother-in-law; William E. Gilmore, general manager of the Edison Manufacturing Co.; and Drexel, Morgan & Co., which managed the financial details of the Gouraud contract.

All the documents have been filmed except for duplicate copies of selected items and documents that duplicate the information in selected material.

TELEPHONE 3020
TELEGRAMS & CABLES
"GIORNALIO, LONDON"

3 copies

412

New York Address-
44 Broad Street.

3, WHITEHALL COURT,
S.W.

May 17th,1894.

RECEIVED
MAY 18 1894
Ans'd 5/18 18

Thomas
~~William~~ A. Edison,Esq.,
Orange, New Jersey.

Dear Sir:-

I beg to acknowledge the receipt today of your letter of the 12th, inst which reached my office only yesterday.

It satisfactorly expresses my understanding of the agreement arrived at and I hereby accept the same with the verbal explanation this moment (5.30 P.M.) made by your Mr. Gilmore to the effect that a letter from an approved Banker stating that a credit in your favor for the 50% of any orders I may send you prior to the Bankers credit for the full $20,000. will be accepted by you as equivelent to the term "cash" as employed by you I therefore hereby give you my first order for 100- one hundred- Kinetoscopes under the conditions of our agreement and shall be obliged by your entering the same as of the 12th. inst. for priority of delivery in case you shall have accepted any oders since that day as it is through no fault of mine that your letter under reply was delayed 5 days and in view of your verbal assurance given me at our last meeting which was several days prior to the date of your said letter when you signed the rough draft of it and telephoned Mr. Gilmore that you had done so and "that he was not to take any

"orders till you could sign a clear copy of your letter on your "return to Orange the following Saturday."

I am

Yours faithfully,

G. E. Gowrandy

You will be advised by telegraph tomorrow of the completion of the Bankers credit by the Bankers themselves.

[FROM WILLIAM E. GILMORE]

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23rd STREET
NEW YORK

EDISON-LALANDE BATTERY

412

Orange, N. J., May 18, 1894.

G. E. Gouraud, Esq.,

The Edison Building,

#44 Broad st., N. Y.,

Dear sir:-

In Mr. Edison's absence, I beg to acknowledge the receipt of your letter of the 17th inst., acknowledging Mr. Edison's letter of the 12th.

I cannot at all understand how you can expect us to enter your first order for One Hundred Kinetescopes, as of date of the 12th inst. I do not find that you enclose the fifty per cent cash credit, nor have we any letter to the effect that the credit for this amount has been placed to Mr. Edison's account. Regarding that portion of your letter, which states that it was understood between you and Mr. Edison, that he or I was not to accept any orders until he (Mr. Edison) could sign a clear copy of our letter on his return to Orange, this is something that I am not at all acquainted with. I shall however bring your letter to Mr. Edison's attention, immediately he returns to Orange, which I presume will be on Saturday of this week.

I note with pleasure, that we will hear of the completion of the Bankers credit, direct from the Bankers, to-day, we have heard nothing as yet, and it is now 3:00 P. M.

Yours very truly,

EDISON PHONOGRAPH WORKS.

TELEGRAM. 412

May 18th 1894

From Drexel Morgan and Co.

To Edison Phonograph Works

We have received from Col Gouraud Ten Thousand Dollars for your credit being 50% of amount payable by him for one hundred Kinetoscopes available when you notify us that they are ready for shipment wholely or in part.

ANSWER.

To

DREXEL, MORGAN & CO.
Wall St. Corner Broad,
New York.
DREXEL & CO.
Philadelphia.
DREXEL, HARJES & CO.
Paris.

412

New York, May 22nd 1894

Thomas A. Edison, Esq.,
Orange, N.J.

RECEIVED
MAY 24 1894
Ans'd.....

Dear Sir-

Referring to your favor of the 21st inst, we would state that we understand from Col. Gourand that the money is irrevocably in our hands to be paid to you, on your advice to us that the kinetoscopes are ready for shipment at the rate of $100 for each kinetoscope.

Yours truly,
Drexel Morgan & Co.

CABLE: "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. 412 SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., June 28, 1894. 189

(COPY)

Col. G. E. Gouraud,

Edison Building, Broad St., N. Y.

Dear Sir:

The day before yesterday I telephoned you that the sample Kinetoscope, for your office, was ready for delivery, and asked you whether you desired same shipped to Broad St., and whether you had a man there to properly set it up. I have had no reply to this communication, and should be glad to know what disposition you desire made of the Kinetoscope. Will you at the same time kindly send us a check for $100.00, being the balance due on this machine.

Your prompt attention to this matter will be very much appreciated by,

Yours very truly,

W. E. GILMORE

General Manager.

CABLE:
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

412

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., June 29, 1894. 189

(COPY)

Messrs. Drexel, Morgan & Co.,

23 Wall St., N. Y.

Dear Sirs:

Mr. W. E. Gilmore is hereby authorized to draw and give valid receipts for any moneys to be paid to me, by you, for account of Col. George E. Gouraud, having reference to the purchase of Kinetoscopes.

Yours very truly,

Thomas A. Edison.

CABLE: "KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., July 9, 1894. 189

(COPY)

Col. G. E. Gouraud,

Whitehall Court, London, S. W., England.

Dear Sir:

The writer has conferred with Mr. Edison regarding the proposition which you made to him of Friday last, the 6th inst. Mr. Edison had decided that he will give no option, nor does he desire to work in conjunction with any corporation for the promulgation of his Kinetoscope business.

As to Mr. Dickson, the writer also conferred with this gentleman, and he declined to take advantage of the offer to go to England, for the purpose of setting up and exhibiting the ten machines, which we are expecting to have ready within the next ten days.

Yours very truly,

W. E. GILMORE,

General Manager.

CABLE: "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

412

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., July 19, 1894. 189

(COPY)

Percy McElrath, Esq., Secretary,

Kinetoscope, Limited,

Edison Building, Broad St., N. Y.

Dear Sir:

We have your favor of the 18th. We hope to have the first 10 Kinetoscopes, with Photographic Strips, ready for shipment the first of next week. 5 of them are practically ready now. I understood, from Colonel Gourand, that he desired to have these inspected before they were packed, and we should like to know whether this course is to be pursued with the machinds above mentioned. We should also have full shipping instructions.

Yours very truly,

W. E. GILMORE,

General Manager.

CABLE: "KURILIAN" NEW YORK. EDISON-LALANDE-BATTERY. 4112 SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., July 20, 1894. 189

(COPY)

Percy McElrath, Esq., Secretary,

Kinetoscope, Limited.

Edison Building, Broad St., N. Y.

Dear Sir:

Sometime ago we sent to your office, a Film Repairer, but Col. Gouraud objected to the price charged, and it was deducted from the bill, the understanding being that he would return this Film Repairer to us. It has not been received, and if it is your intention to retain it, will you kindly send us a check for same. Otherwise, please send it to us by Express, as we can use it in connection with another order.

Yours very truly,

W. E. GILMORE

General Manager.

M.

CABLE:
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

412

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., July 24, 1894. 189

(COPY)

H. N. Powers, Esq.,

Edison Building, Broad St., N. Y.

Dear Sir:

Referring to our telephone conversation of even date, as I understand the matter, you are not prepared to hand us a check, in settlement of our bill of July 20th, amounting to $1150.00, which the writer handed to Mr. McElrath, for account of Col. C. E. Gouraud, representing the final payment on 10 Kinetoscopes #62 to #71 inclusive, together with 10 films and 10 special cases. This places us in a very embarrassing position, as we have been doing everything possible to get these machines off during this week, for shipment abroad. We cannot, of course, be expected to hold these machines indefinitely, and unless we can receive assurances immediately, that payment will be made within the next few days, we shall be compelled to use the machines on other orders, which we have on our books. Please advise us at once, if you have any instructions to give, either by telephone at the Laboratory, or otherwise.

Yours very truly,

W. E. GILMORE,

General Manager.

M.

GENERAL ELECTRIC COMPANY.
44 BROAD ST., NEW YORK.
620 ATLANTIC AVE., BOSTON.
RAILWAY SUPPLY

412

NEW YORK. July 25th, 1894.

W. E. Gilmore, Esq., General Manager,

Edison Manufacturing Co. Orange, N.J.

Dear Sir:-

Replying to your letter of the 24th inst. referring to our conversation of the same day, I beg to state that inasmuch as I have no funds of Col. Gourand's at hand it will be impossible to pay the second installment of the 10 machines, nos. 60 to 71 inclusive, together with the 10 films and ten special cases, all of which amounts to $1150. I wish that you would be kind enough to hold these machines for two or three days longer, as I am expecting a cable from the Colonel at any moment.

Thanking you in advance for your kindness, I am,

Yours very truly,

H. N. Parsons

No enc.
HNP.HF.

CABLE: "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., Aug. 1st, 1894. 189

(COPY)

Percy McElrath, Esq., Sec'y,

Edison Building, Broad St., N. Y.

Dear Sir:

We must apologize for having overlooked your letter of July 23rd, regarding the film repairer delivered to Col Gouraud sometime since. We hand you herewith credit memo. to make the price of this film repairer $15.00. This is the very best price at which we can sell this, and we trust that it will be entirely satisfactory to you. Will you kindly see that check is mailed us in settlement of our bill.

Yours very truly,

W. E. GILMORE,

General Manager.

Enc-

K

New York Aug 20 1894

W. E. Gilmore
Orange N.J.

412

Mail tonight sure copy Gowrands contract and state number Kinetoscopes ready for delivery and when balance will be completed address care United States Lighting Co. Washington. D.C.

H. N. Powers.

Telegram Via Western Union Teleg Co

RECEIVED
AUG 20 1894
Ans'd 3.50 pm 18..

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

412

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Aug. 20, 1894. 189

T. N. Powers, Esq.,

c/o United States Electric Lighting Co.,

Washington, D. C.,

Dear Sir:-

I have your telegram of even date, and enclose you herewith copy of the arrangement made between Messrs. Gourand and Edison as to the Kinetoscope, dated May 12th, 1894. Col. Gouraud placed an order with us for One Hundred Kinetoscopes, under date of May 17th, and we received advices that fifty (50%) per cent of the purchase price ($10,000.00) had been placed to the credit of our Mr. Edison, with Messrs. Drexel, Morgan & Co., New York. We now have ready for shipment, and infact have had for some time thirty machines, against which we have drawn the amount due us from the Bankers, although we have never received the balance direct from Col. Gouraud, in accordance with arrangement. We are naturally anxious to know when the machines that are now ready, will be taken off our hands, invoices for all of which were sent to Col. Gouraud's office, in the Edison Building, New York, but as the writer advised you this morning, we have never received any com-

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY. 412 SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Aug. 20, 1894. 189

(H. M. P.)

munication regarding them, nor has the balance due on said machines been paid. This places is in a very embarrassing position, as the machines remain idle here, whereas, we can dispose of them to good advantage, at various points. As to when the balance of ~~its~~ this order will be completed, we are not in a position to say, until we know when they will be required, and what the prospects are for our receiving the balance due us on the machines already completed, and whether we will receive the balance due on the remainder as fast as they are completed and placed in stock, subject to Col. Gouraud's order.

We are very anxious to know what is contemplated to be done in connection with this matter, and if the machines which we now have ready, are not paid for within a very short time, we shall be compelled to use them to fill other important orders, which we now have on our books, manufacturing others for Col. Gouraud to take their place.

We, of course, consider that the arrangement made between Messrs.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY. 412 SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Aug. 20, 1894. 189

(H. N. P.)

Edison and Gouraud is now null and void, so far as it relates to future purchases of Kinetoscopes, over and above the one hundred. ordered by Col. Gouraud, on May 17th, above referred to.

Yours very truly,

General Manager.

[ENCLOSURE]

"CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

412

Orange, N. J., May 12th, 1894.

Col. George E. Gourand,
Edison Building, New York, N. Y.,
Dear sir:-

Referring to our conversation as to your taking twenty-five (25) Kinetescopes per week for a period of one year, and securing me against loss by putting up a money deposit to my credit, and the payment in full for machines delivered at the Works as they are completed, I beg to state that I will accept an order from you for Two Hundred (200) Kinetescopes, without batteries or photographic strips, for the sum of Two Hundred ($200). Dollars each, upon the following terms and conditions:-

FIRST. You are to place an order with me for Two Hundred (200) Machines, and deposit Twenty Thousand ($20,000.)Dollars to my credit with a reputable Banker or Bankers selected by myself.

SECOND. On the completion of the machines from time to time, I am to have the right to draw against such deposit to the extent of Two Hundred ($200.) Dollars for each machine finished ready for shipment.

THIRD. When in my opinion the impairment of the Twenty Thousand ($20,000.) Dollars, above mentioned, has gone sufficiently far, I reserve the right to notify you to that effect, and you must arrange immediately to make same good, and in the event of your failing to do so within one week of such notification in writing, at your Office in New York, or at the Banker or Bankers holding the deposit, to the full extent of Twenty Thousand ($20,000 Dollars, then I reserve the right to refuse to accept any additional orders for Kinetescopes from you, but I to have the right to deliver you Kinetescopes at the price above mentioned until the whole of the Twenty Thousand($20,000.) Dollars has been exhausted, when this understanding shall be null and void as to the placing of further orders to the exclusion of others, as hereinafter recited.

FOURTH. A. O. Tate and Associates shall have the right to order from me during the next six (6) months from this date Two Hundred (200) Kinetescopes, providing they deposit fifty (50%) per cent in cash with each order, and pay the balance on delivery of the machines. The price to be charged A. O. Tate and Associates is to be the same as charged to you. Should A. O. Tate and Associates require more than Two Hundred (200) Machines, it is understood and agreed by you that you will sell them to them for Fifty ($50) Dollars per machine advance over the price paid by you to me.

FIFTH. You are to have thirty (30) days from this date to

[ENCLOSURE]

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

Orange, N. J., May 12th, 1894.

G. E. G. 2.

place the first Twenty Thousand ($20,000.) Dollars, above referred to, on deposit with the approved Banker or Bankers for my account, but in the meantime I may receive new orders for Kinetescopes, or parts thereof, up to the last day of the Thirty (30) days, unless you make the full deposit of Twenty Thousand ($20,000.) Dollars sooner, providing such orders are accompanied with a deposit of Fifty (50%) per cent in cash, and you also have this same right to enter an order, when accompanied with a deposit of cash to the extent of Fifty (50%) per cent. It is distinctly understood that all orders will be filled in the order of reception, that is to say, the orders first [illegible]

SIXTH. When you shall have deposited with the Banker or Bankers agreed upon by me the above referred to Twenty Thousand ($20,000.) Dollars, representing Fifty (50%) per cent of your first order for Two Hundred Kinetescopes, and payments in full are made on machines as delivered at the rate of twenty-five (25) per week (if I can deliver at that rate), then and in that event you may continue to place orders for Kinetescopes with me or my representitive, and you are to give orders at the rate of twenty-five Kinetescopes per week for one year from this date, in lots of Two Hundred (200) machines at a time, keeping a deposit of Twenty Thousand ($20,000.) Dollars intact, so far as may be required by me, at all times during the said year, and I will take no orders, or make, or sell, any Kinetescopes, except those above mentioned, to any other person or persons during the said year. But in the event of your failing to give continuous orders at the rate of twenty-five (25) per week, in the manner heretofore indicated, and to keep the said deposit intact, to the extent required by me, this understanding shall ~~xx~~ come to an end andI shall be free to sell to others.

SEVENTH. Delivery crated at the Works at Orange, N. J., shall be considered full delivery.

EIGHTH. The price of Photographic Strips shall not exceed Ten ($10.) Dollars each.

NINTH. Any different style or finish of cabinets ordered by you costing more than those already in use, shall be charged additional to you, and should you desire to furnish the cabinets, I will deduct from the price of the Kinetescopes, the actual cost to me of the present cabinet.

TENTH. No Company shall be formed employing the name of "EDISON", either directly or indirectly without my consent in writing, and should such a Company be formed without my written

[ENCLOSURE]

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY
G. E. G. S.

412

Orange, N. J., May 12th, 1894.

consent, then this understanding shall become null and void.

Yours very truly,

Cincinnati, August 23rd, 1894.

W. E. Gilmore, Esq.

General Manager, Edison Mfg. Co.,

Orange, N.J.

Dear Sir:-

Your favor of the 20th inst. reached me at Washington on the 21st. I will not return to New York for at least a week or ten days, and it is impossible for me to say at this writing, what arrangements I can make for paying you the balance due you on the thirty (30) Machines, which you state you have ready for shipment. The Invoices for these machines are in my possession, having been received some time ago. As soon as I return to New York, I expect to be able to advise you when I will be able to take the seventy (70) Machines still due on order.

I shall expect you to hold ready for shipment the thirty machines that are already billed. From present indications, I expect to be able to pay the balance due on the thirty Machines, as well as to arrange to pay for the seventy, which are still on order, very soon after I reach home.

Yours very truly,

H N Power

8/4

Aug. 24/94.

W. E. Gilmore Esq.
Genl Mgr.
Orange.

Dear Sir:—

Messrs. Maguire & Baucus wire me that they have control of the Gourand 100 machines. I find also that they have offered them here and at least two other places (I am convinced they have done the same in many places) at $240. each. This I know.

Now, I am sure I need not enter into any statement of reasons why this thing should instantly be prohibited by you. On the strength of Mr. Edison's positive assurance that he would effectively & vigorously

dispose of Messrs. Maguire & B. if they even attempted to sell any machines in this country, as well as my strong belief that you will at once recognize the equities of the case, I am going ahead with my plans on the presumption that you will not only refuse to approve any action of theirs looking to the handling of the Gourand machines in this country, but that you will positively prohibit their doing so on penalty of losing their agency.

I am disposed to treat them liberally & give them every chance to make commissions on business they send us, and we will cooperate with them heartily; but we want them to act —

in good faith — nothing more.
I cannot understand why —
if they intend nothing but good
faith towards us — they should
be scheming to control the Yukon
machines. Why do they not go
ahead with business in their
own territory instead of plotting
to injure us, or get some undue
advantage in our territory?
If they are doing what the
facts seem to indicate, it is due
to me that you take immediate
action. We have invested a large
sum of money and will have to
invest much more, and we are
entitled to protection in our
territory, especially from your
own agents. We will do nothing
to injure them in their territory,
and there is greater reason why

they should not be allowed to injure us, because of our investment.

We can handle all the Gouraud machines. We are willing to allow M. and B. any profit on them, which you may think right, but we should be permitted to handle them and pay for them in due course of business and not be forced into an immediate purchase of all, at the risk of seeing the machines sold to others in our territory.

It would work us incalculable and permanent injury if any of those machines should be placed in our territory & Mr. Edison & I both proceeded with our contract on the presumption that they wd go abroad.

Please take suitable action at earliest possible moment, so that any pending sales in our territory may be checked. I am wiring you about this matter tonight. I leave in the morning for Chicago & will write you from there. Very truly, Norman C. Raff

[illegible] 27 [illegible]

To W. E. Gilmore Received 412 3.10 p.m.

Orange N.J.

Raff offers to pay Edison amount [illegible] by Gouraud for machines to get control of [illegible]

If they are thrown [illegible] the market will cause Raff [illegible] loss answer

Telegram W. Wiel to (Signed) N. Holland

Col Geo E Gouraud
London England

Parties here want to buy
Some or all of your machines
~~at~~ & relieve you at cost
of whole thing answer

Edison

Rec'd Aug 29-1894
Morgan & Co.

EDISON LABORATORY.

TELEGRAM.

412

Aug 27 1894

From London

To T. A. Edison-

Will cancel everything on your personally paying all, I have paid you, and releasing balance deposited Morgans- Cable reply-

Gouraud-

(Repeated to Mr Edison at Ogden)

Maguire

CABLE ADDRESS, "BAUGUIRE," NEW YORK.

MAGUIRE & BAUCUS,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.

ELECTRICAL APPARATUS, ETC.

41-43 WALL STREET,

NEW YORK, August 29th 1894. 189

(Duplicate letter sent to Orange, N.J.)

file

Thomas A. Edison, Esq.,

Edison, Sussex Co. N.J.

Dear Sir:-

Your favor of the 27th inst to hand. In reference to the Col. Gouraud machines, we desire to say that our object in taking a hand in this business was for the protection of the interests of Mr. Raff, as well as ourselves.

Mr. Raff closed his deal with you, and neglected the most vital point of preventing the sale of these Gouraud machines before he left the City. We stepped in the breach to prevent his plans of protecting territory being frustrated.

We had an understanding with Mr. Raff concerning sale of machines subject to Syndicate's restrictions, in which arrangement we reciprocated in case they had orders for South America.

Primarily, the cause of our getting the options on the machines was, that one of our customers was seen coming from the office of Col. Gouraud's representative here, and we subsequently found upon questioning the party mentioned, that a price of $500. had been given by said representative.

We may say further in reference to this matter, that if we had not used out best efforts and secured the option, free ma-

CABLE ADDRESS, "BAUGUIRE," NEW YORK.

MAGUIRE & BAUCUS,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.
ELECTRICAL APPARATUS, ETC.

41-43 WALL STREET,

NEW YORK, ... 189

Mr. T.A.E. #2.

chines of Gouraud's would be out to-day. You can readily understand that parties are willing to pay $500. or $600. for a machine for an open and unrestricted field, rather than come within the ideas of the Syndicate- to pay $300. and limit territory, paying a bonus for exclusive territory.

We explained our position in regard to the machines thoroughly to Mr. Gilmore last Friday. We have a telegram from Mr. Raff, stating that he will start for New York to-day. We are doing nothing until he comes here, and will take no action in the matter without your approbation, but must say that we are powerless to prevent the machines going to the public if the short option we have is not taken advantage of.

Yours very truly,

Maguire & Baucus

Form 2.

TELEGRAM

412

This Company TRANSMITS and DELIVERS messages subject to conditions printed on back of this Blank.

ALBERT B. CHANDLER, President and General Manager. JOHN O. STEVENS, Secretary.

NUMBER	SENT BY	REC'D BY	CHECK
6	FA	Gm	2 paid

Dated New York 29 Received at 2 B 6 Main St

(WHERE ANY REPLY SHOULD BE SENT.)

To Thomas A Edison Aug 29 1894

Orange N.J.

Will Sam

Wham simply obtain option on Gowrand machines & protect Raff machines would be out now except for its Han written

Maguire & Bancus

Edison N. J. Aug 29-1894
412

Gelmore

See Raff about the Gouraud matter. If he Raff wants to take advantage of it now is the time

Edison

Telephone Message

WESTERN UNION TELEGRAPH COMPANY.
INCORPORATED
21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.
THOS. T. ECKERT, President and General Manager.

Receiver's No.	Time Filed.	Check.
		412

SEND the following message, subject to the terms on back hereof, which are hereby agreed to. Aug 30th 1894

To Gouraud
London

Offer accepted

Edison

Prepaid
Edison Mfg. Co. $1.40

Postal Commercial Cable

READ THE NOTICE AND AGREEMENT ON BACK.

Form No. 102.

THE WESTERN UNION TELEGRAPH COMPA...

INCORPORATED

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

THOS. T. ECKERT, President and General Manager.

Receiver's No.	Time Filed.	Check.
		412

SEND the following message, subject to the terms on back hereof, which are hereby agreed to.

August 30th 1894

To Norman C. Raff

Masonic Temple

Building. Chicago.

Edison has accepted your offer for Gorand machines. Gourand's cable is "Will cancel everything on your personally paying all I have paid you and releasing balance deposited Morgan. Cable reply. Gorand."

☞ READ THE NOTICE AND AGREEMENT ON BACK. ☜

Form No. 1. 412

THE WESTERN UNION TELEGRAPH COMPANY.

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender under the conditions named above.

THOS. T. ECKERT, General Manager. NORVIN GREEN, President.

NUMBER 1 PLACE BY WHOM BY Paid CHECK

278 MAIN ST.,

ORANGE, N. J. Ans'd Aug 30 189

RECEIVED at 18

Dated Buffalo NY 29

To W E Gilmore

Edison Phono Wks

Do nothing regarding machines pending my return early next week

H N Powers

412

EDISON PHONOGRAPH WORKS.

Orange, N.J., July 30th 1894

On behalf of Mr Norman C. Raff Esq. and the International Novelty Co, I hereby accept the offer contained in the cable from Col Gourand, of August 29th as follows: "Will cancel everything on your personally paying all I have paid you and returning balance deposited Thompson. Cable reply. Gourand." The amount deposited on the one hundred machines in question is given as ten thousand dollars.

T A Edison

[ATTACHMENT]

Form No. 102.

THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

THOS. T. ECKERT, President and General Manager.

Receiver's No.	Time Filed.	8	Check.	412

SEND the following message, subject to the terms on back hereof, which are hereby agreed to. _____ 189

To _____

I have closed with Gilmore on those terms. Come on at once with cash.

Holland

$1 55

READ THE NOTICE AND AGREEMENT ON BACK.

Form No. 2. Ruled.

TRANS-ATLANTIC CABLEGRAM.

THE COMMERCIAL CABLE COMPANY
ATLANTIC OCEAN
MACKAY-BENNETT SYSTEM
PATENTED DECEMBER 20 1887.

EUROPEAN OFFICES:

LONDON (Principal Office), 28 Royal Exchange.
LIVERPOOL, 8 Exchange Buildings.
MANCHESTER, 18 Mount Street, Cross Street (op. Roy. Ex.)
BRADFORD, 8 Forster Square.
NEWCASTLE-ON-TYNE, 29 Sunshill.
BRISTOL, Carlton Chambers, Baldwin Street.
CARDIFF, 100 James Street, "Cory's Corner," Hute Docks.
SWANSEA, 15 Adelaide Street.
GLASGOW, 67 St. Vincent Street.
" 60 Hope Street.
EDINBURGH, 48 George Street.
DUNDEE, 37 Albert Square.
LEITH, 5 Bernard Street.
PARIS, 11 Rue d'Alger.
HAVRE, 118 Boulevard de Strasbourg.

153

AMERICAN OFFICES:

NEW YORK, 1 Broad St. (Drexel Building).
" Stock Exchange.
" 9 Beaver Street.
" Old "Herald" Building.
" 29 Spruce Street.
" 442 Broome Street.
" 1136 Hoffman House.
" 1132 Broadway.
" New "Herald" Building.
BOSTON, 112 State Street.
" 99 Milk Street.
HARTFORD, 3 Central Row.

AUG 31 1894

No. of Words, 12 189

The following CABLEGRAM received, "Via Commercial Cables," at 7 M. subject to the terms and conditions printed on the back hereof, which are ratified and agreed to.

From London To Noside Ny

Pay	drexels	Amount
repayable	and	write
them	freeing	Balance
Deposited		

RECEIVED
SEP 1 1894
Ans'd ..... 18..

No inquiry respecting this Message can be attended to without the production of this paper. *Repetitions of doubtful words should be obtained through the Company's offices, and not by DIRECT application to the sender.*

Form No. ...

THE WESTERN UNION TELEGRAPH COMPANY.

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD. 412

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, General Manager, NORVIN GREEN, President.

NUMBER | WORD BY | TIME BY | CHECK

7 O. Ok Mh B

2 X 8 MAIN ST.,

RECEIVED at ORANGE N.J. Sept 1st 1894

Dated New York N.J.

To J W E Edmonds

Orange N.J.

What time tomorrow can I see Mr Edmonds answer in my 44 Broad st Important

H N Powers

412 Gouraud 1894 "Motion Picture — Gouraud"

Account to Credit [illegible] 10000.

Drawn Out

July 9/94 –	100.00	
" 23/94 –	1000.00	
Aug 11th/94 –	2000.00	
" 27th/94 –	3500.00	
	6600.00	6600
		$3400.

Arrangement with M & B.
for Europe Sept 3rd 1894

GENERAL ELECTRIC COMPANY.
44 BROAD ST., NEW YORK.
620 ATLANTIC AVE., BOSTON.
RAILWAY SUPPLY

412

Rudolph
What
was

NEW YORK. Sept. 4 '94

RECEIVED
SEP 5 1894
Ans'd 9/5 18..

My dear Gilmore

Will you be kind enough to see if you can ascertain for me the address of Kayser, the man that at one time worked for Mr. Edison, and later for Col. Gouraud

I understand he lives in Orange.

Thanking you in advance for your kindness. I am,

Yours sincerely

H N Powers

To
W. E. Gilmore Esq

[ATTACHMENT]

9/3/95

Mr. Gilmore

Mr. Kayser

lives on High St

West Orange. If

you wish you could

have a letter addressed

to him here and

Freddy Devonauld

would deliver it to

him

Schwab

From New York
to A. G. Gilmore
Orange N.J.

Sept 8th 1894
Received 12.30 pm

412

Has Raff paid and Gouraud deposit been made good. Drexels answer New York

Signed) F. N. Powers

RECEIVED
SEP 10 1894
Ans'd..... 18..

CABLE: "KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

412

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., Sept. 12, 1894. 189

(COPY)

Thos. A. Edison, Esq.,

Edison, N. J.

My dear Mr. Edison:

I enclose herewith letters addressed to Messrs. Drexel, Morgan & Co., and Col. Gouraud, for your signature, which I trust you will find to be entirely correct. Mr. Holland, representing Mr. Raff, came here last night and paid me the $6600., and I gave him a receipt for same. This check is endorsed payable to Messrs. Drexel, Morgan & Co., and I shall deposit same with them just as soon as I receive these letters back from you. They have not been copied, and I want to get them copied before they are sent out.

Yours very truly,

W. E. GILMORE.

Enc-

P. S. I have changed the reading of these letters, as one machine has already been delivered to Col. Gouraud and paid for, and when he returns this machine you can then pay him back the $100., and I will make good the balance.

[ENCLOSURE]

"Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Orange, N.J. Sept. 12, 1894.

412

Col. Geo. Edward Gouraud,

#5 Whitehall Court,

S. W., London, England,

Dear sir:-

I enclose you herewith copy of a letter that I have forwarded to Messrs. Drexel, Morgan & Co., regarding the 100 Kinetoscopes ordered by you some time since, and on which delivery of one machine has already been made. In accordance with the various cables that have passed between us, it is your desire that the remainder of your order be cancelled, upon my repaying you the amount that has already been drawn against the $10,000., which you deposited to my credit, with Messrs. Drexel, Morgan & Co., releasing the balance still on deposit with them, less the $100., which is to apply on the machine already delivered to you. If it is your intention to return this machine, I will see that you are reimbursed the full amount paid for same, providing it is delivered to us within the next thirty days, in as good condition as when originally shipped to you. Will you kindly send me a letter reading about as follows, to be signed by yourself and addressed to

[ENCLOSURE]

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

412

Orange, N.J. Sept. 12, 1894.

-2-

(G. E. G.)

Messrs. Drexel, Morgan & Co., #23 Wall st., New York City.

"Mr. Thomas A. Edison and my self have cancelled all contracts between us relating to Kinetoscopes, Mr. Edison agreeing to cancel my order for 99 machines, returning the money that has already been paid him from the $10,000. deposit placed in your hands by me, credited to his account. Mr. Edison hereby authorizes you to return to me $9900. out of the said sum of $10,000., same representing 50% deposit on 99 Kinetoscopes, which amount is accepted by me as a full and complete release of any claims or damages of any kind whatsoever."

Immediately on receipt of the above letter, I will sign same and send it at once to Messrs. Drexel, Morgan & Co., when you can get your money.

Yours very truly,

T. A. Edison

[ENCLOSURE]

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY. 412

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., ~~Sept. 12, 1894.~~ 189

Messrs. Drexel, Morgan & Co.,

#23 Wall st., N. Y.,

Dear sirs:-

Col. G. E. Gouraud some time since ordered 100 Kinetoscopes from me, one of which has already been delivered, depositing to my credit with you, the sum of $10,000., representing 50% of the total amount to be paid me for said machines. Of this sum, I have already drawn $6600. on account of such machines. Col. Gouraud has recently decided to withdraw from the Kinetoscope business entirely, and has offered to release the machines, and cancel all understandings relating to Kinetoscopes, on the condition that I refund the money already drawn against said $10,000., above mentioned, and release the balance ($3400.) now on deposit with you, less $100. for one machine already delivered to him, or $9900., which offer I have accepted. I therefore, enclose you check #12290 on Messrs. Kountze Bros., New York City, dated Sept. 11, 1894, drawn to the order of James A. August, and endorsed payable to yourselves, for $6600., which together with the amount still on deposit with you, less $100., is to be paid back to Col.

[ENCLOSURE]

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

412

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Sept. 12, 1894.

(D. N. & Co.)

Gouraud at such time as you shall receive a joint letter signed by Col. Gouraud and myself to do so. This will leave with you $100. to my credit, and in the event of Col. Gouraud returning to me the machine which he now has, I will then return this amount to him also.

Yours very truly,

T. A. Edison

CABLE
"KURIJAN" NEW YORK.

EDISON-LALANDE BATTERY.

412

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Sept. 18, 1894. 189

Thos. A. Edison, Esq.,

Edison, N. J.,

Gilmor

My dear Mr. Edison:-

I enclose you herewith original letters dated Sept. 14th and 17th, received from Drexel, Morgan & Co., and I also enclose letter of Col. Gourand to you, dated Aug. 31st, which latter you saw on Sunday last. I also enclose a letter that I have addressed to Drexel, Morgan & Co., answering their letters, which if satisfactory, please sign and return. The only difference appears to be that of interest on this balance, and as there was no mention, whatever, made of it, I cannot see how they can ask you to pay same. ~~Do~~ Do you expect to pay interest? — No

Yours very truly,

W. G. Gilmore

No

pay no interest,

Enc. B
WEG/IW

[ENCLOSURE]

DREXEL, MORGAN & CO.
Wall St. Corner Broad,
New York.
DREXEL & CO.
Philadelphia.
DREXEL, HARJES & CO.
Paris.

412

New York, Sept 14 1894

Thomas A. Edison, Esq
Orange
N. J.

RECEIVED
1894
Ans'd.....18..

Dear Sir,

We have today received from Mr George G. Gourand, a letter dated 6th Sept, stating that you will repay the amount drawn by you on us for his account amounting to $6.600 and interest and that the balance of the fund in our hands is to be freed and left subject to Mr Gourand's order. Will you kindly inform us of your wishes in this matter.

Yours truly,
Drexel Morgan & Co.

[ENCLOSURE]

DREXEL, MORGAN & CO.
No. 5 Nassau Street,
New York.
DREXEL & CO.,
Philadelphia.
DREXEL, HARJES & CO.,
Paris.

412

New York, Sept 17 1894

Thomas A. Edison Esq
Present

RECEIVED
Ans'd 9/18 18..

Dear Sir,

We have just received your letter dated 12th inst, with check for $6600.

While your statement therein is probably in accordance with Colonel Gourand's understanding it is not exactly in accordance with his letter to us and therefore we place the $6600 received from you to the credit of his account pending the confirmation by Col Gourand of your letter, which we send him by this mail.

Yours truly,
Drexel Morgan & Co

[ENCLOSURE]

3 Whitehall Court
412 London.
31 August 1844.

T. A. Edison Esq.
Orange
New Jersey.

Dear Sir.

I beg to confirm the following cables.

28 Aug 1844.

To me "Parties here want to buy some or all your machines wire reply you at cost whole thing answer."
Edison

To you 28 Aug 1844.
"Wire cancel everything on your personally repaying all I have paid you and reducing balance deposited Morgans cable reply."
Gourand.

To me. 30 Aug. 1844
"Offer accepted"
Edison.

To you. 31. Aug 1844.
Pay amount repayable and write them freeing balance deposited."
Gourand.

I presume that this reaches you, you will have paid to my credit at Drexel Morgan & Co the amount I have paid you on account of the Kinetoscope, and notified them that the balance of the £100 deposited by me with them under the terms of your letter of 29th June last, is subject to my order.

G. E. Gourand

CABLE: "KURLIAN" NEW YORK. EDISON-LALANDE BATTERY. 412 SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

(COPY) DENTAL AND SURGICAL MOTOR OUTFITS.

COPY of letter from G. E. Gouraud to Messrs. Drexel, Morgan & Co.

~~XXXXXXXXXXXXXXXX~~ 29 Sept. 1894. 189

3, Whitehall Court,

S. W.

Messrs. Drexel, Morgan & Co.,

New York City.

Gentlemen:

Mr. Thomas A. Edison and myself have cancelled all contracts between us relating to Kinetoscopes, Mr. Edison agreeing to cancel my order for 99 machines, returning the money that has already been paid him from the $10,000. deposit placed in your hands by me, credited to his account.

Mr. Edison hereby authorizes you to return to me $9900. out of the said sum of $10,000., same representing 50% deposit on 99 Kinetoscopes, which amount is accepted by me as full and complete release of any claims or damage of any kind whatsoever.

Yours faithfully,

G. E. Gouraud.

Signed : All right

Thomas A. Edison.

GENERAL ELECTRIC COMPANY.
44 BROAD ST., NEW YORK.
520 ATLANTIC AVE., BOSTON.

412

RECEIVED New York, Oct. 9, 1894
OCT 10 1894
Ans'd ..... 18..

My dear Gilmore,

Kindly let me know by return mail, if Col: Gouraud's deposit of £10,000 has been made intact, at Drexel Morgan & Co's, & oblige,

Yours truly
T N Vail

N Gilmore Esq

New York Oct 17 1890

W. E. Gilmore
Orange N. J.

Please answer my letter of the 10th important

H. N. Powers.

Telegrams
H. N. Teleg Co.

412

CABLE: "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. 412 SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange, N. J., Oct. 13, 1894. 189

(COPY)

Messrs. Drexel, Morgan & Co.,

Wall St., New York City, N. Y.

Dear Sirs:

We enclose you herewith original communication from G. E. Gouraud, which has been duly approved by Mr. Thomas A. Edison, releasing $9900. of the $10,000. deposit credited to Mr. Edison with you, on account of 100 Kinetoscopes, said communication being dated Sept. 29, 1894 Please acknowledge and oblige.

Yours very truly,

W. E. GILMORE,

General Manager.

Enc-A.
WEG/IW

DREXEL, MORGAN & CO.
Wall St. Corner Broad.
New York.
DREXEL & CO.
Philadelphia.
DREXEL, HARJES & CO.
Paris.

412

New York, Oct 16. 1884

A. W. Gilmore Esq
General Manager,
Edison Manufacturing Co.
Orange,
N.J.

RECEIVED
OCT 20 1884
Ans'd.....

Dear Sir:

We are in receipt of your favor of the 13th inst enclosing a letter from Col Geo. E. Gourand, approved by Mr Edison, and we have accordingly cabled Col Gourand as follows:

"Edison has repaid the amounts
"we have paid him for your
"account from the $10000.
"and feed the balance which
"is subject to your order except
"one hundred dollars

Yours truly,
D. Drummond

Mother
L.S.L. 11/20/94

Whitehall Court. 412
London. S.W.
4 November 1894.

Thomas A. Edison Esq.
Orange
New Jersey.

Dear Sir.

H. N. Powers has attached the monies repaid by you to Messrs Drexel Morgan & Co. preliminary to a suit claiming commissions on the ground that he had sold the 100 Kinetoscopes to Norman C. Raff, for $500 each, which is hardly likely considering your price to anybody at that time was $200 each, at which price he had already bought from you.

When I received your cable offering to "take off my hands all or any of my machines "at cost" I cabled Powers the terms of your offer notifying him that I had accepted "subject to any "sales he had made, adding, "if any see Gilmore". He replied that a deal, which he had previously advised me by letter as having in hand, was "not closed," and at the same time asked me to "leave everything in his hands". He now claims that although he cabled the deal was not closed "it was in fact

T.A.E. 2.

412

closed several days before he so cabled me.

As the terms of his notification to you and Gilmore may have an important bearing on the suit, may I ask you to send a copy of his communications to you and Gilmore to Messrs Lord, Day and Lord, Equitable Building, New York, who are acting for me.

And begging you to do this without delay.

Believe me.

Yours very truly.

G. L. Gomming

412

Orange, Nov. 20, '94.

Mr. Miller:-

I enclose carbon copy of ~~xxxx~~ letter written to Mr. Powers today. This is the 100th "Gouraud" machine. When we settle with Gouraud, we deduct whatever expense~~s~~ are incurred in getting it, which, so far as I can see now, is $ 43.00 plus express charges on it from Buffalo. I want to know when this comes in.

W. E. G.

Enc. V

[ENCLOSURE]

412

CABLE "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Nov. 30, 1894. 189

H. M. Powers, Esq.,

#44 Broad st., N. Y.,

Dear sir:-

I enclose you herewith our check #718, to the order of Messrs. Wise & Flanagan, $43.00 being the total amount of Lawyers' fees and Sheriff's fees, etc., on the machine in the Sheriff's hands at Buffalo. I send this check to you, assuming that you will arrange the matter of having it returned here for Messrs. Wise & Flanagan. Will you please see that the films that went with it, and all other parts are expressed to us here at Orange, at once, and oblige,

Yours very truly,

General Manager.

Enc. 17

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Dec. 5, 1894. 189

Messrs. Lord, Day & Lord,

Equitable Building,

#120 Broadway, N. Y.,

Dear sirs:-

I have your letter of Nov. 23rd, and regret that I was not here when your clerk called to see me regarding the case of Mr. H. N. Powers against Col. G. E. Gouraud. In looking up my old papers, I fail to find any communication from Mr. Powers, stating that he had made a sale to anybody. On Aug. 20th, I received the following telegram from him:

"Mail to-night sure, copy of Gouraud's contract and state number of Kinotoscopes ready for delivery, and when balance will be completed. Address care of United States Lighting Co., Washington, D. C.".

I wrote Mr. Powers the same day at Washington, D. C., enclosing copy of the arrangement made between Messrs. Gouraud & Edison, as to the Kinotoscope, stating at the same time, how many machines were ready for shipment, and asking when machines then in our possession would be taken off our hands, and general information as to delivery of balance, etc.

Edison Manufacturing Company,

FAN MOTOR OUTFITS.

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Dec. 5, 1894. 189

-2-

(L., D. & L.)

I received a reply from Mr. Powers from Cincinnatti, dated Aug. 23rd, in which he stated that he would not return to New York for at least a week or ten days, and also stating that it was impossible for him at that writing to say what arrangements he could make for paying the balance of money due us, but setting forth that just as soon as he returned to New York he expected to be able to advise us when he would be able to take the machines due. On Aug. 30th, we received a further telegram from Mr. Powers from Buffalo, N. Y., reading as follows:

"Do nothing regarding machines pending my return early next week".

The above are about the only communications that I have had from Mr. Powers in connection with the Kinetoscopes ordered by Col. Geo. E. Gouraud. I do not know that Mr. Edison has received any communication direct in reference to the matter, as almost all the business was transacted by me, after arrangements had been closed between Messrs. Edison & Gouraud.

If there is any further information that you desire, I will be pleased to call at your office when I am in New York, or shall be

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

412 SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS.

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Dec. 5, 1894. 189

-3-

(L., D.& L.)

glad to have one of your clerks call upon me here. I am here generally, on Monday, Tuesday and Wednesday of each week, but for the remainder of the week my movements are rather uncertain, as I am compelled to go to Newark and New York once or twice during the latter end of the week.

Yours very truly,

General Manager.

WEG/IW

1894. Motion Pictures - Kinetoscope Exhibiting Company (D-94-27)

This folder contains correspondence and other documents relating to the Kinetoscope Exhibiting Co., which was organized in 1894 to exhibit Edison's kinetoscopes and films. Many of the letters are by Otway Latham, one of the organizers of the company. There are also numerous letters to and from William E. Gilmore, general manager of the Edison Manufacturing Co., which marketed kinetoscopes and other products manufactured at the Edison Phonograph Works.

All the documents have been filmed except for duplicate copies of selected items.

Ogden N.J. May 18-94

W. E. Gilmore

You may accept the thousand dollars.

Edison

Telegram from New York

Mr Gilmore

Proposition ~~Proposition~~ accepted will call tomorrow, afternoon and make deposit

signed Otway Cathan

5/21/94

Orange, N. J., May 23, 1894.

Memorandum.

Rec'd May 19/94

To Mr. Miller:-

Referring to attached letter, I wrote this party on the 19th stating that we would accept this proposition. Of course the order should not be entered until we receive the One Thousand Dollars, when it should be entered at that date. If you want to see my letter of the 19th, and if necessary, attach a copy of it to this letter, so that the matter will be fully understood.

W. E. G.

May 15/94

(Enc.H.)

[ATTACHMENT]

ESTABLISHED 1846 — INCORPORATED 1893.

THE TILDEN COMPANY

Samuel J. Tilden, President.
William H. Wakeley, Vice President.
J. H. Cox, Sec'y & Treas.

Branch Houses:
St. Louis, Mo.
and 418 E. 3 St.
New York City.
Jefferson St.

PHARMACISTS & CHEMISTS.
MANUFACTURERS OF
FLUID EXTRACTS, PILLS, AND STANDARD MEDICINAL PREPARATIONS.

New York, May 16th, 1894

Mr. W. E. Gilmore,

c/o Edison Phonograph Co.,

Orange, N. J.

RECEIVED
MAY 17 1894
Ans'd 5719 12

The Tilden Company,
51 John Street,
New York.

Otway Latham,
Manager.

My dear Sir:-

Referring to my interview with you a few days since, would state that I will purchase ten Kenetiscopes, to be delivered Monday, July 2nd, at $245.00 each. One thousand dollars, ($1000.00) to be paid now; the balance to be paid when machines are delivered on July 2nd. If you accept my proposition, please let me hear from you by return mail, to 51 John Street, care of The Tilden Company, New York City.

For reference, I give you John R. Dos Passos, Counsellor at Law, Mills Building, New York, and Col. Samuel J. Tilden, New Lebanon, N. Y.

Very truly yours,

Otway Latham

[ATTACHMENT]

Orange, N. J., May 19, 1894.

Otway Latham, Esq.,

c/o The Tilden Co.,

#51 John st., N. Y.,

Dear sir:-

We are in receipt of your letter of the 16th inst., and in reply will say that we will accept your order for ten Kinetescopes, less Photographic Strips and Storage Batteries, at a price of Two Hundred and Forty-five ($245.00) Dollars each net, you to send us at once, One Thousand ($1000.) Dollars on account of same, the remainder to be paid immediately we notify you that the machines are ready for shipment. We cannot, however, agree to have these machines ready for delivery on July 2nd, but have very good reason to believe that we can have same ready for delivery between July 1st and the 15th. You of course, understand that we shall do everything possible to have the machines ready for you by July 2nd, it being mutually advantageous that we should do so.

Yours very truly,

W. E. Gilmore,

General Manager.

TERRIER, BOOKLET

"Cable Address
"Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. May 25

Mr Thos A. Edison

Dear Sir

I hereby authorize you to buy and charge to me necessary steps of 100 to 150 feet in length limiting you to $30.00 in cost.

Very Respy
Oliver Latham

51 John St
New York

Mr Gilmore – am writing to Dean Camera Co. to find out cost of such steps & will be to have a talk with you about this – It will be a bonanza all round – Dickson

CABLE "KURILIAN" NEW YORK
EDISON MANUFACTURING COMPANY
110 EAST 23RD STREET
NEW YORK

EDISON-LALANDE BATTERY

Orange, N. J., May 25th, 1894.

Received of Mr. OTWAY LATHAM, the sum of One Thousand ($1000.) Dollars, being part of Fifty (50%) per cent of his order for Ten (10) Kinetoscopes, without Photographic Strips or Batteries, the price of each machine to be Two Hundred and forty-five ($245.) Dollars net, delivery of which we hereby promise to make on or before July Fifteenth, when immediately we notify said LATHAM, that the machines are ready for shipment, he will send us a check for the balance of the money, which will then become due and payable, amounting to Fourteen Hundred and Fifty ($1450.) Dollars . The Photographic Strips are to be furnished him at a price not to exceed Ten ($10.) Dollars each.

General Manager.

D
1894 "Motion Picture - Latham"

Orange, N. J., July 30th, 1894.

Edison Manufacturing Co.,

Orange, N. J.,

Dear sirs:-

Referring to Mr. Otway Latham's letter to you, of May 16th, covering order for 10 Kinetoscopes, we desire to cancel said order for 10 regular Machines, substituting, therefore, twelve Special Machines, similar to those which you are now putting through under our instructions. The One Thousand ($1000.) Dollars already paid, to apply against the payment of the first six Machines, the Special Photographic strips to be charged at an extra price, and the Storage Batteries to properly operate ~~xxxx~~ said Machines, to be furnished by ourselves. It being understood that six of the above Machines are to be pushed right through, and immediately same have been completed, we will notify you at the earliest date, to proceed with the remaining six Machines, and deposit such an amount of money as shall be mutually agreed upon at the time instructions are sent you to proceed to get these out.

Yours very truly, The Tilden Co.
Jno. Enoch J. Rector

Orange, Aug. 7, 1894.

Messrs. Miller & Bray:-

Enter an order for 12 special Kinetoscopes with photographic strips for Latham Bros., c/o The Tilden Co., New York City. The price to be determined later. We will have to start work on these immediately, as they are to be gotten out at the earliest possible moment. I understand that Klienet has already given a price on making these machines, and Redfearn ought to be able to give you a price right away.

W. E. G.

Form 2.

TELEGRAM

This Company TRANSMITS and DELIVERS messages subject to conditions printed on back of this Blank.

ALBERT B. CHANDLER, President and General Manager. JOHN O. STEVENS, Secretary.

NUMBER	SENT BY	REC'D BY	CHECK
10 pd	L	Lm	27 paid

Dated New York 11 Received at 2136 Main St (WHERE ANY REPLY SHOULD BE SENT.)

To W. H. L. Dickson August 11 1894

Care Edison Laboratory
Orange N.J.

Come tomorrow morning to thirty two. East 21st Street with out fail Very important send some wire in tonight - we cant buy it in City

Otway Latham

CONDITIONS.

ALL MESSAGES TAKEN BY THIS COMPANY ARE SUBJECT TO THE FOLLOWING TERMS.

To guard against mistakes or delays, the sender of a message should order it REPEATED: that is, telegraphed back to the originating office for comparison. For this, one half the regular rate is charged in addition. It is agreed between the sender of the message written on the face hereof and the Postal Telegraph-Cable Company, that said Company shall not be liable for mistakes or delays in the transmission or delivery, or for non-delivery, of any UNREPEATED message, beyond the amount received for sending the same; nor for mistakes or delays in the transmission or delivery, or for non-delivery of any REPEATED message beyond fifty times the sum received for sending the same, unless specially insured, nor in any case for delays arising from unavoidable interruption in the working of its lines, or for errors in cipher or obscure messages. And this Company is hereby made the agent of the sender, without liability, to forward any message over the lines of any other Company when necessary to reach its destination.

Correctness in the transmission of messages to any point on the lines of the Company can be INSURED by contract in writing, stating agreed amount of risk, and payment of premium thereon at the following rates, in addition to the usual charge for repeated messages, viz: one per cent. for any distance not exceeding 1,000 miles, and two per cent. for any greater distance.

No responsibility regarding messages attaches to this Company until the same are presented and accepted at one of its transmitting offices; and if a message is sent to such office by one of this Company's messengers, he acts for that purpose as the agent of the sender.

Messages will be delivered free within the established free delivery limits of the terminal office. For delivery at a greater distance a special charge will be made to cover the cost of such delivery.

This Company will not be liable for damages in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission. In any event, this Company is not to be held liable for any loss, or damage, or for delay, or detention, or errors caused by storms or action of the elements, or other acts of God, or by civil or military authority, or by insurrections, riots, rebellions, or dangers incident to time of war, or by the unlawful acts of individuals.

This is an UNREPEATED Message and is delivered by request of the sender under the conditions named above. Errors can be guarded against only by repeating a message back to the sending station for comparison.

No employee of this Company is authorized to vary the foregoing.

Cable Address "Edison, New York"

1894 "Motion Picture — Kinetograph"

See also "Mot. Picture — Latham"

From the Laboratory of

Thomas A. Edison.

Orange, N.J. Aug. 18, 1894.

Otway Latham, Esq.,

#61 John St., N. Y.,

Dear Sir:-

I hereby agree that any Kinetographic prize fight originals, the subjects of which are secured and paid for by you, shall have no prints taken therefrom without your permission in writing.

Yours very truly,

(Signed) Thos. A. Edison.

Orange, Aug. 23, 1894.

Messrs. Miller & Bray:-

Note attached copy of letter written to Mr. Latham on the 18th. These 72 special machines cover the 12 machines already ordered, and 60 additional machines. In sending out your order to the Phonograph Works, you should order these machines to be delivered at the rate of six per week, the first 6 to be ready the week ending Sept. 1st, and 6 per week thereafter, until the order has been completed. You should also instruct Dickson on a regular shop order, that ~~fim~~ films must be gotten out in the same way, As far as I know now, we are to furnish for these 72 machines, the prize fight films (Leonard- Cushing). If there is anything that you don't fully understand as to this, see me at once.

Yours truly,

W. E. G.

Enc. A

[ENCLOSURE]

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. Aug. 18, 1894.

Otway Latham, Esq.,

#51 John st., N. Y.,

Dear Sir:-

We will accept your order for seventy-two special Kinetoscopes, without Photographic strips or storage batteries, at the price of Three Hundred ($300.00) Dollars each, you to deposit to our credit Five Thousand ($5000.00) Dollars at such banker or bankers, to the credit of Thomas A. Edison, as Mr. Edison may select. Seventy ($70.00) Dollars of the ~~same~~ sum so deposited, is to be withdrawn from the bank, and Two Hundred and thirty ($230.00) Dollars is to be paid in cash when each machine is delivered, ready for shipment at Orange, N. J. Strips to be furnished at Thirty ($30.00) Dollars each. Storage batteries to be furnished by your self. Deliveries of these machines to be made about as follows:

Six during the week ending Sept. 8, 1894, six during the week ending Sept. 20, 1894, and six machines every 10 days thereafter.

Yours very truly,

D 1894 "Motion Picture - Latham"

New York August 24th, 1894

Edison Manufacturing Co.,

Orange, N. J.

Aug 25 1894

Dear Sirs:-

In response to your letter of the 18th would say that we accept your proposition and will deposit $5,000. to your credit with any reputable bank you may select. Please advise the Secretary of our Company, Mr. J. H. Cox, of ypur choice, (the bank at which deposit is to be made) at New Lebanon, N. Y. and oblige,

Very truly yours,

Otway Latham

Note - Fireman Nat'l Bank
8/28/94

From New York Sept 6th 1894
To Mr G. Gilmore Received [illegible]
Orange N.J.

It is not necessary for you to [illegible] matter, will wire you Monday shipping directions for Machines

Telegram Postal

(Signed) Otway Latham

Sept 14-1894

Mr Gilmore

Mr Rector will be out there this morning and he will inspect the machines.

Please tell Rector that Otway Latham will not be out.

When you come in today will give draft for the amount

Ship machines to 587 Broadway to be there by five oclock today.

Young will not be out to Laboratory

Lathan

ESTABLISHED 1848. INCORPORATED 1893.

THE TILDEN COMPANY,

Samuel J. Tilden, President.
William R. Mabley, Vice President.
J. McCoy, Sec'y & Treas.

Branch Office
St. Louis, Mo.

PHARMACISTS & CHEMISTS,

MANUFACTURERS OF
FLUID EXTRACTS, PILLS, & AND STANDARD MEDICINAL PREPARATIONS.

Mac Lebanon, N. Y. September 15, 1894.

W. E. Gilmore, Esq.,

General Manager,

Orange, N. J.,

Dear Sir:-

RECEIVED
SEP 17 1894
Ans'd.....18..

We return herewith your invoices of the 11th and 14th inst. Will you kindly make these charges to the Kinetoscope Exhibiting Co. and render invoices in accordance?

Also kindly credit the $5,000 paid on account to our Company. Please send corrected invoices to us at this place, and oblige?

Yours truly,

The Kinetoscope Exhibiting Co.
J. N. Cox Treasurer

Miller
Wilson

RECEIVED
SEP 24 1894
Ans'd..... 18..

New York, Sept 24 1894

W. E. Gilman Esq.
My Dear Sir
The films of the machines at 83. Nassau St are breaking as fast as we put them on. Today we only have one film which necessitates our closing the store. until the machines can be put in condition. Mr Delevan brings with him a film that I wish you would examine and you may by that be able to tell what is the matter. Will you be kind enough

New York, _____ 189_

to send in one of your men tonight to repair the machine so that we may open again in the morning

Very Truly
Thos. Latham

Form No. 285.

THE WESTERN UNION TELEGRAPH COMPANY.

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, General Manager. NORVIN GREEN, President.

NUMBER	SENT BY	REC'D BY		CHECK
15	Pre	W	11 Paid	

RECEIVED at 11 34 RECEIVED 189

Dated New York 21 SEP 26 1994

To W E Gilmore, Ans'd..... 18..

Please have another set of Carbett films as soon as possible

Miller & Bro. Johnson Latham

D
1894 "Motion Picture — Kinetograph"

New York 10/5/94

W. E. Gilmore Esq
Gen Mngr
Orange N.J.

see also "M.P. - Latham"

RECEIVED
OCT 6 1894
Ans'd..... 18..

Dear Sir

I am in receipt of your favor of 1st inst and in response would would say that your letter with inclosure of Sept 21st did not reach my hands until yesterday.

In reply to your inquiry I would say that it is not my intention to either sell or lease any of the prize fight strips on

2

machines.

I return herewith the letter from Mr T. L. Tally.

Very Truly
Otway Latham

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

D "Motion Picture - Latham"
1894

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

October 15th, 1894.

W. E. Gilmore, Esq., Gen. Mgr.,
Edison Mfg. Co.,
Orange, N. J., Ans'd. 10/17 18..

RECEIVED
OCT 20 1894

Dear Sir:-

Understanding that you have been somewhat perplexed by a variety of conflicting instructions in relation to our business with your Company, and realizing that this is neither agreeable to you nor for the best interests of all concerned, I beg to state that for the future all business for us relating to the equipment, inspection, receiving, shipments, etc. of Kinetoscopes, will be conducted by Mr. E. J. Rector, whom I have appointed with authority to act.

The superintendents of our several stores may need, from time to time, small items to keep up the necessary equipment and it

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

2.

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will be perfectly proper to honor superintendents written or telegraphic requisitions for said items.

I regret exceedingly that you have been put to more inconvenience than is ordinarily customary in the regular routine of business, and I am greatly obliged to you for the uniform courtesy with which you have treated the representatives of this Company.

Very truly yours,

The Kinetoscope Exhibiting Co.,

Samuel J. Tilden Pres.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

RECEIVED Principle N. J., Oct. 31, 1894. 189

NOV 3 1894

Ans'd..... 18.

Have Latham authorize us to Transfer his order for the Kinetos to the K Ex Co of Gunderland it we do not legally know the Co hence Latham must authorize us to deliver & bill his order to that Co or we will get into some hole I am afraid —

Thomas A. Edison, Esq.,

Edison, N. J.,

My dear Mr. Edison:-

Please note attached letter, which I have received from the Treasurer of the Kinetoscope Exhibiting Co., from which you will see that the Latham Bros. have transferred all rights, which they had from you as to purchasing Kinetoscopes, to this Company. As you will remember, the original arrangements were made with Mr. Otway Latham, but he seems to have transferred all his rights to this concern. Although this is not in accord with your general policy, I am firmly of the opinion that we should deal with this Company, rather than the Latham Bros. Will you kindly return these papers with instructions, or, if you prefer, there are some matters I would like to talk to you, personally, about, which I do not care to dictate, in connection with same.

Yours very truly,

W. E. Gilmore

Enc. B
WEG/IW

[ENCLOSURE]

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

New Lebanon, N. Y., Oct. 30th, 1894.

RECEIVED
NOV 1 1894

W. E. Gilmore, Esq., Gen. Mgr. 11/7

The Edison Mfg. Co.,

Orange, N. J.

My dear Mr. Gilmore:-

I beg to acknowledge receipt of your favor, of the 29th inst., and must apologize for not having sent you extract from the minutes of the meeting, containg resolution that each stockholder of this Company turn over to the Company all their rights in kinetoscopes, etc., said rights having previously been acquired by them as individuals.

I, now, enclose a copy of the resolution and, also, a copy of the transfer, which was made by each person mentioned in the resolution.

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

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2.

Kindly inform me if your books are now made to conform, and oblige,

Respectfully,

The Kinetoscope Exhibiting Co.,

J H Cox Treas.

[ENCLOSURE]

EXTRACT FROM MINUTES OF KINETOSCOPES EXHIBITING COMPANY.

"The following resolution was offered by Mr. Otway Latham."

"Resolved: That Samuel J. Tilden, Otway Latham, Gray Latham, Enoch J. Rector and J. H. Cox for and in consideration of the sum of $_____, being the amount expended for kinetoscopes and equipments, execute a bill of sale of the same to all their right, title and interest in the same to this Company. That the said bill of of sale shall contain the further clause that each convey all his right, title and interest as an individual or any interest whatever in the kinetoscopes to this Company.

[ENCLOSURE]

C O P Y.

New York, August 24th, 1894.

I, , for and in consideration of the sum of one dollar and other valuable consideration, receipt of which I hereby acknowledge, do transfer, setover, sell and assign to The Kinetoscope Exhibiting Company all my right, title and interest in the six kinetoscopes, now being exhibited at #83 Nassau St., New York City, also all my right, title and interest in any agreements or contracts relating to privileges, photographic strips for use in kinetoscopes and any and all matters connected with kinetoscopes in which I have hitherto acted as an individual.

Witness

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

D Motion Picture — 1894 Latham

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

November 3, 1894.

W. E. Gilmore, Esq. Mgr.,

Edison M'f'g. Co.,

Orange, N. J.,

11/7

My dear Mr. Gilmore:-

On the morning following our meeting at Murray Hill Hotel, Mr. Rector and the writer met the gentlemen as per appointment, at # 44 Pine St., and after a most pleasant conference it was agreed that Mr. Edison be requested by the gentlemen to give our Company an agreement to the effect that the men (Jas. J. Corbett and " Mike " Leonard) who have appeared before the Kinetograph for us, will not be photographed at any time by the Kinetograph, except for our Company or with our consent.

In return, we will make an agreement with Mess. Beaucus & MaGuire, also Mess. Raff & Gammon, to assist them with their subjects. Mess. B. & M.

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

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agree to let us have strips of their prize fight subjects for large Kinetoscopes at a price to be hereafter based upon cost of strips; that is, should we decide to vary our strips.

We found the representatives of the Companies with whom you have contracts for Kinetoscopes to be of the " live and let live " order, and believe we can work together in such a way as to make the business more profitable for your Company, as well as all parties concerned.

We desire to thank you for the very honorable and disinterested manner in which you have treated this matter and consider ourselves under many obligations to you.

Yours very sincerely,

The Kinetoscope Exhibiting Co.

J H Cox Treas.

1894 "Motion Picture — Latham"

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Nov. 7, 1894. 189

J. H. Cox, Esq., Treas.,

New Lebanon, N. Y.,

My dear Mr. Cox:-

I have not been able to answer your communication of Oct. 30th, enclosing extracts from Minutes of the Meeting of your Company, containing Resolution that each stock-holder turned over to the Company all his rights, etc. in Kinetoscopes, which rights had previously been acquired by them as individuals, as I desired to discuss the matter with Mr. Edison before doing so. After talking it over very fully with Mr. Edison, we are of the opinion that Mr. Otway Latham, with whom all arrangements were made, should give us proper authority to transfer his order for Kinetoscopes, Photographic Strips, etc., to your Company, with instructions to make and bill same to the said Company. I think it would be far better that you obtain this authority from Otway Latham, being sure to see that same is addressed to Mr. Thomas A. Edison. I think you can readily see the reason for our asking for this authorization, and I trust that you can arrange to obtain it before any further machines are shipped for your account.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Nov. 7, 1894. 189

-2-

(J.H.C.)

The transfer seems to be all correct, but in view of the fact that the six machines originally at #83 Nassau st., are specially mentioned, and as these machines are now in use elsewhere, it seems to me that it would be better to have it drawn up in such a way as to include, not only these six machines, but, the remaining 72 machines, order for which was accepted by Mr. Edison, from Mr. Otway Latham, personally, in his letter of Aug. 18th, last.

Trusting that you will be able to obtain this authorization readily, and to hear from you in the very near future, so that this matter will be settled once for all, I remain,

Yours very truly,

General Manager.

WEG/TW

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

1894 "Motion Picture - Latham"

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

RECEIVED NOV 10 1894

November 8, 189 4.

Answered

My dear Mr. Gilmore:-

Yours of the 7th inst. at hand. I regret that the transfer of rights, etc. is not considered sufficient by Mr. Edison but am disposed to believe that an explanation from me will induce Mr. Edison to accept papers already sent as sufficient.

At the time transfer was made we had but one set of machines (at # 83 Nassau St.) therefore that set was mentioned specifically in contract. The contract made by Mr. Latham was made for our Company and not for himself personally, said contract Mr. Latham turned over to me as Secretary of the Company and I have it now. The contract was dated Aug. 18,'94, and Mr. Latham's transfer is dated Aug. 24.

Latham is and has been drawing money from the proceeds of the exhibition of the machines and is in correspondence with me regarding where to place

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

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the coming sets, etc. When Mr. Latham made a deposit of a draft of $5,000 drawn on our Company, he did so as an agent of the Company after he had made transfer and while drawing a salary from this Company, as he does now.

My reasons for not desiring to ask him for any such paper at the present time must be obvious to you; it might be construed as an intimation that we thought Mr. Latham did still have some individual ownership in the contract and thus probably give him an idea of the matter which he does not entertain at present. Our contract with Corbitt and Brady is in the Company's name.

Every man whose picture appears in the Leonard - Cushing fight transferred the right to show his picture in the Kinetoscope to us. You can assure Mr. Edison that the accounts on your books should be in the name of the Company and every scrap of paper connected therewith is in our possession.

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

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I write to you personally as you understand the matter from beginning to end and I also feel that you can arrange this matter with absolute safety to Mr. Edison's interest without asking us to do anything that might raise a question as to our rights in the matter. There was an election in this State on the 6th. 'Nuf said.

With kind regards and hoping to hear from you soon, I remain,

Sincerely,

Cox

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Dec. 11, 1894. 189

Thomas A. Edison, Esq.,

Edison, Sussex Co., N. J.,

My dear Mr. Edison:-

Swearing to Igness is unnecessary The document will be sufficient =

I enclose original letter from the Treasurer of the Kinetoscope Exhibiting Co., dated Dec. 10th, attaching certified copy of the transfer of Mr. Otway Latham. You will notice that this is signed by Mr. Sam'l.J. Tilden, President, and also Mr. J. H. Cox, Secretary. Do you consider this sufficient to warrant us now in dealing direct with this Company, instead of Otway Latham? If you still think that they ought to swear to this before a Notary, I can, of course, send it back to them and have that done, but it seems to me that the fact that they signed the paper, is sufficient evidence that everything has been turned over to them by Mr. Otway Latham.

Yours very truly,

W. E. Gilmore

Enc. C
WEG/IW

[ENCLOSURE]

SAMUEL J. TILDEN, Pres. GRAY LATHAM, Vice-Pres. J. H. COX, Treas.

D 1894 "Motion P.- Latham"

THE KINETOSCOPE EXHIBITING CO.

NEW LEBANON, N. Y.

BRANCHES:
New York, San Francisco,
Boston, London,
Chicago, Paris,
St. Louis, Sydney.

December 10th, 1894.

RECEIVED
DEC 11 1894
Ans'd 1911 28

W. E. Gilmore, Esq., Gen., Mgr.,
Orange, N. J.,

My dear Mr. Gilmore:-

Mr. Rector informs us that you desire a certified copy of transfer of Otway Latham, of all his interests in contracts, etc. We take pleasure in enclosing herewith the same.

Thanking you for your courtesy in the matter, we remain,

Yours truly,

The Kinetoscope Exhibiting Co.,

J H Cox Treas.

[ENCLOSURE]

New York, August 24th, 1894.

I, Otway Latham, for and in consideration of the sum of one dollar and other valuable consideration, receipt of which I hereby acknowledge, do transfer, set over, sell and assign to the Kinetoscope Exhibiting Co. all my right, title and interest in the six Kinetoscopes now being exhibited at # 83 Nassau St., N. Y., also my right, title and interest in any agreements or contracts relating to privileges, photographic strips for use in Kinetoscopes and any and all matters connected with Kinetoscopes in which I have hereto acted as an individual.

Signed : Otway Latham.

Witness.

Thos. F. Lennon.

New Lebanon, N. Y. December 10th, 1894

We hereby certify that the above is a true and exact copy of Otway Latham's transfer to The Kinetoscope Exhibiting Co.; also that all contracts with Thos. A. Edison or the Edison Mfg. Co. are in the possession of the secretary of The Kinetoscope Exhibiting Co.

Thos. A. Edison President

J. N. Cox Secretary

1894. Motion Pictures - Maguire & Baucus (D-94-28)

This folder contains correspondence and other documents relating to the business of Maguire & Baucus, which held the rights to market Edison's kinetoscopes and films in foreign countries. Included are letters regarding sales in Europe, Mexico and South America, the West Indies, Australia, Burma, Ceylon, and India. There is also correspondence pertaining to the Continental Commerce Co., a privately held affiliate of Maguire & Baucus that marketed the kinetoscope in Europe.

Approximately 60 percent of the documents have been filmed. The following categories of documents have not been filmed: routine letters about orders and shipments; duplicate copies of selected items.

6

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. Aug 11

Please make for foreign business
ten Kinetoscopes

Maguire & Baucus

RECEIVED
AUG 22 1894
Ans'd ..... 18..

[ATTACHMENT]

No. 53 EDISON PHONOGRAPH WORKS. 6

SHIPPING ORDER.

Date Aug 1st 1894

Account of Maguire & Baucus

No.

When Promised

DESCRIPTION OF GOODS.	SHIPMENTS.	REMARKS.
Ten (10 Kinetoscopes)	9/13	200.
For foreign shipment		
Five Films Armand Dary		
Wrestling Dog		4
Cadmancita		4
Bar Room		4
Bertoldi		4
		4
Net & Gross Parts as per Order #5695		

Billed Sept. 13, 94
2095.60

Mark: Erving T. Bush.
London Eng.

Via Cunard Line Colts X.

Signed A. May

10

WEIGHT.
Cases Nett 138 Gross 258 Lbs.
Crates 53" 30" 28"
Bbls
Pkgs
Loose

[ATTACHMENT]

Order No. 201 A,

6

CONTINENTAL COMMERCE CO.
44 PINE STREET, NEW YORK,
EDISON KINETOSCOPES.

M. W. Elgilmore, G. Paul Mgr
Edison Mfg Co

Please ship us

10 Kinetoscopes

Ship via

For J. T. Bush

Marked London

Orange, Aug. 14'94

Mr. Miller:-

Attached is a copy of a letter written by Mr. Edison to Messrs. McGuire & Baucus, giving them the right to exhibit and sell Kinetoscopes throughout the Countries mentioned. All inquiries, orders, etc. placed for these Kinetoscopes, go through this firm. We are to furnish them machines at $200.00 each, the films at $10.00 each, and parts at regular prices.

These papers should not be lost or mislaid.

W. E. G.

Enc. H.

[ENCLOSURE]

Cable Address "Edison, New York."

5

From the Laboratory
of
Thomas A. Edison.
Orange, N.J.

I hereby authorize the firm of Maguire & Baumann, 52 Wall St. New York to exhibit and sell my Kinetoscope in Mexico, West Indies, South America & Australia

T. A. E.

August 17/1894

Thev165

CABLE ADDRESS, "BAUGUIRE," NEW YORK.

MAGUIRE & BAUCUS,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.

ELECTRICAL APPARATUS, ETC.

41-43 WALL STREET,

NEW YORK, August 30th 1894. 189

File

Thomas A. Edison, Esq.,

Edison, Sussex Co. N.J.

Dear Sir:-

Before you decide definitely as to the European matter we would like to have a personal conference with you, and feel assured that we can meet any objections that you may have as to tying up any further territory. We realize perfectly the objections that you have to allotting territory to agents who may put such restrictions upon the sale of machines as to practically prohibit their free sale in the territory, and in that way cut off your revenue from the sale of machines. We do not propose handling our territory in any such way. We do not intend to make the exhibition of the machines our chief source of revenue, but on the contrary merely as a method of advertising the machines, and in that way selling larger numbers than could otherwise be done. In other words, we intend to make the selling of machines our chief business and we are willing to have you impose any reasonable conditions or make any suggestions that will tend to that end. We do not ask you to tie up the territory for any long space of time, knowing that you will treat us fairly in the matter and that you will protect us so long as we are acting fairly toward you.

We have interested with us in this business, Mr. Irving T. Bush, a young man under thirty years of age and a millionaire several times over, who has splendid business training, great energy and good judgement; and his purpose in coming into this business with us is not merely to form a connection for the purpose of selling Kinetoscopes, but to establish agencies in the various European countries which will enable us to market your new inventions as they are brought out; and with him back of us we will be in shape to put in any reasonable amount of money that is necessary to insure the proper handling of that part of the business.

We tell you this in order that you may see that we are going into this thing, not alone for what money we may make out of the Kinetoscope, but with an idea of establishing here a permanent business and permanent agencies in all of the important foreign centres, and be thus enabled in future to further your interests as well as our own. We intend to so handle this Kinetoscope business, if it is placed in our hands, ~~in such a manner~~ that you will not hesitate to allow us to market all your future inventions that you may get out; and we feel that we will be able to meet your

CABLE ADDRESS, "BAUGUIRE," NEW YORK.

MAGUIRE & BAUCUS,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.

ELECTRICAL APPARATUS, ETC.

41-43 WALL STREET,

NEW YORK,.....189

Mr. T.A.D. #2.

objections if we can have a personal conference with you, and that we can show you that it will be for your advantage as well as for our own that you allow us to handle the Kinetoscope for Europe under any reasonable restrictions which you may see fit to make.

We propose putting in at least $20,000 now, and propose establishing agencies in London, Paris, Berlin and Vienna as quickly as the machines can be furnished, with these cities as centres to advertise the Kinetoscope and sell them throughout Europe.

As we said before, we have practically unlimited financial backing and can satisfy you that such is a fact, and also that we are in position to thoroughly cover this territory if it is put into our hands, and just in the manner that you wish it done.

We are, Mr. Edison, as you know, both young men, and consider our connection with you the most valuable we have ever formed, and that taken with the connection we will make with Mr. Bush immediately this European business is settled, would make it to our interest, merely from a business standpoint if there were no question of honor involved, to deal with you with absolute good faith.

We would like very much to see you at the Laboratory at 11 oclock on Sunday morning, if convenient to you, and we will then go over the whole matter, unless you telegraph us to the contrary.

Yours very truly,

Maguire and Baucus

Cable Address "Edison New York"

5

From the Laboratory
of
Thomas A. Edison.
Coky Orange N.J. Sept. 3, 1894.

Messrs. Maguire & Baucus,

41 - 43 Wall st., New York,

Dear sirs:-

I hereby grant to your firm and associates the sole right to sell and exhibit my Kinetoscope in Europe, so long as you work that territory to my satisfaction.

I expect you to give me a preliminary order for fifty Kinetoscopes, and take at the rate of thirteen machines per week for the first six months, and after that at the rate of eight machines per week.

I will turn over to you all inquiries for machines for that territory, but if any cash orders come to the factory, for shipment and use in Europe, I will fill them direct at the agreed price of $300. net, and allow you $50. on each machine so sold.

I will supply standard machines to you at the rate of $200. per machine.

Yours very truly,

(Signed) Thos. A. Edison.

Orange, Sept. 7, '94.

Messrs. Miller & Bray:-

Note attached letter from Messrs. Maguire & Baucus, covering order for 50 Kinetoscopes. Also copy of my reply, which I think fully explain themselves. If there is anything that you do not clearly understand, see me regarding same.

W. E. G.

Enc. B

[ENCLOSURE]

CABLE ADDRESS, "BAUGUIRE," NEW YORK.

6

MAGUIRE & BAUCUS,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.

ELECTRICAL APPARATUS, ETC.

41-43 WALL STREET,
NEW YORK, September 5,1894. 189

RECEIVED
SEP 6 1894
Ans'd 9/17 18..

Check #3312 Continental Commerce Co

W. E. Gilmore, Esq.,

Gen'l Mgr. Edison Mfg. Co.

Orange, N.J.

Dear Sir:-

We send you herewith a check for $5,000. being a deposit of 50% upon the preliminary order for fifty machines, in pursuance with the contract made between Mr. Edison and ourselves dated September 3,1894.

We are now organizing a close corporation to be known as the "Continental Commerce Company," for the express purpose of handling this business; and when the company is organized, we purpose, as we told you, turning over our European contract and all rights under the same to this co ncern. We will have a cash capital of $20,000. We would like you to get out the machines as soon as possible, as we want to open up our parlors and establish our agencies in London, Paris, Vienna and Berlin just as soon as we can get over there with the machines. When the organization of the Company is completed we will notify you of the details.

We would like you to make for us for the European business, 100 films, divided up as to subjects as you may deem best. This is in addition to our previous order of 40 films for our South

[ENCLOSURE]

CABLE ADDRESS, "BAUGUIRE," NEW YORK.

MAGUIRE & BAUCUS,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.

ELECTRICAL APPARATUS, ETC.

41-43 WALL STREET,

NEW YORK, ...189

W.E.G.-----2.

American trade. We would also like you to turn over to us any inquiries that you may have for this European territory, in order that we may answer inquiries as soon as can be done.

Yours very truly,

Maguire and Baucus

[ENCLOSURE]

6

CABLE "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Sept. 7, 1894. 189

Messrs. Maguire & Faucus,

#41 Wall st., N. Y.,

Dear sirs:-

We have your ~~Favor~~ Favor of the 5th inst., enclosing check for $5000., being 50% deposit on order for 50 standard Kinetoscopes without Photographic strips or storage batteries, which order we have duly entered.

We note that you have organized a corporation for the purpose of handling the business in Europe. Will you kindly let us know about how you desire these 50 machines to come out, that is, whether you desire them at the rate of 5 or 10 machines at a time, each machine to have 2 films, or is it your intention to send sets of 5 or 10 machines to different points with an assortment of films, and if so, how many of the latter?

We shall of course, turn over to you any inquiries that we may may receive as to Europe business.

Yours very truly,

General Manager.

CABLE ADDRESS, "KINETO," NEW YORK.

6

CONTINENTAL COMMERCE COMPANY,

(INCORPORATED.)

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

44 PINE STREET,

NEW YORK, September 18,1894. 189

Miller & Bray

RECEIVED
SEP 20 1894
Ans'd 9/19 18..

W. E. Gilmore, Esq.,

Gen'l Mgr. Edison Mfg. Co., Orange, N.J.

Dear Sir:-

We would like the ten machines which we have ordered for shipment on Friday marked as follows-

"Continental Commerce Co. care Frank Z. Maguire, London, England." We wish them shipped via the Wells, Fargo Express Co. with directions that they be left at the office of the latter company in London, until called for. The photographic strips which we would like shipped with these machines are as follows-

Cock Fight #2.
Wrestling Match,
Sandow,
Boxing Cats,
Caceido,
Barber-shop,
Anna Belle (Butterfly Dance)
Blacksmith-shop
Bartholdi
Bar-room Scene,
Carmencita,
French Dancers,
Anna Belle (Serpentine Dance,
Horse-shoeing Scene.

These strips are to be taken from the order for 100 strips which we placed with you at the time of giving our order for 50 machines.

Yours very truly,

Continental Commerce Co.
Jos. N. Bancus, Pres.

CABLE ADDRESS, "KINETO," NEW YORK.

6

CONTINENTAL COMMERCE COMPANY,
(INCORPORATED.)
44 PINE STREET,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

(ORDER #201)

NEW YORK, September 27 1894 189

RECEIVED
SEP 28 1894
Ans'd ..... 18..

W. E. Gilmore, Esq.,

Gen'l Mgr. Edison Mfg.Co. Orange, N.

Dear Sir:-

We would like you to have ready as soon as possible, for shipment to London, Six (6) machines taken from our order for 50 machines (Order #201) and twelve (12) films selected as you think best. We would like these six machines and 12 photographic strips shipped at the same time you ship the 12 strips heretofore ordered for the 10 machines shipped by us to London on Friday last.

Charge against this order $600. being the proportional part of our original deposit of $5,000 on order #201.

Mark machines from 1 to 6 inclusive, and address to I.T. Bush care Continental Commerce Co. London. Ship via Wells, Fargo & Co. goods to be left at the general offices of Wells, Fargo & Co. until called for in London.

Yours very truly,

Continental Commerce Company,

Jos. D. Bancus

Treas.

Miller
Mary

#151

[ATTACHMENT]

No. 151 EDISON PHONOGRAPH WORKS. 6

SHIPPING ORDER.

Date Sept. 29 1894

Account of Continental Commerce Co. BILL No. 201

When Promised Soon as possible NOV 2 1894

DESCRIPTION OF GOODS. NOV. 3 1894 SHIPMENTS. REMARKS.

Six (6) Kinetoscopes
~~Twelve~~ (25) Films
Westerland
~~To go with films on order #128~~

1	Horse shoing	1 Cornmeal
1	Cock fight	1 Arrow Belle Sun Dance
2	Barber Ship	1 " " Serpentine
2	~~[illegible]~~	1 " " Butterfly "
1	Fireplace Dance	1 Boxing Cats
1	Box Room	1 Shrieking Bag
2	Wrestling Ring	1 Children Dancing
1	Bertolette #1	1 Cuccoo #1 with pulse
1	" #2	1 Black smith Ship
1	Ruth Dance	

Mark Box 20 from #1 to 6

Sent 1 Extra Water Tube 2 Shutter 13 Sample
30 lb Belting 12 Dia Number 12 Belt Shoes 1 Extra Dance 66 Screwin all

To be ready by Oct 24th 94

Mark: ~~J. T. Bush~~ Michael Werner 85 Rue de Richelieu
~~c/o Continental Commerce Co~~ Paris
~~London~~ France

Via W. T. Fox ~~to be offered their office until cars [illegible]~~
c/o S.S. Britagne

Signed A. Bray

WEIGHT.
Cases Gross 125 lbs Lbs.
Crates Gross 225 "
Bbls 47 50 21
Pkgs
Loose

[ATTACHMENT]

MANUFACTURING NUMBER.	TIME.	MATERIAL.
#229	Films	
234	1-3 Little Girls	
235	1- Wrestling Dog	
236	1 Missing Cafe	
237	2 Barrier Shop	
238	1 Little Dennis	
	1 Bertoldi #1	
	1 " #2	
	1 Armand Ary	
	1 Annabelle Jewelry	
	1 Marroom	
	1 Carmencita	

Requisition No. 151
Shipped to Michael Horace
Billed to M.G.B.
Date Nov. 4 1944

~~388~~
387

CABLE ADDRESS, "KINETO," NEW YORK.

6

CONTINENTAL COMMERCE COMPANY,
(INCORPORATED.)

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

44 PINE STREET,

NEW YORK, October 3, 1894 189

Part of Order #201.

W. E. Gilmore, Esq.,

Gen'l Mgr. Edison Mfg. Co. Orange, N.J.

RECEIVED
OCT 4 1894
Ans'd..... 18..

Dear Sir:-

Please enter our order for-

1 Kinetoscope, for Italy,

4 films, as follows-

Armand D'Ary
Bar-room Scene,
Blacksmith-shop
Anna Belle (Serpentine Dance)

Credit $100. as a deposit out of the $5,000 advanced.

Ship by Colt's Express Co. to be delivered to G.B. Richards, commission broker, 61 Broadway, New York. for G. Bettini.

Mark "G.Bicciulli, C/o Questa & Co., 6 Peliero Grande, Napoli".

Yours very truly,

Continental Commerce Company,

Jos. D. Bauer
Treas.

Millet
Bonj
Order #163

CABLE ADDRESS, "KINETO," NEW YORK.

CONTINENTAL COMMERCE COMPANY,

(INCORPORATED.)

44 PINE STREET,

6

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.

ELECTRICAL APPARATUS, ETC.

NEW YORK, October 3, 1894. 189

Part of Order #201.

RECEIVED
OCT 4 1894
Ans'd ..... 18..

W. E. Gilmore, Esq.,

Gen'l Mgr. Edison Mfg. Co. Orange, N.J.

Dear Sir:-

Kindly ship via Colt's Express, at once, One Kinetoscope, to Davies, Turner & Co. foreign express agents, 40 1/2 Broadway, New York. Mark machines "Davies, Turner & Co. 40 1/2 Broadway, New York." This machine is for use in Italy. We would like to have it shipped tomorrow if possible, or next day, so that it can go off on Saturday's steamer without fail. We will send in list of Photographic Strips desired later, and they can follow machine. Kindly ship this machine as soon as you can.

Credit $100. proportional amount of deposit on order #201.

This is not the order sent in this morning for one machine for Italy, but a separate order. This machine is for James P. Milworth, and is to be sent with shipment of other goods.

Yours very truly,

Continental Commerce Company,

Jos. D. Bauer

Treas.

Mich. Bray

From New York
To W. Ed. Gilmore
Orange N.J.

Oct 4th 1896

If ten films for London has not gone ship them to 41 Wall

(signed) Maguire & Baucus

Shipped to 41 Wall St

A. Bray

"Cable Address "Kinetosco, New York."

C.C.C.

(TRADE MARK.)

Continental Commerce Company,
(Incorporated.)
44 Pine Street,
New York, Oct 10, 1894 189

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

RECEIVED
OCT 11 1894

Ans'd..... 18..

W. E. Gilmore, Esq.,

Gen.Mgr. Edison Mf g. Co. Orange,N.J.

Dear Sir:-

In connection with the order sent you on Sept 27, for six machines, which was part of order #201, we would thank you to let us know the very earliest date when these machines will be shipped. The machines and at least 12 films must go not later than the 24th inst. and before if possible. Send with this order a complete list of the films from ~~#2~~ to #21 inclusive, 19 in all, and also duplicates of the Barber-shop Wrestling Match and Armand D'Ary, making 22 films in all. In addition to this ship one extra motor, 2 shutters, 12 lamps, 30 feet belting, 12 ~~xxxx~~ pairs brushes and 12 belt hooks and extra screws.

If you can get all of the 22 films ready to go by the 24th please do so, as this is a special order and we expect to do a great deal of business with these parties.

Yours very truly,

Continental Commerce Company,

Jos. D. Bancus

Treas.

Cable Address "Kinetosco, New York."

C.C.C.

(TRADE MARK.)

Continental Commerce Company,
(Incorporated.)
44 Pine Street,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

New York, October 22, 1894 189

RECEIVED
OCT 23 1894
Ans'd 17

W. E. Gilmore, Esq.,

Gen'l Mgr. Edison Mfg. Co., Orange, N.J.

Dear Sir:-

Referring to our letter of September 27, to you, ordering six Kinetoscopes, 22 films, also duplicate of Barbershop, Westling Match and Armand D'Ary and extra parts as per letter of October 10, kindly hold machines, films, extra parts etc, until you get shipping directions from us. At present we do not know whether the order is to go to Paris or not. Also please notify us when the order will be completed and ready to leave the factory.

Yours truly,

Continental Commerce Company,

J. A. Bonney
Treas.

Bray
& Miller
How
WK

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Oct. 27th, 1894. 189

COPY.

Messrs. Maguire & Baucus,
#44 Pine st., N. Y.,

Gentlemen:-

I hereby include India, Ceylon and Burmah among the Countries already included in our understanding dated Aug. 12th, and Sept. 3rd, 1894.

Yours,

(Signed) Thomas A. Edison.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Oct. 27th, 1894.

Messrs. Maguire & Baucus,

#44 Pine st., N. Y.,

Dear sirs:-

By virtue of a certain contract, dated Oct. 27th, 1894, I have agreed to manufacture Kinetoscopes for use in all Countries, except the United States and Canada, solely for Maguire & Baucus, and said parties have the sole right to dispose of my Kinetoscopes for use in said Countries.

CABLE
"KURTLIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

5

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Oct. 26th, 1894. 189

Messrs. Maguire & Baucus,

#44 Pine st., N. Y.,

Dear sirs:-

I hereby grant the firm of Maguire & Baucus the sole right to sell and exhibit my Kinetoscope in all Countries of the world, except the United States and Canada, and the consideration to me of granting the above rights, is that the said Maguire and Baucus shall purchase from me thirteen standard machines per week, from the 1st of November, 1894, and continue to purchase that number of machines for six months from date, and thereafter at the rate of ten machines per week. The price of the standard machines shall be $200. each, and the special machines $300. each F. O. B. Orange. No strips, the subject of which have been furnished and ~~xx~~ paid for by Maguire & Baucus, shall be sold to others by me without their consent: This contract shall cancel those previously made

Yours very truly,

Thos. A. Edison (Signed)

[ATTACHMENT]

Thereby grant the firm of Magnus & B the sole right to sell & exhibit my Kinetoscope in all Countries of the World, except the United States and Canada & the Consideration to me of granting the above rights is that the said Mag & Barrows shall purchase from me thirteen standard Machines per week from the 3rd of 1st November 1894, & continue purchase that number machines for six months from date, and thereafter at the rate ten machines

2

per week, The price of the standard machines shall be $200. each and the special Machines $300 each 406 Orange.

No strips the subject of which have been furnished & paid for by Mag & B shall be sold to others by me without their Consent,

~~Should Mag & B fail to purchase & [illegible] number of [illegible] & named~~ for the machines

[ATTACHMENT]

Nov 1st	to 7th –	9
" 8	" 14	0
" 15	" 21	13
" 22	" 28	3
" 29	" Dec 5	17
Dec 6	" " 12	26
" 13	" 19	14
" 20	" 26	6
" 27	" Jany 2	0
Jany 3	" " 9	6
" 10	" " 16	36
" 17	" " 23	0
" 24	" " 30	20
Jany 31	" Feby 6	40
Feby 7	" " 13	20
" 14	" " 21 –	2
" 22	" " 28 –	6
Mar 1	" Mar 6 –	0
" 7	" " 13 –	0
		218

5

19/218 (11 9/10 average per week)
14x
25
24
9
10

Maguire & Barnes

3/13/95

6

Cable Address "Kinetosco New York."

C.C.C.

(TRADE MARK.)

Continental Commerce Company,

(Incorporated.)

44 Pine Street,

New York, Oct 31, 1894 189

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

W. E. Gilmore, Esq.,

Orange, N.J.

Dear Sir:-

Confirming our conversation held over the telephone this morning, we would say in regard to the Werner order, for six Kinetoscopes, 12 films, 1 motor, 2 shutters, 12 lamps, 30 feet of belting, 12 pair of brushes, and 12 belt-hooks, that we desire that the Roslyn order of five machines should be placed number 4 on the list which you and I agreed upon, and that the Werner order shall be placed No.1 on the list. So please ship the order as given above, to Michael Werner, 85 Rue de Richelieu, Paris, France, ~~via~~ by s.s. Britagne, via Wells, Fargo Express Co. The steamer sails Saturday Nov 3. We are very anxious that this shipment should be in readiness by Friday or sooner, so that it will surely go, as advised. Use your own judgement in the selection of films. Have them packed with the machines.

Trusting that we have made this clear to you, and that there will be no delay, we remain,

Yours very truly,

CONTINENTAL COMMERCE CO.

J. McNicols Jr.

Gen'l Manager.

Miller
Wind
Okwe

Cable Address "Kinetosco New York."

6

C.C.C.

(TRADE MARK.)

Continental Commerce Company.

(Incorporated.)

44 Pine Street,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

New York, November 7, 1894

RECEIVED
NOV 8 1894
Ans'd 11/7 18..

W.E. Gilmore, Esq.,

Orange, N.J.

Dear Sir:-

With the machines for Werner, Paris, you shipped 12 films, and have an order for ten more. Please make that order 18 instead of 10, which willbe part of Order #201-D. Select 8 films so they will not be a duplicate of the 10 ordered, and let us have themby Friday night if possible.owing to the s.s.paris having so much freight and baggage Wells Fago & Co. were u able to get the machines off to-day and they will not go until Saturday. We would like to have the 18 films to go along if possible. In case you can get them off send them direct to Wells, Fargo, marked "Michael Werner, 85 Rue de Richelieu, Paris."

If you find it impossible to get out 18 films, send us the 10 by Friday night and we willmake up the 8 from our stock. We prefer however, all of them to go direct from the factory.

Yours very truly,

Continental Commerce Co

Per [illegible]

Bray & Miller
Hon
[illegible]

NOTICE.—If there is any shortage in this consignment, please return this slip at once, with your comments. 6

WE DO NOT INSURE DELIVERY OR SAFE CARRIAGE OF GOODS. THEY ARE AT YOUR RISK OF BREAKAGE AND TRANSPORTATION AFTER SHIPMENT FROM OUR FACTORY.

PACKING SLIP.

Edison Manufacturing Company,
ORANGE, N. J.

Shop No. ..... Date Nov 9th

For Magnin Bowen

VIA U.S.X. 44 Rue St. New York

NAME OF PARTS	A	C	D (Inter-stage)	E	G	K	M	P	T	Gal. Cells	Vault Panels	Phy. Science Panels	Radio-graphic	L Cautery	F Cautery
Jar glass,															
Jar porcelain,															
Cover,	One	1		Felon Cabinet											
Screw top ring,	One	1		"	Coil Fight #1										
Copper frame,	One	1		"	"			"		#2					
Copper frame insulators,	One	1		"	Boring Cabt										
Wire connections,	One	1		"	Bucksaw Bend										
Flat strip connections,	One	1		"	Ruth Remonis										
Copper oxide plate,	One	1		"	Highland Bowen										
Copper bolt,	One	1		"	Edward Ray										
Binding-post for zinc plate,	One	1		"	Black Amid										
Zinc plate,	One	1		"	Gaines Hill										
Bottle or can of oil,															
Potash sticks, (No. of sticks, Packed in No. of cases.)															
Battery box,															
Battery cords,															
Cautery resistance,															
Cautery handles,															
Galvanic cabinets,	For NY Hospital														
Induction coil,															
Sponge handles,															
Metal handles,															
Wrench,															
Split socket connections,															
Direction slips,															
Switchboards,															

	Name	Name	Name	Name	No. 5	Cleats	
Cautery Knives							
Volt Lamps	36 cp.	4.5p.	2.5p.	3.5p.	4.5p.	5.5p.	Lamp Receptacles

Nov 9th 1894

Checked by A. Bell

No. of Packages ..... Packed by ..... Counterchecked by .....

CAUTION.—Examine Packing Carefully, as in most cases where shortage is reported, the missing articles are subsequently found in the packing.

Motion Picture

Main Office:—
44, PINE STREET,
NEW YORK, U.S.A.

(Cable Address:—"KINETOSCO, LONDON.")

LONDON OFFICE,

Sole Sales Agents
EDISON KINETOSCOPES
for Europe.

ELECTRICAL APPARATUS, &c.

Continental Commerce Company,

70, OXFORD STREET, W.,

LONDON, November 9th, 1894. 189

Mr. Thos. A. Edison,
Orange, N.J.
Dear Mr. Edison:-

I think that you can have every reason for feeling thoroughly satisfied with the opening of the Kinetoscope business in Europe. The newspapers have treated the invention in the most friendly and enthusiastic way. We are advertising in all the prominent capitals of Europe, and the delay in getting the machines is the only fact that operates against us in opening up the whole of the territory right away.

If you will kindly consider seriously the matter of sending over to us in this country, or placing in the hands of one of your men, a machine for taking pictures, it will aid the salability of the Kinetoscope at least a hundred per cent. Every day we have inquiries for scenes in Germany, in England, in France, etc., etc. Will you not kindly help us out on this point.

There are several reasons why this business should be pressed to the greatest possible extent immediately. The principal one is the fact that we are going to have competition. We are doing everything possible for the success of the business, and are sparing neither money or time to make it a "go". In fact, its success is already assured. We have in London at this address, the handsomest and most complete Kinetoscope exhibition in the World. Owing to the fact that we could not get direct current from the Street, we put in our own electric plant. We are entirely satisfied with the receipts, and the only complaint that we can make is against the weather, which is very bad at this season. Notwithstanding this fact, however, this exhibition has averaged between £17 and £18 per day since opened. We open on the Strand today. There are at present in London about five Kinetoscope exhibitions, but we are getting all the swells, and in fact, I never before have seen such a fashionable crowd in a Kinetoscope exhibition. I received a note from the Secretary of the Prince of Wales, and expect shortly to have a private exhibition before him.

From time to time we have had numerous promotors and other individuals in, with offers to take a very large number of machines for exclusive rights in England, France, Germany, and elsewhere. I find however, and we have had experience with quite a number of them, that all want to get into the business without

Main Office:—
44, PINE STREET,
NEW YORK, U.S.A.

Sole Sales Agents
EDISON KINETOSCOPES
for Europe.

ELECTRICAL APPARATUS. &c.

(Cable Address:—"KINETOSCO, LONDON.")

LONDON OFFICE,

Continental Commerce Company,

70, OXFORD STREET, W.,

LONDON, ... 189

putting up any cash, and they all anticipate unloading the machines at a higher price than we sell at, to a syndicate that they are to form. One party for instance, by the name of Watson, who cabled you and made a special trip to the States in reference to this business, came in and offered to take one thousand machines a year for England, and was going to teach us all how to run the Kinetoscope business. He not only "fell down" when it came to business, but after his negotiations failed, wanted to get a number of Kinetoscopes by the payment of One Pound deposit on each machine. Mr. Bush and myself, after several experiences of this nature here, decided that we would not waste any time upon these individuals, but would cover the territory as fast as you could give us the machines, and if anyone with money in his clothes came around and was ready to put it up on the spot, he would be the only man to whom we would give consideration. I mention this matter for the reason that I want you to know what our experience has been with these fellows who are claiming to be willing to take any number of machines.

Dickson's new book has been very well received. The press has been very friendly, and very liberal in giving space for reviews. The book is a fine specimen of the printer's art.

Mr. Bush has with him a number of newspaper clippings, but I am preparing for you personally a scrapbook, which I will send over in the course of a month or so. Clippings are coming in every day, and I wish to make it as complete as possible.

To refer again to sending a machine over here to take the pictures, of course, you understand Mr. Edison, that we are perfectly willing to pay for all the expense that may be incurred in manufacturing a special Kinetograph for us, and also the salary of such men as you see fit to have run it.

With the kindest regards, I am,

Very truly yours,

O. T. Musgrave

Shipments.

On account of Order #201 for 50 Machines Dated Sept. 3rd 1894

Date		Consigned to	Amount	Numbers
Sept	13	J. I. Bush London	10	118 to 127
"	21	J. J. Maguire "	10	141 to 150
Oct	4	Davies, Turner & Co for Italy	1	194
"	18	John A. Kondylis Liverpool	1	179
"	24	G.E. Jewkebury Europe	1	209
"	26	P. Sohl & Co Copenhagen	3	211 to 213
"	29	G.E. Jewkebury Blackpool, Eng.	1	217
"	29	G.B. Richards for Italy	1	218
Nov	2	M. Werner Paris	6	229-230 to 235 Inc
"	7	P. Sohl & Co. Copenhagen	1	250
"	7	H. Wyndham "	2	258-259
"	15	Homes Agnew Paris	5	297 to 301
"	15	N. Bower London	3	296 to 296
"	16	General Electric Co London	2	302 to 303
"	21	Cont Inter. Co "	3	307-308-309

CABLE ADDRESS, "MAGUIRE," NEW YORK.

MAGUIRE & BAUCUS,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.
ELECTRICAL APPARATUS, ETC.

44 PINE STREET,

NEW YORK, Dec. 28th, 1894. 189

RECEIVED
Ans'd 1/3 18

Mr. W. E. Gilmore,

Gen. Mgr., Edison Mfg. Co.,

Orange, N.J.

Dear Sir:-

In reference to the matter of the recognition of the Continental Commerce Company which was discussed between yourself and Mr.Edison yesterday would say, that the firm of Maguire & Baucus have transferred to the Continental Commerce Company by written assignment all of the rights which they now have or may hereafter have as agents for the Kinetoscope of Mr.Edison for the following territory, to wit: Europe, Asia and Africa, and we hereby authorize and request the Edison Manufacturing Company to recognize the Continental Commerce Company in our place instead so far as this territory is concerned, and let this be your warrant for so doing.

As our Mr.Baucus informed you yesterday the Continental Commerce Company is a corporation, organized under the laws of the State of New York; its capital stock is limited to $40,000. all of which has been subscribed and is full paid with the exception of $500., which is subscribed for but which has not yet been paid. There has been paid into the company in cash the sum of $19,500., the balance of the stock was issued at par to the firm of Maguire & Baucus, and amounts to $20,000., for the assignment of their contract with the Edison Manufacturing Company giving them the sole agency for the territory mentioned. The officers of the company are Irving T. Bush, President, F. Z. Maguire, Vice President, and manager of the London Office, Hiram P. Mills, Secretary and Joseph D. Baucus, Treasurer. W. S. Perry is a director of the company, acting in the place of Mr.Maguire during the latter's absence in Europe. The corporation is a close corporation in every sense of the word, and by an agreement made by the original incorporators no stock can be sold to outsiders without due notice and consent of the original stock holders, and this provision is printed on the face of every certificate.

We know of Mr.Edison's objection to recognizing any company which handles his inventions because of the fact that in almost every instance these corporations have been organized not so much with an idea of promoting the sale of the invention as to promote the sale of the stock, but we feel very safe in saying that Mr.Edison will never have occasion to complain of the Continental Commerce Company in this regard.

We have explained to you very fully the reasons why we desire Mr. Edison to recognize the Continental Commerce Company as his agents and trust that he will see his way clear to approve of the transfer which we have made to this concern, and formally recognize the Continental Commerce Company as his sole agents for the territory of Europe, Asia and Africa as indicated above.

Yours very truly,

Maguire & Baucus

1894. Motion Pictures - Raff & Gammon (D-94-29)

This folder contains correspondence relating to the business of Raff & Gammon and its subsidiary, the Kinetoscope Co., which held the rights to market Edison's kinetoscopes and films in the United States and Canada. Included are letters pertaining to the contract between Raff & Gammon and Edison and to the purchase of one hundred kinetoscopes originally contracted to George E. Gouraud.

All the documents have been filmed.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Aug. 18th, 1894. 189

Messrs. Raff & Gammon,

Masonic Temple,

Chicago, Ill.,

I beg to acknowledge with thanks the receipt of your checks for Ten Thousand ($10,000.00) Dollars, being first payment of 50% of purchase price of 100 Kinetoscopes at $200.00 each, terms etc. being particularly set forth in a contract between Messrs. Raff & Gammon and myself, dated August 18th, 1894, said checks being those handed me Aug. 18/94, proper receipt for which was handed you at the time. This receipt cancelling said receipt of Aug. 18th, 1894.

Yours very truly,

THOMAS A. EDISON.

4 New York, Sept. 11, 1894.

Received from James A. August the sum of sixty-six hundred dollars ($6600.00) being partial payment for the one hundred (100) Yourand machines (Kinetoscopes) purchased by said August, and to be delivered to him, or his order, upon the following terms:—

Said machines shall be delivered by me to said August, or his order, in lots of ten (10), and upon each delivery of ten of said Kinetoscopes, said August shall pay me the sum of thirteen hundred and forty dollars ($1340.00) — that is a balance of $134.00 on each machine.

Upon payment of said balance of $134.00 on each of said machines, or $1340.00 on each lot of ten (10) delivered by me, said machines shall become the absolute property of said August, the same as they would have been of said Yourand, had he paid me the balance due upon them according to agreement.

Said August shall not be compelled to take more than ten (10) of said Kinetoscopes in any single week, and I agree to furnish a reasonable number of films for said machines when needed.

Thomas A. Edison
for W. K. L. Dickson

I intended sending this on Sat'day but found stenographer taking half day off. Before I about it being Sat'day.

NORMAN C. RAFF
MASONIC TEMPLE

4

CHICAGO, Sept. 24th, 1894. 189

W. E. Gilmore, Esq.,

Gen'l Manager, Edison Phonograph Works,

Orange, N. J.

RECEIVED
SEP 26 1894
Ans'd.....

Dear Sir:-

I enclose herewith my check upon the Central Savings Bank, of Canton, Ohio, for $2,000. in payment of balance on 20 machines as per contract. Now I am desirous of getting into line with your movements in connection with the shipment of machines for us, because it is my earnest wish and intention of remitting you promptly each time 10 machines go out on our orders. With this end in view I would like if convenient to you if you would send me an advice to Chicago, either by wire or mail, each time 10 machines are shipped on our orders. Our orders will probably go into you for varying numbers of machines from 1 upwards, and you will probably fill these orders, especially at the outset, without any settled regularity as to number in any day or week. Therefore it seems to me that the best plan to adopt will be as I have suggested above, to advise me whenever the number of machines shipped (since the last 10 shipped and paid for) reaches 10. I will then remit you $1,000. to cover the balance due upon these 10 machines according to contract, and you can keep on sending me these advices each time that the tenth machine is shipped by you, commencing with the last ten paid for. I trust I make my meaning clear; my only object being to agree with you upon a specific plan whereby I can keep up payments promptly as you ship the machines from day to day or from week to week. I am not advised as to how many machines you have shipped up to date. I paid you the balance due on 10 of the Gouraud machines, and I presume those 10 machines have been shipped. The enclosed check will be balance due on 20 more machines, that is- 20 machines under our direct contract with Mr. Edison. If all the machines which you are now shipping are considered by you to be the Gouraud machines I must then remit you $1340. for each ten shipped instead of $1,000. Consequently if you consider all machines now being shipped as Gouraud machines please advise me, and I will send you a check for $680. more, which added to the $2,000. enclosed will pay the balance due on 20 Gouraud machines, making altogether 30 Gouraud machines fully paid for. If you have shipped more than 30 machines for us at the time of receipt of this letter, I will promptly remit you the balance due on the excess of 30 machines. I presume you catch my idea, and that you will make clear to me the basis upon which you are now proceeding,

NORMAN C. RAFF
MASONIC TEMPLE

W. E. Gilmore -2-

CHICAGO, 189

so that I may understand whether I am to remit you $1,000. on each lot of 10 machines shipped or $1340. on each lot of 10. I am prepared to keep up these payments promptly, and you will receive a check for the proper balance every time you advise me that 10 machines have gone out since the last payment. So now if you will send me a statement of the machines which have been shipped to date, stating whether they are Gouraud machines or not, we can proceed hereafter understandingly.

As to the name of our Company I would state that we have decided to let it stand as The Kinetoscope Company. I do not think that any complications will arise by reason of similarity of names between ours and the prize fight parties in New York. In any event it seems to me that we who control the business in this country, and who it seems to me have precedence in all matters pertaining to the business, should not be compelled to change our name on account of parties who are merely exhibiting a certain subject. I am sorry to be compelled to say frankly that we have hardly received our desserts thus far. I have no blame to attach to you or to Mr. Edison; on the contrary I am very grateful to you both for your uniform consideration for us and your compliance with our requests in most instances. Nevertheless it is a fact that parties have encroached upon our rights and privileges, and have detracted in many ways than one from the prestige which we are fairly entitled to under our contract with Mr. Edison, our distinct understanding with him, our large investment, laying out of a permanent business, and the many kind assurances Mr. Edison has been good enough to hold out to us during our negotiations with him. I have not troubled you with many details showing you the different ways in which our prestige as a Company, covering the entire United States and Canada, has been injured, but there is no doubt that unless we have your thorough co-operation and your influence in discouraging every attempt to encroach upon our just rights and privileges and the prestige which we are fairly entitled to, others will continue taking advantage of their position, and directly and indirectly injure our business in many ways. You can hardly realize how much we have had to contend against, or how our business has been kept back and our plans necessarily altered by reason of these things. I have no more to say except to respectfully and earnestly request you to give us your hearty co-operation and your entire influence in preventing and counteracting any efforts or designs on the part of others to encroach upon the rights we may enjoy in the country which our contract covers.

I will write you on other points to-morrow, and I trust that you are now in shape to turn out films rapidly and meet the growing demand which we see more clearly every day.

Very truly yours, Norman C. Raff

The Kinetoscope Company
NEW YORK AND CHICAGO.
EDISON KINETOSCOPE
MASONIC TEMPLE,

Chicago, Ill. October 18, 1894.

RECEIVED
OCT 23 1894
Ans'd..... 18..

Thomas A. Edison, Esq.,

Orange, New Jersey.

Dear Sir:

In order that there may be no misunderstanding and as it is just two months since the execution of our contract with you, we desire to say that we wish to renew the contract when it expires, according to the conditions therein expressed. As Mr. Gilmore advised me that the machines which you are now delivering to us - in fact, all the machines which you have delivered to date - are considered by you to be the Gouraud machines, you will not begin delivering the machines mentioned in our contract until after delivery of all the Gouraud machines. This is entirely satisfactory to us and as we understand the terms of our contract as well as your wishes and those of Mr. Gilmore, the original agreement is, by its terms, extended until such time as the 100 machines mentioned therein shall have been delivered to us. When that time comes, we will no doubt want to renew the contract.

We may desire, occasionally, to take out a certain number of machines even without films, but as our contract provides that you shall furnish us films for our machines, I think the present plan of delivering films at the same time the machines go out, is the proper one.

We trust that you are making good headway in the matter of increased facilities for turning out films, for we realize with you that the measure of our success must depend largely upon this feature of the work at Orange.

We are pleased to be able to inform you that our business is getting into thoroughly systematic condition, and that we are now in close touch with all branches of our general business as well as our exhibition parlors. We have proceeded carefully and gradually with a view to permanency, but we believe that the results will fully justify the little delay in carrying out our policy and impressing it upon all our employees.

Will you kindly confirm our statements if we are right in our interpretation of the contract and of your wishes.

Very truly yours,

Raff and Gammon

General Managers.

Orange, Nov. 12, '94.

Mr. Miller:-

I return you this letter of Oct. 27th, from Mr. Raff; also copy of my reply. You had better file ~~xxxxxxx~~ these with the contract of Raff & Gammon.

W. E. G.

Enc. F

[ENCLOSURE]

FORM D-10 M.

4

The Kinetoscope Company.

NEW YORK AND CHICAGO.

NORMAN C. RAFF, Gent Manager, Chicago.
HOLLAND BROS., Gent Eastern Agents, New York.

EDISON KINETOSCOPE.

MASONIC TEMPLE,

Chicago, Ill. October 27, 1894.

W. E. Gilmore, Esq., General Manager,

The Edison Manufacturing Company,

Orange, New Jersey.

RECEIVED

Ans'd 11/12 13

Dear Sir:

I am desirous of setting aside twenty or twenty-five of the Gouraud machines for our own special use in our parlors already established, and two or three others which we expect to establish in our territory at an early date. I have therefore to make a request of you which I trust you will feel justified in granting, as I cannot see that it will in any way inconvenience you or interfere with the routine of your office.

I would like to have you set aside at least twenty of the Gouraud machines; or, if you have not yet shipped more than 74 or 75 of the Gouraud machines, to set aside 25 of the Gouraud machines. My object in this is simply that we may take out these machines for our own use as fast as you can supply the films, in addition to the films which you are making for machines actually sold by us. We will pay the balance due on these 20 or 25 Gouraud machines as fast as you can deliver them to us with films, but we do not want that to interfere with the making of films for machines sold, because that would result in too long a delay to our customers.

My idea is that when you have shipped the 74th. Gouraud machine, you shall set aside the other twenty-five (as I understand there were 99 of these machines and not 100), and then begin delivering the machines originally contracted for in our agreement of August 18th. with Mr. Edison. This will not cause any delay whatever with you or with us, but will merely serve to give us the use of 20 or 25 of the Gouraud machines for our own parlors, and we desire those particular machines rather than others for reasons which we will explain to you personally. Of course, we would like to have you make us films for these 20 or 25 machines, as soon as you can without interfering with the making of films for sold machines, and I am prepared to send you a check for the balance due on any of these machines which you can deliver to us with films, from time to time, as well as on the machines which you deliver under our original contract.

I trust I have made my meaning clear. In any event, I have asked Mr. Thomae to confer with you on this subject as he understands my wishes.

[ENCLOSURE]

(W. E. Gilmore.) -2-

Trusting my request may meet with your approval, I remain

Yours very truly,

Norman Ridd

General Manager.

[ENCLOSURE (INCOMPLETE)]

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

4

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS.

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Nov. 12, 1894. 189

Norman C. Raff, Esq.,

Masonic Temple, Chicago, Ill.,

Dear sir:-

Your favor of Oct. 27th, advising us that you were desirous of setting aside 20 or 25 of the "Gouraud"machines for your own special use, in parlors already established, and two or three other parlors, that you expect to establish at an early date, came duly to hand. At the time of receiving your letter, I could not see any good reason why these machines should not be set aside, providing it ~~xxxxxx~~ would not interfere with shipments made for your account, on orders received from Mr. Thomae. Mr. Thomae came out to see us several days after the letter was received, when I handed it to him, asking what his understanding of the matter was. He stated that although he was not positively certain he thought that he knew the reason for your wanting to hold out~~xxxx~~ these machines, although he did not care to tell me what it was until he had verified his own ideas. He did not tell me distinctly that he desired 20 or 25 machines set apart to the detriment of your shipping orders, consequently, we have been shipping machines right along, taking them from the lots that have been, and are still coming through. I cannot see why you cannot have 20 or 25 machines set aside at any time which we can decide between us, of what is known as "the Gouraud" machines. The pressure upon us to get out and ship machines, films, etc., has, as you know, been very severe, and I could not, in any way, see how I could attempt to set aside machines, without interfering with the shipping of orders sent us from your New York office. I do not see but what we can fix up this matter very readily, when you get here. In addition to this, you will notice on the last statement sent you, that from a book-keeping standpoint, we have discontinued drawing down against the "Gouraud" machines, when the 75th machine was shipped. It makes no material difference, so far as we can see, as to the numbers of the specific machines that may be taken from the "Gouraud" lot. If you have any further suggestions to offer in connection ~~xxxxx~~ with this matter, please let us have

1894. Patents (D-94-30)

This folder contains correspondence to and from Edison's patent attorneys and agents, along with other documents relating to domestic and foreign patent applications, patent litigation, and other patent matters. Included are letters pertaining to patents for the electric lamp, the mimeograph, the phonograph, and ore milling machinery. Most of the letters are from the law firm of Dyer & Seely.

All the documents have been filmed except for 6 non-substantive items relating to patent interferences, renewals, and other routine transactions.

Patents

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL
JAMES L. STEUART

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK January 20, 1894.

T. A. Edison, Esq.,

Orange, N.J.,

Dear Sir:-

Your favor of the 18th inst., enclosing Mr. Park~~s~~ Benjamin's letter relative to the "file plate" case, at hand. We will make the eliminations in your deposition as suggested, provided defendant's counsel agrees thereto. We return you Mr. Benjamin's letter, as requested.

Yours truly,

Dyer & Seely

(Enclosure).

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL
[redacted]

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

D
1894
Patents

NEW YORK January 23, 1894.

A. O. Tate, Esq.,

Dear sir:-

I send you herewith copies of four telephone patents issued to Mr. Edison, and which you requested me to order for you. Mr. Dyer says the three patents of May, 1892, are the important ones.

Yours truly,

Dyer & Seely

File

Patent

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK, January 25/94

Thomas A. Edison Esq.
Orange, N. J.

Ack. Jan. 30/1894

Dear Sir:-

We enclose herewith the following Letters Patents granted to yourself-

No 509-28 granted November 28, 1893 for improvement in composition bricks and method of making same.

No. 513095 granted January 23, 1894 for improvement in phonographs

No. 513096 granted January 23, 1894 for improvements in method of and apparatus for mixing materials.

No. 513097 granted January 23/94 for improvement in phonographs

Kindly acknowledge receipt.

Yours truly
Dyer & Seely

Mr Edison
Has seen these
Patents

Patents Jomp 3
Feb 17-94

DYER & SEELY.
RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL
JAMES L. STEUART

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK Feb'y 15, 1894.

Thomas A. Edison, Esq.,
Orange,
N. J.

Dear Sir,-

We send herewith four affidavits which we wish you to swear to before a Notary Public, who should be sure to affix his seal. These are for use in suits about to be brought in the City of Philadelphia against users of infringing incandescent lamps.

Yours truly,
Dyer & Seely

(Enclosures)

Patents

DYER & SEELY.
RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL
JAMES L. STEUART

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK Feby 20, 1894

T. A. Edison Esq.
Dear Sir:
We understood, in reply to our telephone inquiry to-day, that you could give Friday the 23rd inst. at the Laboratory for cross-examination in the file plate stencil suit. We have therefore notified the opposing counsel, ~~and~~ Our Mr. Seely will also be present Friday at eleven o'clock.

Yours truly
Dyer & Seely

Kennelly

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY,
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.

38 WALL STREET,

NEW YORK, March 22/94

Thomas A. Edison Esq.
Orange N. J.

Ans. March 28/94

Dear Sir:

We enclose herewith an assignment from Arthur E. Kennelly to yourself of his application for patent on improvement in electrical indicators, serial No 450063 filed October 26th 1892.

This assignment has been duly recorded in the Patent Office. Kindly acknowledge receipt.

Yours truly,
Dyer and Seely

Mr Edison has seen this

tAE- nice quote

PATENTS

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY.
G. E. GRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.

30 WALL STREET,

NEW YORK, March 22, 1894.

Thomas A. Edison, Esq.,
Orange,
N. J.

Dear Mr. Edison,-

Judge Coxe has just sustained your broad socket patent No. 265,311. The case was argued by Mr. Mitchell and myself a month or six weeks ago. Judge Coxe's opinion includes some good points. I will send you a copy of it when it is printed. He refers to the fact that you "lighted up the world and illuminated electrical science" with your lamp.

Yours very truly,

Rich N. Dyer.

Legal - Phono

DYER & SEELY.
RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET.

Answered May 31/94

NEW YORK, May 26, 1894.

Thomas A. Edison, Esq.,

Orange, N. J.,

Dear Sir:-

In the suits brought against you on the graphophone patents, it will be necessary for us to make as full proof as possible with regard to your phonograph work prior to 1880, with reference to your use of wax as the recording medium, and perhaps as to other points. In view of this, all the records which you may have of your phonograph work ought to be examined carefully by some one acquainted with the case. As I recollect it, you have many sketches and much memoranda of various kinds relating to these matters at the laboratory. I think it would be well if you should have a search made for everything relating to these old phonograph matters which you have in your possession and have it got together, so that some one from our office who is familiar with the cases may look over it and select what may possibly have any bearing upon them. If any of the records are at Menlo Park, it would be well to get at them, if it can be done. The defence of prior use by you will be what we so largely have to rely on to

Johnny
Write seeley that I can only see him Sundays - from 2 pm till 6 pm - also Tell John Ott to Come to Laboratory Every Day & Collect

Every note book or scrap of paper of every kind & put them together whether phonograph or Electric Light or anything else & all that he recognizes as phonograph to put in separate pile

I think he could do this kind of work Cant he —

(T. A. E., 2)

defeat the graphophone patents, that everything ought to be done to assist in making the defence as strong as possible.

I should like to have a consultation with you on the phonograph patents on which we are suing the Graphophone Company. I want to go over the claims infringed with you and get your ideas generally as to what the merit of the different inventions consists in. If you are willing to put in some time on this, I will go to ~~Utica~~ Orange on any day next week that you may suggest for the purpose.

Yours truly,

M. W. Leahy

Mr Edison
This letter was mailed last Saturday and should have reached here Monday but it only came in this morning Tuesday

J. F. Randolph

Cc. Milling - Patents

DYER & SEELY.

RICHARD H. DYER
M. W. SEELY
D. H. BRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
30 WALL STREET,

NEW YORK, August 8, 1894.

Thomas A. Edison, Esq.,
Orange,
N. J.

OK

Dear Sir,-

We have received extract from a letter written by C. M. Ball to John Berkinbine and referring to the interference between the patent of the former upon three-part separations of magnetic ores, and your application filed in 1889 for the same subject-matter. The letter is, to say the least, very misleading. The fact is, that in the interference as it formerly existed, you were made the junior party; that is to say, the burden of proof was on you and you were required to put in your proof first. We made a motion to reverse the order of parties in order that you might be made the senior party, and this motion was decided in our favor three times, but was last week denied upon appeal to the Commissioner of Patents in person. The Commissioner gives no reason for his adverse ruling, and did not decide a single one of the many points which we offered for consideration and which we insisted were sufficient to reverse the order of parties. We have not yet decided just what course to take in this connection, but contemplate petitioning for an amendment of the

rule or for its abrogation. Mr. Ball says that "This (the decision) would seem to come pretty near disposing of the matter, as x x x Edison is put in a position of having only copied my claim" etc. This is not true in any sense, for never since this interference was first instituted,- something like two years ago,- has there ever been any question concerning the disclosure in your application as originally filed of the entire subject-matter of the issue. The only question has been, whether at that time there was a claim in your application corresponding in scope to the claim of the Ball patent. The whole effect of the Commissioner's decision is to throw upon you the burden of proof, although, according to the preliminary statements, you were the first to conceive the invention, and this position relatively to your opponent has a great redeeming feature, in that you have a chance to take rebuttal testimony after Ball has completed his case.

We will keep you advised as to what is done in the matter.

Yours very truly,

Dyer & Seely.

NAPC

DYER & SEELY.
RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL

LAW OFFICES, (SPECIALTY: PATENTS.
30 WALL STREET,
NEW YORK, August 18, 1894.

Thomas A. Edison, Esq.,
Orange,
N. J.

Willsee Seely
gets me there tomorrow

Dear Sir,-

In connection with the suits brought against us on the graphophone patents, it may be of advantage for us to keep acquainted with what you are doing with relation to taking over the phonograph business into your own hands. It is possible if the North American Company should go entirely out of business, it will relieve you and the Edison Phonograph Company from the obligation of defending the Columbia Phonograph Company in the suits brought against it. If that could be accomplished, the Graphophone Company might take a decision in Washington against the Columbia Phonograph Company by default, and we could devote ourselves to the defence of the suits brought in New Jersey, in which we think the chance of success will be greater than in Washington in view of considerations of local feeling.

This is a mere outline of an idea which may turn out not to be feasible, but in order to further it, if possible, we should like to be put into communication with whoever you have employed in your dealings with the North American Phono-

graph Company. If you have any lawyer working on this, can you not tell us who he is, and advise him that we wish to confer with him and be informed on the subject?

Yours truly,

N pPC

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.

30 WALL STREET.

NEW YORK, August 28, 1894.

Thomas A. Edison, Esq.
Orange,
N. J.

RECEIVED
SEP 4 1894
Ans'd.....18..

Dear Sir,-

I have been considering the matter of the continuation of the defence of the Columbia Phonograph Co. in the suit brought against that company by the Graphophone Company. It seems to me that the receiver of the North American Phonograph Company ought to be fully advised of the existence of this suit and the position of the North American Co. with regard to it, so that he may take advice, or receive instructions from the Court which appointed him, as to whether the North American Co. shall continue the litigation. If you agree with me in this, will you kindly let me have the name and address of the receiver?

I suggested to you yesterday that we should be in communication with the lawyer who is conducting the affairs between you and the North American Co. You seem to think that this is not necessary, and stated that you would keep me informed yourself, but it seems to me better that we should get the points and learn the exact situation of the matter from your representative, who will appreciate the legal points in-

volved. For instance, you and he may be taking an entirely different view of the contracts and agreements between yourself, Mr. Lippincott and the North American Co. than that which we may take in the patent litigation, in which these agreements may play an important part. Of course it would be very unwise to get into any such inconsistent position as this, and we ought to be fully in your confidence in the whole matter. The expense of an occasional letter or consultation with your attorney probably will not amount to much.

I can see reasons for and against the North American Company dropping the defence in the Washington suits, and in order to come to any conclusion in the matter, we ought to be fully informed. The question, however, primarily I think is one for the receiver to decide.

Yours truly,

N. W. Perry

Gilmore wrote

Seeley =

The receiver has no interest in defending the patents now since the Oldphone Co has got all the stock away from the North Arrow Co = Our plan is to buy from the Receiver

~~The whole outfit~~ -

However you can see the Receiver if you think best,

Gilmore gave him the address

Σ

Tomps +

Returned Sept 29 - 1894

Law Offices

44 Broad Street (EDISON BUILDING)

EATON & LEWIS

S.B. EATON
EUGENE H. LEWIS

New York Sept. 22, 1894.

Thomas A. Edison, Esq.,

Orange, New Jersey.

Dear Sir:

We are about to bring two suits against users of incandescent lamps in New York City, namely, Messrs. Bloomingdale Brothers and the Mutual Reserve Fund Life Association. We desire to use in such suits an affidavit by you exactly similar to those which you have heretofore sworn to for use in suits of a similar nature. We enclose printed copies of such affidavits, and shall be obliged if you will kindly sign and swear to same before a Notary Public, and have them returned to us at your early convenience. If the Notary will send us a memorandum of his fees we will remit the amount thereof direct to him.

Thanking you in advance, we remain

Yours very truly,

Eaton & Lewis

Ill. Co.

DYER & SEELY,
RICHARD N. DYER
H. M. SEELY
R. H. GRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK, October 23, 1894.

Answered

John F. Randolph, Esq.,
Edison Laboratory,
Orange, N.J.,

Send to Dyer E

Dear Sir:-

We are investigating, in Mr. Edison's interest, the work he did on phonographs while his laboratory was at the Bergmann factory in New York City. Our understanding is that that was in 1883, 1884 or 1885. Mr. Edison suggests that Bergmann's books would show an account of the work. We have asked Mr. Hutchinson to look up the account on the old books. He will do so, but he suggests that the bills which were rendered might contain more information. Is it possible for you to find these bills? If you can do so, kindly look them up and send us any bills that contain items for work on the phonograph.

Yours very truly,

Dyer & Seely

DYER & SEELY.
RICHARD N. DYER
R. W. SEELY
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
30 WALL STREET,

NEW YORK, October 24, 1894.

Thomas A. Edison, Esq.,
Orange, N. J.,

Dear Sir:-

We beg to acknowledge receipt of your favor of the 22nd inst., enclosing check for $100., to cover the first weekly payment on account of the phonograph patent suits. You request us to credit this amount to your account personally. Are we to understand from this that all our charges in the phonograph litigation should be charged to you personally?

Yours truly,
Dyer & Seely

Yes for the present
E

E. B. Phono Co.

DYER & SEELY.

RICHARD N. DYER
N. W. SEELY
D. H. BRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.

35 WALL STREET,

NEW YORK, November 2, 1894.

OK

Dear Mr. Edison,

The Graphophone people attempted to get their motion for preliminary injunction against the United States Phonograph Company heard to-day at Trenton, with the result that it was set for hearing on December 4th. We will have to prepare to meet the motion at that time. We will prepare a skeleton affidavit for you some time next week, so as to have it ready for discussion a week from the coming Sunday.

Yours very truly,

Richd N. Dyer.

T. A. Edison, Esq.,

Orange, N. J.

Patent Group

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. BRISTOL

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK, November 8, 1894.

Thomas A. Edison, Esq.,
Orange, N. J.,

Let them all ripe
as perfectly satisfactory to me
that they are public property

Dear Sir:-

We enclose herewith a copy of the claims in your case No. 816 on the process of separating non-magnetic iron from its ore, together with three copies of U. S. patents cited against this application. In addition to these patents, there are four British patents cited, all of which refer to the heating of non-magnetic iron to render the same magnetic, and reference is made to an article in the "Journal of American Institute of Mining Engineers", Volume IX, page 451. The next action in this case must be by way of an appeal to the Board. We think there is very little chance of success, and would like to have your instructions as to whether or not we should take the appeal. Please note that we must act in this case before the 14th inst.

We also enclose a copy of the decision of the Board of Examiners in your case No. 949, together with a blue print of the drawings and copies of the patents referred to in the decision. The Board sustained the action of the Examiner rejecting the claims in this case, and the next action must be by way of an appeal to the Commissioner in person. The chances of success before the Commissioner are doubtful, but if

(T. A. E., 2)

the invention covered by this case is of any special value, we would advise taking the appeal. Please note that this case must be acted on before the 29th inst.

Kindly return the enclosed copies of patents with your reply.

Yours truly,

(Enclosures).

Phono Wks

DYER & SEELY.
RICHARD N. DYER
H. W. SEELY
E. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK, December 7, 1894.

T. A. Edison, Esq.,

Edison, Sussex Co., N. J.,

Dear Mr.Edison,-

We received your affidavit this morning, duly executed.

We argued the preliminary injunction motion before Judge Green on Tuesday, a whole day being devoted to the argument, and we are now writing a brief on the case which must be completed by Monday. I will be obliged to spend Sunday working on the brief with Mr. Edmonds, and hence we will not be able to meet you at your laboratory on Sunday. The purpose of writing you is principally to notify you of that fact.

Having delayed the Phonograph Works case nearly two years without taking a line of testimony, Judge Green thinks we ought to take our testimony at once, and has entered an order in the case limiting the times generally to February 5 next, and setting the case down for hearing peremptorily at the March term of the court. I do not believe that the case can be got ready for that term, but Judge Green's order makes it necessary that we should start in at once. These cases in the past month have occupied the time of Mr. Edmonds and myself almost continuously,and it looks as if during the next six months they would

entail an amount of work and expense in the neighborhood of $2,500. a month.

Yours very truly,

Rich'd T. Dyer

Phono Law Suit

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,
NEW YORK, December 19, 1894.

File

Thomas A. Edison, Esq.,

Edison, Sussex County, N.J.

Dear Mr.Edison:

I did not receive your note of last week until Monday morning, and hence did not know of your instructions to Mr. Gilmore to send us two hundred per week when I saw you on Sunday. That arrangement will be satisfactory for the present, especially if we can get Mr.Gilmore to pay directly some of the larger bills for printing, etc.

We should get together, on next Sunday if possible, and determine what course we shall take in the suits on our own patents. My own idea is to dismiss the present suits, and bring two new suits, one on the blank patents, and one on the patent covering the cup recorder and ball reproducer. If you will name an hour next Sunday (Preferably in Orange) I will get Mr.Edmonds to meet me at the laboratory. Perhaps it would be well to have a microscope there, so that we can determine whether Taintor is right that the cup recorder of the graphophone ~~is~~ has a negative and not a positive rake.

I have reached this attitude with regard to the contract situation: In August, 1888, the phonograph and graphophone interests divided the manufacturing rights, the graphophone interest receiving the right to manufacture a definite machine under your basic patent and such other pat-

T.A.E.#2

ents as you had at the date of the contract, the phonograph interest receiving the right to make the phonograph under such graphophone patents as then existed. Those rights were based upon mutual concession and not upon the payment of royalty. Lippincott's agreement to pay royalty was a personal matter based upon his services. If his agreement legally passed into the hands of the North American Phonograph Company, it had a similar significance. Both the North American Phonograph Company and Lippincott having passed out of existence, the royalty agreement falls, but the manufacturing agreements stand. The Metropolitan and New England Companies have absolute rights of which they cannot be divested. They have the right to call upon the North American Phonograph Company and the Edison Phonograph Works to supply them with phonographs. Should there be a failure, those companies have the right to manufacture themselves. This is a second phase of the situation. It occurs to me that when you get ready to go into the phonograph business again actively, we should organize a selling company under the rights of the Metropolitan and New England Companies, and should transfer the manufacturing rights of those companies to the Edison Phonograph Works.

Yours very truly,

Richard N. Dyer.

1894. Phonograph - General (D-94-31)

This folder contains correspondence and other documents relating to the technical and commercial development of the phonograph. Included are letters about Edison's new-model phonograph, the dissolution of the Automatic Phonograph Exhibition Co., and the development of Emil Berliner's gramophone. There is also a telegram from George E. Gouraud congratulating Edison on his victory in his phonograph infringement suit.

All the documents have been filmed.

D 1894 Rubber

I should like to have enough to make a pharagh listening tube complete to Compare it with Rubber we use I think it will be ~~[illegible]~~ an improvement

South Middleton Mass
Jan 16th 1894

Aug. Jan. 24/94

Thomas A. Edison Esq
Menlo Park, N.J.

Dear Sir,

I am engaged in the Rubber business in Germany and manufacturing as a specialty Rubber Tubing like sample inclosed. It is considered a — superior article for gas as the varnish inside prevents it penetrating the walls of the Tube. It has also the following advantages.

It does not "sulphur up" and become dusty like some Tubing.

It is smooth and glacé inside.

It will not become hard.

It is soft and agreeable to handle and is quite ornamental.

If you consider it of any value for your Phonograph shall gladly give you any information I leave N.Y. for Germany end of this month.

Very Respectfully Yours
Myron R. Hutchinson

THE DIRECT UNITED STATES CABLE COMPANY, (LTD.)

Head Office, 50 Old Broad Street, London, England.

No. 170-X

PRINCIPAL OFFICES:

NEW YORK,	40 Broadway & 51 New Street.
"	444 Broome Street.
"	23½ Spruce Street.
BOSTON,	Old State House.
"	General Post Office Building.
HALIFAX,	Queen Buildings, Hollis Street.
LONDON,	39 Mark Lane.
LIVERPOOL,	D 6, Exchange Buildings.
GLASGOW,	4 Waterloo Street.
BRISTOL,	Back Hall Chambers.

D
1894
Phon.-Legal
Feb 8/94

The following **CABLEGRAM RECEIVED "Via Direct Cable."**

London

Edison Menlo.

Hosts of English friends join cordially in congratulations on complete victory with costs in phonograph infringement case today. Cable latest safe date for my arrival Newyork giving and all time possible keep as have important engagement.

Forward

JAS. O. THORNTON.
PHARMACIST.
DRUGS,
BOOKS,
PERFUMES,
FINE STATIONERY
3RD DOOR NORTH OF P. O.

Ans. Feb. 21/94
The phenomenon you speak of has been noticed but has not been accounted for

Hamilton, Mo. Feb 9 1894

Mr. Thos. A Edison
Menlo. Park
N. J.

Dear Sir: In the fall of 1892. Mr Thornton and I made a "record" on your phonograph of a vocal duett (soprano and alto) of the song "Cantilena".

Upon listening to it immediately and carefully thereafter, accompanying the ~~vocals~~ soprano + alto appeared a third part in harmony with the two parts sung, but in a lower pitch.

No other record gave it to us so far as we could discern

JAS. O. THORNTON. (2)
PHARMACIST.
DRUGS,
BOOKS,
PERFUMES,
FINE STATIONERY
3RD DOOR NORTH OF P. O.

Hamilton, Mo. 189

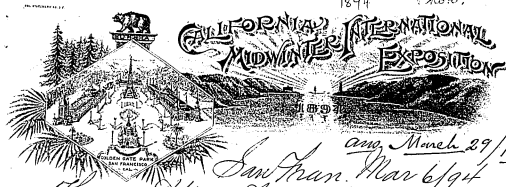
The third voice did not run as a bass but ran as a baritone part. This was quite a novel observation to us and we have wondered if others had observed it, and if so was it ever explained, and if never observed is it a contribution to certain points in musical harmony, and has the phonograph a new field for scientific use.

The record was taken in a closed room 20 X 50 feet 14 feet high devoid of audible echo.

If this is new to you would be pleased to hear from you

Yours Truly E. Earl Note

D 1894 Phon.



ans. March 29/1894

San Fran. Mar 6/94

Thomas Edison Esq.
Orange N.J.

AO Tale

Dear Sir: What is Chicago Talking?

You will perhaps remember me when I remind you that a few years ago I published your picture in my Spanish paper, "El Peru Ilustrado", at Lima Peru South America, and that you were kind enough to ack. same in an Auto. letter.

I have come home after 20 years absence to visit my Father & Mother and while here have been fortunate enough to purchase the entire business of the Chicago Talking M. Co. including the Midwinter Fair concession and have associated with me an old South American friend of mine, and admirer of yours and we propose to do an extensive business all through S.A. I will leave here at the close of the Fair and go all thro' Spanish Am. and am sure to sell a lot of Phonos.

Now what I propose ~~of y~~ to ask of you, is that you place us in connection

with people who handle your inventions so that we can get bed-rock prices.

I speak seven languages and am known from Mexico to Cape Horn on the Pacific Coast and also pretty well known on the East Coast. We would like to have a large picture of yours to hang at the fair, and also all the printed matter we can get.

If you will keep us posted on all the latest improvements on your inventions we will feel grateful.

We are running 40 machines and have shipped 10 within the last three months to South America.

Yours very truly

Albert Bacigalupi

Bacigalupi Macdonald
611 Market St
S.F.

TATE

CORTLANDT PARKER,
RICHARD WAYNE PARKER,
CORTLANDT PARKER, Jr.

TELEPHONE No. 548.

LAW OFFICE
No. 800 BROAD STREET,
NEWARK, N. J.

Amended April 4, 1894

Proxies sent from Boston were never rec'd — They probably never were sent, the whole thing is a mystery — you better get — Tate's proxy — I understand

April 19, 1894.

Thomas A. Edison Esq.,

Orange, N. J.

Dear Mr. Edison:-

I beg to acknowledge your check of $500. sent some days since, retainer in the Edison Phonograph cases.

Tate has resigned from Kalk Amen & is going to Helena Montana to take a position in a bank

As to the share of stock held by Mr. Tate, I believe you hold it, the endorsement signed by him. If not, it should be so held, so that you can transfer it at any time, but it is not advisable to transfer it, since he is director, and the only director except yourself, who represents the only course that will keep the Company from destruction. At the same time I will obtain from him such proxies as will avoid all difficulty in case of his absence from town, or any other contingency.

~~Have no~~ Mr. Randolph will get to gather all papers relating to United Co & send to you

Matters are sleeping a little at present. I want to get the suit at law, brought by the International against you, off until September before taking any other proceedings against these parties, and those proceedings themselves will now have to be quiet, although persistent, so as to give time for reflection.

Mr. Theodore Seligman let out to me the other day that the whole organization was under some written scheme or preliminary agreement. Have you any copy of any such paper.

If you received the proxies which were mailed you from Boston by Mr. Tate, please have them sent to me, and I will see if they are sufficient or whether new ones would be better.

Sincerely yours, R Wayne Parker

Edison TA. Personal. Friends. Black. 1894.

Moncow 7|19 May 1894.

Thomas A. EDISON Esq.

Orange. N. J.

My dear Sir:-

In finding such a voluminous letter among your daily correspondence, you will probably feel inclined to throw it aside, without perusing same. You will greatly oblige me if you will lay it aside & read it some day or evening at leisure.

My intention was to write you last summer, ere I returned from the States, but I did not find sufficient time to do so. Perhaps it is better so. Now, after having cooled down, my arguments may not appear as originating from a momentary impulse.

My intention is to have a serious chat about the phonograph & to share with you, in a short way, my impressions & experiences with same at home & abroad. I was desirous of gathering the opinion of the public about this wonderful instrument & thus hear the ideas expressed of people of high intelligence in almost every country of Europe & in the States. With very few exceptions the opinion was, that it was a wonderful scientific toy, but they did not see any use in it. The same opinion was expressed by my friends & by strangers before they heard the phonograph operated by me. After the experiments, the opinion changed invariably.

I do not, in the least wish to intimate, that I possess exceptional talents in operating the instrument, but I observed, that of the dozen operators I have seen, there was not a single one, who understood to manipulate the instrument properly & who really put a little love into his work.

If, at the beginning, a few scores of intelligent men would have, with interest, studied this wonderful invention and then shown it to the public, the opinion would be different to day, to what it has become.

I was SEVEN weeks in the U. S. last summer; from the day I landed to the day I left, my chief aim was to find some men, who achieved results superior to mine. In order to learn from them, to continue my studies of the phonograph. I addressed Mr. Tate, who very kindly received me, I addressed the specialist - editor of the "Phonogram", also Mr. Lombard & many others; I investigated every city I came to; I asked for the best musical Phonograms, but what did I get to hear?!..... There was not a single MUSICAL phonogram to be had in the U. S. I heard only parodies. I could not find a single musician, who made the phonograph his special study; there was not a single scientific book or a real good manual to be found. When I heard the futurity of the phonograph expressed by the editor of the phonogram, I was perplexed, but found the explanation to this, when I asked to hear a model record. The story is too good to be left untold.

I looked up the editor of the special phonograph journal with the full conviction, that there I would be able to replenish all the knowledge & find solution to all my queries. The editor willingly consented to let me hear a model record of music; she tried to make the phonograph work, but it would not obey. At last she gave up the attempt, stating, that somebody must have tampered with the instrument. I then reluctantly asked, if she would permit me to investigate the cause of the phonograph not wishing to repeat the record. On inspecting the diaphragm I found the recorder & reproducer torn off the glass. Wishing to help her, and also desirous of hearing the model record, I asked for some shellac or fish glue....She had none. I then proposed mucilage, which she managed to get, but she had no screw driver & I had to use my pocket knife to unscrew the diaphragm. I managed to fasten the reproducer to the its place, put the screws in again, & in anticipation of a rare treat, I take hold of the arm to shift it to the left & to commence the reproduction but- alas!! the arm does not move a bit. I had to use considerable force to make it move a at all. I then asked for benzin, but there was none; I got some kerosine, but, without taking the machine to pieces, there was no chance of hearing a single record. There was too much dirt on the machine.

After half an hours work I got the machine clean to such an extent, that I could make it move tolerably well. I put on the cylinder---the reproducer holds all right. I regulate the reproducer....But, oh! what a disappointment!! I was told I would hear a model musical phonogram, instead of which I heard such a mixture of noises, which I would have been ashamed to let anybody hear.

T. A. Edison Esq. No. 2. 7|19 May 1894.

After having purchased "the phonogram" from the beginning of its existence & having subscribed for the running year (copies of which I did not get ~~xxxx~~ here for some reason), I left the editor , with the impression, that I had just woke up from a dream.
With considerable shame I approached some nickel in the slot machines in N. Y. & Chicago . Leaving the question of music aside, there was not a single correct, NATURAL reproduction of anything. The motors were invariably set too fast. Is it a wonder then, that very few people think otherwise of the phonograph, than of a scientific toy?
If I be permitted to express my opinion WHY the phonograph has remained where it was , when you invented the improved apparatus, why it has made no progress, I will say, that the chief cause is, that to introduce the phonograph the people started from the wrong end. In the land of the allmighty dollar even this grand scientific invention is a question of dollars & cents, & therefore an attempt was made to introduce & offer the phonograph as a commercial instrument. This was the greatest of all mistakes, since its use for the commercial world is not at all important, whereas it is of the greatest importance for music, elocution, acting, philology & educational purposes. The result could have been foretold. A merchant receiving a notice about the phonograph puts only one question to himself: how many dollars can I save in using a phonograph? He is too busy earning money to interest himself for the invention itself, to experiment with same &c. The result is the failure we have seen.
If before & after the Paris exposition a staff of intelligent MUSICIANS would have received the task to show the phonograph to scientist & artists only, the offset would have been at least as great all over the world as the one obtained by myself.
Surely the phonograph must be more, than a toy if an authority like Tschaikowsky , after having heard the phonograph twice already, invites himself to come and listen to some new musical records & remains till ~~xxxxxxxxxxxxxxxxxx~~ half past two in the morning!!!, expressing not only his delight, but stating, that he came , though unwell, to listen to my new reproductions & goes home cured by the phonograph.
If the phonograph could only do what most americans make it do, surely the best known artists would not invite themselves to have new records taken, & would not come again & again to listen to new record taken.
Everyone who has heard the phonograph, which I operate, expresses his astonishment, that the invention is not in practical use yet.
I had several americans hear the phonograph at my place & they were simply amazed at the great difference between this instrument & those they had heard in the States.
There is no doubt whatsoever, that with a slight change , which can easily be made, the phonograph would find a rapid sale amongst artists, scientist & pedagogues. Frequently I had to hear the expression " if I could but get such an instrument, I would gladly pay a thousand roubles for the privilege."
As I had frequently been told, that the phonograph is your pet invention, I ventured to write all this to you, since your remark at the very short interview last year , that things would soon change & that the phonograph would soon be used extensively for home amusement struck me forcibly. It made the impression on me, that the endless mismanagement of your invention had even shaken your belief in its great futurity.
I cannot change my view, that the phonograph ought first to find its way into the scientific & artistic circles & from there descend to the others places, but not the other way round. When in America, I was called an enthusiast!! This is neither an encouragment to the person, who gets that name, nor does it do good to the invention. It once more proved to me, that the americans at large know least of all the treasure hidden in your unique invention. And how can it be otherwise, if a person, who interests himself for it, witnesses such an entertainment, as I did in addressing the source of information, the editor of the special paper.
I assure you it makes my heart bleed if I think of what I experienced during my stay. It simply seems incredible how the phonograph has been abused. The artificial means, which have been used to destroy its life, have no parallel in the history of inventions.
After having heard the few remarks, made by you during my last short visit , I really think you possibly doubt the wonderful achievements in hypnotism, of which I reported to you at the time.

T. A. Edison Esq. No. 3.

7/19 May 1894.

With us papers would not be able to take up such a thing & write about it, if it were humbug. Everything stated in those papers has actually happened , & when I related the results to some friends in the States, they really took it to be a story well invented.
I still spend a great deal of time in experimenting & have achieved wonderful results.
When in N. Y. I was asked by Mr. Morrison, whether I ever tried to record female voices ! He was astonished to hear, that I have some splendid soprano soli.
Being a musician myself & having interested the representatives of the musical world here, you may imagine under what difficulties I labor in not being able to get a longer record, than 3-1/2 minutes. You informed me, that you are now using a 200 thread screw. I tried all possible means of getting such a screw & new diaphragm, if such is needed for same; All my attempts have been futile. There is actually no way of getting such. I asked Mr. Seligman, to whom I was introduced by my business friend Mr. Bush, to sell me one of the new phonographs at a hight price, with the understanding, that I would use it exclusively for my own experiments. I got a direct refusal there as well.
Would you not once more do a good deed & perhaps write a few lines to Mr. Seligman, explaining to him, that I am not trying to humbug him, telling him what I have done for the phonograph in Russia! I am sure a few words of yours would soften his heart & he would feel inclined to sell me one of the newest machines or at least the thread & parts.
The new english concern has at last started their new business, under conditions, still more idiotic, than the former company had planned.
It seems simply incredible, that any person, with but rudimentary business ideas, could get up such a plans. If things will continue to move on in such a way, we shant see any advance for the next ten years to come.
I apologise for having taken up so much of your most valuable time. I was sincerely sorry I had no opportunity to chat with you, when in the States.
With warmest wishes I remain

yours very faithfully

Julius H. Alvan

[ATTACHMENT]

(Translated from the St.Petersburg Gazette March 15/27.)

The phonograph with a bad cold.

Mr A. Gillin, representative for Russia of the European Edison Phonograph Tournee Co. , had the "honor", as the magicians & prestidigitators are wont to say, to demonstrate to the "respected" public the Phonograph of Edison.
For this purpose the "respected" public was invited to the hotel Europe at 8 p.m.....Not many people were present &, for some reason or other, the artists of the Meiningen Co. & ladies of uncertain age predominated. Mr. G. read his monotonous lecture slowly, very slowly &, it seems, attained brilliant results.
First of all he read an ode in honor of Edison. A pity we could not write down the phonogram. It WAS an ode!!!One phrase, with a considerably grammatically lowered tone, sounded exceptionally well. What a cruel phonograph! If you would have heard how it hissed, when reproducing that part. Altogether the phonograph hissed in an unpardonable manner.
Those , who had occasion to witness the demonstration of the phonograph of Mr. Block, last winter, could readily conclude, that Mr. Gillin's phonograph very strikingly differs & moreover it differs to the detriment of same, from the one of Mr. Block. The phonograph of Mr. G. brings forth continuously sounds, which remind you of Punch & Judy.....
It produces a continuous rattling & transfers to the sounds a most irregular power. Mr.G. , it seems, felt, that the effect produced, was below his expectations &, in a confused manner, explained, that the phonograph had travelled a long distance & the phonograms had grown damp!!!!!
Goodness me! exclaimed a sensitive lady, the phonograph has the influenza!!
According to our opinion, this is no excuse. If the phonograph has caught a cold, he ought to get a mustard plaster, but there was no earthly use to exhibit same, with such a bad cold, to thophhlic.
Sneezing, coughing, shivering, hissing, lisping, the phonograph performed a number of pieces.....We repeat, all the reproductions were so "gripp-y", that it seriously endangered the health of Edisons last child. .....
The "respected" public left the place very little satisfied with the experiment. We were asked to wait & hear some more;"There is

a bell...beautiful...although,naturally, the journey!.....

Well, we could not stand it any longer. When the phonograph, with

great expression, gave a tremendous sneeze, we wished it, good

health, from all our heart & hurried off home.

[ATTACHMENT]

Friend Block

Just wait a little while
we are having a law suit to see
if we cannot get the phonograph
out of the hands of the speculators
who now have it = I have a new
model which runs for 1/2 an hour
for music & 1 hour for talking
that records, & reproduces music
without as near, absolute perfection
as can be, and it is with this
instrument that I think the
phonograph will be introduced
if ever I can get the rights in
my possession Yours
T A E

E Phono Company

CORTLANDT PARKER,
RICHARD WAYNE PARKER,
CORTLANDT PARKER, JR.

TELEPHONE No. 948.

LAW OFFICE
No. 600 BROAD STREET,
NEWARK, N. J.

Answ 5/24/94

May 23, 1894.

Call Mr Parker attention to the fact that the Co in the present litig is the Edison United Phono Co not the Edison Phono Co

Thomas Edison Esq.,

West Orange, N. J.

My dear Sir:-

I received notice today of your anxiety in relation to the late proclamation of Gov. Werts. I went to Trenton this morning to see about it, and I find that the Legislature last week passed an act which gives us ninety days for payment, and provides that on such payment the proclamation is null and void as to a corporation discharging the claim against it.

A writ for the review of this taxation was taken out some time ago, and I arranged with the Attorney General at that time that he would not call for the tax pending the suit, unless circumstances compelled him. Our law authorizes the collection of the tax notwithstanding a proposed review, and the repayment of it by the State in case the taxation be reversed; but, that he might help us, he did not tell the Board of Assessors of his agreement with me, and would not put it in writing either, and so it has happened that the Board of Assessors in their ignorance reported our corporation to the Governor as delinquent..

Our Supreme Court sits next week or the week after, and I will argue the matter before them without fail. In case the Court delay judgment and do not order a stay of the tax, we may have to pay, but I think we will not. I send you a copy of the proclamation, and of the act by this mail.

Very truly yours, Cortlandt Parker

[ENCLOSURE]

STATE OF NEW JERSEY.

PROCLAMATION

BY THE

GOVERNOR,

MAY 8, 1894,

Repealing and Declaring Null and Void Certain Charters of Corporations,

UNDER

CHAPTER 118, LAWS 1891.

PRINTED UNDER DIRECTION OF THE SECRETARY OF STATE.

TRENTON, N. J.
NIXX DAY & NIXX, BOOK AND JOB PRINTERS
1894.

1894-10-02 Found in N-880103
re Berliner

RECEIVED
OCT 4 1894
DYER & SEELY

Lanham Md.
Oct 2 .94

Messrs Dyer & Seely.
Dear Sirs

About a month ago I wrote Mr E dison telling him that I had been associated with Berliner in the improving of the Gramophone. During the last 3 years. I have made all the improvements that have been made. During this time I have found him to be an unscrupulous-rascal He has attempted to steal my ideas and I have no

attenuation [illegible] to fight.
At heart he is a coward,
like all jews. I have
succeeded in preventing his
using one of the most important
of my ideas and he gets around
it by using one of Mr Edison
The Gramophone requires a damper
at the centre of the recording
diaphragm if he does not
use a screw as I do he must
stiffen the centre with some suitable
material this idea is covered by
Mr Edison and I sincerely hope
he will help me in my fight
with Berliner. I am not
with him and for the last
6 months have done all I
could to prevent his succeeding
He has accused Mr Edison
of stealing ~~for~~ inventions
and I have heard him say
that he would steal the
Gramophone if he could.
Now Berliner did not invent
the Gramophone he is a big
bluffer and a fraud. there
is a lot of money in it
but to present condition is
the result of the assistants
he has had. Tainter etched
on zinc before him and Berliner
conceived the idea from a
suggestion of Mr Werner Puesc.
in fact Mr Puesc told him it
could be done.
At present he uses a piece
of cork to stiffen his diaphragm
and as this will not answer
for recording everything he.

has to have a separate
diaphragm for every thing he
takes, one for tenor another for
soprano another for bass band,
etc.
Kindly urge Mr Edison
to push this matter.
Berlin now has a laboratory
on Penna, Ave opposite
Willard's Hotel over Royce
and Marean's store.
I will refer you to John J. Carty
of the Mt. Yeleph Co N.Y. if
you wish to know of me.
I will meet you at any time
in Washington if you will
give me 8 days notice
Yours very truly
E. L. Wilson

Phono Automatic Phono Co.

Cable Address
"Edison, New York."

PHONOGRAPH "DICTATION.

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. Dec 13th 1894

IN THE MATTER OF APPLICATION OF THE Trustees of Automatic Phonograph Exhibition Company for a voluntary dissolution.

Pursuant to an order of the New York Supreme Court in the above entitled proceeding, duly entered and filed with the Clerk of the City and County of New York on December 5th, 1894, I will sell at public auction, at the steps of the County Court House, in the City of New York, on January 6th, 1895, at 1 o'clock sharp, Letters Patent Nos. 525,190, 525,191 and 525,192 for improvements in machines and attachments for operating phonographs, belonging to said corporation.

Dated New York, December 11th, 1894.

PERCY L. BLOCK,
Receiver,
203 Broadway, N.Y.

W

1894. Phonograph - Edison Phonograph Company (D-94-32)

This folder contains correspondence relating to the business of the Edison Phonograph Co. All the letters are by attorney Richard Wayne Parker and pertain to the payment of the company's New Jersey state taxes.

All the documents have been filmed.

E Phono Co

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Oct. 10, 1894.

Thomas A. Edison Esq.,
Orange, N. J.

Ask how much it is also as the Co is a going Concern

Dear Sir:-

You will remember that there was a contest with reference to the State taxes of the Edison Phonograph Company, in which we were defeated. I arranged with the Attorney General to pay $2,000. on account of the back taxes, amounting with interest to considerably more than double that sum. I told him that I would try and see that another payment was made by January, Of course the Attorney General had no authority to grant any fixed delay, but at my special request he took the responsibility of adjourning proceedings.

Now will we not be able from future taxes —

In the conversation he said something about getting another payment about October, and he now writes that the fiscal year is drawing to a close, and they would like to get all the money they can from the corporations, and asks whether I can induce my client to close the matter up.

I had written him that my understanding was January. Of course it would be to the advantage of the Edison Phonograph Company to pay the balance and save interest. It will have to be paid anyhow, and you may prefer to do so, as you now own the Company. Please advise what I shall do. With best regards, yours,

R Wayne Parker

E Phono Co

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Gilmore

Oct. 18, 1894.

Have Johnny write out an order on works to make 100 phonographs & I will sign as present of Edison Phono Co & get these bi-pass on file

Thomas A. Edison Esq.,
Orange, N. J.

Dear Mr. Edison:-

I will write and ascertain the exact amount still due upon the taxes of the Edison Phonograph Co. If the Edison Phonograph Co. is now actually manufacturing phonographs on its own account, that fact should be reported to the State Board of Assessors. I do not know on what terms they are now being made at the Works. Our Supreme Court has determined that manufacture under the old contract of the North American with the Works, is an agency and does not prevent the contracting company from being really engaged in the manufacture. They have likewise determined that the manufacture must be actually carried on to exempt.

The A number of companies and their severance of interests is in many respects to be deplored. The tax on the Edison Phonograph Co. is however, so small at the present time, and under its present capital, that it is of very little consequence, and I should be inclined to think that there will be no harm in paying that tax. - now about 30, a year only

Sincerely yours,

R Wayne Parker

Ans 10/27/94 W.D

E Phono Co

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Oct. 25, 1894.

Thomas A. Edison Esq.,
Orange, N. J.

Dear Sir:-

The Attorney General has not yet notified me of the amount of taxes still due from the Edison Phonograph Co. although I wrote him before writing you. I will write again.

Yours truly,

R Wayne Parker

Randolph

1894. Phonograph - Edison Phonograph Works (D-94-33)

This folder contains correspondence and other documents relating to the operations of the Edison Phonograph Works. Included are letters about the production and shipment of phonographs for the Edison United Phonograph Co. and about the purchase of sapphires.

All the documents have been filmed.

EDISON PHONOGRAPH WORKS

D
1894
Phon.

Orange, N.J. January 11th 1894

RECEIVED
JAN 1 1894

ANS. January 20 1894

Mr. A. O. Tate Secy
Newport

Dear Sir:

Some time ago you gave me a letter to Mr Geo. F. Baldwin requesting the return of the Phonographs which he had sent to his house and elsewhere while with us.

He replied stating that he understood that the Phono at his house was to be given him and the other one he sent to Walter Miller at 10th Street —

The one was sent to 10th Street, and presuming it is not the intention of the Works to make a presentation of the other I would suggest that you please send me a very strong note that can accompany our wagon to his house and recover the machine —

In addition to this he had sent to his house a very elaborate cabinet outfit (which cost us $107.50) to be used in connection with the Phono —

This should be included in the note

Yours truly
(Hamilton Miller)

D
1894
phon.

EDISON PHONOGRAPH WORKS

Orange N.J. Jany 13th 1894

Mr A.O. Tate Secy
Newark N.J.

Dear Sir:

In accordance with telephone message received we beg to hand you herewith corrected statement of the London order, corrected bill for amount of Stamping Rights, statement of current account, and a memo of payments made on Stamping Rights.

The correction on statement of London order comprises the credit of the two 1000$ items which were erroneously placed to the dr of Stamping Rights.

Yours very truly

Edison Phonograph Works

By H.M. Miller

[ENCLOSURE]

Payments made on the account of Manufacturing Rights:

1893				
April	18	Check	500000	
May	9		350000	
July	1		194450	
"	31		400000	
Aug	11		300000	
"	15		300000	
				$ 1944450

P.S. As Reference I can give Mr. Starr Jeweller of your City.

Ans. Feb. 15/1894

Eversley
The Avenue
Eastbourne
22/1/94

Young
Test Chase

Thomas A. Edison Esq.
New York

Sir

Having just returned from Ceylon & reading your Article about the manufacture of precious stones, I write to ask if you could do with same a pound of mixed uncut sapphires & rubies or must they be only white sapphires & what would be the minimum size I could not doubt get them for less than 10/- per oz. that is if the duty your side is not prohibitive

Kindly let me know at your earliest convenience & oblige

Yrs truly
E. L. Woodward

We buy clear ceylon
Saphires of any other
~~for~~ in nyork of gews
at $2.75 - & they allow us
to pick of course if
~~we~~ you could consign
your lot to a nyork
house or to us here
we could pick out those
that will cut to our peculiar
~~sig~~ shape to best advantage
& return balances there is no
duty = we would pay $2.50 per oz
for those taken — JAE

Form 19. 7-24-99-10,000

Your Req. No. Order #190

Our Req. No

Orange, N. J., February 5th 1894

When referring to this bill

mention this number.

M Edison United Phono. Co

TO EDISON PHONOGRAPH WORKS, DR.

OFFICE AND WORKS, LAKESIDE AVE.

Shipped to S. F. Moriarty Northumberland Ave London England Bbls. Cases 1

Via c/o Baldwin Bros NY Date Crates Pkgs.

Nov	1893 23	1 "C" Phonograph complete #20011	71	00		
					71	00
		2 Special Arms complete made in accordance with drawings, as per your letter October 7th 1893				
		Labor = 178 3/4 hrs @ 75	134	06		
		Material	1	06		
					135	12
		Packing & Boxing			1	00
					207	12

DUPLICATE.

[ATTACHMENT]

Thomas Cochran, President.
Thomas A. Edison, Vice-President.

Henry Seligman, Treasurer.
P. W. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, October 7th 1893. 189

Edison Phonograph Works,

Orange, N. J.

Dear Sirs:-

We are just in receipt of a letter from London, advising us that it will be necessary to make a Phonograph in accordance with specifications sent us before a Patent will be granted to us in Switzerland, for Case 96, we have therefore consulted Messrs Dyer & Seely, and enclose you a copy of their reply, also an additional description accompanying the drawings, which we send you.

Will you kindly read this letter carefully, and give your special attentionto the making of this Phonograph complete in every detail in accordance with the specification, of which you will find an additional set made up by Messrs Dyer & Seely, which probably will be more intelligible, than those in the original specification sent us from London.

You had better submit these papers to Mr. Edison and ask him to put a man on the work, who will understand perfectly all that is required, for it is most important that no mistake should be made .

We are in need of the machine and the additional parts mentioned as quickly as possible, therefore if you will kindly

[ATTACHMENT]

Thomas Cochran, President.
Thomas A. Edison, Vice-President.

Henry Seligman, Treasurer.
G. K. Morrison, Secretary.

Edison United Phonograph Company,
MILLS BUILDING.

New York, _____ 189__

give the matter your early and prompt attention, you will much oblige.

Yours very truly,
G. K. Morrison
Secretary.

P.S. Mr. John T. Morairty will kindly hand you the papers above referred to.

[ATTACHMENT]

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morison, Secretary.

Edison United Phonograph Company.
MILLS BUILDING.

Order No. 190. New York, October 7th 1893.

Edison Phonograph Works,

Orange, N. J.

Dear Sirs:-

Enclosed please find Order No. 190, for the following goods which kindly pack and ship to S. F. Moriarty Esq., Northumberland Ave., London, England, c/o Baldwin Bros: & Co., 53 Broadway, New York City.

✓ I Complete Model Phonograph and Parts as per our letter of even date.

#20011

Yours very truly,

G. H. Morison

Secretary.

Nov 23/93 - 1 Case 90 lbs.
Nett 4/97 60 lbs. Gross 90 lbs.
OK JAE
24th 22" 12"
A. Bray
put good hand workman on & change 75c hour
Rec'd 2/5/94
Edison

[ATTACHMENT]

	Pro
225	9
1250	50
775	31
1025	41
1000	40
175	7
32	
4482	178 3/4

[illegible] Boxes @22
Casings [illegible]
1 Comp [illegible]

EDISON UNITED PHONOGRAPH CO.
MILLS BUILDING.

Order No. 190 New York, October 7th 1893

M Edison Phonograph Works, Orange N.J.

Please ship to S. F. Moriarty Esq Northumberland ave, London England. (Edison House B)
Goods as per memorandum herewith enclosed

SEND INVOICE TO NEW YORK OFFICE.

G. N. Morison
Secretary

E Phone W Ks

Eversley
The Avenue
East Orange
29/2/94

Ans. April 3/94

Thomas A Edison Esq
New York

Dear Sir

Your entitled favor of the 15th Inst to hand

I enclose two Sapphires, Are these hard enough for your purpose, & what is the minimum size or weight you could use, for I cannot get them all like the enclosed. Would Beryl or Tourmaline go.

On receipt of your letter I will immediately write to Ceylon & see if I cannot obtain a regular Monthly supply. What amount could you take per month. Kindly let me know what the enclosed are worth & credit me with same

& oblige

Yrs very truly

E J Woodward

[ATTACHMENT]

Reply and say we have Sliced
up the stones sent & find they
are Topaz or something softer
They are about 1/2 as hard as
True Ceylon Saphire which
we now use we return Samples
we are paying one dollar seventy five
Edison Phonograph Works
for selected Saphires. =

Phono

SESSIONS FOUNDRY CO.

IRON FOUNDERS.

Fine Grey Iron Castings of all descriptions to order.

J. H. SESSIONS
WM. E. SESSIONS

35 TO 50 TONS MELTED DAILY.

Bristol, Conn.

Stenographic Letter

Ans. March 10/94

Mar 8, 1894.

Thomas A. Edison,

Orange, N.J.

Dear Sir:

You will remember that you were to send a full set of your phonograph castings before you needed any more and let us quote you on them. See yours of Dec. 26, last and previous letters. We would be pleased to receive them at any time. Can make you especially low prices.

Yours truly,

Sessions Foundry Co.

E

At the present all our work requires brass castings only very soon we shall be running on iron work & will send samples

1894. Phonograph - Edison United Phonograph Company (D-94-34)

This folder contains correspondence and other documents relating to the business of the Edison United Phonograph Co., along with some items concerning the Edison-Bell Phonograph Corporation, Ltd. Included are documents regarding a dispute between Stephen F. Moriarty, general manager of the E.U.P.C., and George E. Gouraud, a company stockholder. In addition, there are letters about the impact of the North American Phonograph Co.'s bankruptcy on E.U.P.C.'s business and correspondence concerning negotiations with the Edison Phonograph Works for the purchase of five hundred new-model phonographs. Also included are a series of letters from G. N. Morison, the company's secretary in New York, to Moriarty in London, which provide detailed information about ongoing company activities; and several letters by Richard Wayne Parker, an attorney representing Edison in a dispute with the E.U.P.C.

Approximately 70 percent of the documents have been filmed. The following categories of documents have not been filmed: routine letters regarding meeting arrangements; letters of transmittal and acknowledgement; Moriarty's personal correspondence.

Telegrams & Cables: "Phonograph," London. Telephone No. 5,800.

EDISON UNITED PHONOGRAPH COMPANY,

EDISON HOUSE,
Northumberland Avenue,
Charing Cross, W.C.

All Letters to be addressed to the Company.

7th March, 1894.

S. F. Moriarty Esq,
New York.

Dear Sir,

NEW STYLE, DOMESTIC PHONOGRAPHS.

I beg to attach you herewith copy of a letter that I to-day received from Mr W. A. Smith the Chairman of the Edison Bell Phonograph Corporation. I think that this letter speaks for itself, and that no comment is necessary from me, but as you are now in New York it will be very opportune, I think, for the whole questions in this letter to be fully considered before your return to this country.

I also enclose you herewith the original letter that Mr Smith sent to me, which he received from one of his customers bearing on this self-same subject.

You will observe the request that Mr Smith makes for a measuring guage to be put on the machines, like the guage on the old 'Spectacles'. Personally, from practical experience, I can endorse the practicability that such a measuring guage would ensure.

Trusting that all the matters may be satisfactorily arranged and settled before your return here,

I am,

Dear Sir,

Yours faithfully,

Jas. Munro

P.S.

Since writing the above I have seen Mr Smith, and he desires me to add his request that the new recording "domestic" machine should have facilities to record on the "postal cylinder" to enable people who possess these machine to correspond with each other. That is to say that the suggested improvements should consist inter alia of the means to record on the large and small cylinders at pleasure.

JM

Dictated through
Edison's Phonograph.

[ENCLOSURE]

21/2/94

Dear Smith

My experience of late with the Phonograph has confirmed my former opinion that it is a great financial blunder on the part of the Phonograph directors – the making of the domestic machine – non recording.

Every one who has heard my instrument has been delighted with it & only when I had to admit I could not record a voice or song has disappointment been expressed – On four instances I could have sold

[ENCLOSURE]

a machine but for this!
"It is only an improved Musical Box" "A Scientific toy" has more than once been remarked.
I fear that in its present form the domestic machine as a nine days wonder will soon lose its novelty & hirers will soon give it up tired of the limited repertoire at their command. On the other hand of the machine is made to record you will get people interested in making their own records which in most cases will have a value from Association greater than from intrinsic merit & thereby give the machine a real & enhanced value in the hirers estimation.
Besides I am not sure but that the sale of the Wax Cylinders might not turn out more profitable than the sale of the instruments - such a large quantity would be used up - Spoiled. Photography suggests this to me. Since the devellopment of trade in Wrg plates more money is spent by Amateurs in Photographs than by the trade ten times

[ENCLOSURE]

over. And the legitimate professional trade has not shrunk up in the least, but much the other way.

I mean to say that as Dry plates have sold thousands of lenses & cameras so the Cylinder may do the same for Phonograph.

The invention needs to be known especially on its interesting application in the home circle and as a living autograph book in the drawing room.

Yours truly
R. W. Sutton

Form No. 2.

THE ONLY DIRECT ROUTE TO GERMANY.

The Anglo-American Telegraph Company, Limited.

ESTABLISHED, 1866.

FOUR DIRECT CABLE ROUTES

BETWEEN

THE UNITED STATES OF AMERICA AND EUROPE.

CABLEGRAM RECEIVED AT No. 8 BROAD STREET, NEW YORK, MAR 14 1894 189

PLACE FROM	No. Message	No. of Words	Received by	Time Received
London	211	17	R	9 10 A M.

To Moriarty C/o Uniphone Ny

Uitlooper impossible austria durability signed lease for use britain only cannot seize

Smith

NO INQUIRY RESPECTING THIS MESSAGE CAN BE ATTENDED TO WITHOUT THE PRODUCTION OF THIS PAPER.

March 19, 1894.

Dear Sir:-

We attended before the Vice Chancellor at the Chancery Chambers in Jersey City this morning. I produced Mr. Edison's affidavits as to his share of stock that we intend to use upon the former bill, and gave notice that we should apply for Receivers upon the second bill. The Vice Chancellor asked them if they did not wish to see that bill and affidavits and postpone the whole matter until tomorrow. I said that we had no objection, and it went off until tomorrow at Newark. I got ~~from~~ their answer to our former bill: They say that they have conducted their business with prudence, tried to introduce the phonograph, have made strenuous efforts to prevent invasion of their territory which was carried on mainly with the connivance of companies in the United States controlled by Edison; admitted that Gouraud's share was inadvertently not transferred, have got him a proxy; they maintain that Edison did not wish to contest; say he had not requested his share to be transferred and has no right to vote; deny mismanagement wasteful; allege that Company is solvent; deny jurisdiction of Chancery. They annex an affidavit of one Cochlan Clerk, that Tate asked for the transfer of Edison's share ten months ago, but did not have the share with him; Morison's affidavit-ditto, and that he did not transfer Gouraud's share by inadvertence. Henry Seligman's affidavit that neither Edison or Eaton applied for transfer of the Eaton share;

that Tate never applied to him to see the books until March 3rd; that Parker and Courand saw them March 6th. and that Edison was told by Jesse Seligman that they proposed to re-elect the board except Mr. Tate, asking Edison to nominate, suggesting Mr. Cutting; Edison refusing to make a nomination. Jesse Seligman swears to this like mass of facts. If that is all I am not very much afraid of it. I shall simply say that Mr. Edison changed his mind on finding out what was intended.

Very truly yours,

R. Wayne Parker

Thomas A. Edison Esq.,

West Orange, N. J.

EOPC

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

Answered March 7 1894

TELEPHONE No. 648.

LAW OFFICE
No. 800 BROAD STREET,
NEWARK, N. J.

March 20, 1894.

Thomas A. Edison Esq.,

West Orange, N. J.

Dear Mr. Edison:-

Mr. Keasbey attended today, applied for an adjournment of all matters because of Beaman's absence, and had our motions put off until Thursday of next week. The Vice Chancellor intimated to him that if he denied the insolvency there would probably have to be testimony taken on the matter. The proposed election tomorrow will be adjourned for two weeks.

I think this means a disposition to surrender, or at any rate to attempt negotiations. Probably it will be policy for you to refuse to have anything to do with them, and simply refer them to Counsel.

I want the white flag to come from them.

I congratulate you very heartily on the result of this matter. The delay is in our favor. It gives them time to think it over.

Sincerely yours,

R Wayne Parker

Friend Parker
I will refer everything to you & will not engage in any words with them
TAE

EUPC

CORTLANDT PARKER,
RICHARD WAYNE PARKER,
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 800 BROAD STREET,
NEWARK, N. J.

March 30, 1894.

Thomas A. Edison Esq.,

Orange, N. J.

Dear Mr. Edison:-

We argued the motion for a preliminary Receiver in the case against the United yesterday. Meanwhile I am working the matter with Mr. Eaton through Mr. Bush, as fast as possible. Eaton has been away and Bush has been away, and I do not feel like going to any one else than Mr. Bush in the matter. Bush wishes to see Major Eaton, have a talk with him and go over the case. He understands the facts thoroughly.

I cannot say that I much expect relief on this preliminary motion. Courts do not usually use such extraordinary powers immediately, but I purpose keeping up the hammering. We are in the right, and are certain to bring these gentlemen to their knees before long.

We already have the proxy for Col. Gouraud's share, and by getting Mr. Eaton's, we at any rate block an election.

Very truly yours,

R. Wayne Parker

Jesse Lippincott is sick & going away to California
They want to take his testimony. I will let you know
when & where

EUPC

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 800 BROAD STREET,
NEWARK, N. J.

Rollins

April 4, 1894.

Thomas A. Edison Esq.,
Edison Laboratory,
Orange, N. J.

Dear Mr. Edison:- The Examination of Seligman is adjourned till Friday.

I telephoned you yesterday that the Vice Chancellor desired the election put off another week. That is somewhat encouraging, although as I wrote you, I do not feel very confident as to the relief to be granted on this preliminary motion. Our strength lies in keeping up the fighting, attacking the transactions and policy of the Edison United Company. I do not think that those gentlemen will like that sort of work. At any rate, there is nothing to be lost, and much to be gained. Their present policy of refusing to put the machine on the market is simply suicidal. I wish to get time for another visit to their books, although that work ought to be done by a book-keeper. Meanwhile I shall press all the litigation. Men who attack you as they have done, with an utterly unprovoked assault upon your character, deserve to be shown that we have teeth. When they wish to talk settlement, that is another matter. Any proper business arrangement, which will put the machines on the market, I shall accede to instantly, but until then there seems to be no course to make them behave themselves, except to strike.

With best and kindest regards to yourself, I remain,

Yours sincerely,

R. Wayne Parker

The examination of Seligman adjourned till Friday

Telegrams & Cables: "Phonograph," London. Telephone No. 3,800.

EDISON + UNITED + PHONOGRAPH + COMPANY,

EDISON HOUSE,
Northumberland Avenue,
Charing Cross, W.C.

All Letters to be addressed to the Company.

14th April 1894.

My dear Mr Moriarty,

PRIVATE & CONFIDENTIAL.

I have already acknowledged in my other "Private" letter the satisfactory cablegram from you, and have made my remarks thereon. I write this supplementary letter, which is not to be copied, as I want to bring to your attention one or two things I do not want to pass through the letter book.

First with regard to the money matters, and the requests on the Edison-Bell Co; on my showing your cable to Mr Smith he says he is quite willing to oblige us, as far as it lies in his power, but as a matter of fact he says, they are very "hard up" themselves, and at the present moment want all the money they can get. This you can quite recognise, still I bring it to your notice so that you may know how things are going. Mr Smith said he would pay for the last 5 new record--ing phonos: and as this amounted to £89, I found I could manage to pay the £120 asked for by Thirion, and this I have done and cabled you accordingly. Now you will observe that Mr Thirion asks for another £40 to seize the machines at Lyons, and if you agree to give him that sum, you will have to arrange with Messrs Seligman Bros: that it be advanced in London. In the meantime I have asked Thirion if he could not accomplish this seizure out of the £120 now sent. Will let you know about this later after I hear from Paris. An official letter is sent you to-day from Thirion, who forcasts the objection and defense of a man whose Phono: has been seized. The laws on the Continent are very tricky you must understand, still I do not see how these men can benefit

much after the sweeping and decisive decisions of the British and American Courts in connection with the Phonograph question. However nothing will be done until we hear from you, and now as it is possible for you to return soon we trust you will be here to see that everything is in order.

I am preparing a statement of accounts for your information as between the Edison-Bell Cor: and this Co: up to the end of March. There is not very much of a balance due to us, but then the Furniture A/c has not been rendered, and other minor matters which are waiting your return.

What I wanted most particularly to refer to in this letter is in relation to the negotiations which are at present progressing between Mr Smith and Wm: Lynd. Possibly Mr Smith has given you an account of this, and as it is not my business to interefer with Mr Smith or the Edison-Bell Co: I cannot do more than report to you what has come under my knowledge. It commenced like this. Lynd I believe sent an effusive letter to Mr Smith asking for an appointment, and mentioning that he was in no way connected with Lewis Young now. Smith granted the inter--view and Lynd saw Mr W.A.Smith and Mr Johnstone Smith in the Board room where they were closeted over two hours. After Lynd had gone Mr W.A.Smith came down to me and informed me that Lynd had called, and wanted some employment. He (Lynd) said he had the addresses of all the people to whom Young had sold machines, and was willing to help the Edison-Bell people in tracing these, and do other detective work.

I do not know what Mr Smith said to him, what I do know is that Mr Smith asked my opinion of Lynd, and I assure you I was not backward in giving my candid and honest opinion of him. I said he was a dangerous man to have anything to do with, and when it suited the purpose of him (Lynd) he was not afraid to stab in the back, or do any low or mean action to attain his own personal ends. I said of the two I should rather trust Young with a sovering than trust Lynd with this or anything else. I also told Mr Smith of Lynd's despicable treatment of this Co:

and how he treated the Company so badly in his returns of money taken at his Exhibitions. I have no hesitation in saying most emphatically and without doubt that Lynd swindled the Co: right and left by making false returns of the money he collected on behalf of the Company, and I defied Mr Smith to produce any one in this house or out of it to say one good word for this low charlatan that I call him.

However notwithstanding this frank and unprejudiced opinion of mine Lynd has had numerous interviews with Mr Smith and Mr Begg, the nature of course I do not understand or know about. I believe however they are making some arrangement with him to work here for the Edison-Bell Co. Mr Smith knows that Lynd threatened me by letter which I showed to Mr Smith, and he ought to know the character of the man by his appearance in the witness box, and his bombastic utterances when first lieutenant and right hand man of Young that they were to smash up the Edison-Bell Co: and all the Phonograph interests. Notwithstanding all this knowledge of the man, Mr Smith is making some business arrange--ment with Lynd. Of course Mr Smith is quite entitled to carry out his own business in his own way, but I cannot protest strongly enough by having any "troch" or dealings with a man of this character. If Lynd does know the addresses of the people to whom he sold machines that is no guarantee that he can trace them now. The Phonographs have changed hands pretty often since then, and I am firmly of opinion that two thirds of the machines sold in Fore St: are out of this country, and used in our territory. The Edison-Bell Co: are therefore not the suffer--ers, and there is quite a perception in the few exhibitors of phonog--raphs in London of the illegal sort now. Neither are they in the provinces of Great Britain, as the press cuttings keep us informed of these. Notwithstanding all this Lynd is more than likely to be an employe of the Edison Bell Co: if he is not so already. Personally I must object to having any connection with him in any shape or manner, and it is not pleasant if one has to saddle against such a man on the

staers of Edison-House or anywhere else. I therefore bring the whole facts to your notice, to do with them what you like. I have given my opinion of Lynd, mind you without prejudice, but just as I found him, and I defy anyone to say that have heretofore employed him that they have found him satisfactory. I do not profess to ~~prophesy~~ prophesy but I will say this that if the Edison Bell Co: employ this man they will have soon cause to deeply regret it in more ways than one.

I have now had my say in this matter. I feel pretty strongly in the matter, and as my remarks are all prompted by conviction, and not from prejudice or any other vindictive motive, they are in that respect genuine and sincere.

There is nothing else I can write you about. I shall write you next mail a full detail of what I propose to do at Antwerp, and I now see matters clearer, and what we have to do, and how to do it, so that we shall go straight ahead with the work, and give a satisfactory display from the opening day onwards I hope.

Trusting that you are keeping in the best of health and looking forward to early news of your return,

Yours very truly

Geo Munro

ALL LETTERS TO BE ADDRESSED TO THE COMPANY.

Telegrams—
"GRAPHOPHONE, LONDON."
Telephone: No. 85,057.

THE EDISON-BELL PHONOGRAPH CORPORATION, LIMITED.

BRANCH OFFICES AT
BELFAST, BRADFORD, BRIGHTON,
BRISTOL, EDINBURGH,
GLASGOW, LIVERPOOL,
MANCHESTER, SHEFFIELD, &c.

EDISON HOUSE,
NORTHUMBERLAND AVENUE,
W.C.

19th April 1894.

SOLE OWNERS OF THE BRITISH PATENTS FOR THE EDISON-BELL PHONOGRAPHS, INVENTIONS OF THOMAS ALVA EDISON, ALEXANDER GRAHAM BELL, CHICHESTER BELL, CHARLES SUMNER TAINTER, AND OTHERS.
LEGAL PROCEEDINGS WILL BE TAKEN AGAINST ALL PERSONS SELLING, USING, OR EXHIBITING PHONOGRAPHS NOT OBTAINED FROM THIS CORPORATION.

S. F. Moriarty Esq,

NEW YORK.

My Dear Mr Moriarty,

Your favour of the 6th duly reached my hands, and I am glad, as I have said before, that you have been successful in your action, although to us here it is disgusting that you cannot make some arrangement to come to an amicable settlement over this Phonograph business, as the result here has been disastrous to our enterprise in the highest degree, and has utterly disgusted me with the whole business.

What troubles me most is the fact that notwithstanding the judgment we have got maintaining our Patents No 19,153 we now find that many of the exhibitors are getting over it by taking off the split nut and putting one nut on and by various other devices, so, notwithstanding the desire of Mr Cole to find a loophole, he is unable to swear an affidavit that the machines infringe this particular Patent,

so

so that we shall have all our work to do over again, and sue them on some other Patent.

All this has delayed our business very much, and Mr Edison must not blame us is the development is very much slower than he anticipated.

I find that I have really been wasting my time fighting an uphill battle, and trying to roll a stone up a hill, which simply rolls back again.

Notwithstanding all these difficulties I still believe the "Commercial" Phonograph has an enormous future before it, and I cannot understand the shortsightedness of the policy of Mr Edison putting machines on this market in order to get a little temporary benefit, and so damaging the interest which he has sold to us, and which, as an honourable man, he ought to have protected to the utmost of his ability.

I need hardly say I shall be glad to see you when you do turn up, but I fancy you are waiting until the fine weather comes in, and the London season is a little more advanced so that you can blossom forth as one of the ornaments of Society here. With kind regards,

Believe me, Yours faithfully,

Wm Alex Smith

DICTATED THROUGH THE 19 APR. 1894 EDISON-BELL PHONOGRAPH.

Answered
May 14/94
EUPC

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
35 Broad St.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, May 7th, 1894.

Thomas A. Edison, Esq.,

Orange, N.J.

Dear Sir:-

I am in receipt of your favor of April 23rd. The irregularities, referred to in my letter of April 21st., were especially those in the accounts of Mr. Miller, your bookkeeper, but judging from the tenor of your letter, that various kinds of irregularities, to use a mild phrase, have occurred in the running of the Works, I shall be much obliged if you would give me all the information within your knowledge with regard to the same.

Yours truly,

Theodore Seligman

The accounts of Mr Miller are correct please be more specific —

Answered / E U P C.

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
15 Broad St.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, May 16th, 1894.

Thomas A. Edison, Esq.

Dear Sir:-

I am in receipt of yours of the 15th inst. and am glad to learn that the accounts of Mr. Miller are correct.

If I had specific knowledge of facts of maladministration of the affairs of the Company I should not have asked you for any details, and your persistent refusal to give a co-Director information as to matters which, from the way the business has been conducted, are known only to you, is to say the least strange. I trust you will not compel me to get at the facts of the business of the Company in any other than a friendly way.

Yours truly,

Theodore Seligman

Dear Sir - The reason I could give no information is that there was no information to give - you know very well that the books have been examined by your own expert twice & have always & are now open to the inspection of any director of the Co. Yours Ja Edison

LAW OFFICES OF
WISE & FLANNAGAN,
EDISON BUILDING, 44 BROAD ST.

JOHN S. WISE.
DALLAS FLANNAGAN.

NEW YORK. May 18, 1894.

Mr. Thomas Alva Edison,
Orange, N. J.
Dear Sir:-

At the request of my client, Col. George Edward Gouraud, I have the honor to transmit herewith copies of letters which have recently passed between Mr. Stephen F. Moriarty and myself touching certain slanderous statements.

I have advised my client that I would send the same to you and to others, because he has been informed that the slanders have been either addressed to you and to them or uttered in your and their presence and hearing.

Respectfully,

Jno. S. Wise

[ENCLOSURE]

Law Offices of
Wise & Flannagan,
Edison Building, 44 Broad St.

JOHN S. WISE.
DALLAS FLANNAGAN.

New York, May 14th, *1894.*

Mr. Stephen P. Moriarty,
Hotel Waldorf,
New York.

Dear Sir:-

Col. George Edward Gouraud has consulted me touching sundry slanderous statements about himself emanating from you.

I think I need not repeat them as you probably understand to what he refers.

Col: Gouraud will not submit to this form of attack and directs me to notify you to desist henceforth from all reference to him or his affairs.

Permit me to add that if you force him to resort to legal proceedings to protect himself, as he is fully prepared to do, it may occasion you annoyance and mortification, for this is a class of cases in which an order of arrest may accompany the summons and complaint.

I occupy a relation towards you sufficiently friendly, I feel sure, to repel any feeling upon your part that I am endeavoring to intimidate or threaten you, and let me add personally that I think you have done both Col: Gouraud and yourself injustice in the harsh things you have said.

As to what is passed I am content, as is also my client, to let it go unnoticed, If I have your prompt assurance that in future you will forbear from slanderous allusions to Col: Gouraud.

Respectfully,
Jno. S. WISE.

[ENCLOSURE]

THOMAS COCHRAN, PRESIDENT.
THOMAS A. EDISON, VICE-PRESIDENT.

HENRY SELIGMAN, TREASURER.
G. H. MORRISON, SECRETARY.

Edison United Phonograph Company,

MILLS BUILDING,

New York, May 15th, 1894.

John S. Wise, Esq.

Dear Sir:

Your favor of the 14th inst. was handed to me last evening, and I appreciate your expression of friendly feeling. While I do not in the least fear your client's threats, I am quite willing to state, in answer to the last paragraph of your letter, that your client's affairs will be, as they have always been, a matter of perfect indifference to me, and that I have no desire to make any allusions to him or them, so long as I am not compelled to reply to any false charges regarding myself or my friends, which may be brought to my attention as emanating from him.

Respectfully,

S. F. Moriarty.

[ENCLOSURE]

LAW OFFICES OF
WISE & FLANNAGAN,
EDISON BUILDING, 44 BROAD ST.

JOHN S. WISE.
DALLAS FLANNAGAN.

NEW YORK. May 16th, 1894.

Mr. S. F. Moriarty,

New York City.

Dear Sir:-

Yours of the 15th int. received.

While it is evasive, I shall treat it as an admission of the warning you have received.

My client desires that his affairs shall be matters of indifference to you. He instructs me to deny that he has threatened you, and if you do hereafter allude to him as you have heretofore done, you will have the opportunity of showing whether you have been compelled thereto by any false charges which may be brought to your attention as emanating from him. Meanwhile, your suggestion touching his last point was gratuitous and requires no further answer at my hands.

Respectfully,

Jno. S. Wise.

ALL LETTERS TO BE ADDRESSED TO THE COMPANY.

Telegrams—
"GRAPHOPHONE, LONDON."
Telephone: No. 35,057.

THE EDISON-BELL PHONOGRAPH CORPORATION, LIMITED.

BRANCH OFFICES AT
BELFAST, BRADFORD, BRIGHTON, BRISTOL, EDINBURGH, GLASGOW, LIVERPOOL, MANCHESTER, SHEFFIELD, &c.

EDISON HOUSE,
NORTHUMBERLAND AVENUE,
W.C.

24th May, 1894.

SOLE OWNERS OF THE BRITISH PATENTS FOR THE EDISON-BELL PHONOGRAPHS, INVENTIONS OF THOMAS ALVA EDISON, ALEXANDER GRAHAM BELL, CHICHESTER BELL, CHARLES SUMNER TAINTER, AND OTHERS.
LEGAL PROCEEDINGS WILL BE TAKEN AGAINST ALL PERSONS SELLING, USING, OR EXHIBITING PHONOGRAPHS INFRINGING THE ABOVE PATENTS.

S. F. Moriarty, Esq.,

The Waldorf, Fifth Avenue,

NEW YORK.

Dear Mr. Moriarty,

I have yours of the 11th instant, and have just heard from Mr. Munro that you have promised to cable before you sail, and I write a few lines to tell you that the infringers seem to be getting worse and worse, that we have now heard of several offers from Amerrica - at least three - offering Phonographs from £15 up to £25, with a big discount, so that, unless this is put a stop to I do not see where the business is to end.

The amount of machines that has been shipped in here is almost incredible, and I do not know what amount of money we shall have to spend and what amount of labour we shall have to give in getting all these machines in. It is heartbreaking!

I note what you say about Gouraud, and am not likely to come across any of Mr Gladstone's friends, so that we must

just

just let him take his chance.

With kind regards,

Believe me,

Yours faithfully,

Wm. Alexr Smith

There is some infernal work going on in the U.S. which I cannot understand and it looks as if the Phonograph which might have been one of the finest in the world is going to be utterly ruined —

Fancy Standard M. machines being offered at $45 for Sale outright..!

EUPCo.

Ans 5/31/94

EDISON BUILDING. Broad St.
New York City, May 24th, 1894.

T.A.Edison, Esq.,
Edison, N. J.

Gouraud — I am through with United you may fight all you please but I want none in mine — Edison

Dear Edison:-

I enclose you copy of correspondence with Moriarty. This has been made necessary by outrageous attacks upon me which have been brought to my notice by several friends here. I for a long time treated them with contempt, as the only reception they seemed to merit. I understand that he has also used your name as a target for the same attacks, and cannot well doubt the truth of the statements for the reason that he has on many occasions when our business relations compelled me to meet him spoken of you to me in a most derogatory manner, not hesitating to say that you had in several transactions, between yourself and the United Phonograph Co., and as between the Phonograph Works Co. and that Company, as well as between yourself and the Phonograph Works Co., on the one side and the Graphophone Co. on the other, in the matter of the amalgamation of their interests, "swindled the Company" and "lied to it," etc. etc. I feel that it is due to you to give you this information, and I do so with the idea that you will probably take the same view of it that I have taken with regard to his attacks upon me, and that you may perhaps like to take the same or similar methods to prevent his continuing his attacks upon you; and if you do I can think of no one better qualified to address Moriarty on your behalf than our mutual friend John Wise, who wrote the letters in question for me, and which letters have been commented upon by every one who has seen them as "very masterful productions." They have had a very salutary effect in my case, as I am assured by the several gentlemen to whom the correspondence has been sent that he Moriarty has scrupulously abstained from all reference to me since. I am informed that his attacks upon both of us in London have been so vituperative and frequent that Major Sangster, the Secretary of the United Phonograph Co. in London, took notes of his statements on many occasions, when made to him in the presence of others, and these latter I have sent for, and if they are found to be of the character which they are described to be, I shall bring a criminal action against him for libel, which, in England would result in his imprisonment pending a trial, as he would not be allowed bail.

Very sincerely yours,

G. E. Gouraud

MICRO-SONOROPHONE, (LIMITED.)
COL. GOURAUD, CHAIRMAN.
MR. G. FAUREL GOURAUD, TREASURER.
MR. JACKSON GOURAUD, SECRETARY.

LONDON:
181 QUEEN VICTORIA, E. C.
CABLES AND TELEGRAMS,
"MICROSONORO" LONDON.
TELEPHONE 3220.

NEW YORK:
EDISON BUILDING, 44 BROAD ST.
CABLES AND TELEGRAMS,
"MICROSONORO" NEW YORK.
TELEPHONE 660 BROAD.

May 28th,1894.

Mr. Thomas A. Edison,
Edison, N.J.

Dear Sir:-

Referring to the cable of this afternoon, this is the form of letter proposed, but to be submitted first to Mr. John S. Wise for approval before sending.

Truly Yours.

G. Eg. Gouraud.
G. F. G.

[ENCLOSURE]

MICRO-SONOROPHONE, (LIMITED.)
COL. GOURAUD, CHAIRMAN.
MR. G. FAUVEL GOURAUD, TREASURER.
MR. JACKSON GOURAUD, SECRETARY.

LONDON:
161 QUEEN VICTORIA, E. C.
CABLE AND TELEGRAMS,
"MICROSONORO" LONDON.
TELEPHONE 3220.

NEW YORK:
EDISON BUILDING, 44 BROAD ST.
CABLE AND TELEGRAMS,
"MICROSONORO" NEW YORK.
TELEPHONE 660 BROAD.

file

28th. of May, 1894.

To the Directors,
Edison United Phonograph Company,
New York City.

Gentlemen:-

Having been informed of the arrangements you have made for confiding to the hands of Mr. Stephen Moriarty the representation of the interests of the Edison United Phonograph Company in Europe we beg respectably to enter this our protest against the same, and to request that you will be good enough to delay his departure at least for a few days in order to allow us the opportunity of placing before you some of our reasons for objecting to his appointment. We venture to think that when you are in possession of the information concerning Mr. Moriarty's past connection with other business enterprises and his present standing with his former business associates, you will share our opinion as to his unfitness to represent interest of the importance of those in question, as well as yourselves since he cannot represent the Edison United Phonograph Company without in a very important measure being considered as representing the gentlemen whose names are identified with that business as directors of the Company.

The information we have in view will not be mere ex-parte statements of our own.

[ENCLOSURE]

MICRO-SONOROPHONE, (LIMITED.)
COL. GOURAUD, CHAIRMAN.
MR. G. PAUVEL GOURAUD, TREASURER.
MR. JOSEPH GOURAUD, SECRETARY.

LONDON:
151 QUEEN VICTORIA, E. C.
CABLE AND TELEGRAMS,
"MICROSONOR" LONDON.
TELEPHONE 3220.

NEW YORK:
EDISON BUILDING, 44 BROAD ST.
CABLE AND TELEGRAMS,
"MICROSONOR" NEW YORK.
TELEPHONE 560 BROAD.

Considering the extent to which our names are identified with the business of this company, and the fact of our holding one half of the share captial of the same, we trust that this request may receive that consideration at your hands which we think is not unreasonable to expect, the more so since the delay we ask for (cannot materially prejudice the interest of the company.

We are gentlemen,

Yours faithfully,

Law Offices of
Wise & Flannagan,
Edison Building, 44 Broad St.

JOHN S. WISE.
DALLAS FLANNAGAN.

New York, May 19th, 1894

To the Directors
Edison United Phonograph Company,
New York City.

Gentlemen:-

I have this moment (1:10 P. M.) received a telegram from Mr. Thomas A. Edison as follows:

"Please send letter in my name protesting against the appointment of Mr. Moriarty as Foreign Agent of the United Phonograph "Company on the ground that in my opinion he is not a fit person "to represent the Company; that his past record should be investi-"gated before trusting him with so important a mission.
T. A. Edison."

I am not yet advised by Mr. Edison as to the details and specifications of his objection to Mr. Moriarty; but I am sure that one so conservative as Mr. Edison must have and will produce strong reasons to sustain his objection.

I am advised that Mr. Moriarty is about to sail for Europe on this business. I therefore hasten to advise you of Mr. Edison's telegram, because I feel that an objection so earnestly expressed by one who is not only a large shareholder, but whose name gives the enterprise its chief prominence, will command your immediate and earnest attention.

Yours truly,

John S. Wise

[ATTACHMENT]

Copy of this letter sent to
✓ Jno. E. Searles
117 Wall
The Shoreham
Wash. C
Marquart 160 B'way
Newport R.I.
D O Mills
✓ Thos. Cochrane
Union League Club
Phila
✓ Thos. [illegible]
Rittenhse Sq
Phila

NEW YORK ADDRESS, EDISON BUILDING, 44 BROAD ST.
MEMORANDUM.

TELEPHONE 3250
TELEGRAMS & CABLES,
"COURSING, LONDON"

3, WHITEHALL COURT,
S. W.

Dear Sir:-

Having heretofore introduced Mr. Stephen F. Moriarty to you and others I think it proper to advise you that subsequent acquaintance with Mr. Moriarty leads me to withdraw from him as I now do whatever endorsement may have been implied in my introduction.

In this, I intend only to relieve myself from any further responsibility for my introduction of Mr. Moriarty.

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
15 BROAD ST.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, June 22th, 1894.

My dear Moriarty:-

We have received your cable as to bringing an action against the Kansas Co., but we do not propose taking such a step as you ought to know as well as we do by this time that it would be an absolute waste of money and time.

If the Kansas Co. is selling machines in its own name and you can get a judgment against them in England on account of the infringement, no doubt we would be able to bring an action in this country upon that judgment with some hopes of success. I hope you are having good luck in your negotiations.

Yours very truly,

Theodore Seligman

Stephen F. Moriarty, Esq.

I have instructed Miriam to go to Washington to see Tainter & Bell & get one of the old machines manufactured under No 6027 ok as cabled for by you.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. W. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, June 26th 1894. 189

My Dear Mr. Moriarty. PERSONAL.

I am duly in receipt of your letter of June 15th, and am very glad to hear you are feeling so much better.

It must have been a great source of pleasure to you to have been met in such a kind spirit by Mr. Smith and the other gentlemen of the Board, and I have no doubt the Automatic Company is already practically assured.

I am delighted to hear that the Basic Patent Case, engraving on Wax, has been decided in our favor, and will no doubt place the English Company on a very firm foundation.

Mr. Theodore Seligman received your letter, and in talking over the matter of seizing machines in England, he thought there would now be no trouble whatever in that respect.

As I wrote you in my last letter, Mr. Prescott, an Agent of the United States Phonograph Company offered to sell Cornelius a machine for Ireland, and Mr. Theodore Seligman is now carefully looking into the matter, and I hope we will be able to do something.

It does not however look as if much could be done on this side in regard to stopping illegal shipments, but if this last decision will enable the E. B. P. Cor: to seize a few machines in a peremptory manner, it will have a salutary effect.

Thomas Cochrane, President
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer
G. McMorrison, Secretary.

Edison United Phonograph Company,
MILLS BUILDING.

New York, _____ 189__

For some reason which we do not comprehend, Mr. Gilmore was quite gushing to your Brother yesterday, could it be that he has heard of the late decision.

Mr. Henry Seligman seemed pleased that the English Company had won the suit .

Enclosed please find a clipping from the "New York Herald" in regard to injuries sustained by Mr. Edison from a fall.

I presume he must have been quite sick yesterday for your Brother says Mr. Gilmore could not see him, notwithstanding that he had very important business.

Yours very truly,

G. McMorrison

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. N. Morrison, Secretary.

Edison United Phonograph Company.

MILLS BUILDING.

New York, June 29thI894. 1892

S. F. Moriarty Esq.,

London, England.

My Dear Mr. Moriarty:-

Your Brother tells me that Mr. Edison is much better, so I presume his fall zwill not result in anything very serious.

Mr. Theodore Seligman was in Newark yesterday, and saw Mr. Tewksbury, who talked in a very frank way, and assured him he was not shipping any machines abroad.

There is no news this week, but we are looking for a letter from you on Monday, and hope you are meeting with success.

Yours very truly,
G. N. Morrison
Secretary.

I heard yesterday that the North American is likely to close up its affairs or go into the hands of a receiver

Thomas Cochrin, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. K. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, July 3rd, 1894 1889

S. P. Moriarty Esq.,

PERSONAL.

London, England.

My Dear Mr. Moriarty:-

There is no special news here this week, but an incident occured in the request of Mr. James, that his name be dropped from the Executive Committee, and his resignation was received this morning. He is still a Member of the Board.

Yours very truly,

G. K. Morrison

Secretary.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. N. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, July 21st 1891

My Dear Mr Moriarty

Your personal letter of 14th inst is duly to hand and Mr Henry Seligman has also received your letter to him.

It is certainly very quick work to complete three large Syndicates in the few weeks you have been there, and I have no doubt every one will be much pleased. I think Henry Seligman is quite encouraged and presume there is no question as to their successful termination.

I miss you very much in the office here, and should like to see you come back.

You have not said a word in regard to the Telegraph Company, but no doubt you have been too busy, in fact your letters confirm that.

Do not work so hard as to break your health down though, that is poor economy.

With my best wishes for your complete success.

Yours most Sincerely.
G. N. Morison

Thomas Cochran, President.
Thomas A. Edison, Vice-President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, August 14th 1894 489

Personal

My Dear Mr. Moriarty:- Personal.

I am duly in receipt of your personal letter of August 3rd, and feel gratified to learn that we may expect to receive an order for 500 machines by next steamer.

I had a talk with Mr. Edison on Sunday last, as that is the only day he is at home from the Mines, but no mention was made in any way of what you were doing, or what progress the Company was making, therefore do not let the fact of my having seen Edison worry you in the least degree, the object of the visit was for an entirely different purpose, and I held to what I went after, which was to secure certain things, which would aid us in the prevention of machines going abroad, and your Brother and myself, have for a couple of weeks been trying to see what we could do to stop this.

We have had promises that machines would be stamped, etc and we now think that this will be accomplished; Edison has promised me to stamp the machines in the metal "For use only in the United States and Canada" and also the number, in addition, he will put in each box any circular we get up, which will not conflict with his Agreements, warning people, and instructing them in what countries the machines may be used.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, ... 189

He will also notify the Express Companies, and do anything in fact which can legally be done.

We will study over the subject anew, and will commence with this perliminary at all events.

Mr Edison said to me that The North American Company was in the hands of a Receiver, that he did not own a controlling interest in that Company, but that he expected to secure the control of the Edison Phonograph Company from which The North American Company sprang, and that when he had done so, it would give him the power to refuse to supply anyone with Phonographs who were shipping them abroad, and he would not supply such men as Tewksbury and will try to aid us now, but if he refuses to fill the orders of The North American Phonograph Company at present, it would annul his Agreements, but I am looking into this matter, and will talk it over with Mr. Theodore Seligman.

It would not surprise me, that if Edison succeeds in getting control of the old Edison Phonograph Company, that he will sell his latest Phonograph in this country; and he will do with that machine just what he is doing now with the Kineoscope for which he is getting $250. each, and they are selling a lot of them.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. N. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, _____ 189_

He expects to accomplish this in about six weeks. Mr. Gilmore tha Manager of the Works promised me to send us an estimate for 100 Phonographs of the present "M" type, we will then know how cheap he can make them.

We note what you say in ragard to your order of 500 Machines, and will do as you advise.

We will also look into the matter of Spackman & Archibald of Montreal. With kind regards,

Very Sincerely,
G. N. Morrison
Secretary.

P.S. I have had one or two personal applications for Machines for Russia, and they report that there are many machines there, but I have Edison's promise now, that no more new machines will be shipped, or old ones either for that matter, and we are even considering buying up from the Works the few top-plates and parts of machines, which might be used to refit old machines, if it does not amount to much, and would be of any advantage.

You can judge for yourself whether to place any reliance in these promises or not.

Telegrams & Cables: "Phonograph," London. Telephone No. 3,800.

EDISON UNITED PHONOGRAPH COMPANY,

EDISON HOUSE,
Northumberland Avenue,
Charing Cross, W.C.

All Letters to be addressed to the Company.

Friday 18th August 1894.

Dear Mr.Moriarty,

No mail received this morning,save two letters, one containing a patent a/c.from Norway,& the other a demand for phono.pamphlets,which I have put aside for your answers.

Mr.Stieltges of Amsterdam,called this morning,and is very much angered at Young for having an establishment in that city, I told him of the judgment we had against Young,and that he would not last much longer as we were still pursuing him with the utmost vigour of the law etc.and now Stieltges,would like to have copies of the papers,with the articles showing that the Young party had been defeated,in order to use them to warn the public in Holland not to have dealings with him.

I assured him that you would be informed of his visit and conversation and that no doubt he would hear from us in a few days. I will tell you in detail exactly what took place when I see you. With the hope that you are in good health,I remain

yours very truly,

C Bowa

J. & W. Seligman & Co.
Bankers.

Mills Building.

New York, Sept. 11, 1894.

My dear Mr. Moriarty :

I am in receipt of your favors of August 3rd, 23rd and 31st, noting contents. It is really too bad that these illegal machines are constantly being forwarded to the other side, and I can only assure you that we are doing everything in our power to prevent it; but it seems almost impossible. However, I think the situation appears brighter to-day, inasmuch as the North American Phonograph Company is in the hands of a Receiver, who has promised Mr. Keasby that he will sell no machines to any whomsoever without first giving us an opportunity of purchasing them. If he keeps his word, which I have no reason to doubt, I do not see how Tewsbury or anybody else can obtain any more machines except from the Edison Works, and I do not believe that Edison would dare to effect any such sales. The present Superintendent of the Works, Mr. Gilmore, appears to be friendly, Morison has seen him several times, and he claims to be willing to do anything that he can to assist us, and, at the same time, is prepared to stamp all machines as we request. He is now preparing an estimate for the 500 machines that you desire, and as soon as we hear from him we will communicate with you by cable. You must impress upon

your Directors on the other side that we are doing everything in our power to assist them, and although it is annoying to have machines disposed of by outsiders, still it should not seriously interfere with their business, as from all reports it is well established, and I feel sure that in the long run they will come out with flying colors.

Mr. Platt has assisted us in every way possible, and through his kindness we were able to ascertain the shipment of certain machines to France. As the law is stricter there than in England, I trust that you were able to seize these machines. If you can only do that in a few instances, it will have a very wholesome effect and frighten purchsers on the other side.

I am more than anxiously waiting to hear from you the result of your recent negotiations and hope to hear soon that you have carried them to a successful conclusion.

I need not assure you that a round sum of money would prove most welcome and would encourage the Directors very much indeed.

With kind regards, I am,

Yours sincerely,

Henry Seligman

Mr. Stephen F. Moriarty,
Edison House,
Northumberland Ave.,Charing Cross, W.C.,
London, Eng.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, September 11th, 1889.

Edison Phonograph Works,

Orange, N. J.

Dear Sirs:-

We requested you last week to kindly give us your lowest figures for 500 Commercial Phonographs, and would like to receive your reply with as little delay as possible.

Will you not kindly let us hear from you by return mail and much oblige.

Yours very truly,

G. H. Morrison

Secretary.

[ATTACHMENT]

EDISON PHONOGRAPH WORKS

Orange, N.J. Sept. 18, 1894. 1880

C O P Y

Edison United Phonograph Co.,

G. N. Morison, Esq., Sec'y.,

Mills Building, Broad st., N. Y.,

Dear sir:-

" Referring to your letter of Sept. 11th, asking us to submit estimate for building 500 "C" Phonographs, to be exactly the same as those heretofore furnished you, we will undertake to furnish you with these machines at a net price of $55.00 per machine, this price being based upon your giving us an order for not less than 500 machines, and it includes a "C" Phonograph complete with hearing tube, speaking tube, oil can, chip brush, but without cabinet or table. Packing charges to be extra. This price is made ~~xxxxxxxxxxxxxx~~ without reference to the contract relations between your Company and ourselves, and should you decide to place an order with us for these machines to be built in accordance with the terms of the contract, this price will, of course, be void and of no effect."

NAPC

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Dear Sir.

As requested by you I attended at Keasbey's motion Tuesday —

The Court after the argument asked him what Contract bound the N A Phon Co or its receiver to put its purchasers under special terms and rather upset the United Co.

I really can not understand the position of that Co. playing dog in the manger as it does.

I am at Perth Amboy at present — but will meet any special appointment that you desire. Yours

Wayne Parker

NAPC

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Sept. 17, 1894.

Thomas A. Edison Esq.,
Orange, N. J.

Dear Mr. Edison:-

Mr. Keasbey, for the Seligmans, is still pushing his plan of tying the Receiver up and making sale of phonographs without special contracts. The matter came up before the Vice Chancellor again this morning.

Sincerely yours,

Wayne Parker

I think that the Chancellor understands the matter better than he did and is likely to leave the Receiver a free hand.

NAPc

CORTLANDT PARKER,
RICHARD WAYNE PARKER,
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

September 19, 1894.

Thomas A. Edison, Esq.,
Orange, New Jersey.

Dear Mr. Edison:-

The Vice-Chancellor called messrs Keasbey and Hardin and myself before him today and said his order as to special contract on Receiver's sales was made under the misapprehension that the N. A. Co. had agreed with the United and that he would revoke the order and substitute one that the Receiver take a receipt showing that the sale was made with notice that it was subject to the N. American contract with Thomas A. Edison that the Co. should not sell phonographs for use in countries other than the United States and Canada, nor interfere in any way with the foreign business of the said Edison. Mr. Keasbey was very much put out and asked as to prices &c. as if he wanted to buy the whole stock. The Receiver said he would sell no more for $55 (which was a special price in large quantities) but would sell for $70, which he now netts over agent's commission.

So the matter rested, an order to be drawn accordingly. This is the last news and rather euchres the United.

Yours sincerely,

Richard Wayne Parker

Form No. 2.

TRANS-ATLANTIC CABLEGRAM.

No. _____

No. Message, 416

No. of Words, 34

THE COMMERCIAL CABLE COMPANY
ATLANTIC OCEAN
MACKAY-BENNETT SYSTEM
ENTERED AT STATIONERS' HALL

OFFICES:
LONDON: 28, Royal Exchange, E.C., 16, Mark Lane, E.C., 1, Northumberland Avenue, W.C., 11, Duke Street, S.E., and East India Avenue, E.C.
LIVERPOOL: F 8, Exchange Buildings.
MANCHESTER: 18, Moult Street, Cross Street.
NEWCASTLE-ON-TYNE: 29, Sandhill.
BRADFORD: 8, Forster Square.
GLASGOW: 67, St. Vincent Street, and 40, Hope St.
DUNDEE: 67, Albert Square.
EDINBURGH: 82, George Street.
LEITH: 5, Bernard Street.
BRISTOL: Carlton Chambers, Baldwin Street.
CARDIFF: Cory's Corner, Bute Docks.
SWANSEA: 15, Adelaide Street.
WESTON-SUPER-MARE: 12, Richmond St.
WATERVILLE: Co. Kerry.

Date 21 SEP 94

The following CABLEGRAM received, "Via Commercial Cables," at 9-44 A.M.

From New York To Moriarty Phonograph London

Chancellor issued order requiring receiver to exact receipt from purchasers that they buy phonographs and supplies subject to obligation of north american phonograph company not to interfere with foreign business

No Inquiry respecting this Message can be attended to without the production of this paper. Repetitions of doubtful words should be obtained through the Company's Offices, and not by *direct* application to the sender.

Jonas Cochran, President.
Thomas A. Edison, Vice President.

Henry Schapman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, September 25th 1894.

My Dear Mr. Moriarty:- PERSONAL.

The Receiver told Mr. Keasbey today that the Phonographs cost the North American Phonograph Company $37.50 each, that they sold them in quantities at $55.00, which doubtless means the machines which were bought by Tewksbury, and remarked as an explaination of the above cost, that the Company had a contract which provided they were to be charged cost and 20% .

Mr. Keasbey also learned that Mr. Edison was still strongly in favor of selling machines, and that he, Edison, thought that no matter what was obtained for territory, the tendency was to limit the output of machines. This we have known all along, but Edison must have discussed the matter with the Receiver for him to know so well what Mr Edison's views were,

A notice appeared in the paper the other day which gave the public the impression, that the foreign Company were not the gainers by the Chancellor's recent decision, therefore in order to correct this, the enclosed notice was inserted in the daily papers.

The United States Express Company, or rather Mr. Platt have aided us very materially in tracing goods which are being shipped abroad, and your Brother went over to see him.

I may see Mr Edison tomorrow, and if I do I shall endeavor

Thomas Cochran, President.
Thomas A. Edison, Vice-President.

Henry Seligman, Treasurer.
D. H. Morison, Secretary.

Edison United Phonograph Company,
MILLS BUILDING.

New York, 189

to obtain something in writing, which will give the Company additional protection against illegal shipments .

The Receiver is having a transcript of the North American Company's books made, but they will not be ready before the 10th of October, so it looks as if the Company would not be wound up for some little time to come, especially as there are some suits against it.

Mr. Keasbey has just prepared the form of receipt which the Receiver will be obliged to ask every purchaser of Phonographs and supplies to sign, and has submitted it to the Receiver for his approval, but I could not get a copy of it as it was only in lead pencil, and not yet approved.

The Phonograph Works are shipping great quantities of the Kinetograph, and they are very busy, even working all day on Saturday. A large shipment of them went to London on Saturday the 22nd of September, and I think they were for Colonel Gouraud, the firm through whom the financial matters were transacted are Messrs Maguire & Bancus, 45 Wall Street.

I have just sent out to see what their business is, but find that there are no such firm there and they are not in the

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morison, Secretary.

Edison United Phonograph Company.

MILLS BUILDING.

New York, ... 189.

directory.

I send you a few of the circulars just printed referred to in previous letters.

I shall be galdd tomreceive the account of the growth of the Commercial business in Great Britain, and shall place it with the papers for presentation to the Board when they next meet.

Your Brother goes to the Factory constantly, but they are doing very little in the Phonograph way at present.

Very Sincerely,

G. H. Morison

Thomas Cochrane, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company.

MILLS BUILDING.

New York, September 27th 1889.

S. F. Moriarty Esq.,

London, England.

My Dear Mr. Moriarty:-

I went out to see Mr. Edison at his Mines yesterday and made a strong effort to get such a letter from him as would aid us through the Works in protecting foreign territory, but he would not do anything in the name of the Works on account of the Contracts with the North American Phonograph Company, and I think his reason was, that he feared that the Receiver would be obliged to sell the contracts and stock of that Company to someone who might outbid him, possibly the Graphophone people, whom he says has notified the Receiver, that it is their intention to bid for it, or even the United Company might bid for it, but I did what I thought was the next best thing, induced him to write the enclosed letter, or rather such a letter as would be a promise to refuse to sell to any person or persons who we could demonstrate to him were shipping abroad etc. etc. after the North American Company was wound up.

Now if by any chance the United Company should find it advantageous to bid for the N. A. P. Company, it seems to me that there would be some protection in their contracts, or at least we would have something that he wants, and thus might serve a purpose

Thomas Cochrane, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. W. Morrison, Secretary.

Edison United Phonograph Company,
MILLS BUILDING.

New York, ... 189..

or if the United Company does not want the N. A. P. Company, then this letter is a recent assurance of his aid in repressing illegal shipments.

It is Mr. Edison's intention, if he succeeds in obtaining the N. A. P. Company, and as soon as the old stock of machines are entirely disposed of, to manufacture his new machine, and he says that when it is put on the market, that everyone will want the best machine, and he is perfectly confident that it is the best.

He believes in selling machines and in selling them chep cheap, he also wrote me a little memorandum as follows:-

Labor Material
to this add 60%
to the total add
20% for profit.
This is basis of charging
at Works.

E

He says that the above is the way the Works make up their prices, and I will look into it.

Itt seems to me that if we were to give enough orders to

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,
MILLS BUILDING.

New York, _____ 189_

the Works to keep them fairly busy, that he would not have the same incentive to manufacture the new cheaper machine,

I have tried to get something, little by little that would help you, and I send the enclosed for what it may be worth.

Yours very truly,
G. H. Morrison
Secretary.

P.S. I know that you are opposed to changing the type of machine abroad, but you know what advantages this new machine has, which Mr Edison expects to manufacture, and I believe it has 2. 3. and 400 threads to the inch with very little battery power, but doubtless you know what is best under the circumstances.

[ENCLOSURE]

Edison, N. J.
Sept: 26, 1894.

The Edison United Phonograph Co.,

N York.

Gentlemen:-

Until the Receiver of the North American Phonograph Co., Liquidates that corporation I am powerless under the various contracts to prevent the shipping abroad of Phonographs obtained from that Co. Should I be able to purchase the effects of the North American Phonograph Co., at the Receivers sale which I understand is soon to take place, I will then be in control of the sale of phonographs in this Country, and you may rest assured that in that event I will do all in my power to prevent the export of any machines abroad during the life of our patents here, that while it will be impossible to follow all sales yet if it is ascertained that any particular purchaser is selling abroad and it is brought to my attention I will take steps to stop it, in the event as above mentioned (i.e.) that I obtain Control.

Yours

(Sgd.) Thos A. Edison.

Thomas Cochrane, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, September 28th 1899

My Dear Mr. Moriarty:-

I have been endeavoring to get the information from the Works as to when they could deliver 500 "C" Phonographs, and this morning I am in receipt of a telephone message as follows:-

"I am now looking up stock and tools with the view of determin
"ing exactly what delivery we can make you on "C" Phonographs
"after receipt of order before anything is done, however would
like to have you discuss the matter of new order with Mr.
"Edison, can you meet him at the Laboratory Sunday morning abo
"about II o'clock for this purpose.

W. E. Gilmore

I replied that I would come out and see Mr. Gilmore this afternnoon.

As we wrote you by yesterday's steamer, Mr. Edison is desirious of manufacturing his new Phonograph and putting it on the market in the United States and Canada, and Gilmore expects to do a large business, as the machine is simple and cheap.

If however Edison stamps the new machine with the restriction clause and carries out all he has expressed to us in writing in letter and spirit, we should have no difficulty in protecting our territory.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
D. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, ... 189

We enclose you a copy of the receipt, which the Receiver of the North American Phonograph Company is ordered by the Chancellor to exact from every purchaser of Phonographs.

The Words in this paper "title is" I have filled in myself as they were inadvertently omitted in the copy handed me by Mr. Keasbey, yesterday but I think they are the correct words used.

This receipt will be of some service in restraining purchasers from the North American Phonograph Company, and the letter we obtained from Mr. Edison, a copy of which was sent you yesterday if adhered to, will help us should Mr. Edison succeed in purchasing the North American Company from the Receiver.

As far as I am able to ascertain no Phonographs have been shipped to London or Paris since I last cabled you, and we think that we have checked this export business, therefore we hope there will be no further cause for discouragement in your work.

We shall not stop here, and whatever else suggests itself to us, which will aid this Company in establishing their business, we will endeavor to carry out, and shall hope to hear that you are meeting with success.

Thomas Cochran, President
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer
G. N. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, ... 189 ...

After I arrived at Mr. Keasbey's office yesterday, it was then he went to see the Receiver and the Vice-Chancellor, therefore I suppose that the Receiver will be obliged to exact this receipt dating from September 27th.

If you have any suggestions to offer, I should be glad to receive them.

Yours very truly,
G. N. Morrison
Secretary.

To S. F. Moriarty Esq.,

London, England.

Phone

Form No. 2.

TRANS-ATLANTIC CABLEGRAM.

No. _____

No. Message, 987

THE COMMERCIAL CABLE COMPANY
ATLANTIC OCEAN
MACKAY-BENNETT SYSTEM
ENTERED AT STATIONERS' HALL

OFFICES:
LONDON: 23, Royal Exchange, E.C., 16, Mark Lane, E.C., 1, Northumberland Avenue, W.C., 11, Duke Street, S.E., and East India Avenue, E.C.
LIVERPOOL: F 3, Exchange Buildings.
MANCHESTER: 18, Mosley Street, Cross Street.
NEWCASTLE-ON-TYNE: 29, Sandhill.
BRADFORD: 8, Forster Square.
GLASGOW: 97, St. Vincent Street, and 40, Hope St.
DUNDEE: 37, Albert Square.
EDINBURGH: 83, George Street.
LEITH: 5, Bernard Street.
BRISTOL: Carlton Chambers, Baldwin Street.
CARDIFF: Gary's Corner, Bute Docks.
SWANSEA: 15, Adelaide Street.
WESTON-SUPER-MARE: 12, Richmond St.
WATERVILLE: Co. Kerry.

No. of Words, 35

Date, SEPT. 24 1894

The following CABLEGRAM received, "Via Commercial Cables," at 6 8 M.

From Newyork To Moriarty

Phonographs

Wa advise

Overalls making fullest publicity over all Eastern Drillplow concerning seizures & you must continue seizing every shipment works rumosity can begin shipment earlooms accentuate weeks from receipt order afterpiece each week better if returning

Hatcheson to Gehing

Phonographs

25

It is possible

No Inquiry respecting this Message can be attended to without the production of this paper. Repetitions of doubtful words should be obtained th the Company's Offices, and not by direct application to the sender.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, October 9th, 1894 189

My Dear Mr. Moriarty:-

YOur letter of September 28th is just received, as well as the list of Suscribers of the Edison-Bell Phonograph Corporation Limited for Phonographs, and we note your encourageing remarks in regard to the demand for machines, and the permanent character of the business; all this is very gratifying.

I think Mr. Henry Seligman seemed much pleased with this indication of success, and healthy growth of the business. Mr. Dolan was also shown one of these lists.

We enclose you a copy of a letter we are sending to the Express Companies in New York City, and a circular as per copy enclosed will also be sent to all the forwarding Agents here, say some two thousand, therefore if in the endeavor to protect foreign patents, the law gives you the right to place some responsibility on the carriers, they cannot say that they are ignorant of the rights of this Company, as we shall endeavor to notify them all.

We think that the trouble in Francewill deter the most honorable Express Companies from accepting Phonograph freight, and the United States Express Company will not ship any more, as they seem greatly exercised over the action of the Police in Paris.

Yours very truly,

G. H. Morison, Secretary

1154

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. W. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, October 9th, 1894. 189

S.F. Moriarty Esq.,

London, England.

Dear Sir:-

We are just in receipt of information to the effect that G. E. Tewksbury said that he was getting goods ready, and was going to continue to ship, and would ship through Pitt & Scott.

We are keeping a careful lookout for any shipments, and f if Phonographs do go forward through Pitt & Scott, if we learn of it will cable you at once, in order that you may take such action as the law permits to protect the Company's interests.

From what has been said before I am under the impression that he will ship through London.

The goods may be shipped either by Tewksbury, The United States Phonograph Company, V. H. Emerson, or possibly this new firm of Maguire & Bancus, 43 Wall St .

We are working hard here to protect the Company's interests, and to aid you on the other side.

Yours very truly,

G. W. Morison

Secretary.

Telegraphic Address, "BESTEGARNE."
EDISON-BELL PHONOGRAPH.
TELEPHONE Nos.
Private, - "578."
Office, - "757."

SIGNED

6 HANOVER STREET,
Glasgow.

My Dear Mr. Morisroy,

I confirm my letter of yesterday thanking you for your two telegrams, and this morning I have received a letter from Coates in which he says it will be impossible for him to get to London before Saturday, so that he cannot attend the next Board Meeting; he tells me that he has not yet been able to do anything in the Debenture stock, but hopes to do so soon.

Mr. Johnston Smith informs me that it is also impossible for him to get South, and as Mr. Begg is in the North attending the marriage of his brother it will be impossible for us to have a quorum at our Board Meeting.

Under these circumstances, I think I shall seize the opportunity and take a rest this week, as we cannot do anything without our colleagues at the Board.

I think it will do me good just to have a weeks rest, and especially, as I do not see it will be possible for me to miss another week till the end of the year.

I write you these lines to tell you, that notwithstanding my desire to take this rest, if you wish me South on any important matter in connection with the negotiations with the Edison d'E., you have only to telegraph me to-morrow and I shall come, but please

S.F.M. No.2. 15th.

Do not do so unless you feel that I can do some good and that it is of very great importance.

I shall try possibly and get South on Monday of next week so as to give us a few days longer, and do my best to get matters put on to a satisfactory basis.

With kindest regards, beleive me,

Yours faithfully,

Wm Alex Smith

All letters
to be addressed to
the Company

Telegrams,
"GRAPHOPHONE, LONDON."
Telephone No. 35,037.

The Edison Bell Phonograph Corporation Limited,

Branches at
BELFAST, BRADFORD, BRIGHTON,
BRISTOL, EDINBURGH,
GLASGOW, LIVERPOOL,
MANCHESTER, SHEFFIELD, &c.

Edison House,
Northumberland Avenue,
W.C.

SOLE OWNERS OF THE BRITISH PATENTS FOR THE EDISON-BELL PHONOGRAPHS, INVENTIONS OF
THOMAS ALVA EDISON, ALEXANDER GRAHAM BELL, CHICHESTER BELL, CHARLES SUMNER TAINTER AND OTHERS.
LEGAL PROCEEDINGS WILL BE TAKEN AGAINST ALL PERSONS SELLING, USING OR EXHIBITING
PHONOGRAPHS, INFRINGING THE ABOVE PATENTS.

25th. October, 1894.

Baron E. Erlanger,

43 Lothbury, City.

Dear Sir:-

The proposition which you have made to me has received my careful consideration, and I hardly think that the terms of it require much reply from me, but, as a matter of courtesy, I deem it my duty to write you that, on any such terms, negotiations are quite impossible.

The scheme you put before me practically amounts to this, that in order to subscribe £20,000 of working Capital, the subscribers of that working capital would take £3,100 per annum out of the first £5,000 earned, and leave £1,900 for the Patentees, who have incurred the enormous expense of purchasing all the Patent Rights of all the various invention of the Phonograph and the Graphophone and who have had to bear the burden of all the Law Suits necessary to establish their Purchases.

Any proposition which does not contain a large substantial

Baron E. Erlanger. (Continued).

payment in cash, is one which I cannot entertain for a moment.

When I sold the Patents to the British Company, many of the Patents had to be established in Law, the Invention being not then exploited in the practical way in which it is now. There were then few Commercial machines existing anywhere; now there are upwards of 700 in constant daily use, and the Invention has passed the region of theory into that of an absolute, undoubted and certain fact.

By my arrangement with the British Company, I received in the first instance £40,000 half in Cash and half in Shares. Furthermore, I have to receive all the monies received from the Automatic machines up to £23,000, and any surplus from them. In addition I have to receive £20,000 in Cash when the large Company is formed, and to have one-third of the fully paid-up Shares; so that altogether, from first to last in the British Company, I shall receive close upon £100,000 in Cash, and at least, approximately, a similar amount in fully paid-up Shares.

I admit, for the sake of argument, that in France the same Commercial position does not exist as exists in this country, and that the same profits may not be realized there as here. But, even taking all that into consideration, and with the utmost desire on my part, which I cannot too strongly express, for you and your friends who are willing to subscribe for the working Capital, and in order to pay the vendors, whom I represent, some adequate return

Baron E. Erlanger, (Continued)

for the Capital expended by them, that you should receive a substantial profit, it is altogether out of the question to suppose that I would for one moment consider that the major portion of such profit should go to you and not to the vendors.

It appears to me, therefore, that unless you are prepared to form a Company with something like £100,000, say 2,500,000 francs, out of which a minimum of £50,000 in Cash would have to be paid to me, and one-third of the fully paid-up Shares, it is almost useless to prolong negotiations.

I should, of course, be only too glad to fall into some scheme whereby the subscribers for the payment to the vendors and for the working Capital, should receive an adequate recompense for the small recompense which they now run, looking to the fact that the Patents are established and the utility of the Invention proved beyond any shadow of doubt. But, at the same time, I cannot see that the proposition which you put before me is one which can receive further consideration.

Founders shares are not things which are much known by us in America, and I should prefer to have fully paid up shares in a Company in France, similar to those which I have received and am still to receive from the English Company. These details, however, might be arranged to your satisfaction, but, as I have already said, unless you are prepared to make some such payment in cash as I have

Baron Erlanger, (Continued).

indicated, there is really no use wasting your time and mine in discussing matters further.

I Remain,

Yours Very Truly,

DICTATED
THROUGH THE
EDISON-BELL
PHONOGRAPH.

Thomas Cochrane, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
D. H. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, October 30, 1894. 189

Answered Nov 7-1894

OVER

My dear Mr. Edison :

The Company has received from you the enclosed letter of George D. Morgan, Private Secretary of M. S. Stevensen, to yourself, and as Mr. Morison is too ill to be down town, I return it to you, in order that you may answer it yourself, as I believe that a definite answer from you would have more force and effect than any communication in the name of the Company. I would suggest your writing to these people to the effect that you can not supply them, or any one else, with cylinders or with machines or with anything connected with phonographs, and can only supply such things to the Edison-Bell Company, who are the sole owners of the patents in the United Kingdom; that any statements to the contrary that J. L. Young may have made with regard to this business have been absolutely repudiated by you over andover again. If you will send me such a letter signed by you, I will forward it to these people.

In order to show you how well the English business is developing, I send you the enclosed list of subscribers of the Edison--Bell Company, and I have no doubt that if they are properly pro-

tected from infringers, their business will increase beyond anything that you have ever imagined.

Yours truly,

Henry Seligman

To

Mr. Thomas A. Edison,
Orange, N. J.

to J D Morgan -
The Edison Bell Co of England
have the sole & exclusive
right to sell phonographs
& supplies in England
to whom I refer you
~~& I cannot take order~~

Yours T A Edison

Send this to Seligman

[ENCLOSURE]

SUBSCRIBERS LIST. No. 3.

Telegrams—
"GRAPHOPHONE, LONDON."
Telephone: No. 35,857.

The Edison-Bell Phonograph Corporation, Limited,

BRANCHES AT
BELFAST, BRADFORD,
BRIGHTON, BRISTOL,
EDINBURGH, GLASGOW,
LIVERPOOL, MANCHESTER,
SHEFFIELD, &c.

EDISON HOUSE,
NORTHUMBERLAND AVENUE,
W.C.

City Office :—*COUNTY CHAMBERS,*
14, CORNHILL, E.C.

Sole Owners of the British Patents for the Edison-Bell Phonographs, Inventions of Thomas Alva Edison, Alexander Graham Bell, Chichester Bell, Charles Sumner Tainter, and others.

Legal Proceedings will be taken against all persons selling, using, or exhibiting Phonographs infringing the above Patents.

List of Subscribers to the Edison-Bell Phonograph.

Many of the undernoted Firms have from two to five Phonographs in use, and one Firm has fourteen.

N.B.—The names having an asterisk (*) before them have kindly consented to answer any enquiries that may be made to them regarding the working of the Phonograph.

OCTOBER, 1894. No. 3.

ACKTON HALL COLLIERY CO.	Featherstone, Pontefract.
ALDRIDGES, LTD.	1, Railway Buildings, Norwood Junction, S.E.
*ALEXANDER, LOGANS & CO.	78, Miller Street, Glasgow.
*ALLAN, A. L.	Riverside Mill, Selkirk, N.B.
ALLEN CHARLES	Wingerworth Hall, Chesterfield.
ALLAN, HENRY	Carstairs House, Carstairs Junction, N.B.
ALLAN, JAMES A.	13, Park Terrace, Glasgow.
ALLEY & MCLELLAN	Sentinel Works, Polmadie, Glasgow.
ALLIANCE MARINE & GENERAL ASSURANCE CO., LTD.	Capel Court, E.C.
AMERICAN WRITING MACHINE CO. ...	35, Blackfriars Street, Manchester.
*ANDERSON, WM.	Inistore, Helensburgh, N.B.
ANDREWS, H.	18, Essex Street, Strand, W.C.
ANGLO-AMERICAN OIL CO., LTD.	Dock House, Billiter Street, E.C.
ANGUS, GEO., & CO.	Princes Buildings, Dale Street, Liverpool.

Telegraphic Address, "BESTEGARNE."
EDISON-BELL PHONOGRAPH.
TELEPHONE Nos.
Private, - "575."
Office, - "757."

SIGNED

6 HANOVER STREET,
Glasgow.

1894
NOV

Dear Mr. Moriarty,

Enclosed with this I beg to hand you a letter from Mr. Kingsbury and a copy of my reply to him,

Yours faithfully,

DICTATED THROUGH THE EDISON-BELL PHONOGRAPH.

Will you consider the proposal made from Manchester regarding supplying blind people with phonographs and records for £15 a year - & think something might be made of this idea -

[ENCLOSURE]

NEW YORK.
CHICAGO.
ANTWERP.
BERLIN.
PARIS.

TELEGRAPHIC ADDRESS
"RELAY" LONDON.
TELEPHONE No 416.

Western Electric Company,
79, Coleman Street, E.C.
London.

1 November 1894.

Dear Mr. Smith:

I have an enquiry from our Antwerp people for the name and address of the Firm controlling the Edison phonograph patents in Europe, with special reference to Italy. I do not know whether your Company controls the Continent as well as Great Britain. Would you kindly let me know? If not perhaps you can favour me with the address of the one that does.

Yours faithfully,

T. E. Ringsbury

W. A. Smith Esq.,
Edison House,
Northumberland Avenue, W. C.

[ENCLOSURE]

SIGNED

A. M. SMITH & CO.
MANUFACTURING
WATCHMAKERS
GLASGOW
1894
NOV
3

J. E. Winsbury Esq.

Western Electric Company.

72 Coleman St.

London E.C.

Dear Mr. Winsbury,

Yours of the 1st. inst. has been forwarded to me xxxx here and the proper person to apply to regarding the Edison Phonograph Patents for Europe is Mr. [illegible] Moriarty, Edison United Phonograph Co. Edison House, Northumberland Avenue, W.C. who will give you all the information [illegible] of the subject.

I may mention that I know that the negotiations with some of the countries are pretty far advanced, but I think Italy is one with which he could deal although I am not certain,

Yours faithfully,

Wm. Alex Smith

DICTATED
THROUGH THE
EDISON-BELL
PHONOGRAPH.

3 Victoria Terrace
Instow
North Devon
November 6th 1894

Geo. Munro Esq.

Dear Sir,

I have received your letter of Nov. 5th in which you tell me that Mr. Moriarty wishes to see me in relation to the Graphophone Patents of A. Graham Bell and others.

Will you kindly inform Mr. Moriarty that the Patent Specifications, relating to European Patents, were drawn up in my absence, and that I really

EDISON UNITED PHONOGRAPH CO.
7 NOV. 94
EDISON MAIN, NEWS HOUSE, ORANGE, N.J.

do not know very much about them. Not being a lawyer I have never studied them; and this to is to an even greater extent the case with regard to patents taken out since the year 1886.

It is (I believe) the case that the "Graphophone" and "Phonograph" interests in this Country are identical. But this is by no means the case in America. Mr. Moriarty will therefore understand that it would be quite impossible for me to go into any matters connected with the history of the Graphophone inventions.

I need not say that it would give me very great pleasure if I could be of any service to your company, to which indeed we owe whatever of profit has as yet come to us from our inventions. And if, after what I have said above, Mr. Moriarty thinks that there are any questions which could be usefully discussed between us, I shall be glad to see him here. It would be most satisfactory if the matter could stand over until about the 24th of this month, when I must return to town. But

of which I should be glad to
see him at any time he likes
to name, and should hold
myself at his service at any
time of day or night.

I wish that I could
respond more freely to Mr
Moriarty's request, and can
only trust that the reply may
be, to some extent, satisfactory.

Yours very truly,
Chichester A. Bell

Esq.

Phone

Ref. No.

TELEPHONE No. 822.

TELEGRAPHIC ADDRESS,
"COATES," LONDON.

DICTATED THROUGH THE

99, Gresham Street, Bank, E.C.
(CORNER OF COLEMAN ST.)

London, 9th. November 1894.

S. F. Moriarty Esq.
36a St. James Street S.W.

Dear Mr Moriarty:-

Knowing your natural anxiety as to how things are progressing from a financial point of view I send you a line although I regret I have nothing of a favorable nature to report. This terrible Lord Mayors Show has upset business entirely in the City to-day and I find that some of my Clients who I expected to see during the day have not come to town at all & I shall not see them until Monday. If I have anything favorable to report I will write you again on Monday & keep you well informed.

Believe me to be,

Yours faithfully

Ralph K. Coates

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
D. H. Morison, Secretary.

Edison United Phonograph Company.

MILLS BUILDING.

New York, November 9th, 1889.

S. F. Moriarty Esq.,

London, England.

Dear Sir:-

We have heard some news to-day which is most important. Of course you know that the American Graphophone Company are bringing suits in every direction in this country against parties that are selling Phonographs, on their Graphophone patents, and an instance was reported to us this morning, by a Mr. Lewis, who is connected with M. E. Arcularius, 35 South William St., this City, one of the parties who has been selling machines in this country for export, and they sold a machine a day or two ago to a Mr. Dill of the law firm of Dill, Chandler & Co., New York, the Phonograph was one of the new kind which had a spring motor attachment, which could be wound up like a clock, and run the Phonograph long enough to use five cylinders.

The Graphophone people learned of the sale and brought suit at once, we believe on the regular Graphophone patents, engraving on wax, and seized the Phonograph, (I am not sure about seizing the Phonograph), and served papers on the shippers compelling them to give up the money.

Thomas Edison, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. M. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, _____ 189_

(2)

This speaks well for the Graphophone patents, does it not?

We are told also that Messrs A. Q. Keasbey & Son of Newark, are counsel for the Graphophone people, which is fortunate as they are also the Attorneys for this Company.

Yours very truly,

G. M. Morrison

Secretary.

Telegrams & Cables: "Phonograph," London. Telephone No. 3,200.

EDISON + UNITED + PHONOGRAPH + COMPANY,

EDISON HOUSE,

Northumberland Avenue,

All Letters to be addressed to the Company. Charing Cross, W.C.

14th November 1894.

To The
DIRECTORS of the EDISON-BELL PHONO: Corp:
Edison House,
Northumberland Avenue. W.C.

Gentlemen,

On the report, as read before the Board meeting to-day by your Manager, the position as disclosed is that you have no more "commercial" machines in hand; in other words you have not enough to ~~xxxxxx~~ supply the demand.

You will of course remember the contracts you have made with me, and the promises that were made at that time, that you would supply the demand as called for, but these promises are not being carried out, as you have not machines in hand, according to the statement of the Manager, to meet the business demands.

In view of the fact that you are under contract with me to form the large Company, and under the provisions of that contract I claim now, and wish to officially notify you, that I wish immediate steps taken to either supply the existing demand at the earliest possible time or to comply with the further provisions of your contract by forming a new Company.

Under the stipulations of that contract you were bound to form the Company when you had either leased or sold 1500 machines. I claim now that you are not meeting the contract in the spirit in which it was made, and I notify you now in accordance with the three months provision of the contract to form your new Company and to carry out the provisions of the Contract.

I shall also ask that you keep me informed of the positive applica--tions for machines that you receive each day after to-day, and shall consider these applications as though they were either sold or leased machines, because it is no excuse that you have not the machines to delive as I am ready and willing upon the proper order and within reasonable time to deliver the machinns. I have been willing to deliver the machines right along and any lapse of time or any neglect on your part cannot pro--perly be chargable to me, and as I am anxious to have the provisions of the contract carried out, as I before stated, I now notify you that I must insist upon the provisions of that contract being complied with to the letter.

Yours truly,

ATTORNEY for
EDISON UNITED PHONOGRAPH CO:

EDISON PHONOGRAPH WORKS

Orange, N.J. Nov. 19, 1894. 189

Thomas A. Edison, Esq.,

Edison, N. J.,

Letter is OK
E

My dear Mr. Edison:-

I enclose copy of letter that I have to-day sent to the United Co., (through Mr. Morison, who came to see me this afternoon) submitting price for building 500 "C" Phonographs, with terms, etc. I send this to you for your information and comments, and will be glad to have you return it, providing you have no further use for it.

Yours very truly,

W. E. Gilmore

Enc. F
WEG/IW

[ENCLOSURE]

EDISON PHONOGRAPH WORKS.

Orange, N.J. Nov. 19, 1891. 189

Edison United Phonograph Co.,

Mills Building, Broad st., N. Y.,

Dear Sirs:-

In compliance with the request of your Messrs. Theodore Seligman and G. K. Morison, given to the writer, when he saw you on Friday last, asking us to submit the estimated cost for building Five Hundred (500) "C" Phonographs, to be exactly the same as those heretofore furnished your Company, and to be built in accordance with the terms of our contract dated March 11th, 1890, our estimated cost for these machines will be Sixty ($60.00) Dollars each net, based upon an order for ~~may~~ not less than 500 machines, and intended to include a "C" Phonograph complete, with hearing tube, speaking tube, oil can and chip brush, without cabinet, table or battery, and all packing and boxing to be charged extra, price being made F. O. B. Orange, N. J.

In the event of order being placed with us, we will at once have prepared a model of the machine to be furnished, which we would expect your Company to approve, so that there will be no question but that it will be in every way satisfactory, when the work of manufacture would at once proceed.

[ENCLOSURE]

EDISON PHONOGRAPH WORKS

Orange, N.J. Nov. 19, 1894. 189

(E.U.P.Co.)

-3-

Immediately we have your written order for the 500 "G" Phonographs, the model above mentioned having been approved, and the terms of payment fulfilled, we will proceed with their manufacture, and endeavor to have ready for your inspection One Hundred(100) of the above mentioned 500 machines within from thirty to forty working days after the receipt of said order, and beginning two weeks after the completion and delivery of said 100 machines, we will endeavor to deliver the remainder of the order at the rate of twenty-five (25) machines per week, and, if necessary, upon at least four weeks previous notice from you in writing, we will do everything possible to increase this production to a total of at least thirty-five (35) machines per week.

In the event of your deciding to place an order with us for the above 500 "G" Phonographs, we should expect you to make us a cash payment immediately with the placing of the order of at least Fifty (50%) per cent of the total amount of the order, the balance to be paid immediately machines have been accepted by your Inspector at our factory at Orange, N. J.

Should you decide to accept this proposition then all previous quotations of any kind whatsoever heretofore made you would become void and of no effect.

Yours very truly,

Gen'l.Mgr.

WEG/IW

Form No. 2.

TRANS-ATLANTIC CABLEGRAM.

No. _____

No. Message, 19

THE COMMERCIAL CABLE COMPANY
ATLANTIC OCEAN
MACKAY-BENNETT SYSTEM
ENTERED AT STATIONERS' HALL.

OFFICES:
LONDON: 23, Royal Exchange, E.C., 10, Mark Lane, E.C., 1, Northumberland Avenue, W.C., 11, Duke Street, S.E., and East India Avenue, E.C.
LIVERPOOL: F 8, Exchange Buildings.
MANCHESTER: 18, Mosley Street, Cross Street.
NEWCASTLE-ON-TYNE: 29, Sandhill.
BRADFORD: 8, Forster Square.
GLASGOW: 67, St. Vincent Street, and 40, Hope St.
DUNDEE: 37, Albert Square.
EDINBURGH: 82, George Street.
LEITH: 5, Bernard Street.
BRISTOL: Carlton Chambers, Baldwin Street.
CARDIFF: Cory's Corner, Bute Docks.
SWANSEA: 15, Adelaide Street.
WESTON-SUPER-MARE: 12, Richmond St.
WATERVILLE: Co. Kerry.

No. of Words, 14

Date, 20 NOV 94

The following CABLEGRAM received, "Via Commercial Cables," *at* 10 M.

SOUTHUMBERLAND AVENUE

From Newyork *To* Moriarty

Phonograph

Dungyard requires half

cash patient Kingly

without full payment

merrily us

No Inquiry respecting this Message can be attended to without the production of this paper. Repetitions of doubtful words should be obtained through the Company's Offices, and not by *direct* application to the sender.

Form No. 2.

TRANS-ATLANTIC CABLEGRAM.

No. 399

No. Message, 399

No. of Words, 31

THE COMMERCIAL CABLE COMPANY
ATLANTIC OCEAN
MACKAY-BENNETT SYSTEM
ENTERED AT STATIONERS' HALL

OFFICES:
LONDON: 23, Royal Exchange, E.C., 16, Mark Lane, E.C., 1, Northumberland Avenue, W.C., 11, Duke Street, S.E., and East India Avenue, E.C.
LIVERPOOL: F 8, Exchange Buildings.
MANCHESTER: 18, Mosley Street, Cross Street.
NEWCASTLE-ON-TYNE: 29, Sandhill.
BRADFORD: 8, Forster Square.
GLASGOW: 67, St. Vincent Street, and 40, Hope St.
DUNDEE: 37, Albert Square.
EDINBURGH: 82, George Street.
LEITH: 6, Bernard Street.
BRISTOL: Carlton Chambers, Baldwin Street.
CARDIFF: Cory's Corner, Bute-Docks.
SWANSEA: 15, Adelaide Street.
WESTON-SUPER-MARE: 12, Richmond St.
WATERVILLE: 10, Berry.

Date, 20 NOV. 94

The following CABLEGRAM received, "Via Commercial Cables," at 20 NOV. 94

From Cory R. To Moriarty

Phonograph

Sel. Bros Lond

If productility will cable ecliptic
duckweed that money
to have 500 Nhomo
herbage cession earthboard
pertinent has been
deposited necessary
funds will be sensation advanced
here

No Inquiry respecting this Message can be attended to without the production of this paper. Repetitions of doubtful words should be obtained through the Company's Offices, and not by direct application to the sender.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. W. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, November 22nd, 1894 1892

Edison Phonograph Works,

Orange, N. J.

Dear Sirs:-

In reply to your favor of November 19th, you have evidently failed to catch the spirit of our conversation.

According to Article 9 of the Agreement between this Company and your Works, you will see that we are not to pay for goods inspected and accepted by us until 30 days after the month, in which they were so accepted.

In order to assist you, we were willing to relax these conditions somewhat, and to advance certain monies to pay our proportionate share of the pay roll, until delivery of the goods, and to pay the balance before the thirty days, after delivery to us, if we could get a prompt payment from the English Company.

Your demand for a payment of one-half before you have even begun work is preposterous and utterly unreasonable, and such as no manufacturing concern in the country, would think of making.

What we are willing to do, is to advance you $1,000 per week, and pay you the balance on each delivery to us of inspected and accepted machines, as and when inspected and passed by our representative, at the rate of $55.00 per machine.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. K. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, _____ 189_

Edison Phonograph Works, (2) Continued.

This proposition is made in a spirit of fairness, and a desire to assist the Works in carrying on its business, and without any other waiver on our part of our rights under existing contracts.

Yours very truly,

G. K. Morrison

Secretary.

Cable Address "Edison, New York."

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From the Laboratory
of
Thomas A. Edison.

Orange N.J. Nov 23rd 1894

Mr. E. Gilmore Esq
Orange N.J.

Dear Mr Gilmore—

I received from Mr Edison the following:-

To Mr Gilmore

If I understand it right, United advances one thousand per week and then pay the balance on each machine when delivered to them. If this is correct you can close the bargain. They must say whether the machines are to be $55 $\frac{00}{100}$ firm or are to be made under the terms of the Contract $60.00 or less as case may be.

Edison ——

Yours truly
J. P. Randolph

13

Edison NY Nov 24 94

Gilmore.

Mr Morrisons letter does not exhibit a wide knowledge of business, I venture to say that there is not a shop in the Country conducted on business principles and who being familiar with the finances of the United Co would for a moment think of accepting an order without they were secured fully and even to a greater extent than asked by us—

We know nothing about the English Co, what they have agreed to do with the United Co & whether the United Co is conducting their business in such a manner as to secure themselves, Suppose the United accepted an order from the English Co without proper guarantee, and there was some hitch, as there already has been & they refused the machines the United Co has no money to pay & cue would be stuck, If the Messrs Seligman guarantee the account that would be quite another thing. but the United Co is not Seligman there is a difference of several million dollars in that connection — ~~[illegible]~~ Edison

EDISON PHONOGRAPH WORKS

Orange, N.J. Nov. 24, 1894. 189

Edison United Phonograph Co.,

G. N. Morison, Esq., Sec'y.,

Mills' Building, Broad st., N. Y.,

Dear sir:-

We have your favor of the 22nd, as to the order which you have placed with us for a total of Five Hundred (500) "C" Phonographs. The proposition which you make to advance us $1000.00 per week, is hereby accepted, with the understanding that the first payment will be made immediately you place the order with us, and that thereafter a check will be mailed us each week, but any balance due shall be paid immediately machines have been inspected and accepted by your Inspector. We understand that you accept the flat price which we made you of $55.00 per machine, per our letter of Sept. 18th, 1894, except that we will agree that the above price shall cover the packing and boxing of these machines, which we understand is to be done in the same manner as machines are now packed and shipped for your account. This price of $55.00 therefore covers the machine itself complete, as outlined in our proposition of Sept. 18th, 1894, boxed ready for shipment, F.O.B. cars, Orange, N. J., and is made and accepted by you without regard

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EDISON PHONOGRAPH WORKS

Orange, N.J. Nov. 24, 1894. 189

-2-

(E.U.P.Co.)

to the terms as set forth in the Contract between your Company and ourselves, dated March 11th, 1890.

Yours very truly,

General Manager.

WEG/IW

[ATTACHMENT]

100 "C" Machines, 30 to 40
days [illegible]

Balance 25 per week
beginning 2 weeks after
completion first 100
machines — 25 per
week thereafter and
if necessary can get
up to about 35 per
week —

Thomas Cochran, President.
Thomas A. Edison, Vice-President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, November 26th, 1892

Edison Phonograph Works,

Orange, N. J.

Dear Sirs:-

On the 15th of November, we received a cable from London directing this Company to put in hand an Order for 500 Commercial Phonographs, made exactly according to Clause A, Page 6, Paragraph 8, of the Contract between the Edison United Phonograph Company and The Edison-Bell Phonograph Corporation, Limited, London, dated November 30th, 1892.

In compliance with above, we hand you Order No. 309, upon the following terms and conditions.

The 500 Commercial type Phonographs are to be the same as the model now in London, and of the latest type manufactured, containing the mailing device, and with such improvements in minor details, as in Mr. Edison's opinion should be added.

The price you are to charge this Company, is not to exceed $55.00 per each machine complete, with hearing tube, speaking tube, oil can, and chip brush, F. O. B. New York, carefully packed.

All machines are to be tested and passed by our Inspector at the Phonograph Works, before packing, and when so passed, shall be accepted by us as good delivery.

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, ... 189

(E.PWorks.) (2) Continued.

We shall look for the delivery of the machines, within the time mentioned in your letter of November I9th, namely , One hundred (I00) of the above mentioned Five hundred (500) machines, within from thirty (30) to Forty (40) working days, after the receipt of said order, and begining two weeks after the completion and delivery of said One hundred (I00) machines, the remainder of the order, namely Four hundred (400) machines at the rate of Thirty five (35) Phonographs per week.

In regard to the payment to the Works for deliveries on above order, we refer you to the letter of this Company, dated November 22nd, I894.

We annex hereto a copy of a report of the Engineer in London, suggesting certain alterations in the machine, and all the faults named therein, are to eliminated from the instruments above ordered, which reports referred to, are xxxxx made a part of the conditions of this order.

It is further understood, that in giving this order, our contract with you dated March IIth, I890 is unaltered, save as by this order, and as by the agreement, for manufacturing in England

Thomas Cochrane, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, ... 189..

(E. P. Works.) (3) Continued.

dated December 19th, 1892.

We understand from your Mr. Gilmore that this order was put in hand last week.

Yours very truly,

G. H. Morrison

Secretary.

EDISON UNITED PHONOGRAPH CO.
MILLS BUILDING.

Order No. 309 New York, November 21th 1894

M Edison Phonograph Works, Orange, N.J.

Please ship to E. F. Moriarty, Esq. Northumberland

c/o Charing Cross, W.C. London, England.

Five hundred (500) Phonographs type "C"

as per letter of this date.

SEND INVOICE TO NEW YORK OFFICE.

G. H. Morrison Secretary

E U P Co.

CORTLANDT PARKER,
RICHARD WAYNE PARKER,
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Nov. 27, 1894.

Thomas A. Edison Esq.,
West Orange, N. J.

Dear Mr. Edison:-

In the suits on either side relating to the Edison United Phonograph Company, there is nothing new to report. Neither Mr. Keasbey nor myself noticed the law cases for the present term. He sent in after time to ask for an acknowledgment, so as to put his suit for fraud upon the list, and we refused to acknowledge. I do not understand that he desires to try it.

It is fairly a matter for consideration whether it would be well or not to negotiate the discontinuance of this litigation in all its branches. This discontinuance might be either final or without prejudice to further suit if desired.

We have wished for sometime to submit this question to you. Our own position is somewhat embarrassed by Col. Gouraud's refusal to continue in alliance with us. He said distinctly when I last saw him in the Spring, that he would not join with you in attacking the solvency of the United Company, nor in attacking the good faith of the Seligmans. Mr. Tate would, I have no doubt, give us the evidence which is at his command, but I do not suppose he would take charge of getting our case in shape, and someone else might not do it so well. Under these circumstances we have not pressed the litigation, and we are not sure but that you may prefer to have it got our of the way. At the same time there is no doubt that the United Company are getting more and more into embarrassment by their refusal to do business, and we are not sure that you will not prefer to hold matters in their present status. If you

CORTLANDT PARKER,
RICHARD WAYNE PARKER,
CORTLANDT PARKER, JR.

TELEPHONE No. 818.

LAW OFFICE
No. 785 BROAD STREET,
NEWARK, N. J.

T. A. E. 2.

desire a consultation we shall be most glad to have it.

Would you kindly let us know whether it would be convenient for us to send an account of our services since the last bill and to date?

With our regards and best wishes, and especially for the success of your great enterprise at Ogden, we remain,

Very sincerely yours,

Cortlandt Parker

My Dear Parker -

I think we better abandon the insolvency suit, of course the suit against us will have to be met if they press us, they appear to think the suit is acting as a check over my head - If you could hold off on the bill a little it would be agreeable - That Mill at Ogden is a terror on money

Yours J C S

State of New Jersey :
:ss.
County of Essex :

WILLIAM E. GILMORE, General Manager of the Edison Phonograph Works, and GEORGE B. REDFEARN, an employee of said Edison Phonograph Works, depose and say that on Tuesday, November the 27th, 1894, between the hours of 11:00 A.M. and 1:00 P.M., Mr. G. N. MORISON, Secretary of the Edison United Phonograph Company, whose office is in the Mills Building, Broad street, New York City, stated to the former, in the presence of the latter, that the order for Five Hundred (500) Phonographs, type "C", being the Edison United Phonograph Company's order #309, was placed with us, and that Messrs. J.& W. Seligman & Co. had stated to him and he was authorized to so state to the said WILLIAM E. GILMORE, as General Manager, that the firm of J. & W. Seligman & Co. guaranteed the payment for all Phonographs and other parts called for and required on said order. The statement of said G. N. MORISON was made of his own volition, and without any request on the part of the said WILLIAM E. GILMORE.

Wm E Gilmore

George B Redfearn

Sworn before me this)
28th day of Nov. 1894.)
John F. Randolph
Notary Public
State of New Jersey.

EDISON PHONOGRAPH WORKS

Orange, N.J. Nov. 28, 1894. 189

Edison United Phonograph Co.,

G. N. Morison, Esq., Sec'y.,

Mills Building, Broad st., N. Y.,

Dear Sir:-

We are in receipt of your favors of Nov. 22nd and 26th, and also order #309 for Five Hundred (500) Phonographs, type "C", which order we have duly entered, upon the following terms and conditions:

A "model" machine has been gotten out for approval by your representative. This order is entered on the understanding that you accept the flat price made you of Fifty-five ($55.00) Dollars per machine, as per our letter of Sept. 18th, 1894, excepting that we agree that the above price shall cover the packing and boxing of these machines, to be done in the same manner as machines are now packed and shipped for your account, to different parts of your territory. We cannot, however, agree to deliver the goods F.O.B. New York, but consider that as we have waived boxing and packing charge, that the freight or express charge from Orange to New York is to be borne by you.

It is distinctly understood that the above price of $55.00 per

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EDISON PHONOGRAPH WORKS

Orange, N.J. Nov. 28, 1894. 1890

(E. U. P. Co)

machine complete, with hearing tube, speaking tube, oil can and chip brush, but without cabinet or table, is a flat price, and is not made or accepted by you as having any reference whatever to the contract relations between your Company and ourselves, dated March 11th, 1890, it being understood by us that the waiving of all rights under our contract relations are only to cover this order for 500 "C" Phonographs, and is not intended to include material heretofore or hereafter shipped for your account, or that may be shipped and made up on the terms and conditions of said contract.

The delivery of machines is thoroughly understood by us, and we shall devote every energy to having them ready by the times indicated therein.

The Report of your Engineer in London, and such suggestions, changes, etc., as are mentioned therein will be carefully considered, and will be followed out wherever it is possible to do so, without interfering with the production and delivery of machines at the times indicated in your communication.

The proposition made in your letter of Nov. 22nd, to advance us

EDISON PHONOGRAPH WORKS

Orange, N.J. Nov. 28, 1894. 180

-3-

(E. U.P. Co.)

One Thousand ($1000.00) Dollars per week, the balance to be paid at the time of the delivery and acceptance of machines by your Inspector, is satisfactory, and we shall be very glad to receive your check for the first payment before the end of this week.

We also understand from your Mr. Morison, that ~~xx~~ this order is approved and guaranteed by Messrs. J. & W. Seligman & Co.

If the above is in accordance with your understanding, we shall be glad to have your written acceptance accordingly.

Yours very truly,

General Manager.

WEO/TW

ON BEHALF OF THE EDISON UNITED PHONOGRAPH COMPANY, and upon their authority so to do, I hereby accept Phonograph "C" 20231 as a proper model, and the five hundred (500) machines which the Edison Phonograph Works are to build for said Company, on order #309, dated Nov. 26th, 1894, are to be made up in accordance therewith, with such changes as can be made, as embodied in Engineer's Report, dated from Edison House, Oct. 22nd, 1894, without interfering with the production and shipment of said 500 machines, at the dates indicated in letter of the Edison United Phonograph Company, dated Nov. 26th, 1894, attached to said order.

ON BEHALF OF THE EDISON PHONOGRAPH WORKS, W. E. GILMORE, as General Manager, agrees insofar as it is possible to do so, to improve and remedy the faults embodied in the Engineer's Report above mentioned, without retarding the production, and making deliveries as indicated in the letter above mentioned, dated Nov. 26th, 1894.

EDISON UNITED PHONOGRAPH CO.

By

J. V. Moriarty

EDISON PHONOGRAPH WORKS.

By

W. E. Gilmore
per Schwab

Thomas Cochran, President.
Thomas A. Edison, Vice President.

Henry Seligman, Treasurer.
G. F. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York December 4th, 1894. 189

Edison Phonograph Works,

Orange, N. J.

RECEIVED
DEC 11 1894
Ans'd..... 28....

Dear Sirs:-

In reply to you favor of November 28th, referring to Order for 500 "C" Phonographs, we beg to advise you that same has our approval. Kindly proceed with the work as fast as possible.

Enclosed please find Check No. 1504, dated November 30th to your order for One thousand Dollars ($1,000.) being the first payment in advance on account of said order, and in accordance with the terms of our letter of November 22nd 26th, in regard to payment. Kindly acknowledge.

Yours very truly,

G. F. Morrison

Secretary.

Cable Address
"Edison, New York"

From the Laboratory
of
Thomas A. Edison.

Edison
~~Orange~~, N.J. Dec 5 1894

PHONOGRAPH DICTATION.

W. E. Gilmore Esq
Orange N.J.

That word flat price may be all right but as word is that there should be absolutely no doubt about the fact that the 500 machines are to be built for $55.00 independent of the Contract. If you do not make it clear there will be trouble. Does Seligman guarantee the account.

Edison

Telephone
Message
11.45 AM

EDISON PHONOGRAPH WORKS

Orange, N.J. Dec. 5th, 1894. 189

Telephone to Mr. Edison:

I went over and saw Messrs. Theodore Seligman & G. N. Morison, of the Edison United Phonograph Co., yesterday afternoon, and went into the matter of price on the 500 machines ordered. They state distinctly that their intention is to place the order at the flat price of $55.00 per machine, and asked me to write them a letter reading as follows, claiming that they require this to show to the Board of Directors, should there be any question as to their having placed an order for these Phonographs at a straight flat price, instead of in accordance with the contract. This is the letter:

"Referring to my letters to you wherein I have asked a flat price of $55.00 per machine for 500 machines, and an estimated price of $60.00, I beg to state that I made the estimated price higher than the flat price, as I could not be certain that the flat price would bring as much profit to the Works as was contemplated by the existing contract".

I went through the contract last night, but failed to find that it clashes in any way with the above letter. I would not sign this letter until I had conferred with you, and I should like to have your instructions before doing anything further. I have promised to let them know to-day positively.

13

CABLE "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Dec. 5th 1894

Edison United Phono. Co
G. N. Morison Esq. Secty.
Mills Bldg, Broad St, N.Y.

Dear Sirs:- Referring to my letters to you of ~~[illegible]~~ September 18th, ~~[illegible]~~ November 19th ~~[illegible]~~ 24th and 28th, 1894, wherein I have asked a flat price of fifty five ($55.00) dollars per machine for 500 "C" Phonographs, irrespective of the contract between your Company and ourselves, and the estimated figure given you of sixty ($60.) Dollars per machine, we desire to say that the estimated figure of sixty ($60.) dollars per machine is

higher for the reason that we are not at all certain that the flat price of fifty five ($55.) per machine will allow of as much profit to ourselves as is contemplated by the existing contract between us.

J. & W. Seligman & Co.
Bankers.

Mills Building.
TS

New York Dec. 11, 1894. 189

Edison Phonograph Works,
Orange, N. J.

Gentlemen :

We hereby guarantee the payment to you, by the Edison United Phonograph Company, of the cost of the five hundred (500) machines recently ordered by them, in accordance with the terms of their letter to you of November 22nd, 1894.

Yours truly,

J. & W. Seligman & Co.

[FROM STEPHEN F. MORIARTY? (INCOMPLETE)]

sum of money already, and we do not know where the expenditure will end. As regards Bennett stating that he could get £80,000 cash and 40% interest for Australia, I would tell him if he were simply that he is a liar, as I do not believe it is possible for any such money to be taken out of the country.

I got yesterday from my correspondent in Melbourne a letter in which he writes as follows :-

"I regret to say that in the present penniless "condition of local speculators and investors, I fear that "it will not be possible to handle the Edison-Bell rights "for Australasia. I do not, however, utterly despair of "making a profitable deal and I suppose it will be time "enough to try and sell the patents when you have finished "fighting the pirates and demonstrated that London business "men can appreciate the Phonograph as a time and labour "saver. In any event I shall be glad to work for you at "this end in any direction you may choose to indicate."; and then he goes on to send me a cutting showing that infringing Phonographs are being exhibited in Melbourne, which is very annoying.

I have to tell you that Mr. Grieg called on Mr. Preece of the General Post Office and Mr. Preece writes to him as follows:-

"I cannot possibly recognise a retainer given by the Graphophone Company in 1889 as binding upon me for a specific

purpose

1894. Phonograph - North American Phonograph Company - General (D-94-35)

This folder contains correspondence and other documents relating to the business of the North American Phonograph Co., which went into receivership on August 21, 1894. Included are letters about the financial condition of the company; relations with the Edison United Phonograph Co.; and the payment of a monthly allowance to Lily R. Lippincott, widow of the company's former president, Jesse Lippincott. Among the correspondents are Alfred O. Tate, vice president of the company, and J. Adriance Bush and Richard Wayne Parker, attorneys who were involved in the receivership proceedings.

All the documents have been filmed.

Related documents can be found in D-94-30 (Patents).

Form No. 1.

D 1894 W.O.-

THE WESTERN UNION TELEGRAPH COMPANY.

Lab-

INCORPORATED

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD. Thistoxx

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, President and General Manager.

NUMBER SENT BY RECEIVED BY CHECK

61 PL Sq Jn 11 Paid 1160

RECEIVED at the WESTERN UNION BUILDING, 195 Broadway, N. Y. Jany 15 1894

Dated Phila Pa 15

To A. O. Yate

32 Park Place Ny

I cannot see you before Friday or Saturday let me know

Thomas Dolan

THOMAS A. EDISON, PRESIDENT. A. O. TATE, VICE PRESIDENT. T. R. LOMBARD, GENERAL MANAGER SCOTT TREMAIN, TREASURER. CLEVELAND WALCUTT, SECRETARY.

THE NORTH AMERICAN PHONOGRAPH CO.
EXECUTIVE OFFICES,
Nº 32 PARK PLACE,

New York, January 24, 1894 189

Thomas A. Edison, Esq.,
O r a n g e , N. J.

Dear Sir:-

Referring to your note regarding Mr. Lombard's proposition for dealing with old machines on hand at the Works, I understood from him that you had invited this suggestion. Your own suggestion is entirely satisfactory to us, and I have written the Works a letter in regard to selecting machines in accordance with the draft which you prepared.

In regard to prices, Miller advises me that he will send in the new price list to-day. Just as soon as I get this I will revise our prices and send you a sheet showing the reductions that have been effected all around. I want if possible to put these new prices in effect on the first of the month.

Yours very truly,

Vice-President.

D
1894.
Phow.

Chicago, Feb. 15th, 1894.

A. O. Tate, Esq.,

32 Park Pl., New York.

My dear Tate:-

In your favor of the 10th inst you sent me a letter that had been sent to Mr. Edison, which I re-enclose in this to you.

I knew nothing about the matter and therefore sent a young man to the address given in the letter to see if the party was there and to find out what she was writing about. He called and found that there was no such party living there, but the people in the house said that they had a friend by that name who sometimes came there and gave him an address of some other place where he might possibly find her. He went there, but was unable to find any one in the apartment house by that name, therefore he has returned the letter to me with no information.

I cannot imagine what the lady has reference to unless it is the suit brought by Mr. Edison against the Edison United Company, which has been quite freely noticed in the papers, and possible she may be a crank or clairvoyant or something of that kind, and has written him in this way. I therefore return the letter to you regretting that I cannot give you any better information.

Yours very truly,

Thos. R. Lombard,

enclosure.

NAPC

THOMAS A. EDISON, PRESIDENT. A. O. TATE, VICE PRESIDENT. T. R. LOMBARD, GENERAL MANAGER SCOTT TREMAIN, TREASURER. CLEVELAND WALCUTT, SECRETARY.

THE NORTH AMERICAN PHONOGRAPH CO.
EXECUTIVE OFFICES,
N°32 PARK PLACE,

New York, Feb. 16, 1894 189

Thomas A. Edison, Esq.,
Orange, N. J.

My dear Sir:-

I have spoken to you once or twice about a proposition made to us by Mr. Artemas Ward, of SAPOLIO fame. I am very much impressed with the benefits which we would derive if we were able to carry out this plan, and I feel fairly well satisfied that it can be carried out on some basis. I would like to bring Mr. Artemas Ward out to see you on Monday and have him see the new machine. This is the instrument that we would want to put out if we can make a deal with Ward. ~~[illegible]~~ ~~[illegible]~~ An order of 500 or 1,000 machines, sold for cash, would give us an excellent start on the new instrument, and we could well afford to make a very reasonable price. I know you will be interested in hearing what Mr. Ward has to say, and I wish you would let me know if it would be convenient for you to see us Monday afternoon.

Yours very truly,

Vice-President.

Will come Monday

THOMAS A. EDISON, PRESIDENT. A. O. TATE, VICE PRESIDENT. T. R. LOMBARD, GENERAL MANAGER SCOTT TREMAIN, TREASURER. CLEVELAND WALCUTT, SECRETARY.

File

THE NORTH AMERICAN PHONOGRAPH CO.
EXECUTIVE OFFICES,
№ 32 PARK PLACE,

New York, Feb. 20, 1894 189

Thomas A. Edison, Esq.,

Orange, N. J.

Miller
Does he do this

Dear Sir:-

I learn upon the very best authority that it is the custom of Mr. J. T. Moriarty to visit the office of the Works and inspect the orders of The North American Phonograph Company. Moriarty does this surreptitiously, but, nevertheless, it is done. He also spends a portion of his time in defaming you, myself and Mr. Lombard in his conversations with people about the factory. This is not hearsay, but comes directly to me from people with whom Mr. Moriarty has talked. So far as I am personally concerned I can settle accounts with Moriarty myself, but I must say that if I were in your place I would not permit a man on your premises to talk about me the way Moriarty talks of you. You are under no obligation, morally or otherwise, to entertain a man at your Works who is personally distasteful to you, no matter what interest he represents. If The North Am. Phonograph Co. had such a person at the Works, I would kick him out in very short order. It is perfectly absurd ~~for~~ that a man like Moriarty, or that any representa-

tive of either The North Am. Phonograph Co. or the United Co., should be permitted to roam about the Works at will, and this is more emphatically so when no occasion is lost to talk with the workmen and the clerks in the most disrespectful and untruthful manner about yourself.

Yours truly,

Vice-President.

NAPC

April 12th. 1894.

H. A. Landes, Esq., Prest.,

Texas Phonograph Co.,

Galveston, Texas.

Dear Sir:-

I have your letter of the 22nd. March, together with the other enclosures. I am not in a position to make the personal investigation which you desire, for the reason that I resigned the Presidency of the North American Phonograph Co. some time ago. However, I have taken the liberty of forwarding all of the papers to the proper official of that Company for attention.

Yours very truly,

Thos A Edison

April 12th. 1894.

Friend Bush:-

This will introduce to you Mr. W. E. Gilmore, who has taken charge of the Phonograph Works. His object in calling on you is to make an appointment for me to meet you at such time as will be most convenient to yourself, to talk over phonograph matters. They are now in very bad shape indeed. Messrs. Lombard and Tate have not, to my mind, proved successful, and have not exercised that economy made necessary during the past year, due to the general depression throughout the country, and, furthermore, they have not pushed the business as should have been done. The present amount of business will not warrant the continuation of the expensive organization, and my endeavors will be now towards reducing the expenses of the Company to a minimum and increasing its business. Mr. Gilmore will also give you some confidential information regarding Mr. Tate. I would suggest that the meeting of the Board of Directors called for next Monday, the 16th., be postponed one week.

Yours very truly,

Thos. A. Edison

J. Alliance Bush, Esq.,

10 Wall Street, New York.

NPC

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 840.

LAW OFFICE
No. 800 BROAD STREET,
NEWARK, N. J.

April 26, 1894.

Thomas A. Edison Esq.,
Edison Laboratory,
Orange, N. J.

Dear Mr. Edison:-

I enclose an affidavit and a letter from a Mr. Sampson in Boston, as to the actual making and mailing of the proxies on the 11th. of April last. I had never the slightest idea that these proxies had not been mailed. Mr. Tate's word was enough for that, but it is very odd what has become of them. I have sometimes had trouble from letters going to some other Newark in some other State, but that does not explain the one addressed to you at Orange. I have written Mr. Tate to send me two proxies, one to you and one to me, so that we may have them on hand.

Col. Gouraud was here the other night, and made a rather clever suggestion as to the last election, which I may use after I have got this other case that they have brought off for the term.

I remain with regards,

Yours sincerely,

R Wayne Parker

[ENCLOSURE]

Proof

I hereby certify that on the 11th of April, at about half past four in the afternoon, I did see Mr. A. O. Tate, Vice-President of the North American Phonograph Company, write two letters and also sign two blank proxies. And that I did at that time witness his signature to those two said proxies and that I saw him place those proxies one in each of the letters that he had written. I did not observe the address on the letters but I know and certify most positively that the letters were stamped with a two cent stamp and a special delivery stamp. One of the special delivery stamps he obtained of me and one at the Adams House. That I saw him mail one of the letters, which one I am unable to say not knowing the address, in the mail chute in our building, on the sixth floor, No. 657 Washington Street, Boston, and the other one at the office of the Adams House, on Washington Street, and both before five o'clock of the afternoon of the eleventh of April.

Aug N Sampson

STATE OF MASSACHUSETTS :
SUFFOLK COUNTY : SS.

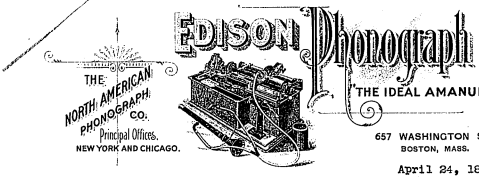
BOSTON, April 24, 1894

Then personally appeared the above-named Aug. N. Sampson, and made oath that the foregoing certificate, by him subscribed, is true to the best of his knowledge and belief.

Before me,

Eugene A Morse
Notary Public

[ENCLOSURE]



657 WASHINGTON ST.,
BOSTON, MASS.

April 24, 1894

Mr. R. Mayner Parker,
Newark, N. J.

Dear Sir;-

At the request of Mr. A. O. Tate, Vice-President of the North American Phonograph Company, I desire to write you in reference to letters and proxies which he executed in my office on the 11th of this month.

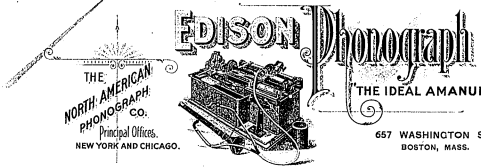
Coming in the office a little before five, he requested an opportunity to write two letters. I gave up my personal desk to him, gave him pen, ink and paper, and he then and there wrote two letters. Having finished them he asked me if I would witness his signature to two proxies. The proxies were in blank and I witnessed his signature to the same. I saw him put the proxies one in each letter and then address the letters. Of course,it was not my business to see who the letters were addressed to and it would have been impertinence on my part if I had indulged in any such ungentlemanly conduct. But I know that he did address the letters, I saw him put the proxies in from the seat that I occupied, some four or five feet away from the desk. He then asked me for postage stamps which I gave him, and he also asked if I had special delivery stamps. Not finding special delivery stamps in the stamp drawer I took out a personal stamp book from my pocket and found I had one which I gave him and he put it on a letter. He said that he must have two as he wanted the other letter also to have a special delivery stamp on it. I then told him that the nearest place we could get one would be at an hotel, the Adams House. We put our coats on and went out into the hall to take the elevator to descend to the street and go to the Adams House. As we went out, the mail chute being handy, the letter that was already fully stamped with a two cent and a special delivery stamp on it, he mailed in the chute and asked what time that would be collected. I looked at the card above the chute and told him that the next collection would be at thirty-five minutes past five. It could not then have been more than five minutes of five or ten minutes of five, perhaps, at the outside. We then proceeded directly to the Adams House, where he purchased another special delivery stamp and went to the clerk and asked him how often the mail

[ENCLOSURE]

THE NORTH AMERICAN PHONOGRAPH CO.
Principal Offices.
NEW YORK AND CHICAGO.

EDISON Phonograph
"THE IDEAL AMANUENSIS."

657 WASHINGTON ST.,
BOSTON, MASS.



(R. Mayner Parker, Page 2)

was collected there. The clerk told him every hour and that it would be collected, probably, inside of three minutes as it was an near five o'clock as that. And I saw Mr. Tate drop the letter into the letter box, which is situated under the counter, a hole being cut through the counter and surrounded by a metal plate with the word "mail" engraved thereon. So these letters should have been delivered in Newark and New York by the first delivery from the Post Office. Judge of my surprise when Mr. Tate told me the next day, when he came to the office about noon-time, that he had received despatches that neither of those letters turned up. We went at once to the Post Office, and made inquiry there but found that no record was made of special delivery letters only of registered letters, therefore, if any detention took place it must be sought at the other end of the line.

This is all that I can say in relation to the letters. I did not know to whom they were addressed, but Mr. Tate has since told me that one was addressed to you and the other one was addressed to Mr. R. T. Haines at 32 Park Place.

Whatever became of the letters is more than strange, for as they were put in our own envelopes with return stamp upon them, they should have been returned to this office, if not called for. But that he did mail those proxies I am most certain, and that they should have arrived

I herewith make my position even stronger than what I have told you in this letter, and enclose an affidavit to which I make oath.

Yours very respectfully,

Aug. M. Jameson
Manager.

NAPC

A. ADRIANCE BURR,
ATTORNEY AND COUNSELLOR AT LAW,
10 WALL STREET,
CABLE ADDRESS,
"AUSTERITY" NEW YORK.

New York, (Dictated)
May 1st. 1894.

My dear Mr. Gilmore:

I am in receipt of your favor of April 30th. and in reply would say that some two or three years ago when Mr. Edison, representing his own interests, and I, representing the interest of the majority of Stockholders of The North American Phonograph Company, arrived at an arrangement which permitted my adjusting all matters of difference to the satisfaction of Mr. Edison, one of the stipulations of our written memorandum was to the effect that so long as I was permitted to represent certain blocks of stock, neither Mr. Haines nor his brother should be elected either as an officer or member of the Board of Directors of The North American Phonograph Company. These same conditions, so far as the Stockholders are concerned, exist today and, therefore, even though Mr. Edison and myself might desire to select Mr. Haines as the successor of Mr. Tate, we could not do so and I still continue to hold the representation of certain stock which I now control as absolutely as if it were my own. Aside from this there are other reasons why Mr. Haines should not enter in any way into the management of The North American Phonograph Company. One being that he is too deeply interested in the interests of one or more of the Sub-Companies, which interests may at any time become

antagonistic to those of Mr. Edison. I would suggest a courteous reply to Mr. Haines' letter, stating to him that all changes or arrangements rendered necessary by the resignation of Mr. Tate have been already agreed upon.

Mr. Dyer called upon me yesterday and advised me of his talk with Mr. Edison. During the interview I had a conversation with Mr. Tremaine on the telephone and I think everything was arranged to the satisfaction of Mr. Dyer. Next to the importance of maintaining intact the present status of the Edison Phonograph Company there is nothing of greater moment than the proper conduct of the patent litigation now in the hands of Mr. Dyer. You may assure Mr. Edison that no effort on my part will be spared to see that the payments are promptly met.

I am moving along on the other lines suggested in consultation with Mr. Edison and both Mr. Tremaine and I are of the opinion that if we can tide over the next two months many of the difficulties will be overthrown.

Yours very truly,

J. Adrian Bush

To

W. E. Gilmore, Esq.,

Edison Laboratory,

Orange, N. J.

MAP 6.

Cable Address "Edison, Newark"

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. August 6/94

To the North American Phonograph Co.

Take notice that the undersigned being a majority of the holders of Bonds issued by you aggregating $300.000 dated May 1. 1892. hereby declare that the principal of the said bonds shall be and is immediately due and payable with all arrears of interest thereon.

This notice and declaration is made in pursuance of the provision made in that behalf in the said bonds for default in the payment of the interest which accrued thereon on May 1. 1894

Copy

NAPC

GUILD & LUM,
COUNSELORS AT LAW,
PRUDENTIAL BUILDING,
ROOMS 801-805 (EIGHTH FLOOR)
NEWARK, N. J.
WM. R. GUILD, PRESS LUM,
CHAS. H. LUM, LL.B.

Aug. 7th, 1894.

Answered

Thomas A. Edison, Esq.,

Dear Sir:-

We send you herewith by registered letter, the following agreements;-

Agreement between you and Jesse H. Lippincott dated June 23, 1888; agreement between Jesse H. Lippincott and the North American Phonograph Company dated July 18, 1888; agreement between the North American Phonograph Company and Jesse H. Lippincott and Edison Phonograph Works dated August 1, 1888; agreement between you and the North American Phonograph Company and Jesse H. Lippincott, dated August 1, 1888.

Kindly acknowledge receipt of papers and oblige,

Yours truly,

Guild & Lum.

L.

N.A.P.C.

File

Orange, Aug. 23, 1894.

MEMORANDUM

To Mr. Edison as to the N. A. P. Co.

The Receiver will doubtless want to have an inventory of the stock of the N. A. P. Co., at once, so as to get at its value, and dispose of it to the best advantage. We can doubtless purchase a considerable part, if not the whole of this stock, at a value satisfactory to ourselves, which could apply against our claim. Have you any special instructions to give as to certain old stock now lying here, such as graphophones and parts thereof, belonging to them now stored in the wax building; also sundry material in what is known as the obsolete room, consisting of water ~~meters~~ motors and parts thereof, old spectacle machines, bodies, old slot cabinets, and material returned here that is damaged, and only worth its value as scrap.

W. E. G.

Have seen Edison

Tag

NAPC

GUILD & LUM,
COUNSELORS AT LAW,
PRUDENTIAL BUILDING,
Rooms 501-505 (Eighth Floor)
NEWARK, N. J.
WM. B. GUILD, CHAS. W. LUM.

Answered

August 24th 1894.

Thomas A. Edison Esq.,

Orange, N.J.

Acknowledge receipt today that we have seen Mr Harden & are very much pleased with him & think everything will come out all right

Dear Sir:-

In regard to the matter of the appointment of the Receiver for the North American Phonograph Co., we beg to advise you that the application was duly made before Vice Chancellor Van Fleet. The Vice Chancellor stated when the matter was called that he was acquainted with the facts set forth in the Bill, and that it was unnecessary to read the same. He then asked if there were any appearances on behalf of parties interested in the Company. Mr. R. Wayne Parker arose and made a statement in regard to the affairs of the Company, stating that he had no objection to the appointment of a Receiver and that he thought the interest of all parties would be best preserved by taking such action, but that he thought some one should be appointed to act in connection with Mr. Carman. The Court evidently received the impression that there was some reason why Mr. Carman could not properly serve alone; but no reason was in fact disclosed. The Vice Chancellor of his onmotion then appointed Mr. John R. Hardin of this City, stating that he could obtain more satisfactory results out of an insolvent corporation by appointing some one who never had had anything to do with the management and who was neither a creditor, officer, or stockholder. Mr. Howard Hayes appeared on behalf of the N. J. Phonograph Co., and consented to the appointment of Mr.

GUILD & LUM,
COUNSELORS AT LAW,
PRUDENTIAL BUILDING,
ROOMS 801-815 (Eighth Floor)
NEWARK, N. J.

WM. D. GUILD, FRED H. LUM,
CHAS. H. LUM.

Carman. We have no doubt that Mr. Carman would have been appointed, if Mr. Parker had made no appearance. We are inclined to think that Mr. Parker regretted subsequently his appearance, and that he would have preferred the appointment of Mr. Carman. Mr. Parker stated to us that he represented Mr. Bush of New York. Mr. Hardin is a thoroughly honorable and capable lawyer, and a personal friend of the members of our firm.

Yours truly,

Guild & Lum

Phono - Atkins, Ward

New York, Sept. I, 1894.

My dear Mr. Edison:-

I would like to lay before you a proposition which I think worthy of your consideration. If you will agree with me as first proposed, to supply me with machines to be sold to newspaper men only, at a low price, say $25.00--and agree with the New York and New England companies so arranging that they can do the same thing, I will agree to put into newspaper offices not less than fifty (50) machines per month for the next five (5) years. I expect, as I said at the Ogden Mine, to "lay more bricks" than this during that time but only want to be bound to what I can positively accomplish. If you will make such an arrangement, then I would make a separate one based on the selling agency for the United States, outside of New York and New England for which territory I would guarantee to take not less than fifty (50) machines a month at $35.00 each, increasing the number every year until the tenth (I0) year when I would agree to take ten thousand (I0,000) machines, I to pay cash for them , appoint all workers, pay them not less than forty (40) dollars commissdnn on each sale and push the work with force.

This form of agreement would leave everything in your hands from the moment I failed to execute my agreed work. I would hold no interest in anything whatever except the right to sell, which right to sell would be conditioned upon my selling satisfactorily to you as above. As you, yourself said, such a contract would be terminable at the end of ninety (90) days--I would say sixty (60) if I did not carry out what I agreed. Of course you can get no responsible parties to sell these machines nor to undertake the business except on some understanding, and you could not have a simpler one or one that left more in your own hands, than the one I propose.

I do not wonder that a patience that has never wearied in scientific investigations should have given way as regards managers, agents and such workers, after the painful experience you have had. In the matter of the phonograph, I have watched that carefully for ten years and I am convinced that it would be more to your interest to deal with one responsible party whom you can thoroughly investigate, rather than attempt dealing with a doz on representatives, the majority of whom would probably disappoint you in the end. I want to do this work because I know that I can do it and I believe sincerely that I am better prepared to do it than anyone you can readily discover.

I occupy a position from which I can advertise the phonograph to great advantage. The record of my work for Sapolio is before all men; my methods are up to the times, and I am earnestly at your service. I hope you will give me an opportunity to lay more fully before you my plans and intentions.

Yours very truly,

Artemas Ward

NAPC

J. ADRIANCE BUSH,
ATTORNEY AND COUNSELLOR AT LAW,
10 WALL STREET,
CABLE ADDRESS,
"AUSTERITY" NEW YORK.

Personal

(Dictated)
New York, September 5th. 1894.

My dear Mr. Edison:

The appointment of a Receiver for The North American Phonograph Company, of course, has prevented the usual remittance of $250. to Mrs. Jesse H. Lippincott on the 1st. day of September. Whatever the condition of affairs may be as regards other parties I think this $250. should be arranged for in some way. As you are aware, there is no legal obligation on the part of either yourself or the Edison Phonograph Works to continue this payment for the remainder of the eighteen months, but there was an understanding at the time that the adjustment was made with you and the Bonds issued, that in the event of the failure of the Company to meet this obligation, you would see that Mrs. Lippincott's allowance was not disturbed. This means a great deal to the widow and children of Jesse H. Lippincott and I feel that you will do everything that is in your power to relieve them.

Yours very truly,

J. Adriance Bush

To

Thomas A. Edison, Esq.

Say that the Receiver promises to look the matter up - That the works of course can do nothing but should I succeed to the big of the Phono I would be disposed to do something for Mrs. Lippincott

Lincoln Bldg., New York,

Sept. 15th 1894.

My dear Mr. Edison:

I sent you a proposition some time ago.

Probably you do not feel in a position to reply to it at present, but it would be pleasant to know that you got it, and that you are considering it. I ask nothing more, because I know that on fair investigation I can satisfy you.

It occurs to me, however, that if my proposals are shown to anyone else, they (knowing me to be responsible and practical in this line) might make a more tempting proposal merely based on my opinion and not on any practical knowledge of their own. There has been enough of that in the past - pray let me have a chance at real work.

I enclose a circular received today. The wise virgins were those who trimmed their electric lights early in the game!

Yours very truly,

Enclosure

J. ADRIANCE BUSH,
ATTORNEY AND COUNSELLOR AT LAW,
10 WALL STREET,

CABLE ADDRESS,
"AUSTERITY" NEW YORK.

(PERSONAL)

New York, (Dictated) September 20th. 1894.

My dear Mr. Edison:

I am in receipt of your favor of September 14th. on the subject of Mrs. Lippincott's allowance. I trust some arrangement can be made to provide for her until the expiration of the original five years, which certainly was the intention of all parties at the time the adjustment was arrived at.

The result of the conference, referred to in our conversation of Sunday, was scarcely more satisfactory than my interview with you. One of the propositions was that the proceedings should involve an attack upon the validity of your original note. To this, of course, I declined to be a party. I have always maintained and still insist that the note was properly given and for a good and valid consideration and, whatever position you may force me to assume for the protection of the interest in the Bonds, you may rest assured that any attack that seeks to set aside the note will never be instigated by me or receive my support. I do not think that you adopted the most judicious way of realizing upon your collateral, but you thoroughly understood my views on that subject, which were concurred in by Mr. Wayne Parker and his father, and if there has been a slip made there, which shall cause you inconvenience in the future, it will be unfortunate, and

perhaps may result to my advantage in the collateral bringing a better price upon a second sale. I believe that a re-sale would be ordered upon proper application by the stockholders.

Yours very truly,

To

Thomas A. Edison, Esq.

A. ADRIANCE BUSH,
ATTORNEY AND COUNSELOR AT LAW,
10 WALL STREET,
CABLE ADDRESS,
"AUSTERITY" NEW YORK.

New York, (Dictated) October 2nd. 1894.

My dear Sir:

I am in receipt of your favor of September 26th. enclosing letter from Mr. Hardin, Receiver, on the subject of the allowance heretofore made to Mrs. Lippincott. I know he is quite right in his conclusion that the amount is not a proper charge against the Receiver, in fact, I think I so stated during our recent interview at the Laboratory. I can say no more now on the subject than I did then. I return the letter as requested.

Yours very truly,

A. Adriance Bush

To

Thomas A. Edison, Esq.

[ENCLOSURE]

JOHN R. HARDIN,
COUNSELLOR AT LAW,
NEWARK, N.J.
PRUDENTIAL BUILDING, 761 BROAD ST.

Send to Bush

September 17th, 1894.

Thomas A. Edison, Esq.,
Orange, N. J.

Dear Sir:-

Your favor 14th inst., concerning the $250 formerly paid each month by the North American Phonograph Company to Mrs. Jesse H. Lippincott, is at hand. I thought I stated to you, at the time of our conversation referred to in your letter, that this matter was not a proper charge against the Receiver. I was then of that opinion and am still.

Yours truly,

John R. Hardin,

P.

, N.K.

Received from John R. Hardin, Receiver of the North American Phonograph Company, phonograph numbered

and phonograph supplies and appliances as follows:

purchased by me from said Receiver this day with notice that title is acquired thereto subject to the provisions of an agreement in writing made August first, eighteen hundred and eighty eight between Thomas A. Edison and the North American Phonograph Company and Jesse H. Lippincott, in the seventh paragraph of which it is provided as follows:-

"The North American Company shall not sell phonographs for use in countries other than the United States and Canada, nor interfere in any way with the foreign business of the said Edison. The said Edison is also to have the exclusive right and perpetuity to manufacture phonographs and all supplies therefor for export."

Dated , 189

1894. Phonograph - North American Phonograph Company - Subsidiary Sales Companies (D-94-36)

This folder contains correspondence and other documents relating to the business affairs of various regional sales companies under contract with the North American Phonograph Co. Some of the letters pertain to Edison's financial arrangements with the Chicago Central Phonograph Co., which held the phonograph sales rights for the World's Columbian Exposition. There are also accounts and royalty statements for the New York Phonograph Co.

All the documents have been filmed except for 2 routine letters of transmittal and acknowledgement and 13 pages of routine sales accounts for the New York Phonograph Co.

A S S E T S .

January 1st, 1894.

Cash	$ 79.98	
Accounts Receivable	13613.45	
Merchandise as per Inventory (estimated)	700.00	
Office Furniture	2000.00	
Advertising Account	100.00	
Automatic Phonograph Account	2000.00	$18493.46

New York Phonograph Co.
Assets & Liabilities July 1st
do do Jan 1st 94

L I A B I L I T I E S .

Bills Payable	6000.00	
Accounts Payable	3990.23	$ 9990.00

Surplus exclusive of Capital Stock,	
Surplus Account, Treasury stock and Patent Rights and Licenses.	$ 8503.23

MEMORANDUM.

December 31st, 1893	$12,377.02
July 1st, 1893.	9,748.26
	2,628.76

A S S E T S .

July Ist, I893.

By cash on hand and at Bankers		I697.32
Bills Receivable on hand as per Schedule		300.00
A/c Receivable as per Trial Balance		I780I.74
Inventories as under		
Mdse A/c	I709.23	
Musical Records	I532.50	
Battery A/c	II24.45	
Exhibition A/c	I36.00	
Automatic Phono. A/c	3500.00	8002.I8
Office Furniture		2547.64
Total Available Assets		30348.88

L I A B I L I T I E S .

To Bills Payable		8060.00
Accounts Payable as per Trial Balance		II560.I2
Rentals chrgd Customers in advance		
Machine Rentals	835.00	
Battery Account	I45.50	980.50
Total Liabilities exclusive of Capital Stock		20600.62
Surplus exclusive of Capital Stock, Surplus account, Treasury stock and Patent Rights and Licenses.		$9748.26

A S S E T S.

January Ist, I894.

Cash	$ 79.98	
Accounts Receivable	I36I3.48	
Merchandise as per Inventory (estimated)	700.00	
Office Furniture	2000.00	
Advertising Account	I00.00	
Automatic Phonograph Account	2000.00	
		$I8493.46

L I A B I L I T I E S.

Bills Payable	6000.00	
Accounts Payable	3990.23	
		$ 9990.00

Surplus exclusive of Capital Stock, Surplus Account, Treasury stock and Patent Rights and Licenses.	$ 8503.23

MEMORANDUM.

December 3Ist, I893	$I2,377.02
July Ist, I893.	9,748.26
Increase	2,628.76

THOMAS A. EDISON, PRESIDENT. A. O. TATE, VICE PRESIDENT. T. R. LOMBARD, GENERAL MANAGER. SCOTT TREMAIN, TREASURER. CLEVELAND WALCUTT, SECRETARY.

File

THE NORTH AMERICAN PHONOGRAPH CO.
EXECUTIVE OFFICES,
Nº 32 PARK PLACE,

New York, Jan. 19, 1894. 189

John F. Randolph, Esq.,
Edison Laboratory,
Orange, New Jersey.

My dear Johnnie,-

I have your letter of 16th instant in regard to payments from the Chicago Central Phonograph Co. I have sent this forward to Chicago and will have a reply in the course of a few days, when I will communicate with you. The arrangement with Mr. Edison was that he was to receive Ten thousand dollars from this source, after which he was to relinquish 400 shares of the stock of the Chicago Central Phonograph Co. in the name of E. A. Benson. The balance of the money due Mr. Edison will be paid as soon as the Chicago Central Phonograph Co. has disposed of certain material which they have on hand.

Yours very truly,

A. O. Tate

NAPC

THOMAS A. EDISON, PRESIDENT. A. O. TATE, VICE PRESIDENT. T. R. LOMBARD, GENERAL MANAGER. SCOTT TREMAIN, TREASURER. CLEVELAND WALCUTT, SECRETARY.

Answered

THE NORTH AMERICAN PHONOGRAPH CO.
EXECUTIVE OFFICES,
No 32 PARK PLACE,

New York, Mch 27/ 1894

Thomas A Edison Esq
Orange N. J.

Dear Sir: I enclose herewith two check of the Chicago Central Phonograph Co for $406.00 and $1.00 respectively and check of E. A. Benson for $400 — in all Eight Hundred and Seven Dollars ($807) Same being dividend #7 on Stock of the Said Company. Please acknowledge receipt

Yours Very [signature]

Notice: The North American Phonograph Co. does not sell Phonographs, Graphophones, or supplies for use in countries other than the United States of America and the Dominion of Canada.

John P. Haines,
President.

William Fahnestock,
Vice-Prest.

Richard Townsley Haines,
Secty. & Treas.

New York Phonograph Co.,

32 Park Place,

UNDER AUTHORITY OF
THE NORTH AMERICAN PHONOGRAPH CO.
AND THE LICENSEE OF
THE AMERICAN GRAPHOPHONE CO.

New York, August 2nd, 1894.

Mr. Charles A. Cheever,

13 Park Row,

New York City.

Dear Mr. Cheever:-

Agreeable to your request, I enclose herewith statement of monthly credits of the North American Phonograph Company to the New York Phonograph Company, from July 1st, 1893 to July 1st, 1894.

Mr. Dickie will call upon you and give you such further information as you desire.

If possible I will also call.

Yours very truly,

Richard Townsley Haines
Secretary.

[ENCLOSURE]

Royalties Credited by North Am Phone Co from July 17/95 to July 17/96

1893						
July	31		268	48		
Aug	31		931	21		
Sept	30		719	06		
Oct	31		621	35		
Nov	29		1017	93		
Dec	18		21	75		
	30		401	84		
	"		185	08		
	31		395	43		
1894						
Jany	31		704	43		
Feb	28		785	57		
March	31		738	75		
April	30		829	63		
May	31		523	05		
June	30		649	58		
					$8.793	14

N. A. P. Cr. Including July at $1100

BALTIMORE OFFICE
110 E. BALTIMORE STREET.

LONG DISTANCE TELEPHONE 1172
CABLE ADDRESS "COLPHO."

Columbia Phonograph Co.

Under Authority of the North American Phonograph Co. and the American Graphophone Co.

919 PENNSYLVANIA AVENUE
Washington, D.C.

SOLE AGENTS IN MD., AND DIST. OF COL. FOR THE Donsmore Typewriter.

EDISON PHONOGRAPHS, PERFECTED GRAPHOPHONES, Phonograph and Graphophone Supplies.

Typewriter Papers, Ribbons and Supplies.

EDWARD D. BASTIEN, President.
Wm. E. CHALIS, V. Pres. and Treas.
R. F. CROMELIN, Secretary.
J. JORDAN, Manager.

Oct. 20, 1894.

The United States Phonograph Company,

87 Orange St.,

Newark, N. J.

OCT 2[illegible] 1894
ANSWERED.

Gentlemen:

Your favor of the 19th inst., acknowledging receipt of our recent order for 173 records, has been duly received.

We thank you for your pleasant attitude in this respect.

The list of records necessary to complete the order for one thousand is now being prepared, and will be forwarded to you when completed. We note also the increase in price of your records to $650. per thousand.

Please observe particularly that 'Master' records are what we desire, free from scratches or imperfections of any kind.

If it more agreeable to you, ~~as~~ and you will so indicate, we may be able to send you the list from day to day, rather than await its entire completion.

Yours very truly,

R. F. Cromelin

x Secretary.

Dictated to and transcribed FROM THE NEW GRAPHOPHONE

P.S. Because of Mr Eastin's absence in New York until Wednesday, I think it perhaps best that we hold the entire list here until his return, instead of forwarding in section, as suggested above.

R. F. C.

Central Phono Co

[PHONO. EDISON PHONO.]

"Cable Address"
"Edison: New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J., Oct 23rd 1894

PHONOGRAPH DICTATION.

Thos A. Edison Esq.
Edison.
N.J.

OK Sent it to AOT

Dear Sir:-

Attached to this letter you will find a communication from Mr A. O. Tate dated Oct 22- 1894 asking for a statement of the money due you from the Chicago Central Phonograph Co.

I have made this statement out, which you will find enclosed and if you desire it sent to Mr Tate please put it in the stamped envelope addressed to him which I enclose.

Please return Mr Tates letter to me and oblige

Yours truly
J.R. Randolph

[ENCLOSURE]

FORM 1-10 M

The Kinetoscope Company,
NEW YORK AND CHICAGO.

NORMAN C. RAFF, Gen'l Manager, Chicago.
HOLLAND BROS., Gen'l Eastern Agents, New York.

EDISON KINETOSCOPE.

1155 BROADWAY,

New York, Oct 22/94

My dear Johnnie:

Will you kindly send me on receipt a copy of your statement of amounts paid Mr Edison on ap Chicago Central Stock. I was in Chicago the other day and investigated this matter and I think there is some money due. If so I will have it paid immediately.

Yours truly

A. C. Raff

John F. Randolph Esq
Edison Laboratory
Orange N.J.

1894. Telegraph - General (D-94-37)

This folder contains correspondence relating to the technical and commercial development of the telegraph. Many of the letters are by Josiah C. Reiff and pertain to Edison's 1877 contract with Western Union and to the litigation between that company and the Atlantic & Pacific Telegraph Co. over Edison's quadruplex patents. There are also letters from Jerome Carty, a patent attorney, about the automatic telegraph patents of Edison and Patrick Kenny and one item containing a comment by Edison about phonoplex telegraphy.

All the documents have been filmed.

File

Office of WOERISHOFFER & CO.,
No. 52 Exchange Place,
New York, January 4th 1884

P. O. BOX 3105.

Dear Edison

Have you ever looked my letter asking you to loan me four bound volumes of data concerning the litigation with AT&T & W or Tel Co. on Quad & automatic?

I told you a part of my records were lost in the death of old man Russell & his nephew Arnold.

You have 4 or 5 large bound volumes.

Yours
J. C. Reiff

P.S. Of course you have noted the sudden death of R. L. Cutting? Our friend J. Hood Wright is quite ill.

Telegraph - J.C. Reiff

F. C. BENNER.

OFFICE OF WOERISHOFFER & CO.

NO. 52 EXCHANGE PLACE.

HANS SOMMERHOFF.

ADDRESS ALL CORRESPONDENCE.

P. O. BOX 3105.

New York, Jany 6th 1894

Dear Edison,

I have rec'd one volume of Telegraph documents.

It is all right as far as it goes, but it is limited to the suit of AT&P against Wu Tel Co.

You have in the other volumes copies of suits Harrington & Edison vs AT&P Tel Co Gay Lowe

" " " Wu Tel Co

Wu Tel Co against every body, a big thick volume prepared by Lowrey to get us out of U.S. Court into a state court, on the plea that he wanted to settle the title all round.

Please send me the other volumes.

P.S. Some of these days you ought to buy some Real Electric stock to keep a year [illegible]

J C Reiff

Telegraph Co

THOMAS A. EDISON, PRESIDENT. A. O. TATE, VICE PRESIDENT. T. R. LOMBARD, GENERAL MANAGER SCOTT TREMAIN, TREASURER. CLEVELAND WALCUTT, SECRETARY.

THE NORTH AMERICAN PHONOGRAPH CO.
EXECUTIVE OFFICES,
No 32 PARK PLACE.

New York Feb. 1, 1894. 189

My dear Johnnie,-

I enclose herewith check for Five hundred dollars, which I collected to-day from the Western Union Telegraph Co., at your request.

Yours truly,

Thomas Maguire

Many Thanks
J. F. Randolph

John F. Randolph, Esq.,
Orange, N. J.

Telegraph

Answered

NY Apl 4/94

Dear Edison

Your of 3rd recd saying you had found the contracts referred to etc.

I did not know there were two referring to the same subject. But if you will send them both to me I will see which is needed & return the other to you.

The contract ran for 5 years. It provided for $150 per week, of which you as I always understood, never received but $100 per week.

The Wn Tel Check will show that.

Yours Ever
J Cheiff

You are correct but have you any documents showing you were to receive the $150 J W E

F. O. RENNER. OFFICE OF WOERISHOFFER & CO., HANS SOMMERHOFF.

Find Second contract

NO. 52 EXCHANGE PLACE,

ADDRESS ALL CORRESPONDENCE
P. O. BOX 3061.

New York, Apl 12th 1894

My dear Edison

I have found a copy of the Contract dated Mch 22/77 between you & the Wm Tel, in which the weekly payment of $150.00 is provided, nominally for experimenting but really for your good will & my cooperation when Orton should want me to do something.

This is the contract out of which I was to have $50.00 per week for the period of the contract, viz 5 years. I believe you never drew but $100.00 per week.

It was provided that the contract could be modified after 1 year but I never heard of any change.

As my name does not appear I of course cannot conveniently collect this without your signature. The other day it was reported to me that you had found the original, but your memo to me

2

~~F. O. KENNER.~~

OFFICE OF WOERISHOFFER & CO.,

HANS SOMMERHOFF.

NO. 52 EXCHANGE PLACE,

ADDRESS ALL CORRESPONDENCE
P. O. BOX 3061.

New York, _____ 189

Balance is paid due to suppose a simple letter from Wm
will collect it. "Yes" J. C. Kerff

said that you had two contracts
& asked which one I wanted.
If you have one subsequent to
Nick 27/77 & referring to the same
subject matter I should like to see
it or a copy.
I have just found an old memo
in your hand writing made at the time which
was to cover some points in the
contract which you submitted
to Orton & Lowery
Extract "The $50 per week in E' contract
to be fixed in such manner that it
can be drawn for 5 years and
J. C. R. to be retained by the Co for
outside work of various kinds at
a salary of $2.500 etc etc"
Orton modified it, as he suggested
personally to me my name should
not appear under the circumstances.
He did not consider it as any regular
compensation to me, but as he phrased
it, it will be a little "pin money" to
you. Please let me know if the contract
was changed. I understood it ran for 5 years
that you only received 100 per week, hence the

Telegraph
Personal

52 Exchange Place
N.Y. Apl 26/94

My dear Edison.

Referring to your contract of Mch 22/1877 with the Wu Tel Co, on which I think there is still $12,500 due, I submit for your consideration the inclosed draft of a letter which if you will send to the Treasurer of Wu Tel, would at once develope the facts.

Of course if your own accounts shew that you received the whole amount as provided in the contract I have nothing more to say, but if we could get $12,500 in cash & divide it between us it would make me very happy & would not be uncomfortable for you.

If you will write this letter, we can be governed by circumstances after receiving the reply.

As I have already written you, I dont think the contract was ever modified, you filled your portion of it & I will assured me you never read but the $100 per week instead of $150.

Yours
J. C. Reiff

"Cable Address "Edison, New York."

For file

From the Laboratory
of
Thomas A. Edison.

Mr Edison — Orange, N.J. Aug 15/94

Referring to the attached, in reference to the Georgia RR Circuit, the 26 intermediate offices with Condensers I fear would make it a difficult matter to handle.

I have written Mr Brown, saying the Circuit on a No 9 wire with 26 Condensers, ~~would~~ might be difficult to work, but if the RR Co, would pay my expenses & salary whether we succeeded or failed that we would try it.

Is this right —

W S Logue

All Right Edison

but ask him if he Can & split it using it as 3 ckts one through & 2 Suburban to Cent & Repeating Here when [illegible]

[ENCLOSURE]

Phonoplex

Form No. 61.

OFFICE OF THE

Western Union Telegraph Company,

Rec'd Aug 12 and Aug 14 '94

Augusta, Ga. Aug. 10th, 1894

Edison Phonoplex,

Edison Building, Broad St.,

New York.

Dear Sir:-

The Sup't of the Georgia Rail Road,(Mr W.S.Brand,) of this city, requests me to ascertain what would be the cost of equipping the railroad circuit with the phonoplex instruments. Say one set at each end of the road, that is, one at Augusta and one at Atlanta,Ga..

The length of the wire is 171 miles; resistance between 9,000 and 10,000 ohms, including relays; gauge of the wire #9; number of offices, including terminal points, 28.

Would the Phonoplex work successfully over such a circuit? Please write me fully on the subject at your earliest convenience, and give me a diagram of the connections to be made in placing the system in operation on a circuit. such as I have described.

In addition to the cost of installation, also please name the probable cost of maintenance.

Yours Truly,

John W. Brown

Chief Operator.

Patent

Hotel Normandie
McPherson Square
Washington, D.C.

Answered

December 5th. 189[illegible]

Thomas A. Denison, Esq.,

Orange, N. J.

John — What proportion does K & I get E

My dear Sir:-

I have had two interviews with Mr. Kanney and he refuses to sign the last extention of the opposition on the ~~ottographic~~ Autographic patents, unless the paragraph is alienatedwhich makes you the attorney to collect any amount coming to him. If you will kindly revise the last ~~opposition~~ proposition so as to make the amount payable under the contract to you and to him jointly, and send it to me, I will endeavor to have him sign it. We shall of course pay the money to you on a joint receipt.

The Denison machines which were distroyed by fire are being rebuilt and will be completed by the latter part of December, andit is very desirable for us to have control of the Kanney patent in the line of the patent; not with standing that the same expires sometime next year. Please forward any communication to my office in New York, 203 Broadway.

Yours truly,

Jerome Carty

Telegraph [illegible]

Jerome Carty
ATTORNEY AND COUNSELLOR.
PATENT AND TRADE MARK CAUSES, CORPORATIONS.
919 Chestnut Street, Philadelphia,
1323 Broadway, New York.

LONG DISTANCE TELEPHONE,
2024, PHILADELPHIA.

Answered

Philadelphia Dec. 19, 1894 189

Thomas A. Edison, Esq.,
East Orange, N.J.

Johnny = How much does K
& myself own
Mine + Kenny

(1e)

Dear Sir:

Will you kindly let me hear from you in regard to the extension of option for purchase of the Edison-Kenny patent on Auto-Telegraph Machine.

Yours truly,

Jerome Carty

Say that I can't give
Option as Mr Kenney
refuses to join me
~~You~~. I don't think
you will have any
trouble in buying
the patent when
you want it

Σ

Jerome Early
ATTORNEY AND COUNSELLOR.
PATENT AND TRADE MARK CAUSES,
CORPORATIONS.
919 Chestnut Street, Philadelphia,
203 Broadway, New York.

LONG DISTANCE TELEPHONE,
2154, PHILADELPHIA.

Philadelphia, Dec.28,1894 189

Thomas A Edison,Esq.,

Orange, N.J.

My Dear Sir:

Yours of the 19th in hand, and contents noted. I can obtain the signature of Mr.Kenney to the option, provided it is changed to read that the amount is to be paid equally to each of you, but I agree with you that there will be no difficulty in buying the patent when we want it, especially in view of the fact that it expires in May 1895. The only thought that occurred to me was that in the Prospectus which has been issued we say we have the exclusive right to acquire the inventions and patents on auto-telegraphy of T.A.Edison and P. Kenney, and in view of this fact I beg that you will not negotiate an option or sell the patent to any one else before advising me of the fact. The Denison machines are being rebuilt as rapidly as possible, and expect to be completed in January for demonstration.

Yours truly,

Jerome Early

1894. Telephone (D-94-39)

This folder contains correspondence concerning the technical and commercial development of the telephone. Included are letters inquiring about the status of telephone transmitter patents and a letter suggesting the development of an answering machine.

All the documents have been filmed.

Telephone

ELECTRIC RAILWAYS ELECTRIC POWER ELECTRIC LIGHTING

P. A. DOWD, Consulting Electrical Engineer

Formerly N. Y. Agent for Sprague Electric Rwy. & Motor Co. and N. E. Agent for The Wenstrom Consolidated Dynamo & Motor Co.

May be consulted with regard to expert work and electric specialties

ROOM 930, EXCHANGE BUILDING, 53 STATE ST.

Boston, Jany 5th 1894

Mr Thomas A. Edison

My Dear Sir I take the liberty of addressing you on a subject regarding which nobody is better informed than you are.

You are of course aware that certain so called Bell Telephone patents expire on the 30th day of this month, if I remember rightly it is the magneto form commonly called the receiver, it is also asserted that the Blake transmitter is patent free by reason of foreign expiration, but owing to the issuance of the Berliner patents the public are detered from using my transmitter

Now what I wish to call your attention to is the fact that the Edison Transmitter must have antedated the Berliner. I myself, as the New England agent of the Western Union Tel. Co. was one of the first to make public use of it.

ELECTRIC RAILWAYS ELECTRIC POWER ELECTRIC LIGHTING

P. A. DOWD, Consulting Electrical Engineer

Formerly N. Y. Agent for
Sprague Electric Rwy. & Motor Co.
and
N. E. Agent for The
Westinghouse Consolidated Dynamo & Motor Co.

May be consulted with regard to expert work and electric specialties

ROOM 930, EXCHANGE BUILDING, 53 STATE ST.

Boston, ... 189

At the triennial exposition of the Massachusetts Charitable Mech. Assn. held in Boston in the summer of 1878 I represented the Pupin Telephone Co. the Edison Telephone transmitter (for which you will remember I secured you the Assn's reward of a gold medal) and some additional apparatus of my own, at this time there was no Blake transmitter and much jealousy was created in the Bell co. through the very superior exhibit which I was enabled to make by the use of your transmitter (and which led to the big suit where I was made personally the defendant but which was later compromised by my co. the W. U.)

I had an earlier knowledge than this of your transmitter through Mr Geo H. Walker who had charge of the telephone business for the W. U. Co

My impression and firm belief is that the Edison transmitter (telephone) antedated everything. (and I am free to say there has

ELECTRIC RAILWAYS ELECTRIC POWER ELECTRIC LIGHTING

P. A. DOWD, Consulting Electrical Engineer

Formerly N. Y. Agent for Sprague Electric Ryy. & Motor Co. and N. E. Agent for The Wenstrom Consolidated Dynamo & Motor Co.

May be consulted with regard to expert work and electric specialties

ROOM 930, EXCHANGE BUILDING, 53 STATE ST.

Boston, 189

not been so good a one in my from that time to the present)

I assisted in making some experiments with the original Bell telephone and followed its progress with keen interest, I saw the old battery machine set aside for the magnets form, I saw the different forms of the Peoples telephone as produced by Phelps, but the first transmitter was the one produced by you.

Will you kindly write and give me your views on this matter and thereby confer a great favor

Trusting that this lengthy letter has not trespassed too much on your valuable time, I am, with with great respect

Very truly yours

P. A. Dowd

Ans. Jan. 12/95.

GEORGE F. NOXON

ADVICE

ELECTRICAL APPARATUS

Telephones. Electric Bells. Incandescent Lighting.

Burglar Alarms, Gas Lighting. Speaking Tubes. etc.

OPPOSITE POST OFFICE.

MIDDLETOWN, CONN., Jan 6 1894

Mr Thomas Edison,
Orange, N.J.
Dear Sir:

Can you tell me whether the patents on the Bishop Transmitter have expired. And if so can I buy and sell the same

Hoping I may hear from you at your convenience

Yours Truly

George F. Noxon

Don't know

OFFICE OF

B. F. BROWN, M. D.

Ans. Feb 20/1894

D 1894 Telephone

Morley, Mich., 2/ 12/ 94. 1893.

Thomas A Edison,

Monlo park N. Y.

Dear Sir:-

Kindly inform me if their is any infringment in using a transmitter, constructed by using a carbon disc about two inches in diameter resting on a rubber band, and a carbon button on top of disc properly connected by induction coil, and battery, to telephone. I have constructed a transmitter that answers every purpose of a transmitter, and works perfectly, and am using only for my self. Knowing that you are a great inventor, and have been interested in transmitters, I have ventured to ask you for the desired information, and if such a transmitter is practial under all circumstances? I also wish you would send me a book or catalogue of your inventions of electrical machines, that I have heard so much about.

Yours very respectfully,

B. F. Brown. M. D.

Think it infringes patents owned by Bell Telephone Co

Telephone - idea

Bell Telephone

Referred to President Arkwright

The Plain Dealer Publishing Co.

Corner Bank and Frankfort Streets

L. H. HOLDEN, President.
C. H. BULKLEY, Sec'y-Treas.
R. R. HOLDEN, Vice-Pres.
C. R. KASPAR, Secretary.
L. H. HOLDEN, Business Manager.
C. J. SEARLOOK, Mgr. Adv. Dept.

DAILY MORNING—8 to 12 pages, 2 cents
SUNDAY—16 to 24 pages, 5 cents.
WEEKLY—32 issues, every Friday,
8 to 12 pages, $1.00 per year.

Cleveland, O. April 24, '94.

Writes & says sender of letter that suggestion is good & I have refd it to Bell Electrician.
E

Mr. Thomas A. Edison,

West Orange, N.J.

Dear Sir:--

It is quite probably that this letter will present no new ideas to you, but I will chance it. It has occured to me that the value of the telephone would be greatly enhanced were there to be connected with each receiver an indicator something on the plan of the "ticker" which would register any calls made during the absence of the subscriber from his house or from his office, say.

For instance, I have a telephone at my house and last night all members of the family were away until midnight and have since found that there were two calls for me, one from the Plain Dealer office and one from a private residence. These calls were repeated between 9:00 and 10:00 o'clock half a dozen times and then they "gave me up". How convenient it would be were the subscriber enabled, when returning to his office or house, to consult an indicator through a glass slide at the side of his telephone receiver. Suppose Mr. A had called at 9:30 and this indicator would show that the call was made at 9:30 and the number calling was 460, then the subscriber would be enabled to call up Mr. A. and ascertain what had been wanted during his absence. I make no pretensions of knowledge as to the working of the telephone or of what might be done from the same wire in the way of such an indi-

The Plain Dealer Publishing Co.

Corner Bank and Frankfort Streets.

L. E. Holden, President.
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C. E. Kennedy, Secretary and Business Manager.
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Daily Morning—8 to 12 pages, 2 cents
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Weekly—52 issues, every Friday, 8 to 12 pages, $1.00 per year.

Mr. T. A. E. #2. Cleveland, O.

cator, but I do believe that if it could be done with but little additional cost the improvement would be of much value.

As a side remark I will say that if you decided to make such an invention the undersigned would not even desire to "arbitrate" his share of the fortune that would be made from it but would leave the division entirely to the judgement of Mr. Edison.

Very respectfully,

C E Kennedy

1894. West Orange Laboratory (D-94-40)

This folder contains correspondence and other documents relating to the operations of the West Orange laboratory. Included are items pertaining to experiments and tests conducted at the laboratory. There are also letters regarding the cleaning of the boiler and the inspection of the buildings for fire hazards. At the end of the folder are numerous undated notes from John Randolph, with comments by Edison, concerning accounts billed by the laboratory.

All the documents have been filmed.

D 1894 Edison, T.A. - Advice

Office of
BLASIUS & SONS,
1101, 1103, 1119
Chestnut Street.

The
Largest Establishment
of its kind
in America.

Blasius Piano

PERFECTION REALIZED

1101-1103-1119 CHESTNUT ST.

Depot of the
BLASIUS PIANO CO.
INCORPORATED.

Capital, One Million Dollars.

Factory:
WOODBURY, N. J.
EIGHT MILES FROM
PHILADELPHIA.

Philadelphia January 10th 1894.

Thos. A Edison Esq
Orange N.J.

Dear Sir

Our Pianos being new will doubtless need tuning about this time the change from a Temp. of our Factory & the transit & standing this length of time at your Works will Require this will You kindly inform us by Return mail if we can do this at your Convenience

Yours Truly
Blasius & Sons.
Farnham.

D
1894

W.O. - Tab

Ans. Feb. 20/94

M. C. HENLEY.

IRON-WORKING MACHINERY.

LAWN MOWERS, WOOD BOTTING MACHINES, NATURAL GAS METERS, ROLLER SKATES.

523 TO 533 NORTH 16TH ST.

Richmond, Ind. Feb. 14, 1894,

Thos. A. Edison, Esq.,

Orange, N. J.

We have no trouble in cleaning the boiler + use a device furnished

Dear Sir:-

I have a Babcock and Wilcox boiler in my factory here, and I am advised that you are using the same make.

Will you kindly inform me if you have any trouble in cleaning your boiler, and what kind of tool you use to remove the scale from the inside of flues, and if you consider it a successful cleaner, and oblige,

I think by the Babcock & W boiler people

Yours truly,

Dictated.

M. C. HENLEY.

CHARLES PFIZER & CO.
81 MAIDEN LANE.
P.O. BOX 3466.
NEW YORK.

Feb. 24th, 1894.

Thomas A. Edison Laboratory,

Orange, N.J.

Dear Sir:--

Your favor of the 20th inst with order for Chloroform has our attention, and in reply to your inquiry would say that the only way in which we can account for the yellow scum on the Chloroform is from its not being kept properly corked. This article being made from Chlorine will readily decompose if not kept tightly corked.

Awaiting your further favors, we remain,

Yours truly,

Chas. Pfizer & Co.

[ATTACHMENT]

CHEMICALS

Chas Pfizer -

We never had the slightest trouble with Chloroform bought 3 yrs ago - isn't your Chloroform made by a new process perhaps on the raw material there is some substance which when Chlorinated is easily decomposed - not true Chloroform = our old Chloroform of which we have a little does not act so although under same conditions - Jackson

Answered Apr 11-1894 Tab - 9 en

MIDDLE STATES INSPECTION BUREAU.

American Fire Insurance Co., of New York.
Caledonian Insurance Co.
Commercial Union Assurance Co., Limited.
Continental Insurance Co.
Delaware Insurance Co.
Fire Association of Philadelphia.
Fireman's Fund Insurance Co., of San Fran.
German-American Insurance Co.
Germania Fire Insurance Co.
Greenwich Insurance Co.
Guardian Assurance Co.
Hamburg-Bremen Fire Insurance Co.
Hanover Fire Insurance Co.
Home Insurance Co., of New York.
Imperial Fire Insurance Co.
Lancashire Insurance Co.
Lion Fire Insurance Co.
Liverpool & London & Globe Insurance Co.
London & Lancashire Fire Insurance Co.
London Assurance Corporation.
Manchester Fire Assurance Co.
New Hampshire Fire Insurance Co.
Niagara Fire Insurance Co.
Northern Assurance Co.
Norwich Union Fire Insurance Society.
Orient Insurance Co.
Palatine Ins. Co., Ltd., of Manchester, Eng.
Phenix Insurance Co., of Brooklyn.
Phoenix Assurance Co. of London, Eng.
Providence Washington Insurance Co.
Royal Insurance Co. (New York State.)
Scottish Union & National Insurance Co.
Sun Fire Office.
Westchester Fire Insurance Co.
Western Assurance Co., of Toronto.

Nos. 45-49 CEDAR STREET,

WM. S. WENSLEY,
Secretary.

New York, Mar. 9, 1894.

686 C.

Examination made by Inspector_____

Joe - Can you do this at odd times then report as they are done to Johnny Randolph so we can [illegible]

Thos. A. Edison, Esq.,
Experimental Shops,
West Orange, N. J.

Dear Sir:-

A Bureau inspector recently revisited your Experimental Shops and handed in his report.

We beg to list below some suggestions to reduce the chances of fire or to improve your protection in case of fire:

ESSENTIAL:

1 ✓ That electric wires be protected from sprinkler and other pipes where not now so protected. (Most of these wires are protected but not all.) the letter of E

2 ✓ That new be substituted for painted heads in room No. 2, 2nd story of main building. (There were only two heads that we refer~~red~~ to and they are ~~were~~ painted on vital parts.)

3 ✓ That open ends of sheathing over engine be closed. (This is not in the blind attic over the boiler room; you have wood sheathing over your engine in the 1st story of main building and ends are open; the reason we make this recommendation is to prevent any fire entering the opening and continuing in what we call a concealed space which would be out of reach of water.)

4 ✓ That adequate connection from city water to sprinklers be furnished.

5 ✓ That watchman's records be dated.

6 ✓ That additional sprinkler be placed in boiler room near chimney.

7 ✓ That hose in oil storeroom (K) be re-attached.

DESIRABLE:

8 That electric light and power wires be overhauled, removing dead wires (as contemplated) and bringing up to standard.

9 That sprinklers in boiler room and in attic over dynamo room be lowered.

We shall be pleased if you will advise us at your early convenience when the alterations have been finished, and remain,

Yours very truly,

W. S. Wensley, Secy.

MIDDLE STATES INSPECTION BUREAU.

American Fire Insurance Co., of New York.
Caledonian Insurance Co.
Commercial Union Assurance Co., Limited.
Continental Insurance Co.
Fire Association Co.
Fire Association of Philadelphia.
Firemen's Fund Insurance Co. of San Fran.
German-American Insurance Co.
Germania Fire Insurance Co.
Greenwich Insurance Co.
Guardian Assurance Co.
Hamburg-Bremen Fire Insurance Co.
Hanover Fire Insurance Co.
Home Insurance Co., of New York.
Imperial Insurance Co.
Lancashire Insurance Co.
Lion Fire Insurance Co.
Liverpool & London & Globe Insurance Co.
London & Lancashire Fire Insurance Co.
London Assurance Corporation.
Manchester Fire Assurance Co.
New Hampshire Fire Insurance Co.
Niagara Fire Insurance Co.
Northern Assurance Co.
Norwich Union Fire Insurance Society.
Orient Insurance Co.
Palatine Ins. Co., Ltd., of Manchester, Eng.
Phenix Insurance Co., of Brooklyn.
Phoenix Assurance Co. of London, Eng.
Prussian National Insurance Co.
Royal Insurance Co. (New York State.)
Scottish Union & National Insurance Co.
Sun Fire Office.
Westchester Fire Insurance Co.
Western Assurance Co., of Toronto.

Nos. 45-49 CEDAR STREET,

WM. S. WENSLEY,
Secretary.

686 C.

New York, March 30, 1894.

Examination made by Inspector

Thos. A. Edison, Esq.,
Experimental Shops,
West Orange, N. J.

Dear Sir;-

On March 9th we had the pleasure to call your attention to some important changes which, if made, we believed would add to your fire protection, but have not since heard from you. We assume that sufficient time has since elapsed to give you an opportunity to complete them, and if you can advise us now that you have finished them, we shall be glad to so notify our companies.

Awaiting your favor, we remain,

Yours very truly,

W. S. Wensley
Sec'y.

GENERAL ELECTRIC COMPANY,
SCHENECTADY, N. Y.

Answered - April-24-1894

Send to Herrick

D
1894
Railroad, Electric

April 10th, '94.

Kennelly Can you cull the Experts from books & send we tried them when we tried Horses on the track

The E dison Laboratory,

O r a n g e, N. J.

Dear Sirs:-

A number of experiments were carried on in your Laboratory to determine the resistance of submerged rails, both as regards leakage to ground and leakage between rails under different conditions of water and track construction. We would very much like to get the results of these experiments if you would kindly give them to us, as we wish to use them in connection with some work we are carrying on here. Hoping for an early reply I remain,

Yours very truly,

Albert B. Herrick

C D

Electrician F & A Dept.

Multiple Funnel - T.A.E. - } for taking Masters for
Phonograph Rp with Pians - T.A.E. -

200 + 400 Thread -

OK T.A.E.

April - 1894

Oct 23 - 1894

Mr Edison

Please let me know who we shall charge the following to

Exp on Cornwall Ore - N.G.P.A. C

Electro Magnetism - Genl E

Commutator Sparking Genl E

Work by Jas Savage - N.G.P.A. C - non magnetic plates for Mag Separation

Pickling Steel Castings - N.G.P.A. Conc

J. B. Randolph -

6 gdm

The following is the Ampere hours for week ending Nov 18 94

		Arch Amp hours Sack	Arch Amp hours Phono	Lab and Disposal	
Mon	12	105	240	120	
Tues	13	65	245	140	
Wed	14	140	255	145	
Thu	15	85	260	135	
Fri	16	115	245	130	
Sat	17	160			
Sun	18	110			
Total		780	1245	670	

Dec 7th 1894

Mr Randolph

All time and material charged to 778 is for Mr Brown

I have a letter from Mr Edison to charge to himself.

Also received instructions to assist him where ever I can, this I have done

J. F. Ott

Mr Edison

Now that the Laboratory uses the Telephone very little would it not be right to charge it out as follows.

Edison Phono Mfg 1/3
Edison Mfg Co 1/3
N. J. & Pa Conc Mfg 1/3

Yours truly
J. F. Randolph

OK JW

We have on our books experimental
No 683 Called "Experimental Mould
for Walter Miller"
What shall I bill this to.

Northwestern Cylinder
for Duplicating
L. B. Randolph

Mr Earson

Is the work done for the Ink Factory charged against the General Company. If so please give me a name to call the account so I can put it on the bill which will be sent them

J F Randolph

charge to me temporarily

then after I have made new deal over there we shall know how to charge it &

Mr Edison

This is the bill for the work done at Ink Factory and at Browne place—

Please give me a memorandum which I am to send them for explanation and oblige

J. F. Randolph

covering a period of _____

This work has been experimental work on the production of a new filment at present work is stopped but will go on again in about 6 weeks

J A

New Phonograph designed by J. F. Ott.

Mr Edison

Is the above account to be charged to both the North American Phonograph Coy and the Edison United Phonograph Coy.

J. F. Randolph –

Screening device for Concentrating Mills by Mr Swartz.

Mr Edison

Is this account to be charged to the Ore Milling Coy

J. F. R.

Mr Edison!

We have tried an experiment on Machine with Copper Disc Revolving in Field

This should be charged against the Edison General Elec Co Should it not?

J P Randolph

Mr Edison said yes

H F Miller

Moulds for Lubricating Compound #524 ✓
Silver Lake N.J. Edison Lime

Removing dust from Concentrates Dry Process ✓
#526 — [illegible]

Work on Alternating Machine #529. ✓
E Gerard

Cylinder Ex for recovering loss in tailings in Iron Ore — N J Condg #521. ✓

Removing Phosphorous from Concentrates
NJC #522.

Exhibiting Phonograph at Bethlehem
NJC #527.

1895 DOCUMENT FILE

1895. Dick (A.B.) Company (D-95-01)

This folder contains documents relating to the business of the A. B. Dick Co. Included is a report discussing the financial condition of the company and listing comparative sales and profits for the years 1889-1895. There is also a letter regarding royalties paid to Robert Gilliland.

1895. Edison, T.A. - General (D-95-02)

This folder contains documents, primarily correspondence, covering a variety of subjects. Some of the material relates to personal matters. Documents that deal with more than one subject or that do not fall under the main subject categories are also filed in this folder. Among the items for 1895 are letters pertaining to a proposed mortgage on Edison's Silver Lake property and to his involvement with the National School of Electricity. Also included are a proposition to invest in a piano company and an invitation to a banquet celebrating the centennial of the Jay Treaty.

1895. Edison, T.A. - Accounts (D-95-03) [not filmed]

This folder contains routine documents relating to Edison's personal and business finances. Most of the items are letters from the German National Bank regarding Edison's account.

1895. Edison, T.A. - Clubs and Societies (D-95-04)

This folder contains correspondence and other documents relating to Edison's membership and activities in social clubs and professional societies. There are only 2 letters for 1895; both concern the award of the Rumford Medal to Edison by the American Academy of Arts & Sciences for his work in electric lighting.

1895. Edison, T.A. - Employment (D-95-05)

This folder contains correspondence from or about employees and former or prospective employees. Included are letters about the payment of Fred Ott's salary and living expenses and the payment of Thomas Maguire's funeral expenses.

1895. Edison, T.A. - Family (D-95-06)

This folder contains correspondence and other documents by and about Edison's family. Included are letters about the death of Edison's first wife, Mary Stilwell Edison; the financial affairs and health of his father, Samuel; and the transfer of money and bonds to his daughter, Marion. This folder also contains the passport of Thomas A. Edison, Jr., who traveled to Europe in the fall of 1895 to attend his sister's wedding to Karl Oscar Oeser. At the end of the folder are two undated, handwritten notes from Edison to his daughter, Madeleine.

1895. Edison, T.A. - Financial (D-95-07)

This folder contains documents relating to Edison's personal investments and other financial interests. Included are letters from the investment banking firm Skehan & Bernheim regarding the sale of Edison's General Electric Co. stock. Related documents can be found in D-95-12 (Electric Light - Edison Electric Illuminating Company of New York).

1895. Edison, T.A. - Unsolicited Correspondence - Advice (D-95-08) [not filmed]

This folder contains routine correspondence suggesting improvements in Edison's inventions, asking him for advice on various technical matters, or requesting his assistance in improving or promoting an invention.

1895. Edison, T.A. - Unsolicited Correspondence - Personal (D-95-09) [not filmed]

This folder contains routine personal requests, fan mail, and other items for which no record of a significant response by Edison has been found. Included is a letter from J. Charles Walker of Johns Hopkins University requesting Edison's opinion of spiritualism.

1895. Edison Manufacturing Company (D-95-10)

This folder contains correspondence and other documents relating to the business of the Edison Manufacturing Co. Some of the items pertain to production costs for films and equipment. There is also correspondence regarding the illegal use of Edison's name by another company. Among the correspondents is William E. Gilmore, general manager of the company. Related material can be found in the various "Motion Pictures" folders.

1895. Electric Light - General (D-95-11)

This folder contains correspondence and other documents relating to electric lighting and power. Included are a circular letter sent by Edison to the managers of central stations, an invitation to attend the annual meeting of the Association of Edison Illuminating Companies, and a list of Edison's contributions in electricity.

1895. Electric Light - Edison Electric Illuminating Company of New York (D-95-12)

This folder contains correspondence and other documents relating to the business of the Edison Electric Illuminating Co. of New York. Included are monthly financial reports, showing comparative earnings, expenses, and other statistics for the years 1894-1895; and a series of reports by Richard R. Bowker, first vice president, discussing company operations.

1895. Electric Light - General Electric Company (D-95-13)

This folder contains correspondence and other documents relating to the business of the General Electric Co. Included are letters relating to the company's contract with Edison to pay for his laboratory expenses. There are also items concerning the development of an electric lighting system in Barbados. Among the correspondents are Frederick P. Fish and Hinsdill Parsons, attorneys for the company.

1895. Mining (D-95-14)

This folder contains correspondence and other documents relating to mining and ore milling. Included are cost estimates for refining Cornwall iron ore and an undated document in Edison's hand outlining his intent to go into the Portland cement business.

1895. Motion Pictures - General (D-95-15)

This folder contains correspondence relating to the technical and commercial development of motion pictures. Included are letters concerning George Gouraud's involvement in the kinetoscope business and William K. L. Dickson's kinetoscope copyrights. There are also letters from Edison's agents, Maguire & Baucus and Raff & Gammon, authorizing each to market the other's films. Several of the items appear on the letterhead of the Continental Commerce Co., a privately held affiliate of Maguire & Baucus. Most of the correspondence is addressed to William E. Gilmore, general manager of the Edison Manufacturing Co., which marketed kinetoscopes and other products manufactured at the Edison Phonograph Works.

1895. Motion Pictures - Kinetoscope Exhibiting Company (D-95-16)

This folder contains correspondence and other documents relating to the business of the Kinetoscope Exhibiting Co. Included are letters concerning the company's relationship with the Edison Manufacturing Co.,

the filming of a prize fight between James J. Corbett and Jim Fitzsimmons, and the purchase of kinetoscopes to exhibit films. Among the correspondents are Samuel J. Tilden, president, and J. H. Cox, secretary and treasurer of the company.

1895. Motion Pictures - Maguire & Baucus (D-95-17)

This folder contains correspondence and other documents relating to the business of Maguire & Baucus, which held the rights to market Edison's kinetoscope in Europe. Included are letters about the business of the Continental Commerce Co., a privately held affiliate of Maguire & Baucus. There are also documents about a patent dispute between Edison and the Edison United Phonograph Co. over the use of the phonograph in conjunction with the kinetoscope and correspondence regarding the production of motion pictures in Europe by Edison's associate, Theodore R. Heise. Among the correspondents are Irving T. Bush, president, and Joseph D. Baucus, treasurer, of the Continental Commerce Co. Related documents can be found in D-95-23 (Phonograph - Edison United Phonograph Co.)

1895. Motion Pictures - Raff & Gammon (D-95-18)

This folder contains correspondence and other documents relating to the business of Raff & Gammon and its subsidiary, the Kinetoscope Co., which held the rights to market Edison's kinetoscope and kinetoscope films in the United States and Canada. Included are letters about the technical development and price of the kinetoscope. There are also letters about the development of kinetoscope marketing strategies.

1895. Patents (D-95-19)

This folder contains correspondence and other documents from Edison's patent attorneys and agents relating to domestic and foreign patent applications, patent litigation, and other patent matters. Included are letters about Edison's Canadian phonograph patent and the lapsing of some of his telegraph and phonograph patent applications. There is also correspondence about patent litigation between the American Graphophone Co. and the United States Phonograph Co.

1895. Phonograph - General (D-95-20)

This folder contains correspondence about the technical and commercial development of the phonograph. Included are letters regarding Edison's lawsuit against Ezra T. Gilliland and John C. Tomlinson and correspondence about the public auction of nickel-in-the-slot phonograph cabinets. A few letters pertaining to more than one phonograph company are also filed in this folder.

1895. Phonograph - Edison Phonograph Company (D-95-21)

This folder contains correspondence relating to the business of the Edison Phonograph Co. The letters pertain to the payment of the company's New Jersey state taxes.

1895. Phonograph - Edison Phonograph Works (D-95-22)

This folder contains correspondence relating to the business of the Edison Phonograph Works. Included are letters regarding the company's lawsuit against the American Graphophone Co. and its rights to manufacture musical records.

1895. Phonograph - Edison United Phonograph Company (D-95-23)

This folder contains correspondence and other documents relating to the business of the Edison United Phonograph Co., along with some items concerning the Edison-Bell Phonograph Corporation, Ltd. Many of the letters are either by or to Stephen F. Moriarty, the company's general manager. Included are correspondence about Moriarty's efforts to organize phonograph syndicates in Germany and Italy and a

lengthy draft letter to Senator Thomas C. Platt accusing Edison of conduct detrimental to the company's interests. Some of the letters pertain to a patent infringement suit involving the Edison-Bell company and James Hough. There are also items regarding the technical improvement of the phonograph.

1895. Phonograph - North American Phonograph Company (D-95-24)

This folder contains correspondence and other documents relating to the North American Phonograph Co., which went into receivership in August, 1894. Many of the documents pertain to Edison's efforts to purchase the assets of the company. Included are numerous letters to and from John R. Hardin, receiver of the company, and from attorney Richard N. Dyer. There are also some letters pertaining to Howard W. Hayes, a Newark attorney hired to assist Edison in this matter.

1895. Telegraph - General (D-95-25)

This folder contains correspondence relating to the technical and commercial development of the telegraph. The two items for 1895 pertain to Edison's lawsuit against Jay Gould and the Atlantic & Pacific Telegraph Co.

1895. Telegraph - Phonoplex (D-95-26)

This folder contains correspondence and other documents pertaining to the Edison Phonoplex System of Telegraphy. The daily operations of this company were conducted by W. S. Logue and normally received very little attention from Edison. Included are documents relating to a confidential discount arranged for the installation of the phonoplex on the Cincinnati, New Orleans & Texas Pacific Railway.

1895. Telephone (D-95-27)

This folder contains correspondence concerning the technical and commercial development of the telephone. Included are two letters from Edward D. Adams concerning the sale of Edison's stock in the Edison-Gower-Bell Telephone Co. of Europe, Ltd.

1895. West Orange Laboratory (D-95-28)

This folder contains correspondence relating to the operations of the West Orange laboratory. The 2 items for 1895 pertain to fire safety at the laboratory.

1895. Dick (A.B.) Company (D-95-01)

This folder contains documents relating to the business of the A. B. Dick Co. Included is a report discussing the financial condition of the company and listing comparative sales and profits for the years 1889-1895. There is also a letter regarding royalties paid to Robert Gilliland.

All the documents have been filmed.

Statement of the business of the A. B. Dick Company

for the year ending April 30th, 1895.

Sales of Mdse. for the year,		$207,537.92
Less Mdse. returned,	$ 4,995.88	
Less Allowances in settlements,	396.30	
Less Cash Discount on Mdse. sold,	715.28	6,107.46
Net amount Mdse. sold,		201,430.46

CONTRA.

Inventory of Mdse. on hand at commencement of year,	38,270.54	
Cost of Mdse. purchased during fiscal year,	80,934.94	
Total Cost of Mdse. sold and on hand, including Labor and Material	119,205.48	
Less Inventory of stock on hand, April 30th, 1895,	53,104.38	
Actual SHOP cost of Mdse. sold	66,101.10	
Add Royalties paid on same,	5,410.27	
Total cost of Mdse. sold,	71,511.37	
Less Cash discount on material purchased,	604.65	
Net cost of Mdse. sold,		70,906.72
GROSS PROFIT for the year,		130,523.74

GENERAL EXPENSES.

Salary account,	25,525.83	
Expense account proper,	13,200.25	
Advertising account,	5,560.10	
New York Expense account,	14,551.68	
Philadelphia Expense account,	10,534.33	
Collection " "	225.93	
Interest & Exchange "	2,029.46	
Commission "	1,728.13	
Total General Expense,		73,355.71
ACTUAL PROFIT on Mdse. sold,		57,168.03

EXTRAORDINARY EXPENSE.

Patent Litigation Expense,	12,306.51
	44,861.52
Accounts charged to Profit and Loss during the year,	275.21
	44,586.31
Add Royalties received from Licencees	1,289.36
Total NET GAIN for year,	45,875.67
Undivided profits in Surplus account	114,974.77
Total undivided profits April 30th, 1895,	160,850.44

Statement of Assets and Liabilities of

A. B. Dick Company, April 30th, 1895.

ASSETS.

Cash on hand for current uses,	$ 2,675.71	
Dividend Fund Reserved,	15,282.76	
Cash loaned on demand to factory,	33,739.38	
Accounts and Bills Receivable,	43,345.21	
Mdse. on hand as per Inventory,	53,104.38	
Office fixtures at Chicago, New York and Philadelphia,	3,337.21	
Special Tools,	7,156.93	
Gilliland Electric Co. Stock,	60,000.00	
Pomeroy Duplicator Co. Stock,	500.00	
Patent and Contract account,	456,000.00	
Total Assets,		675,141.58

LIABILITIES.

Unmatured Bills and Accounts,	14,291.14	
Capital Stock,	500,000.00	
Undivided Profits in Surplus Account, April 30,1894,	114,974.77	
Undivided Profits earned in year ending April 30th, 1895,	45,875.67	
Total Liabilities,		675,141.58

Comparative Statement of Sales for years ending

April 30th 1889, 1890, 1891, 1892, 1893, 1894 and 1895.

Total net sales for year ending April 30th, 1889,	$ 79,422.28	
Total net sales for year ending April 30th, 1890,	113,103.45	
total net sales for year ending April 30th, 1891,	152,817.91	
Total net sales for year ending April 30th, 1892,	210,922.30	*1
Total net sales for year ending April 30th, 1893,	217,545.90	*2
Total net sales for year ending April 30th 1894,	208,012.12	*3
Total net sales for year ending April 30th, 1895,	201,430.46	*4

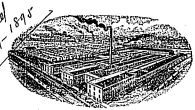
*1	Including Letter Files amounting to	32,353.00
*2	Including Letter Files amounting to	28,991.36
*3	Including Letter Files amounting to	26,164.25
*4	No Letter Files sold in this year as we sold out February 1894.	

Comparative Statement of Net Profits for years ending

April 30th, 1889, 1890, 1891, 1892, 1893, 1894 and 1895.

Total net profit for year ending April 30th, 1889,	11,608.12
Total net profit for year ending April 30th, 1890,	23,239.85
Total net profit for year ending April 30th, 1891,	30,215.01
Total net profit for year ending April 30th, 1892,	57,049.72
Total net profit for year ending April 30th, 1893,	66,151.07
Total net profit for year ending April 30th, 1894,	46,906.90
Total net profit for year ending April 30th, 1895,	45,875.67

answered Nov 7, 1895



Gilliland Electric Co.,

MANUFACTURERS.

Adrian, Mich., Nov. 4, 1895.

Mr. Thos. A. Edison,
Orange, N.J.

Dear Sir:-

Enclosed is receipt for your check in the sum of $150.14, in payment of Mimeograph Royalty for quarter ending Oct. 1st. I have signed this myself, as you will observe, as Father is confined to his bed, and is in a serious condition from paralysis, which has rendered him helpless. He wishes me to thank you for the check.

I am

Yours very truly,

J. F. Gilliland.

1895. Edison, T.A. - General (D-95-02)

This folder contains documents, primarily correspondence, covering a variety of subjects. Some of the material relates to personal matters. Documents that deal with more than one subject or that do not fall under the main subject categories are also filed in this folder. Among the items for 1895 are letters pertaining to a proposed mortgage on Edison's Silver Lake property and to his involvement with the National School of Electricity. Also included are a proposition to invest in a piano company and an invitation to a banquet celebrating the centennial of the Jay Treaty.

All the documents have been filmed.

Publications

A Fearless Exponent
of the
People's Rights.

EQUITY

Address all Communications
EQUITY,
P. O. DRAWER C, CHICAGO.

AN INDEPENDENT WEEKLY NEWSPAPER.
PONTIAC BUILDING.

Chicago, Feb 5 1895

Mr Thos A. Edison
Orange N. J.

Dear Sir

Referring to our conversation several weeks since would state that the twenty subscriptions you promised we have not been recv'd.

Very truly yours
L. E. Adams

Hold this

Emery S.

Returned

Law Offices of
Otis & Pressinger,
111 Broadway Trinity Building
New York.

March 15th, 1895.

John F. Randolph Esq.
c/o Edison's Labratory.
Orange. N. J.

Dear Sir:

I saw the Surrogate of Essex County this morning in reference to the proposed mortgage on Silver Lake property. Please put in a package every paper in your possession bearing on this property and give it to Mr. Edison so that he can hand it to me at the Orange National Bank on next Monday morning.

Yours truly

A Barker Otis

[ATTACHMENT]

"Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

PHONOGRAPH DICTATION.

Orange, N.J.

Original Deeds to Mr Edison

10 Deeds

Old Deeds Papers &c

14 Papers

4 Searches

Silver Lake Property
given to Mr Edison March
18th 1895 for Mr Otis

Guthrie County National Bank.

GEO. H. MOORE, Pres.
E. J. REYNOLDS, V. Pres.
M. M. REYNOLDS, Cashier.

Panora, Iowa, June 22-1895. 1895.

Mr. Thomas A. Edison, Esq.,

Orange, N.J.

Dear Sir:-

I would like to ask you one question on electricity; our town is a small one and we have a cistern on a wooden tower 80 feet high, the cistern is 24 feet in diameter, 18 feet high or in depth with a pole 18 feet long raised above it, there is an iron pipe leading from the power house under ground 6-1/2 feet, up and into the cistern which is always kept full of water. Now the question I wish to submit is-would a lightning rod with the point above and attached to the above mentioned pole (the highest point on the tower) and connecting with the water in tank, offer the same protection as though running full length down the outside in the usual way? Will be very greatful to you for an answer, some of our people have appealed to you.

Very truly yours,

Geo. H. Moore

Prest. Guthrie Co. Nat'l. Bank.

Dic. N.

Requests

Answered

Just say that I ~~[illegible]~~ a ~~[illegible]~~ to the rule I have adopted about such matters prevents me from [illegible] the request of [illegible]

EVERETT HOUSE,

New York, June 24th, 1895,

Hon. Thomas A. Edison,

Orange, N.J.,

Dear Sir:-

Your telegram received. I am sorry not to have a few minutes interview with you. I do not wish to unduly urge you to change your decision, but I would like to have you get a proper conception of the enterprise we propose to undertake, and the almost certainty of its success. I can understand very well why you would not wish to have your name connected with a small "one-horse" business or a business that had any reasonable liability to failure. I have no idea or desire to interest you financially in the project unless it is your wish to be so interested.

There are two things that would make this venture almost sure of success:

First, Ample capital to push the manufacture, and sale of the proposed piano into every principal city and town in the country.

Second, It will be conducted by men who have had twenty years of very successful experience in both manufacturing and

selling pianos. These two requisites almost invariably bring success in a large measure.

Our present Company started in a small plant and with only $30,000. It has been under the present management for the entire twenty years. It has grown and developed until we now have a large plant and $250,000 capital. I will enclose you a clipping from a Boston paper to show you, that although we are located in a small Western town we have attained a very high reputation in the great cities of the East. The management of the proposed new Company would be in the hands of men who have engineered and conducted our Company to its present success.

My thought was, and is, that if you would become one of the incorporators of the Company (which in Ohio will entail no financial responsibility upon you), that in view of the fact that your birthplace was near Norwalk it would be very appropriate to name the Company in your honor "The Edison Piano Company." If you did this we had thought to present you with a nominal amount of the stock, say Five hundred dollars.

I do not suppose for a moment that the $500 stock would be any inducement to you. My thought was rather this: The piano is the king of musical instruments, and one of the noblest works of art in the world. It would be an added honor to you

to have such a musical instrument bearing your name go into ten, twenty, fifty thousand of our best American homes as the years go by. If you did not wish to accept the stock for your own benefit, it might be a nice little plum for you to hold in trust for one of your Milan or Norwalk relatives who would be very proud of it.

I go this week to Washington, Baltimore, Philadelphia, but expect to be back here next Saturday night and stop for a couple of days. If this communication in the least interests you and you desire to know more about it, drop me a line in care of the Everett House, and fix an hour when you could see me. I could go to Orange next Monday morning July 1st, if that would please you.

Yours very truly,

Calvin Whitney

[ATTACHMENT]

State of Ohio,
Executive Department.
Office of The Governor.

Columbus, June 15th, 1895.

Mr. Calvin Whitney, President,
The A. B. Chase Company,
Norwalk, Ohio.

My dear sir:--

It affords me pleasure to say that Mrs. McKinley and myself are delighted with the piano which we recently purchased from you. It is also much admired by our musical friends, and is giving entire satisfaction to us in every particular.

Yours sincerely,

COPY

W. McKinley

THE NATIONAL SCHOOL OF ELECTRICITY,

CHICAGO, 1427 MONADNOCK BLOCK. NEW YORK, 95 UNION SQUARE.

CHICAGO August 27th, 1895.

Thomas A. Edison, Esq.,
Llewellyn Park,
Orange, N.J.

Dear Mr. Edison : --

I am sending to our Eastern Representative of "The National School of Electricity" a letter of introduction to you, with a lithographed Certificate of Scholarship, which we propose to issue to members of the School who have passed the required examination for the last year's course. I have asked him to call upon you, show you the Certificate, explain to you what it is and the conditions under which we propose to issue it, and have him ask you for your consent to have us lithograph your signature as Dean of the Faculty on the Certificate.

Will you do me the favor to see our representative, Mr. R. A. Bagnell, of New York, when he calls upon you, and accord him the same courtesy that you would accord me. The favor will be greatly appreciated.

Some months ago you must have seen a good deal of criticism concerning the School, and at one time I was disposed to see you to explain matters to you, but maturer consideration advised that you be not annoyed about the matter, and since that time the opposition to the School has disappeared and its work is now untrammeled and in good shape.

I will take the liberty to call on you one of these days and explain to you some plans that promise to develop, which will materially interest you.

Thanking you in advance for your courtesies to our representative,

I am very sincerely yours,

J P Barnett

President.

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS AT LAW,
MILLS BUILDING,
15 BROAD ST.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, Sept 3d 1893

My Dear Mr Edison.

I beg to enclose 4 copies of the Contract for manufacturing in Germany as agreed upon between us. You will notice that you, i.e. the Works, are to receive 1/2 of what is paid by the purchaser, instead of 1/4 of what the E.U.P.Co. is to receive as was the case in the Contract for Gt Britain.

These Contracts are to be executed in quadruplicate. Will you please sign where I have indicated in pencil, and have Randolph affix the seal of the Works & send to me for the signatures of the other Companies. Exhibit "A" is the Contract, the synopsis of which I showed you, but as we have no

Copies of it in its Completed form, we will have to wait until we get the printed Copies from England, when you will be furnished with a Copy.

I was greatly interested with your mining & milling Operations. These seemed to my unpractical eye to be one point not yet absolutely certain & if you will allow me a suggestion (altho' probably you have considered & tested it) I would charge you anything but a good treat in case it is of service to you. Why not melt the iron direct by electricity in large bars or masses, instead of making it travel around as much & then endeavoring to compress & take it into a solid body. I should think the operation would be much simpler, and even if a little more expensive than the present process, no doubt you could get a better price for the finished product.

Very sincerely Yours Thornton Chipman

[ATTACHMENT]

~~My Dear The~~

Theodore ~~Seligman~~

My Dear Seligman

~~Contracts Received - since I have~~

~~agreed to what you want, pr.~~

See next sheet

Contracts Received - I want to wait until I see the German Contract & see just what is to be done, when I have a certified Copy & know all about it & its Conformable to the brief you permitted me to read ~~I will sign, There will be no trouble & it~~ I will sign ~~[illegible]~~

Regarding ~~[illegible]~~ the putting ore into non direct, that is another line of business I dont want to go into, I own all the available Concentrating ore East while with smelting processes Everybody could go into & this would be patent litigation something that I dont want

Edison

[ATTACHMENT]

contract received – I want to

wait until I see the German contract and see

just what is to be done – so send me a

certified copy so I may know all about it and

see if it is conformable to the brief you

permitted me to read ——

Regarding etc

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Oct. 3rd, 1895. 189

Thomas A. Edison, Esq.,
Edison, N. J.,
My dear Mr. Edison:-

If Barrett sign letter yours

I return you letter of Mr. Barrett, Pres't. of the National School of Electricity, Chicago; also copy of reply thereto, which, if satisfactory, you can sign and return, to be copied and forwarded. If, on the other hand, you do not care to sign it personally, and possibly this latter course would be preferable, as they may use the letter for ulterior purposes, return it, and I will sign it in your name and send it along. If the letter is not satisfactory, make such changes as you desire, and I will then have it rewritten, and send it along.

Yours very truly,

W. E. Gilmore

Enc. D
WEG/IW

[ENCLOSURE]

THE NATIONAL SCHOOL OF ELECTRICITY,

CHICAGO, 1457 MONADNOCK BLOCK. NEW YORK, 33 UNION SQUARE.

Ans 18/11/95

CHICAGO, September 20th, 1895.

Mr. Thomas A. Edison,
Llewllyn Park,
Orange, N.J.

My dear Mr. Edison : --

I am in receipt of communication from our Mr. Bagnell, New York representative of the School and "The Electrical Journal", in which he suggests an impatient attitude on your part with the School, and a disposition to withdraw.

Of course I do not know the influences that urge you to this attitude, and I am unwilling to annoy you further by going into the details of the work that has been done by the School and the work it is proposed to do. I only desire to say that we are now preparing to push our organization in New York and the East generally, and we do not care to have the question of your connection with the School come up again, and I write to you now to ask you definitely whether it is your desire that your name be no longer used in connection with the School, and if so, your wishes will be carried out. I can assure you, however, that the School is doing good work, and work for the future is planned of a character and scope that will give you no room for a feeling otherwise than of pride in connection with it.

I might go into details concerning the enmity of certain eastern interests and their unfriendliness to the work of the School, but as you have yourself been the object of some of the same unfriendliness and from the same quarters, as I happen to know, it will hardly be necessary for me to discuss that point with you, and I would prefer that you act in the matter and give me your answer concerning your desire in connection with the School unfettered by any plea on my part, and without any attempt to shape your action.

Thanking you in advance for a reply, I am,

Very sincerely yours,

J. P. Barnett.

President.

Gilmore —

Write & say that I would prefer that my name be dropped that I am all out of Elec now — E

THE HIGHEST PRIZES, AMERICAN AND FOREIGN, AWARDED FOR PHOTOGRAPHS AND PHOTOTYPES
GOLD AND SILVER MEDALS, ALSO DIPLOMAS AND AWARDS, FOR SUPERIORITY OF WORK.

F. GUTEKUNST,
Photograph Gallery,

MAIL ORDERS MUST BE PREPAID.
TERMS CASH.

712 ARCH STREET

TELEPHONE CONNECTION.

Philadelphia October 23rd 1895

Mr Thos A. Edison
Menlo Park N.J.

Dear Sir, Please accept with my compliments, the Imperial Panel Photo of the late Henry Bentley, sent to you by this evening prepaid express.

When you are in our city again, and can spare me a few moments time, I should be pleased to have you call and grant me an opportunity to make negative of you, for the same size photo, of which I would like to present you a copy. Hoping to be favored thus,

I am Respectfully Yours

F. Gutekunst
for Sly

The Editors and Contributors of
"One Hundred Years of American Commerce"
request the pleasure of
Mr Thomas A Edison's
company at a banquet in celebration of
the completion of the first century of commercial
liberty in America, as inaugurated in the year
seventeen hundred and ninety-five by the Jay Treaty,
on Thursday evening, December the nineteenth,
eighteen hundred and ninety-five,
at seven o'clock, at Delmonico's.

Kindly address an early response to
Mr. John Winfield Scott, Secretary,
P.O. Box 1483, New York.

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[ATTACHMENT]

Mr Thomas A. Edison

TAC

DECEMBER NINETEENTH
SEVEN O'CLOCK

Mr Thomas A Edison

PLEASE PRESENT THIS CARD.

1895. Edison, T.A. - Clubs and Societies (D-95-04)

This folder contains correspondence and other documents relating to Edison's membership and activities in social clubs and professional societies. There are only 2 letters for 1895; both concern the award of the Rumford Medal to Edison by the American Academy of Arts & Sciences for his work in electric lighting.

All the documents have been filmed.

clubs

Gilmore = wrote + ask Trowbridge
If I am expected to be there or
Can it be sent on say I
Cambridge
am up at my Crowbridge mill
June 25 1875
with 300 men working night
My dear Sir today + Cannot very
well leave
Σ

I have the honor to inform
you that the American Academy
of Arts and Sciences - Boston. has
conferred upon you the Rumford
Medals for your investigation
in the field of Electric Lighting.
The Medals will be presented
at an Early Meeting of the Academy
during the Coming Autumn.
With the heartiest Congratulations believe
me very truly Yours

John Trowbridge -
Chairman Rumford Committee -

Thomas A. Edison -

THE
Say all right ~~will be~~ ~~[illegible]~~
will come on please let me
Answer at Dec 30 [illegible] where the society meets
[illegible] time
Dec 27 1895

My dear Sir.

The Academy of Arts & Science is desirous of conferring the Rumford Medals. The second Wednesday in January.

Will it be possible for you to be present?

I shall be much indebted for an early answer. Cordially yours.

[illegible]

T. A. Edison Esq —

1895. Edison, T.A. - Employment (D-95-05)

This folder contains correspondence from or about employees and former or prospective employees. Included are letters about the payment of Fred Ott's salary and living expenses and the payment of Thomas Maguire's funeral expenses.

All the documents have been filmed.

Sect. L.

EDISON GENERAL ELECTRIC COMPANY
HARRISON, N. J.
LAMP WORKS.

Harrison, N. J., January 31, 1895.

To whom it may concern:

This certifies that Mr. Nelson Durand has been in the employ of this Company for the past ~~six~~ seven years, and leaves it honorably. We have always found him to be willing, industrious, and trustworthy.

Francis R. Upton

General Manager.

[MAY 22, 1895?]

Mr Joseph Wharton – 206 Philadelphia Bank Bldg –
Philadelphia, Pa

Dear Mr Wharton –

Replying to your 17th ults. which I have just received, ~~from~~ some having been forwarded from Edison – I beg to say, that at present, ~~I have no opening such~~ the position about which I spoke to you sometime since, is satisfactorily filled – I am however obliged to you for remembering me –

Yours very truly

Thomas Edison (does not sign as President)

Mr Edison Aug 13-1895-

As Fred Ott is employed at Ogden and doing no work for the factory at Bloomfield- do you wish the rent of his house $25.00 per month and the sundry bills- such as Coal for his house. Plumbing Bills and Horse feed charged against the Bloomfield factory, the expenses for which is charged against the General Electric Co- or do you wish the above charged against you personally as they have nothing to do at present with the factory as he does no work for the factory that I know of.

Randolph

Charge Otts time to
NG & Pa - but rent etc Genl E

Lab. Employees - T. McGuire

James Kearney,
Counsellor-at-Law,
153 Broadway,

New-York, October 1st, 1895.

Thomas E. Edison, Esq.,

My dear Sir:-

In April, 1894, my client Mr. Joseph F. Smith, presented a claim against the North American Phonograph Company, for the funeral and burial expenses of the late Thomas McGuire, Esq., an employee of the Company, and in August 29, 1894, Mr. John R. Hardin, Receiver of the Company wrote Mr. Smith, that it was agreed that you would pay one-fifth of the bill and the remaining four-fifths charged to and from the general expenses of the Company. Mr. Smith has done everything to obtain payment of the bill, but without avail, and I take the liberty of calling this apparent unreasonable delay to your attention.

Very truly yours,

James Kearney

On Aug 20 - 1894.
The North American Phonograph Company
deducted from Mr Edison's a/c $ 47.20
being 1/5 of Funeral Expenses of Thos McGuire
Total amount of same being 236.00

1895. Edison, T.A. - Family (D-95-06)

This folder contains correspondence and other documents by and about Edison's family. Included are letters about the death of Edison's first wife, Mary Stilwell Edison; the financial affairs and health of his father, Samuel; and the transfer of money and bonds to his daughter, Marion. This folder also contains the passport of Thomas A. Edison, Jr., who traveled to Europe in the fall of 1895 to attend his sister's wedding to Karl Oscar Oeser. At the end of the folder are two undated, handwritten notes from Edison to his daughter, Madeleine.

All the documents have been filmed except for 2 routine receipts from J.P. Morgan & Co. regarding Marion's monthly stipend; and 6 personal letters from Rose V. Conway of Dresden, Germany, to Thomas A. Edison, Jr., and Marion Edison Oeser.

Edson - Samuel

A. J. WRIGHT, Prest
H. M. GATES, Treas.

Cash Capital $1,500,000.

S. J. HALL, Sec'y
A. W. DAMON, Asst Sec'y

SPRINGFIELD
FIRE & MARINE
INSURANCE COMPANY,
SPRINGFIELD, MASS.

Agency at Port Huron Jan 2d 1895

T A Edison Esq
Dear Sir

Your letter of the 27" is received also Symmingtons in reference to your father Condition about going south. And in reply would say that he is in no Condition to go at Present Metally or Physically I talked with his Doctor and he was of the same opinion he is up one day and in bed the next and very weak he is Comfortable where he is and has good Care a good warm room night and day I was up yesterday and found him in bed. I went up to day with Nellie and found he was up and around the room but so weak that he is liable to fall Milk and whisky seem to keep him up and I think if he should go now in his Condition it would be the last of him

Respectfully
B Hawlton

THE - Morton

No Ans

Nensalza
1-6-95

Dearest Papa

I send you the two papers which were signed by the consul this morning. If it is convenient for you it would be better to send the rest of the money by check. Am delighted our affairs are getting in order. Much love from your loving child

Marion

JOHN R. HARDIN,
COUNSELLOR AT LAW,
NEWARK, N.J.
PRUDENTIAL BUILDING, 761 BROAD ST.

January 22nd, 1895.

Miss Marion E. Edison,

Neusalza, Saxony.

Dear Miss Edison:-

Your letter 3rd inst., in proof of your claim for $5000 bonds against the estate of the North American Phonograph Company, reached me yesterday. The verification is satisfactory, except that I think you should instruct the custodian of the bonds to produce the same before me as Receiver. If you do this, taken in connection with the proof you have forwarded, there will be no difficulty about the matter.

Yours very respectfully,
John R. Hardin,
P.

Edison - Marion

Newsalza
Feb. 4th 95

Dear Mr. Randolph

I enclose my five phonograph bonds which must be shown to Hardin, in Newark; will you please attend to this and then return the bonds to me. Please let me know if you have paid taxes and insurance on the Menlo house & oblige.

Very sincerely
Marion Edison

Dear Mr. Randolph,
Will you please get for me the record of my Mother's death. I do not know if it is to be found in New Brunswick or Railway, you perhaps know. Please attend to this as soon as possible and oblige
Very sincerely
Marion Edison
Menlo Park
24-1-95

OFFICE OF
GEORGE J. LITTERST,
CITY CLERK.

New Brunswick, N. J., ... 189

Send to Dallas Reeves Register of Statistics Trenton N. J.

TAE - Sunday

January 31st 1895

Wm. L. Edison

52 Lafayette avenue

New Brighton S. I. N. Y.

Come out to Orange tonight
You must go to New York early
in morninge important

Thos A Edison -

Sent by W W Tel Co
10 A. M. F. C. D.

209 James St. South
Hamilton, Ont.
Feb. 9th, 1890

Dear Mr. Randolph,

At Mother's request I hasten to give you the desired information regarding the death of Mrs. Edison, which occurred the ninth of August 1884. Doctor Daly of Rahway had been attending her, and during his absence from her home, Dr. Norton of Metuchen was called, he has since died. Dr. Daly was in the house directly after she died. You mentioned my marriage. I rather imagine some one has made a great mistake. The reason, I do not do so, is that my dear Mother is

a confirmed invalid, and requires constant care, at times she can not be left alone, and again she seems quite well. I do not feel that I can marry while she is so poorly, by doing so, I must be a constant invalid be compelled to lessen my attention, and she depends on me for everything.
All the love and care which I can give her, she well deserves. She is so worthy of it. I shall say to Mr. Edison why I do not marry, & give him my honest regards.

Yours very truly

Eugenia L. Stilwell

TAE-family

State of New Jersey,

Bureau of Vital Statistics

Trenton Feb. 21st. 1895.

Thomas A. Edison, Esq.

Orange, N.J.

Dear Sir;-

Herewith inclosed, please find a certified copy of the return of death, as requested in your letter of 20th inst.,

Very respectfully,

Dillon Reeve

Registrar.

No 1442: 1 AE

W. L. TRENHOLM, President.
DAVID B. SICKELS, 2d Vice President.
Wm. E. HEYES, Secretary.
HENRY C. WILLCOX, Solicitor.
CORTLANDT S. VAN RENSSELAER, Attorney.
SAMUEL S. PERRY, Attorney.

S.S.P. Cash Capital $2,000,000.

American Surety Company,

OF NEW YORK.

Please address all correspondence to Law Department.

160 Broadway,

New York, March 9, 1895 189

Hon. Thomas A. Edison,

West Orange,

N. J.

Dear Sir:

Enclosed herewith please find check for $150, same being rebate of premium on your bond, #1060, which is about to be cancelled.

Kindly sign the voucher herewith enclosed and return to us, and oblige,

Yours very truly,

M.E.M.

American Surety Company of New York

Samuel S. Perry

Attorney

TAL - Family settlements

Answered May 1-1895

Law Offices of
Otis & Pressinger.
111 Broadway Trinity Building.
New York.

April 26th, 1895.

John F. Randolph Esq.
c/o Edisons Laboratory.
Orange. N. J.

Dear Sir:

I received in due course yours of 24th inst enclosing the two certificates showing the appointment of Mr. Edison as guardian. I have forwarded same to the Knickerbocker Trust Company

Regarding Miss Marion's U. S. Government bond I note your suggestion that same can be sent to her safely and cheaply by registered mail. I enclose order on American Surety Company to deliver same to me. I shall have occasion to write Miss Marion enclosing a receipt for the bonds and cash due her under the decree of March 1st, 1895 to be acknowledged by her before the U. S. Consul. If Mr. Edison would like to have the bond and cash sent at the same time, they can all go in the same envelope. The cash, as in the case of the boys will be $4589.35 plus interest from January 1st, 1895 plus $100.00 interest on bond collected April 1, 1895 minus $28.41 our bill affecting her share hereinafter referred to.

I suppose this remittance will be made in exchange on London although Miss Marion's receipt therefor will be expressed in dollars.

If Mr. Edison wishes all the papers to go forward together please send me the order for the bond, the draft on London, and a memorandum showing how many dollars and cents it represents. If you wish, you may send me check for the cash payment and I will turn it into Exchange on London through Drexel Morgan & Co.

I enclose our bill for $28.41 for services and disbursements in relation to the share going to Miss Marion above referred to.

I enclose four receipts to be signed by Mr. Edison as guardian for moneys and bonds coming to him under the decree of March 1, 1895. They are to be witnessed by you. The first time you come to New York bring them to my office and prove them as a subscribing witness before a New York notary or Commissioner of deeds. They are made out in duplicate. Two are filed in the Surrogates Court and two with the Surety Company.

I enclose our bill against Mr. Edison personally for our services and disbursements in the matter of procuring the loan of $9000.00 I wish you would say to him that although the borrower and the lender are the same person, yet in legal effect they are as separate and distinct as though they were different individuals. It is the universal custom for the borrower to pay the expenses incidental to procuring a loan and following that custom I do not

Law Offices of
Otis & Pressinger,
111 Broadway Trinity Building
New York

think it would be right for any part of this expense to be borne by the estates of the infants who are through the guardian the leaders. The regular charge on city property when we examine a title for a person competent to contract is one per cent and disbursements. The work in this case is peculiar and involving court proceedings but by analogy to the other I have made a similar charge, at the same time submitting a detailed statement of services rendered.

I think I have covered all your inquiries in reference to the payment to Miss Marion of her share under the decree of March 1, 1895. If any further information is desired you may call me up on the telephone on Monday next at 10 A. M.

Yours truly

Walker Otis

TAE - Marion

Answered

Law Offices of
Otis & Pressinger,
41 Broadway Trinity Building.
New York.

May 2nd, 1895.

John F. Randolph Esq.
c/o Edisons Labratory
Orange. N. J.

Dear Sir:

I have your favor of first inst enclosing order on American Surety Company for the $10000.00 Government bond belonging to Miss Marion E. Edison.

If she is to sign and acknowledge a receipt before receiving the actual cash I would prefer to have Mr. Edison write her direct in reference to the matter, as it would hardly do for me as his attorney to ask her to execute such a receipt without receiving the money.

If Mr. Edison will write such a letter and advise me of the fact, I will send the bond and receipt by the next mail.

In such case I think I will date the receipt on April 24, 1895 making the cash item $4775.54 so as to correspond with the receipts given by Mr. Edison as Guardian.

Did Mr. Edison receive in the case of Miss Marion the $100.00 interest due on the Government bond on April 1, 1895 or did the Government send it direct to Miss Marion.

I enclose receipts for the two checks which you left at my office yesterday.

4676.54
100.

Yours truly

A Barker Otis

Edison - Sonnley

In re Estate of Mary Edison dec'd

Answered
Mar. 20. 1895

Law Offices of
Otis & Pressinger.
111 Broadway Trinity Building.
New York.

May 8th, 1895.

John F. Randolph Esq.
c/o Edison's Labratory.
Orange. N. J.

Dear Sir:

I have your favor of 7th inst, and have this day sent to Miss Marion E. Edison by registered mail the $10000.00 United States Government bond.

I enclose herewith in duplicate the receipts to be acknowledged by her before the United States Consul.

Please send them to my office as soon as they come back and oblige,

Yours very truly

Alvalker Otis

TAE - Morion REGISTRY RECEIPT.

Post Office at West Orange, New Jersey

Registered ~~Letter~~ ~~Parcel~~ No. 43 Rec'd May 22, 1895,

of Thos. A. Edison, West Orange, NJ

One ~~Letter~~ Package

addressed to Miss Marion E. Edison

Neusalza, Saxony, Germany

John E. Bundage

Running Ry. Clerk

J P M & Co

J. P. MORGAN & CO.
Wall St Corner Broad.
New York.
DREXEL & CO.
Philadelphia.
MORGAN, HARJES & Co.
Paris.

Answered Sept 14 - 1890

New York Sept 13 1895

Thos. A. Edison Esq
Orange
N. J.

Dear Sir:

We are in receipt of your favor of the 12th inst enclosing

Check $700.—

the equivalent @ 96 3/4, say Rm 2894, we cable the Deutsche Bank, Berlin, to pay to Miss Marion E. Edison at the address given

Please remit us $4.25 for cost of cable

Yours truly
J. P. Morgan & Co

GOOD ONLY FOR
TWO YEARS FROM DATE.

UNITED STATES OF AMERICA

DEPARTMENT STATE

To all to whom these presents shall come Greeting:

I the undersigned, Secretary of State of the United States of America, hereby request all whom it may concern to permit Thomas Alva Edison Jr a Citizen of the United States safely and freely to pass and in case of need to give him all lawful Aid and Protection.

Description:

Age 19 Years	
Stature 5 Feet 9 Inches Eng.	
Forehead high	
Eyes blue	
Nose regular	
Mouth "	
Chin round	
Hair brown	
Complexion fair	
Face round	

Given under my hand and the Seal of the Department of State, at the City of Washington, the 18th day of September in the year 1895 and of the Independence of the United States the one hundred & twentieth.

Signature of the Bearer.

Richard Olney

No. 3953

If not delivered in 5 days return to

CESARE CONTI,

BANKER & BROKER,

35 Broadway, NEW YORK.

Return envelope

Mr. Thomas Alva Edison Jr.

on Board S.S. Furst Bismark

Hoboken NJ

File - Samuel Edison

LAW OFFICE OF

Thomas H. Murphy,

Answered Nov 1 - 1895

PORT HURON, MICH., Oct 28th 1895.

Mr. S. Edison Esq
Orange New Jersey:

Sir I am doing some business for your father & the deed sent for your signature some days ago, is necessary to its completion - Mr Welton informs me that he forwarded the deed & a letter in explanation - Your father has made arrangements with a young man here (McValey) to collect the rents from this property properly cared for, the rents should pay the small incumbrances proposed to be raised to pay amounts due upon two mortgages covering this property, viz: a balance upon Burwell Mtge & a mortgage made to assist Mr Symington. Hence you may execute deed

and forward same at once as arrangements are otherwise complete.

Very Truly

Geo. W. Murphy

[CA. 1895-1898? (PHOTOCOPY)]

Madeleine Edison

Why don't you write as you promised me

From your

Father

Madeline

Can you read this

UOY ERA WOH
RUOY GNIYOJNE
TA YAT S
AUQUAT UAHC
GNI LRADYM
TEP ELTTIL
REHTAF

1895. Edison, T.A. - Financial (D-95-07)

This folder contains documents relating to Edison's personal investments and other financial interests. Included are letters from the investment banking firm Skehan & Bernheim regarding the sale of Edison's General Electric Co. stock.

All the documents have been filmed.

Related documents can be found in D-95-12 (Electric Light - Edison Electric Illuminating Company of New York).

SKEHAN & BERNHEIM,
SUCCESSORS TO
MARQUAND, SKEHAN & CO.,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET.

JAMES D. SKEHAN,
A. D. BERNHEIM.

NEW YORK, July 22nd 1895

Dear Mr. Edison;-

As per instructions of Mr. Randolph, we have this day sold 100 shares General Electric at 36, as per notice herewith, and presume you will send in the stock for delivery tomorrow or next day.

Yours very truly,

Thomas A. Edison, Esq.,

Orange, New Jersey.

ENCLOSURE.

[ENCLOSURE]

Sl & Co.

SKEHAN & BERNHEIM,
SUCCESSORS TO
MARQUAND, SKEHAN & CO.
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

Mr Thos. A. Edison
Orange N.J.

Dear Sir:

We have this day Sold for your account and risk:

100 Gen Elect 36 R
Parkinson & Burr

Yours truly,
Skehan & Bernheim.

New York, July 22nd 1895

SKe b.

SKEHAN & BERNHEIM,
SUCCESSORS TO
MARQUAND, SKEHAN & CO.,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
10 BROAD STREET,

JAMES S. SKEHAN.
A. C. BERNHEIM.

NEW YORK, Aug. 26th 189 6.

Thomas A. Edison, Esq.,

Orange, N. J.

Dear Sir;-

We today sold for your account 200 shares General Electric at 37, as per the enclosed notice, and beg to remain,

Yours very truly,

ENCLOSURE.

S. S. Skehan

SK & B.

SKEHAN & BERNHEIM,
SUCCESSORS TO
MARQUAND, SKEHAN & CO.,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

JAMES B. SKEHAN.
A. C. BERNHEIM.

NEW YORK, Aug. 30th 1895.

Dear Mr. Edison;-

As directed over the telephone, we have this day sold for your account 100 shares of General Electric at 37 1/2, as per the enclosed notice. The stock has been delivered us this day and check in payment therefor handed you, all of which we trust is in order, and awaiting the favor of your further commands, we are,

Sincerely yours,

Skehan & Bernheim
per

Thomas A. Edison, Esq.,

Orange, New Jersey.

ENCLOSURE.

Skehan

J. B. SKEHAN & CO.,
SUCCESSORS TO
MARQUAND, SKEHAN & CO.,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE.
16 BROAD STREET,

Mr. T. A. Edison
Orange N.J.

Dear Sir:

We have this day sold
for your account and risk:
100 General Electric 39 1/8
Blair & Williams.

Yours truly,
J. B. Skehan & Co.

New York, Oct 2-95.

H.P. No. 21,671

Thomas A. Edison

— TO —

THE MUTUAL LIFE INSURANCE COMPANY OF NEW-YORK.

Dated, December 19 1895

Bond.

$ 2000.

Collateral

Approved: [illegible]

F. G. Burnham

Int. Days

Rate ___ %

TAE

June 16-1899 —

BOND.

Know all Men by these Presents

That I Thomas A. Edison of the Township of West Orange, Essex County, New Jersey

held and firmly bound unto **The Mutual Life Insurance Company of New York,** a body corporate, in the sum of Forty thousand dollars, lawful money of the United States of America, to be paid to the said Company, their successors, legal representatives, or assigns, for which payment, well and truly to be made, I bind myself my heirs, executors, and administrators firmly by these presents. Sealed with my Seal. And Dated the Nineteenth day of December in the year one thousand eight hundred and ninety six

The Condition of the above obligation is such, that if the above bounden Thomas A. Edison his heirs, executors, or administrators, shall and do well and truly pay, or cause to be paid, to the said Company, at their office in the City of New York, on the joint receipt of the President and Secretary thereof, and not otherwise, or to their successors, legal representatives, or assigns, the just and full sum of Twenty thousand dollars, lawful money aforesaid, on the Fifteenth day of December in the year one thousand eight hundred and ninety seven and also interest for the same at and after the rate of six per centum per annum, payable half-yearly on the Fifteenth days of every June and December ensuing the date thereof, until the aforesaid principal sum shall be paid: and in case the said interest shall at any time be in arrear and unpaid for the term of thirty days after the same shall become due and payable, shall forthwith and without any notice or demand, pay the said principal sum, if the said Company elect to receive the same, together with the interest that shall have accrued thereon; then the above obligation to be void, otherwise to remain in full force and virtue.

It is expressly understood and agreed, by and between the parties hereto, that this obligation shall be and remain in full force and effect, and in nowise be impaired, until the actual payment of said sums to said obligee. **And** in case of a sale or transfer of any property embraced in a mortgage collateral to this bond, and in case of any agreement or stipulation between the owner or owners of said mortgaged property and the said obligee, extending the time or modifying the terms of payment above recited, then the above-mentioned obligee shall continue liable to pay the sum above secured according to the tenure of any such agreement, unless expressly released and discharged in writing by the above named obligee, then and not in such case shall the amount recovered be a lien against the said property.

Sealed and Delivered in the Presence of

Alexander Elliott Jr.

Thomas A. Edison (Seal)

State of New Jersey, Essex County, } ss.

Be it remembered that on this Nineteenth day of December one thousand eight hundred and ninety six before me, a Master in Chancery of New Jersey personally appeared Thomas A. Edison Jr the obligee who I am satisfied — is — the bondsman in the foregoing bond or instrument in writing named, and I having first made known to him the contents thereof he did — acknowledge that he signed, sealed and delivered the same as his voluntary act and deed for the uses and purposes therein expressed.

All of which I certify,

Alexander Elliott Jr.
Master in Chancery
of New Jersey.

189	Received $	Interest to	1891.	Sec'y.
189	Received $	Interest to	1891.	Sec'y.
189	Received $	Interest to	1892.	Sec'y.
189	Received $	Interest to	1892.	Sec'y.
189	Received $	Interest to	1893.	Sec'y.
189	Received $	Interest to	1893.	Sec'y.
189	Received $	Interest to	1894.	Sec'y.
189	Received $	Interest to	1894.	Sec'y.
189	Received $	Interest to	1895.	Sec'y.
189	Received $	Interest to	1895.	Sec'y.
189	Received $	Interest to	1896.	Sec'y.
189	Received $	Interest to	1896.	Sec'y.
189	Received $	Interest to	1897.	Sec'y.
189	Received $	Interest to	1897.	Sec'y.
189	Received $	Interest to	1898.	Sec'y.
189	Received $	Interest to	1898.	Sec'y.
189	Received $	Interest to	1899.	Sec'y.
189	Received $	Interest to	1899.	Sec'y.
190	Received $	Interest to	1900.	Sec'y.
190	Received $	Interest to	1900.	Sec'y.
190	Received $	Interest to	1901.	Sec'y.
190	Received $	Interest to	1901.	Sec'y.
190	Received $	Interest to	1902.	Sec'y.
190	Received $	Interest to	1902.	Sec'y.
190	Received $	Interest to	1903.	Sec'y.
190	Received $	Interest to	1903.	Sec'y.
190	Received $	Interest to	1904.	Sec'y.
190	Received $	Interest to	1904.	Sec'y.
190	Received $	Interest to	1905.	Sec'y.
190	Received $	Interest to	1905.	Sec'y.
190	Received $	Interest to	1906.	Sec'y.
190	Received $	Interest to	1906.	Sec'y.
190	Received $	Interest to	1907.	Sec'y.
190	Received $	Interest to	1907.	Sec'y.
190	Received $	Interest to	1908.	Sec'y.
190	Received $	Interest to	1908.	Sec'y.
190	Received $	Interest to	1909.	Sec'y.
190	Received $	Interest to	1909.	Sec'y.
191	Received $	Interest to	1910.	Sec'y.
191	Received $	Interest to	1910.	Sec'y.

1895. Edison Manufacturing Company (D-95-10)

This folder contains correspondence and other documents relating to the business of the Edison Manufacturing Co. Some of the items pertain to production costs for films and equipment. There is also correspondence regarding the illegal use of Edison's name by another company. Among the correspondents is William E. Gilmore, general manager of the company.

All of the documents have been filmed except for duplicate copies of selected items.

Related material can be found in the various "Motion Pictures" folders.

Edison's name

CABLE "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., July 1st, 1896. 189

RECEIVED JUL 2 1896

Thomas A. Edison, Esq.,

Edison, N. J.,

My dear Mr. Edison:-

I received in the mail Saturday, attached memorandum from the Edgar Printing & Stationery Co., New York City, enclosing proofs of printed matter, which they are apparently getting out for a concern, styling themselves, "Edison Manufacturing Company" , located at Menlo Park. The printing establishment sent it to us, no doubt, in error. This concern is no doubt a "fake" of the worst kind. As to whether we could stop them legally, I do not know, but I would like to have you return the papers to me, with any instructions that you may have to give. It is very apparant that they propose to use your name in pushing their wares.

Yours very truly,

W. E. Almond

Have Elliot send them a Bluff notice that they must not use my name E

Enc. F.
WEG/IW

[ENCLOSURE]

Edison's Name

MEMORANDUM.

FROM

EDGAR PRINTING AND STATIONERY CO.,
59 WEST 39TH STREET,
NEW YORK CITY.
TELEPHONE No. 27 38TH STREET.

NEW YORK, 27 June 1895

TO Edison Manufacturing Co

Gentlemen, Inclosed please find proofs - do you want the matter on envelope to extend right across envelope or do you want a space left to write on? Kindly return at once

Yours respectfully
Edgar Printing & Stg Co

EDISON'S LATEST WONDER.

Electrical Health and Disposition Indicator.

Will Show the Nature of your Disposition and Condition of your Health.

Directions and Indicator inside the Envelope.

PRICE, - - - - 10 Cents.

EDISON MANUFACTURING CO.,
MENLO PARK, N. J., U. S. A.

Miller.

What is present price net per foot of strip farm Blair Co — both short & long -

WCS

July 7/95.

Four cents and 275 thousandth

.04 $\frac{275}{1000}$ or 4 3/4 ¢ less 10%

Edison's Name

LAW OFFICES
ALEXANDER ELLIOTT, JR.,
PATERSON, N. J.
SAVINGS INSTITUTION BUILDING.

REMOVED TO
EDISON LABORATORY,
ORANGE, N. J.

Orange, N.J., July 10, 1895.

Edison Manufacturing Company,

Menlo Park, N.J.,

Gentlemen :

As attorney for Mr. Thomas A. Edison and for the Edison Manufacturing Co., I am directed to notify you that the further unauthorized use of the name "EDISON" by you, and the title of Edison Manufacturing Company, as evidenced by papers brought to Mr.Edison's notice, I have to advise you that unless the names and titles so adopted by you are at once discontinued, such measures will be taken at law as will effectually cause the discontinuance now asked for.

You will find that the misuse of Mr.Edison's name in any way does not escape his notice, and that he is not without his legal remedy.

Respectfully yours,

Alexander Elliott Jr.

COUDERT BROTHERS,
Counsellors at Law,
68 & 70 William Street,
New York.

Paris, 3 Rue Scribe.

Frederic R. Coudert, Charles Coudert,
Paul Fuller, James Richards,
Daniel J. Holden, F. R. Coudert, Jr.

413

I
1895 Legal

New York, July 16th, 1895.

Edison Manufacturing Company,

O R A N G E, N. J.

RECEIVED
JUL 17 1895
..... 15....

W. E. Gilmore, Esq., General Manager.

Dear Sir:

We have your favor of the 15th instant enclosing draft for £80 balance due Mr. Henderson of London on account of Electric Zinc Company's claim. We have written Mr. Henderson to send you a receipt in full.

Yours truly,

Coudert Brothers
JR

Miller
attach to other
papers
[illegible]

[ATTACHMENT]

£6 Paid March 1893 } Aug 12/92
£1 " July 1894 } to " 12/93

Above paid

413

We owe

Aug. 13th 1893 to Aug 12 - 1894 £160.

Credited with Patent Office fees
1894 to 1895 7.60

Not claimed by Henderson

Pais Patent Office fees - 1892 - 1893
" " " " 1893 - 1894. March 27. 1894

Edison's Name

LAW OFFICES
ALEXANDER ELLIOTT, JR.,
PATERSON, N. J.,
SAVINGS INSTITUTION BUILDING.

REMOVED TO
EDISON LABORATORY,
ORANGE, N. J.

Orange, N. J. July 17th 1895.

Mr. A. H. Cornish, P.M.
Menlo Park, N.J.

Dear Sir:

Last week I mailed a registered letter addressed to Edison Mfg. Co. Menlo Park, N.J. which has since been delivered to the Edison Mfg Co here in West Orange. Now this was not intended for the Edison Co here but for a "fake" Edison Mfg Co. located somewhere in Menlo Park, I am again mailing said letter to-day registered and would ask you to kindly try and locate the Co in Menlo Park, and deliver the letter to them, getting usual receipt. I am,

Yours very truly

Alexander Elliott Jr.

Menlo Park N.J. 7 1895

Mr. Elliott

Dear Sir

In reply will say that the only Edison company known to this office is located at Orange N.J. and I know of of no other way to dispose of mail so addressed than to send it to Orange N.J. I shall either have to return your letter or at the expiration of ~~20~~ 7 days send it to Dead Letter office. ~~what~~ Please in form what you wish done at once & Oblige

A B Cornish Asst P.M.

C.A. Cornish P.M.

Form 2.

TELEGRAM

This Company TRANSMITS and DELIVERS messages subject to conditions printed on back of this Blank.

ALBERT B. CHANDLER, President and General Manager. JOHN M. STEVENS, Secretary.

NUMBER	SENT BY	REC'D BY	CHECK
10	Ny	TG	Jun 10 Collect

Dated Rawtucket R.I. 23 Received at

(WHERE ANY REPLY SHOULD BE SENT.)

To W E Gilmore July 23 1895

Orange N.J.

Film two inches wide six cents per foot net,

The Blair Camera Co.

Filmed & Com

RECEIVED JUL 25 1895

Investment — D 1895 "Motion Picture Kinetograph"

10000 ft film — $1000.00
4 Machines @ $600 — 2400.00
1 Punch — 150.00
50 Reels @ $5 — 250.00
3800.00
$4000.00

$200.

42
10
420
2
840
20
16800

Film 20 Rounds
would cost me
say $1600.

8 Machines — $5000.00

~~Plants~~
Punch — 150
Cutter — 50
Printing Mach — 150
350.00
10000
5450.00

20 films each @ 10 ft long @ 10¢
per ft = $1200.

8 Machines @ $5000.
1 Punch — 150.
1 Cutter — 50.
1 Printing Mach — 150.
6550.

Expenses — Travelling.
Picture — 1" X 2" film.
1½" wide picture.

ADVERTISING PAYS
...IN THE...
Farm and Fireside,
SPRINGFIELD, OHIO.

Film – 2125.00
4 Sheets – 2400.00
Reels – 150.00
4675.00

MONTHLY STATEMENT.

Orange, N. J., ... 189

M .....

To Edison Phonograph Works, Dr.

Office and Works, Lakeside Avenue,

TELEPHONE 305. P. O. BOX 1006.

To Balance,

" Advce.,

J.F. Ott	135 @ 32 1/8	4327.	
" "	27 " 48 1/2	1298.	
A.C. Brown	203 " 25	507.5.	
C. Hopfling	493 " 32 1/2	16022.	
W.R. Baldwin	34 " 25	850.	
" "	16 " 27	432.	
J.E. Cuzzac	113 " 27	3051.	
Anderson	127 " 26	2.50	
		$ 33595	

Material as per attached 78.72

	414.67
40%	165.87
	580.54
20%	116.10
	696.64
	8
	$ 5573.12

Bill of Edison Phono Works		Mar 30th 1895	9.12
" " " " "		Apl 30 "	12.96
" " J.A. Edison		Mar 30 "	3.61
" " "		Apl 30 "	35.06
" " E.P.W.		May 31 "	17.97
			78.72

1895. Electric Light - General (D-95-11)

This folder contains correspondence and other documents relating to electric lighting and power. Included are a circular letter sent by Edison to the managers of central stations, an invitation to attend the annual meeting of the Association of Edison Illuminating Companies, and a list of Edison's contributions in electricity.

All the documents have been filmed.

[TO SAMUEL INSULL]

Copy of a letter from Mr. Edison to the manager of a large Central Station.

"May 10, 1895.

My dear --------:

If the cost you give covers any length of time, I should say that with Illinois or Indiana coal you were getting it down fine. Try everything you can towards economy. No one is safe in this cold commercial world that can't produce as low as his greatest competitor. No matter how much money you are making never for an instant let up on economizing.

Yours very truly,

(Sd.) T. A. Edison. "

Edison + Swan

DYER & DRISCOLL.

RICHARD H. DYER
D. H. DRISCOLL
E. G. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.
38 WALL STREET,

Rec'd

NEW YORK, June 22, 1895.

Dear Randolph,-

Your letter of the 21st inst., addressed to Mr. Dyer, enclosing a number of papers in re Edison & Swan Co. of London, received. Mr. Dyer is at present in St. Louis, and I suppose this matter can wait until he returns.

Yours truly,

D. H. Driscoll

J. F. Randolph, Esq.,
Edison's Laboratory,
Orange, N.J.

GEO. PECK, President. E. W. VOIGT, Vice-Pres. C. P. GILBERT, Gen'l Mngr. GEO. WILDY, Sec'y & Treas. HOYT POST, Attorney.

THE EDISON ILLUMINATING COMPANY,

OF DETROIT.

Incandescent Electric Light and Electric Power.

OFFICE AND STATION, COR. STATE ST. AND WASHINGTON AVE.

Detroit, July 31st, 1895.

Thos. A. Edison Esq.
Menlo Park, New Jersey.

Dear Sir:-

The Edison Illuminating Company of Detroit extend to you an urgent, and cordial invitation to attend the sixteenth convention of the Association of Edison Illuminating Companies, to be held in Detroit August 12th, to 15 th, as our guest.

The first meeting of this Association near the home of your boyhood, seems a fitting occasion for you to be present. We can assure you of a hearty welcome from our people. It will be a pleasure to you also, no doubt, to visit the scenes of your childhood, and note

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Thos. A. Edison.

Sheet # 2 . . .

the improvements that have been made here since.

Our Company was one of the earliest to give proof of its confidence in your inventions, by investing their capital in them, and as hardly any of us have had the pleasure of seeing you, we will be glad of an opportunity to meet and shake hands with you.

Kindly advise us of your coming.

Very sincerely yours,

The Edison Illuminating Company,

C. P. Gilbert General Manager.

No Enclo.

Patent
Inspected
Nov 1-1895

EATON, LEWIS & HODGKINS
S.B. EATON
EUGENE H. LEWIS
ARTHUR P. HODGKINS

Law Offices

44 Broad Street (EDISON BUILDING)

New York Oct. 28th, 1895.

Thos. A. Edison, Esq.,

Orange, N.J.

Dear Sir;

As you are aware, we have for sometime past been engaged in straightening out the technical title to certain patents upon your inventions which under your old contracts belong either to The Edison Electric Light Company or to the Edison General Electric Company. Some of these patents have been issued during the present year upon applications filed by you within the time covered by your contract with the Light Company.

Herewith we beg to hand you an assignment of some of such patents which under your old contracts should be assigned by you to the Light Company. Will you please, therefore, execute this document and have it properly witnessed by one witness and then return same to us.

Trusting you will kindly give this matter your early attention we remain,

Yours very truly,

Eaton Lewis & Hodgkins

For Mr. Thomas A. Edison, Compliments of S.D.G.

Coster - DMCo

I got this on today's mail - Hawes this for a fight

Edison

Good C.H.C.

A REMARKABLE EXAMPLE OF PREVISION.

1880.	1895.
In 1880 Edison said that the successful electric lighting system of a large city must have the following essential features:-	In 1895 we see both in the United States and abroad:-
1. Engines and generators, direct connected, in order to economize space and save losses in belting. Witness the "Jumbo" steam dynamos.	1. Standard practice of today. The Jumbos have been succeeded by vertical, triple or quadruple condensing marine engines, with generator armature on each end of the shaft.
2. All conductors underground, to avoid troubles from the elements, contact with other wires, etc., and to forestall the day when cities would compel all wires to go under ground.	2. Standard practice of today. The Edison Tube System used in all of our large cities.
3. The 3-wire system of distributing conductors to economize in cost of copper.	3. Standard practice of today, on alternating (secondary circuits) as well as direct current circuits.
4. The use of large feeders, tapping a system of secondary mains at many points, in order to maintain constant pressure (maximum variation allowed, 2%) on mains.	4. Standard practice of today.
5. The low-tension, direct-current, system, for all large cities where population is dense, on account of safety in handling circuits and avoidance of the many electrical complications of alternating currents and high tensions.	5. Standard practice of today
6. The subdivision of light into small units, each unit operating in "multiple arc" with every other, from the same system of mains.	6. Standard practice of today, both for incandescent and arc lamps.

7. The use of a high resistance conductor (or filament) enclosed in a glass globe, highly exhausted, as the only practicable form of incandescent lamp.	7. All incandescent lamps of today are made after Edison's original conception. The present Edison lamp has no equal.
8. The availability of the secondary mains for attaching various forms of translating devices.	8. The uses to which the Edison low tension mains are put are being constantly extended for operating arc lights, motors, electro plating, electrolytic work, etc., etc.
9. The development of a complete line of necessary wiring and safety devices, such as cut-outs, sockets, safety fuses, switches, etc.	9. While great improvements have been made in the mechanical details of these devices, the Standard Edison devices and fittings of today are made under the original patents and are the best in the world.

S. D. Greene

Nov. 18, 1895.

Schenectady N.Y.

1895. Electric Light - Edison Electric Illuminating Company of New York (D-95-12)

This folder contains correspondence and other documents relating to the business of the Edison Electric Illuminating Co. of New York. Included are monthly financial reports, showing comparative earnings, expenses, and other statistics for the years 1894-1895; and a series of reports by Richard R. Bowker, first vice president, discussing company operations.

All the documents have been filmed except for 8 pages of printed correspondence, dated March 1-5, 1895, pertaining to Bowker's role in the arbitration of a labor dispute between the Electrical Contractor's Association and the Electrical Workers' Union.

T. E.
Subject

The Edison Electric Illuminating Co. of New York.

STATIONS:
53-55-57 DUANE ST.
47-49-51 WEST 25TH ST.

General Offices, 53, 55, 57 Duane St.

STATIONS:
117-119 WEST 26TH ST.
121-123 WEST 23RD ST.

Answered Jan 27 95

New York, January 15th, 1895.

Thomas A. Edison, Esq.,

Valley Road, Orange, N.J.

My Dear Sir:

I have the honor of informing you that, at the Annual Meeting of the Stockholders of The Edison Electric Illuminating Company of New York, held at 12 o'clock, noon, today, you were unanimously elected a Director of this Company, to serve for one year, and until your successor has been elected and has qualified.

Very truly yours,

Frank Ries
Secretary.

FR/GB

Co.

The Edison Electric Illuminating Co. of New York.

JANUARY RETURNS.

January	1895	1894	Increase
Gross Earnings	$ 166,953.05	$ 135,184.28	$ 31,768.77
Operating & General Expenses, including Taxes	73,249.91	58,340.75	14,909.16
Net Earnings	93,703.14	76,843.53	16,859.61
Accrued Interest on Bonds	17,966.67	14,841.66	3,125.01
Capital Stock	7,938,000.00	7,938,000.00	
First Mortgage Bonds	4,312,000.00	3,562,000.00	750,000.00
Gross Earnings months			
Net earnings months			
Accr'd Int. on Bonds mos.			
Incan. Lamps, end of Jan.	236,899	195,848	41,051
Arc Lamps, end of "	3,025	2,649	376
Motors, H. P. end of "	8,296	5,669	2,627

216 NY

MEMORANDUM TO BOARD OF DIRECTORS, FEB. 21;

FIGURES: The January figures, $166,000 gross, $93,000 net, or 56 per cent. are the best yet reached. The installation increased in the month of January 10,000 equivalent, making a total equivalent of 350,000, or, with Manhattan and Harlem, 385,000 16 C.P. equivalent. On the new basis of equivalents, reckoning 15 16 C.P. equivalent to the H.P. in motors, which has been agreed upon with the Chicago and Boston companies, the equivalent exceeds 290,000. The output for 1895 including February 18, shows little increase in the down-town district (only 5.72 per cent.) but satisfactory increase in the up-town district (17.17 per cent) an average of 11.77 per cent. increase of output on the whole system. The January returns of Manhattan and Harlem $9,646.93 net as against $8,813.09 in 1894 show an increase which will fully cover the interest on floating debt for the year and permit of some payment on the principal.

FINANCES: The Treasurer's figures show, with caution in payments, sufficient cash in hand to cover coupons and other necessary payments without further borrowing, leaving the floating debt at $225,000.00. The construction, pending appropriations by the Board, is being confined to that necessary for new business or other pressing requirements, and amounted in January, as per Controller's statement, to only $14,100. The First Vice President and the Secretary have personally made an examination of the securities contained in safe deposit vault and otherwise in the custody of the Treasurer and file in the minutes a certificate as to the correctness of his accounts.

TAXES: A letter has been sent to Mr. Jacob C. Rogers, as per approval of the Executive Committee, stating that the Company is not liable for income tax on coupons, which must be paid by the holder. A letter has been sent to Mr. C. G. McKendrick stating that a stockholder is entitled, as per joint resolution of Congress to consider in his personal returns that the tax on dividends for 1894 has been paid by corporations liable to such tax. The joint resolution referred to passed the House and Senate on conference report February 19 and included a postponement of the final date for making returns to April 15.

UNDERGROUND EXTENSION: Careful examination of the territory north of 59th street and west of Central Park shows that the prospect for business between 59th and 72nd streets is scarcely sufficient to justify extension this year, and that item will therefore be withdrawn from the budget. The territory farther north, from 72nd to 90th street is more promising and it may be desirable to provide for the extension of Manhattan service across the Park at 79th street, to reach the neighborhood to the north and thus prevent its being taken up by the Mount Morris rival company.

39TH STREET STATION: Careful personal examination of the 39th st. station and of the Mystic Apartment House was made on Tuesday evening, February 19th, by Mr. Parker of the Mystic Apartment House and his counsel, Mr. Cardozzo, in company with our counsel, Mr. Hodgkins and the First Vice President. There is an annoying reverberation on the east side of the Apartment House, with a light vibration which can only be found by careful search for it. Everything practicable has been done with the present machinery to minimize this difficulty. Mr. Parker suggests either

that we shall find a purchaser for the property at a price approximating $350,000 ($150,000 1st mortgage remaining) stating that the price he paid was $300,000 and has spent $15,000 in improvements; or that we guarantee rental at approximately $33,000 for five or ten years; or that we sell to him the 39th st. station - which would probably mean a price involving large loss to the Co. He refused to consider taking a price for an easement. I am suggesting that we should pay him a sum, say 10 per cent. or 15 per cent. in case he takes electric service from us, on the rentals of the apartments on the east side which would mean a payment of from $1,600 to $2,500 per year.

26TH ST. STATION: The chimneys are now being banded below and tied together by iron rods as required by the Building Department.

12TH ST. STATION: Directions have been given to arrange with tenants for immediate removal and to give out contracts for tearing down and removal of the two eastern buildings, leaving our present station intact until later. The architects have their plans for the iron work nearly ready and the 1st V.P. is arranging with Messrs. Milliken Brothers for a contract on satisfactory arrangement. as to price and terms of payment - which will be submitted to the Executive Committee.

DUANE ST. STATION: All bids for the 2500 H.P. engine will be in this week and the proposed contract will be submitted to the Executive Committee for approval, with the understanding that both for the engine and dynamos contracts shall be made with arrangement for deferred payment if that should prove necessary.

STEAM TURBINES: A letter has been received from Messrs. Parsons, of Newcastle, England, offering a 400 K.W. turbo-generator at £2,500 F.O.B. Liverpool, deliverable in the early fall. This new type of unit, at about two-thirds the cost of the present 400 K W. unit (600 H.P. engine), may prove of first importance in connection with the 12th street station and with the noise difficulty at 39th st. station. The 1st V.P. plans to sail for England March 6 if possible, with a view to making immediate decision as to ordering one of these units, for which he will ask from the Board full power to negotiate, and expects while abroad to make careful inquiry as to other developments and as to economies in the leading German and English stations.

Elt Co.

The Edison Electric Illuminating Co. of New York.

FEBRUARY RETURNS

	1895	1894	Increase
Gross Earnings	145,582.17	124,058.24	19,529.93
Operating & General Expenses, including Taxes	68,679.06	51,072.60	17,606.46
Net Earnings	74,909.11	72,985.64	1,923.47
Accrued Interest on Bonds	17,966.65	14,841.56	3,125.09
Capital Stock	7,938,000.00	7,938,000.00	
First Mortgage Bonds	4,312,000.00	3,562,000.00	750,000.00
Gross Earnings 2 months	310,541.22	259,242.52	51,298.70
Net earnings 2 months	165,612.35	149,829.17	15,783.08
Accr'd Int. on Bonds 2 mos.	35,933.32	29,683.32	6,250.00
Incan. Lamps, end of Feby.	235,346	196,781	38,565
Arc Lamps, end of "	3,027	2,624	403
Motors, H. P. end of "	8,439	5,835	2,604

116-N 9

THE EDISON ELECTRIC ILLUMINATING COMPANY OF NEW YORK.

April Returns.

April.	1895.	1894.	Increase.
Gross Earnings	$129,277.27	$116,210.72	$13,066.55
Operating & General Expenses, including Taxes	60,875.52	49,961.02	10,914.50
Net Earnings	68,401.75	66,249.70	2,152.05
Income from Man.& Har.Cos.	3,802.32		
	72,204.07		
Accrued Interest on Bonds	17,966.67	17,966.67	
Capital Stock	7,938,000.00	7,938,000.00	
First Mortgage Bonds	4,312,000.00	4,312,000.00	
Gross Earnings 4 months	570,225.49	488,058.40	82,167.09
Net Earnings 4 months	302,271.89	276,275.55	25,996.34
Income from Manhattan & Harlem Cos. 4 months	22,044.64		
	324,316.53		
Accr'd Int.on Bonds 4 mos.	71,866.67	63,533.31	8,333.36
Incan.Lamps, end of April	236,469	200,499	35,970
Arc Lamps, " " "	2,974	2,637	337
Motors, H.P. " " "	9,436	6,334	3,102

MANHATTAN AND HARLEM COMPANIES.

April.	1895.	1894.	Increase.
Gross Earnings	$22,727.80	$21,771.53	$ 956.27
Operating & General Expenses, including Taxes	16,771.31	16,820.01	48.70 Dec
Net Earnings	5,956.49	4,951.52	1,004.97
Accrued Interest on Bonds	4,125	4,125	
Gross Earnings 4 months	$97,031.76	93,227.57	3,804.19
Net Earnings 4 months	30,661.41	22,463.08	8,198.33
Accr'd Int. on Bonds 4 mos	16,500.00	16,500.00	
Incan. Lamps, end of April	23,693	19,143	4,550
Arc Lamps, " " "	1,303	1,205	98

Skehan

SKEHAN & BERNHEIM,
SUCCESSORS TO
MARQUAND, SKEHAN & CO.,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

JAMES S. SKEHAN.
A. C. BERNHEIM.

NEW YORK, May 25th 189

Dear Mr. Edison;-

In enclosing you this letter respecting

Edison First Consol 5s

I want to add to it that I thoroughly believe the bonds are equally good as the firsts, the property and plant being worth very much more than both issues of bonds, and as the firsts will fall into maturity in 15 years and be funded in these bonds, I do not think there is the slightest risk in your selling your firsts, which can be done at about 107 1/2, and taking the equivalent amount in these

I will drive down to the laboratory tomorrow about 2;30 if you expect to be there.

I trust you are well, and with my best wishes, remain,

Yours very truly,

J S Skehan

ENCLOSURE.

Mr Edison
What do you want
to say -

[ENCLOSURE]

SKEHAN & BERNHEIM,
SUCCESSORS TO
MARQUAND, SKEHAN & CO.,
INVESTMENT BONDS AND STOCKS,
MEMBERS NEW YORK STOCK EXCHANGE,
16 BROAD STREET,

JAMES B. SKEHAN.
A. C. BERNHEIM.

NEW YORK, May 25th 189 5

Thos. A. Edison, Esq.,

Dear Sir;-Orange, N. J.

We beg to present for your investment First Consolidated 100-year 5% Gold Bonds of the Edison Electric Illuminating Company of New York, dated June 1st, 1895, due 1995, interest payable January and July, semi-annually.

$1,900,000 of these bonds will be offered for subscription the latter part of next week at par and interest.

The above bonds are of a total authorization of $15,000,000, $4,312,000 being reserved to retire at maturity in 1910 existing first mortgage 5% bonds, $502,000 to retire first mortgage bonds of the Manhattan and Harlem Companies, which are owned by the Edison Company, and the remainder to stay in the Treasury for future extensions of the Company, with the restriction that not more than $1,000,000 par value shall be issued in any one year.

This issue covers the entire property and franchises of the Edison Illuminating Company, subject to the present first mortgage issue, and as a pledge of additional security about $600,000 of the Manhattan and Harlem bonds now in the treasury of the Company, on which the interest is promptly paid by these Companies, and having as well the Edison Company's holdings of the entire capital stocks of both the Manhattan and Harlem Companies as additional collateral.

These bonds, together with the first mortgage bonds, are secured in great part by the Company's real estate, buildings and plants in New York City, which is of great value, much of it having been purchased many years ago at prices which could not now be duplicated.

The station plants and underground system of the Company are first class in every respect, of modern construction, and its earnings for a series of years have been as follows;

	Gross	Net
1890	$488,595.83	$229,078.80
1891	675,505.43	347,220.63
1892	963,021.25	475,137.61
1893	1,245,524.87	605,642.72
1894	1,464,336.44	789,466.58
1895 (4 months)	570,225.49	302,271.89

[ENCLOSURE]

With fixed charges, after the present issue of bonds is made, of say $312,000 per annum, the calendar year of 1895 will show net earnings of about three times its fixed charges, the first four months providing almost enough to pay the entire year's interest, including this present issue.

This Company has paid continuous dividends on its stock for ten years, and since 1892 at the rate of 6% per annum, and during that time each year has shown a steady increase in business over the year previous.

The proceeds of this issue of first Consolidated Bonds has been used and will be used in extending the present station plant and undreground system in the streets, and the construction of a new central station on the East Side.

The present installation of incandescent lamps, arc lamps and stationary motors supplied by power at the close of 1894 was equivalent to 340,784 16 candle lamps, an increase of about 15,000 lamps since Jan. 1st, 1893, an indication of what the growth of the business has been during the past few years.

We especially desire to call your attention to the fact that this Company operates and has operated for a numberof years on a ratio of less than 50% operating and general expenses to gross earnings. This ratio of operating nd general expenses is of course not possible in railway or other investments and together with the fact that it is a New York City corporation, and a large holder of New York City real estate, which is constantly increasing in value, makes the investment in our opinion prime in every respect, and we have no hesitation in recommending it in the fullest manner.

As the bonds will be offered by public subscription about May 29th, and as we know that they will be largely over-subscribed, we will ask your immediate attention to this, as it will be only by putting in our subscriptions early, before advertisement appears that we will be able to secure what bonds we desire for our customers. The bonds are to be paid for 10% on allotment and the remaining 90% on June 15th when bonds are delivered.

We will be glad to answer any points not covered in the above, and to exhibit a copy of the mortgage which is on file at our office.

Awaiting the favor of your commands, we beg to remain,

Yours very truly,

E. S. Stephan

H Co-N Y

The Edison Electric Illuminating Co. of New York.

MAY RETURNS.

	1895.	1894.	Increase.
Gross Earnings	$120,586.50	$ 98,344.95	$ 22,241.55
Operating & General Expenses, including Taxes	56,990.23	51,480.02	5,510.21
Net Earnings.	63,596.27	46,864.93	16,731.34
Accrued Interest on Bonds	17,966.67	17,966.67	
Capital Stock	7,938,000.	7,938,000.	
First Mortgage Bonds	4,312,000.	4,312,000.	
Gross Earnings 5 months	690,811.99	586,403.35	104,408.64
Net Earnings 5 months	365,868.16	323,140.48	42,727.68
Accr'd Int. on Bonds 5 mos.	89,833.34	81,499.98	8,333.36
Incan. Lamps, end of May	228,040	201,144.	26,896.
Arc Lamps, end of "	2,972.	2,602.	370.
Motors, H. P. end of "	10,080	6,628	3,452.

MANHATTAN & HARLEM COMPANIES.

May	1895.	1894.	Increase.
Gross Earnings	$23,721.41	$22,514.21	$1,207.20
Operating & General Expenses, including Taxes	15,224.80	17,366.95	2,142.15 Dec.
Net Earnings	8,496.61	5,147.26	3,349.35
Accrued Interest on Bonds	4,541.66	4,125.	416.66
Gross Earnings 5 months	120,753.17	115,741.78	5,011.39
Net Earnings 5 months	39,158.02	27,610.34	11,547.68
Accr'd Int. on Bonds 5 mos.	22,708.33		
Incan. Lamps, end of May	23,587.	19,297.	4,290.
Arc Lamps, " " "	1,347.	1,284.	63.

COMBINED EARNINGS EDISON CO. AND M. & H. COMPANIES.

May.	May.	Five Months.
Gross Earnings	$144,307.91	$811,565.16
Net Earnings	72,092.88	405,026.18
Accr'd Int. on Bonds (net)*	20,120.83	100,603.67

* Excluding interest on M. & H. Bonds in Edison Holdings.

Lt Co - NY

MEM. FOR DIRECTORS, JUNE 20, '95:

Installation, beginning of June, is as follows:

	Edison.	M. & H.	Mad. Sq.	Total
Inc.	$ 228,040	$ 23.587	$ 4,914	$ 256.541
Arc.	2,972	1,347	756	5,075
Motors HP.	10,080	14	28	10,118
Equivalent	358,560	37,197	12,754	408,511

Adding 14,865 equivalent Edison summer disconnections (up-town residences and Theatres) brings the Edison to 373,425 and the total to 423,196.

Returns for the half year (Jan.-May actual, June estimated; Madison Square Co. from Feb.22 only) are:

	Edison	M. & H.	Mad.Sq.	Combined.
Gross	$ 802,811	$ 140,753	$ 46,918	$ 989.482
Net	422,868	46,158	14,108	483,134
Interest	107,800	33,000 §	6,210 §§	147,010
Avail.for Div.	315,068	13,158	7,898	336,124
Div.a 6 per an.	238,140			

§ including $6,000 interest on floating debt owed Edison Co.
§§ interest on $414,000 bonds.

The Edison Co. has earned in 5 mos.more than its interest & dividend for 6 mos. A resolution for the usual dividend (1 1/2 %) will be presented.

Operating is now concentrated in Duane and 26th St.stations, with one watch at 53rd St. station, the Produce Exchange, 12th St. and 39th st. stations being shut down for the summer for the first time in the Company's history. The force engaged directly in producing current has been reduced from 105 (June '94) to 87, and total station forces (including office,arc lamp men,etc.)from 159 to 143, although current delivered has increased over 20 %.

Cost and Rates: The average cost of current as delivered, in 1894, was 7.07 cents (all operating and general expenses) per kilowatt unit (about 20 lamp hours) or, with interest and dividends, 14.23 cents. The average return in 1894, was 14.37 cents. The average cost,1895, will approximate 6.50 cents (excluding interest and dividends) and the increment cost 3.90 cents per kilowatt unit With the provision of our new, large stations, the time has come to check the tendency toward isolated plants, and a plan for making special classes of rates for large installations (as low as 10 to 7 cents per kilowatt unit of 1/2 to 1/3 cents per lamp hour) will be brought before the Board, limiting such rates to buildings having over 500 lights or equivalent, using Edison high economy lamps purchased by themselves, and giving a fair guarantee per lamp per day.

COPY

Equipment, 1895-6, will be provided for, at less than the estimates, with the new 2500 H.P. at Duane St., the storage battery and a turbine at 12th St., a turbine (for legal reasons) at 39th St., and the probable transfer of an engine from 39th to 53rd St., as per the following table (in amperes) :

	All.	I Dist	II Dist	12th St	26th St	39th St	53rd St
Max load '94	57,500	27,500	33,200	2,500	19,750	11,200	4,930
Est. inc.	10,500	4,000	7,000	2,500	2,500	2,000	2,000
	---	---	---	---	---	---	---
Max. load '95	68,000	31,500	40,200	5,000	22,250	13,200	6,930
Max. hour		5:	5:30	5:30	5:30	5:30	6:30
Equip. '94	75,000	35,400	39,600	2,500	20,200	12,400	4,500
Install. inc.	17,000	12,000	5,000	(2,000		(1,500	1,500
				(1,500		(1,500	
	---	---	---	---	---	---	---
Equip. '95	92,000	47,400	44,600	6,000	20,200	12,400	6,000

District maximums are less than the total of station maximums because of the difference in hour. At 5:30, the 26th St. and 39th St. regions will be helped from Duane & 12th Sts. and from 53rd St. and this, with the safe overloading of machines gives a margin for reserve, which can be increased by sparing the 600 H.P. from Duane St., as planned when it was installed.

Coal. Authorization will be asked for a contract with Ward & Olyphant for Lackawanna No.1 buckwheat at $2.25 per ton alongside, $2.70 delivered at sidewalk, a reduction of 10 cents from 1894-5, for the general supply (up to 55,000 tons) of all stations except 39th St. which is supplied from the general market to keep in touch with market conditions and prices.

12th St. Station. Authorization will be asked for contracts with the successful bidders, as recommended by Buchman & Deisler, as follows :

Milliken Bros.	Iron work	$ 12,665.
List & Lennon	Masonry	27,775.
John Pierce	Granite	8,000.
John Morrow	Skylights, etc.	2,942.
T. New Co.	Roofing	1,292.

		$ 52,674.

Also for elevator contract, to be awarded, not exceeding $3,500.

The Edison Electric Illuminating Co. of New York.

JUNE RETURNS.

June:	1895.	1894.	Increase.
Gross Earning	$ 113,812.59	$ 101,351.25	$ 12,461.34
Operating & General Expenses, including Taxes	51,554.83	48,847.05	2,687.78
Net Earnings.	62,277.76	52,504.20	9,773.56
Accrued Interest on Bonds	17,966.67	17,966.67	
Capital Stock	7,938,000.00	7,938,000.00	
First Mortgage Bonds	6,406,000.00	4,312,000.00	2,094,000.00
Gross Earning 6 months	804,624.58	687,754.60	116,869.98
Net Earnings 6 months	428,145.92	375,644.68	52,501.24
Accr'd Int. on Bonds 6 mos.	107,800.00	99,466.65	8,333.35
Incan. Lamps, end of June	223,006	187,054	35,952
Arc Lamps, end of June	2,916	2,572	344
Motors, H. P. end of June	10,362	6,690	3,672

MANHATTAN & HARLEM COMPANIES:

June:	1895.	1894.	Increase.
Gross Earnings	22,067.31	21,842.05	225.26
Operating & General Expenses, including Taxes	14,475.56	15,457.71	982.15 §
Net Earnings	7,591.75	6,384.34	1,207.41
Accrued Interest on Bonds	4,541.67	4,125.00	416.67
Gross Earnings 6 months	142,820.48	137,583.83	5,236.65
Net Earnings 6 months	46,749.77	33,994.68	12,755.09
Accr'd Int. on Bonds 6 mos.	27,250.00	24,750.00	2,500.00
Incan. Lamps, end of June	21,917	18,897	3,020
Arc Lamps, end of June	1,350	1,353	3 §

§ Decrease.

COMBINED EARNINGS EDISON CO. AND M. & H. COMPANIES.

June:	1895.	1894.	Increase.
Gross Earnings.	135,879.90	123,193.30	12,686.60
Net Earnings	69,869.51	58,888.54	10,980.97
Accr'd Int. on Bonds			
Gross Earnings 6 months	947,445.06	825,338.43	122,106.63
Net Earnings 6 months	474,895.69	409,639.36	65,256.33

The Edison Electric Illuminating Co. of New York.

JULY RETURNS.

July	1895	1894	Increase
Gross Earning	$101,682.44	$86,648.08	$ 15,034.36
Operating & General Expenses, including Taxes	52,664.99	46,920.26	5,744.73
Net Earnings.	49,017.45	39,727.82	9,289.63
Accrued Interest on Bonds	26,703.34	17,962.67	8,741.67
Capital Stock	7,933,000.00	7,933,000.00	--------
Mortgage Bonds	6,410,000.00	4,312,000.00	2,098,000.00
Gross Earnings 7 months	906,507.02	774,402.68	131,904.34
Net Earnings 7 months	477,165.37	415,372.50	61,792.87
Accr'd Int. on Bonds 7 mos.	134,508.34	117,433.32	17,075.02
Incan. Lamps, end of July	221,674	186,634	35,040
Arc Lamps, end of July	3,933	3,577	356
Motors, H. P. end of July	10,445	6,868	3,577

MANHATTAN & HARLEM COMPANIES:

July	1895	1894	Increase
Gross Earnings	$ 22,498.30	$ 21,366.32	$ 1,132.48
Operating & General Expenses, including Taxes	15,171.93	15,665.93	494.00
Net Earnings	7,326.37	5,700.39	1,626.48
Accrued Interest on Bonds	4,541.66	4,125.00	416.66
Gross Earnings 7 months	165,319.28	158,950.15	6,369.13
Net Earnings 7 months	54,076.64	39,695.07	14,381.57
Accr'd Int. on Bonds 7 mos.	31,791.66	28,875.00	2,916.66
Incandescent Lamps, end of July	21,794	19,321	2,473
Arc Lamps, end of "	1,338	1,316	-14
(Decrease.)			

COMBINED EARNINGS EDISON CO. AND M. & H. COMPANIES.

July	1895	1894	Increase
Gross Earnings	$124,181.24	$108,014.40	$ 16,166.84
Net Earnings	56,344.33	45,428.21	10,916.11
Accr'd Int. on Bonds (Net)	27,077.50		
Gross Earnings 7 months	1,071,686.30	933,352.83	138,273.47
Net Earnings 7 months	531,240.01	455,067.57	76,172.44
Accr'd Int. on Bonds 7 mos. (Net)	147,532.50		

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The Edison Electric Illuminating Co. of New York.

AUGUST RETURNS.

August	1895	1894	Increase
Gross Earning	$ 100,261.12	$ 91,955.96	$ 8,305.16
Operating & General Expenses, including Taxes	54,500.02	52,970.59	1,529.43
Net Earnings.	45,761.10	38,985.37	6,775.73
Accrued Interest on Bonds	26,749.97	17,966.67	8,783.30
Capital Stock	7,938,000.00	7,938,000.00	----
Mortgage Bonds	6,420.000.00	4,312,000.00	2,108,000.00
Gross Earnings 8 months	1,006,568.14	866,358.64	140.209,50
Net Earnings 8 months	522,924.47	454,357.87	68,566.60
Accr'd Int. on Bonds 8 mos.	161,258.31	135,399.99	25,858.32
Incan. Lamps, end of August	227,340	196,872	30,468
Arc Lamps, end of "	2,973	2,620	353
Motors, H. P. end of "	10,714	7,080	3,634

MANHATTAN & HARLEM COMPANIES:

August	1895	1894	Increase
Gross Earnings	$ 22,286.38	$ 20,970.27	$ 1,316.11
Operating & General Expenses, including Taxes	15,032.45	16,264.88	1,232.43 *
Net Earnings	7,253.93	4,705.39	2,548.54
Accrued Interest on Bonds	4,541.67	4,125.00	416.67
Gross Earnings 8 months	187,605.66	179,920.42	7,685.24
Net Earnings 8 months	61,330,57	44,400.46	16,930.11
Accr'd Int. on Bonds 8 mos.	36,333.33	33,000.00	3,333.33
Incandescent Lamps, end of Aug.	21,003	19,899	1,104
Arc Lamps " "	1,328	1,268	60

COMBINED EARNINGS EDISON CO. AND M. & H. COMPANIES.

August	1895	1894	Increase
Gross Earnings	$ 122,547.50	$ 112,926.23	$ 9,621.27
Net Earnings	53,015.03	43,690.76	9,324.27
Accr'd Int. on Bonds (Net)	27,077.47		
Gross Earnings 8 months	1,194,173.80	1,046,279.06	147,894.74
Net Earnings 8 months	584,255.04	498,758.33	85,496.71
Accr'd Int. on Bonds 8 mos. (Net)	174,609.97		

* Decrease.

The Edison Electric Illuminating Co. of New York.

SEPTEMBER RETURNS.

September:	1895:	1894:	Increase:
Gross Earning	$ 112,583.10	$ 101,030.55	$ 11,552.55
Operating & General Expenses, including Taxes	59,823.19	52,423.84	7,399.35
Net Earnings.	52,759.91	48,606.71	4,153.20
Accrued Interest on Bonds	26,754.17	17,966.67	8,787.50
Capital Stock	7,938,000.00	7,938,000.00	
Mortgage Bonds	6,421,000.00	4,312,000.00	2,109,000.00
Gross Earnings 9 months	1,119,151.24	967,389.19	151,762.05
Net Earnings 9 months	575,684.38	502,964.58	72,719.80
Accr'd Int. on Bonds 9 mos.	188,012.48	153,366.66	34,645.82
Incan. Lamps, end of Sept.	237,720	206,501	31,219
Arc Lamps, end of "	3,190	2,819	371
Motors, H. P. end of "	10,951	7,126	3,825

MANHATTAN & HARLEM COMPANIES:

September	1895:	1894:	Increase:
Gross Earnings	$ 24,400.87	$ 24,575.13	$ 174.26 Dec.
Operating & General Expenses, including Taxes	15,698.28	16,618.36	920.08 Dec.
Net Earnings	8,702.59	7,956.77	745.82
Accrued Interest on Bonds	4,541.66	4,125.00	416.66
Gross Earnings 9 months	212,006.53	204,495.55	7,510.98
Net Earnings 9 months	70,033.16	52,357.23	17,675.93
Accr'd Int. on Bonds 9 mos.	40,874.99	37,125.00	3,749.99
Incandescent Lamps, end of Sept.	21,036	20,068	968
Arc Lamps " "	1,343	1,307	36

COMBINED EARNINGS EDISON CO. AND M. & H. COMPANIES.

September	1895:	1894:	Increase
Gross Earnings	$ 136,983.97	$ 125,605.68	$ 11,378.29
Net Earnings	61,462.50	56,563.48	4,899.02
Accr'd Int. on Bonds (Net)	27,077.53		
Gross Earnings 9 months	1,331,157.77	1,171,884.74	159,273.03
Net Earnings 9 months	645,717.54	555,321.81	90,395.73
Accr'd Int. on Bonds 9 mos. (Net)	201,687.50		

The Edison Electric Illuminating Co. of New York.

O C T O B E R R E T U R N S .

October	1895	1894	Increase
Gross Earning	$ 122,443.58	$ 122,723.33	$ 279.83 §
Operating & General Expenses, including Taxes	68,314.54	62,195.95	6,118.59
Net Earnings.	54,129.01	60,527.40	6,398.39 §
Accrued Interest on Bonds	26,954.17	17,966.67	8,987.50
Capital Stock	7,933,000.00	7,933,000.00	
Mortgage Bonds	6,430,000.00	4,312,000.00	2,118,000.00
Gross Earnings 10 months	1,231,594.79	1,090,112.57	141,482.22
Net Earnings 10 months	629,613.39	563,291.98	66,321.41
Accr'd Int. on Bonds 10 mos.	214,966.65	171,333.33	43,633.32
Incan. Lamps, end of Oct.	251,457	218,335	33,122
Arc Lamps, end of Oct.	3,230	2,889	341
Motors, H. P. end of Oct.	11,263	7,293	3,970 (See Note)

MANHATTAN & HARLEM COMPANIES:

October	1895	1894	Increase
Gross Earnings	$ 25,775.47	$ 25,832.05	$ 56.58 §
Operating & General Expenses, including Taxes	17,188.14	17,733.62	545.48 §
Net Earnings	8,587.33	8,098.43	488.90
Accrued Interest on Bonds	4,541.67	4,125.00	416.67
Gross Earnings 10 months	237,722.00	230,327.60	7,454.40
Net Earnings 10 months	78,620.49	60,455.66	18,164.83
Accr'd Int. on Bonds 10 mos.	45,416.65	41,250.00	4,166.65
Incandescent Lamps, end of Oct.	21,211	20,247	964
Arc Lamps " Oct.	1,309	1,276	33

COMBINED EARNINGS EDISON CO. AND M. & H. COMPANIES.

October	1895	1894	Increase
Gross Earnings	148,219.02	148,555.43	336.41 §
Net Earnings	62,716.34	68,625.83	5,909.49 §
Accr'd Int. on Bonds (Net)	27,067.50		
Gross Earnings 10 months	1,469,376.79	1,320,440.17	148,936.62
Net Earnings 10 months	792,433.88	623,947.64	84,486.24
Accr'd Int. on Bonds 10 mos. (Net)	323,755.00		

§ Decrease

The Edison Electric Illuminating Co. of New York.

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Note. The incandescent returns, per 16 c. p. lamp installed, are 20 per cent less than in Oct., '94, chiefly due to the exceptional weather, Oct., '95, having 628 clear hours, Oct., '94 but 437. The incandescent returns show $8,661. less than in Oct., '94, of which but $2,079. were the new line of discounts, which have held and gained much more business than their amount. The output of current and production expense were greater in Oct., '95, the increased demand for motors showing $7,815. increase in motor returns, which though profitable because of all day hours are of lower proportionate return than lighting.

The 12th St. Station was re-started Oct. 31.

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CONSTRUCTION ACCOUNT.

Bank Balance State Trust Co.		$ 14,009.22
Ctfs of Deposit State Trust Co.(Dec.17) 2 1/2% 500,000.		
N.Y.Life Ins. & Trust Co. 2% 150,000.		650,000.
Due from Gen'l & Operating A/c		92,500.
		$756,509.22

LIABILITIES.

Due on a/c '93 Accounts		$ 1,335.63
Goods ordered not billed	302,149.28	
Bills in hand	2,653.09	
Bills in dispute	4,374.99	309,177.36
Due Gen'l & Operating A/c Advances		96,948.91
Mortgage 12th St. Property		9,000.
		$416,461.90

GENERAL & OPERATING ACCOUNT.

Bank Balance Shoe & Leather	10,115.38	
American Exchange	13,364.67	23,480.05
Customers' A/cs & B/R		155,904.81
Accrued Interest		21,460.
Due from Construction A/c for Advances		96,948.91
		$297,793.77

LIABILITIES.

Bills in hand	67,331.25	
Goods ordered not billed	15,000.	
Bills in dispute	4,591.71	86,922.96
Accrued Int. on Bonds to Dec. 1		98,165.
Due Construction A/c for Advances		92,500.
		$277,587.96

E. & O. E.

Nov. 19, 1895

Treasurer.

MEMORANDUM TO DIRECTORS, NOV. 21, "95:

Installation has passed the 400,000 point, being, Nov. 16, 259,349 incandescent, 3364 arc lamps, 11,465 H.P. in motors, the equivalent of 407,643-16 c.p. All stations, including 12th street are now running regularly, with the exception of the Produce Exchange annex, which is kept in readiness, but is started only on specially dark days or other emergency.

October returns: The decrease of $279.83 in gross returns is due to decrease in incandescent earnings from $34,033. in Oct. "94 to $75,371. in Oct. "95, nearly offset by increase in motor returns (from $20,357. to $27,972.) and in royalties and rents. This decrease is due almost entirely to exceptionally clear weather Oct. "95 having out of 372 hours (6 A.M. to 6 P.M.) but 66 cloudy and rainy hours, or 17 %, as against 166 such hours, or 44 %, in Oct. "94. The use per lamp dropped from 43 hours in Oct. "94 to 34 hours in Oct. "95. Had the use remained as in "94 the incandescent earnings would have been $92,412., or, after allowing for larger discounts with larger use, $15,000. more than actual returns. Correspondence with the other large Edison companies shows that they have suffered less than this Company from this cause. The Brooklyn Co. shows 34 hours use in Oct. "95, but only 36 in Oct. "94. The Philadelphia Company is intrenched by minimum charges of 6 ¢ per week per lamp and 50 ¢ per week per H. P. which go on steadily in all kinds of weather. The N.Y. minimum is $1.50 per month per incandescent installation and $3. per month per motor, without reference to the number of lamps or horse power, and it is feared that an extension of the minimum - desirable in itself - might check development seriously. The 1st. V.P. desires the counsel of the Board on this point.

Of the incandescent decrease, but $2,079. is from the new line of discounts - which have thoroughly justified themselves by preventing the loss from our system of the Union Square Theatre (300 l., 10 H.P.), Grand Opera House (2300 l.), Union League Club (1200 l.) and other Clubs which were complaining, A. J. Cammeyer & Co. (1750 l., 50 H.P.) and other customers, and by obtaining contracts from the Buckingham Hotel and Annex (2000 l.), Star Theatre (1500 l.), Tiffany & Co. (350 l.), Park & Tilford (300 l.), the Wool Building (1600 l., 100 H.P.), Levey Building (350 l., 20 H.P.), Garken Building (1200 l., 50 H.P.) and other Garken installations, Jones Building (1080 l.), Lyons Building (675 l., 40 H.P.), three buildings of J. T. Williams (1300 l., 200 H.P.), Journeay Building (750 l., 50 H.P.), Glaenzer Brothers (750 l.), Celluloid Co. (400 l., 40 H.P.), and others who had asked bids on isolated plants-these alone aggregating about 24,000-16 c.p. equivalent. The M. & M. Co's. also saved the Manhattan Club (570 l.), the Players' Club (240 l.), Masonic Temple (800 l.) and other business.

The increase in expenses of $6,118. is accounted for by $2,404. first installation of incandescent lamps, charged to construction "94, $906. annual survey, not done in "94, $695. Executive and Engineering salaries, increased or charged to construction "94, and smaller like items.

The output of current in Oct. "95 was increased (by motor increase despite incandescent decrease) from 1,325,160 Kw. (in Oct. "94) to 1,485,141 Kw. (in Oct. "95) or 12 per cent.; but the cost for fuel, labor and other direct production expenses has decreased from $27,579. in Oct. "94 to $24,685. in Oct. "95. The producing cost (at switchboard, not including repairs) has been reduced from 2.08 ¢ per Kw. in Oct. "94 to 1.66 ¢ per Kw. in

Oct.'95 and all expenses for all classes of service per 16 C.P. equivalent installed have been decreased from 19 ¢ for Oct. '94 to 17 ¢ for October.'95.

The Nov. returns will also be affected by the bright weather in late Oct. and since, but probably not to the same extent. The gross for the year will closely approximate $1,600,000. and the net $800,000., as before stated.

Relations with customers. The circular letter enclosed goes to all customers with Nov. bills. The lamp delivery by wagons promises well. The Collection Department has been re-arranged and force reduced, all bills being now mailed and collectors calling only in case accounts are not paid 10 days after receipt of bill. There have been complaints of service in the north east part of the system traced partly th lack of feeding copper and partly to elevators, and special attention is being given to overcoming these difficulties. The Mayor, on special plea, assented to permits for additional feeders in 5th Ave., 60th and 66th st. and this work is now going on and will safeguard this quarter this winter. The Buckingham Hotel lights were out 40 minutes last week owing to blowing of safety catches in the building; this has led to a more liberal system of inspection and care in the larger installations where isolated plants are replaced by station service.

Storage Battery. The storage battery installation at 12th street, delayed by slow progress of the building (now nearly completed) is going on, but will scarcely be ready for use till the close of the year. The Storage Battery Co. offers as bondsmen W. W. Gibbs, its President, and Isaac L. Rice - and their acceptance is submitted to the Board. The Manhattan Storage Battery Co. organized in connection with the Philadelphia Company to place storage battery installations in New York, is in friendly consultation with the Illuminating Co. and promises some development. The rate now offered for storage batteries is the same as for motors but the 1 V.P. recommends that the Board authorize a rate of 1 ¢ per Kw. lower than motor rates, making a minimum of 6 ¢ per Kw., provided current is not taken during the maximum hours. The 1 V.P. has submitted to Mr. Spencer Trask, in a letter which will be read, a provisional proposal, subject to the action of the Board, for lighting the Bowling Green Building from a storage battery in connection with central station service, which involves replacing the Produce Exchange Annex with a storage battery annex in the new building. This would involve an investment of $58,500. for storage battery (50% larger than that at 12th st.) approximately $20,000 for one additional feeder and approximately $20,000 more in re-arranging the lower center of distribution and other incidental expenses, in all approximately $100,000. The 1 V.P. recommends that this proposal be referred with power to a Committee of three, not including any of the officers as Mr. Trask and Mr. Peabody, being connected with the Bowling Green Building, prefer that a Committee should be constituted independently of them. Against a loss of 20% in a storage battery are the facts that they can be charged by night when the generators and street conductors have inadequate load, that during maximum hours, by use of the new disconnective boxes, feeders can be used in both directions, and that they are of great service in keeping good regulation, especially where elevators in a neighborhood tend to produce jerkiness of light. From the Boston experience and from the less ample New York experience, the 1 V.P. is provisionally of the opinion that storage

batteries at the south end and at the northeast and northwest corners of the system (about 70th. st. east and west) will be desirable features of the system as finally developed.

Garrettson case. This vibration case at Pearl & Elm sts. has gone over till Dec. The 1st. V.P. will read, if desired, a precis of this case from instructions given by him to counsel.

General Electric Co. The 1 V.P. will report upon purchasing relations with the Parent Company.

City Contract. The Secy. will have the necessary Resolutions for City Lighting "96 with authorization for accompanying bonds.

R. R. S.

P.S.: Questions of the adjustment of the accounts of the year, e.g.: Old Pearl St. property, M. & H. Co. relations, etc., will be brought before the Dec. meeting of the Board.

The Edison Electric Illuminating Co. of New York.

NOVEMBER RETURNS.

November:	1895	1894	Increase
Gross Earning	$ 153,736.08	$ 145,904.00	$ 7,832.08
Operating & General Expenses, including Taxes	71,982.95	63,613.58	8,369.37
Net Earnings.	81,753.13	82,290.42	537.29 *
Accrued Interest on Bonds	26,791.67	17,966.67	8,825.00
Capital Stock	7,935,000.00	7,938,000.00	
Mortgage Bonds	6,430,000.00	4,312,000.00	2,118,000.00
Gross Earnings 11 months	1,395,330 .87	1,236,016.57	159,314.30
Net Earnings 11 months	711,566.52	645,782.40	65,784.12
Accr'd Int. on Bonds 11 mos.	241,758.32	189,300.00	52,458.32
Incan. Lamps, end of Nov.	263,576	229,471	34,105
Arc Lamps, end of Nov.	3,386	3,005	381
Motors, H. P. end of Nov.	11,582	7,480	4,102

MANHATTAN & HARLEM COMPANIES:

November	1895	1894	Increase
Gross Earnings	$ 25,863.46	$ 26,940.28	$ 1,076.82*
Operating & General Expenses, including Taxes	16,861.11	16,735.24	125.87
Net Earnings	9,002.35	10,205.04	1,202.69*
Accrued Interest on Bonds	4,541.66	4,125.00	416.66
Gross Earnings 11 months	263,645.46	257,267.88	6,377.58
Net Earnings 11 months	87,622.84	70,660.70	16,962.14
Accr'd Int. on Bonds 11 mos.	49,958.32	45,375.00	4,583.32
Incandescent Lamps, end of Nov.	21,643	20,734	909
Arc Lamps " Nov.	1,309	1,272	35

COMBINED EARNINGS EDISON CO. AND M. & H. COMPANIES.

November	1895	1894	Increase
Gross Earnings	$ 179,599.54	$ 172,844.28	$ 6,755.26
Net Earnings	90,755.48	92,495.46	1,739.98 *
Accr'd Int. on Bonds (Net)	27,075.00		
Gross Earnings 11 months	1,658,976.33	1,493,284.45	165,691.88
Net Earnings 11 months	799,189.36	716,443.10	82,746.26
Accr'd Int. on Bonds 11 mos. (Net)	255,830.00		

* Decrease.

E E I. Co of N.Y.

Subject Note to Directors, Nov. "95.

The Edison Electric Illuminating Co. of New York.

STATIONS: 53-55-57 DUANE ST. 47-49-51 WEST 38TH ST.

General Offices, 53, 55, 57 Duane St.

STATIONS: 113-115 EAST 13TH ST. 117-119 WEST 39TH ST. 118-122 WEST 43RD ST.

Dec 11- 1895

At the request of a member of Ex.Com. I send figures explanatory of Nov. returns. The gross earnings (Edison) have increased but 5 % as against 11 % output of current. The special lamp discounts Nov. "95, $3,276.51, and the current used by our own system charged at $1,293.20 in Nov. "94, but not charged in "95, as per order of Ex.Com., the increased ratio of the motor use, and the fact that the Nov. metered returns cover part of the Oct. clear weather fully account for this difference. The expenses have increased 13 % or $8,369.37, making a decrease of net of $537.29. The cost of production of current has been reduced actually in the total and in still greater proportion per kilowatt of output. The expenses Nov. "95, as compared with Nov. "94, include $1,311. increase in Executive and other general salaries, $702. in insurance reserve and taxes, $763. for annual survey (not in "94), $1,281. engineering and inspection services and expenses (partly construction in "94), $1,398. incandescent lamps, and $2,200. repairs to street conductors, aggregating $7,655., besides smaller items. The abnormal repairs on street conductors are largely on old and imperfect feeders up-town laid previous to "90, which have been overworked but which will now be relieved, by the new disconnective plan, and the increased output of 12th street station, which put its new boilers and additional unit into service Dec. 10. It should be noted that the expenses Nov. "95 are but 46 1/2 % of gross and the net therefore 53 1/2 % of gross, a result satisfactory in itself when not compared with the exceptional figures of Nov. "94. The net earnings for the year are also above 50 % gross.

It should also be noted that the expenses of the Edison system will increase very little in 1896 so that the increase in gross next year will go in unusually large proportion to increase net.

The gross earnings M.&H.Cos. have decreased 4 % or $1,076. This decrease is chiefly nominal as the meter period in Nov. "94 returns covered 32 days and in "95, on more systematic methods, 30 days. In view of the fact that the special lamp discounts have been applied to three important customers who would otherwise have installed isolated plants and that the Edison Co. has taken several customers down-town these figures really show a satisfactory increase in the up-town district, the legitimate field of these Cos. The expenses, which show a net increase of $125, were really increased $300 by dynamo repairs on the old Slattery machines which are to be replaced and $300 for unusual burn-outs in subways.

The stock and bonds of the Madison Sq. Co. are now entirely in possession of the Edison Co., having been transferred and paid for Dec.11. The gross earnings Mad. Sq. Nov. "95 are $12,438. and expenses $9,241., showing net $3,196. instead of a large deficit in Nov. "94, and slight deficit in Oct. "95, which net is to be added to combined earnings. The Mad.Sq.Co. shows remarkable savings in fuel and in cost of administration over its previous record and under consolidation administration will pay a handsome return to the Edison Co. in "96.

The combined net applicable to Edison dividends is therefore for Nov. "95-$93,961., which yields a good surplus over 6 % dividend after caring for Cons. Bonds interest which is in part to cover investment in high tension Cos.

R. R. B.

11 Dec. "95.

Dec 14-1895

CONSTRUCTION ACCOUNT.

Bank Balance State Trust Co.		$ 31,433.02
Ctf. of Deposit State Trust Co.		500,000.
Due from Gen'l & Operating A/c		92,500.
		$623,933.02

LIABILITIES.

Due on A/c '93 Accounts		$ 1,335.63
Goods ordered not billed	161,043.33	
Bills in hand	47,894.39	
Bills in dispute	9,782.51	218,720.23
Due Gen'l & Operating A/c Advances		149,345.86
Mortgage 12th St. Property		9,000.
		$378,401.72

GENERAL & OPERATING ACCOUNT.

Bank Balance	Shoe & Leather	24,118.	
	American Exchange	10,500.78	34,618.78
Customers' A/cs & B/R			173,970.28
Accrued Interest			25,550.
Due from Construction A/c for Advances			149,345.86
			$383,484.92

LIABILITIES.

Bills in hand	53,432.87	
Goods ordered not billed	29,000.	
Bills in dispute	4,704.64	87,137.51
Accrued Interest on Bonds to Jan. 1, '96		124,816.66
Due Construction Account for Advances		92,500.
		$304,454.17

E. & O. E.

Dec. 14, 1895

Treasurer.

1895. Electric Light - General Electric Company (D-95-13)

This folder contains correspondence and other documents relating to the business of the General Electric Co. Included are letters relating to the company's contract with Edison to pay for his laboratory expenses. There are also items concerning the development of an electric lighting system in Barbados. Among the correspondents are Frederick P. Fish and Hinsdill Parsons, attorneys for the company.

All the documents have been filmed.

GE

GENERAL ELECTRIC COMPANY
PRINCIPAL OFFICE
SCHENECTADY N. Y.

NEW YORK OFFICE
44 BROAD ST., N. Y.

Return

OK TAE

NEW YORK, January 8, 1895.

John F. Randolph, Esq.,
Private Secretary
Edison Laboratory, Orange, N.J.

Dear Sir:-

Can you oblige this Department by loaning for the purpose of photolithographing certain pages, the following volumes:-

Report of 27th Meeting of British Association for the Advancement of Science--1857.

Annales de Chemie et de Physique--1875, Vol. 6.

The London, Edinburgh, & Dublin Physiological Magazine and Journal of Science, 1879. 2 vols.

Mr. Hammer will see that these books are safely returned in a few days as soon as they can be photographed.

Yours very truly,

W. J. Funks.

Received the above Books
W. J. Funks
for E. W. Hammer.

GE

GENERAL ELECTRIC COMPANY
PRINCIPAL OFFICE
SCHENECTADY, N.Y.

Returned

NEW YORK OFFICE
44 BROAD ST., N. Y.

NEW YORK, January 28th, 1895.

OK TAE

Thomas A. Edison, Esq.,

Edison,
Suffolk County, N.J.

My Dear Sir:-

In connection with one of our patent suits it becomes necessary for us to ~~to~~ use for several days the following named books which I understand you have in your library at Orange:-

The Telegraphic Journal and Electrical Review, Vol. III, 1875; and

Engineering, Vol. I May 18, 1877.

Will you kindly ~~advise~~ authorize Mr. Randolph or some one else at the laboratory to send me these books by express.

I will see that these and the other books which you kindly loaned me several days ago are returned in good shape within the next few days.

Yours very truly, W. J. Jenks,

Shipped by Wells Fargo & Co express in one package to Edison Feb 1 1895

GE

DYER & DRISCOLL.

RICHARD N. DYER
D. N. DRISCOLL
F. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.

30 WALL STREET,

NEW YORK, March 27, 1895.

J. F. Randolph, Esq.,
C/o Edison's Laboratory,
Orange, N. J.

Answered

Dear Johnny,-

I send this day by express the following agreements:

Agreement between Edison, Edison General Electric Co. and North American Co., dated October 1, 1890 (Electric Railway Agreement).

Agreement between Edison and Edison General Electric Co., dated October 1, 1890 (Laboratory Agreement).

Agreement between Edison General Electric Co. and Thomas A. Edison, dated October 1, 1890 (Agreement relating to certain inventions for lamps).

Kindly acknowledge receipt, and oblige,

Yours truly,

R. N. Dyer

CE

GENERAL ELECTRIC COMPANY
44 BROAD STREET

New York, May 17th, 1895.

Thomas A. Edison, Esq.,
Orange, N. J.

My Dear Sir:--

I understand that in addition to your long contract with the Edison General Company, dated October 1st, 1890, there was on or about that date a supplementary contract entered into with reference to lamps. Will you kindly send me a copy of this supplementary contract, if there is one? In fact, I should like very much to have you send me copies of any contracts you have with any of the Edison Companies outside of the main Laboratory Contract, so called, and the contract executed contemporaneously with the Laboratory Contract, to which the North American Company is a party.

Yours very truly,

F. P. Fish,

Answered
Send Copy May 27/95

GENERAL ELECTRIC COMPANY

PRINCIPAL OFFICE
SCHENECTADY, N. Y.

Re: Electrical data:

Schenectady, N.Y. July 19th. 1895.

W. E. Gilmore, Esq.
Edison's Laboratory,
Orange, N.J.

RECEIVED
JUL 20 1895
Ans'd 7/23 28

My dear Gilmore:-

Please find attached hereto copy of a memo. addressed to me by the Manager of our Foreign Department; also copy of last page of letter addressed to him by Mr. Grant, our agent in Barbados. I shall be very much obliged if you can get a short memo. from Mr. Edison on the points mentioned in Mr. Grant's letter.

Yours very truly,

S. D. Greene

General Manager,
Lighting Department.

SDG/LOW
2 enc.

[ENCLOSURE]

SCHENECTADY, N. Y., July 18, 1895.

S. D. Greene, Esq.

Mngr. Lighting Dept.

Dear Sir:

I attach hereto original memorandum from G. W. Grant of Barbados, who has carried through successfully the negotiations for the Trinidad plant for which we [illegible] the apparatus, and is now endeavoring to do the same at Barbados and other important islands in the West Indies.

Could you, by exerting your personal influence with Mr. Edison, get him to consent to give such a letter as our friend [illegible]? We must do our utmost to assist him in his work. Your [illegible] to this will greatly oblige.

Yours very truly,

D. Mazenet

MNGR. FOREIGN DEPT.

M D

[ENCLOSURE]

COPY.

P:S: I have been requested by the Government to obtain a letter from Edison that overhead wires well insulated and covered with a 3-ply weatherproof material, can no longer be regarded as a menace to the public safety.

Also get his objections to the underground system in the tropics where there is so much dampness in the ground.

Frightful explosions are reported from London owing to formation of incrustations on the insulators of the underground mains, imbedded in which have been found globules of metallic potassium and sodium, which metals take fire by contact with water. This is the argument I am using against underground conduit and it is the opinion of English experts the Government would like confirmation by such an authority as Edison. Kindly try and obtain such a document for me.

G.W.G.

Tell him to draft such a letter as he ~~thinks~~ wants & which is correct & I will sign

Yours Edison

GENERAL ELECTRIC COMPANY

PRINCIPAL OFFICE
SCHENECTADY, N. Y.

Re: Electrical Data:

Schenectady, N.Y. July 25th. 1895

Mr. W. E. Gilmore,

Edison Laboratory,

Orange, N.J.

RECEIVED

Dear Sir:-

Your personal lines of the 23rd. inst., to Mr. Greene, are at hand, and in his absence I have taken the liberty to reply, and I therefore enclose herewith a draft of letter which I think would fill the bill. I hope you will be able to get Mr. Edison to sign this, the understanding being that it is not for publication.

Yours very truly,

John W. Kirkland

Lighting Department.

K/W
1 enc/

[ENCLOSURE]

D R A F T :

Orange, N.J. 1895

G. W. Grant, Esq.

Marine Hotel,

Barbadoes, West Indies:

Dear Sir:-

The Foreign Department of the General Electric Co., inform me that the Government of Barbadoes desire some advice as to the safety of Overhead wires and the general question as to the relative advisability of overhead and underground systems of electrical distribution.

With regard to the first point: It has been found by experience of several years in this country, that with ordinary care, and the use of well insulated weatherproof wires, the danger to human life, by reason of electric shocks, is insignificant.

The above applies to alternating potentials of 1000 or 2000 volts. On a well installed plant, it is only by gross carelessness that any one is apt to be injured by the current.

With reference to the second point: The underground distribution is advisable for large and thickly settled cities where the number of lights is large, and the lights are near together. The cost of underground cables per lamp for such a system is warranted by the necessity for keeping overhead wires out of the streets, which are as a rule comparatively narrow and lined by high buildings making it necessary to permit nothing to obstruct the light.

[ENCLOSURE]

For smaller cities, where the number of conductors is not great and where it is necessary that first cost be carefully considered, in order that the rate at which light can be furnished may be kept within reasonable limits, I should advise overhead conductors.

Yours very truly,

Form R. 3000-7-93. [illegible]

W. S. MALLORY, Vice-President. THOMAS A. EDISON, President. J. F. RANDOLPH, Secretary-Treasurer.

NEW JERSEY AND PENNSYLVANIA CONCENTRATING WORKS.

GENERAL OFFICES:
EDISON'S LABORATORY,
ORANGE, N. J.

WORKS:
ON HIGH BRIDGE BRANCH, C. R. R. OF N. J.
92 MILES FROM COMMISSPAW, N. J.

EDISON OFFICE TELEPHONE, 5 B DOVER, N. J.
ORANGE " " 311 ORANGE.

EDISON, SUSSEX CO., N. J. August 3rd. '95.

Subject Barbadoes letter.

W. E. Gilmore Esq.,

Orange, N. J.

Dear Sir:--

Enclosed please find the letter from Mr. Edison, as to the use of overhead wire, asked for by the General Electric Co., which I trust will be satisfactory.

Yours truly,

FREDERICK P. FISH.
W. R. RICHARDSON.
JAMES J. STORROW, Jr.
ROBERT F. HERRICK.
CHARLES NEAVE.
GUY CUNNINGHAM.

FISH, RICHARDSON & STORROW,
COUNSELLORS AT LAW,
40 WATER STREET, BOSTON. 80 BROADWAY, NEW YORK.

LONG DISTANCE TELEPHONES,
BOSTON, 1837,
NEW YORK, 1920 CORTLAND.

NEW YORK, October 11, 1895.

Thomas A. Edison, Esq.,
Orange, N. J.

OVER

My dear Sir:--

I thank you for your letter of October 10th enclosing letters from Mr. Bull to Mr. Dickson.

Will you kindly let me know if I can get at you about the middle of the week after next to consider the questions arising under the "Laboratory" contract. I shall be out of town so much next week that it will be impossible for me to make the appointment for an earlier date. Please reply to my New York office.

Very truly yours,

F. P. Fish

My Dear Fish —

I called at you of fiscal Tuesday last but you were not in — I will come & see you as soon as I am got away again — The temporary payment on account will be ~~[illegible]~~ satisfactory until we can thrash out some kind of an understanding — I am getting close on to the end of my will big & will soon be able to come back to work

Yours Tod

FREDERICK P. FISH.
W. K. RICHARDSON.
JAMES J. STORROW, Jr.
ROBERT F. HERRICK.
CHARLES NEAVE.
GUY CUNNINGHAM.

FISH, RICHARDSON & STORROW,
COUNSELLORS AT LAW,
40 WATER STREET, BOSTON. 80 BROADWAY, NEW YORK.

LONG DISTANCE TELEPHONES,
BOSTON, 1037,
NEW YORK, 1455 CORTLAND.

NEW YORK, October 25, 1895.

Thomas A. Edison, Esq.,
Orange, N.J.

My dear Sir:--

I should like very much to see you Wednesday, Thursday or Friday of next week. The people who now have to consider the settlement under your "Laboratory" contract are of course in dense ignorance as to the conditions under which the contract was made, and there are many questions on which they desire information before completing the settlement with you. It occurs to me that the simplest way of getting at the desired result would be for you to delegate your Mr. Gilmore or some other man in whom you have equal confidence, to meet with one of our people who has given your contract and what has been done under it careful study, that they may find out exactly what questions need discussion, and thoroughly inform themselves each as to the other's views before the matter is taken up for final settlement. If therefore it is agreeable to you, I should like to have you bring with you when you come to see me, the man whom you would delegate to meet one of our representatives with the view of exchanging information.

If it is possible to give this matter attention next week, I should be very glad to have you do so.

Very truly yours,

F. P. Fish

My Dear Fish

I am now working
45 hours a week on
fulment for Camp
& next week I will
Come in myself & arrange
things

ORANGE, N. J., Mar 7th 1895

Mr Edison General Electric Cy

Schenectady - New York

TO THOMAS A. EDISON, DR.

Statement

Oct 1	To Balance	13915 18	
	Cash received during October 1895 & Mar	2000 00	
	Balance due Mr Edison		$11915.18

Of the $11,915.18/100 due Mr Edison $12,715.28/100 is for Incandescent Lamp Filament Experiments bills for which have been rendered but not paid -

In addition to the above amount due Mr Edison of $11915.18/100 there is also due him royalties from the Lamp Works from December 31 - 1894 and for which he has received no Statement -

~~The payroll of $400.00 per week which Mr Dick notified Mr Edison would be continued for some time has been stopped.~~

11915.18
400
$11515.18

Nov 9

G. E.

FREDERICK P. FISH.
W. K. RICHARDSON.
JAMES J. STORROW, Jr.
ROBERT F. HERRICK.
CHARLES NEAVE.
GUY CUNNINGHAM.

FISH, RICHARDSON & STORROW,
COUNSELLORS AT LAW,
40 WATER STREET, BOSTON. 80 BROADWAY, NEW YORK.

LONG DISTANCE TELEPHONES,
BOSTON, 1697,
NEW YORK, 1838 CORTLAND.

NEW YORK, November 8, 1895

Thomas A. Edison, Esq.,
Orange, N. J.

My dear Sir:--

Mr. Hinsdill Parsons, the resident attorney of the General Electric Company, will be at your Laboratory on Monday morning to meet Mr. Gilmore, Mr. Randolph and yourself with the view of adjusting as many of the details of accounts between you and the General Electric Company as possible, and exchanging explanations as to the others.

You will find Mr. Parsons in every way worthy of your confidence and regard. He simply is looking at this matter from the standpoint of the contract and the papers. After he has seen you and reported to Mr. Coffin and myself, we shall want to talk with you with a view of coming to a complete and definite understanding of the whole matter; but Mr. Parsons proposes to consider only the details and certain points as to which he desires information.

Very truly yours,

F. P. Fish.

GE

GENERAL ELECTRIC COMPANY.

LAW DEPARTMENT.

HINSDILL PARSONS.
HOWARD C. LEVIS.

SCHENECTADY, N. Y., Nov. 13, 1895.

Mr. Randolph,

Care Thomas A. Edison,

Laboratory Building, Orange, N. J.

Dear Sir:-

On the train last night I attempted to check up the percentages made for allowances on bills rendered from the laboratory to the Edison General Electric Company and find that for the month of June, 1894, the bill rendered for total expenses was $806.07. You rendered a bill for 25% of this amount, namely, $201.52, whereas I think the bill should have been for 33 1/3% of the amount according to your method of figuring. Will you not kindly advise me if I am right about this matter? Aside from this, the amounts seem to agree, less, of course, the credits for the filament experiments and credits for the 33 1/3% of the savings amounting to the $36,098.70.

If it is agreeable to you I should like to have the statement which you are preparing show separately the work done for Mr. Edison and others. From what you stated yesterday I do not think this will entail much more work upon you. Please ask Mr. Gilmore about it. I would esteem it a favor if you would advise me

Folio #2.

GENERAL ELECTRIC COMPANY.

if you can send me this statement.

Very truly yours,

Frederick Pamel

RP/EMA

Bureau Of

Every Description of

Rubber and Metal Stamps

Check Protectors, Stencils, Cut Rubber

[illegible] 5th STREET, NEW YORK

[illegible] POSTAL AND [illegible]

Cable Address "Edison, New York"

From the Laboratory of Thomas A. Edison.

Subject

Orange, N.J. Nov. 27th, 1905.

Hinsdill Parsons, Esq.,

c/o General Electric Co.,

Schenectady, N. Y.

Dear Sir:-

I enclose you herewith the statements which you asked for, one showing the total labor, material and expenses, charged up from October 1st, 1900. to October 1st, 1905, a period of five years, distributed in the manner suggested by you, showing clearly the amounts debited against the Edison General Electric Co., during each year, the amount representing experimental work done for account of Mr. Edison personally, and also for work done for others, classified "miscellaneous", the second statement showing the distribution of general expenses for the same period and is made up in a like manner. These statements have taken considerable time to compile, but they are correct, as shown by the books. Mr. Randolph tells me that he handed you a rough statement when you were last here, at Orange, the figures of which will, doubtless, not agree with these figures.

I think that these statements are what you desire, but if there is any further information required, please let me know.

In your letter to Mr. Randolph of Nov. 13th, you speak of an error in the account rendered for June, 1904. We find that your statement is correct, and I enclose a bill to make up the difference.

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Subject, _____ Orange, N.J. Nov. 27th, 1905.

-2-

H.P.

Asking that you acknowledge receipt of these papers, we are,

Yours very truly,

Enc.

G.E.

FREDERICK P. FISH,
W. K. RICHARDSON,
JAMES J. STORROW, Jr.
ROBERT F. HERRICK,
CHARLES NEAVE.

GUY CUNNINGHAM.

FISH, RICHARDSON & STORROW,
COUNSELLORS AT LAW,

40 WATER STREET, BOSTON. 80 BROADWAY, NEW YORK.

LONG DISTANCE TELEPHONES,
BOSTON, 1837,
NEW YORK, 1835 CORTLAND.

NEW YORK, Nov. 27, 1895.

Thomas A. Edison, Esq.,

Orange, N. J.

My dear Sir:--

I enclose one copy of the pencil memoranda expressing your views of a proper contract, which you left with me yesterday.

Very truly yours,

F. P. Fish

[ATTACHMENT]

MEMO. FOR CONTRACT.

Edison believes he can produce an incandescent lamp giving 20 Lamps of 16 candles each per electrical horsepower, an average life of 600 hours and a fall of candle power over the 600 hours not greater than the 15 per H.P. lamps 110 volts now made at the factory.

Edison is desirous and willing that the General Company should manufacture and sell such lamp when produced.

The General Company on its part is desirous and willing to manufacture and sell such a lamp if it can be produced by Edison and is willing to give financial aid towards the experiments for its production.

General Company agrees therefore to pay $250 a week towards the expenses of the laboratory and also pay actual cost of labor at Laboratory not to exceed $150 per week, such labor to be directly employed on the lamps.

General Company also agrees to manufacture and sell the lamps when produced for not less than 25 cents each, and from this sum pay Edison 2 1/2 cents for the filament each lamp sold, which includes the royalty. As the manufacture of the filaments is to be a trade secret, Edison will write out full specifications for their manufacture, seal the same and place the papers in trust with the Farmer's Loan & Trust Co., with instructions that the same may be opened by a person designated by the Board of Directors of the General Company in case of Edison's death, providing Edison has made no provision for carrying on the manufacture of the filaments as a trade secret.

[ATTACHMENT]

Understanding is to continue for three years, but if at any time the General Company is dissatisfied with the progress of the experiments made it may upon 90 days notice stop all payments.

Eh!

Quality of the lamps made at the factory to be as good as those made at the laboratory.

[ATTACHMENT]

SECOND:

Should Edison desire to work on any problem connected with electric lighting other than lamps, he is to state the nature of the experiment to the President of the General Company and the Company is to have the option to pay the costs of the experiment so long as it is satisfied with the progress made, which payments are to be weekly; but it may at any time upon ninety days notice discontinue payments, in which event should Edison proceed with the experiment by money furnished by himself or others, he is to reimburse the General Company for advances already made from the first money received from the invention. This understanding to continue for three years.

[INCOMPLETE]

GE

GENERAL ELECTRIC COMPANY
PRINCIPAL OFFICE
SCHENECTADY, N. Y.

Harrison, N. J., December 4th, 1895.

Mr. T. A. Edison,

Orange, N. J.

Dear Sir:-

I have just received your note by Mr. Dally, and am very sorry that such a misunderstanding has arisen. My whole idea in this matter of testing your lamps has been, from the beginning, to give you all the assistance in my power and to rush your tests along as fast as possible. Were Mr. Deshler to receive your lamps direct from Mr. Dally without knowledge on my part that they had arrived, Mr. Deshler would, of course, have no authority to put these ahead of our regular work, and your tests would be delayed. I would add that our life lines are now greatly overcrowded and there is a great deal of work in arrear, which would cause the delay on your lamps to be an unusually long one. Having this in mind, I wish personally to see Mr. Dally, in order to give instructions to Mr. Deshler to push your lamps along.

I feel that in view of the above explanation, and what I said yesterday over the telephone, that you will realize that the manner in which Mr. Dally was stopped was not at all in accordance with my ideas or instructions, and that had my wishes been carried out there would not have been a moment's delay at any time in the delivery of your lamps to Mr. Deshler.

With reference to your note, I spoke to Mr. Deshler, and find that there were only 9 lamps which were overlooked by Mr. Deshler, and

1895. Mining (D-95-14)

This folder contains correspondence and other documents relating to mining and ore milling. Included are cost estimates for refining Cornwall iron ore and an undated document in Edison's hand outlining his intent to go into the Portland cement business.

The following 4 documents were not filmed: mining surveys conducted for Edison by S. G. Burn; a 7-page set of instructions for sampling ore at the Ortiz gold mine in New Mexico.

PILLING & CRANE,
BULLITT BUILDING
135-141 SOUTH FOURTH STREET
PHILADELPHIA.

January 10th. 1895.

Thomas A. Edison, Esq.,

Orange, N. J.

Dear sir:

Referring to the charters recently made from Spain to Philadelphia, we beg to say that we have learned the whole history of the transaction. The ore in question is manganiferous ore for the Cambria Iron Company, and the business is a continuation of a regular trade which has been going on for some years past. For the sake of convenience, the ships are consigned to Samuel Adams, a ship broker of this city. This manganiferous ore contains between 15 and 20% of manganese, and 30 to 40% of iron, and is sold at about 17 cts. per unit of manganese, and 7 cts. per unit of iron. It is used in the manufacture of Spiegle. Manganese ore such as produced by the Cuban mines in which you are interested, running say over 50% manganese, is to-day worth about 25 cts. per unit. You understand that Spiegle contains about 20% manganese, and the balance iron, and is made of manganiferous ore. Ferro Manganese, which contains 80% manganese, and the balance principally iron, is made of manganese ore, with a slight mixture of iron ore. To permit the use of manganese ore for the manufacture of Spiegle, it would have to be sold at about the same price per unit as paid for manganese in manganiferous ore. This, of course, would be merely a question of cost of mining and transportation.

-To T. A. E. 2-

We have been stirring up the manufacturers of your elevators, and think that your material will all be shipped within a few days.

Hoping that you are well, we remain

Yours very truly,

Pullman & Co.

SESSIONS FOUNDRY CO.

IRON FOUNDERS.

Fine Grey Iron Castings of all descriptions to order.

35 TO 50 TONS MELTED DAILY.

Bristol, Conn.

Stenographic Letter

Dec 31, 1895

Thomas A. Edison, Orange, N. J.

Dear Sir:

Your favor of 26th at hand. We regret that you were not [illegible]e to attend the opening of our new works.

We have something that we think is quite interesting,--at least the several hundred fine business men who called so expressed themselves, and if you have an opportunity, would be pleased to have you visit us. We shall be much better fitted then than ever for making fine small and large castings in large quantities.

Yours truly,

Sessions Foundry Co.

Mallory tell him we are pleasant to learn he is ready for business & we shall take advantage of them we hope etc

Johnny Answer Bangs Thus (1895)
E

I am now designing a small Crushing machine similar to our 3 High Rolls at the Mine - for crushing ~~about~~ Cement Clinker - ~~[illegible]~~ It is difficult to say just how much it will crush per hour ~~[illegible]~~ to 200 mesh as our experience only extended to 50 mesh, As near as can be calculated it will grind about 500 barrels in ten hours and will weigh ~~[illegible]~~ in the neighborhood of 60 000 pounds + will require probably 75 to 85 horsepower as soon as designed I shall proceed to build + erect it at the Laboratory where a test on clinker will be made to determine its Capacity & power required, I feel sanguine that this machine will be an epoch in the Portland Cement Industry -

Yours
Thos A Edison

25 50 65 30 74 65/1.5 (2.23 130 130 130

Estimated cost per ton of Cornwall iron, taking as a basis actual cost of ore, allowing no profit or dividend to the share owners.

Fuel, 2800 lbs. at ~~$3.00~~ 2.95 per net ton	$4.13
Ore, 2 tons 2 cwt, at 30 cts. per ton	.63
Freight on ore at 15 cts.	.32
Breaking and roasting ore	.63
Limestone, say .55 ton at 60 cts.	.33
Labor	1.15
Repairs, supplies, relining &c.	.75
	$7.94

The above figures are for the best equipped and most modern furnaces, with everything running smoothly, without allowance for extraordinary repairs and renewals, or for accidents. It is doubtful whether, taking these things into consideration, the net cost of pig iron is below $8.25.

At the present time, ore is being supplied to proprietors at 90 cts. per ton, or 60 cts. per ton above the figures in above estimate. This is equivalent to $1.26 per ton of iron, so that the probable cost to the best Cornwall furnaces to-day, is about $9.51 per ton at Lebanon. If the lowest figures are taken, as above, say $7.94 at Lebanon, and an investment of $3,000,000 was necessary to purchase a 1/6 interest, together with the furnaces, railroad &c., the investment is equivalent to an interest of $180,000 per year. The two Colebrook furnaces, at their very best, will yield about 70,000 tons of pig iron per year, so that

2.23 unit

223
28
784
446
6244 — 124

10

25
20
25

180,000
90
140

45 | 90

6 | 800000
13,3000 | 100

90

20 unit

68
136
80
236
60
296 | 4.93
29

the interest charge, after allowing for profits on railroads &c., will be not less than $2.00 per ton. The total cost of pig iron, including this interest, would, therefore, be $10.00 per ton, or say $11.15 at Scranton. The two furnaces will consume more than 1/6 of the present product of the Cornwall Ore Banks. At the present time it is understood that the proprietors are not restricted to their proportionate quantity of ore, but this rule may be again enforced at any time. Until recently, the proprietors were required to pay the market price for all ore consumed in excess of the quantity represented by their ownership in the Ore Bank Company. The price to the general market was formerly 21% of the selling price of No. 3 Cornwall iron at Lebanon, whereas, it will be observed that the price now paid is but 9% of the selling price of this iron. It is quite likely that on an active market, the old rule, or some modification of it, would be revived, and the cost of making iron correspondingly increased.

			per ton of Iron
Fuel	4.13	= Cost of Ore	2.84
Ore (90%)	1.89	Smelting	6.36
" freight	.32		9.20
" roasting	.63	Freight to Scranton	1.15
Limestone	.33		10.35
Lab. repairs &c	1.90		
	9.20		

Yield of furnace 100 tons per day

(over)

Materials melted per ton of Iron

Ore	2 ton	2 cwt	27 cwt of fuel melts 53 cwt of ore + stone
Fuel	1 "	5 "	
Stone		11 (11)	
	3 "	18	= 390 ton daily

Briquettes —

Ore	1 ton	9 cwt	17 cwt of fuel melts 33 " of Ore + stone or about same proportion as above
Fuel	17 "	(1908 lbs)	
Stone	4		
	2 "	10 "	= 250 ton for 100 tons of

Iron — If furnace should melt 390 tons (as above) the yield of Iron would be 156 tons Iron per day = increase 56 %

This would reduce cost per ton of labor + [illegible] 36 % = 68 [illegible]

Briquettes	6. —
Fuel (coke)	2. 85
Stone	12
Labor &c	1 22
	10. 19

Cost Cornwall 10.35
100 tons daily
Cost Edison 10.19
156 tons daily

CORNWALL

Cost of Connellsville coke- $2.95 for 2000 lbs.

Cost of breaking and roasting ore- 30 cts. per ton

Average pounds of fuel per ton of iron- 2800 lbs.

Cost of limestone- 80 cts. per ton.

Average consumption of limestone per ton of iron-.5 to .6 ton per ton of iron.

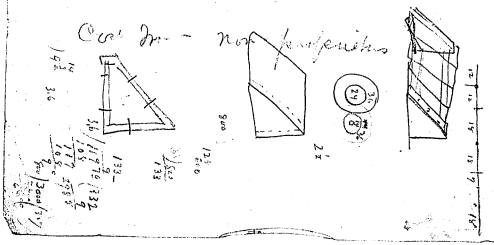
Average labor per ton of iron- $1.15

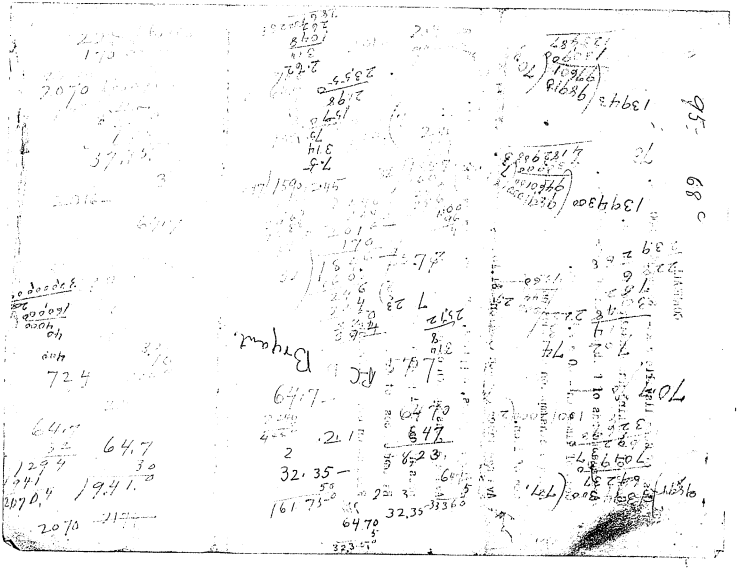
Average repairs, supplies, renewals, relining &c.- 75 cts.

Average consumption of ore per ton of iron- 2 tons 2 cwt., with present careful preparation of ore.

Estimated cost of mining one ton of Cornwall ore- 25 to 30 cts.

Freight on ore to Lebanon- 15 cts.





Cargo Ore - 1000 tons
moisture 10% - dry c 212° 60%
= 900 tons ore - 100 tons moisture
900 tons ore c 60% =
= 900 × 60 = 540 tons dry
540 = 54% of 1000

60% dry - 10% moisture
= 60 - 6 = 54

65% dry - 8% moisture
65 × .8 = 5.20 = 65 - 5.2 = 59.80
50% - 5% moisture = 47.50
64.70 - 10% " = 58.23

1895. Motion Pictures - General (D-95-15)

This folder contains correspondence relating to the technical and commercial development of motion pictures. Included are letters concerning George Gouraud's involvement in the kinetoscope business and William K. L. Dickson's kinetoscope copyrights. There are also letters from Edison's agents, Maguire & Baucus and Raff & Gammon, authorizing each to market the other's films. Several of the items appear on the letterhead of the Continental Commerce Co., a privately held affiliate of Maguire & Baucus. Most of the correspondence is addressed to William E. Gilmore, general manager of the Edison Manufacturing Co., which marketed kinetoscopes and other products manufactured at the Edison Phonograph Works.

All the documents have been filmed.

Cable Address "Kinetoscope New York."

C.C.C.
(TRADE MARK.)

Continental Commerce Company.
(Incorporated)
44 Pine Street,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

New York, January 14th, 1895. 189

Mr. W. E. Gilmore,

Gen.Mgr., Edison Mfg.Co.,

Orange, N. J.

Dear Sir:-

We enclose you herewith a letter from the Kinetoscope Exhibiting Company authorizing you to take for our use the six machines numbered 37 to 42 to fill an order for six prize-fight machines which we will send you tomorrow. We also would like two sets of the Leonard-Cushing strip to go with these machines. Mr.Mills sails on the Ss. Paris on Wednesday and we would like to have these machines follow him just as soon as possible, and Mr.Rector has very kindly allowed us to have preference over his order so far as these six machines are concerned.

We have arranged with the Kinetoscope Exhibiting Company to handle their Leonard-Cushing strip and will probably also arrange for the Corbett strip as soon as we can see Mr.Braidy.

We will send you a formal order for these machines and strips in the course of a day or so.

Yours very truly,

CONTINENTAL COMMERCE COMPANY.

Jos. D. Baucus.

Enclosure.

[ATTACHMENT]

"Cable Address, "Kinetoscope, New York."

C.C.C.

(TRADE MARK.)

Continental Commerce Company,
(Incorporated)
44 Pine Street,

5

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

New York, January 14th, 1895 189

W. E. Gilmore, Esq.,

Gen. Mgr., Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

We hereby consent that you fill the order of the Continental Commerce Company for six prize fight machines by taking the six machines which you are now constructing for us for that purpose. You can delay our order to this extent and give us the next six machines which you construct in the place of the machines which you are now taking. You are hereby authorized, until further notice, to honor orders of Maguire & Baucus and the Continental Commerce Company for the Leonard-Cushing strip without further word from us.

Yours very truly,

The Kinetoscope Ex. Co.
Per Enoch J. Rector
Manager

P. S. The machines referred to above are numbered 37 to 42 inclusive. The machines 31 to 36 inclusive will be shipped by us tomorrow.

E. J. R.

[ATTACHMENT]

NEW YORK, Jan 16/ 1895

Order No. 301

CONTINENTAL COMMERCE CO.
44 PINE STREET, NEW YORK.
EDISON KINETOSCOPES.
5

To N. C. Gilmore Genl Mgr.
Orange N. J.

Please ship us 6 Prize Fighting Kinetoscopes
2 Sets "Leonard Cushing" films

Ship via Wells, Fargo & Co.

For 6.6.6.

Marked London

RECEIVED JAN 17 1895

Recd ..... 18...

OFFICE OF
Norman C. Raff
GENERAL MANAGER & TREASURER
The Kinetoscope Company.

Jan. 31st, 1895.

Dictated by Mr. R.

Mr. W. E. Gilmore, General Man'gr.,
Edison Mfg. Co.,
Orange, N.J.

Dear Sir:-

We hereby authorize you to fill the order for Films (from subjects controlled by us) which Messrs. Maguire & Baucus have entered with you for shipment abroad on Saturday's Steamer. It is understood that this authority applies only to the present order as mentioned above, and we trust that some effective and satisfactory plan for marking Films may be discovered soon, so that we may enter with you authority to make Films from our subjects for Messrs. Maguire & Baucus at any time.

Yours very truly,
Norman C. Raff
General Manager.

Cable Address "Kinetosco, New York."

4

C.C.C.

(TRADE MARK.)

Continental Commerce Company,

(Incorporated.)

44 Pine Street,

New York, Feb. 7th, 1895. 189

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

RECEIVED
FEB 8 1895
Ans'd..... 18....

Mr. W. E. Gilmore,

Gen. Mgr., Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

We have just sent to Messrs. Raff & Gammon a letter of authority to you giving them carte blanche to order any subject they like of our films, until further notice.

Enclosed please find order No.133 for our Mexico parlor.

Yours very truly,

CONTINENTAL COMMERCE COMPANY

Miller

Enclosure.

Miller

Cable Address "Kinetosco, New York."

4.

C.C.C.

(TRADE MARK.)

Continental Commerce Company.

(Incorporated.)

44 Pine Street,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

New York, Feb. 7th, 1895. 189

RECEIVED
FEB 8 1895
Ans'd ..... 18...

Mr. W. E. Gilmore,

Gen. Mgr., Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

Enclosed we hand you a letter of authority from Messrs. Raff & Gammon for films ordered. We hope that you will rush the making of films as much as possible for next week ~~for~~ these new subjects, as we shall have to have a great many in order to keep the machines going that have already been bought. Without films we cannot dispose of machines.

Yours very truly,

Enclosure.

[ENCLOSURE]

OFFICE OF
Norman C. Raff
GENERAL MANAGER & TREASURER
The Kinetoscope Company

4 D 1895 M.P. - Film

New York, Feb. 7th, 1895.

Dictated by Mr, R.

Mr. W. E. Gilmore, Gen. Mgr.,

Edison Laboratory,

Orange, N.J.

RECEIVED
FEB 8 1895
Ans'd..... 18....

Dear Sir:-

You will please deliver to Messrs. Maguire & Baucus, the films ordered by them as mentioned in your letter of the 6th, inst.

We shall endeavor to settle this matter soon in a manner which will justify us in authorizing you to deliver on any orders which they may send you for Films from our subjects.

Yours very truly,

Raff and Co.

General Manager.

Lady Fencers
Nation & Lasius
Annie Oakley
Capitaine
Carmen Dance
1st Act M. W. F.
Bandtrue "
Iris "
Elsie Jones
Fire Scene
Rixford's Head Blacking
Tapack & Steele Cleveland & Harrison
Glenroy Bros. Parcical Boxing

One each

Form No. 285. 4

THE WESTERN UNION TELEGRAPH COMPANY.

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. Errors can be guarded against only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the amount of tolls paid thereon, nor in any case where the claim is not presented in writing within sixty days after the message is filed with the Company for transmission.

This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, General Manager. NORVIN GREEN, President.

NUMBER	SENT BY	RECD BY	CHECK
14	Rev	14	Rd

RECEIVED

RECEIVED at New York 11th Feb 11 1895

FEB 12 1895

Dated New York 11th Feb 11 1895

To W E Gilmore Ans'd ..... 18....

311 Genl Mgr Ed. Mfg

We authorize all films orders from our subjects last week by Continental commerce Co — Raff & Gammon

WILLIAM C. DAVIS,
ATTORNEY AND COUNSELOR,
EQUITABLE BUILDING,
120 BROADWAY.

412

New York, Mch 2d 1895.

RECEIVED
MAR 4 1895
Ans'd ... 18...

W. E. Gilmore Esq:
Gen'l Mgr Edison Mfg Co:
Orange:
N.J.

Dear sir:

I beg to state that I have recently been substituted in place of Messrs Lord, Day & Lord, as attorney for Col Geo. E. Gouraud, of London, in the cases of Powers vs Gouraud, and McElrath vs Gouraud, in reference to which I find you have already had some correspondence with the gentlemen first named. May I take the liberty of asking one or two questions? It is claimed by the plaintiffs that they sold 100 kinetoscopes, under authority from Col Gouraud, through Frank Z. Maguire and Joseph B. Baucus to one Norman C. Raff at $500 each. I gather from the papers that you may possibly have had some dealings with Maguire, Baucus and Raff, in other transactions, not connected with those

ni sint. If you could send me their addresses, I should esteem it a great favor. If Mr Raff is able to pay $50,000 for kineto-scopes, practically in cash, he must be a man of means. Do you happen to know anything about his financial standing? Any information that you may be willing to offer, will be treated as strictly confidential.

Very truly yours,
William C. Davis

Form No. 285.

THE WESTERN UNION TELEGRAPH COMPANY. 4

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

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This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT, General Manager. NORVIN GREEN, President.

NUMBER	SENT BY	REC'D BY	CHECK
7	Dpll	10 Paid	

278 MAIN ST., 1132 Apl 3 189

RECEIVED at ORANGE, N.J.

Dated New York 3,

To W. L. Gilmore Mgr.

Edison Mfg Co

31 Pony

Have just okayed mailed Raff Gammon letter authority for fifty films.

Continental Commerce Co.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

412 SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., May 6th, 1890. 189

William C. Davis, Esq.,

Equitable Building,

#120 Broadway, N. Y.,

Dear Sir:-

I have looked up the matter about which you spoke to me, when I was last in your office, and if I understood your question right, what you wanted to know was whether there was a demand for Kinetoscopes at that time, that would warrant the taking over of the 100 machines, held by Col. Gouraud, at a price of $500., in order to monopolize the United States and Canadian market

I find that prior to closing the arrangement with Col. Gouraud, and the entering of his order for 100 Kinetoscopes, which order was entered by us as of May 23rd, 1894, we had received orders from outside parties, direct, between April 24th, 1894, and the date that we closed with Col. Gouraud, for a total of forty-seven (47) Kinetoscopes, and we had received a vast number of inquiries, which were not answered by us, pending the closing or rejection of the arrangement that had been proposed between Messrs. Edison and Gouraud. I find that from April 17th, up to and including Sept. 30th, we received orders for a total of about 240 Kinetoscopes. We

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EDISON-LALANDE BATTERY.

SALESROOMS:
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Edison Manufacturing Company,

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EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., May 6th, 1895. 189

(W.C.D.)

could not begin to manufacture and ship them as fast as they were demanded. The above amount does not include the 100 machines ordered by Col. Gourand, and we had the sixty-six (66) machines that had been put in stock, subject to his order, between July 9th, 1894, and August 27th, 1894, and charged to him, on hand, awaiting his shipping instructions.

I think that this is the information that you desire, but if not, please let me know, and I will endeavor to furnish you with any information that you may want within my jurisdiction.

Yours very truly,

WEQ/IW

Heaves - Dickson

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
R. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.
30 WALL STREET,

NEW YORK, May 13, 1895.

W. E. Gilmore, Esq.,
Edison Mfg. Co.,
Orange, N. J.

RECEIVED
MAY 16 1895

Dear Mr. Gilmore,-

Your letter of the 8th inst., in re copyrights, received. No doubt you will remember that during the summer of 1894 we had some correspondence in regard to assigning to Mr. Edison the copyrights taken out by Mr. Dickson. I looked after this matter, and in order that I would be sure to get in all of the copyrights taken out by Mr. Dickson, I ordered copies of each of the certificates of registration from the Librarian of Congress. I then prepared an assignment of all of the copyrights, which I forwarded to you sometime in August 1894. Dickson apparently objected to executing this assignment for the reason that it contained the copyrights not relating to the kinetoscope, and under date of September 5, 1894, you wrote us as follows:

> "Referring to your letter of August 13th, we hand you herewith assignments of certain copyrights on kinetoscope records from Mr. Dickson to Mr. Edison. The assignment which you enclosed in your letter represented other pictures which are the property of Mr. Dickson. Will you kindly see that this is properly recorded with the Librarian of Congress?"

As I remember it, you had the assignment I prepared recopied, omitting all but four of the copyrights, and these four were the only ones relating to the kinetoscope, excepting one which was entitled as follows: "The Past, Present and Future of the Kinetograph, by Antonia and W. K. L. Dickson". This one, as

I remember, was for the book written by Mr. Dickson and his sister. The copyrights not assigned, so far as I am aware, still stand in the name of Mr. Dickson.

The question as to whether or not the negatives are the property of Mr. Edison depends upon what the understanding was between Mr. Edison and Mr. Dickson, but the fact that Mr. Dickson executed the assignment of the kinetoscope copyrights and refused to assign the others on the ground that the pictures were his property, and your acquiescence, indicates that there was an understanding that they belonged to Mr. Dickson.

Yours truly,

1895. Motion Pictures - Kinetoscope Exhibiting Company (D-95-16)

This folder contains correspondence and other documents relating to the business of the Kinetoscope Exhibiting Co. Included are letters concerning the company's relationship with the Edison Manufacturing Co., the filming of a prize fight between James J. Corbett and Jim Fitzsimmons, and the purchase of kinetoscopes to exhibit films. Among the correspondents are Samuel J. Tilden, president, and J. H. Cox, secretary and treasurer of the company.

All the documents have been filmed except for duplicate copies of selected items.

Otway Latham

Can shipped 43 machines
in 30 weeks - an average of
1 3/5 machines per week
They agreed to take 6 per week

2/13/95

1895 Motion Picture — General

CABLE "KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALEROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., May 14th, 1895. 189

Kinetoscope Exhibiting Co.,

J. H. Cox, Esq., Treas.,

New Lebanon, N. Y.,

Dear Sir:-

I have your letter of the 11th. I saw Mr. Rector on Friday last, and stated to him that if your Company would give us an order to put through the 30 Kinetoscopes, still due on the last order placed, we would undertake to furnish them at a net price of One Hundred and sixty-five ($165.00) Dollars each, you to provide motors, the same as heretofore, at your own expense, boxing to be charged for at cost, F. O. B., Orange, N. J. This reduction in price is based on our putting through the entire lot of thirty, but as I stated to Mr. Rector, we would not build up more than four per week, unless the demand should warrant it. I state this, so that you will have time to turn around in financing the matter, and it seems to me that this will give you ample time to do so. I should like to hear from you at your earliest convenience, as to what, if anything, has been decided, so that I can lay out my work.

Yours very truly,

Gen'l. Mgr.

SAM'L J. TILDEN, PRES'T.
ENOCH J. RECTOR, VICE-PRES'T
J. H. COX, SEC'Y AND TREAS.

SOLE OWNERS OF
JAMES J. CORBETT'S
KINETOSCOPIC EXHIBITIONS.

The Kinetoscope Exhibiting Co.

NEW LEBANON, N. Y.

BRANCHES:
NEW YORK BOSTON PHILADELPHIA CHICAGO
SAN FRANCISCO
LONDON PARIS SIDNEY

CONEY ISLAND
ROCKAWAY BEACH
ASBURY PARK
ATLANTIC CITY

Sept. 2nd, 1895.

W. E. Gilmore, Esq.,

c/o Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

We are in receipt of your favor through Mr. Rector, of the 28th inst., and in reply would say that I have no objection to giving the guarantee required, but I understand from Mr. Rector that there are one or two things yet to be embraced in the agreement. Mr. Rector will try and see you on Wednesday when the agreement between you and The Kinetoscope Co. can be drawn up and forwarded to me. Such guarantee as you may require I will execute personally and in behalf of the company and return same to you at once.

Respectfully,

The Kinetoscope Exhibiting Co.

Sam'l Tilden Pres.

D 1895 "Motion Picture - "Kinetograph"

CABLE "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS.

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Sept. 10, 1895. 189

Kinetoscope Exhibiting Co.,

New Lebanon, N. Y.,

Dear Sirs:-

Referring to our conversation with your Mr. E. J. Rector, we beg to give you below the understanding arrived at, regarding the making of four (4) Kinetographs, and the furnishing of all necessary film stock to take the proposed "Corbett - Fitzsimmons" fight, which is to take place on or after October 31st, 1895, or, at least, during this year, subsequent to the date above mentioned.

We will proceed at once with the manufacture of the four Kinetographs, to take a picture 3/4" high by 3" wide, which we will furnish at the net price of Six hundred ($600.) dollars each, these four machines to be your property, but to always remain in the custody of Mr. Thomas A. Edison, and said machines not to be used for taking subjects, except for yourselves, or proper authority from you so to do. These machines when completed to be equipped ready for operation, you to furnish the necessary power to properly operate them.

We understand from Mr. Rector that you desire us to provide sufficient film stock to take negatives for not less than twenty-five (25) rounds in duplicate, said rounds, we understand, are to be of three minutes' duration, with one minute intervals for rest, the strip required for each round to be 450 feet long, with an additional 50 feet as leeway for the beginning and ending of the round. In order to take 25 rounds in duplicate, it will require a total of 25000 feet of strip, and

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Sept. 10, 1895. 189

K.R.CO.

we will undertake to furnish 5000 feet of strip, sufficient to take the first ten (10) single rounds, without charge, the remainder of the film stock, the 20,000 feet, to be furnished at fifteen ($.15) cents per lineal foot, net, which will cover the expense of arranging the film stock, so as to properly take the subject, and the development of the negative of same. Should it be found that the total amount of 20,000 feet, last above mentioned, is not utilized for negative purposes, same will be credited back to you at the same price.

As to payment for the four machines, we expect you to make us a payment each week of two hundred and fifty ($250.) dollars, the first payment to be made on Saturday, September 7th, the other payments to follow weekly thereafter, until the machines have been completed, when, upon notification to that effect, payment of the balance to be made at once.

We will send a competent man to operate the machines, with one assistant, the former to have entire charge of the handling and disposition of said apparatus, all the way through, and to supervise the taking of the subject properly, you to provide all necessary assistance, but the work shall be done under the supervision of our representative, above mentioned, and the machines and appurtenances shall always remain in his possession, and be in no way molested or removed without his sanction. All expenses of whatever nature, with the exception of the salaries of the two representatives above mentioned, to be borne by yourselves, together

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., ~~Sept. 10, 1895.~~ 189

K.E.Co.

with transportation charges, both ways, we to be under no obligations whatever. It is also understood that you will arrange to provide the necessary space to enable us to properly take the subject, and any expenses in connection therewith shall, of course, be borne by you. It is, of course, understood that in sending our representatives there to take this subject, we act merely as your agents, and responsibilities of any kind, whether financial or otherwise, are to be looked after and paid for by you.

It is, of course, understood that we will do everything possible to get these machines out in sufficient time to enable us to get them at the point where the fight is to come off, in ample time, and we shall do everything possible to this end, but it is distinctly understood and agreed to by you, that we are not to be held responsible in any way for inability to do so, either as liquidated damages or otherwise.

We also understand that we are to receive your firm order for Kinetoscopes, or other mechanism that will be required to properly exhibit the subjects, when developed, this new Kinetoscope, or apparatus, to be gotten up by ourselves, in conjunction with your Mr. Rector, or such other representative as you may decide, to cooperate with us in the matter, the price of said Kinetoscope or apparatus to be determined later.

The positive strips to be made from the negatives we will undertake to furnish you at a price not to exceed twenty-five (25) cents per lineal foot, net.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Sept. 10, 1898. 189

K.E.Co.

We understood from Mr. Rector that the placing of this order by your Company, is guaranteed by Mr. Samuel J. Tilden, personally, and we should like to have this confirmed in writing, at the time you send us written order.

Yours very truly,

General Manager.

WEC/EW

ESTABLISHED 1848. INCORPORATED 1893.

THE TILDEN COMPANY

Samuel J. Tilden, President.
William B. Hadley, Vice-Pres.
J. H. Cox, Secy & Treas.

Branch Office
St. Louis Mo.

PHARMACISTS & CHEMISTS,
MANUFACTURERS OF
FLUID EXTRACTS, PILLS, AND STANDARD MEDICINAL PREPARATIONS.

New Lebanon N. Y. Oct. 18 1895.

My dear Mr Gilmore

Yours 17th met quiet at hand

I was in Solonis during the entire month of Sept and upon my return Col Tilden went out & is there yet. I expect him home about 26th inst.

I thought the matters you mentioned had all been arranged by Rector and Colonel, however quiet as soon as he returns, I will have him write you and give the guarantee - It is all right. In fact if you make Rector dump out his pockets, I'll bet it will be found there & he has forgotten to deliver it. With kind regards Yours truly J. H. Cox.

SAM'L J. TILDEN, PRES'T.
ENOCH J. RECTOR, VICE-PRES'T
J. H. COX, SEC'Y AND TREAS.

SOLE OWNERS OF
JAMES J. CORBETT'S
KINETOSCOPIC EXHIBITIONS.

The Kinetoscope Exhibiting Co.

NEW LEBANON, N. Y.

BRANCHES:
NEW YORK BOSTON PHILADELPHIA CHICAGO
SAN FRANCISCO
LONDON PARIS SIDNEY

CONEY ISLAND
ROCKAWAY BEACH
ASBURY PARK
ATLANTIC CITY

November 25, 1895.

Mess. Edison Mfg. Co.,
Orange, N. J.

Gentlemen:-

Yours of the 23d inst. just at hand. Col. Tildan is out of town at present. We are very much surprised that Duggan should permit his note to go to protest and cannot understand it. He is a business man and enjoys excellent credit, being worth fully $40,000.

You would oblige us very much indeed if you would write Duggan at once, also Drislane, stating that unless the N. Y. Exchange is sent you to retire this note, you will place it in the hands of Mess. R. G. Dun & Co. to commence suit. We feel quite positive this will have the desired result and we would not ask you to take this much trouble, if we were not convinced that you can effect the retirement of the paper much more readily than we can from this point.

Respectfully,

The Kinetoscope Exhibiting Co.,

J. H. Cox Treas.

We need you to send 2, 3 & 5th
to Chicago C.O.D.
50 each

[ATTACHMENT]

D
1895 "Matin Picture - General"

United States of America,
STATE OF NEW YORK.

Be it known, That on the 20th day of November in the year of our Lord one thousand eight hundred and ninety 4 00, at the request of **The New York State National Bank,** I, DANIEL G. CURTISS, Notary Public, duly admitted and sworn, dwelling in the City of Albany, County of Albany, and State aforesaid, presented the annexed Note of Edward J. Duggan for Five hundred dollars, at the Fourth East Bank in Albany N.Y. and payment thereof demanded, which was refused.

Whereupon, I, the said Notary, at the request aforesaid did **Protest,** and by these Presents do solemnly **Protest,** as well against the **Maker** and **Endorser** of the said Note as against all others whom it doth or may concern, for Exchange, Re-Exchange, and all Costs, Charges, Damages and Interest already incurred and to be incurred by reason of the non-payment of the said Note.

And I, the said Notary, do hereby certify that on the same day and year above written, due notice of the foregoing protests was put in the Post-Office at Albany, addressed as follows, postage prepaid:

Notice for Mr. Pristine
" " Paul Pilliers
" " Kinnetsch Chemical Co.
" " Edison Manufg. Co.
" " A. H. Conklin Cash.
" " N. Chapin Jr. Cashier

all six notices sent to Third Nat. Bank New York N.Y.

Each of the above-named places being the reputed place of residence of the person to whom the notice was directed.

In Witness Whereof, I have hereunto subscribed my name and affixed my seal of office.

D. G. Curtiss
Notary Public.

[ATTACHMENT]

Note

C. G. Duggan

PROTESTED 20 Nov. 1895

$500

Protest Fees and Disbursements, } $ 1.25

RETURN TO

3rd Nat Bank

New York

D. G. CURTISS,
Notary Public,
ALBANY, N. Y.

Edison Mfg Co
11-23-95

6

[ATTACHMENT]

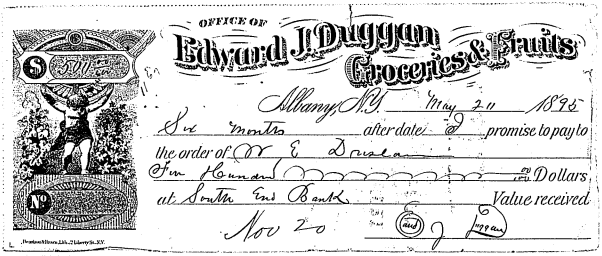
New York State National Bank.

$500.00 Albany, N. Y. Nov. 20th 1895.

Take Notice, That a Note for Five hundred Dollars, signed by Edward J. Duggan dated May 20th 1895 payable six months after date at the South End Bank and endorsed by you, was this evening Protested for non-payment, and that the holders look to you for the payment of the same; it having been duly presented and payment thereof this day demanded, which was refused.

Respectfully yours, etc.,

H. G. Curliss,
Notary Public


OFFICE OF
Edward J. Duggan
Groceries & Fruits
Albany, N.Y. May 20 1895
Six months after date I promise to pay to the order of W E Drislan
Five Hundred 00/100 Dollars
at South End Bank Value received
Nov 20
Edward J. Duggan

[ATTACHMENT]

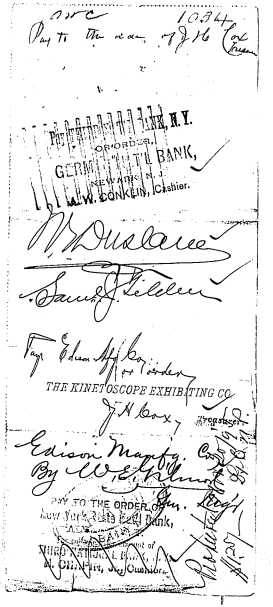
W. E. Gilmore Gen'l Manager
Edison Manfg. Co

1034
Pay to the order of J. H. Cox
Cashier

Pay to the order of J. H. Cox
Pay Edison Mfg. Co. or order
THE KINETOSCOPE EXHIBITING CO.
J. H. Cox, Treasurer.

Edison Manfg. Co.
By W. E. Gilmore
Gen. Mgr.

PAY TO THE ORDER OF
New York State Exch. Bank,
Cashier.
Pay to the order of
THIRD NATIONAL BANK,
N. CHAPIN, Jr., Cashier.



Cr Memo. [illegible]		50 ✓
" " " 8086		18.43 ✓
" " " 8085		612.94 ✓
" " for 26 Films shipped since Sept 1st @ $74.00 instead of $30.00	6.00	156.00 ✓
" " for 20000 feet Films billed you, Oct. 22/95 @ 15¢ returned not used		3000.00 ✓
" " for deposit on 72 machines $3000.00 of which 54 were shipped	3750.00	1190.00
Deg. Cash		90.00 ✓
		5097.87
Cr Side of Ledger		7839.37
		12907.24

Debit Side

13754.30
12907.24
$847.06

Cash [illegible] 11/23 750 Transferred [illegible]
29.56

1895. Motion Pictures - Maguire & Baucus (D-95-17)

This folder contains correspondence and other documents relating to the business of Maguire & Baucus, which held the rights to market Edison's kinetoscope in Europe. Included are letters about the business of the Continental Commerce Co., a privately held affiliate of Maguire & Baucus. There are also documents about a patent dispute between Edison and the Edison United Phonograph Co. over the use of the phonograph in conjunction with the kinetoscope and correspondence regarding the production of motion pictures in Europe by Edison's associate, Theodore R. Heise. Among the correspondents are Irving T. Bush, president, and Joseph D. Baucus, treasurer, of the Continental Commerce Co.

All the documents have been filmed except for duplicate copies of selected items and documents that duplicate the information in selected material.

Related documents can be found in D-95-23 (Phonograph - Edison United Phonograph Co.)

"Cable Address, "Kinetosco, New York."

6

C.C.C.

(TRADE MARK.)

Continental Commerce Company,
(Incorporated.)
44 Pine Street,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

New York, Jan. 8th, 1895. 189

Mr. W. E. Gilmore,

Gen.Mgr., Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

Your two favors of Jan.3rd at hand. Herewith we enclose you copies of the papers that Mr.Edison requires. Kindly acknowledge receipt of same.

In regard to the shipment to Williamson, Australia, on order No.126, have you forwarded the same as yet? If not, please do so at once and send the goods to J. C. Williamson, Princess Theatre, Melbourne, Victoria, Australia.

Yours very truly,

MAGUIRE & BAUCUS,
CONTINENTAL COMMERCE CO.

349
126

[ENCLOSURE]

We, the undersigned, the Continental Commerce Company, by Irving T. Bush, President, and E. G. Bailey, Secretary, hereby certify that the following is a correct transcript from the minutes of a meeting of the Continental Commerce Company held at its office in the city of New York, September 12th, 1894 at 3:30 o'clock in the afternoon:

"New York, September 12th, 1894.

To the "Continental Commerce Company":

Gentlemen:-

Being the holders of a certain contract with Thomas A. Edison, dated September 3rd, 1894, of which a copy of is hereto annexed, and also of a further contract with the said Mr. Edison, for the purchase of fifty (50) Kinetoscopes on which the sum of five thousand (5,000) dollars has already been advanced in cash, and being desirous of developing the rights covered by the contracts in question, we hereby offer to sell and assign these rights to your company, with the consent and approbation of Mr.Edison, and of Mr.I.T.Bush and H.P.Mills and E.G.Bailey, in exchange for the issuance to us of twenty-five thousand (25,000) dollars of the capital stock of the said company at par.

We also offer as a portion of the consideration for said stock, subject to the consent of Messrs. Hiram P.Mills, Edward G. Bailey and Irving T. Bush, to grant and transfer to the said company all of the rights of every nature now held by the said Messrs. Mills, Bailey and Bush under the third and fourth clauses of a certain agreement between them and ourselves, bearing date the 5th day of September, 1894, your company in all respects to be substituted with regard to the said rights, duties and limitations, in place of the gentlemen above mentioned.

We remain,

Very truly yours,

Maguire & Baucus,

Franck Z. Maguire.
Joe. D. Baucus."

[ENCLOSURE]

"A written consent to the acceptance of this offer by the company, signed by Messrs. Mills, Bailey and Bush, was then presented and ordered placed on file.

On motion of Mr.Mills, duly seconded, it was unanimously resolved that the said offer be accepted and that the Board of Directors and the Officers of the said company be authorized and directed to comply with the terms of the said offer, to accept the transfers therein provided for and to issue, in accordance therewith, twenty-five thousand (25,000) dollars of the capital stock of the said company."

Continental Commerce Co.
by Irving T. Bush
Prest.

Attest
E G Bailey
Secretary

The above contract has been executed and the Continental Commerce Co. now owns all of our rights under said contract of September 3rd 1894.

New York, Jany. 7th 1895.

Maguire & Bancus

Copy.

Mr Henry de Fleurigny,

Paris , France.

My dear Sir:-

In signing the addendum to the French contract to-day relating to the Kinetograph, I would like it ~~to be~~ understood that I did so for the reason that I intend to use my best endeavours to have the Kinetograph brought to Europe, even though it may occasion a personal trip to America to see Mr Edison. It is to our interest as well as yours to have the Kinetograph brought here as soon as possible, and this shall be done as far as it lies in my power.

Yours truly,

(signed) F.Z.Maguire.

Genl Agent.

[ENCLOSURE]

Copy.

Annexe au Contrat du 4 Janvier 1895.

entre les soussignes

Mr Henri de Fleurigny, 33 rue Marboeuf a Paris, d'un part

et

La Continental Commerce Cie, domiciliee a New York 44 Pine Street,

representee par F.Z. Maguire, son Agent general domicilie a Londres 70 Oxford Street, de seconde part.

Il a ete convenu que l'article 5 :- 1er est supprime et remplace par ces mots:- " La Continental Commerce Cie s'engage a mettre a la disposition de Mr de Fleurigny ou de ses ayant droit le Kinetographe aussitot qu'elle l'aura recu elle meme et en s'entendant avec ledit Mr de Fleurigny pour les epoques qui pourront lui etre reservees."

Fait a Londres le 9 Janvier 1895 en double.

Lu et approuve (signed) Henry de Fleurigny.

Read and approved: (signed) F.Z.Maguire.

Genl Agent.

McUIRE

CHARLES BATCHELOR,
VICE-PRESIDENT.

THOMAS A. EDISON,
PRESIDENT.

W. S. PERRY,
SECRETARY-TREASURER.

NEW JERSEY AND PENNSYLVANIA CONCENTRATING WORKS.

GENERAL OFFICES:
EDISON BUILDING, BROAD STREET,
NEW YORK.
TELEPHONE, 239 BROAD.

WORKS:
EDISON, SUSSEX CO., N. J.,
ON
HIGH BRIDGE BRANCH, C.R.R. OF N. J.
92 Miles from Communipaw, N. J.

NEW YORK, Jan. 18, 1895.

T. A. Edison Esq.,

Orange, N.J.,

Dear Sir :-

Enclosed cables from Mc.Guire have been received at this office. Mr.Baucus informs me that he has already seen you on the same subject. I shouldn't think it would pay for Mc.Guire to enter into any law-suit, but I don't know as that is my business.

I fully agree with you on your remarks about lawyers and had the pleasure this morning of telling Mr.Steele that and also writing to Mr.Elliott.

Yours very truly,

W. S. Perry

TREASURER :

New Jersey and Pennsylvania Concentrating Works

NEW YORK, Jan. 15, 1895.

T. A. Edison Esq.,

Orange, N.J.,

Dear Sir :-

Enclosed tables from McGuire have been received at this office. Mr. Batson informs me that he has already seen you on the same subject. I shouldn't think it would pay for McGuire to enter into any law-suit, but I don't know as that is my business.

I fully agree with you on your remarks about lawyers and had the pleasure this morning of calling Mr. Moore then and also writing to Mr. Elliott.

Yours very truly,

[illegible]

I see Mr P Mr B knows all about this —

[ENCLOSURE]

Modies

Form No. 3.

CABLE MESSAGE.

THE WESTERN UNION TELEGRAPH COMPANY.

— INCORPORATED —

All CABLE MESSAGES received for transmission must be written on the Message Blanks provided by this Company for that purpose, under and subject to the conditions printed thereon, and on the back hereof, which conditions have been agreed to by the sender of the following message.

THOS. T. ECKERT, President and General Manager.

TWO AMERICAN CABLES FROM NEW YORK TO GREAT BRITAIN.
CONNECTS ALSO WITH FOUR ANGLO-AMERICAN AND ONE DIRECT U. S. ATLANTIC CABLES.
DIRECT CABLE COMMUNICATION WITH GERMANY AND FRANCE.
CABLE CONNECTION WITH CUBA, WEST INDIES, MEXICO AND CENTRAL AND SOUTH AMERICA.
MESSAGES SENT TO, AND RECEIVED FROM, ALL PARTS OF THE WORLD.

OFFICES IN AMERICA:
All Offices (21,000) of the Western Union Telegraph Company and its Connections.

OFFICES IN GREAT BRITAIN:

LONDON:
No. 21 Royal Exchange, E. C.
No. 100 Fenchurch Street, E. C.

LIVERPOOL: 45 Exchange Buildings.
GLASGOW: No. 29 Gordon Street.
BRISTOL: Backhall Chambers.

NUMBER	SENT BY	REC'D BY	No. OF WORDS.	FROM
61	Cn	NP	25	London

Received at CENTRAL CABLE OFFICE, 16 Broad St., New York. JAN 17 1895 189

Edison ny

approve by cable adding your name to ours plaintiffs against users your name spurious machines quick give date our agreement with you Kinetosco

Modies

Form No. 3.

CABLE MESSAGE.

THE WESTERN UNION TELEGRAPH COMPANY.

— INCORPORATED —

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No. 100 Fenchurch Street, E. C.

LIVERPOOL: 45 Exchange Buildings.
GLASGOW: No. 29 Gordon Street.
BRISTOL: Backhall Chambers.

NUMBER	SENT BY	REC'D BY	No. OF WORDS.	FROM
125	Cn	200	36	London

Received at CENTRAL CABLE OFFICE, 16 Broad St., New York. JAN 18 1895 189

Edison ny

Cable yesterday vital importance continent deal hangs on it parties using one genuine with four spurious machines must serve writ tomorrow morning answer quickly your joining us makes success absolute much at stake

Kinetosco

Orange/ Jan. 18/95.

Miller & Bray:-

Referring to attached, note my reply to the C.C. Co. Go ahead and get these machines ready, but do not ship them until you see me. I have to-day written to Mr. Cox of the Kinetoscope Exhibiting Co., asking whether my understanding is correct. The "Ferret" motors will come and be shipped out with these machines.

W. E. G.

Enc.K

[ENCLOSURE]

Cable Address, "Kinetosco New York."

5

C.C.C. (TRADE MARK.)

Continental Commerce Company,
(Incorporated)
44 Pine Street,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

New York, January 16th, 1895. 189

RECEIVED
1/17/95

Mr. W. E. Gilmore,

Gen. Mgr., Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

We enclose you herewith a check for $750., being one half payment on six prize-fighting machines, at $250. each as per our understanding of a few days ago.

Every since we have been selling Kinetoscopes we have had the price of the prize-fighting machine at $500. and although we have talked several lungs away and used all the combined eloquence of our entire outfit we have not been able to sell one machine, and it is our opinion that at $500. a piece there will be an extremely limited number sold in Europe. We believe, however, that if the price is reduced by you to $250., which will enable us to sell the machine at from $350. to $400., we can dispose of quite a number and in such a manner as to not materially conflict with the sale of the smaller machine.

This is a matter which we believe will be to our mutual benefit after the alteration in price is made, we therefore, suggest it again for the consideration of Mr.Edison and yourself.

Our experience is that it is absolutely impossible to keep the motor at present in use up to the proper speed, and it will be necessary to have the Parret motor, at least in the larger machines. We desire you to put the Parret motor in these machines even though it costs us extra to have it done. While it lessens the beauty of the ordinary film to have the motor run at a low speed it is absolutely fatal in the prize-fight machines because the blows are struck so slowly as to lose all theur force and it makes the fight look like a fake from beginning to end. Besides, we find that the Parret motor is very much more easily kept in order, is better in its construction, requires fewer repairs and in the long run is less expensive. We therefore desire that you put the Parret motor in all the prize-fight machines.

We would like you also to get out for us at once two sets of the Leonard-Cushing fight to go with these machines. We would like the machines and films ready for shipment by Saturday if it is a possible thing as it is our intention to make a special drive on these machines and to arouse interest in the Kinetoscope business generally through this special exhibit and we would like to have the machines running as soon after Mr. Mills arrives in London as possible.

Yours very truly,

Irving T. Bush
President.

Enclosure

[ENCLOSURE]

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Jan. 17, 1895. 189

Continental Commerce Co.,

Irving T. Bush, Esq., Pres't.,

#44 Pine st., N. Y.,

Dear sir:-

We are in receipt of your favor of the 16th, enclosing check #222, to our order for $750.00, representing half payment on account of six prize fighting Kinetoscopes, based on a price of $250.00 each. I conferred with Mr. Edison as to this matter, and we have concluded that we cannot furnish these machines at this figure. The price already made to you and the Kinetoscope Exhibiting Co., is $300.00 each, which cannot at this time, be reduced. Furthermore, as we understand this matter, as per your letter of Jan. 14th, in which you enclose communication from the Kinetoscope Exhibiting Co., you have made arrangements with them to take six of their machines, numbered from 37 to 42, and we have their authority to turn these machines over to you, billing the machines to them, and not direct to you. If this understanding is not correct, I would thank you to have it made clear to us, so that there will be no misunderstanding. In the meantime, we shall go ahead

[ENCLOSURE]

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Jan. 17, 1895. 189

-2-

(C.C.Co.)

and get these six machines ready, but it will not be possible for us to get them off on the steamer sailing this week, as they cannot be finished and tested before Monday or Tuesday of next week, when they can go forward wherever you may decide. From a conversation with Mr. Rector, of the Kinetoscope Exhibitting Co., who was xxx here yesterday, we understood that it was his Company's intention to furnish you with the necessary motors, which will doubtless be the same as they are using, known as the "Perret". The two sets of Leonard - Cushing films have to be made up, and they cannot be gotten ready before the first of next week also, but everything will be ready for the Steamer that goes out on Wednesday next. Please send us full shipping instructions, and also indicate to us by return mail whether these machines are to be fitted with the regular "C.C." plate, and if any special designation is desired by you, to distinguish them from the regular standard machines. If the "Perret" motors are to be sent here, it will be well for you to arrange to have them shipped by express, so that they can be properly packed here to go out with the machines. We return you herewith your check #222 for $750.00; also voucher attached to same.

Yours very truly,

Movies

Cable Address "Kinetosco New York."

C.C.C.

(TRADE MARK)

Continental Commerce Company,

(Incorporated.)

44 Pine Street,

New York, January 19th, 1895 189

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:-

In consideration of your authorizing us to use your name as plaintiff in an action to be begun against Georgiades and Hough to prevent the unauthorized use of your name upon the spurious kinetoscopes being manufactured and marketed by them we hereby agree to save you harmless of and from any and all costs and charges and expenses of any kind arising out of said action.

Yours very truly,

Jos. D. Bancus

Treasurer.

[TAE TO JOSEPH D. BAUCUS, JANUARY 22, 1895?]

(D 1895) "Tate picture - Bibliography"

5

I will only approve
of the first contract,
but am willing ~~[illegible]~~
to add that I will
send a Kinetograph
within six months to
Europe to always be
in the hands of my
representative - who
will take such subjects
as the Continental Com

Co desires for six months after arrival - and the Expenses of such representative both personal & for that necessary to take subjects shall be paid by the C C Co - That the negatives are to be sent to America & there developed & returned on order at the same price for films as now charged.

that such negatives
shall be only at the
disposal of the CCCs
or parties with whom
they have contract
relations & no others
without their permission

Movies

CABLE ADDRESS, "MAUGUIRE," NEW YORK.

MAGUIRE & BAUCUS,

44 PINE STREET,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
SOUTH AMERICA, WEST INDIES, AUSTRALIA
AND MEXICO.

ELECTRICAL APPARATUS, ETC.

NEW YORK, January 28th, 1895. 189

Thomas A. Edison, Esq.,

Orange, N. J.

Dear Sir:-

We take great pleasure in writing you that our Parlor in the City of Mexico was opened Sunday, a week ago, at 6 P.M., by President General Diaz, and Mrs. Diaz and a large number of prominent people. A reception was given that lasted from 6 to 7:30 P.M. We quote from our agent's letter there, as follows:

"The President and Mrs. Diaz were so well pleased that they desire to see the Kinetoscope whenever we change views. We served a small collation at the end and everything went off smoothly and without a hitch. Everyone was deeply interested in the invention and thoroughly pleased".

Many inquiries were made for pictures of yourself, which, unfortunately we did not send in time, and President Diaz offered to loan a small one - the only one in the City of Mexico.

We have sent them two of your large pictures, and they have probably reached them by this time.

Yours truly,
Maguire & Baucus

Mr. Vie - Kinetoscope

"Cable Address, "Kinetosco, New York."

C.C.C.

Continental Commerce Company.

(Incorporated.)

44 Pine Street,

New York, April 19th, 1895. 189

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

(TRADE MARK.)

London Office:
70 Oxford St. West

Subject:

Thomas A. Edison, Esq.,

O r a n g e , N. J.

Dear Sir:-

I enclose you herewith a letter upon the rights you have under your contract with the Edison United Phonograph Company to use the phonograph in, and in connection with dolls, toys, toy figures and clocks, so far as the same has a bearing upon your right to use the same in connection with the Kinetoscope.

I have also enclosed a draft of a contract, as you requested, which shows that our rights to use, exhibit and sell Phonographs only apply to their use in, and in connection with the Kinetoscope and the toy figures reproduced therein. If this contract meets with your approval kindly sign same, keeping a copy for yourself and returning one to us. On second thought I have enclosed three copies and if you will sign two of them for us we will keep one in our office here and send a duplicate original to Mr.Maguire in London for reference there in case any question arises.

Yours very truly,

Enclosure.

[ENCLOSURE]

GAYLEY, BAUCUS & FLEMING,
ATTORNEYS & COUNSELLORS,
52 WALL STREET,
NEW YORK.
HENRY H. GAYLEY.
JOSEPH H. BAUCUS.
ANDREW C. FLEMING.

New York, April 19th 1895.

Thomas A. Edison, Esq.,
Orange, N. J.

Dear Sir:-

As requested by you I have made a careful examination of the contract between yourself and the Edison United Phonograph Company, dated March 11th, 1890, with refsrence to the rights which you have to use your phonograph and improvements "in, or in connection with,dolls, toys, toy figures and clocks", under the reservation contained in the first agreement in said contract. I have examined the contract with special reference to your rights to use the phonograph, in or in connection with the Kinetoscope and Kinetoscope Figures, as now constructed and used.

The result of my investigation satisfies me, that with a fair interpretation of the reservation which you have made to use the phonograph and improvements, in, or in connection with "dolls", "toys", "toy figures" and "clocks", you would be entitled to use the phonograph, in, or in connection with the Kinetoscope, in its present form, without liability to the Edison United Phonograph Company, and that in case any action was brought to restrain such use by you, you would probably be able to secure a decision in your favor.

The main thing to be considered in deciding whether a particular article is a "toy" or not, seems to be the use to which the particular object may be put. If it serves some serious purpose it ceases to be a "toy", no matter how trivial it may be. If, on the contrary, the main object of its use is to amuse, then the matter of cost or bulk is of slight consequence. So, that the Kinetoscope, now in its experimental stage, intended only for amusement, and having no serious use, is a "toy"; it may, in its perfected form, cease to be a "toy" and become an article having some useful purpose, and therefore, not come within the reservation of your contract, before referred to. In its present state of development, however, it is simply an article used for purposes of amusement, and whatever might be the ultimate use to which you see fit to devote it, it cannot now be said to serve any useful end.

The Kinetoscope is simply a form of Zeotrope, and no one questions that the Zeotrope is a toy, known and sold as such for a number of years. In the June number of the Century Magazine you say, "The germ of the idea of the Kinetoscope was contained in the little toy called the zeotrope", and in the same article you say, "The Kinetoscope is only a small model illustrating the present stage of progress".

The Century Dictionary, Vol. VI, p.7037, defines the zeotrope as, "An optical instrument which represents pictures as if alive and in action. It consists of a cylinder, open at the top, with a series of slits in its circumference; a series of pictures representing the different attitudes successively assumed by the object in performing any act from its beginning to its close, as by a horseman leaping a gate, or by an acrobat performing a summersault,is arranged along the inner circumference. The instrument is then set in rapid motion and the person applying his eye to the slits sees through them the figure appearing as if endowed with life and activity and performing the act intended".

[ENCLOSURE]

GAYLEY, BAUCUS & FLEMING,
ATTORNEYS & COUNSELORS,
52 WALL STREET,
NEW YORK.

HENRY S. GAYLEY,
JOSEPH S. BAUCUS,
MATTHEW C. FLEMING.

The Kinetoscope uses, instead of painted figures on a cylinder, miniature photographs on a celluloid strip; instead of the slits in the circumference, it uses an eye-piece, a magnifying glass and a shutter; instead of using the light of day, it uses a small electric lamp; instead of being moved by hand, it is made to move by electricity, but it is none the less in tended primarily for amusement rather than for use, and the fact that it is more expensive than the old zeotrope, and the photographs more accurate and the effect more realistic does not change the essential character of the instrument or make it any the less a toy. The old zeotrope illustrated a scientific principle; the Edison Kinetoscope simply illustrates the same principle more perfectly and in a somewhat different manner.

The question of expense is not an element to be considered, nor does the question of size necessarily determine the fact of a particular object being a toy. Addison who is recognized as being a master of English in his remarks on Italy, (Works edition,Bohn,1,p.504) uses the word "toy" in a much broader sense than is necessary in applying it to the Kinetoscope. He says, "One cannot but be amazed to see such a profusion of wealth laid out in coaches, trappings, tables, cabinets, and the like pre cious Toys in which there are few princes in Europe who equal them".

The quotation given above is given in the Century Dictionary as a passage illustrating one of the recognized meanings of the word "toy". In this passage Addison designates "coaches", "trappings", "tables", and "cabinets" as "toys", not because "coaches", "trappings", "tables", and "cabinets" are, in themselves, "toys", but were classed as such in this particular instance because they were being used more for the amusement of the owner than for any particular serious use to which they might be turned. Following out the same line of reasoning, therefore, even though your Kinetoscope may ultimately be applied to more serious use, the Kinetoscope in its present form, and as now used, is certainly designed solely for amusement, and its purpose is to serve as a means of diversion, producing as it does optical illusions and causing the beholder to imagine he sees the living object in a greatly diminished form, when in fact, he is simply looking at a series of figures of the object so cleverly taken and reproduced as to cause the same effect upon the eye as the object itself would do.

The word "toy" is defined by the Century Dictionary, Vol.Vl, p.6408, to be, "something intended rather for amusement than for serious use; a means of diversion". The other standard English dictionaries give practically the same definition of the term. In Vol.Vl, p.6409 of the Century Dictionary a "philosophical toy" is defined to be "Any device or contrivance of no particular use or service to illustrate some fact or principle in any science in an attractive and entertaining as well as instructive manner". Your Kinetoscope, as now constructed and used, would seem to come clearly within each of these definitions. Its primary object is to amuse; it is not now intended, nor is it suited to any serious use. In fact, owing to the extremely short time occupied for the passage before the eye of the photographs contained therein, it is impossible, even in the large machines, to reproduce the motions of the object for a longer period of time than a single minute, and therefore, in its present state of development it is incapable of being put to any serious use and would seem to come strictly within the Century Dictionary

[ENCLOSURE]

GAYLEY, BAUCUS & FLEMING,
ATTORNEYS & COUNSELORS.
52 WALL STREET,
NEW YORK.
HENRY B. GAYLEY
JOSEPH D. BAUCUS
MATTHEW C. FLEMING

definition of the word "toy".

Take the definition of the word "philosophical toy"; it cannot fairly be said that the Kinetoscope has any particular use as now constructed. It simply illustrates the fact that the perception of motion is the result of a series of photographs taken upon the retina of the eye and by the optic nerve conveyed to the mind, and this scientific fact is illustrated in the Kinetoscope by means of a series of actual, miniature photographs of the object in motion, taken at the rate of forty-six per second and passed before the eye at the same rate, thereby producing the same optical effect upon the optic nerve as the object itself produces when in motion. The fact that this is instructive, the fact that it is attractive and entertaining only serves to bring it more exactly within the definition of a "philosophical toy", as quoted above.

But leaving aside the question as to whether your present Kinetoscope is a "toy", it would be difficult to see how the small photographs produced in your Kinetoscope are anything other than "toy figures". The word "toy", when used in connection with any object, implies that it is a small form of that object, primarily for amusement, as a toy house, a toy wagon, a toy dog. The word "figure" is from the Latin word "figura" which means a"form, shape, sketch or a drawing", (See Century Dictionary, Vol.Vl, p.2209), and is defined to mean, "in general a visible or tangible form of anything; the shape or an outline of an exterior surface, an appearance representing a body". Again, it is defined as being, "A visible representation of a form, as in sculpturing, drawing, painting, embroidering etc., especially of the human body, represented by art of any kind". It would be difficult to get a more accurate description of the small photographs used for representation in your Kinetoscope than to call them the representations of persons or objects by means of the photographic art, made of a diminutive size for the purpose of amusement. In other words, these photographs are "toy figures".

If I am right in my reasoning you are entitled, under the reservation in your contract with the Edison United Phonograph Company to use your invention, in and in connection with the Kinetoscope. Not only on the ground that your Kinetoscope, as at present put upon the market is of itself a toy whose only use is to amuse the public, but you are also entitled to use the phonograph in connection with the photographic strips in your Kinetoscope on the ground that these strips are simply a succession of "toy figures", also used for amusement purposes only.

As to whether the Edison United Phonograph Company, or its representatives may begin action against you to restrain the use of the phonograph in connection with the Kinetoscope, of course, it is impossible to say, but in case such action is brought, my best judgment in the matter would be that the courts would sustain your rights to such use and decide that such use was clearly implied under the terms of the reservation contained in said contract. As to how a court might decide this question no man can say positively, the Almighty is himself in doubt as to what the verdict of a jury or the judgment of a court may be, but I have given you my opinion upon this contract and the reasons which lead me to the conclusions I have reached and you must judge for yourself whether or not my reasoning is sound and my conclusions are correct.

Yours very truly,

Jos. D. Baucus

D. 1895 "Motion Picture Kinetophone" 5

CABLE "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., May 9th, 1895. 189

COPY.

Continental Commerce Co.,

44 Pine St., N.. Y.,

Gentlemen:-

We will furnish you with the reproducing portion of the Phonograph, without recording mechanism, same to be used in combination with the Edison Kinetoscope, so that the figures can be caused to speak or sing, as the case may be, for the sum of Fifty ($50.00) Dollars each, with the necessary devices to attach the same to the Edison Kinetoscope, and I hereby give you permission to sell the combined machine throughout the world, with the exception of the United States and Canada, so long as you conduct the business of selling the same in a manner satisfactory to myself. It is, however, expressly understood between us, that in no event, are you to sell the reproducing portion of the Phonograph separately, but only when combined with my Kinetoscope. I have contract relations with the Edison United Phonograph Co., and they have the sole right in all countries, other than the United states and Canada for the Phonograph, excepting when combined with toy figures such as is shown in my Kinetoscope, which rights I reserve to myself. In view of this, you must carry out the above instructions in good faith,

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DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., May 9th, 1895. 189

(C.C.Co.) -2-

as otherwise it might injure me by being entangled in litigation.

Yours very truly,

(Signed) Thomas A. Edison.

1895 "Motion Picture - Kinetograph" 5

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Edison Manufacturing Company,

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DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., July 15, 1895. 189

Thomas A.Edison, Esq.,

Edison, N. J.,

My dear Mr. Edison:-

Young Heise sails for Europe this week with the Kinetograph. I attach hereto a letter that I have written for him to carry with him, which, if satisfactory, please sign and return to me tomorrow, so that I will get it Wednesday, If it is not satisfactory, please write such a letter as you want him to take with him, sign it and send it along to me.

I also enclose you copy of a letter that I have written the Continental Commerce Company, setting forth the conditions and terms, under which Heise and the Kinetograph go abroad. I think this covers everything, but if it is not satisfactory, please make such changes or additions as you deem necessary, and return it to me, when I will have it properly written and sign and send it forward to them at New York.

Yours very truly,

OK TAE

WBG/IW
Enc.

[ENCLOSURE]

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110 EAST 23RD ST., NEW YORK.

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DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., July 15th, 1895. 189

TO WHOM IT MAY CONCERN:-

Mr. THEODORE ROBERT HEIGE, whose signature is shown below, is authorized by me to take film subjects with my Kinetograph, now in his possession, for account of the Continental Commerce Company, Messrs. Maguire & Baucus or such interests as they may indicate. The Kinetograph which he has is to remain absolutely in his possession, and under no circumstances is said machine to be loaned, delivered, exhibited or to pass out of his possession, whilst acting as my representative abroad. Any subjects taken by me are also my property, and should not pass out of his possession, but be sent at once to me here, at Orange, New Jersey, U. S. A., to be developed.

Yours very truly,

[ENCLOSURE]

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Orange, N. J., July 15, 1895. 189

Continental Commerce Co.,

Jos. D. Baucus, Esq., Treas.,

144 Pine st., New York,

Dear Sir:-

Referring to our conversation, as to the sending of a representative with the Kinetograph abroad, to take such subjects as your Company or your representatives may indicate, I beg to confirm the understanding reached between us, as to the taking of subjects and handling of the apparatus by my representative, Mr. Theodore Robert Heise, for your account.

1st. It is distinctly understood that the apparatus, or any part thereof, does not pass out of the possession of my representative for any purpose whatsoever.

2nd. The negative subjects, when taken, are not to pass out of his possession, but are to be forwarded by him to Mr. Edison here at Orange, New Jersey, U. S. A., to be properly developed, and such positive films made from same as you may indicate.

3rd. It is also understood and agreed between us that our representative is to act under the instructions of you and your representative, Mr. Franck Z. Maguire, you or your representative to look after the business end, and make all arrangements for properly taking any subjects to be taken, my representative to take such subjects, so far as it is possible to do so, but under no circumstances is he to be held responsible

[ENCLOSURE]

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Orange N. J., July 15, 1895. 189

C.C.Co.

-2-

for inability to take subjects, due to legal, municipal, or other interferences, that might possibly be met with. It is, of course, distinctly and mutually understood between us that he will take subjects as well as it is possible to do so, under existing circumstances, but we cannot guarantee that they will be absolutely perfect, but we will use every endeavor to take subjects to your and your representative's satisfaction. Of course, it cannot be ascertained as to whether a subject is satisfactory until after the negative has been developed, although our representative will endeavor to ascertain this as far as it is possible to do so, by developing a small piece of the negative on the ground.

4th. For the services of our representative, including the use of the apparatus, and film stock, we shall charge you at the rate of $3.00 per day, from the time of leaving until his return, a further allowance of not to exceed $4.00 per day, to be made by you to cover his actual living expenses. In addition you are to pay all traveling and other incidental expenses that he may incur in transporting himself and apparatus to the different points indicated by you. The payments of $3.00 per day for services, and allowance for living expenses, to be made each week from your New York office, to us here, and payment of his traveling and other expenses to be made to him direct, immediately he renders any account to you.

5th. This arrangement is made for a period not to exceed sixty (60) days from the date of Mr. Heise sailing from this country, although

[ENCLOSURE]

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DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., July 17, 1895. 189

C.C.Co.

-3-

should you decide to have him return before the expiration of the said sixty (60) days, you are to have the option of authorizing him to return to America any day prior thereto. Should you find it necessary to retain our representative there more than the 60 days above mentioned, we have no doubt that satisfactory arrangements can be made.

6th. It is, of course, distinctly understood that you or your representatives are to furnish Mr. Heise with the necessary facilities all the way through to take subjects properly, any expenses in connection therewith to be borne by yourselves.

Yours very truly,

C O P Y .

August 19th, 1895.

Messrs. Maguire & Baucus,
#44 Pine street,
New York.

Gentlemen:-

Owing to the fact that you have not, either through yourselves or your Australian Agent, sold any machines for Australia since the preliminary order of five machines, placed at the time of the giving of said Agency, I hereby cancel your Agency for that territory and will refuse to supply you with machines for Australia on and after this date, and shall feel free to negotiate with any other party or parties that I may see fit for the handling of said territory.

Yours &c.,
(signed) Thomas A. Edison.

C O P Y .

August 20th, 1895.

Continental Commerce Co.,

#44Pine street,

New York.

Gentlemen:-

You are hereby appointed my sole selling agents for my Kinetoscope for Australia, said agency to be revokable at my pleasure.

Yours &c.,

(signed) Thomas A. Edison.

D 1895 "Motion Picture - Kinetoscope" 5

Orange, Sept. 3/05.

Miller:-

Referring to the attached, I have agreed with Mr. Baucus to reduce reduce our charge for the services of Theodore Heise, to $6.00 per day. Send a credit memorandum to the C.C.Co., to bring the charge down to this figure on this bill #6744. I have made a new price on Kinetoscopes, to the C.C.Co. and Maguire & Baucus, which is $60. each, net, P. &. B. the same as heretofore. The Works will charge us $50. each for Kinetoscopes, beginning the 1st of last week. If you have any bills still to go to the C.C.Co., it should not apply to them, but only applies machines ordered on or after Friday, Aug. 30th. My recollection is that we had an order from them early last week, for four Kinetoscopes. These should be charged at the old price. We received the order from them on Saturday, Aug. 31st, for ten 10 Kinetoscopes. These should be charged at the new price of $60. each, and all orders sent us since this last date should be billed at the new price.

W. E. G.

Enc.B

[ENCLOSURE]

Cable Address "Kinetosco New York."

5

C.C.C.

Continental Commerce Company,
(Incorporated.)
44 Pine Street,

SOLE SALES AGENTS
EDISON KINETOSCOPES
FOR
EUROPE.
ELECTRICAL APPARATUS, ETC.

(TRADE MARK.)

London Office:
70 Oxford St. West.

New York, August 28th, 1895. 189

Subject: Heise's Expenses.

W.E.Gilmore, Esq.,

Gen. Mgr., Edison Mfg. Co.,

Orange, N.J.

Dear Sir:-

Your bill No.6744 for services of Theodore R.Heise, $252. received. In our last letter from Mr.Maguire from London, he states that he was unable to get any satisfaction out of Mr.Heise, and consequently we would like to wait until we hear further from him before paying this bill.

Yours very truly,

Continental Commerce Company.

Per. Milton

Reducing price to
$6 - per day — Kinetoscopes
$60 each —

Large plain	Not Tested	$290.	[illegible]
" with Phono	" "	340.	
Small plain	" "	225.	
" Phono	" "	275.	

Large Standard	200.
" " with Phono	239. ?
Small "	165.
" " with Phonos	39. ?

1895. Motion Pictures - Raff & Gammon (D-95-18)

This folder contains correspondence and other documents relating to the business of Raff & Gammon and its subsidiary, the Kinetoscope Co., which held the rights to market Edison's kinetoscope and kinetoscope films in the United States and Canada. Included are letters about the technical development and price of the kinetoscope. There are also letters about the development of kinetoscope marketing strategies.

All the documents have been filmed.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., April 9th, 1895. 189

Messrs. Raff & Gammon,

#253 Broadway, N. Y.,

Gentlemen:-

Your favor of the 3rd inst., regarding the Kinetophone, came duly to hand, but I have not been able to write you before giving price on the additional apparatus, until I could discuss and settle the matter with Mr. Edison.

We have concluded to make the price for the apparatus complete, outside of the price of the Kinetoscope, at $45.00 net. We have received quite a few communications inquiring as to the new kinetophone, and we have decided to make a price to users of $55.00 net, where we simply ship them the apparatus, they to place it in the Kinetoscope themselves. If Kinetoscopes are shipped or sent here to be equipped with this apparatus, the cost of doing this work, over and above the price of the apparatus itself, will be $5.00 per machine. We are satisfied that this addition to the Kinetoscope means a new lease of life for the Kinetoscope business, and we are naturally anxious to push the sale of the new apparatus all that we can, and where we receive applications direct, we shall, of course, give the price of $55.00 above mentioned for the apparatus itself, and $5.00

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(R.& G.)

Orange N. J., April 9th, 1895. 189

additional to cover the cost of labor of placing it in the Kinet-
~~xxxxxxx~~ scopes returned to us, should the exhibitors decide to
have the work done here. We do not know whether it is your in-
tention to place with us preliminary order for sets of this appara-
tus, to be made up and held for your account, but in the meantime, as the
writer has already told you personally, we are proceeding to get
out 100 sets to take care of any orders that are placed with us.
We are expecting to begin to put this apparatus in stock complete
some time during next week.

As to the complaint you raise about the hearing tubes coming
through the back end of the Kinetoscope cabinet, instead of the
front end, we considered it preferable, inasmuch as we found that
where it came through at the front, persons were liable to press
the tube up against the cabinet, and so cut off any music. The
fact that it comes out of the rear end does not in any way lengthen
the tube itself, as it is practically the same length as it was on
the first machine which Mr. Gammon and Mr. Thomas saw when they
were here.

Trusting that you will find this apparatus to be a good seller,
we are,

Yours very truly,

OFFICE OF
Norman C. Raff
GENERAL MANAGER & TREASURER
The Kinetoscope Company

#253 Broadway, N.Y.

May 17th, 1895.

Dictated by Mr. R.

RECEIVED
MAY 1[illegible] 1895
Ans'd 6/22 28

Thos. A. Edison, Esq.,
Orange,
N.J.

Dear Sir:-

Your favor of the 11th, inst. came duly to hand. As it is not altogether in harmony with the negotiations which have been going on between Mr. Gilmore and ourselves, we are led to conclude either that we have not fully understood Mr. Gilmore, or that he has not clearly understood us, or that you have not approved certain features of our understanding.

First: Our offer to post $3187.50 with you and allow it to remain as a standing deposit, was based upon the presumption that we were not to order any specific number of machines, but simply advance you capital, in this way, to build and carry in stock, so long as our Kinetoscope relations continue, a reasonable number of machines (which number we estimated at something more than 50 that this sum would pay the cost of) without the necessity of your investing or tying up any money on this account.

If we are to actually order 50 machines, then one-half the purchase price should be paid you as machines are delivered and the other one-half charged against deposit as heretofore.

Second: We are willing that the continuance of the arrangement between us should be contingent upon our faithful work; but if you reserve the right to cancel our contract at any time, you should agree to notify us of intention to cancel, and then begin to charge up all our orders for machines and supplies to the balance of deposit remaining in your hands, the cancellation not going into effect until the amount of money remaining in your hands, from the last advance payment prior to your notification, has thus been exhausted. We should have the same right to cancel as you have and upon the same terms and conditions.

Third: The price of $150.00 each net to you for the 25 machines of our last order, is in accordance with our agreement with Mr. Gilmore, and we thank you for the concession.

The price of $127.50 is also as we agreed, but nothing was said about the addition of boxing and packing charges. and we think the price should be left at $127.50 flat, for our mutual benefit.

There is an important element in our arrangements with Mr. Gilmore which is not touched upon in your letter, viz:- That should we find it expedient and to our mutual interest to reduce the price of machines still further, from time to time, you would stand one-half of such reduction. We propose to meet all competition or opposition squarely, and to devote our best energies and our experience in this business, as well as our means, to maintaining the prestige of the Edison

OFFICE OF
Norman C. Raff
GENERAL MANAGER & TREASURER
The Kinetoscope Company.

T. A. E., Esq. -- 2 --

Kinetoscope and continuing to do substantially all the business of this Country in Kinetoscopes and supplies.

With your co-operation we have the facilities, the organization, the prestige and the means for doing this, and all we want is a fair and equitable arrangement with you-- one which does not tie our hands or handicap our efforts. The contingency of further reductions in price should be noted in our agreement (setting a minimum, if you wish, below which we shall not go) and in the same connection, any future reductions should apply to any machines remaining unsold in an order existing at the time.

We do not ask for an arrangement "our way", but simply one which is fair to both sides in each provision. The prestige of a fine office in New York, with organization throughout our territory, together with constant advertising, correspondence, close watching of competitors, developing of new lines (which we can now open up, with the reduction in price) and the devoting of all our time and effort exclusively to the Kinetoscope business will, with a fair arrangement with you, bring results; but it means an expense of $1000.00 a month to keep all this up properly, besides the employment of considerable surplus capital to take care of business with firms financially sound, from whom we could not always secure the maximum of business, and in some instances none at all, were we to insist on the strict enforcement of our general rule of cash when order is entered.

As we must always pay you cash, part even in advance, we simply request you to consider this in determining the basis of our future dealings.

Very truly yours,

N. C. Raff

OFFICE OF
Norman C. Raff
GENERAL MANAGER & TREASURER
The Kinetoscope Company.

#253 Broadway, N.Y.

June 5th, 1896.

Dictated by Mr. R.

Mr. W. E. Gilmore, Gen. Mgr.,
Edison Works,
Orange, N.J.

6/17

Dear Sir:-

We were greatly disappointed on receiving your telegram that only 5 machines had gone forward to atlantic City and that the remaining 7 might not go until Thursday. We care nothing for the loss in receipts to us, but are only anxious on account of the pressure which has been brought to bear upon us by the Atlantic City parties with whom we have contracted. They have insisted that the machines should be sent forward in strict accordance with the contract, and as the contract calls for all the machines by June 1st., we may have trouble on account of not shipping them all by that date. I trust that nothing will interfere with the shipment of the entire remaining 7, and that they will be put in the hands of the Express Company at the earliest possible moment, for we would not like to be held up for damages on account of non-shipment.

We are in receipt of the letter signed by Mr. Edison and covering details of arrangement between us with respect to the Kinetoscope business in future. The letter is entirely satisfactory with one exception, and as that is quite an important one, and a matter that we think was, inadvertently omitted by you in drawing the letter, we are confident you will make the proper change, without hesitation. If you will examine your copy of the letter in question, you will find that nothing in the letter gives us the exclusive right to handle the Kinetoscope in the U. S. and Canada during the life of the agreement, nor binds Mr. Edison to make the Kinetoscope for us alone during the same period. As this is the spirit and life of the entire arrangement, it should be included in the letter, as otherwise the letter means nothing. We confess that the omission of this matter in the letter, is chargeable to us fully as much as to you, as we did not notice the omission in the last draft of the letter which you showed us, although if we remember rightly, it was properly expressed in the first letter which you sent. If you desire, we will return the letter for this correction, or we will retain it until you come over on Friday, when you can add a sentence which will express the understanding, and we will be pleased at the same time, to give you our check for the amount called for in the letter.

Yours very truly,

Raff and Gammon.

[ATTACHMENT]

CABLE
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EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

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DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., ~~June 1st, 1895.~~ 189

Messrs. Raff & Common,

[illegible] Broadway, N. Y.,

Dear sirs:-

I am in receipt of your letter of the 17th of May, acknowledging my communication of the 11th, as to the proposed arrangements between us for handling Kinetoscopes in the United States and Canada. I will take up the different paragraphs of your letter and answer them seriatum.

1st. Your offer to make a deposit of Three thousand, one hundred and eighty-seven dollars and fifty cents ($3187.50), to be returned or liquidated in the manner hereafter provided, is satisfactory, so long as you work the territory to my entire satisfaction, pushing the sale of machines, films, etc., as vigorously as possible.

2nd. Should I conclude, for any reason, to cancel this arrangement, I reserve the right to do so upon thirty (30) days' written notice, any balance standing to your credit to be liquidated by orders that you may place with me for Kinetoscopes, films, supplies, etc., or should I so desire, I have the right to return you the above mentioned deposit, less any indebtedness that may be due me. You are to have the right to terminate this arrangement by giving me thirty (30) days' written notice, and in the event of your giving me such notice, I reserve the right to charge your orders for machines, films, supplies, etc. against the de-

[ATTACHMENT]

CABLE "KURILIAN" NEW YORK. EDISON-LALANDE BATTERY. SALESROOMS: 110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,

DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., June 1st, 1905. 189

R & C

-2-

posit above mentioned, until the same shall be exhausted, or to return to you the amount of said deposit, less any balance due me on orders standing with me at the date of such notice.

3rd. The price of the twenty-five (25) machines due you on last order to be One hundred and fifty ($150.00) dollars each net. The price that I will charge you for Kinetoscopes on any new orders that you may place with me, after filling the above order for 25 machines on the last contract will be one hundred and twenty-seven dollars and fifty cents ($127.50) each net, no additional charge for boxing and packing.

As to further reduction in price of machines, this is a matter that I do not care to determine now, but I would say to you that I am perfectly willing to reduce my price, inasfar as it is possible to do so, whenever I am convinced that the requirements of the business warrant such reduction.

I fully recognize the expensesthat are naturally incurred in retaining a good organization throughout your territory. I want to do everything that is fair with you, and to this end I shall co-operate with you, so long as it is mutually advantageous for us to do so.

I understand from Mr. Gilmore that the above deposit is to remain intact, and where machines, films, parts, etc., are ordered to be shipped

[ATTACHMENT]

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS.

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., June 1st, 1905. 189

R & G

forward, payment is to be made for same, without in any way affecting the above deposit.

This communication cancels all previous contracts and agreements of any kind, and particularly the agreement made between us dated August 18th, 1904.

Trusting that the above meets your approval, I remain,

Yours very truly,

Thos. A. Edison (Sig.)

New York, June 14th, 1895.

Received from Raff and Gammon Three Thousand One Hundred and Eighty-seven Dollars and Fifty cents ($3187.50), being deposit called for in my letter of June 1st, 1895, addressed to said Raff and Gammon.

This money is to remain with me on deposit during the continuance of the arrangement with Raff and Gammon respecting Kinetoscopes which is set forth in my letter as aforesaid, and to be returned to said Raff and Gammon at the time, and in the manner set forth in said letter.

Thos A. Edison
Mr. [illegible]

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., June 17, 1895. 189

C O P Y .

Messrs. Raff & Gammon,

#353 Broadway, N. Y.,

Dear Sirs:-

Supplementing our letter to you of June 1st, and answering the last paragraph of your communication of June 5th, it is, of course, understood that you have the sole right to handle the Edison Kinetoscope in the United States and Canada, on the terms and conditions indicated in our letter to you dated June 1st.

Yours very truly,

General Manager.

WEG/IW

1895. Patents (D-95-19)

This folder contains correspondence and other documents from Edison's patent attorneys and agents relating to domestic and foreign patent applications, patent litigation, and other patent matters. Included are letters about Edison's Canadian phonograph patent and the lapsing of some of his telegraph and phonograph patent applications. There is also correspondence about patent litigation between the American Graphophone Co. and the United States Phonograph Co.

All the documents have been filmed except for 8 letters of transmittal from the law firms of Dyer & Seely and Dyer & Driscoll.

E Mfg Co.

CABLE
"KURILIAN" NEW YORK.

EDISON-LALANDE BATTERY.

SALESROOMS:
110 EAST 23RD ST., NEW YORK.

Edison Manufacturing Company,

FAN MOTOR OUTFITS,

EDISON · KINETOSCOPES · MEDICAL · APPARATUS,
DENTAL AND SURGICAL MOTOR OUTFITS.

Orange N. J., Jan. 3rd, 1895. 189

Thomas A. Edison, Esq.,

Edison, Sussex Co., N. J.,

My dear Mr. Edison:-

We hand you herewith specification of patent on apparatus for collecting, concentrating and distributing sounds, granted to Stewart A. McKelvey, Canton, Ohio, which you will no doubt find interesting reading.

Yours very truly,

Enc. E
HFM/TW

Patents

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
O. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.

36 WALL STREET,

NEW YORK, January 9, 1895.

Thomas A. Edison, Esq.,
Orange,
N. J.

Dear Sir,-

Referring to your letter of the 5th inst., in re extensions of the periods within which to begin manufacture under certain Canadian Letters Patent, we beg to state that the failure to begin manufacture within the period allowed does not invalidate the patent and the same will remain in force and therefore would not affect the corresponding United States patent. We think it best, however, to apply for an extension under the Canadian patents covering the circular cutting tool and ball reproducer and the soap blank, and enclose herewith petitions requesting an extension under those patents. Kindly sign the same as indicated, and make oath before a notary, who should affix his seal. When the papers are executed, please return them to us.

Yours truly,

Dyer & Seely

Returned Jan 16 96

(Enclosures)

Phono. Wks

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL
S. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.

30 WALL STREET,

NEW YORK, February 4, 1895.

Thomas A. Edison, Esq.,
Orange,
N. J.

Dear Sir,-

We have learned that the Graphophone Company has established an agency in New York, and after having investigated the matter and procured a blank from them, which is apparently an exact counterpart of the heavy lead soap blank which you analyzed, we have started to prepare bills of complaint in order to bring suit against these people upon the three patents on the soap blank and the one patent covering the cup recorder and the ball point reproducer. These bills of complaint will go forward to you by mail tomorrow night. If you do not expect to be at the laboratory Wednesday morning to receive and execute them, please have us called up on the telephone tomorrow in order that we may know where to address you.

Yours very truly,

Dyer & Seely

Feb 5/95
Telephoned Mr
Dyer to send papers
to Ogden
JFR

DYER & DRISCOLL.

RICHARD H. DYER
R. H. DRISCOLL
R. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS
30 WALL STREET,
NEW YORK, August 13, 1895.

Thomas A. Edison, Esq.,
Orange, N.J.

Dear Sir:

According to instructions given our Mr. Dyer, your phonograph applications Nos. 884 and 900 have been allowed to lapse.

Unless we hear from you to the contrary, your applications Nos. 888 and 890, the final fees on which become due August 26th and September 4th respectively, will also be allowed to lapse.

Yours truly,

Dyer & Driscoll

Was anything said to me about these numbers
have I looked at them
& said previously to
let them lapse
?

Patent Lawyer

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
R. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS
30 WALL STREET,

NEW YORK, August 27, 1895.

Thomas A. Edison, Esq.,
Orange, N.J.

all right Let them go

Dear Sir:

Referring to the attached letter, we beg to state that our instructions were to allow the applications to lapse in view of the pending litigation, with a view of renewing them in due season. Application No. 888 referred to is on an arrangement for receiving and recording telegraphic and other messages sent from a distance, and a transmitter for sending messages from a distance to a distant receiver. Case No. 890 covers a phonograph recorder and reproducer carried by a hollow body, with the diaphragms located at opposite sides and adapted to be rotated to bring either into operative position.

Yours truly,
Dyer & Driscoll

Inclosure.

Phono Patent

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
R. G. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.
30 WALL STREET,

Anson 11/18/95 [illegible]

NEW YORK, November 14, 1895.

Thomas A. Edison, Esq.,

Edison, Sussex Co., N.J.

Dear Sir:

On October 28th we wrote you, requesting that you have made a number of cylinders for experimental use by the expert in the suit against the United States Company. Thus far we have received no response from you. We are, however, in almost daily receipt of letters from the Graphophone Company's attorneys, urging us to proceed, and threatening to obtain an order from the court limiting our time. Will you kindly give this matter attention. We should be greatly obliged if you will place the list in the hands of someone at the laboratory who can prepare the blanks and take part in the experiments by the expert.

Yours truly,

Dyer & Driscoll

[illegible]

[illegible]

[illegible]

Phono Ltd

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
B. C. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.
30 WALL STREET,

NEW YORK, November 20, 1895.

Thomas A. Edison, Esq.,
Orange, N. J.,

Dear Sir:-

We have yours of the 18th inst. in relation to cylinders for experimental use by expert in suit against United States Phonograph Company. Kindly do not send these cylinders to us, but let us know as soon as they are completed, in order that we may arrange to see them at the laboratory and possibly to bring the expert with us.

Yours truly,

Dyer & Driscoll

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
S. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.

30 WALL STREET,

NEW YORK, December 5, 1895.

John Ott, Esq.,
Edison Laboratory,
Orange, N. J.,

Dear Sir:-

Please let us know at once what progress you are making on the phonograph cylinders, strips, etc., intended for experimental use in the pending suit on the graphophone patents. If these materials have not yet been prepared, kindly let us know when you expect to have them all completed. Please do not send them to us. If you will notify us when they are ready, Mr. Edmonds will arrange to come to the laboratory.

Yours truly,

Dyer & Driscoll

LAW OFFICES, [illegible]

DYER & DRISCOLL.

NEW YORK, December 3, 1889.

Mr Randolph

Mr Dyer

Mr

Gentlemen:

Enclosed please find copy of letter received from Mr. Edison, Orange, N. J.

Dear Sir:

Please tell Mr Edison that we have all the instruments ready for the experiment and in the penalty suit on the Edinphonograph.

Please telegraph Mr Edison and inform him that we have all the instruments ready for the experiment and in the penalty suit on the Edinphonograph.

Please let me know at once whether you are ready.

Edison Laboratory,
Orange, N. J.

Dear Sir:

Yours truly,

John Ott, Esq.,

Mr Dyer

Mr Randolph

Mr

Mr Edison

Dyer & Driscoll.

LAW OFFICES, [illegible]

NEW YORK, December 3, 1889.

Gentlemen:

Enclosed please find copy of letter received from Mr. Edison, Orange, N. J.

Dear Sir:

Please tell Mr Edison that we have all the instruments ready for the experiment and in the penalty suit on the Edinphonograph.

Please let me know at once whether you are ready.

Yours truly,

John Ott, Esq.,

1895. Phonograph - General (D-95-20)

This folder contains correspondence about the technical and commercial development of the phonograph. Included are letters regarding Edison's lawsuit against Ezra T. Gilliland and John C. Tomlinson and correspondence about the public auction of nickel-in-the-slot phonograph cabinets. A few letters pertaining to more than one phonograph company are also filed in this folder.

All the documents have been filmed.

Gilliland vs Edison

Letter draft Jan 21 - 1891

(Proposed letter)

Messrs . Eaton & Lewis,
44 Broad Street, New York City.

Dear Sirs:

~~In~~ Edison vs. Gilliland et al. Will you please, acting as my attorneys in the above named suit, disclose to Messrs. Dyer & Seely, any information or documents received by you from any source in connection with your prosecution of the same.

Yours truly,

APEC

GEORGE S. DURYEE,
EDWARD H. DURYEE,
COUNSELLORS AT LAW,
ROOMS 308-311 PRUDENTIAL BUILDING.

TELEPHONE 813.

765 BROAD STREET,

NEWARK, N. J., February 11 1895.

Dear Sir:-

I enclose Copy of Notice of Sale. The cabinets can now be seen by applying at the laboratory of the UNITED STATES PHONOGRAPH COMPANY No. 87 Orange Street, Newark, N. J.

Yours truly,

E H Duryee
Auditor.

[ENCLOSURE]

APEC

NEW JERSEY SUPREME COURT.

FELIX GOTTSCHALK	:	
VS	:	
AUTOMATIC PHONOGRAPH	:	IN ATTACHMENT.
EXHIBITION COMPANY	:	NOTICE OF SALE.

On Thursday the Twenty first day of February 1895 at two o'clock in the afternoon at No. 51 Plane' Street in the City of Newark, I shall sell at public sale to the highest bidder One hundred and thirty nine (139) automatic nickle slot cabinets for phonograph, levied upon under the Writs of Attachment issued in the above cause.

Edward H. Kreyer
Auditor.

APEC

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Answered

Feby. 13, 1895.

Thomas A. Edison Esq.,
Orange, N. J.

Dear Mr. Edison:-

I enclose copy of a notice which I have just received. You have about a quarter interest in this sale as applying creditor. Do you wish to bid at the sale, with the other applying creditors, or not? I should be glad to know your views.

Sincerely yours,

R. Wayne Parker

Wm. Maxwell

[ENCLOSURE]

Newark, N. J. February 11, 1895.

Dear Sir:-

I enclose Copy of Notice of Sale. The cabinets can now be seen by applying at the laboratory of the UNITED STATES PHONOGRAPH COMPANY No. 87 Orange Street, Newark, N. J.

Yours truly,

Edward H. Duryee,

Auditor.

NEW JERSEY SUPREME COURT.

FELIX GOTTSCHALK	:	
VS	:	IN ATTACHMENT.
AUTOMATIC PHONOGRAPH	:	NOTICE OF SALE.
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EDWARD H. DURYEE,

Auditor.

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Feby. 21, 1895.

Thomas A. Edison Esq.,
Orange, N. J.

Dear Mr. Edison:-

I beg to acknowledge your favor saying that you desire to take no action at the sale of the automatic cabinets.

I believe that Mr. Hardin has sent you his notice of sale of all assets of the North American Phonograph Co. of which I have just received a copy today.

Mr. Tate writes me enclosing a notice mailed to him, (whether as director or stockholder does not appear) of a stockholders meeting of the Edison United Phonograph Co. to be held March 4th. in the bank at Orange. He says that he should be very glad to sign any proxies if I will write him to the address of the Independent Order of Foresters, #1155 Broadway, New York.

I had supposed that his stock had been retransferred to you. I find that I have a general power of attorney for all meetings, made last year to you and me and executed by Geo. E. Gouraud, but whether we should wish to use them is a little of a question. I have likewise one share belonging to Gouraud, which I think came from Grinnell, and another belonging to you, which I believe came from Mr. Eaton. Probably the shortest way of solving the question is for me to send the proxy to Mr. Tate for execution, which I do today. I will have it made in your name or mine.

If you desire to consult me at any time, I am at your service.

Very sincerely yours,

R Wayne Parker

Should we not get a proxy
from Eaton — Will we be
able to vote and tie
the Board of directors
That is what I want
to do if possible.

Edison

Is your Gouraud proxy
votable at this meeting
on all his shares

E

E P Co.

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Answered

April 18, 1895.

Thomas A. Edison Esq.,

Orange, N. J.

Dear Sir:-

I enclose herewith by registered letter, as you request, one share of stock of the Edison United Phonograph Company, No. 28, in the name of Thomas A. Edison, dated May 3rd, 1894.

I was very glad yesterday before the meeting to have an opportunity to support your interests against the Seligman syndicate on their most outrageous proposition and demand that they should see all the books; - realize in order to get up evidence against yourself and the other officers of the works and the Phonograph Company. Mr. Gilmore heard what was said, and can give you the particulars.

I spoke to Mr. Gilmore, also, of the tax question in Trenton, as to the back taxes on the Edison Phonograph Company. These I suppose to be only a question of interest, but the rate is rather high.

Very sincerely yours,

Richard Wayne Parker

Gilliland & Tomlins

Law Offices

44 Broad Street (EDISON BUILDING)

EATON, LEWIS & HODGKINS

S.B. EATON
EUGENE H. LEWIS
ARTHUR P. HODGKINS

New York, May 6, 1895.

Messrs E & Lewis —

~~It will be impossible to pay anything~~

Thomas A. Edison, Esq.,
Orange, New Jersey.

Gilmore When you are in my step in 9 way that I am straining every nerve to get mine running that it is not ready & that I will soon be in funds when I will make a settlement with them —

Dear Sir:

Re your Suit against Gilliland and Tomlinson. The last correspondence that we had upon the subject of our bill for services and disbursements in this case took place in February, 1894. At that time you wrote us that you would be in a position to pay our bill in sixty days. We have not addressed you in connection with this subject since that time although in January of this year we were called upon by Messrs. Dyer & Seely and, at your request, disclosed to them information and documents in our possession relating to the case. As you are aware, the bill amounts to $3,286.70 and was rendered to you on the 21st of August, 1893. If you cannot pay the entire bill now, will you kindly send us a cheque for $1,000 on account.

Yours truly,

Eaton Lewis.

P.S. — Gilmore this bill is ~~[illegible]~~ exhorbitant they never did anything but actually offer work, but say nothing about that but put them off —

E

The Trends

ARTEMAS WARD,
LINCOLN BUILDING,
UNION SQ., NEW YORK CITY.

Personal

Aug. 14th 1895.

Answered Aug 17 1895

Cant do anything until Receiver has sold out

Mr. Thomas A. Edison,
Orange,
N. J.

My dear Mr. Edison:

About one year ago I climbed the mountain to have an interview with you regarding the interests of the phonograph. Although I have not had one ray of light on the subject since, and understand that much litigation has ensued, my enthusiasm and hope are still enlisted in the same plan. Twelve years ago my enthusiasm on this subject was born and it still survives. Unless the thirteenth year should turn out to be an unlucky one I should hope to accomplish great results both for you and myself in promoting the wide use of the phonograph, not as a toy but as a practical instrument for use by every worker in the world who feels pressed beyond the ordinary use of pen-and-ink. I know the assistance which the phonograph can offer to over-worked literary men. I know my own enthusiasm and I think I know the mistakes in the past in this particular. I would be glad to further the interests of the phonograph. Every announcement issued by the Grapophone Co., is an irritation to my temper. Is there no practical plan upon which we can meet for aggressive action?

Yours very truly,

Artemas Ward

PERFECTED GRAPHOPHONES,
EDISON
PHONOGRAPHS,
MUSICAL
RECORDS,
CLOCKWORK
MOTORS
...and...
SUPPLIES FOR
GRAPHOPHONES and
PHONOGRAPHS.

BALTIMORE OFFICE,
110 E. BALTIMORE STREET.

LONG DISTANCE TELEPHONE, 1172.
CABLE ADDRESS, "COLPHO."

COLUMBIA PHONOGRAPH COMPANY.

Under Authority of the American Graphophone Co.
And Licenses of the Phonograph Patents of Thomas A. Edison.

EDWARD D. EASTON, PRESIDENT.
W. H. SMITH, V.-PRES. & TREAS.
R. F. GROMELIN, SECRETARY.
FRANK DORIAN, MANAGER.

919 Pennsylvania Avenue.

Washington, D. C. Oct. 7, 1895

United States Phono. Co.,

Newark, N. J.

OCT 8 1895
ANSWERED.

Gentlemen:-

We received from you this morning 31 records, which after carefully testing we regret to say we are obliged to return, as they are not suitable for our use.

We do not believe we have been getting your best records of late. Certainly we hope not. We can use only the very finest records. We would undoubtedly buy a great mahy more of you if we could get them of the right quality. We are willing to pay $1 a piece net for first class original records. They must be smooth and otherwise perfect, both musically and mechanically. Do you care to deal with us on this basis?

Yours very truly,

F. Dorian Manager.

F. D.

Digitized to and transcribed FROM THE NEW GRAPHOPHONE

PERFECTED GRAPHOPHONES,
EDISON
PHONOGRAPHS,
MUSICAL
RECORDS,
CLOCKWORK
MOTORS
...and...
SUPPLIES FOR
GRAPHOPHONES and
PHONOGRAPHS.

BALTIMORE OFFICE,
110 E. BALTIMORE STREET.

LONG DISTANCE TELEPHONE, 1172.
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COLUMBIA PHONOGRAPH COMPANY.

Under Authority of the American Graphophone Co.
And Licensee of the Phonograph Patents of Thomas A. Edison.

EDWARD D. EASTON, PRESIDENT.
W. H. SMITH, V.-PRES. & TREAS.
R. F. GROMELIN, SECRETARY.
FRANK DORIAN, MANAGER.

919 Pennsylvania Avenue.

Washington, D. C. Oct. 16, 1895

OCT 12 1895

ANSWERED

United States Phonograph Company,

Newark, N. J.

Gentlemen:-

We have your favor of 8th inst. and are quite satisfied with the proposition you make to furnish perfect master records at from $1 to $3 each, according to the subject. We enclose herewith a list of such records which you may send us, subject to return if not satisfactory. We hope these will prove so well suited to our purpose that we can place other orders with you.

Very truly yours,

F. Dorian

F. D. Manager.

Printed to and transmitted FROM THE NEW GRAPHOPHONE

PERFECTED GRAPHOPHONES,
EDISON
PHONOGRAPHS,
MUSICAL
RECORDS,
CLOCKWORK
MOTORS
...and...
SUPPLIES FOR
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EDWARD D. EASTON, PRESIDENT.
W. H. SMITH, V.-PRES. & TREAS.
R. F. CROMELIN, SECRETARY.
FRANK DORIAN, MANAGER.

919 Pennsylvania Avenue.

Washington, D. C. Oct. 14, 1895

United States Phonograph Company,

87 Orange Street,

Newark, N. J.

Gentlemen:-

We are sorry to learn you cannot fill our order for records as given. We assumed that you could furnish masters of anything on your catalogue. Kindly send forward the Issler and Spencer records and any of the others which you can furnish. Would it be too much trouble to mark on your catalogue and send to us a list of such records as you can furnish at this time, and then we will immediately send you an order for whatever we can use.

Very truly yours,

F. Dorian Manager.

P. D.

Played to and transcribed FROM THE NEW GRAPHOPHONE

1895. Phonograph - Edison Phonograph Company (D-95-21)

This folder contains correspondence relating to the business of the Edison Phonograph Co. The letters pertain to the payment of the company's New Jersey state taxes.

All the documents have been filmed.

E Phono Co

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 705 BROAD STREET,
NEWARK, N. J.

Say that the fate of the Co depends on the closing of the Recovership of the Remainder

Jany. 9, 1895.

Thomas A. Edison Esq.,
Orange, N. J.

Dear Mr. Edison:-

if certain Events transpire the E Phono Co will become active & pay their taxes in full —

The Attorney General writes me the enclosed letter with reference to the Edison Phonograph Co. taxes. We paid $2,000. and it was understood that another payment of at least $2,000. should be made before January first. At your request I recently sent you a statement of the amount as made up in Trenton.

If they could hold off a little while longer it would be a great [illegible] to me

A good deal of this amount is interest, and runs at a very high rate, I think 12 per cent. There is no power in any one under the law to remit interest, as there certainly ought to be in cases where a defense has been made bona fide, but I believe that that question is sometimes got over, by simply giving a receipt for the year's taxes and forgetting to collect ~~it in whole~~ interest or in part. At any rate, I think that if an offer were made to pay up the tax and the small amount of costs, and a reasonable amount by way of interest, it could probably be got through silently in this case, with probably a very considerable saving of money.

Our position in this matter is entirely in the control of the State and the charter will be forfeited unless something is done with fair promptness in the matter. At the same time, the Attorney General has always been so friendly with me that I have been able and always will be able to get reasonable favors upon making reasonable payments.

I hope that your own enterprise is going on most successfully.

Believe me, as always, Sincerely yours,

Richard Wayne Parker

Ephraim G

CORTLANDT PARKER.
RICHARD WAYNE PARKER.
CORTLANDT PARKER, JR.

TELEPHONE No. 848.

LAW OFFICE
No. 765 BROAD STREET,
NEWARK, N. J.

Jany. 17, 1895.

Thomas A. Edison Esq.,
Orange, N. J.

Dear Mr. Edison:-

I am sorry to say that I feel that nothing good would come out of an application to the Attorney General for further time unless accompanied by a substantial payment. He has taken a great deal of pains for me, and some responsibility, and there is so much complaint of any favors shown to corporations, that I do not think he would fair do more.

The law provides that unless the taxes are paid, the corporation is reported in default and its charter cancelled by proclamation of the Governor, its assets remaining liable to the payment of the tax, while an injunction is issued against its doing any business. Of course you could allow this to be done if you pleased, leaving the payment of the taxes till the state should attempt to enforce them by sequestration of assets, and finally forming a new corporation. But I could not help feeling that you will be very unwilling to take this course.

I suggested to Mr. Keasbey that it ~~would~~ might be well to discontinue all litigation between us and the United, but he appeared to think that he was without a client at present and could not take the responsibility.

If the Edison Phonograph Co. is to be of any value, it ~~would~~ might be better to pay the taxes now and avoid 12 per cent interest. But I know how hard it is to raise money in these days. I should be glad to see you and talk it over at any time.

Hoping for the best success of your enterprise at the mine, I remain, Yours sincerely, Richard Parker

E Phono Co.

Answered

State of New Jersey,
Office of Attorney General.

Trenton, February 21st 1895.

Hon. Thomas A. Edison,

Orange, N. J.

Dear Sir:-

Since the decision of the Court of Errors in the Edison Phonograph case, I have delayed the proceeding to collect the tax at the request of Mr. Wayne Parker, who stated that the whole amount would be paid by the 1st of October last; subsequently Mr. Parker stated that he understood that you had until the 1st of January.

It is my official duty now to proceed to collect the tax without delay, and I will be very much obliged to you if you will give it your immediate attention.

Very truly yours,

John P. Stockton
Atty Genl

I really do not know what to do in the Case = The Co has no assets + will not have any until the Receiver of the Nat'l Amer Phono Co sells its assets which will be March 15th next over

Until that time it will be
unknown whether the Edison phone Co is worth
anything or not + I see no way
out of the trouble except that the
law take its course, After the
above proceedings as to closing up N.A. Pelo has taken
place something will be known
& money can doubtless be obtained
to pay the taxes

Yours
JOE

1895. Phonograph - Edison Phonograph Works (D-95-22)

This folder contains correspondence relating to the business of the Edison Phonograph Works. Included are letters regarding the company's lawsuit against the American Graphophone Co. and its rights to manufacture musical records.

The 3 documents not filmed are routine items pertaining to orders and shipping.

CLEVELAND WALCUTT.
EDWARD F. LEEDS.

WALTER H. MILLER.
HENRY J. HAGEN.

Walcutt, Miller & Co.,

THE MAKING OF PHONOGRAPH RECORDS.

DEALERS IN PHONOGRAPHS, OUTFITS AND SUPPLIES.

120 East 14th Street.

New York, January 23d, 1895

My dear Mr. Edison,

I called last night as per your agreement, to give you Mr. Walcutt's opinion as to what he thought best to write Tewksbury.

And I enclose herewith a copy of the same. Mr. Randolph has informed me that you have already answered this letter but think it wise to lay this before you.

Yours very truly,

W H Miller

[ENCLOSURE]

CLEVELAND WALCUTT.
EDWARD F. LEEDS.

WALTER H. MILLER.
HENRY J. HAGEN.

Walcutt, Miller & Co.,

THE MAKING OF PHONOGRAPH RECORDS.

DEALERS IN PHONOGRAPHS, OUTFITS AND SUPPLIES.

120 East 14th Street.

New York, _____ 189

While I have never given to any one an actual out and out right to make musical records, as this is a part of the business which I claim belongs strictly to the Manufacturing Department to which I have a sole right. Still, it is true, that I granted to The North American Phonograph Company the right of making musical records at a time when it was not altogether convenient for me to manufacture them myself at Works. The Receiver of the North American Phonograph Co. I understand sold out the music record making plant with an implied right to the purchasers to continue that line of the business.

I have also given my consent to certain parties to manufacture such records as I did not care to make myself, until such time as I am prepared to take up that part of the business.

E P W Co

THE MERCANTILE TRUST COMPANY.

NEW YORK,

File

May 2nd 1895

Thomas A. Edison Esq.,

Orange, New Jersey,

Dear Sir:-

As requested in your letter of the 1st instant, we beg to hand you herewith, duly executed by this Company, proxy to vote the stock of the Edison Phonograph ~~Com-~~ ~~pany~~, at the Annual Meeting to be held on the 6th instant,

Very truly yours,

Vice-President.

1895. Phonograph - Edison United Phonograph Company (D-95-23)

This folder contains correspondence and other documents relating to the business of the Edison United Phonograph Co., along with some items concerning the Edison-Bell Phonograph Corporation, Ltd. Many of the letters are either by or to Stephen F. Moriarty, the company's general manager. Included are correspondence about Moriarty's efforts to organize phonograph syndicates in Germany and Italy and a lengthy draft letter to Senator Thomas C. Platt accusing Edison of conduct detrimental to the company's interests. Some of the letters pertain to a patent infringement suit involving the Edison-Bell company and James Hough. There are also items regarding the technical improvement of the phonograph.

Approximately 60 percent of the documents have been filmed. The following categories of documents have not been filmed: routine daily inspection reports accepted for E.U.P.C. by John T. Moriarty at the Edison Phonograph Works; routine letters regarding patents and meeting announcements; Moriarty's personal correspondence; letters of transmittal and acknowledgment; duplicate copies of selected items.

Telegraphic Address, "BESTEGARNE."
EDISON-BELL PHONOGRAPH.
TELEPHONE NOS.
Private, - "578."
Office, - "757."

SIGNED

6 HANOVER STREET
Glasgow.

P M
W. L. & W. SMITH & CO.
MANAGERS
GLASGOW
1895
JAN

S. F. Moriarty Esq.

Edison House.

Dear Sir,

Your favor of the 4th. inst. duly to hand and I am in the position to affirm that all the information known to me is in your possession, so that probably the best plan will be to let our respective rights stay as they are, as neither you nor I can alter the Contract in any way, and I have neither the anticipation nor the belief that there will be any friction between us in regard to this matter,

Yours faithfully,

Wm. Alex Smith

DICTATED
THROUGH THE
EDISON-BELL
PHONOGRAPH.

EUPC

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.

36 WALL STREET,

Received Jan 27 1895

NEW YORK, January 19, 1895.

Thomas A. Edison, Esq.,
Orange,
N. J.

Dear Mr. Edison,-

I return the letter from Seligman & Seligman of 16th inst. They wrote us a similar letter. What we have done with Mr. Hough is entirely unobjectionable. However, since you know nothing of this matter, I suggest that you reply to the Seligman letter as follows:

> Yours of the 16th inst. received. Messrs. Dyer & Seely are defending the Phonograph Works against the suit brought by the Graphophone Company on graphophone patents. I have no knowledge of their having assisted Mr. Hough or furnished him with any information. The details of the litigation are in their hands, and whatever they have done in the matter to which you refer, was without consultation with me.

Yours very truly,

Richd N. Dyer.

(Enclosure)

[ENCLOSURE]

Edison - Bell - Eupe

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
15 BROAD ST.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, Jan. 16th, 1895.

Thomas A. Edison, Esq.

Dear Sir:-

We have received information that your attorneys, Messrs. Dyer & Seeley, have been assisting a man named Hough, who is a defendant in one of the suits brought by the Edison-Bell Company for violation of its patents, by giving him, or his solicitors, the benefit of their knowledge of the facts connected with the phonograph patents.

In view of your relations to this business, we can hardly believe that this information is true, and if it is, that Messrs. Dyer & Seeley have supplied this information with your knowledge and consent. Will you kindly inform us whether you have known of their supplying this information?

Yours very truly,

Seligman & Seligman

RECEIVED
JAN 16 1895
DYER & SEELEY

All letters to be addressed to the Company.

Telegrams. "GRAPHOPHONE, LONDON." Telephone No. 35037.

The Edison-Bell Phonograph Corporation Limited,

Branches at
BELFAST, BRADFORD, BRIGHTON, BRISTOL, EDINBURGH, GLASGOW, LIVERPOOL, MANCHESTER, SHEFFIELD, &c.

Edison House,
Northumberland Avenue,
W.C.

SOLE OWNERS OF THE BRITISH PATENTS FOR THE EDISON-BELL PHONOGRAPHS, INVENTIONS OF THOMAS ALVA EDISON, ALEXANDER GRAHAM BELL, CHICHESTER BELL, CHARLES SUMNER TAINTER AND OTHERS.
LEGAL PROCEEDINGS WILL BE TAKEN AGAINST ALL PERSONS SELLING, USING OR EXHIBITING PHONOGRAPHS, INFRINGING THE ABOVE PATENTS.

2nd February, 1895.

Stephen F. Moriarty, Esq.,

EDISON HOUSE .

Dear Sir,

I beg to remind you of your promise to have a letter written guaranteeing that the full number of Phonographs we have on order are now in transit.

I shall be pleased to receive this advice from you at your early convenience.

Yours faithfully,

Wm Broome

Secretary.

DICTATED THROUGH THE EDISON-BELL PHONOGRAPH

EUPC

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRISCOLL

LAW OFFICES, SPECIALTY: PATENTS.
30 WALL STREET,
NEW YORK, February 8, 1895.

Thomas A. Edison, Esq.,

Orange, N.J.,

Dear Sir:-

We return Seligman's letter of January 24th, and suggest that you reply thereto by stating that, although you have no knowledge that Messrs. Dyer & Seely have done otherwise, you have notified them to confine their efforts strictly to the phonograph-graphophone litigation in this country. We will consider that we have received such notice from you without your writing us any letter.

Yours very truly,

Dyer & Seely

(Enclosure).

[ENCLOSURE]

E U R

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
15 Broad St.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, Jan. 24th, 1895.

Dyer

Thomas A. Edison, Esq.

Dear Sir:-

We beg to acknowledge receipt of your favor of the 21st inst., and note that you state that whatever was done by Messrs. Dyer & Seely, with regard to assisting Mr. Hough in his litigation in England, was done without your knowledge and without consultation with you. You are doubtless aware that the action of the English corporation does not contemplate the invalidating of any patents which they may own, but is simply for the purpose of protecting their rights in that country, and we therefore request you to notify Messrs. Dyer & Seely that they are to refrain in the future from giving either directly or indirectly any assistance or information to Mr. Hough, or to any other person, who may be sued in England, or in any other country for which the Edison United Phonograph Co. owns patents.

Yours very truly,

Seligman & Seligman,

EUPC

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
HILLS BUILDING,
15 BROAD ST.
MEADOWS SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

Unanswered

Yours of 8th Recd - I had already told Dyer & Seely to have nothing to do with the parties mentioned, Hough is the pirate who is infringing and making bogus Kinetoscopes in Europe I have recd word that the phono patent is

NEW YORK, Feb. 8th, 1895.

Thomas A. Edison, Esq.

Dear Sir:-

We have received word that a Commission for the purpose of taking your testimony is to be issued in the action of the Edison-Bell Co. against Hough, and that this is the result of the unauthorized interference of Messrs. Dyer & Seely in the matter. The English Company feel very strongly about this whole business, as they do not think that Messrs. Dyer & Seely would have dared to have acted as they have contrary to your wishes. In order, therefore, to allay this feeling, we would request you to use your influence to prevent Messrs. Dyer & Seely from acting in any way for the defendant in this matter.

have been declared void in France for failure to Comply with the Law Do you know anything about it This of Line is rather rough on yours truly

Very truly yours,

Seligman & Seligman

Of course both yourself & the English Co have continuously believed that all along I have acted in bad faith - There has never been an instant that I have done

O.V.E.

Feb. 8th, 1895.

So directly or indirectly = ~~I~~

however as I have repeated this

Thomas A. Edison, Esq.

Dear Sir:

so many times that I am not

We have received word that a Commission for the

purpose of taking your testimony is to be issued in the ac-

tion of the Edison-Bell Co. against Hough, and that this is

the result of the unauthorized interference of Messrs. Dyer

& Seely in the matter. The English Company feel very strong-

ly about this whole business, so they do not think that

Messrs. Dyer & Seely would have dared to have acted as they

have contrary to your wishes. I inserted, therefore, to

allay this feeling, we would request you to use your influ-

ence to prevent Messrs. Dyer & Seely from acting in any way

for the defendant in this matter.

Very truly yours,

Mr Dyer never had an

instruction from me

The Mean Hough is actively

Engaged in operating the

Kinetoscope in England

but even this wouldn't shake

your ~~[illegible]~~ belief

Yours E

6-1/2

EUPC

Thomas Cochran, President.
Thomas A. Edison, Vice-President.

Henry Seligman, Treasurer.
G. H. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, February 11th, 1892

Thomas A. Edison, Esq.,

Orange, New Jersey.

Dear Sir:-

The annual meeting of the Stockholders of Edison United Phonograph Company will be held at their office in the Orange National Bank Building, Orange, N. J. on Monday the 4th day of March, 1895, at 1:30 o'clock, P. M.

Yours very truly,

G. H. Morison

Secretary.

COPY LETTER.

PARIS. 19th February 1895.

Monsieur MORIARTY,
London.

We received yours of the 18th inst:, also the one which was written by Young.

Judgment has not been given, consequently Young falsely affirms when writing that you have lost your case.

We consider his letter as a means on intimidation, and we will perhaps show it to the Judges.

We do not see however that this letter establishes any association existing between Young and Werner, nor that Young claims to have any power over Werner.

This letter (with the deduction made for funds) only relates to one fact, to wit the suits which we have taken against Young & Werner.

We will make the best use of this letter.

(Signed) Ch: Thirion & J. Bonnet.

"Cable Address
"Edison: New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. Mar 7 1895

PHONOGRAPH DICTATION.

Directors of the
Edison United Phonograph Co.

Thomas Cochran
Thomas Dolan
Thomas A. Edison
D. Willis James
Henry G. Marquand
D. O. Mills
Henry Seligman
John B. Sellers
Alfred O. Tate

[ATTACHMENT]

List of

Stockholders of Edison United Phonograph Company.

			Shares
x √	22.	Thomas Cochran, Philadelphia, Pa. 5th & Chestnut St's.	I
x √	3I.	Thomas Dolan, Philadelphia, Pa.	I
x √	39.	Thomas A. Edison, Orange, N. J.	2499
	55.	George Edward Gouraud, London, England.	2500
	7I.	International Graphophone Company, New York City.	499I
x	79.	D. Willis James, II Cliff St., New York City.	I
x √	I03.	Henry G. Marquand, I60 Broadway, New York City.	I
x √	I04.	D. O. Mills, Mills Building, New York City.	I
x √	I62.	Henry Seligman, Mills Building, New York City.	I
x √	I63.	John E. Searles, II7 Wall St., New York City.	I
	I64.	Theodore Seligman, Mills Building, New York City.	I
x √	I70.	Alfred O. Tate, 32 Park Place, New York City.	I
	I84.	James M Waterbury, I33 Front St. New York City.	I
		Total.	I0000

Geb Treasurers report

[ATTACHMENT]

/ EUPC

C O P Y .

TREASURERS REPORT.

EDISON UNITED PHONOGRAPH COMPANY

One year. From February 28th, 1894 to February 28th, 1895.

1894.				
Feby. 28,	Cash on hand in New York.		17.32	
Feby. 28,	Cash Balance as per London Reports.		2965.31	2982.63
	RECEIPTS.			
1895.				
Feby. 28,	Cash Receipts in New York.	4854.46		
" "	Cash Receipts in London as per London Reports.	1.25		
		10785.02	10786.27	
	Total Receipts for sales.		15640.73	
	Cash advances by J.W.Seligman &Co		46485.56	62126.29
				65108.92
	DISBURSEMENTS.			
1895.				
Feby. 28.	Disbursements in New York.	28341.77		
" "	Disbursements as per London Reports.		25509.13	
	Total disbursements.		53850.90	
1895.				
Feby 28,	Cash on hand in New York	92.74		
Feby 28,	Cash Balance as per London Reports	11165.28	11258.02	65108.92

E & O E

Signed) Henry Seligman

Treasurer.

EDISON PHONOGRAPH WORKS

Orange, N.J. March 4, 1895. 189

Thomas A. Edison, Esq.,

Edison, Sussex Co., N. J.,

My dear Mr. Edison:-

I attended the Stock-holders' Meeting of the Edison United Phonograph Co., this afternoon. The meeting was called to order about 1:50 and adjourned about 3:45. Mr. Cochran was called to the Chair. The reading of the minutes of the previous stock-holders' meeting, held in February last, was on motion dispensed with. The following Inspectors, all of Newark, were appointed at a meeting held Feb. 20th, 1895, H. M. Burnett - C. M. Williams & M. B. Price and were present at this meeting: There were present Messrs. Cochran and Theodore Seligman and G. N. Morison of the United Company, and Mr. Fauvel Gouraud, the son of Col. Gouraud, who you have doubtless met here at the Laboratory; he asked me what I intended doing, and I told him that I did not intend to vote. He then showed me a letter from Col. Gouraud, in which the latter stated that Fauvel was to vote with you, providing you would vote for Colonel Gouraud and Fauvel as members of the Board of Directors of the United Company. I told him that I did not intend to vote, although I represented you. Young Gouraud did not say anything further, but shortly had a con-

EDISON PHONOGRAPH WORKS

Orange, N.J. March 4, 1895. 189

(T.A.E.)

versation with Mr. Theo. Seligman, in which he doubtless made the same proposition, but which was not listened to, as subsequent events will show. Mr. Theo. Seligman then asked me if I represented you, and I told him that I did. I also showed him the proxy personally but not officially as counsel of the United Co. He was anxious to have me vote for the following Board of Directors, the slate for which had already been made up, and in consideration of my voting for the said Directors he would drop his own name from the Board, substituting yours. I declined this, stating that it was not my intention to vote. He did not believe it and the following Board of Directors was elected:

Thomas Cochran
Thomas Dolan
Henry G. Marquand
D. O. Mills
Henry Seligman
John E. Searles
D. Willis James
James M. Waterbury
Theodore Seligman

Young Gouraud presented his power of attorney from Col. Gouraud for 2500 shares of stock. They asked for mine, but I did not present it. Each of the stock-holders holds one share, each which ~~with the 4991~~ shares of the International Graphophone Co., makes the 5000, plus Gouraud's shares of 2500 made total of 7500 shares. Young Gouraud

EDISON PHONOGRAPH WORKS

Orange N.J. March 4, 1895. 189

-3-

(T.A.E.)

did not vote for the Directors, although he put in his proxy, so that they had a total of 7500 shares represented, of which 5000 shares voted for the Board above ~~mentioned~~ mentioned. They tried to make out that I did act for you as proxy and Mr. Keasby, who was also present, got rather mixed when I declined. However, the ~~xx~~ ticket went through. Had young Gourand not put in his proxy they would not have had a majority, and the old Board would have held over the same as last year. The Treasurer's report was read and they promised to mail you a copy of it. I ~~xxxxx~~ could not get all of the figures down, but I did note that they have now on deposit in New York $9254.00, the greater portion of which was received on February 28th. The meeting then adjourned.

Yours very truly,

W. E. Wilmot

P.S. This is the old board, except yourself & Mr Tate are dropped, and James M. Waterbury & Theodore Seligman are electing in your places.

INDIRIZZO TELEGRAFICO | MICHELI - GENOA
TELEGRAPHIC ADDRESS |

PIETRO MICHELI FIGLIO
INGEGNERE

Via Sottoripa N.° 7 piano nobile

Genova 21 Marzo 1895 189

Allegati
1°

STEPHEN F. MORIARTY Esq.
Edison House (B)
Northumberland Avenue
LONDON W.C.

Dear Sir,

Your favour of 16th duly to hand in reply to my respects of the 1st inst. has at last come and sorry to know that you have had an attack of influenza ~~and~~ I congratulate you now that you seem to have entirely recovered from it.

Reverting to business I now clearly see your demand and without allowing myself to say whether what you ask is a fair or a high price, what is important is that I may show that what you ask is amply justified by the profit the asked investment is likely to give. For the sake of discussion considering that there is no want of any special plant requiring a large outlay of capital for working the business let us settle the social capital to be represented by 1.500.000. lire. - deducting from these 1/3 to be paid to you in shares fully paid, 1.000.000 is left

and deducting again 875.000 lire taken to represent £35.000 we have a residue of 125.000 lire which practically I think should be quite sufficient to work the phonograph

Before coming to see which profits are to be realised in proportion to the invested capital let us settle that the automatic and exibition machines can here in Italy be sold for 350.000 lire Deducting these from 1.500.000 we shall have a first item to earn every year of 5% on 1.150.000 viz. 57.500 lire. The amortisation of the capital comes then into play and since the rights are only good for another 10 years we should have every year 1/10 of 1.100.000 viz. 110.000 lire to be employed towards the ammrtisation of shares. Such, after a certain time should be repaid at a rate of so many per year until complete payment of them within the fixed existence of the Company, the shares being onserepaid replaced by a certificate giving rights to the profits. But as a certain risk must always be admitted and accepted by whosoever joins in a financial speculation let us not allow the shares to be repaid in 10 years but let us bring to 15 years the Existence of the Companyand allow as much time to repay the disbursed capital. Each year then we shall approximately have a reserve fund of 1/15 of 1.150000 lire viz. about 76.000

A third item is represented by the expenses

Due to the cost of Machines, appointments etc. etc.
To judge of this we must see how many machines are
likely to be placed - In such calculation I may
of course be mistaken but with the experience you have
you willeasily be able to correct me if my figures
were far from what you think they should be:
I will thus take to let

300 machines the first year
400 do second
500 do third
600 do fourth

and this number to be considered as maximum.
Machines will then cost at a rate of (£16) Lit. 425

Lit. 12750 the first year
17000 the second year
21250 the third year
25500 th fourth year

and thus down to the ~~tenth~~ fifteenth year. so that we may make
an average of 23800 lire each year more or less.
All the other expenses including salaries etc. let
us group them in an average figure of 15.000 lire
every year.
Recapitulating the profits to be earned shall have
to cover:

a)	5% interest on the capital	Lit.	57.500
b)	for amortisation of same	"	77.000
c)	Cost of machines	"	23800
d)	General expenses	"	15.000
		Total "	173,300

On the base of the let machines, taking to let same at the price of 200 lire as is charged for the telephone the earned profits will be:

the first year	200 x 300	Lit.	60.000
one hundred more the second year	200 x 400	"	80.000
do — the third year	200 x 500	"	100.000
do — the fourth	200 x 600	"	120.000

and so on to the 15th year.

Now unless you can dimonstrate that my calculation is entirely mistaken I do not think I can blame my friends when they say that before going into the matter the thing must be put on a sounder base . Infact profits as you will see would be far from covering the funds wanted to meet the contemplated items.

Perhaps the English company will have published some prospectus of their work since started could I be favoured with one ?

I have then by friendly connection had a copy of the statute of the telephone Company and whilst they have 1100 subscribers here in Genoa I find that their capital as you will be able to see from the copy of statute which I am sending you under separate cover only amounts to 650,000 lire divided in 5420 shares of 120 lire each.

Also in the case of the telephone 1/3 was asked to be paid in shares and so much for the rights but the way the thing took place wasthat the sellers

of the rights being themselves manufacturers of telephones a part only was given, and the largest exchanged with the machines. Besides the cost of the rights were not paid all at one time but by a percentage on the profits realised every year which was a great incouragement to decide to become shareholders inasmuch as the risk was both sided and the success too.

Now please understand, Mr. Moriarty, that the time I have already devoted to the phonograph the many calls I have made here and there, the many people I have seen and more than anything else the fact that I have publickly associeted my name to the thing makes me anxious to show every body that I am capable to conclude the business because I would rather prefer to lose money that allow the matter to be converted into a failure but on the otherhand you must be the first to recognise that the people whome I have asked to take the matter up with me must be shown we offer them a good ground on which to invest money or else we cannot pretend them to join an operation which, financially speaking seems to be too much one sided

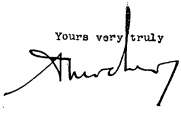
Are my figures mistaken ? are my arguments which I have taken for the sake of discussion out of place ? Is not the amount which I have judged to realise here in Italy from the automatic and exhibition machines rather exagerated in reference to what it may really be ? Is it not true that England is a

place which cannot in any way be taken as an example when we come to see what an industrial application of the phonograph having success there may become here in Italy nothing but for the great commercial difference there is between England and Italy ? Suppose for a moment you should address to financial people direct: they would certainly not go into so much discussion byt simply say "you ask too much we offer you so much". In my case instead, do not forget, Mr. Moriarty that I am in love with the phonograph and I intend, I make it a point to succeed but you must help me by going into particulars with me, abandon the rigidity of your conditions and adapt yourself to the conditions of the place where it is yours and my intention to bring the phonograph and without exposing your Company -or yourself to conclude, commercially speaking, a poor operation grant us as much facilitation as you possibly can to push the thing and make it go. Unfortunately you have awaited too long as it is something terrible the invasion of infringers wa have here in Italy who cannot be stopped unless you deposit a lot of money and start actions against them. However, though on the one hand I do not wish to put you to more trouble than necessary I really think that you could not do better than decide to come to Italy and discuss the matter here on the spot and put it on such a base as to enable me to go

on.

Kindly let me have your views by return and oblige

Yours very truly



RECEIVED THROUGH THE EDISON-BELL PHONOGRAPH

TWENTY PRIZE MEDALS FOR EXCELLENCE OF QUALITY.

BRYANT & MAY, LIMITED.

TELEPHONE Nº 5403.

TELEGRAPHIC ADDRESS. "BRYMAY, LONDON."

Fairfield Works.
Bow.
London.
E.

"PRIVATE."

22nd March 1895.

Stephen J. Moriarty Esq.,
Edison House,
Northumberland Avenue, W.C.

My Dear Sir,

I was sorry I was not able to call upon you yesterday afternoon with my good friend Mr. Ludwig Stollwerck. I saw my friend however very soon after his interview with you, and he told me all that had taken place. We discussed the matter most seriously and I am writing on behalf of Mr. Stollwerck to say that it is quite impossible that business can be arranged on any such lines as you have indicated. Mr. Stollwerck is particularly well acquainted with all matters German and I attach the highest importance to his opinion. I consider him quite an exceptional business man and one I should not hesitate to follow, and after the long discussion I have had with him I am able to assure you that I entirely concur with his views that no business house in Germany can hope successfully to take up your matter on such figures as you have suggested or anything approaching them, indeed so very wide are Mr. Stollwerck's ideas from yours that I do not intend to bo-

CONTINUED.

BRYANT & MAY, LIMITED, FAIRFIELD WORKS, BOW, LONDON, E.

bother you by stating what they are. I can therefore only thank you for the courtesy which you have been good enough to receive Mr. Stollwerck and myself and add that if at any future time you should be disposed to approach the matter again on very much more reasonable lines we shall be glad to hear from you.

Believe me,

Yours very truly,

Gilbert Parkholamer

Thomas Edison, President.
~~Thomas A. Edison, Vice President.~~

Henry Seligman, Treasurer.
G. H. Morrison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, March 26th, 1895. 189

My dear Mr. Moriarty,

I wrote you recently, about a recent improvement in the Phonograph, in the Sprocket Pulley, which increases or diminishes the speed, or rather the size of the thread; the smallest size sprocket wheel, will cut four hundred threads to the inch, and at a revolution of 60 to a minute, takes thirty-five to forty minutes to run across the cylinder.

This is such a vast improvement, that in talking over the matter with your Brother, we have come to the conclusion, to postpone sending you the only one we have, until Mr. Theodore Seligman can be consulted, as to whether it would be proper and advisable to have it patented here, if he decides to the contrary, we will send you over the model by Saturday's steamer the "Etruria".

Yours very truly,

G. H. Morrison

Secretary.

INDIRIZZO TELEGRAFICO
TELEGRAPHIC ADDRESS } MICHELI - GENOA

PIETRO MICHELI FIGLIO
INGEGNERE

Via Sottoripa N.° 7, piano nobile

Genova the 4th april 1895

Mezzati
N°

STEPHEN F. MORIARTY ESQ;
Edison House (B)
Northumberland Avenue
LONDON W.C.

Dear Sir,

Your wire of the Ist inst. worded as per enclosed copy duly to hand , and I am at a loss to ex= plain your not taking in consideration the difficulty there is to form a Syndicate for the purchase of rights which owing to the presence of so many phonographs work ing now in Italy are not thoroughly clear

An action is pending against Messrs Passadoro & Cecchi who having boldly started an other Phonograph = while one already was seized to them = cause every body to = think that they may have some right to do so and you = may be quite sure that until there will be a definite sentence pronounced , completely in our favour , and not followed by appeal from Passadoro & Cecchi you will not find any body prepaired to invest money in infrin= ged rights . Of course , if , as you say , there are

there are people who in spite of the difficulties are prepaired to pay cash for the purchase of same the only natural reply I must give you is that you must not allow me to stop you from coming to a conclusion , and though with a certain regret , I will give the matter up. = After the discussion which took place before the Tribunal re our action against Messrs Passadoro & Cecchi (see my report dated the 27th march) we have the day before yesterday had a sentence which please understand is not a definite one but only provisional.

You will remember that the first objection made by the Lawyer of Passadoro & Cecchi was that we had not produced the power of Attorney showing your capacity to act on behalf of the Edison United Phonograph Company .

Such objection has been accepted by the Tribunal and the provisional sentence is only intended to allow us to produce the power of attorney above said.

You will then have to send such power , which please to note , must be endorsed by the italian Consul.

Enclosed herewith I beg to send you translation of a letter which I have received from my Lawyer , in which you will find that he reverts to two objections raised in the discussion by the Lawyer of Messrs Passadoro & Cecchi ; those , that we to say that we have not produced the receipts of the Patent fees to show that we have duly paid what is due to keep our Patent in order.

and that we have not produced any proof that during = the two years from the date of the Patent the Phonograp has been practised in Italy .

As far as the first objection is concerned , when I = went last to Rome I found out that you have paid up up to the 31st ult. (march) so that in accordance with our Law you must now proceed to the next payment, available time for which expires the 31st june , that is to say three months after the above date

Whilst you must give instructions for such payment to take place , you will please send me the receipt of the last payment already made by you .

As far instead the other remark reverted to by Lawyer Piccone the latter thinks that this is the only one of some importance , inasmuch as our Law does not stipula= te in a clear way what is meant by the expression " to practise an invention within the two years from the date of the Patent " Many opinions have been expressed on the subject , some of which convey the idea that "to practise" means to manufacture the thing in the Country where the patent has been taken , others instead say = that it may mean the use of the invention without requiring the idea of the manufacturing of it .

What opponent Lawyers do in a case of this kind is to pick up the opinions in favour of each own , so that = the conclusive judgement much depends on the skilful= ness of the judges called to examine the matter.

Stephen Moriarty Esq. =Page 4

Now, in the first case I do not think that you can = prove that a Phonograph has been manufactured in Italy = in the second case we should at least prove that within two years from the date of the Patent a Phonograph has been worked here in Italy , and of = course you must see wether you can help us in such in= vestigations .

Kindly let me hear from you by return , but above all let me make you thoroughly understand that until the = question of your rights will be settled it is utterly impossible to consider the idea of any investement , which in the beginning I thought so easy to realise. In the beginning I thought that nothing was clearer than the soundness of your property and thought that all we should have done was to threaten the infringers and = make them all run away , now instead I find that you can , it is true seize a phonograph but you cannot stop a man from starting an other as in the case of Messrs Passado ro & Cecchi , and as even in the case you decided to proceed to a second seizure you cannot comtemplate of depositing so many lots of 80 pounds as wanted to seize all others , It is necessary to await for a definite sentence and of course during this time Phonographs are going on, we cannot expect anybody to invest money on their rights. Believe me , Dear Sirs,

Yours Very Truly

[signature]

[ENCLOSURE]

Indirizzo telegrafico / Telegraphic address: MICHELI - GENOA

PIETRO MICHELI FIGLIO
INGEGNERE
20, Via Luccoli, I.° Piano

The engineering telegraph code used

Genova, the 4th april 1895

CONFERMA DI TELEGRAMMI.

STEPHEN F. MORIARTY Esq.
Edison House (B) Northumberland Avenue
LONDON W.C.

SIGNORI,

CI PREGIAMO DARVI COPIA DI TELEGRAMMI CHE CONFERMIAMO.

SPEDITO ore	RICEVUTO ore	
	1.4.95	LETTER RECEIVED UNDER NO CIRCUMSTANCES WILL CONSIDER ANY PROPOSITION UPON WHICH CASH PAYMENT IS NOT BASED WOULD LIKE YOU TO PUT DEFINITE SHAPE IMMEDIATELY SOME PROPOSITION AS TO JUST WHAT YOU WILL DO AS I AM APPROACHED BY PARTIES HERE RELATION TO ITALY AM PREVENTED DISCUSSING MATTER WITH THEM UNTIL KNOW DEFINITELY WHETHER YOU CAN ARRANGE YOUR SINDICATE OR NOT ADVISE YOU COME HERE WITH POWER TO ARRANGE MORIARTY

[ENCLOSURE]

Avv. Giacomo Picconi

Genova, 3 April 1895

Sig. Ing. Pietro Micheli figlio

Genoa

Dear Sir,

The Tribunal has come to a decision in the action of the Edison United against Messrs Passadoro Cecchi . It has demanded that Mr. Moriarty's capacity of attorney of the above company be proved capacity which in the power of attorney drawn up by Wenn notary public which appointed you, Mr. Micheli to start the action.

It is therefore necessary to prove that Mr. Moriarty is attorney of the above company and to do this we are allowed 60 days from the date of adjudication of the sentence.

Such proof can be made by exibiting the act by which the Edison United Phonograph Company appointed Mr. Moriarty as their attorney and it may also be necessary to have the act of constitution of the Company.

If the concession of the Italian patent was made to Mr. Moriarty this act would also be usefull and when we shall have such documents the action will be resumed - action for which I have still hopes.

In order o simplify matters and be more sure of our doing it would be opportune

to have a certificate certifying the payments made to the Italian Government for keeping the patent valid or have the receipts referring to every single

[ENCLOSURE]

payment.

a proof that during the last two years previous to the seisure some phonographs have been worked in Italy. With this

With this I intend to leave untouched the question if for keeping he patent valid it is sufficient that the article patented be worked in foreign countries , and therefore if it was not possible to have a proof that the phonographs have worked in Italy it would be usefull to me to have a proof that the phonograph has worked in other Europen countries.

I will however give you clearer explanations personally.

All documents sent from England to prove Mr. Moriarty's capacity must all be endorsed by the Italian Consul

With kind regards I beg to remain,

Yours truly

G. Piccone

Copy Letter.

25th April, 1895.

Stephen F. Moriarty, Esq,
L O N D O N.

My Dear Sir,

Since my arrival here you have extended to me every courtesy and every facility for securing the information desired by the Directors of the Edison United Phonograph Co: of New York, and I do not care to leave London, as I will do the day after to-morrow, without expressing my thanks to you for your kindness and the thorough manner in which you have helped me in the performance of my duties; and I take pleasure in dictating my thanks to you through the instrument in which you have been so much interested, and for which you are still working, and I believe with ultimate success. It is quite immaterial for the purposes of this letter whether the success will be a pecuniary one to the Directors in New York or not. You certainly are not to blame for conditions over which you have no control.

I am, My Dear Sir,

Your obedient servant,

(Signed) R. S. Bussing, Jun:

Eyre & Spottiswoode, London.

POST OFFICE TELEGRAPHS.

No. of Telegram.....

Office Stamp.

If the accuracy of an Inland Telegram be doubted, the telegram will be repeated on payment of half the amount originally paid for its transmission, any fraction of 1d. less than ½d. being reckoned as ½d.; and if it be found that there was any inaccuracy, the amount paid for repetition will be refunded. Special conditions are applicable to the repetition of Foreign Telegrams.

Charges to pay } £ s. d.

WEST STRAND P.O. MY 5 95 W.C.

Handed in at the Glasgow Office at 2.4 .M. Received here at 3 P .M.

TO { Moriarty c/o Graphophone Ldn.

Am strongly of opinion you should accept and if you wish me particularly to come to London tonight shall do so if you wire me here promptly & also to taybank Smith

N.B.—This Form must accompany any inquiry made respecting this Telegram.

TELEGRAMS & CABLES:
"PHONOGRAPH, LONDON."

TELEPHONE
Nº 3200.

Edison House (B)
Northumberland Avenue,
London,
W.C.

18th May 1895.

Dear Mr Moriarty,

I trust you had a pleasant journey to Berlin. It rained in London after you left, but there was little wind so that I expect you had a fair passage by water.

A wire came in this morning addressed to you which I opened in case it was important. It was from Mr Stollwerck, asking if you would be in Berlin on Monday, and so as to prevent any delay in Mr Stollwerck proceeding to Berlin and meeting you on Monday I took it upon myself to reply that you had left last night, so that I anticipate he will now proceed at once to Berlin and meet you on Monday morning. I enclose the message that was received here , and trust I have done right in replying to it as I did.

I telegraphed you this afternoon to say that there was nothing particular this day to report. Only one letter came in and that is from the Australian Patent Agent saying he has drawn a three days sight bill for £75-10-0. This amount is quite in order, and is for patent annuities due this year in various of the Australasian Colonies. This is a particularly hard year, so far as the patent taxes in Australia are concerned, as in the earlier patents applied for the 7th year expires this year, and consequently the second and last payments fall due to be paid. However in the case of these patents these payments free the patents until the end of their existence viz: 14 years, and nothing more will have to be paid on them in the way of taxes. Tasmania is the most expensive Colony, as £20 has to be paid on each individual patent at the end of the 7th year. The other Colonies only charge £2-10-0 and £5 respectively, so that it is Tasmania, a comparitively poor and not over-populated Colony, that makes

these Australian patents so expensive.
The draft for £75-10-0 will be presented next week, when you will be here when it can be accepted.

More infringers.!. Enclosed is a cutting showing the latest law--breakers. This looks like Hough under a new non de plume.

I sent up to your house this afternoon and there is one letter ~~from~~ for you which I enclose.

There is nothing else that I can think of to write you about.
I will not write you again, as of course a letter will not reach you.
This letter I presume will be delivered to you Monday morning, so that if I wrote on Monday again, it would not be delivered before ~~before~~ Wednesday morning. I will again cable you on Monday however if there is anything important.

With best wishes for a successful outcome of your visit to Germany,

Believe me,

Yours very truly,

Leo Baumann

P.S.

The inevitable has happened and Miss Sutherland of the Gaiety Theatre has issued a writ for breach of promise of marriage against young Marjoibanks, the son of the Lord Tweedmouth. The London papers this morning have all particulars.

Leo

Saturday 2 p.m.

P.S.

Since writing the foregoing the bill for £75-10-0 for Australian patent taxes as mentioned in the letter has been presented, and the clerk says he will call for it on Monday. I therefore hasten to enclose it to you herewith registering this letter for safety, and shall be glad if you will affix your signature as formerly "S.F.MORIARTY" and return to me by next post, as it must absolutely be delivered to the Bank next week either signed or not.

Leo T. Munro

C S/M or B S/M **F**

POST OFFICE TELEGRAPHS.

FOR INWARD FOREIGN AND COLONIAL TELEGRAMS.

No. of Telegram. [illegible]

Office of Origin.	Foreign Number.	Words.	Time handed in.	Office Stamp.
L FLORENCE 991 19 8/45:				

Recd. from [illegible]

At [illegible]

By [illegible]

Service Instructions.

Sent or Sent out at .....

To .....

By .....

TO

8 50pm

= MORIARTY 36- A ST JAMES STREET LONDON := ADVISE

REFUSAL - AWAIT MY LETTER BEFORE ACTION LINCOLN HAS NO CLAIM ON YOU +

If the accuracy of this Telegram be doubted, a part, or the whole, can be repeated under special conditions, particulars of which can be obtained on application at the office from which it was delivered.

N.B.—This form must accompany any inquiry made respecting this Telegram.

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£ s. d.

WYMAN AND SONS, LIMITED, PRINTERS, LONDON.

Thomas Cochran, President.
~~Thomas A. Edison, Vice President.~~

Henry Seligman, Treasurer.
G. W. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

New York, May 25th, 1895. 189

S. F. Moriarty, Esq., Personal.

London, England.

My dear Mr. Moriarty:-

I am happy to be able to write you that I have completely recovered from an attack of pneumonia and am going out of town near the City, for the summer, coming in and out every day, so that I think I shall build up a sure foundation for health in the future.

It seems that Mr. Bussing's report, was not received as favorably, as Mr. Twombly had expected, I was not able to attend the meeting, but so I understand.

Mr. Beaman expects to take up the case of the United Company against the Works or Mr. Edison, to prevent the sale of "Kinetophones" in this country, for shipment abroad, as it is a combination of Ninetoscope and Phonograph, therefore infringes the Company's Patents..

Mr. Edison claims it is a toy, but I think that this can easily be quashed.

I will send you by next mail, a clipping in regard to the suit of the New York Phonograph Company, Mr. Haines, against the Receiver of the N. A. P. Co., to prevent the sale of machines

Thomas Cochran, President.
~~Thomas A. Edison, Vice President.~~

Henry Seligman, Treasurer.
G. H. Morison, Secretary.

son United Phonograph Company,
MILLS BUILDING.

New York, 189

in their territory, namely New York State.

I expe ct to get up some data for Mr. Theodore Seligman which was asked for in your letters received by him this morning, bearing on the French suit.

It is to be hoped that nothing will occur to upset the negotiations for Germany.

I thank you for your personal letter of May 9th, and I think it was a good thing that Mr. Isaac Seligman happened to be in London at this time, enabling you to show him conclusively, the true state of affairs.

There has been some talk of buying out the North American and the Graphophone Companies, but I do not know that this is really advisable or practical at the present time, but the suits on hand, may alter the complexion of the whole situation.

Yours very truly,
G. H. Morison

Telegraphic Address, "BESTEGARNE."
EDISON-BELL PHONOGRAPH.
TELEPHONE Nos.
Private, - "578."
Office, - "757."

SIGNED

P. W. SMITH & CO. GLASGOW 1896 MAY 27

6 HANOVER STREET,
Glasgow.

My Dear Mr. Moriarty,

Thanks for your wire running as follows- "Letter from Stollwerck says wont want me go Germany till after Whitsuntide forwarding you important letters to-day", which I now await.

I leave for Darlington to-morrow at one o'clock, so shall expect to hear from you before then,

Yours faithfully,

C. W. Alexander Smith

DICTATED THROUGH THE EDISON-BELL PHONOGRAPH.

U S P Co.

Thomas Cochran, President.
~~Thomas A. Edison, Vice President.~~

Henry Seligman, Treasurer.
G. N. Morison, Secretary.

Edison United Phonograph Company,

MILLS BUILDING.

Ans 7/9/95 [illegible]

New York, July 1st, 1895. 189

Thomas A. Edison, Esq.,

Orange, N. J.

Dear Sir:-

The parts are as near interchangeable as the tools we have well permit. Of course all so called interchangeable parts have to be adjusted in place.

On the 8th of June we wrote the Works in reference to a "chattering" in a number of the machines, shipped on our last order for 500, and enclosed them a copy of the Engineer's report, which gives his views in the matter, and which we would be obliged if you would kindly look over, and give us a satisfactory explanation of this serious defect.

Mr Gilmore will explain about the chattering

There have been no less than 50 of these machines returned on this account, and are now lying idle.

We shipped to the Works a sample machine, which was returned from London, but have not yet heard from them.

We trust you will kindly give the matter your early attention and much oblige.

Yours very truly,

G. N. Morison

Secretary.

P.S. We beg to call your attention to the fact, that the parts do not interchange.

E

TELEPHONE No 19.
TELEGRAMS "ASHURST, LONDON."

ASHURST MORRIS CRISP & CO
ALL LETTERS TO BE ADDRESSED TO THE FIRM

17, Throgmorton Avenue,
London, E.C.

12th July 1885

S. F. Morintz Esq
Dear Sir,
Edison Bell Phonograph Corpn & Stollwerck.

We enclose you two prints of the Draft Agreement. You must not however take these as containing the result of our consideration of Mr Bristow's alterations. The original draft was received from Mr Bristow so late last night that we could do nothing with it before sending it to the Printer, and as it is we have only just received prints, which must have revision.

Yours truly
Ashurst Morris Crisp & Co.

C$^{S}_{M}$ or B$^{S}_{M}$ **B**

POST OFFICE TELEGRAPHS.

FOR INWARD FOREIGN AND COLONIAL TELEGRAMS.

No. of Telegram. }

Number.	Words.	Time handed in.	Office Stamp.
L FR COELN 3.+ 205/3 19 12/50-			80

Recd. from 28 Dec	Service Instructions.	Sent or Sent out at }	
At 12 26		To	
By GROE		By	

TO 12-47

MORIARTY CARE PHONOGRAPH LONDON ,= WIRE WHEN PHONOGRAPH EXPRES FORWARDED . WANT THEM FOR NEGOTIATION TO MANUFACTURE TO PROTECT PANT = STOLLWERCK +

If the accuracy of this Telegram be doubted, a part, or the whole, can be repeated under special conditions, particulars of which can be obtained on application at the office from which it was delivered.

N.B.—This form must accompany any inquiry made respecting this Telegram.

Charges to pay. £ s.

WYMAN AND SONS, LIMITED, PRINTERS, LONDON.

S. F. Moriarty Esq
TELEPHONE NO 15.
TELEGRAMS "ASHURST, LONDON."
ASHURST, MORRIS, CRISP & CO.
ALL LETTERS TO BE ADDRESSED TO THE FIRM
17, Throgmorton Avenue,
London, E.C.

9th Augt. 1895

Dear Mr Moriarty

I enclose you draft agreement as arranged. It is necessarily a skeleton until I get the exact particulars.

Between ourselves I may mention that I have left out one or two clauses which are not unusual in cases of this kind. These would provide:-

First, for the payment of a deposit by you.

Secondly, the engagement by you before a certain date to procure the shares of the intended Company to be taken up, and

Thirdly, the provision that you are not to represent the vendors as being the promoters of the Company.

These however can be added afterwards if our friends desire it.

Yours truly
[illegible]

[ENCLOSURE]

Dated 1895

The

Company

to

Draft

Agreement

Ashurst Morris Crisp & Co
17 Throgmorton Avenue
E.C.

[ENCLOSURE]

An Agreement made the day of 1895 Between of (hereinafter called "the Vendors") of the one part and of (hereinafter called "the purchaser") of the other part

Whereas the Vendors have for some time past carried on business as manufacturers of motors at New York and elsewhere in the United States of America And whereas the purchaser has agreed with the Vendors for the sale by them ~~Vendors~~ to the purchaser of their said business And whereas in entering into the agreement hereinafter contained it is the intention of the purchaser at his own expense to form a company for the acquisition and carrying on of the said business under a company to be entitled or some other appropriate name And whereas it is intended that the capital of the said intended company (hereinafter called "the Company") shall be £ namely £ divided into shares of £ each And whereas such intended Company is herein after referred to as "the Company" Now these Presents witness and it is hereby declared as follows:

1. The Vendors shall sell and the purchaser shall purchase the following property:
(a) The freehold and leasehold premises described in the Schedule hereto
(b) The stock in trade and the benefit as from the day of 1895 of all

— 1

[ENCLOSURE]

contracts and engagements to which the Vendors shall on the day of next be entitled in relation to their said business

(c) The Goodwill of the said business with the right to represent the Company as carrying on such business in continuation of the Vendors and in succession thereto and the right to use the words

, or any other words indicating that the business is carried on in continuation of or in succession to the Vendors

2. The consideration for the said sale shall be the sum of £ which shall be paid and satisfied as to £ in cash and as to £ by the allotment to the Vendors or as they may direct as fully paid up of shares of £ each of the Company to be numbered from to inclusive. Such shares shall be issued as fully paid up and no call shall be made in respect thereof

3. The purchase shall be completed on the day of next at the offices of the Vendors Solicitors and possession of the property hereby agreed to be sold shall be then given to the purchaser provided that the purchaser shall have duly paid the said cash and secured the allotment of the said shares to the Vendors as aforesaid

4 The business shall meantime be carried on by the Vendors in the ordinary and usual manner so as to maintain the business as a going concern

5 On payment of the purchase money

[ENCLOSURE]

as aforesaid the Vendors shall at the expense of the purchaser execute and do all such assurances and things as may reasonably be required by him for vesting in him or his nominee the property hereby agreed to be sold and giving to him or them the full benefit of the said sale

The title of the Vendors is hereby accepted and the sale of Leaseholds is subject to the Landlords license being obtained by and at the cost of the Company

6 The purchaser or the Company shall indemnify the Vendors against all actions and proceedings claims and demands in respect of the said Contracts and engagements so far as they relate to the business hereby agreed to be sold.

7 The purchaser shall be entitled to the benefit of the current fire insurance of the said property.

8 All books of account of the Vendors and all books of reference to customers and all other books and documents of the ~~said~~ Vendors (except such as relate exclusively to the private affairs of the Vendors) shall be open at all reasonable times for the inspection of the purchaser and his assigns or his or their agents who shall be entitled to the use thereof for the purposes of carrying on the business

9 The purchaser shall be at liberty to assign the benefit of this Agreement to any person or persons or Company of whose solvency (having regard to the premises) the purchaser shall reasonably satisfy the Vendors and in any such assignment

[ENCLOSURE]

the Vendors shall accept the liability of the Assignee hereunder in place of that of the purchaser and shall at the expense of the purchaser execute such documents as may be reasonably required by the purchaser for releasing the purchaser from further liability subsequent to the date of such assignment

10 The purchaser shall cause this Agreement or some other sufficient instrument to be filed with the Registrar of Joint Stock Companies before any of the said shares are allotted

11. The Vendors shall be at liberty to give notice of this Contract to the Company and the purchaser shall be precluded from dealing with the property hereby agreed to be sold in any way except such as shall be consistent with the provisions of this Agreement.

12 All the purchasers costs of and attending the preparation execution and stamping of this Agreement shall be borne and paid by the purchaser

Ex...

TELEPHONE No 15.
TELEGRAMS, "ASHURST, LONDON."
ASHURST, MORRIS, CRISP & CO.
ALL LETTERS TO BE ADDRESSED TO THE FIRM.
17, Throgmorton Avenue,
London, E.C.

28th August 1895.

S. S. Moriarty Esq.
Dear Mr. Moriarty, German patent.

Enclosed I send you copy letter received from Messrs. Wilson Bristow & Co.

You will see what they say as to the evidence of the ratification of the agreement by the Board of the Edison United Company, also as to the figures in clause 22.

Have you come to an agreement as to the preference shares as stated in the letter?

Yours truly,
Frank Crisp

[ENCLOSURE]

1 Copthall Buildings E.C.
London 27th Aug. 1895.

Dear Sirs,

Phonograph

We now have the Agreement signed by our client ready to exchange for the copy signed by Mr. Moriarty.

We shall at the same time want to be furnished with the evidence of the ratification of the Agreement by the Board of the Edison United Phonograph Company.

In clause 22 the figures 750,000 will have to be altered to 666,666. This is a question which has been discussed between Mr. Stollwerck and Mr. Moriarty and Mr. Stollwerck has now agreed that the Edison Company shall have one-third of the entire capital.

The precise nature of the Preference Shares referred to in Clause 2 has also been a subject of recent communication between Mr. Stollwerck and Mr. Moriarty and we understand that it is now agreed between them that the Preference Shares will have always 5% of dividend in excess of the dividend on the Ordinary Shares

Thus a profit of 100,000 Marks would be divided as follows:-

Preference	5%	12,500	Preference Dividend	13⅓
Preference	8⅓%	21,875		
Ordinary		65,625	Ordinary do	8⅓
		100,000		

Possibly the word "cumulative" is under these

[ENCLOSURE]

circumstances superfluous but as this will be a matter of the constitution of the German Company and it seems to be now clearly understood what is intended, you will probably agree that it is better to leave the contract without further alteration. The Clause is not one that will have to be repeated in the final Contract.

Mr Moriarty should also at the same time sign the letter as to the Edison Company using their best endeavours to supply parts of photographs as required.

Mr Hollwerck has dated the part signed by him the 26th instant.

We shall be glad of an appointment to exchange

Yours truly
Wilson Bristows & Carpmael.

Messrs Ashurst Morris Crisp & Co
17 Throgmorton Avenue
E.C.

19th August

Messrs Cotton, Tilton & Carpenter

[illegible]

Mr Stellwerck.

In Mr Stellwerck has signed the Agreement on the understanding that if the figures given by me in regard to the division of profits are insisted upon by Mr Stellwerck they shall be accepted by him as final but states at the same time that they are not in accordance with what he believes to be the basis on which he settled the matter.

He wishes to point out - first that in the original agreement made in Berlin and subsequently embodied in the draft prepared by us and accepted by you it was never contemplated that these preference shares shall receive anything more than 5 per cent dividend.

Second that getting to the pressure of

Mr. [illegible] be consulted to allow them to participate in the profits beyond 5 per cent but he never intended that it was supposed they should [illegible] [illegible] have proportional rights as to dividend up to 5 per cent but that ever after that the stock receive a larger dividend than that of the ordinary shares.

We are not [illegible] Mr. Knight's signature to the letter on the part of [illegible] Photograph [illegible] we still are prepared to [illegible] we are prepared to exchange at once if you prefer it without the letter.

Yours truly

[illegible]

1895

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
WILLS BUILDING,
15 Broad St.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, Sept. 5th, 1895.

Thomas A. Edison, Esq.

Dear Sir:-

I am in receipt of your favor of the 4th inst. I enclose what I am informed is the final draft of the agreement, as executed, but have neither received the original nor the certified copy of the same. I have no doubt that if any alterations have been made, they will only be in the wording, and will not affect the obligations of the parties in the slightest. I trust that you will accept this as being practically a true copy of the contract, as there will be some delay before we will receive the original contract, and other printed copies of the same, (this being the only copy that I have) and that you will execute the agreements, both individually and as President of the Works, and have the seal of the Works affixed, without any further delay.

Yours very truly,

Theodore Seligman

Enc.

[ATTACHMENT]

Edison Personal: 1895
Handwriting

1

Theodore Seligman Esq

Dr Sir -

I have recd the Copy of Contract, of course as an inventor you might reasonably expect that I would sign anything - but when it comes down to business it is ~~I will be~~ essential for me to have a certified Copy of the German Contract, as the works Contract, should be base upon its being carried out, also a certified Copy as stated since ~~the~~ terms will be known

[ATTACHMENT]

2

The proposed phono graph Contract should be ~~specific~~ drawn up so as to name specifically the payments,

It occurs to me in this Connection that if Stalwerck is willing I would be ~~willing~~ not be unwilling that names should be dropped in the formation of his Co. and that it be called the German Phonograph Co, which is a very much better name ~~in fact there might~~ see his agent

[ATTACHMENT]

3.

in this Connection - should Moriarity
Kick against having Bells name
dropped, I think I shall be
inclined to do some kicking
myself Bell had nothing
whatever to do with the
improving of the phonograph
What improvements were
made was done entirely by
Tainter - of Course this is a
personal matter & I do not
like to intrude it into a business

[ATTACHMENT]

4

question, still as the future of the phonograph ~~will~~ will be more ~~practically~~ dependent upon myself than the Graphic End it might be considered as a question of business whether it is not better to drop that End of the Concern in any future titles of incorporated Cos = You need not fear ~~that~~ there will be any trouble

[ATTACHMENT]

5

about helping you through
on the German scheme ~~which~~
still I want to do it in a proper
manner,

E

Thos. Edison.

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
15 BROAD ST.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK Sept. 9th, 1895.

My dear Mr. Edison:-

I am in receipt of your favor of the 6th inst., and also the copies of the proposed contract with the Works, and that for Germany, which you have returned. I had hoped that the last, which was sent to me as a final draft of the agreement with the German people would be sufficient to enable you to execute the other agreements, but, as you desire to wait until the certified copy of the German contract can be attached, we will wait until we receive the same.

I doubt very much whether we can state more specifically the terms of payment than as we have done in the proposed agreement with the Works, for, unless the German contract has been altered in that regard, which I do not believe, there are no specific dates mentioned when payments are to be made. The most we can do is to agree to pay the Works its quarter of the purchase price at such times and in such manner as we receive payments or the stock.

With regard to the dropping of the names in the formation of the Company, I will do what I can to meet your wishes in the matter. Of course a number of interests will have to be consulted, and I cannot at present make any definite pro-

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
15 BROAD ST.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, ...

T. A. E. No. 2.

misses.

I have cabled for the original or certified copies of the German contract, and as soon as received will send a copy to you.

Yours very truly,

Theodore Seligman

Thomas A. Edison,

Edison, N. J.

Call 1924 Cortlandt

Mr Edison

In answer to a Cable sent to Europe last Evening the following reply rec'd.

Corporate name, is Edison of Germany, important we should have an answer before Wednesday Oct 16 that release sent to Comply with law.

Moriarty

Corporate name, German C., is Edison, Phonograph C., of Germany. imperative release sent tomorrows Mail

Yours Morris Frist,

Sent 64 Seligman,

[ATTACHMENT]

Now therefore the undersigned

T.A.E. — hereby consents to the foregoing release,

subject however to the condition that the

title of the company to be organized for exploiting or working ~~[illegible]~~ ~~by the~~

~~said Stollwerck~~ shall be called ~~not include~~ the

Edison Phonograph Co of Germany

~~name of any individual, except that it~~

~~may include the name of the said~~

~~Edison~~

Now therefore the undersigned Thomas Alva Edison hereby consents to the foregoing release in consideration and upon condition that the title or name of the Company to be organized in Germany for exploitation or working of it shall be called the Edison Phonograph Company of Germany, and that the Contract between ~~the~~ Stollwerck and the ~~[illegible]~~ Edison United Phonograph Co is carried out.

T.A.E.

Gebr. Stollwerck, Köln.
Chocolade- & Zuckerwaren-Fabrikanten.

Fabriken in Köln.

Dampfbetrieb: 680 Pferdekraft.
Beschäftigt: über 2000 Personen.
63 Medaillen. — 26 Hofdiplome.

Telegr.-Adr.: STOLLWERCK, KÖLN.
Telegr.-Adr.: STOLLWERCK, BERLIN.
Telegr.-Adr.: STOLLWERCK, MÜNCHEN.
Telegr.-Adr.: STOLLWERCK, BRESLAU.
Telegr.-Adr.: STOLLWERCK, WIEN.
Telegr.-Adr.: STOLLWERCK, BRÜSSEL.
Telegr.-Adr.: STOLLWERCK, AMSTERDAM.
Telegr.-Adr.: STOLLWERCK, LONDON.
Telegr.-Adr.: STOLLWERCK, NEW-YORK.
Telegr.-Adr.: STOLLWERCK, CHICAGO.

Dictirt durch den Edison-Bell-Phonograph

Dictirt: L. St.
Stenogr.:
Geschr.: J.

Cologne, November 2nd, 1895.

United Edison Phonograph Company
Edison house
L O N D O N

Dear Sirs,

Although our Company is not yet registered and the patents are not yet definitively transferred to our Company, which has been formed before the notary, we already transmit you herewith according to this contract the following order:

1/ 150 slot-phonograph machines

we have the following wishes to it:

1. we wish dark oak, well waxed but in a solid way so that we cannot have quickly spots and scratches
2. They ought to be 200 thread machines as we intend to make 4 pieces on a cylinder.
3. They ought to have our patented coin-tester which will be delivered to you from Volkmann, Stollwerck & Co. in New York. Their foreman will give you information how this cointester is to be fixed and we have written accordingly to our New York branch
4. The slot-machine must have such construction that four pieces can be contained on one cylinder, so that after dropping a ten Pfennig piece only one fourth of the cylinder will be heard and in that way we make 40 Pfennig out of each cylinder when it has all worked; we refer to the sketch sent to you last week.

Ind.

GEBRÜDER STOLLWERCK.

Bogen:

STAMMHAUS: KÖLN.

ZWEIGHÄUSER:

BERLIN WIEN LONDON NEW-YORK
MÜNCHEN BRESLAU FRANKFURT BRÜSSEL AMSTERDAM.

2 London 2/11 95

further:

100 commercial machines with tables and covers

50 extra musical arms for them

50 diaphragms for commercial use with two saphirs

25 diaphragms for musical records

25 series interchangeable parts according to your London experience

50 reserve glass-plates with cushions for the diaphragms

25 barrels each with 200 cylinders

As to the description on the machine we beg to state that every machine must have a nickel-plate similar to your present plate in England with the enclosed words. Instead of "off" and "on" ab and an Then on the covers out of tin ought to be printed the enclosed golden rules. We beg to refer about this idea to the mutual conference with your Mr. Moriarty.

According clause 6 of our contract we herewith request you to ask a first class foreman from your Phonograph-works tto come over to Germany for our account for say three to six months. The foreman ought to be fully competent in manufacturing not only Phonographs, diaphragms but also must know thoroughly the manufactu ring of cylinders. According to our mutual conference the foreman will get for this time 30 $ per week and besides we must pay him travelling expenses from and to New York. As to the "other expenses" we should like to know what you think about them and what we have to pay in addition. As you know our factories have already begun to manufacture the machines and therefore we should like the said

GEBRÜDER STOLLWERCK.

STAMMHAUS: KÖLN.

Bogen:

3 London 2/11 95

ZWEIGHÄUSER:

BERLIN WIEN LONDON NEW-YORK

MÜNCHEN BRESLAU FRANKFURT BRÜSSEL AMSTERDAM.

foreman to arrive in Germany as quickly as possible.

As to the price of all machines and different parts they have been fixed in our contract.

Have the kindness to acknowledge receipt of this order by return and we are, in the meantime, dear Sirs

Yours very truly:

Deutsche Phonographen Edison Gesellschaft m. b. H.

Ludwig Stollwerck

Phono Opinion

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
HILLS BUILDING,
15 Broad St.
THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

NEW YORK, Nov. 9th, 1895.

RECEIVED
NOV 14 1895
Ans. 11/15

Thomas A. Edison, Esq.

Dear Sir:-

Some time ago you sent word to me that you would communicate with me with regard to the draft of the proposed agreement between the Edison United Company, and the Works and yourself, by the end of last week. Although a week has elapsed since I was to hear from you, I have received no message whatsoever. Will you kindly send me word at once what suggestions you have to make with regard to the proposed agreement, in order that we may get the matter into shape as soon as possible?

Yours very truly,

Theodore Seligman

J.

TWENTY PRIZE MEDALS FOR EXCELLENCE OF QUALITY.

BRYANT & MAY, LIMITED.

TELEPHONE No 5403.

TELEGRAPHIC ADDRESS.
"BRYMAY, LONDON."

Dictated by Mr.

Fairfield Works.
Bow.
London.
E.

10th. Nov. 1895

S. F. Moriarty, Esqre.,

Edison - Bell Phonograph Corporation Limited,

Northumberland Avenue

W. C.

Dear Mr. Moriarty,

Since Friday evening I have been confined to my bed-room - having taken a chill. I am much better but cannot get out for another day or two.

I have just received a long letter from Mr. Stollwerck and he is naturally very much hurt that your solicitors should accuse him of procrastination and of seeking to delay matters. I hope Mr. Stollwerck's letter to you may have satisfied you that the delay is prejudicial to him in every way - and cannot possibly assist him.

It seems to me that when Mr. Stollwerck promised to send the money to Mr. Bristow on his return to Cologne - he confidently expected the company would be immediately formed, but as that cannot be done and it is the company's money which must be sent to Mr. Bristow- it follows as a matter of course - that the money cannot come until Mr. Stollwerck should go out of his way to send it personally which he is not required to do.

CONTINUED.

BRYANT & MAY, LIMITED, FAIRFIELD WORKS, BOW, LONDON, E:

I am more astonished that your solicitors should bring charges against Mr. Stollwerck; they must know that whatever their German lawyer may say, the company would be registered if it could be registered, and if the lawyers are not satisfied - why do not they go to the company official in Germany and ascertain the facts.

There is no mystery, no humbug and nothing but straightforward business.

With kindest regards,

Yours faithfully

Gilbert Bartholomew

Telegrams & Cables:
"Phonograph, London."

Telephone
No 3200.

Edison House (B)
Northumberland Avenue,
London,
W.C.

14th November, 1895.

My Dear Senator Platt,

PERSONAL.

I received a letter from Mrs Platt from America, and was glad to know of her safe arrival. I could not account, however, for not receiving any answer to my letter, but now understand that probably the first letter was not received, and so I write to state that I am negotiating here for three additional countries, to wit, Austria, France, and Belgium, on what I consider most satisfactory terms, and which I believe will result in the Company being at last able to give the Stockholders of our Company some benefit for their long waiting.

Of course I desire you to quite understand that I have had such difficulties and obstacles placed in my way by Mr Edison, that I have been many times upon the point of becoming very much exasperated and returning to America; but I knew that if I did so the prospects of any of the Stockholders ever getting a cent would be very remote indeed, and so, even to the injury of my health, — which this constant and increasing opposition to us Mr Edison has made,— I have persevered and been successful in the case of England

and Germany, and I feel now that these other negotiations can be completed in a very short space of time, if I am let alone.

I write this as a personal letter to you, and I hope that some suggestions that I may make will enable you to act in such a manner, as your judgment dictates, to protect our interests.

I of course would have liked very much to have been able, before I left America, to have placed you on the Board of this Company, and in practical control of the Company, but when I endeavoured to accomplish this I saw there was some opposition manifested which might result in an unpleasantness, and so I pressed the matter as much as I thought it prudent, and then had to let it rest, much to my regret.

Now, however, I desire to call your attention to one or two facts which I cannot emphasize too strongly, ~~and~~ One's that ~~is~~ since coming here I have been three thousand miles away, and every effort I have made to ensure the success of this Company by selling its territorial rights, efforts of the strongest kind to thwart these endeavours have been made by Mr Edison and his Agents, for no other reason than to gain his own selfish ends, and to get control of our Company for nothing; and to effect that he has adopted a policy what I can only characterize as a rule or ruin policy. If he ruled, our Stockholders would never be considered, and there would have been no money in it for anyone, save Mr

Edison; and because he could not rule, he has sought to ruin our Company, and I believe on this point I can produce the most unimpeachable testimony from the best possible people to prove it.

Now for some little time past I have been quite disturbed by what I believe is a contemptable action on the part of some persons interested in our Company to ally themselves with Mr Edison, and let the other Stockholders look out for themselves, and I believe in order to do this Mr Edison has coerced to a certain extent some of these people. ~~Now if my surmises are right, and~~ Now on this point I would prefer that you would inform yourself if my surmises are right and then cable me so that I will be able to place in your hands certain facts of a most astounding character, which will enable you to protect not only your own interest, but assist me in protecting the interests of all the stockholders in our Corporation, to prevent Mr Edison, and his subordinates, from ruining what is and has been proved to be, a most valuable property. ~~And after all~~ After all these years of trouble and obstacles of the most vexatious kind, I am happy to tell you that the original policy which I instituted which was to prove that there was a value to the commercial machine is now absolutely demonstrated, and that value is really the only value that there is in the machine at all - the amusement part of the business does not count - and, now ~~as I said before, I am glad to tell you that beyond any question whatever~~, the increasing and constant use of the commercial

machine in England has placed it beyond doubt as one of the most valuable adjuncts in the affairs of every day business life. ~~Now~~ I am quite aware that it is almost impossible to convince people in America, of this fact, for the reason that the commercial machine has never been seen or used ~~in America~~ there, while here in about one thousand firms and business houses it is being used constantly each day, some of the largest business houses using from 16 to 18 cylinders a day for dictation purposes.

The income of the Edison-Bell Phonograph Corporation of London, with a capital of £80,000, is now something over £11,000 per annum, and this income is entirely, with the exception of a very few musical machines, derived from the rental of the commercial machines alone, and the accessories that go with it.

~~Now~~ The policy that was instituted by the Edison-Bell Phonograph Corporation at the commencement of their career, was to efface the impression that was universal in the mind of the public that the Phonograph was nothing more than a scientific toy, and this, together with the obstacles which Mr Edison had placed in the way by sending over hundreds and hundreds of illegal musical machines, made the pathway of the Edison-Bell Phonograph Corporation anything but a bed of roses, and they have had to spend over £10,000 already in legal expenses in fighting Mr Edison for shipping illegal machines, when they, in

buying from our Company the Patents of Messrs Edison and Bell also bought the good-will of both, and the kind of good-will Mr Edison gave them, for which he received a large sum of money, has cost them over £10,000 in legal expenses to fight him.

Now these are facts that cannot be disputed, and there is abundant evidence here to prove beyond any question whatever all that there is herein stated; but notwithstanding all these difficulties which have been placed in the way of the Edison-Bell Phonograph Corporation, they have by persistent efforts and constant application, ~~have~~ proved now beyond any question that the machine is a commercial success, and to accentuate that you will see in relation to the figures that the income per annum, or nearly the whole of it, has been derived from commercial machines.

The reason I write you this letter now is in consequence of a rumour that has just reached me that Mr Edison intends to do our Company further injury, and in that injury he may be assisted by some persons in our Company, who have only selfish interests at heart, and who do not care for the Stockholders, but wish to ally themselves in some way with Mr Edison so that they may be protected and leave the rest of the Stockholders out in the cold.

Now, in view of the fact - and I desire to state these matters to you most precisely and most carefully - that these

negotiations for Austria, France and Belgium are well under way, ~~and~~ my belief is that in a very short time they can be concluded, which will give us a large sum of money in cash, and a large order for machines, from which there should be also a large profit, ~~and~~ When this is completed, I have always had one object in view, and that was inasmuch as these gentlemen here in England, and these other men who have bought the different countries, are so much impressed with the value of the commercial machine that they wish to combine all their different interests, and to form one large Company here in England to buy all our rights for all the territory that we possess, and pay us a large sum of money in cash, and one-third of their interest in Stock. Now this large sum of money that could be received in cash would be enough to give the Stockholders a most satisfactory return on their investment, and then the entire business of the world would be developed by these men, who believe in and understand the business thoroughly, ~~and we would have in addition one third interest in their business, which would, I believe, in the future leave also a very handsome return to us.~~

Having these views in my mind, and feeling confident that if let alone, I can in a very short time accomplish them, it would seem that any change in the present policy of the Company would be disastrous, although I admit that we have had to wait a

long time, but you must remember that all these things could have been completed long ago were it not that Mr Edison has tried to do everything in his power to prevent their being completed. He will argue in the firmest kind of way that he is not to blame, but I think you have sufficient experience and knowledge of him to know that any argument he may make in that respect is simply to cover up his own selfishness and terrible greed, and to deprive our Stockholders of their just and true rights.

Now the future of the commercial Phonograph is as certain as that you exist, and it has been developed here in the midst of the greatest obstacles to what is now a great success, and my motive in writing you this personal letter is to acquaint you with these facts, and if there is any intention of a change of policy as suggested by Mr Edison, and a desire expressed by him to carry it out - I can only say - and I am competent to speak as I have a thorough knowledge of this business from its inception - that any change in the policy such as is suggested by Mr Edison would result in absolute ruin to the Company, which is the desire ~~which~~ he wishes to effect, so that he, and he alone, may be enabled to sell his amusement Phonograph as he has no faith in anything else, because he does not know anything about the commercial machine. In this connection I desire to call your attention to a remark that Mr Edison made to me just after he was paid for the 1,000 commercial

machines that were ordered, and he then said that he did not believe in the commercial machines at all, and that they would not last 6 months. This of course when it was uttered by Mr Edison to me at that time was a startling statement, and I was very much depressed by it, but the facts are, Mr Senator, that these machines have been in use here in England in some of the largest commercial houses for the last two years, and in some instances there has not been paid out one shilling for repairs, in fact the machine as a machine works beyond the highest expectations, and each and every Director of the Edison-Bell Phonograph Corporation is willing to attest to the correctness of this statement at any time.

Now I do not desire you to act hastily in this matter, but will you in your own way find out if there is any truth in this rumour, and if there is, then I would advise that you take the most preemptory steps in which I will heartily co-operate with you, and give such abundant proof and evidence as will satisfy you beyond all question of Mr Edison's selfish intentions.

I will state that in connection with any proposition made by Mr Edison no matter of what character it is, he will be bland and plausible and may possibly persuade other people who have only selfish interests at heart to adopt his policy, but I

will state to you that now that it has taken three years to build up this business to its present position it would be a pity to change the existing policy.

I regret very sincerely that Mrs Platt did not come to London on her return, for I should have been delighted to have introduced her to the Chairman of the Edison-Bell Phonograph Corporation, and let her hear from his own lips the exact position of this business here, for I am sure she would have been more than pleased and satisfied, and in fact he could have only stated what I have here stated to you.

Now in relation to this German business, I completed the same months ago, but owing to the delay which Mr Edison put in the way it was only finally completed a few weeks ago, and this through no fault on this side, but all because Mr Edison wished to delay it.

put in P.S.

~~I feel now that it is time to say that I believe that the Stockholders in this Company should be protected, and that their interests are most valuable. I say this as a person well qualified with the knowledge I have of this entire business on this side of the Atlantic, and in the face of the obstacles I have had to contend with, which have been unceasing; yet I have succeeded with the negotiations which are already closed, and can succeed with these new ones, and hope to close them in a very~~

short time.

I pray you to pardon the length of this letter, but I feel that you should understand the position, and permit me in closing to express my conviction that now that the whole thing has turned, and the business is an established success, both in this country and on the Continent, it is now much easier for me to conclude these negotiations, which could not be closed until a certain point was reached, and that was to impress the people on the Continent that the machine was a commercial success, and the unceasing efforts of the Edison-Bell Phonograph Corporation have been towards this end, and it has taken them all this time to do it, and now that it is accomplished, the value of the property, in my judgment, is very great; and with prudence and skill it can be so protected as to bring a very good return to the Shareholders, but in the hands of Mr Edison, or directed by him or his sub-ordinates, or in fact any association with him now after the hard work to get the Company up to the point it has reached would in my judgment be a complete and absolute ruin to the Company, and would prevent the Stockholders from ever realizing one penny upon their investments.

As I know exactly the condition of affairs here, and am prepared to back up all these statements by indisputable proof, you will realize the seriousness of the position, and I hope that

you will discourage any attempt of Mr Edison to get possession of our Company, or to change the policy in any way. What I want now is simply time to allow these gentlemen to organize the big Company and pay us the sum of money that will be most satisfactory to all our Stockholders, and give us one-third interest and take the whole thing off our hands, and then we will be free from Mr Edison and from his annoyances, and these gentlemen will take good care that Mr Edison does not interfere with them, as they are perfectly able to cope with him in every way.

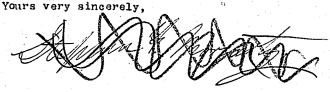
I have been protecting our Patents here to enable us to preserve our property intact, and have been successful in so doing, and I am now closing the Austrian, French, and Belgium negotiations, after which ~~and then~~ my whole attention will be given to this new Syndicate, as the time is now ripe to form in London a Company for the express purpose of taking over all our business, and paying us a substantial sum for it, and I ask in order to enable me to do this, your co-operation and support, as I have worked for so many years, and up to this time have never received one penny for my labours, but in addition to my labours have paid out of my own pocket an enormous sum of money for the expenses of the Company, because I believed in the future of this business, and now that the future is assured it would seem a great pity and a shame to have all these years of effort and anxiety of the most

intense kind wasted, and the prospects of our Shareholders ruined by any connection or suggestion that Mr Edison may make, apparently in the interests of our Company, but which are nothing more or less than the absolute ruin to all concerned so far as their interest in the Phonograph is concerned.

Asking you again to pardon me for this long letter, and trusting you will regard this strictly as a confidential communication, acting upon it only as your good and wise judgment permits, and with the desire to be most kindly remembered to Mrs Platt,

I remain,

Yours very sincerely,



DICTATED
THROUGH THE
EDISON-BELL
PHONOGRAPH.

EDISON PHONOGRAPH WORKS.

Orange N.J. Dec. 4th, 1895. 180

Edison United Phonograph Company,

C. H. Morrison, Esq., Secretary,

Mills Building, Broad St., N. Y.,

Dear Sir:-

We are in receipt of your favor of Nov. 27th, relative to an inquiry that you have received from London, on behalf of the proposed German Company, asking for the estimated cost of necessary machinery and appliances required for the manufacture of wax cylinders, after the wax has been made, ready for moulding and finishing. We understand from Mr. Moriarty, who conferred with us regarding this matter, that what is wanted is a moulding and finishing plant, sufficiently large to turn out a total of 1000 blanks per day, and it would be necessary for us to make up for this purpose, the following special moulds, tools and appliances:

30	Special Wax Moulds	
1	"	Reaming Machine
1	"	Machine for turning ends of cylinders
2	"	Turning Machines
1	"	Kettle for melting wax
24	"	Turning Knives
6	"	Knives for end cutting machine -

We estimate the cost of the above appliances to be Fifteen Hundred (1500.) Dollars.

In addition to the above, a boiler would have to be provided, having a pressure of not less than 125 pounds, with necessar piping to kettle,

EDISON PHONOGRAPH WORKS

Orange, N.J. Dec. 4th, 1895. 189

E.U.P.Co. -2-

with outlets, etc.; 1 Emery Wheel Grinder for sharpening cutters, and 1 Small Jeweler's Lathe for sharpening cutters, together with all necessary shafting, dippers, etc., which will be required to complete the plant, all of which could doubtless be purchased locally, at as low prices as can be purchased here.

As we understand this inquiry, all that you desire us to furnish is the special moulds and other tools that it will be necessary to build up, for the purpose of moulding and finishing cylinders, and the estimate given above simply covers this special apparatus.

Yours very truly,

General Manager.

WEC/IW

1 Copthall Buildings E.C.
London 5th Decr 1895

Dear Sirs

Stollwerck & Edison Co

Mr Stollwerck writes under date 3rd Decr saying that he has just returned from Berlin and has received our letter of the 28th ult. enclosing the new Power of Attorney to Mr Moriarty. Mr Stollwerck states that he is sorry to find on examination that in copying the Power (we do not know whether it was done in your Office or in the United States) power has been given to Mr Moriarty to form a Company with a Capital of 1,200,000 marks instead of 1,000,200 marks.

Mr Stollwerck writes that he tried the same day the 3rd to see Dr Schmiewind about the matter but that he was occupied all the day in Court and that he would not be able to see him until yesterday but that he greatly feared the "Ambscheider" would not accept the Power.

Today we have had another letter from Mr Stollwerck dated 4th December in which he says he has seen Dr Schmiewind and had a long interview with him and that he has made an appointment to see the "Ambscheidt" tomorrow Friday and hopes that he may be able to induce him to regard the fault as a clerical one and allow it to be corrected. Dr Schmiewind however is not at all sure and both Mr Stollwerck and he are naturally very vexed at the mistake.

Perhaps you will be able to refer to the original draft of the Power of Attorney and

the copy of the Power as executed to see where the responsibility for the mistake lies. Of course both Dr Schneewind and Mr Stollwerck say and believe that in the draft sent over here the figures were correct.

We have asked Mr Stollwerck to telegraph the result directly Dr Schneewind has seen the "Amtsrichter" tomorrow

Perhaps you will let Mr Moriarty see this explanation as he called in today and seemed to think that the delay was again attributable to our client whereas you will see that it is not the case

Yours truly
Wilson Bristows & Carpmael

Mem Ashurst Morris Co

TAY BANK,
HELENSBURGH. N.B.

Private & Confidential

8th December 1895.

My dear Mr Moriarty.

I have been thinking over our conversation re-
-garding the German business and have come to the con-
-clusion that I should put my views before you in writing so
as to avoid any possibility of misunderstanding between us.

When discussing this business the other day you made use of
the expression "that it was a pity nothing had been settled
beforehand" but I have certainly been all along under the
impression that such an understanding did exist between
us and that what you had said to me was sufficient to
enable me to gauge pretty accurately what would be a fair
thing.

As you know, I endeavour at all times to act fairly
and on sound principles.

You promised me £6000 for the help I should give you
in selling the European patents of the Edison United fo and
once, at the Burlington Hotel said I could have it in cash
if I liked — : my reply was that I would wait till something
tangible had been realised —

Now, in asking 5% on the German sale, I consider
I am keeping well within your own proposition as I look
upon Germany as being worth more nearly one third than

one fourth of Europe; but, even taking it at the lower figure, say one fourth, that would be equal to a payment to me of £1500 being one fourth of the £6.000 promised – whereas

5% on £9,750 cash received equal to cash to me = £487.10-
and 5% on £16,670 shares received " . shares " " = 833.10
£ 1321.--

but you must also remember that although the shares are fully paid up, they only rank for dividend "pari passu" with the amount paid on the other shares which may mean only one half of their face value or thereby –

I do not, for one moment, suggest that you could not have brought the negotiations which you so ably conducted to a successful termination without my aid but I do think I was of very material assistance to you in ultimately obtaining the price you did for the Edison United Co. and it is quite certain that for any less payment than that which I have indicated I should not have devoted the time and energy I did to the business to the great detriment of my own affairs – I am, therefore, clearly of opinion that the Edison United Co should pay the sum above mentioned and I may mention that within the past year I have received a better payment for a business that did not take one half the time.

Having now laid my views and opinion before you as clearly as I can I leave the solution in your hands and can only repeat what I have verbally stated that whatever reasonable payment I receive will not make the slightest difference in our personal relations –

With kind regards, believe me

Yours faithfully
Wm Alex Smith

J. F. Moriarty Esq.
36a St. James St.
S.W.

Thomas Wks

SELIGMAN & SELIGMAN,
ATTORNEYS & COUNSELLORS-AT-LAW,
MILLS BUILDING,
15 BROAD ST.
S THEODORE SELIGMAN. EUGENE SELIGMAN.
GEORGE W. SELIGMAN.

Signed by Mr. Edison

NEW YORK, Dec. 9th, 1895.

Thomas A. Edison, Esq.

Dear Mr. Edison:-

I send you for execution the new Release, which the German people have requested us to have signed and acknowledged. It is practically the same as the release already executed, except that there is no provision for any payment of future stock increase of the Company, as we are advised that such an agreement is prohibited by the German law. At all events you get a quarter of whatever we get, and the agreement is of no force unless the German Company makes its payments.

Will you kindly sign the enclosed Release, as President of the Works, and have the seal of the Works attached, attested by the Secretary? Will you also please sign your consent on the last page, and acknowledge both of your signatures before a Notary, whose signature will have to be legalized by the German Consul.

Kindly attend to this as soon as possible, and oblige,

Yours very truly,

Theodore Seligman.

Enc.

Köln Den 19th Decr 1895

Messrs Bristow Carpmael & Co.
London

Dear Sirs,

I beg to confirm my telegram of to-days date and I am very sorry to inform you that I saw Dr. Schniewind yesterday again & that he could not yet tell me that the representative of the "Amtsrichter" a young "Assessor" will make the registration of our Company.

The "Amtsrichter" is still ill and will not return to the Office for some weeks, his representent the "Assessor" is quite new in the Office. He studied the Laws of "Limited Companies" (his first case to register a Company) and will not so quickly register the Company.

He told yesterday Dr. Schniewind, that he has now studied the most complicated matter, but because we have not given him a Copy of the "registration" of the Edison United Phonograph Company in Orange, he will ask the American Consul if that could not be done. Dr. Schniewind told him already that the Power of Attorney will be quite sufficient, because it is sworn, but he answered, that according to the law for Limited Companies, that he must ask with the Power of Attorney also a Copy of the "registration" of the resp: Company, this Copy

of registration were added to all the other powers of Attorney at the foundation act before the Royal Notary on the 25th of October only Mr. Moriarty's Power of Attorney was not accompanied by it, you remember that in his letter of 5th Nov. Dr. Schmiewind specially asked this Copy to be joined with the Power. Now the "Assessor" says he will go to day or to-morrow to the American Consul and as soon as he receives the expected reply, then he think, that every thing is in order, a new appointment has been made for the next Saturday.

He spoke not a word about the fault of 1,200,000 mark instead of 100,200 mark because he had not seen it, but if he sees it also with the last moment Dr. Schmiewind surely believes that he can induce him to look at this as a "Clerical error" because in the chief-Contract of the 28th of October it is spoken only of 100,200 mark and the Power of Attorney is connected with this Contract.

I hope therefore to be able to wire you on Saturday that every thing is in order and I hope in the meantime that also the new release of Edison has arrived, but, if not, please examine the old one again and please send us by return the copy of it so that I can speak again about the matter with Dr. Schmiewind.

Hoping soon to hear from you

I am, Dear Bristow

Yours very truly

Ludwig Stollwerck

I write so fully about the matter to show you the Attorney the details of the difficulty.

SIGNED

Telegraphic Address, "BESTEGARNE."
EDISON-BELL PHONOGRAPH.
TELEPHONE Nos.
Private, - "878."
Office, - "757."

6 HANOVER STREET,
Glasgow.

S. F. Moriarty Esq.

London.

My Dear Mr. Moriarty,

Thanks for your letter of 12th. inst, with copy of letter which you have received from Mr. Lumley.

I perfectly agree with you in the course which you have adopted and I propose that this matter should not be discussed at the Board Meeting at all, as I think you should keep the negotiations in your own hands for some little time, but of that we can have a talk when we meet.

I trust you will push the matter of Debentures as it is becoming a very pressing question and I do not really see what progress we can make in establishing our master Patent unless we can raise some money in some way.

With kind regards,

Yours faithfully,

W. & R. W. Smith & Co.

DICTATED
THROUGH THE
EDISON-BELL
PHONOGRAPH.

TELEPHONE No 933.
TELEGRAMS: ASHURST, LONDON.

ASHURST, MORRIS, CRISP & CO
ALL LETTERS TO BE ADDRESSED TO THE FIRM

17, Throgmorton Avenue,
London, E.C.

14th December 1895

Sr. Moriarty Esq

Dear Sir,

Stollwerck.

We send you copy letter received to day from Messrs Wilson Bristow & Co. They promise to let us know as soon as they receive a cable from Mr Stollwerck.

As to the alleged further fault in the Power of Attorney in consequence of the omission of the statutes of the Edison United Phonograph Company, you will remember that in our suggestion for your letter to them, we pointed out that the Statutes should be annexed if they contained the appointment of Mr Cochrane as President.

All these various objections however are such as we have never in all our experience of Foreign Countries heard raised before.

Yours truly

Ashurst Morris Crisp & Co

[ENCLOSURE]

Copy

1 Copthall Buildings E.C.
London 10th Decr 1896

Dear Sirs,

Edison Phonograph Co

We send for your information extract from letter from Mr Stollwerck, under date 9th inst.; Mr Stollwerck writes:—

"I am sorry to inform you that the "mm Amtsrichter is ill. Dr Schniewind has "seen his representative and he studies now "the question and will give his decision on "Monday or Tuesday. He told directly Dr "Schniewind that it is rather a difficult "question and he would like to leave it to "the decision of the Amtsrichter himself. Dr "Schniewind is acquainted with the m n "Amtsrichter, hopes however to settle the "matter in the next days".

We hope therefore we may hear tomorrow or next day the result

Yours truly
Wilson Bristows & Carpmael

Messrs Ashurst Morris Crisp & Co

Phono Eng. 1 E.C.

From

Telegraphic Address. Phonoking, London.

The London Phonograph Co.

3, Broad St Buildings,

24th Decr 1895 London, E.C.

Chief Office in Europe for EDISON'S newest and best PHONOGRAPHS.

LARGEST STOCK OF RECORDS (ENGLISH & AMERICAN) BLANKS AND PHONOGRAPH PARTS.

To Mr Thomas Alva Edison

Dr Sir/

This Christmas eve permit me to wish you every Compliment of the season and to express a desire that you may be spared to enjoy many many more recurrences of this season.

I wish also to thank you heartily for your kindness to me during my visit to America and for the assistance if you will forgive the term, I received from you.-

I have not troubled you with any useless correspondence as I know your time and energies are fully taxed but you will perhaps forgive me in addressing you now.

In the matter of the phonograph law suits in this Country the matter stands exactly as it did when I was in America altho the E B Co. might have applied to the Courts here for setting down for quick trial at the end of October last, they have hitherto made no sign. I had thought that was in consequence of the negociations going on largely through your good offices and on which Mr Maguire came to America he is back now however and I can only deplore the present failure of attempts to fix these crooked matters into a straight line so that

we could, all of us, go on with business in a systematic and sensible manner. I did not commence this letter with the idea of speaking on this subject and trust you will not consider the matter prejudicial to you in any degree as I am not even copying or retaining any copy of the letter. But as I have broached the subject I'll tell you what I have suggested to Mr Maguire and I wish I had been with him in New York.

If the C B Co whilst retaining their full rights to do business would license us, I mean responsible and trustworthy men they might retain their full right to carry on the Commercial department which I suppose is their pet, and would put us on a per centage royalty they would at once begin to earn money we should earn money for them, and it could easily be arranged that their patents could be established even during the next term in our law Courts then we could deal with the infringers for I may tell you there are many people here who are making machines - of a sort - and one, has the gall to mark his bastard productions - North American Phonograph. New York - But the head & front & chief offending is from the ~~Co~~ Columbia Co & from the Chicago Co who exploit Columbia stuff - There is a big field for business if we can only have the gates open but it must be on percentage then whatever suits the public demand in the way of simplicity or elaborateness. Electricity or spring movement could be exploited and at whatever price sold the pro rata of royalty would be payable.

This would entail no loss on us or I should say the licensees, because good prices can be got the people will pay them, if only these purveyors of mechanical nastiness were, as they soon would be, shut up. —

Can such things be? as it is I don't want to break this patent by winning the case and thus let loose the flood of vagabond & unscrupulous empirics who would destroy the credit of the phonograph, and also open the gates to the Washington folks: on the other hand I of course don't

want to lose the case and endure the resulting consequences. —

Pray pardon this long letter but I was amused this afternoon by a publication of words purporting to come from you, and the criticism of some wiseacre or other — I send copy of paper. —

If any the tall critic must have invented the grandiose panorama —

However! I am glad to think that in the minds of thoughtful men there was never any idea that on the miserable excuse or cause at issue your country and ours could by any stretch of the imagination be impelled to the arbitrament of force, and thus perpetrate an outrage on civilization in this year of grace which would put to shame the most outrageous acts of a bygone & darkened age —

Better councils even now seem to prevail and mens minds, by that great leveller time are tending to the channels of peace & goodwill that should at all seasons and particularly at this pervade the whole of the Christian Communities.

I am Yours Obdtly

James E Hough

1895. Phonograph - North American Phonograph Company (D-95-24)

This folder contains correspondence and other documents relating to the North American Phonograph Co., which went into receivership in August, 1894. Many of the documents pertain to Edison's efforts to purchase the assets of the company. Included are numerous letters to and from John R. Hardin, receiver of the company, and from attorney Richard N. Dyer. There are also some letters pertaining to Howard W. Hayes, a Newark attorney hired to assist Edison in this matter.

All the documents have been filmed except for duplicate copies of selected items and documents that duplicate the information in selected material.

NAPC

DYER & SEELY.

RICHARD N. DYER
H. W. SEELY
D. H. DRINCOLL

LAW OFFICES, SPECIALTY: PATENTS.

36 WALL STREET,

NEW YORK, January 16, 1895.

W. E. Gilmore, Esq.,
Edison's Laboratory,
Orange, N. J.

RECEIVED
JAN 17 1895
Mail 28

Dear Mr. Gilmore,-

I wish you would get together and send in, tomorrow if possible, by messenger, the original agreements relating to the phonograph which Mr. Edison has on file. We don't care for any agreements prior to 1887, nor do we need the agreement with Gilliland of October 28, 1887, or the agreement with Briggs and Jacques of November 25, 1887. We want particularly the following agreements: ~~Edison and E.P. Co., Oct. 28, 1887; Edison and E.P. Works, May 12, 1888; Edison and Lippincott, June 28, 1888;~~ E.P.Co. and Edison, June 17, 1888; ~~Edison, N.A.P.Co. and Lippincott, August 1, 1888; Edison, E.P. Works, N.A.P.Co. and Lippincott, Oct. 10, 1888.~~ We don't care for the agreement between Edison, E.P. Co., E.P. Works, N.A.P.Co. and Lippincott of Oct. 12, 1888, relating to the Metropolitan and New England Companies, but if there are any other agreements than those we have named between Edison, E.P.Co., E.P. Works, N.A.P.Co. or Lippincott relating to the manufacture and sale of the phonograph, we would like them. Our purpose is this: We have printed copies of agreements, but do not know that we have all of them. Further than this, our printed copies refer to con-

tracts or copies of proposed contracts which are annexed, but do not annex the contracts or copies. In printing up the agreements for evidence, we want to include the annexed papers. We will undertake to keep these agreements secure in our safe and return them to you without loss or damage. If you have any doubts about what we want, you might send in all the agreements relating to the subject and we will make our selection, returning such as we do not need.

Mr. Lombard is in town and has called upon us. We expect to get a good deposition from him, since he seems to be entirely willing to do what he can.

Yours very truly,

Lick & Dyer.

[ATTACHMENT]

date		
Aug 6 - 1889	Agreement N.A.P.Cy with E. P. Toy Mfg Cy	Copy
July 18 - 1888	" J. H. L. and N.A.P.Cy	" ✓
Sept 11 - 1888	Agency Contract T.A.E and E. P. Cy	" ✓
Jan 22 - 1890	Agreement E.P.Cy - E.P.Whs. T.A.E. J. H. L and N.A.P.Cy	(Original) ✓
Oct 10 1888	" T.A.E. J. H. L. N.A.P.Cy & E.P. Whs	" ✓
July 30 - 1889	" J. H. L and T.A.E.	Copy ✓
Aug 1 - 1888	" N.A.P.Cy - J. H. L and E. P. Whs	"
Oct 28 - 1887	" T.A.E and E. P. Cy	" ✓
" 28 - 1887	" T.A.E and E. P. Cy	" ✓
Aug 6 - 1889	" N.A.P.Cy and E. P. Toy Mfg Cy	"
Aug 1 - 1888	" T.A.E. N.A.P.Cy. J. H. L.	Original ✓
June 28 1888	" J. H. L and T.A.E.	" ✓
May 17 1888	" T.A.E. and E. P. Whs	" ✓
July 9 - 1888	Letter J. C. Tomlinson To T.A.E. regarding Standard Phono and Mr Edison's reply on same	
~~July 12 1888~~		
July 11 - 1888	Letter T.A.E to J. H. L. regarding Phonograph to be at Mr Lippincotts office on Monday	
July 13 1888	Letter J. C. Tomlinson to Mr Edison in regard to Phonograph for Mr Lippincott letter says Mr E. telephoned saying it was ready	
No date	Nine Page Memorandum headed Mr Edison No date regarding Tomlinson advising Mr Edison to sell Phonograph	
July 13 - 1888	Letter from J. H. Lippincott to T.A.E. saying he had sent a Phonograph - Graphophone from a lot of 300 Mfg by Western Electric Cy and asking to have Phono sent by Monday	
Apr 2 - 1888	Letter from T.A.E to Gilliland returning letters sent from Mr Maguire and Mr C. C. Painter	

J. O. Edmonds

D
1895 Phon
- Legal

Newark, N. J. Feb. 26th, 1895.

STATEMENT OF CLAIMS AGAINST NORTH AMERICAN PHONOGRAPH COMPANY, filed with the Receiver.

	$		accs	Bonds
Marion Edison	417.50	$5000 and int. from Nov. 1, 1893,		5000
Carman	1312.50	15000 " " " "		15000
Union Elec. Works		87.62		
Frank Hamlin		750 (Should be partially disputed)		
N.Y. Phonograph Co.		3073.37		
Eastern, Pa.		1214.07		
Western Union Tel. Co.		5.77		
Metropolitan Tel & Tel Co.		129.28		
U.S. Express Co.		3.40		
Equitable Life Asso. Society		200.00		
Geo. R. Reed		429.03		
Geo. R. Reed		970.98		
Geo. R. Reed		2100.00 (Partially disputed)		
Chicago Directory Co.		14.00		
John H. Wood		80.86		
John H. Wood		155.94		
Andrew H. Kellogg		244.00	9458.31	
James Gaunt	$1750-	20000.00 and int. fr Nov. 1, 1893		
Michael W. Nolan	1487.50	25000.00 " " " " "		45000
Wm. P. Roome, Assignee) J.Y. Johnston,)		412.37		
Richard N. Dyer		1986.50	2399.87	
N.J. Phonograph Co.		~~50000.~~ (Not allowed)		
Pacific " "		935.72		
Dyer & Seeley		2481.78	3417.50	
Walter Cutting, Ex'r	$1725-	14000.00		14000
Gutta Percha Rub. Mf'g Co.		147.67		
Wells-Fargo Express		9.00		
Patent Telephone Indicator Co.		60.00		
Masonic Temple Asso.		98.70		
W.D. Gash & Co.,		122.81		
Greenshields & Green		91.35		
The Okonite Co.,		8.06		
Typewriter Headquarters		15.74		
Hanover Fire Ins. Co.		9.37		
Elwanger & Berry		36.00		
S.S. McClure		10.50		
Youths Companion		1124.00		
Cosmopolitan Mag.		101.25		
Silas Kingsley, estate		8.		
Electric Storage Battery Co.		(890.50		
City of Boston		(86.72		
City of Boston		64.50		
M. Slattery		15.00		
Horace Waters & Co.,		24.50		
McCormick, Kilgen Rule Co.,		45.00		
J. Howard McGilora		1.91		
Newark Tea Tray Co.,		565.50		
Samuel Insull Ex'r		676.85		
G.E. Matthews & Co.,		19.67		
Colts express		67.65	4303.15	
Columbia Phon. Co.		~~23000.00~~ (disallowed)		
			19578.43	

397

Western Pa. Phon. Co.,	404.72 ✓	
Union Paper Co.	28.25 ✓	
Bond Bros. & Co.	34.10 ✓	
Am. Dis. Tel. Co.	34.22 ✓	
Cameron Amberg Co.	46.08 ✓	44.15
Johnston Stat Co.	958.99 ✓	
Am. Battery Co.	52.60	62.50 ✓
H.D. Goodwin	167.38 ✓	
Storage Bat. Sup. Co.	1514.06 ✓	1.00
Albert Hallott	51.50 ✓	
Bradbury Stone Elec.Stor.Co.	2197.76 ✓	
Nebraska Phon. Co.	192.24 ✓	6535.62
C.C.Warren	200.00 ✓	
Colorado & Utah Phon. Co.	143.72 ✓	83.49
Quigley Furn. Co.	510. ✓	
Edison Phonograph Works	37115.92 ✓	
Thomas A. Edison	296021.74 ✓	

19578.43

6535.62

$ 333136 - $

$ 261140.05

$221.000 Bond - 19337.50

G & W Parker	1690.43 ✓
	10.90
Sampson	2583.33
New England Phono. Co.	632.62
	6.00
Hough & Hawley	190.78
	1.00
	39.77
Georgia Phono. Co.	722.36
	5877.19

Claims against
— the —
North American Phonograph Coy.

188 Madison Street.	Chicago.	American Battery Coy.	✓		$62 82 ✓
8 Dey "	New York.	American Dist Teleg Coy.	✓		43 22 ✓
87 Fifth Ave.	Chicago	Bond Bros and Coy.	✓		34 10 ✓
Lowell.	Mass	Bradbury Stone Elec Stor Coy.	✓		2197 76 ✓
71 Lake Street	Chicago.	Cameron Amberg and Coy.	✓		46 08 ✓
54 Nace Street	New York.	Central Trust Coy.	✓		500 00 ✓
Clarke & Adams Street	Chicago.	Chicago Directory Coy.	✓		14 00 ✓
155 California Street	Denver. Col.	Colorado and Utah Phono Coy.	✓		143 72 ✓
Day Street	Orange N. J.	Colts Express	✓		67 65 ✓
Boston.	Mass.	Collector of the City of Boston	✓		64 50 ✓
121 Chestnut Street	Phila.	Eastern Penna Phono Coy.	✓		1214 07 ✓
Drexel Building	"	Electric Storage Battery Coy.	✓		86 72 ✓
" "	"	" " " "	✓		890 50 ✓
Rochester.	New York	Ellwanger and Berry	✓		36 00 ✓
120 Broadway	" "	Equitable Life Assurance Society	✓		203 69 ✓
39 Niagara Street	Buffalo.	Estate of Silas Kingsley	✓		8 00 ✓
1724 Notre Dame Street	Montreal Canada.	Greenshields and Greenshields	✓		118 35 ✓
490 East 139 Street	New York	Gustavson and Sons	✓		6 00 ✓
35 Warren "	" "	Gutta Percha & Rubber Mfg Coy.	✓		147 67
185 Franklin "	Boston	Hallett, Albert	✓		51 50
34 Pine "	New York.	Hanover Fire Ins. Coy.	✓		9 37
Buffalo.	" "	Hamlin F.	✓		562 16
New York City		Horace Waters and Coy.	✓		24 50
Williamsport	Penna.	Hough and Hawley.	✓		190 78
New York City		Johnston Stationery Coy.	✓		958 99
409 Pearl Street	New York.	Kellogg Andrew H.	✓		244 16
Roanoke.	Va.	Masonic Tple Assn Roanoke	Va.		98 70
179 Washington Street	Buffalo	G. E. Matthews and Coy.	✓		19 67
802 Chestnut Street	St Louis Mo.	McCormick, Kilgore Rule Coy.	✓		45 00
18 Cortlandt "	New York.	Mich. Tel & Tel Coy.	✓		129 28
30 Lafayette Place	" "	S. S. McClure, Ltd.	✓		10 50
13 Park Row	" "	Okanite Company.	✓		8 06
Prudential Building	Newark.	Parker C. and R. W.	✓		1690 43
1517 Masonic Temple	Chicago.	Patent Telephone Indicator Coy.	✓		60 00
Whitesboro.	New York.	Quigley Furniture Coy.	✓		520 63
New York City		Rome W. P. Assignee of J. G. Johnson			412 87
Bridgeport	Conn.	Sewing Machine Cab. Coy.	✓		1787 28
		Carried Forward			$12708 73

		Brot Forward.			12708	73
Box 377 Atlanta	Ga.	Slattery. Morris	✓		18	00
239 E 27th Street	New York.	Storage Battery Supply Co.	✓		1515	06
411 E 107 "	" "	Seib and Starke	✓		10	36
156 Summit "	Newark.	The Tea Tray Co Newark	✓		565	50
45 Liberty "	New York.	Type Writers Headquarters	✓		15	74
207 South Canal "	Chicago	Union Electric Works	✓		87	62
Orange.	N. J.	United States Express Co.	✓		3	40
844 Washington "	New York.	Union Paper Co.	✓		28	25
151 Church "	" "	Western Union Teleg Co.	✓		5	77
169 Broadway	" "	Wood. John H.	✓		155	94
" "	" "	" " "	✓		82	48
Waterbury	Vermont	Warren. C. C.	✓		200	00
63 Broadway	New York.	Wells Fargo Express	✓		9	00
Irvington on Hudson.	" "	Walker. J. B.	✓		101	25
Columbus Ave & Berkeley St.	Boston	Youths Companion	✓	16601.10	1124	00
x Atlanta.	Georgia	Gash. W. D and Co.			122	81
c/o F. Wallgeroth Pinellas. Hillsboro Co.	Florida	Georgia Phono Co.	722	86	~~1081~~	~~99~~
111 Broadway	New York.	Martin J. L.			15474	66
Omaha.	Nebraska.	Nebraska Phono Co.			192	24
657 Washington Street	Boston. Mass	New England Phono Co.			632	62
32 Park Place.	New York.	New York Phono Co.	1580.05		~~3093~~	~~37~~
323 Pine Street	San Francisco.	Pacific Phono Co.			935	52
9 " "	New York.	Read. G. R.	✓700.00		~~3500~~	~~00~~
x 112 Wisconsin Street	Milwaukee	Wisconsin Phono Co.	✓		10	17
					41654	48

Claims held by Thos. A. Edison

Menlo Park.	N. J.	Carman. Chas B.	15727	50	✓ X	
19 William Street	New York.	Cutting Exer Walter	14678	93	✓ X	
36 Wall "	"	Dyer. R. N.	1971	50	✓ S	484.00
36 " "	"	Dyer and Seely	2481	78	✓ X	
Orange.	N. J.	Edison Phonograph Works	37115	92	✓ X	
"	N. J.	Edison. Marion E.	5242	43	✓ X	
% Saml Insull	Chicago.	Estate Thos Butler	676	85	✓ X	
365 Canal Street	New York.	Gaunt James	20969	93	✓ X	
10 Wall Street	" "	Nolan. M. W.	26212	57	X	
		Carried Forward.	125077	41	41654	48

(3)

		Brot Forward		125077 41	41654 48	
		Thos A. Edison				
Orange		Bonds	$ 220.000.			
		Interest	10596.16			
		Note	78518.37			
		Interest	5365.42	316869 76	439975 67	
		Bills	2242.64	316722 59	~~[illegible]~~	
					483454.48	
					483454.48	
					147.17	
					483601 65	
					19309.00	
					464292 65	
					1487.50	
		Dyer			462805 15	
		316869 Jos F Smith			236 00	
					463041 15	

Ta E- 439975.67-

(1)

Total Claims held by F.A.E. Dism.	439828.50
" Outside Claims	26653.72
Total	$465482.22
Cash in hands J.R. Hardin (Say)	$25000.00
Balance due on F.A.E.'s bid	42500.00
Total	$67500.00

Dividend will amount to 14½d

Amount required to pay outside Claims	$3865.00
" " " " F.A.E.	= 21135.00
	$25000.00

(2)

F.A.E. receives	Say	$20000.00
Bush (with interest)	$8500.00	
Martin Claims	500.00	
	$9000.00	$9000.00
		11000.00

Carman

May 12/93 - 4039.00 - 6% from date of purchase
Nov 23/93 - 840.00 - 6% " " " "
4879.00

4879
1025
$5904 -

Cutting

May 12/93 - 4000.
Apr 9/94 - 319.10 same basis
4319.10

4319.
890
5209

Jas Gannon

Nov 93 - 4312.60
Sept or Oct 94 - 500.00 same basis
4812.60

4812.60
890
$5702

Dyer & Selley

7481.78 - 30% no interest

744.53

Marion Edison 30% - 1572.73

5242
1572.73

Edison Phono Works - 30% 11134.78

Est of Thos Butler 30% 703.06

Boston 1500

5904
5209
5702
745
1573
203
19,336
11134
$30,470.00
1500
31970

Dyer and Seely.	$ 2481.78	30% =	$ 744.53.	D 1895	Phon.-Legal
Estate Thos Butler	676.85	30% =	203.06.		
C. A. Boston.	1500.00		1500.00		
					$ 2447.58

Edison Phono Wks	37115.92	30% =	11134.78.
Marion E. Edison	5242.43.		

EDISON PHONOGRAPH WORKS

Orange, N.J. March 8th, 1895. 189

Thomas A. Edison, Esq.,

Sussex Co., Edison, N. J.,

My dear Mr. Edison:-

As instructed by you, I went down to see Mr. John R. Hardin, Receiver of the North American Co., and obtained the information that you desire. Your first question reads as follows:

"Find out how much net cash the Receiver will probably have on March 15th".

He figured up and expects to have a total of $20,000. He may have a little more than this, but does not think he will have any less. Your second question reads:

"How much commission and fees Receiver will get."

Mr. Hardin told me that there is no set commission; the amount that he will receive rests entirely with the Chancellor, by whom he was appointed. He (Hardin) considers that he should get $5000. at least. The Chancellor in setting this figure, takes into consideration the amount of work done by the Receiver.

Your third question reads:

"If Mr. Edison should be successful bidder, will he have to pay the 20% of purchase money on acceptance of his bid?"

EDISON PHONOGRAPH WORKS.

Orange, N.J. March 8th, 1895. 189

(T.A.E.)

Mr. Hardin says in answer to this - that you would have to provide the proportion of cash necessary to pay all other claims than your own, furnishing a bond, or something equally as satisfactory to him for the ~~xxx~~ balance. He illustrates this to me as follows:

If all claims amounted to $18000., of which 2/3, or $12000. was yours, you would have to provide the remaining 1/3, or $6000. to wipe out the other claims, and furnish a bond for the amount that you would not pay.

I am firmly of the opinion that it would be well for you to see Mr. Hardin to discuss this matter with him, as I am satisfied that he would be very glad to do anything that he could for you in connection with this matter.

Your fourth question reads:

"Is Receiver's commission based on total amount of assets (cash and bid)?"

As already stated above, he receives no commission, but is granted lump sum, for the work he has done, by the Chancellor.

I also understood from Mr. Hardin that in setting the figure that the Receiver is to receive as compensation, the gross receipts generally govern, and Mr. Hardin kindly furnished me with a state-

EDISON PHONOGRAPH WORKS

Orange, N.J. March 8, 1895. 189

(T.A.E.)

-3-

ment of the gross receipts during the period ~~of~~ that he has been running this business, which I give you below:

He took hold of the business about August 18th, and the gross receipts to September 1st, were.....$ 4,965.50

Gross receipts -	month	of	September, 1894		.....	$10,458.81
"	"	"	"	October	"	$ 8,397.77
"	"	"	"	November	"	$ 8,307.83
"	"	"	"	December	"	$ 4,149.96
"	"	"	"	January 1895	.....	$ 7,388.05
"	"	"	"	February	"	$ 3,337.68
		Total			.....	$47,005.60

Referring to the Circular issued by Mr. Hardin, a copy of which I attach hereto, I went over the different paragraphs, to obtain as much information as I could from Mr. Hardin regarding same.

As to paragraph #1 - after going into the matter carefully with my people here, I am of the opinion that you should offer not more than $2500.00 for this stock, which is located at the Works here. See Postscript -

As to the paragraph numbered 2 - I am not in a position to know anything about the patents owned or controlled by the North American Phonograph Co., but I presume that you are.

You will doubtless remember that I have a list of your patents

If bid $125000

Cash 13000

138000

88

1104000

1104000

121.440.00

138000 –

121440 –

16560 –

16560

13

3560

Mr Edison would have to pay $3560.–

If bid 150000

cash 13000

163000

88

13040.00

13040000

143440

163000

143440

19560

Mr Edison would have to pay $6560

If bid 175000 –

cash 13000

188000

88

1504000

1504000

165440

188000

165440

22560

Mr Edison would have to pay $9560 –

If bid $200000 Mr Edison would have to pay $12560 –

EDISON PHONOGRAPH WORKS

Orange, N.J. March 8, 1895. 189

(T.A.E.)

on Phonographs, nearly all of which were assigned to the Edison Phonograph Co. Possibly this list maybe of some service to you in looking over these matters. This list is in the safe here at the Works.

Paragraph #3 - Mr. Hardin promised to make up and send me a list of the stocks of various local Companies in his possession. He stated that he did not have a complete list, but intended sending Mr. Tremaine over to the Central Trust Company to make a complete list. I have asked him to send this to me just as soon as he possibly can.

Paragraph#4 - Is self explanatory.

Paragraph #5 - As to accounts, notes and bills receivable, etc. I discussed this with Mr. Hardin, and he thinks that an offer of $5000. for the same would be about correct. A great deal of their accounts receivable and such notes as they have are absolutely worthless.

Paragraph #6 - It is very difficult to make any estimate as to the value of Phonographs and Graphophones situated in the United States and Canada that are out on trial, lease or conditional sales, as their methods of keeping records of these machines were very poor

If had $50000

cash 13000

Total 63000

88%

504000

504 00

$ 55440.00

— would pay no cash ~~but~~ and would receive $5440 - cash

Other receive 7560 - "

13000 (T.A.F.)

If had 75000 -

cash 13000

88000

88

704000

704000

77440.00

Edison

88000

77440.

10560 - Others receive cash

2440 Edison receive cash

13000

If had 100000 -

cash 13000

113000

88

904000

904000

99440.00

113000 -

99440 -

13560 - Others receive

Mr Edison would have to pay $560 -

D
1895 Phon.-
Legal

EDISON PHONOGRAPH WORKS

(T.A.E.) Orange, N.J. March 8, 1895. 1880

-5-

indeed.

To sum up, as I have stated before, I think it would be advisable for you to go down and see Mr. Hardin regarding this matter generally, as I am certain that you can obtain considerable more information, if you so desire, from him.

I do not like the idea of having bids put in in this manner. It might be possible, providing, of course, you think well of it, to suggest to Mr. Hardin that he put the stuff up at auction, selling it as a whole or in parcels, to the highest bidder. What do you think?

Yours very truly,

W. E. Gilmore

P.S. As to material at the Works here, referred to in paragraph #1 of the circular, the amount of $2500. does not include the 240 treadle phonograph tables and legs complete - 635 new treadle tables complete with drawers and covers - 3200 graphophone and phonograph tables with boxes and drawers - 350 graphophone table drawers (new) - 430 graphophone covers (new) - 300 new graphophones and ~~xxx~~ boxes - 300 graphophone tables - 325 graphophones without tables. 1 large lot of graphphone table castings, all of which are in the Wax Building, except the castings which lay outside of it. I am unable to put any value on these, nor is there anyone here who can give any idea of their value. I would like to talk with ~~xxx~~ you about the $2500. price above mentioned also, when I see you on Monday.

30) 883 - (29 -
647
283

64
79
576
448
505

12) 10600 - (883 6
96
100
96
40

50.5
140.4) 7070
-1767
2003
-1403
2
10606

75

[ATTACHMENT]

For Mr. Edison

Marion Edison –		$ 5437.50
Carman –		16312.50
Wood		236.80
James Garnet		21750.–
Dyer		1986.50
Dyer Beely		2481.78
Walter Cutting		15225.00
Edison Phonograph Wks		37115.92
Thos A. Edison – Bonds – Interest	$221.000 – $19337.50	240337.50
Thos A. Edison –		75021.74
		$ 415905.24 or $88\frac{64}{100}$ %

Against Mr. Edison

Nolan – Bonds + interest	27187.50	
Other accounts –	26114.05	
		53301.55 or $11\frac{36}{100}$ %
		$ 469206.79

March 11th 1895

I hereby agree that in consideration of the transfer to me I U E ~~of fifteen bonds~~ of the claim of Wm Carmen ~~Cons~~ against the Namen P C consisting of 15 bonds of 1000 Each numbered

& dated

So that the same can be used by me in bidding in the property of the said Namen P C to be sold by the receiver March 15 1895. I agree that there shall be paid to the said Carmen ~~the~~ from

2

the first profits arising from the property so acquired the Exact sum originally paid by him for such bonds, with ~~accrued~~ interest at 6 per cent from the date of purchase — ~~which~~

The sum paid for the bonds was _____ dollars, and the accrued interest

It is understood that I have made the same arrangement with other Creditors of the Nana P Co to the Extent of $54000 — Jas

substitute
Garrett
Cutting Estate
Marion E.

I hereby transfer to
Thos A Edison my claims
against the North American
Phonograph Co - Consisting
fifteen Bonds numbered
dated
with a crued interest.

Camden

Same Cutting - Estate.
Same James Gaunt
Marion E.

March 11. 1895

I hereby transfer to J. A. E. my claims against the Naman & Co. consisting of claims for services rendered by myself against such Co amounting to 1986.50 -

Dyer —

— — — — — — — — — — — —

Same as above but substitute Dyer & Seeley & 2481.78/100.

In consideration of the transfer by Richard N Dyer & Dyer & Seely of their claims against the Nampa Phono Co consisting respectively of the amounts of 1986.50 & 2481.78 which claims are to be used by me in bidding for the property ~~of~~ to be sold by the Recvr of said Co on March 15 1895 I agree that there shall be paid Richard N Dyer & the firm of D & S or their assigns thirty per cent of the above claims from the first profits arising from the conducting of the business so acquired from

the receiver. It being understood that I have made the same arrangement with other Creditors of the Phenogh Co to the extent of $54000—

JWS

[ATTACHMENT]

Name	Par value Bonds	Cost	Purchased	
Walter Cutting Exr	$14000.00 ✓	$4319.10	May 12-93 $4000.00 Apr 9-94 319.10 Oct 1 93 4312.60 [illegible] 500.00	
James Gaunt	20000.00 ✓	4812.60	May 12-93 4039.00 Nov 23-93 840.00	
C. B. Carman	15000.00 ✓	4879.00		
~~R. G. Dyer~~	Accounts ~~1986.50~~	~~1986.50~~		
Dyer and Seely	2481.78 ✓	2481.78		
Marion E. Edison	5000.00 ✓	[illegible]		

Cable Address "Edison, New York"

D
1895 Phon.-Legal

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. March 15 1895

John R Hardin Esq
Receiver of the North American Phonograph Co.

Dear Sir =

In your circular soliciting bids for the property of the North American Phonograph Co I understand that article 2nd includes all applications for patents, and also any patents or applications for the Dominion of Canada or any rights thereunder and all rights equities or licenses under any patent now granted applied for or to be applied for under any contract - I also understand that the property to be offered under article 2nd includes all rights and equities in the Contract between Edison and the North American Phonograph Co — I also understand

Cable Address "Edison, New York"

From the Laboratory
of
Thomas A. Edison.

Orange, N.J.

2

That under article 3 in the same circular the stock of the New England Phonograph Co is included as well as all other stocks or bonds, or claims for stock, bonds or royalties are included. am I correct.

Yours truly
Thomas A. Edison

You are correct
John R. Hardin
Recr N.E. P. Co

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

PHONOGRAPH DICTATION.

Orange, N.J. March 15- 1895

To John P. Hardin Esq
Receiver of the North American Phonograph Co.

I hereby bid the sum of four thousand dollars for

"The Stock of Miscellaneous phonograph and Graphophone, Machines, tables, Cabinets, and appliances including obsolete, and available material belonging to the North American Phonograph Co and now stored at the Edison Phonograph Works at Orange New Jersey

Yours -

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. March 15 - 1895

PHONOGRAPH DICTATION.

To John R. Hardin
Receiver of the North American Phonograph Co.

I hereby bid the sum of one hundred thousand dollars for all the right title and interest of the North American Phonograph Co. of in and to Letters patent, applications for patents, of the United States and Canada for Phonographs, Graphophones, or appliances, or improvements of either or both, and in any and all licenses granted under such letters patent to said Company or to any one else for it and in all contracts with others for the purchase or acquiring of inventions.

Yours!

Cable Address "Edison, Newark."

From the Laboratory
of
Thomas A. Edison.

PHONOGRAPH DICTATION.

Orange, N.J. March 15th 1895

To John R. Hard in
Receiver of the North American Phonograph Co.
I hereby bid the sum of Two thousand ($2000.) Dollars
for all the right title and interest of the North
American Phonograph Company of, in and to any
Phonographs or Graphophones, situated anywhere
within the United States or Canada out on trial
lease or conditional sale or in any way belonging
to or controlled by said Company

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

PHONOGRAPH DICTATION.

Orange, N.J. March 15 - 1895

To John R. Hardin
Receiver of the North American Phonograph Co

I hereby bid the sum of four thousand dollars for all the Accounts notes and bills Receivable of the North American Phonograph Co. including all claims against Local Companies and all installment Contracts and Mortgages belonging to the North American Phonograph Co —

Yours —

Cable Address "Edison, New York"

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. March 15th 1895

PHONOGRAPH DICTATION.

To John A. Hardin
Receiver of the North American Phonograph Co

I hereby bid the sum of Fifteen thousand dollars for all the right, title and interest of the North American Phonograph Co in the Stock of the various Local Companies, whether now on deposit with the Central Trust Co of New York City or still retained by the Local Co, or held in trust or belonging to the North American Phonograph Co—

Yours,

Cable Address "Edison, New Jersey"

From the Laboratory
of
Thomas A. Edison.

PHONOGRAPH DICTATION.

Orange, N.J. March 15th 1895

To John P. Hardin
Receiver of North American Phonograph Co

I hereby bid the sum of One hundred dollars for the "Good Will" of the business of the North American Phonograph Company under article 4 of your circular of Feb 15th 1895 –

Yours

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
S. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK, July 12, 1895.

J. F. Randolph, Esq.,

c/o Thomas A. Edison, Esq.,

Orange, N.J.

Dear John:

I have yours of the 11th instant, inclosing letter from Mr. Hardin, which I return. I advise against making any change in the form of the collateral which Mr. Edison holds under the note of the North American Phonograph Company. I think you should write Mr. Hardin, telling him that the stock still stands in the names of the original shareholders, the certificates in Mr. Edison's possession being endorsed in blank, or whatever the fact is, and then give him a list of the stockholders and the number of shares. held by each.

Yours very truly,

Rich N. Dyer.

names stock stands on books

[ATTACHMENT]

NAPCo

JOHN R. HARDIN,
COUNSELLOR AT LAW,
NEWARK, N.J.
PRUDENTIAL BUILDING, 761 BROAD ST.

July 6th, 1895.

John F. Randolph, Esq.,
Secretary Edison Phonograph Co.,
Orange, N.J.

Dear Sir:-

Please send me list of stockholders and number of shares of each of the Edison Phonograph Co., as appearing on the stock book of the Company, and oblige,

Yours truly,

John R. Hardin,

P.

Dictated.

Shall I send this
JFR

Dyer = The shares are in various people names
~~[illegible]~~ had I not better have them transferred to my name so Receiver will not set up Commissioners

will Jonathan Etc they are all signed on back & can be put in my name —

[ATTACHMENT]

Cable Address
"Edison-New York"

Answered

From the Laboratory
of
Thomas A. Edison.
Orange, N.J.

Say to Hardin that
the certificates were
transferred on the back
to Edison by the original
owners that the stock
was not transferred on
the books of the Co but
stand in the names of
original stkholders —
give him list of these

E

THE PHONOGRAPH. THE PHONOGRAPH-GRAPHOPHONE.

The Eastern Pennsylvania Phonograph Company,

No. 121 Chestnut Street,

UNDER AUTHORITY OF
THE NORTH AMERICAN PHONOGRAPH CO.
AND THE LICENSEE OF
THE AMERICAN GRAPHOPHONE CO.

Philadelphia, July 13th 1895.

Thomas A. Edison Esq.
Orange, N.J.

Say I am always at Ogden see him any time E

Dear Sir:

Owing to the recent decisions in the courts, brought to our notice through the daily Press, our Directors are led to believe that our Franchises are of little worth; and they therefore have about come to the distastiful duty of winding up the affairs of a company which has done much financially, and otherwise, to the promotion of the Phonograph enterprise; which action would no doubt be very distastiful to you also.

As President of said company, I would respectfully request an interview with you at Orange or New York, or elsewhere, as you suggest; at an hour to suit your convenience.

Trusting you can devote a few moments, in the endeavor to prevent this action I remain

Yours very truly
E. P. Hallay, Pres.

DYER & DRISCOLL,
RICHARD N. DYER
D. H. DRISCOLL
S. H. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.
30 WALL STREET,

NEW YORK, July 17, 1895.

Thomas A. Edison, Esq.,

Edison, Sussex Co., N.J.

Dear Mr. Edison:

We finally succeeded in getting at the chancellor in the phonograph matter, and as a result Mr. Hardin has prepared a petition reviewing the entire situation, and making a strong argument in favor of the immediate sale of the assets, which petition will be served on all the parties who have heretofore appeared, and will be noticed for hearing before the chancellor on Monday next at 10A.M. Some slight modification from the simple method of sale suggested in your proposition will probably be made by the chancellor, but unless it will accomplish what you were seeking, we of course cannot accept it. My belief is that the chancellor will put the property to an immediate sale.

With regard to the kinetophone matter, which still stands undetermined, Mr. Lum expects to see Vice-chancellor Emery to-morrow, and urge him to make an immediate settlement of that matter.

Yours very truly,
Rich N. Dyer.

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
S. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS
30 WALL STREET,

File

NEW YORK, July 22, 1895.

My dear Mr. Edison,-

We had our argument before the Chancellor, and the result was that the Chancellor directed the Receiver to refuse our proposition. The Chancellor made some suggestions, with the intimation that if a new proposition were made embodying his suggestions, he would be inclined to consider the matter favorably. We will have a copy of those suggestions and will submit them to you. As I recall it, they embodied two material departures from your proposition. The first was that the foreclosure proceedings should go on and the sale be made subject to the foreclosure proceedings; the second, that the sale should not take place until September. You should know also that even if your proposition had been accepted, your claim as a creditor outside of the note would have been open to subsequent litigation. The opposition came from Parker, representing Bush; from Boston, through New Jersey counsel; and from Keasby, representing Stern. The Chancellor made the proposition with regard to the method of sale, which we accepted, and that disposed of what seemed the principal objection to the compromise, but the insistence of Boston that the foreclosure suit should be contested, although the Receiver advised the Chancellor that he believed there was no good defence, and the insistence of Parker that the sale should not take place in vacation-time, produced the result which was reached.

I feel now, as I have felt for some time past, that we

cannot succeed in that court short of final hearing without the assistance of first-class New Jersey counsel, and even at final hearing our chances will be greatly lessened should we not have that assistance.

I propose as the next step to serve upon the Receiver the enclosed notice, but before doing so wish your consent.

Yours very truly,

Rich A. Dyer

Thomas A. Edison, Esq.,
Edison, Sussex Co.,
N. J.

DYER & DRISCOLL.

RICHARD R. DYER
D. H. DRISCOLL
E. C. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.

36 WALL STREET,

NEW YORK, July 23, 1895.

My dear Mr. Edison:

On further reflection, I have concluded that Judge Hayes, who has represented Mr. Tewksbury for some time past, is the New Jersey lawyer who can be of the greatest assistance to us in phonograph matters. I should also expect him to prove eventually a good man generally for your litigations in the New Jersey courts. My reasons are these: he is the only one of the N.J.lawyers who has even at the present day any clear idea of the contract situation; he is on exceedingly friendly terms with the judges, and is a man of good judgment and can make a clear statement of his position. His familiarity with the situation makes him an available man, whereas if we employed a man like McCarter, the leader of the N.J.bar, it would take a long time before he would understand the situation. I would like to have your permission to consult Judge Hayes in the future, with a view of gradually dropping the other N.J.counsel.

Yours very truly,

Rich R. Dyer

To Thomas A. Edison, Esq.,

Edison, Sussex Co.,N.J.

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
S. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS
38 WALL STREET.

NEW YORK, July 25, 1895.

Dear Mr. Edison:

I have your favor of the 24th instant, authorizing me to employ Judge Hayes in the phonograph matters. I have had a full and satisfactory talk with him, and he understands the position with regard to payment of fees. I would advise that Mr. Gilmore consult Judge Hayes in the future instead of going to other Newark counsel. I will write Mr. Lum that Judge Hayes will be associated with us in the phonograph matters. You should understand, of course, that Judge Hayes is already employed by Mr. Tewksbury, and should you and Mr. Tewksbury get into litigation, Mr. Tewksbury would have the first claim on his services. I inclose a copy of the notice which will be served on Mr. Hardin to-morrow. After getting the question which this notice raises disposed of, our next step should be to raise the question as to your right to manufacture and sell phonographs for export with the toy attachment. We expect a decision on the kinetophone matter within a week, and the opinion of the Vice-Chancellor on that matter, whether he grants the injunction or not, will have an important bearing upon this next move.

Yours very truly,

Rich'd N. Dyer.

Thomas A. Edison, Esq.,
Edison, Sussex Co.,
N.J.

Gilmore
Mr Edison says
"Please note above and
govern yourself accordingly"
M

JOHN R. HARDIN,
COUNSELLOR AT LAW,
NEWARK, N.J.
PRUDENTIAL BUILDING, 781 BROAD ST.

D
1895 Phon. - North Amer. Phon. Co.

July 25th, 1895.

Thomas A. Edison, Esq.,

Orange, N.J.

Dear Sir:-

You are hereby notified that your claim against the North American Phonograph Company, amounting, as proven on the 21st day of August, 1894, to $296,021.74, is objected to by the Receiver of the North American Phonograph Company as excessive, and is hereby over-ruled.

Among the objections to the account as proven is the fact that it includes the note dated April 1st, 1892, for $78518.37, which is now in litigation in the suit brought by you to foreclose the pledge.

Your claim on experimental account also exceeds the amount appearing on the books of the North American to be due you on that account, and the credit you have given by reason of the amount due from the Edison Manufacturing Co. to the North American is less than appears to be just by the books of the North American Phonograph Co.

You are hereby requested to take immediate steps to review the determination of the Receiver herein if you so desire.

Yours very respectfully,

John R. Hardin,

Dictated. P.

DYER & DRISCOLL.

RICHARD N. DYER
D. H. DRISCOLL
S. O. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS
36 WALL STREET,

NEW YORK, July 26, 1895.

Dear Mr. Edison,-

Referring to the memorandum given by the Chancellor, which you have returned with a request for explanation --- I find that we have not been informed by Mr. Lum as to the entire course of procedure under the practice of the N. J. Chancery Court in these Receivership matters. Investigation which I have been obliged to make independently of Mr. Lum has produced the following result: Your claim as a creditor, as well as the claims of other creditors, which have been properly proved before the Receiver, are open to attack. The usual course is for the Receiver to sell the property and then report to the Chancellor the amount of money he has in hand and the claims which have been properly proved. He then asks the Chancellor for a final settlement of his accounts. It is then possible for any creditor who objects to the claims of other creditors, to appeal to the Chancellor from the decision of the Receiver as to a claim, and attack the claim before the Chancellor. This in effect institutes an independent action, in which the Chancellor may direct the parties to take proofs.

As the phonograph situation stands at the present day, if the two pending litigations (viz., your foreclosure suit and the Receiver's suit to recover the patents) should be fought to final result or compromised, and you should be the successful bidder for the property, your claim would be attacked and would be subject to reduction by the Chancellor. This furnishes an explanation for clauses 3 and 4 of the Chan-

cellor's memorandum, as follows: "3. Mr. Edison's claim cannot be admitted." "4. He must give security and pay interest on moneys which he shall be adjudged to pay to the Receiver." The Chancellor means by clause 3 that your claim as a creditor must be open to attack in the usual manner, and that he will not assent to any compromise for a sale which is based on the admission of the validity of your claim. Clause 4 means that should you bid $100,000 for the assets, you would be called upon to give security for the entire amount of $100,000, less the cash you pay, so that if your claim should subsequently be found to be invalid in its entirety, the Receiver would have security for the entire amount of your bid; and further, during the contest over your claim, and after the property had been sold to you, you would have to pay interest on the money which you would be ordered to pay to the Receiver by reason of any reduction in the amount of your claim as a creditor. In other words, if you bid $100,000 for the property, and being an 85% creditor should pay to the Receiver $15,000 and give a bond for $85,000, and it should be subsequently determined that your claim was invalid to the extent that you became only a 50% creditor, you would have to pay to the Receiver $35,000 more, and legal interest on the $35,000 from the date of the sale.

The first clause of the Chancellor's memorandum, viz., "Decree of foreclosure cannot go", means that he refused to permit you to take a decree in the foreclosure suit, because notwithstanding the fact that the Receiver admitted that he had no defence, the creditors and stockholders present insist-

ed that they wanted a defence made; consequently any sale made in advance of the final determination of the foreclosure suit would have to be made subject to the result of that suit.

The second clause of the Chancellor's memorandum is as follows: "Sale must be postponed until bidders can attend --- over vacation --- time to reorganize." This means, as I understand it, that the objection made by Mr. Parker that the sale should not in any event take place in vacation time, was noted by the Chancellor as one reason for refusing the offer; and further, that when ordering a sale, the Chancellor will give ample time so that a reorganization of the company can be effected, if such a thing can be accomplished.

The fifth clause, viz., "The sale must be conducted in such way as to admit of a bidder buying the entire assets sold", means that the Chancellor proposes the method of sale which we expected him to suggest, and which he did suggest at the hearing, viz., that the E. P. Co. stock should first be put up and a bid taken subject to your lien, that the other assets should then be put up and a bid taken, and then that the entire assets should be put up and should be struck down to the highest bidder, provided you agreed that the proportion of the entire bid which should be paid to you under the foreclosure proceeding should be determined by the first two bids. The Chancellor's idea as expressed at the hearing was this: If the highest bid taken on the E. P. Co. stock was $50,000, and the highest bid on the other assets was $50,000, and the highest bid for the total assets was $150,000, that the amount realized by the third bid would be divided equally between the

E. P. Co. stock and the other assets, and you would receive $75,000 on your note. Apparently the Chancellor did not have in mind the contingency of your bidding the full value of your note, but I take it that if you should bid the full value of your note, say $85,000, and the highest bid on the other assets should be $15,000, and the bid for the total assets should be $150,000, that then you would not get 85% of the $150,000 on your note, but would only get the full value of your note.

The sixth clause of the Chancellor's memorandum, viz., "Claims against directors cannot be sold", refers to a matter which was mentioned for the first time at the last hearing. It means, as I understand it, that if the directors have made themselves liable personally for the debts of the company, any sale of the assets made in advance of the determination of suits against the directors to recover the money, would not include these claims; in other words, even after the property is sold, the Receivership will be continued until all questions in litigation are settled. The transfer of the property to the successful bidder at the sale would not have to await the result of this litigation, however. When your suit to foreclose is settled, and the suit against you for the title to the patents is settled, the property will then undoubtedly be sold, and the purchaser will take the property and do business with it. The Receiver, however, would not be discharged and would not distribute the assets among the creditors until the litigation was ended.

This will give you my present understanding of the situation. I would never have suggested the compromise which we

put before the Chancellor had I understood the situation as I do now, and I am somewhat surprised that both Mr. Hardin and Mr. Lum should have encouraged me with the belief that the proposed compromise was one which would probably be acceptable to the Chancellor. Indeed, I understood that the Chancellor expressed himself as favorable to the compromise when it was presented to him in advance of the hearing, and that he made a proposition as to the method of sale, which was intended to meet the only possible objection which would have any weight with him. This suggestion was communicated to us, so that we could come to the hearing authorized to accept it, which we did. The contest over the matter, however, has resulted in giving you through me an understanding of the situation which will be useful in the direction of your future conduct. It seems clear that the course to be pursued is, first, to win the foreclosure suit; then if you see fit to give the Receiver everything that he is fighting for in the suit to recover the title to the patents, a sale can be brought about in which you will have a very considerable advantage on account of the success of the foreclosure suit; or you can also fight the Receiver's suit for the recovery of the title to the patents to a final result. In the meantime, however, you should fight the Receiver and the E. U. P. Co. vigorously for the right to do business. I will urge upon Mr. Lum the importance of pressing the foreclosure suit to an early conclusion.

Yours very truly,

Rich A. Dyer.

Thomas A. Edison, Esq.,
Edison, Sussex Co.,
N.J.

DYER & DRISCOLL.

RICHARD N. DYER
D. N. DRISCOLL
R. L. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.

36 WALL STREET,

NEW YORK, December 14, 1895.

Thomas A. Edison, Esq.,
Orange,
N.J.

Dear Mr. Edison,-

Mr. Boston accepts our proposition for $1500 out of the first profits after the thirty per cent creditors, with whom you have agreements, have been paid. I have telegraphed Judge Hayes, who is now in the South, to return at once, if possible, so that we can fix the matter up. Of course the entire matter is subject to Hayes's approval of its expediency.

Yours very truly,

Richd N. Dyer.

NAPCo

Newark, N. J. December 21, 1905.

To

John R. Hardin Esq.,

Receiver of the North American Phonograph Company.

Dear Sir:-

As a compromise of the pending litigation between you, the E Edison Phonograph Works and myself, I make to you the following proposition without prejudice:

Thomas A. Edison to

1. Assign to the North American Phonograph Company all Phonograph patents applied for subsequent to Aug. 1,1888.

2. Assign to Edison Phonograph Company all Phonograph patents applied for on or before Aug. 1.1888.

3. Abandon claim for royalties.

4. Abandon claim for damages for breach of contract.

The Edison Phonograph Works to

1. Consent to final decree for injunction as prayed for.

2. Abandon claim for damages for breach of contract.

The Edison Phonograph Works Company to assign to North American Company all patents applied for subsequent to Aug. 1,1888 and heretofore assigned to it by Mr. Edison.

The Receiver to

1. Admit the validity of note and pledge of Edison Phonograph Company stock.

2. Admit validity of Edison's claim as first proved, adding the $10,000 deducted on account of the Court House sale, subject to deduction of amount to be realized by sale of pledged stock. The entire assets of the North American Phonograph Co. except claims against directors for declaring unearned dividends to be sold within thirty days after this compromise is accepted under order of Court at public sale to the highest bidder in the followin manner:

First: The stock of the Edison Phonograph Company to be put up and sold separately.

Second: The remaining assets except said claims against directors of the Company, to be put up and sold separately.

Third: The entire assets except said claims against directors of the Company, to be sold as a whole together.

If the aggregate of the highest first and second bids is higher than the highest third bid they will beaccepted. If the highest third bid is higher than the aggregate of the other two it will be accepted.

If the first and second bids are accepted, the amount of the first bid is to be paid to Mr. Edison up to the amount due on the note and deducted from it; if the aggregate bid is accepted, then such part of it shall be paid and applied on the note as aforesaid as will be equivalent to the proportion that the highest first bid bears to the sum of the highest first and highest second bids. The amount of the first bid (if accepted) or the amount of the aggregate bid (if accepted) that is to be applied on the note must be paid in cash, unless Mr. Edison consents to the contrary. The Receiver shall determine how much of the balance is to be paid in cash; the balance of such balance to be secured in a manner satisfactory to the Court, and payable on or before the distribution of the assets of the Company. If the successful bidder is a creditor, his prospective share of the assets (considering proved claims) may to its full amount at his option stand as such security; in that case the title to the property sold shall remain in the Receiver until final distribution and the purchaser's dividend on such distribution shall be credited on the unpaid balance of the bid.

Yours very truly,

Howard W. Hayes. Legal Corresp

Telephone No. 962.

George H. Lambert.

LAW OFFICES
HAYES & LAMBERT,
ROOMS 201-209, PRUDENTIAL BUILDING,
765 BROAD STREET,

NEWARK, N. J., Dec. 26th, 189

Thomas A. Edison, Esqr.

Orange, N. J.

Dear Mr. Edison:-

I enclose you copy of the Petition that Mr. Hardin presented asking that he be permitted to accept the compromise, and the order to show cause that was granted on it.

Yours very truly,

Howard W. Hayes

2 ENCLOSURES

DYER & DRISCOLL.

RICHARD M. DYER
D. M. DRISCOLL
E. D. EDMONDS

LAW OFFICES, SPECIALTY: PATENTS.
36 WALL STREET,

NEW YORK, December 27, 1895.

Thomas A. Edison, Esq.,
Orange, N.J.

Dear Mr. Edison:

I inclose in duplicate the agreement signed by Mr. Boston. The form has been agreed upon by Mr. Hayes and myself. Kindly sign the copies and return them to me.

Yours very truly,
Rich M. Dyer.

Returned Dec 28/91

[ATTACHMENT]

P
1895 Phono. - Legal

AGREEMENT made in duplicate this December 26th 1895, between THOMAS A. EDISON and CHARLES A. BOSTON.

If Mr. Edison directly or indirectly purchases the patents of the North American Phonograph Company in the hands of John R. Hardin, Receiver, or a controlling interest in the same, under the compromise now pending of the present litigation between himself, the Works and said Receiver, he will pay Charles A. Boston $1500 out of the first net profits thereafter realized by him out of the phonograph business, disregarding the purchase price, and exclusive of his interest in the Edison Phonograph Works, after first setting aside out of said profits the amount Edison has agreed to pay creditors of the North American Phonograph Company, not exceeding the sum of $30,362 21/100.

Boston consents to such compromise as the Receiver will recommend, and on demand will transfer to Edison the 26 shares of stock in the North American Phonograph Company now held by him, but will retain all his rights against Spencer Trask & Co., Adams, Blodget & Co. and George S. Fox & Sons, and shall receive any dividends on such stock that hereafter may be declared by said Receiver.

EXECUTED IN DUPLICATE the day and year first above written.

Charles A Boston

Thomas A Edison

In the presence of
as to Charles A Boston
Matilda M. Evans
as to Thos A Edison
John R. Randolph

[ATTACHMENT]

Agreement made in duplicate this December 1895 between Thomas A. Edison and Charles A. Boston.

If Mr. Edison directly or indirectly purchases the assets of the North American Phonograph Company in the hands of John R. Hardin Receiver under the compromise now pending of the present litigation between himself, the Works and said Receiver, he will pay Charles A. Boston $1500. out of the first net profits thereafter realized by him out of the phonograph business, exclusive of his interest in the Edison Phonograph Works, after first setting aside the sum of $37,500.00 out of such profits.

On demand Boston will transfer to Mr. Edison the 26 share of stock in the North American Phonograph Company now held by him, but will retain all his rights against Spencer Trask & Co and shall receive any dividends on such stock that hereafter may be declared by said Receiver.

E. Robinson Handwriting Copy NAPB 1898.

Mallory / File Personal

I am going to stay over here Sunday — If I go to Orange I am certain not to come back Monday so if I stay I can help out, I know what the matter is in Mill 1 & can fix it, Arrange with Dyer for you to go & see him and Gilmore — Regarding phonograph — I want to bid such an amount, that I shall pay ~~[illegible]~~ only say 2 or 3000 cash, The main point is to ascertain the terms of sale, If we can get the terms right, (1e)

Receiver sells property public auction —
10% down ~~[illegible] Cash~~ or even 20%
provided Bidder is to have privilege
of making deposit by his proportion
~~[illegible]~~ as a creditor & the balance in
Cash, practically as before,

If Court insists that bidder must
deposit 1/5 of his bid in Cash
~~it would be make it impossible~~
~~for bidders to~~ We could only
bid at the most $20,000 putting
up 5000 Cash, But if bidder
is a creditor & he could make
deposit of 1/5 his claim & balance
in Cash, then the bid could
be very high on our part,
It is extremely important that the
terms be such as before or on that
plan — ~~[illegible]~~

Let me know by telegram what you decide to do,

Edison

PS Let me know How Dover Experiment Came out of it froze to died perfectly,

E

[MEMORANDUM BY RICHARD N. DYER?]

415
75
340

469
75
394000

~~400~~
340

~~400,000~~
275 000
~~675 000~~

~~Mr~~ E's proposition to the Receiver was based on selling the E. P. Co. stock separately and in advance of other assets so as to determine the amount of E's claim against the N. A. P. Co before bidding for the other assets.

It will probably be proposed by the Chancellor that the assets be sold in the following manner

1- The E. P. Co stock

2

will be put up and bid on subject to E's note.

2 - The other assets will be put up and bid on

3 - All the assets will be put up in a lump and bid on

If the 3d bid is larger than the other two combined then the successful bidder on 3d bid takes the whole property but if the 3d bid is not higher than the two first bids will be accepted and the purchaser will pay E the amount of the highest bid on the first item

Under the plan which will probably be proposed E can bid the whole amount of his note on the first bid and if anyone outbids him on the 3d bid ~~he~~ E will get the full amount of his note and interest in cash. Mallory, Gilman & Dyer think this plan

3

is more favorable to E than E's proposition, and advise that Dyer & Lum be authorized to accept this proposition or any modification of like character.

Dyer & Lum will try to get the Court to order that successful bidder if a creditor will only be required to deposit 20% of his bid less amount to which he will be entitled as against proved claims, ~~but if this is not concluded it will only [illegible] E's bid can be made smaller so as to attain some result so far as amount of deposit goes.~~

D
1895 Phon.-Legal

(1895)

SCHEDULE OF CERTAIN PHONOGRAPH STOCKS ON DEPOSIT WITH THE CENTRAL TRUST COMPANY OF N.Y., TRUSTEE, UNDER VARIOUS AGREEMENTS BETWEEN THE NORTH AMERICAN PHONOGRAPH COMPANY AND JESSE H. LIPPINCOTT, TRUSTEE.

1250 [illegible] ~~Sold to T Fly~~

$250000. The New York Phonograph Co. Stock. shs. $100. each. 2500 shs. Ctf. 55 name of Central Trust Co. of N.Y. Trustee.

125000

25000. Columbia Phonograph Co. Stock. shs. $5. each. 5000 shs. Ctf. #110 name of Central Trust Co. of N.Y. Trustee.

80000. Kentucky Phonograph Company Stock. shs. $100 each. 800 shs. Ctf. #3 name of Central Trust Co. of N.Y. Trustee.

15000. Florida Phonograph Company Stock. shs. $100.each. 150 shs. Ctf.#25 Name of Central Trust Co. of N.Y. Trustee.

200000. The West Coast Phonograph Co. Stock shs. $100. ea. 2000 shs. Ctf. #99 Name of Central Trust Co. of N.Y. Trustee.

125000. The Missouri Phonograph Co. stock. shs. $100. ea. 1250 shs. Ctf. #643 Name of Central Trust Co. of N.Y. Trustee.

2500000

500000. Pacific Phonograph Co. stock. shs. $100. ea. 5000 shs. Ctf. 433 Name of Central Trust Co. of N.Y. Trustee.

1 mill.

200000. Ohio Phonograph Co. Stock. shs. $100 ea. 2000 shs. Ctf. #8 Name of Central Trust Co. of N.Y. Trustee.

125000. The Iowa Phonograph Co. Stock. shs. $100. ea. 1250 shs. Ctf. #90 Name of Central Trust Co. of N.Y. Trustee.

50000. Colorado & Utah Phonograph Co. Stock. shs. $100. ea. 500 shs. Ctf. #13 Name of Central Trust Co. of N.Y. Trustee.

50000. South Dakota Phonograph Co. Stock. shs. $100. ea. 500 shs. Ctf. #65 Name of Central Trust Co. of N.Y. Trustee.

50000. Montana Phonograph Co. Stock. shs. $100. ea. 500 shs. Ctf. #27 Name of Central Trust Co. of N.Y. Trustee.

250000 62500. The Kansas Phonograph Co. Stock.shs. $100. ea. 625 shs. Ctf. #73 Name of Central Trust Co. of N.Y. Trustee.

625000 125000. New Jersey Phonograph Co. Stock. shs. $100. ea. 1250 shs. Ctf. #200 Name of Central Trust Co. of N.Y. Trustee.

45000. Georgia Phonograph Company Stock. shs. $100. ea. 450 shs. Ctf. #17 Name of Central Trust Co. of N.Y. Trustee.

300000. Eastern Pennsylvania Phonograph Co. stock. shs. $50. ea. 3000 shs. Ctf. #3 name of Central Trust Co. of N.Y. Trustee.

100000. Texas Phonograph Co. Stock. shs. $100. ea. 1000 shs. Ctf. #29 name of Central Trust Co. of N.Y. Trustee.

500000

60000. Old Dominion Phonograph Co. Stock. shs. $10. ea. 6000 shs. Ctf. #1 Name of Central Trust Co. of N.Y. Trustee.

125000. Central Nebraska Phonograph Co. Stock. shs. $100. ea. 1250 shs. Ctf. #33 name of Central Trust Co. of N.Y. Trustee.

125000. Nebraska Phonograph Co. Stock. shs. $100. ea. 1250 shs. Ctf. 36. name of Central Trust Co. of N.Y. Trustee.

125000

250000. Metropolitan Phonograph Co. Stock. shs. $100. ea. 2500 shs. Ctf. B 125 name of Central Trust Co. of N.Y.

50000. The State Phonograph Co. of Illinois Stock shs. $100 ea. 500 shs. Ctf. No. 39 name of Central Trust Co. of N.Y. Trustee.

100000. Spokane Phonograph Co. Stock. shs. $100. ea. shs. 1000 shs. Ctf. No. 1 Name of Central Trust Co. of N.Y. Trustee.

150000. Western Pennsylvania Phonograph Co. stock. shs. $50. ea. 3000 shs. Ctf. 123 name of Central Trust Co. of N.Y. Trustee.

200

40000. Chicago Central Phonograph Co. of Chic. Stock. shs. $100. ea. 400 shs. Ctf. 127 name of Central Trust Co. of N.Y. Trustee.

62500. Minnesota Phonograph Co. Stock. shs. $100. ea. 625 shs. Ctf. No. 7 name of North American Phono. Co. endorsed over to Central Trust Co. of N.Y. Trustee.

Cop 19996 6000 shares in Warren Treasy
Can't say where it is
hart got cert.

50000. The Louisiana Phonograph Co. Ltd. Stock. shs. $100 ea. Ctf. 55 name of Central Trust Co. of N.Y. Trustee.

1895. Telegraph - General (D-95-25)

This folder contains correspondence relating to the technical and commercial development of the telegraph. The two items for 1895 pertain to Edison's lawsuit against Jay Gould and the Atlantic & Pacific Telegraph Co.

All the documents have been filmed.

Telegraph

Office of WOERISHOFFER & CO.,

No. 52 Exchange Place,

New York, Dec 17th 1895

J. G. BENNER.
H. SONNENHOFF.

Address all Correspondence
P. O. Box 3061

Answered Dec 23/95

My dear Edison

To fully satisfy you, I enclose a letter from Butler, Stillman & Hubbard that signing the paper regarding the Gould heirs involves no personal responsibility on your part.

If I can squeeze 25 or 50,000 in money out of this Gould outfit for you, I reckon it would not be very disagreeable? Try & send me the papers known so we can push it.

J C Reiff

[ENCLOSURE]

BUTLER, STILLMAN & HUBBARD.

CABLE ADDRESS "ADVISORY NEW YORK"

WM. ALLEN BUTLER,
THOS. E. STILLMAN,
THOS. H. HUBBARD,
JOHN NOTMAN,
ADRIAN H. JOLINE,
WILHELMUS MYNDERSE,
WM. ALLEN BUTLER, JR.
HENRY W. GAURDIN,
EDWARD KENT.

54 Wall Street,

New York December 16th, 1895

Thomas A. Edison, Esq.

Dear Sir:

The signing of the paper sent you through Mr. Reiff for the purpose of substituting the Gould heirs in the suit of Harrington and Edison vs The A. & P. Tel. Co. and Jay Gould, is a matter of form, and will not involve any personal responsibility on your part.

Yours truly,

Butler, Stillman & Hubbard

1895. Telegraph - Phonoplex (D-95-26)

This folder contains correspondence and other documents pertaining to the Edison Phonoplex System of Telegraphy. The daily operations of this company were conducted by W. S. Logue and normally received very little attention from Edison.

Approximately 40 percent of the documents have been filmed. The items on the microfilm relate to a confidential discount arranged for the installation of the phonoplex on the Cincinnati, New Orleans & Texas Pacific Railway. Most of the unfilmed documents involve routine sales and service matters on various railroads, particularly the Central Railroad of Georgia and the Illinois Central Railroad.

Duplex

Lexington Ky Jan 8/95

Johnnie

Please file the enclosed, before doing so, Please let Mr Edison see it, We stand a good show of getting the circuit, It has a red tape course to go through before decding

Yours truly
W S Logue

[ENCLOSURE]

Lexington, Ky., Jan. 3rd, 1895.

W. J. Murphy, Esq.,

Supt. C. N. O. & T. P. Ry.,

Lexington, Ky.

Dear Sir:-

PHONOPLEX.

Referring to the correspondence we had with your Mr. Love, sometime since, in reference to placing the Phonoplex system on your lines, between Cincinnati and Somerset, with offices at Cincinnati, Ludlow, Lexington and Somerset.

I beg to quote an approximate estimate for the same, as follows:

Instruments, including battery that should work the system for from 5 to 6 months,	$350.00
Expenses of installation,	50.00
Royalty per year, 158 miles,	129.00
	$529.00

The royalty is charged as follows:

Fifty Dollars per year for the first fifty miles or less,, one dollar per mile per year for each mile over fifty miles, and up to and including the one hundredth mile, fifty cents per mile per year for each and every mile over and above one hundred miles.

The royalty is only charged when the system is in actual use, that is, in case you should desire to abandon the use of the circuit say during the Summer season for four months, upon notification being sent at once to Thos. A. Edison, Orange, N. J., nam-

[ENCLOSURE]

ing the date that the service was stopped, the royalty would cease until the same was put in service again, or, if at any time you should desire to shorten the circuit, say, from Cincinnati to Lexington, upon notification of the same, the distance worked will only be charged for.

The cost of renewal of the battery per cell, will be about 73 cents. The life of the battery depends, a very great deal on the Operators, if the instructions given, are carried out, the battery should last in your office where the most business is done, about six months; in offices where the system would not be used so much, a much longer time.

The Phonoplex will work through nearly all of the different troubles that the telegraph wires are heir to.

We shall be glad to receive your order for the equipment of the circuit and will give the same prompt attention.

For any information you desire, as to the working of the Phonoplex, I beg to refer you to the following gentlemen:

M. B. Leonard,
Supt.Telegraph,C.& O.R.R., Richmond, Va.

Geo.M.Dugan,
Supt.Telegraph, Illinois Central R.R.,
Chicago, Ill.

H.C.Sprague,
Supt.Telegraph,K.C.F-S.& M.R.R.,
Kansas City, Mo.

J.W.Lattig,
Supt.Telegraph,Lehigh Valley R.R.,
South Bethlehem, Pa.

[ENCLOSURE]

New York, New Haven & Hartford R.R.,
New Haven, Conn.

C.Selden,
Supt.Telegraph, B.& O.R.R.,
Baltimore, Md.

Yours truly,

EDISON PHONOPLEX,

By W.J. Logue

Please address,

EDISON PHONOPLEX,
Orange, New jersey.

[MISDATED. CORRECT DATE IS JANUARY 7, 1895]

3

ILLINOIS CENTRAL RAILROAD COMPANY.

Office Superintendent of Telegraph.

Chicago, Jan 7th 1894.

Phonoplex inquiries from Q & C.

R/R
W. S. Logue Esqr,
Orange, N.J.

Dear sir:-

The attached two letters are sent to you for your information. I do not believe that I have exagerated the good qualities of the Phonoplex, if I have I will let you set Mr Murphy right when you go over there to put in his equipment.

Yours truly,

Supt.Tel

M

[ENCLOSURE]

10m. 4-23-94. M. W. & CO. FORM 1523.

CINCINNATI, NEW ORLEANS & TEXAS PACIFIC RAILWAY.

(LESSEE CINCINNATI SOUTHERN RAILWAY.)

S. M. FELTON, RECEIVER.

3

_____STATION.

OFFICE OF THE SUPERINTENDENT.

Lexington, Ky., Jan. 5th, 1895. 189

Mr. Geo. M. Dugan,

Supt., Telegraph, Illinois Central R.R.,

Chicago, Ill.

Dear Sir:--

We understand that the "Phonoplex" has been in use on your line for sometime past. May we ask what your experience has been with it and do you think the investment was a profitable one?

Yours truly,

M J Murphy

Supt.

[ENCLOSURE]

ILLINOIS CENTRAL RAILROAD COMPANY.

Office Superintendent of Telegraph.

3

Subject Phonoplex Service.

Chicago, Jan. 7th, 1895.

R. J. Murphy Esqr,

Supt. O & C. R.R.

Lexington Ky.

Dear sir:-

Referring to yours of the 5th in regard to the "Phonoplex" will say that we have had two different Phonoplex circuits in our service for more than a year past, and they have given us most satisfactory service.

Our longest circuit is between Chicago and Centralia, a distance of 252 miles, with an intermediate instrument at ~~Centralia~~ Decatur, and we have had no trouble whatever in getting communication through. On the Night of Nov. 27th all lines were in trouble on account of sleet, but the Phonoplex circuit continued to work through distinctly in spite of wires being down and badly crossed. Not longer ago than last Saturday night, not only our wires but all the Western Union wires between here and Centralia were useless, and we relayed all their commercial business from Centralia to Chicago through this office over the Phonoplex circuit.

We are more than well pleased with the instruments and believe that they will do all the Phonoplex people claim for them.

Yours truly,

Supt. Tel.

CINCINNATI, NEW ORLEANS & TEXAS PACIFIC RAILWAY CO.
(Lessee CINCINNATI SOUTHERN RAILWAY.)
S. M. FELTON, Receiver.
OFFICE OF THE SUPERINTENDENT.
(CINCINNATI DIVISION.)

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Answ May 4/95

LEXINGTON, KY. April 25th, 1895.

The Edison Phonoplex,

Orange, New Jersey.

Gentlemen:-

We received a proposal dated January 3rd, 1895, from Mr. W.S.Logue, representing your Company to equip our line from Cincinnati to Somerset with the Phonoplex with offices at Cincinnati, Ludlow, Lexington and Somerset as follows:

"Instruments, including battery that should work "the system for from five to six months.....	$350.00
"Expenses of installation.....	50.00
"Royalty per year, 158 miles.....	129.00
	$529.00

"The royalty to be charged as follows:
"Fifty dollars per year for the first fifty miles or less, "one dollar per mile per year for each mile over fifty miles, and "up to and including the one hundredth mile, fifty cents per mile "per year for each and every mile over and above one hundred miles."

We are in hopes that we can get better figures as we are introducing it on our line and may be able to get it on the entire system provided our experience with it develops satisfactory. If the figures quoted by Mr. Logue are the very best you can do, we will enter into the arrangement for the four instruments as outlined by him. We should want the line equipped at once, with the understanding that we are to be charged royalty only when the system is in use, proper notice of its temporary abandonment to be given you.

It is also understood that should we at any time desire to extend the use of the Phonoplex farther south, our line South of Somerset to Chattanooga will be considered one line and royalty charged accordingly.

Will you please advise?

Yours truly,

Superintendent.

Cable Address "Edison, New York."

File

From the Laboratory of Thomas A. Edison.

Orange, N.J. May 4th, 1895.

PHONOGRAPH DICTATION.

W. J. Murphy, Esq., Supt.,

C., N. O. & T. P. Rway.,

Lexington, Kentucky.

Dear Sir:--

Replying to your favor of April 25th, the approximate proposal furnished you in January for the equipment of a wire with the Phonoplex between Cincinnati and Somerset, is the very best that we can give.

We enclose two copies of a contract that will fully explain the royalty clause which meets the views as expressed in your letter, and also any further extension of the Phonoplex Systems. Please have the same executed and returned; Mr. Edison will then sign them and return a copy to you.

The item "expense of installation" was given with the understanding that your Company furnish transportation for Mr. Logue from New York and return.

We read your letter as giving the order to go ahead with the work, and have ordered the material shipped at once. Will you kindly advise us to what address the Cincinnati shipment shall be sent?

The shipments for Ludlow, Lexington and Somerset will be addressed in your name.

In order to facilitate the work and keep within the estimate please arrange that a place be provided at each station to put 20 cells of battery, also Please have four (4) wires run from where the battery will be placed to the table where the instruments are to be placed.

This should be done at Cincinnati.

Yours very truly,

Edison Phonoplex.
by W J Logue

Rec'd & Ans'd
Mar 8 95

CINCINNATI, NEW ORLEANS & TEXAS PACIFIC RAILWAY CO.
(LESSEE CINCINNATI SOUTHERN RAILWAY.)
S. M. FELTON, RECEIVER.
OFFICE OF THE SUPERINTENDENT.
(CINCINNATI DIVISION.)

LEXINGTON, KY. May 6th, 1895.

The Edison Phonoplex,

Care W.S.Logue, #45 Broadway,

New York.

Dear Sir:

Your favor of May 4th received.

We return herewith copies of the agreement as they are not in accordance with your letter of January 3rd. In that letter you state that the royalty shall be $50.00 per year for the first 50 miles or less, $1.00 per mile for each mile over 50 up to and including the 100th mile, 50 cents for each mile over and above 100.

We note also your advice concerning pass from New York. There is certainly a mistake about you having an agreement with us to procure you pass. However, if the fare from New York to Cincinnati would be counted in the cost of installation and charge against us, we might obtain pass.

Please advise us on this point.

Yours truly,

H. Murphy
Supt.

P.S.:
We also desire it stated in the contract that the entire C.N.O.& T.P.Ry. is to be considered as one line and that if we desire to extend the Phonoplex South of Somerset the royalty would be based upon 50 cents per mile.

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Orange, N.J. ~~May 8th, 1895.~~

PHONOGRAPH DICTATION.

W. J. Murphy, Esq., Supt.,

C., N. O. & T. P. R. R.,

Lexington, Ky.

Dear Sir:--

Your favor of the 6th inst. is received. I regret that I misread the contract sent you on the 4th inst.

Your road being one of the few that the new royalty clause has been offered to, probably lead to the error. The contract sent you was used befor the royalty was reduced. I enclose the contract corrected to read in accordance with my letter of January 3rd. In justice to our licensee, I regret that I cannot see my way clear to make it read so as to meet your desire, in reference to the royalty on the extension of the system south of Somerset, i e 50¢ per mile. I will, however, say that in case the system is put in use south of Somerset, that I will personally do all that I can to have Mr. Edison meet your views in the matter.

Referring to the transportation clause. It has been customaryto charge salary and expenses including transportation. In talking

over the matter with Mr. Edison

the matter over while in Lexington, I was under the impression that I explained this to some one in the office, and remarked "You can arrange transportation." I must have understood the reply to have been in the affirmative as I did not include the cost of transportation in the estimate.

Under the circumstances, I cannot now charge the transportation, against Mr. Edison or your company without your consent. I will be on hand when wanted. I did not consider the salary in the estimate. Please let me know if material shall go forward.

Referring to my letter of the 4th in reference to having the battery and main lines wires run in the different offices. The most important place and where the most time can be saved, if this is done before my arrival is Cincinnati. If the wires are ready and a place is selected and battery stand put up, if necessary, the work should not take more than a day, but if left undone until after my arrival it will delay the work.

I do not look for any serious delays at the other offices. The battery jars will be 6 1/2 by 9 1/2 or 10 inches. I want to make the cost of installation as light as possible, and with your kind assistance I will be I think successful.

Yours very truly,

WSL

Recd May 10/95

CINCINNATI, NEW ORLEANS & TEXAS PACIFIC RAILWAY CO.
(LESSEE CINCINNATI SOUTHERN RAILWAY.)
S. M. FELTON, RECEIVER.
OFFICE OF THE SUPERINTENDENT.
(CINCINNATI DIVISION.)

LEXINGTON, KY. May 8th, 1895.

The Edison Phonoplex,
C/o W.S.Logue, #45 Broadway,
New York, N.Y.

Gentlemen:-

Your favor of May 6th.

It would be better to ship all of the material to me at Cincinnati by Adams Express to be distributed from that point. However, the draft of the contract sent us is not in accordance with my understanding with you and we do not wish anything done until that is made out in accordance with our agreement.

Yours tm ly,

Supt.

CINCINNATI, NEW ORLEANS & TEXAS PACIFIC RAILWAY CO.
(LESSEE CINCINNATI SOUTHERN RAILWAY.)
S. H. FELTON, RECEIVER.
OFFICE OF THE SUPERINTENDENT.
(CINCINNATI DIVISION.)

41

LEXINGTON, KY. May 22d, 1895.

The Edison Phonoplex,

c/o W.S.Logue, #45 Broadway,

New York, N.Y.

Gentlemen:-

In connection with previous correspondence on the subject of the Phonoplex for this line; this railroad extends from Cincinnati to Chattanooga and if it cannot be considered as such in connection with the installation of the Phonoplex, we prefer to stop all negotiations for it.

Therefore, please do nothing further in connection with the matter on our account.

Yours truly,

W J Murphy

Supt.

Cable Address "Edison, New York."

From the Laboratory
of
Thomas A. Edison.

Logue
Orange, N.J. May 28/95

PHONOGRAPH DICTATION.

Mr Edison

All right deal on Basis
You name.

Please read the
enclosed. Mr Murphy has Gen
Circuit 169 miles in length that
he wants phonoplexed now. He
also wants us to equip another
circuit later on of 170 miles charging
fifty cents per mile for the latter.
I quoted the royalty at 50 dollars
for 50 miles or less, one dollar per
mile up to 100 miles, & 50 cts per mile
for each additional mile for the 169
miles, he wants the 170 miles added
to the 169, making the total mileage
about 339, to come under the first
royalty named. There will be two
circuits, we cannot work it as one.
He could meet him, according to
contract by reducing the mileage of
the second circuit, so as to make
it ~~[illegible]~~ the RR only 50 cents per
mile. Please advise me

Yours truly
W S Logue
45 Broadway
N.Y.

Cable Address "Edison, New York."

From the Laboratory of Thomas A. Edison.

Orange, N.J. ~~June 1st, 1894~~

PHONOGRAPH DICTATION.

W. J. Murphy, Esq., Supt.,

C., N. O. & T. P. Rway.,

Lexington, Ky.

Dear Sir:--

Replying to your letter of the 22nd ult.

In my former letter I said: "I cannot see my way clear to make it (Contract) read so as to meet your desire in reference to the royalty on the extension of the System south of Somerset, i e 50¢ per mile. I will, however, say that in case the System is put in use south of Somerset, that I will personally do all I can to have Mr. Edison meet your views in the matter."

I was in hopes that you would accept this as an equivalent to a virtual "Yes Sir" to your question. The fact that the contract is signed on behalf of your Company by one of its officials, carries no weight unless the Company uses the System. Nor do I know any law to prevent the representatives of the railroad and Mr. Edison signing a strictly confidential letter, worded so it can be attached to the contract, that will permit the changing of royalty charge even if it is necessary to charge for less than the actual mileage. If an additional circuit is say, 170 miles in length, and we elect to call it say, 85 or

90, your Company would of course be charged for that distance. In this case the original Contract would not have to be changed.

In case your Company elects to sign the Contract as it is and a letter like the one referred to above is not produced before the work is started, of course your Company can stop the work.

Kindly consider this as strictly confidential. If this meets your views, the letter will be delivered to you or your representatives personally.

Yours very truly,

Edison Phonoplex,
by W J Lague

CINCINNATI, NEW ORLEANS & TEXAS PACIFIC RAILWAY CO.

(LESSEE CINCINNATI SOUTHERN RAILWAY.)

S. M. FELTON, RECEIVER.

OFFICE OF THE SUPERINTENDENT.

(CINCINNATI DIVISION.)

LEXINGTON, KY. June 6th, 1895.

41

Recd June 8/95

Ans'd June 18/95 WJL

The Edison Phonoplex,

c/o W.S.Logue, #4 5 Broadway, New York.

Gentlemen:-

Please refer to your two letters of June 1st and kindly let me have the letter to which you refer.

Yours truly,

[signature]

Supt.

CINCINNATI, NEW ORLEANS & TEXAS PACIFIC RAILWAY CO.
(Lessee CINCINNATI SOUTHERN RAILWAY.)
S. M. FELTON, Receiver.
41 OFFICE OF THE SUPERINTENDENT.
(CINCINNATI DIVISION.)

LEXINGTON, KY. June 22d, 1895.

Mr. W. S. Logue,

No. 45 Broadway, New York.

Dear Sir:-

I have your favor of June 18th.

While we are in a hurry for the Phonoplex we think it better to see what kind of a letter we get from Mr. Edison before we go ahead; that will prevent all future complications. Please stir him up and get it as soon as possible.

Yours truly,

Supt.

Phonoplex

RECEIVED
JUN 28 1895
Ans'd

Balto June 27/95

Alex Elliott Jr
Orange N.J.

Dear Judge,

Where have you been keeping yourself.

If you will kindly ask Mr Randolph to let you look at one of the Phonoplex Contracts, you will see, that it reads, that a circuit placed on a wire ends at the where the circuit is grounded or where repeaters are placed, and that the royalty for a second or more circuits, commences at the original figure, for the second & so on circuits from the starting point of the new circuit.

The royalty clause in the Contract, that I want to amend, reads, "Fifty dollars per year for the first Fifty miles or less, one dollar per year, per mile, for each & every mile, from fifty, up to & including the 100th mile, and fifty cents per year per mile for each additional mile."

2 R E Jr Balto June 27/95

Mr Murphy has a circuit from A to B, distance 168 miles, the royalty would be $134 per year.
He desires another circuit, from B to C. distance 170 miles, under the contract the royalty on the B&C circuit would be 135 dollars per year.
We want to change the royalty on the second of or B&C circuit, so that the total royalty on this circuit will not equal more than 50 cents per year per mile or, $85 dollars.
We do not want to change the wording of the original contract to do so, but want a letter to attach to contract that Mr Edison will sign, assuring the railroad Co that this royalty will be maintained.
Will you kindly send me to 45 Broadway NY a draft of such a letter, leaving the place for the names blank. I should be obliged if you will let me have it as early as possible. Mr Edison consents to the change & will sign the letter. I want to show it to the railroad people before he does so.

Yours very truly
W F Gue

Kind regards to Mrs E & Self.

[MEMORANDUM BY W.S. LOGUE?]

Grand Hotel
Broadway & 31st St.
New York
William G. Leland

It is further agreed between the parties of the attached Contract dated

— — — — —

That when the railway Company desires to equip a line with the Phonoplex between Somerset & Chattanooga, that the royalty to be charged for the same, will be so arranged, that the total royalty charges on the circuit between Somerset & Chattanooga shall not exceed fifty cents per mile per year.

It is further agreed that this Supplementary agreement be confidential.

1895. Telephone (D-95-27)

This folder contains correspondence concerning the technical and commercial development of the telephone. Included are two letters from Edward D. Adams concerning the sale of Edison's stock in the Edison-Gower-Bell Telephone Co. of Europe, Ltd.

The 4 documents not filmed are letters of transmittal accompanying royalty payments from the American Bell Telephone Co.

Tel.
E. G. Bell Co.

No 18 BROAD STREET.
NEW YORK.

New York, 10th.August,1895.

THOMAS A.EDISON,ESQ.,

Edison, Sussex Co,N.J.

Dear Mr.Edison:-

Referring to your letter of July 10th., I have now to report that I am authorized to offer you $5,000. for the shares,say 72,000, in accordance with the terms of the letter of Chairman Fitz Gerald, of June 24th,1895, of which I have already sent you a copy, and of course upon completion of the necessary formal transfers of the Stock.

Very truly yours,

Edward D. Adams.

Same Insull Sec
28 - Swithin's
Lane
250
E.C. London
England

E. G. B. Tel. Co

Nº 18 BROAD STREET.
NEW YORK.

New York, 16th.September,1895.

THOMAS A.EDISON,ESQ.,

Edison,Sussex Co., New Jersey.

Dear Sir:-

I am forwarding a copy of your letter of the thirteenth to my London friends, as explanatory of your ownership in the Edison-Gower-Bell Company which you have offered to sell for the sum of $5,000.

I await further advices from them before further responding to your recent communications upon this subject.

Sincerely yours,

Edward D. Adams

1895. West Orange Laboratory (D-95-28)

This folder contains correspondence relating to the operations of the West Orange laboratory. The 2 items for 1895 pertain to fire safety at the laboratory.

Both documents have been filmed.

Lab- General
W. O. Fire whistle

Office of

F. Berg & Co.

Manufacturers of Fine Felt Hats.

All correspondence with Factory direct.

Sales room 20 West 3rd St.
New York.

Orange Valley, N.J. May 7 1895

Mr. Thos A. Edison.
Edison
Essex Co. N.J.

Dear Sir:-

On behalf of the Township of West Orange and as a member of the Fire Committee of same I take the liberty of writing you in regard to the Fire Alarm System especially as to the whistle. As you are no doubt aware the whistle has up to the present time been placed upon the Hat Factory of McGall Bros. and has given very satisfaction but now owing to business reverses an assignment has been made by the firm and their plant is closed and from all indications will remain so for a considerable period during which time the system is of but little benefit from the fact that no alarm can be sounded. Consequently the "Call" men do not appear unless in the immediate vicinity of the fire or the Hose House. Placed as we are in such a position we are obliged to take prompt steps to make the system effective, and with this end in view called at your factory this afternoon but found you absent. Mr. Randolph Kuidey gave your address

2

Office of

F. Berg & Co.

Manufacturers of Fine Felt Hats.

All correspondence with Factory direct.

Salesroom 20 West 3rd St.
New York.

Orange Valley, N.J. _____ 189

and I now write to see if any arrangements can be made with you in regard to placing the alarm mechanism & whistle upon your factory.

The entire mechanism occupies a space of about 2½ feet square and would only require attention by one of our men about once in two weeks & then for a few minutes only so that it would cause you no inconvenience of any account on that score.

I would be pleased to hear from you in regard to the matter and if any arrangement is possible can explain more fully in person as to the system &c.

Awaiting your reply I beg leave to remain,

Yours very truly
A. S. Overmiller

Randolph –

Have no objections
we could blow it at
any time from 7 am till 12 pm
except meal hours & saturday

Just explain what we can do & why we never might to have it removed when we desire it

Job

Frederick Grinnell, President. F. H. Maynard, Business Manager. W. S. Hackney, Treasurer.
O. C. Barker, Vice President. Wm. Neracher, Mgr. Wash. Dept. F. W. Hartwell, Secretary.

GENERAL FIRE EXTINGUISHER COMPANY

EXECUTIVE OFFICES - PROVIDENCE, R.I.

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PHILADELPHIA
PROVIDENCE
BUFFALO
COLUMBUS, GA.

CHICAGO
ST. LOUIS
CLEVELAND
CINCINNATI,
WARREN, OHIO.

New York Department,

413 Broadway,

E. O. RICHARDS, Department Agent. New York, June 14/95.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:--

At the request of Mr. John H. Wood, our Inspector visited your laboratory yesterday and inspected the sprinkler equipment, especially the foundation to the tank. While he does not seem to feel that there is immediate danger of serious trouble, we think it would be well to take prompt steps toward strengthening the foundation; and to this end we refer you to Mr. P. H. Murphy, Havemeyer Building, this city, who does for us much work in this line.

We would not recommend the doing away with the tank supply of water and relying solely upon a direct connection to the city main, and we do not believe that this would be acceptable to your insurance interests.

Yours very truly,

E. O. Richards,

Dep't Agt.

(Dictated)

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END

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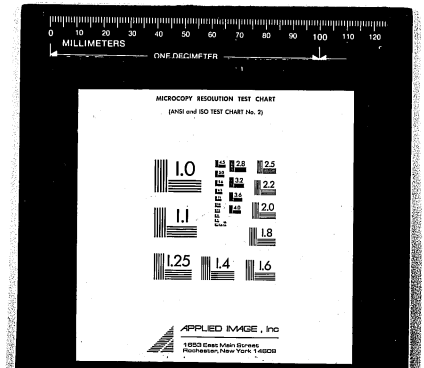

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